# SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, D.C. 20549

## FORM 10-Q

Quarterly Report Under Section 13 or 15(d) of the Securities Exchange Act of 1934
(Mark One)
[X] Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.
For the quarterly period ended September 30, 2002, or
[ ] Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

For the transition period from
to

Commission File Number: 0-26128

| NorthWest Indiana Bancorp |  |
| :---: | :---: |
| Indiana | $35-1927981$ |
| (Exact name of registrant as specified in its charter) <br> Itar other jurisdiction of incorporation <br> or organization) <br> 9204 Columbia Avenue <br> Munster, Indiana <br> (I.R.S. Employer <br> Identification Number) <br> (Address of principal executive office) | 46321 |

Registrant's telephone number, including area code: (219) 836-9690

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes [X] No [ ]

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act ). Yes [ ] No [X]

There were 2,739,089 shares of the registrant's Common Stock, without par value, outstanding at September 30, 2002.

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## NorthWest Indiana Bancorp

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|  |  | September 30, <br> (unaudited) |
| :--- | :---: | :---: | :---: |
|  |  |  |

See accompanying notes to consolidated financial statements.

## NorthWest Indiana Bancorp

 Consolidated Statements of Income (unaudited)| (Dollars in thousands, except per share data) | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2001 | 2002 | 2001 |
| Interest income: |  |  |  |  |
| Loans receivable |  |  |  |  |
| Real estate loans | \$5,514 | \$5,398 | \$16,310 | \$16,474 |
| Commercial loans | 555 | 562 | 1,666 | 1,946 |
| Consumer loans | 126 | 198 | 427 | 638 |
| Total loan interest | 6,195 | 6,158 | 18,403 | 19,058 |
| Securities | 735 | 754 | 2,303 | 1,893 |
| Other interest earning assets | 35 | 117 | 104 | 524 |
| Total interest income | 6,965 | 7,029 | 20,810 | 21,475 |
| Interest expense: |  |  |  |  |
| Deposits | 2,094 | 2,856 | 6,561 | 9,176 |
| Borrowed funds | 390 | 366 | 1,154 | 1,134 |
| Total interest expense | 2,484 | 3,222 | 7,715 | 10,310 |
| Net interest income | 4,481 | 3,807 | 13,095 | 11,165 |
| Provision for loan losses | 220 | 90 | 500 | 180 |
| Net interest income after provision for loan losses | 4,261 | 3,717 | 12,595 | 10,985 |
| Noninterest income: |  |  |  |  |
| Fees and service charges | 479 | 435 | 1,316 | 1,278 |
| Trust operations | 136 | 99 | 412 | 304 |
| Gain on securities, net | 54 | 31 | 143 | 97 |
| Gain on sale of loans, net | 68 | 22 | 121 | 59 |
| Gain on sale of foreclosed real estate | 16 | 8 | 40 | 8 |
| Other | 2 | 3 | 7 | 8 |
| Total noninterest income | 755 | 598 | 2,039 | 1,754 |
| Noninterest expense: |  |  |  |  |
| Compensation and benefits | 1,487 | 1,315 | 4,423 | 3,956 |
| Occupancy and equipment | 439 | 394 | 1,291 | 1,189 |
| Data processing | 175 | 157 | 466 | 462 |
| Marketing | 38 | 36 | 126 | 109 |
| Federal insurance premium | 15 | 16 | 46 | 46 |
| Other | 602 | 558 | 1,725 | 1,555 |
| Total noninterest expense | 2,756 | 2,476 | 8,077 | 7,317 |
| Income before income tax expenses | 2,260 | 1,839 | 6,557 | 5,422 |
| Income tax expenses | 858 | 669 | 2,482 | 2,039 |
| Net income | \$1,402 | \$1,170 | \$ 4,075 | \$ 3,383 |
| Earnings per common share: |  |  |  |  |
| Basic | \$ 0.51 | \$ 0.42 | \$ 1.49 | \$ 1.24 |
| Diluted | \$ 0.51 | \$ 0.42 | \$ 1.48 | \$ 1.23 |
| Dividends declared per common share | \$ 0.28 | \$ 0.26 | \$ 0.84 | \$ 0.78 |

See accompanying notes to consolidated financial statements.

NorthWest Indiana Bancorp
Consolidated Statements of Changes in Stockholders' Equity (unaudited)

| (Dollars in thousands, except per share data) | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2001 | 2002 | 2001 |
| Balance at beginning of period | \$37,528 | \$34,535 | \$35,882 | \$33,529 |
| Comprehensive income: |  |  |  |  |
| Net income | 1,402 | 1,170 | 4,075 | 3,383 |
| Net unrealized gain/(loss) on securities available-for-sale, net of reclassifications and tax effects | 325 | 566 | 702 | 598 |
| Comprehensive income | 1,727 | 1,736 | 4,777 | 3,981 |
| Issuance of shares of common stock | 16 | 12 | 144 | 188 |
| Cash dividends | (767) | (709) | $(2,299)$ | $(2,124)$ |
| Balance at end of period | \$38,504 | \$35,574 | \$38,504 | \$35,574 |

See accompanying notes to consolidated financial statements.

| (Dollars in thousands) | Nine Months Ended September 30, |  |
| :---: | :---: | :---: |
|  | 2002 | 2001 |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |
| Net income | \$ 4,075 | \$ 3,383 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Origination of loans for sale | $(4,487)$ | $(3,484)$ |
| Sale of loans originated for sale | 5,279 | 3,841 |
| Depreciation and amortization, net of accretion | 915 | 674 |
| Amortization of mortgage servicing rights | 27 | 7 |
| Amortization of investment in real estate limited partnerships | 37 | 37 |
| Equity in loss of investment in limited partnership, net of interest received | (7) | - |
| Net gains on securities | (143) | (97) |
| Net gains on sale of loans | (121) | (59) |
| Net gains on sale of foreclosed real estate | (40) | (8) |
| Provision for loan losses | 500 | 180 |
| Net change in: |  |  |
| Interest receivable | 34 | (15) |
| Other assets | (791) | 27 |
| Accrued expenses and other liabilities | 809 | 766 |
| Total adjustments | 2,012 | 1,869 |
| Net cash from operating activities | 6,087 | 5,252 |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |
| Proceeds from maturities of securities available-for-sale | 3,500 | 10,500 |
| Proceeds from sales of securities available-for-sale | 8,886 | 5,570 |
| Purchase of securities available-for-sale | $(7,124)$ | $(34,855)$ |
| Proceeds from maturities of securities held-to-maturity | 2,000 | 15,200 |
| Purchase of securities held-to-maturity | - | $(7,664)$ |
| Principal collected on cmo \& mortgage-backed securities | 2,760 | 159 |
| Purchase of CMO and mortgage-backed securities | $(3,599)$ | $(11,270)$ |
| Purchase of investment in real estate limited partnerships | - | (17) |
| Purchase of Federal Home Loan Bank stock | (448) | (100) |
| Loan participations purchased | $(14,711)$ | - |
| Net change in loans receivable | $(17,883)$ | (513) |
| Purchase of premises and equipment, net | (960) | (770) |
| Net cash from investing activities | $(27,579)$ | $(23,760)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |
| Change in deposits | 27,639 | 22,740 |
| Proceeds from FHLB advances | 9,000 | 2,500 |
| Repayment of FHLB advances | - | - |
| Change in other borrowed funds | $(12,525)$ | $(1,209)$ |
| Proceeds from issuance of common stock | 144 | 188 |
| Dividends paid | $(2,241)$ | $(2,064)$ |
| Net cash from financing activities | 22,017 | 22,155 |
| Net change in cash and cash equivalents | 525 | 3,647 |
| Cash and cash equivalents at beginning of period | 16,936 | 17,419 |
| Cash and cash equivalents at end of period | \$ 17,461 | \$ 21,066 |
| SUPPLEMENTAL CASH FLOW INFORMATION: |  |  |
| Cash paid during the period for: |  |  |
| Interest | \$ 7,749 | \$ 10,328 |
| Income taxes | \$ 2,715 | \$ 1,729 |
| SUPPLEMENTAL NONCASH INFORMATION: |  |  |
| Transfers from loans to foreclosed real estate | \$ 514 | \$ 367 |

See accompanying notes to consolidated financial statements.

## Northwest Indiana Bancorp

## Notes to Consolidated Financial Statements

## Note 1 - Basis of Presentation

The consolidated financial statements include the accounts of NorthWest Indiana Bancorp (the Bancorp), its wholly-owned subsidiary, Peoples Bank SB (the Bank), and the Bank's wholly-owned subsidiary, Peoples Service Corporation. The Bancorp has no other business activity other than being a holding company for the Bank. The Bancorp's earnings are dependent upon the earnings of the Bank. The accompanying unaudited consolidated financial statements were prepared in accordance with instructions for Form 10-Q and, therefore, do not include all disclosures required by accounting principles generally accepted in the United States of America for complete presentation of financial statements. In the opinion of management, the consolidated financial statements contain all adjustments (consisting only of normal recurring accruals) necessary to present fairly the balance sheets of the Bancorp as of September 30, 2002 and December 31, 2001, and the statements of income and changes in stockholders' equity for the three and nine months ended September 30, 2002 and 2001, and cash flows for the nine months ended September 30, 2002 and 2001. The income reported for the nine month period ended September 30, 2002 is not necessarily indicative of the results to be expected for the full year.

## Note 2 - Use of Estimates

Preparing financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period, as well as the disclosures provided. Actual results could differ from those estimates. Estimates associated with the allowance for loan losses, fair values of financial instruments and status of contingencies are particularly susceptible to material change in the near term.

## Note 3 - Concentrations of Credit Risk

The Bancorp grants residential, commercial real estate, commercial business and installment loans to customers in its primary market area of Lake County, in northwest Indiana. Substantially all loans are secured by specific items of collateral including residences, business assets and consumer assets.

## Note 4 - Reclassifications

Certain amounts reported in the December 31, 2001 consolidated financial statements and the September 30, 2001 Form 10-Q have been reclassified to conform to the September 30, 2002 presentation.

## Note 5 - Commitments and Contingencies

The Bancorp is a party to financial instruments in the normal course of business to meet financing needs of its customers and to reduce its own exposure to fluctuating interest rates. These financial instruments include commitments to make loans and standby letters of credit.

Exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to make loans and standby letters of credit is represented by the contractual amount of those instruments. The Bancorp uses the same credit policy to make such commitments as it uses for on-balance-sheet items.

At September 30, 2002 and December 31, 2001, commitments to make loans totaled $\$ 50.6$ million and $\$ 63.0$ million, and standby letters of credit totaled $\$ 2.1$ million and $\$ 716$ thousand. At September 30, 2002, $\$ 41.5$ million ( $83 \%$ ) of the commitments were at variable rates.

Since commitments to make loans may expire without being used, this amount does not necessarily represent future cash commitments. Collateral obtained upon exercise of the commitment is determined using management's credit evaluation of the borrower and may include accounts receivable, inventory, property, land and other items.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Summary

NorthWest Indiana Bancorp (the Bancorp) is a bank holding company registered with the Board of Governors of the Federal Reserve System. Peoples Bank SB, an Indiana savings bank (the Bank), is a wholly owned subsidiary of the Bancorp. The Bancorp has no other business activity other than being the holding company for the Bank.

At September 30, 2002, the Bancorp had total assets of $\$ 468.3$ million and total deposits of $\$ 382.9$ million. Stockholders' equity totaled $\$ 38.5$ million or $8.2 \%$ of total assets, with book value per share at $\$ 14.06$. Net income for the nine months ended September 30, 2002, was $\$ 4.1$ million, or $\$ 1.49$ per common share for basic and $\$ 1.48$ for diluted calculations. The annualized return on average assets (ROA) was $1.19 \%$, while the annualized return on average stockholders' equity (ROE) was $14.58 \%$, for the nine months ended September 30, 2002.

## Financial Condition

During the nine months ended September 30, 2002, total assets increased by $\$ 27.6$ million ( $6.3 \%$ ), with interest-earning assets increasing by $\$ 29.4$ million ( $7.1 \%$ ). At September 30, 2002, interest-earning assets totaled $\$ 442.5$ million and represented $94.5 \%$ of total assets.

Loans receivable totaled $\$ 375.0$ million at September 30, 2002, compared to $\$ 342.6$ million at December 31, 2001. At September 30, 2002, loans receivable represented $84.8 \%$ of interest-earning assets, $80.1 \%$ of total assets and $97.9 \%$ of total deposits. The loan portfolio, which is the Bancorp's largest asset, is a significant source of both interest and fee income. The Bancorp's lending strategy stresses quality growth, product diversification, and competitive and profitable pricing. The loan portfolio includes $\$ 13.7$ million ( $3.6 \%$ ) in construction and development loans, $\$ 215.5$ million ( $57.5 \%$ ) in residential mortgage loans, $\$ 10.0$ million ( $2.7 \%$ ) in multifamily loans, $\$ 86.6$ million ( $23.1 \%$ ) in commercial real estate loans, $\$ 6.8$ million ( $1.8 \%$ ) in consumer loans, and $\$ 42.5$ million ( $11.3 \%$ ) in commercial business and other loans. Adjustable rate loans comprised $40 \%$ of total loans at September 30, 2002. During the nine months ended September 30, 2002, loans increased by $\$ 32.3$ million ( $9.4 \%$ ), including $\$ 14.7$ million in commercial real estate and commercial business loan participations purchased. The most significant growth was in residential real estate, commercial real estate and commercial business. Management believes that despite concerns about the pace of economic activity, loan growth will continue to improve during the remaining months of 2002 because of the low interest rate environment and an aggressive marketing and call program effort. Management expects to fund loan growth with a mix of deposits and borrowed funds.

The Bancorp is primarily a portfolio lender. Mortgage banking activities are limited to the sale of fixed rate mortgage loans with contractual maturities of twenty-five years or longer. These loans are sold, on a case-by-case basis, in the secondary market as part of the Bancorp's efforts to manage interest rate risk. The Bancorp retains the servicing on all loans sold in the secondary market. During the nine months ended September 30, 2002, the Bancorp sold $\$ 5.3$ million in fixed rate mortgages compared to $\$ 3.8$ million during the nine months ended September 30, 2001. Net gains realized from current year sales totaled $\$ 121$ thousand compared to $\$ 59$ thousand for the nine months ended September 30, 2001. At September 30, 2002, the Bancorp had $\$ 75$ thousand classified as loans held for sale.

The primary objective of the Bancorp's investment portfolio is to provide for the liquidity needs of the Bancorp and to contribute to profitability by providing a stable flow of dependable earnings. Funds are generally invested in federal funds, interest bearing balances in financial institutions, U.S. government securities and federal agency obligations. Investments are generally for terms ranging from one day to seven years. At September 30, 2002, the investment portfolio totaled $\$ 61.9$ million and was invested as follows: $0.8 \%$ in U.S. government debt securities, $68.1 \%$ in U.S. government agency debt securities, and $31.1 \%$ in U.S. government agency mortgage-backed securities and collateralized mortgage obligations. At September 30, 2002, securities available-for-sale (AFS) totaled $\$ 60.6$ million or $97.9 \%$ of total securities. AFS securities are those the Bancorp may decide to sell if needed for liquidity, asset-liability management or other reasons. In addition, at September 30, 2002, the Bancorp had $\$ 2.7$ million in Federal Home Loan Bank (FHLB) stock. During the nine months ended September 30, 2002, securities decreased by $\$ 5.4$ million ( $8.0 \%$ ), as proceeds from maturing securities and the sale of securities with expected calls were used to pay off short-term borrowings and provide funding for loan growth.

At September 30, 2002, non-performing loans, which include those loans that are 90 days or more past due and those loans that have been placed on non-accrual status, totaled $\$ 2.4$ million, a decrease of $\$ 519$ thousand from December 31, 2001. The ratio of nonperforming loans to total assets was $0.51 \%$ at September 30, 2002, compared to $0.66 \%$ at December 31, 2001. The ratio of nonperforming loans to total loans was $0.64 \%$ at September 30, 2002, compared to $0.85 \%$ at December 31, 2001. The September 30, 2002 balance includes $\$ 2.1$ million in loans accounted for on a non-accrual basis and $\$ 292$ thousand in accruing loans which were contractually past due 90 days or more. At September 30, 2002, $\$ 6.8$ million of the Bancorp's loans were internally classified as substandard compared to $\$ 2.9$ million at December 31, 2001. There were no loans classified as doubtful or loss. Substandard loans include non-performing loans and potential problem loans, where information about possible credit issues causes management to question the ability of such borrowers to comply with loan covenants or repayment terms.

The balance for non-performing and substandard loans includes two loans totaling $\$ 1.0$ million to a commercial customer. These loans have been classified as impaired. The Bancorp also has one loan totaling $\$ 3.9$ million to a commercial customer that is current and performing but has been classified as substandard due to a breach of various loan covenants. In addition, the Bancorp has two performing loans totaling $\$ 771$ thousand to one commercial customer that has been classified as substandard due to current cash flow difficulties.

At September 30, 2002, the Bancorp had six loans, including the aforementioned impaired loans, to four borrowers totaling $\$ 1.4$ million classified as impaired, compared to $\$ 1.5$ million at December 31, 2001. Impaired loans are loans where full payment under the loan terms is not expected. There were no other loans considered to be impaired loans as of, or for the nine months ended September 30, 2002.

At September 30, 2002, management of the Bancorp is of the opinion that there are no loans, except those discussed above, where known information about possible credit problems of borrowers causes management to have serious doubts as to the ability of such borrowers to comply with the present loan repayment terms and which may result in disclosure of such loans as non-accrual, past due or restructured loans. Also, at September 30, 2002, there are no other interest bearing assets that would be required to be disclosed as nonaccrual, past due, restructured or potential problem if such assets were loans. Management does not anticipate that any of the nonperforming loans or classified loans would materially impact future operations, liquidity or capital resources.

Because some loans may not be repaid in accordance with contractual agreements an allowance for loan losses (ALL) has been maintained. While management may periodically allocate portions of the allowance for
specific problem loans, the entire allowance is available to absorb all credit losses that arise from the loan portfolio and is not segregated for, or allocated to, any particular loan or group of loans. During the nine months ended September 30, 2002, additions to the ALL account totaled $\$ 500$ thousand compared to $\$ 180$ thousand for the nine months ended September 30, 2001. The provision is based on management's current judgments about the credit quality of the loan portfolio, loan portfolio growth, changes in the portfolio mix and local economic conditions. While the quality of the portfolio remains sound, provisions during the nine months ended September 30, 2002 were warranted because of increased average daily loan balances, apparent weaknesses in the local economy, the inherent risk associated with growth in commercial real estate and commercial business loans, and loan charge-offs. Charge-offs, net of recoveries, totaled $\$ 236$ thousand for the current nine months compared to $\$ 368$ thousand for the nine months ended September 30, 2001. The appropriateness of the current year provision and the overall adequacy of the ALL were determined through a disciplined and consistently applied quarterly process that combines a review of current activity with a risk assessment worksheet.

At September 30, 2002, the ALL to total loans was $0.91 \%$ compared to $0.92 \%$ at December 31, 2001, while the ALL to nonperforming loans (coverage ratio) was $143.3 \%$ compared to $108.6 \%$ at December 31, 2001. The September 30, 2002 balance in the ALL account of $\$ 3.4$ million is considered adequate by management after evaluation of the loan portfolio, past experience and current economic and market conditions.

The allocation of the ALL reflects performance and growth trends within the various loan categories, as well as, consideration of the facts and circumstances that affect the repayment of individual loans, as well as, loans which have been pooled as of the evaluation date, with particular attention given to non-performing loans and loans which have been classified as substandard, doubtful or loss. Management has allocated reserves to all non-performing loans based on current information available. During the nine months ended September 30, 2002, additions to the ALL were allocated to commercial business loans due to the increase in non-performing balances resulting from three impaired loans.

Deposits are a fundamental and cost-effective source of funds for lending and other investment purposes. The Bancorp offers a variety of products designed to attract and retain customers, with the primary focus on building and expanding relationships. At September 30, 2002, deposits totaled $\$ 382.9$ million. During the nine months ended September 30, 2002, deposit growth totaled $\$ 27.6$ million ( $7.8 \%$ ). Checking accounts increased $\$ 5.5$ million ( $7.4 \%$ ), savings accounts increased $\$ 12.5$ million ( $24.7 \%$ ), and certificates of deposit increased $\$ 12.2$ million ( $6.7 \%$ ). During the period, money market deposit accounts (MMDA's) decreased $\$ 2.6$ million ( $5.6 \%$ ). At September 30, 2002, the deposit base was comprised of $21.1 \%$ checking accounts, $11.3 \%$ MMDA's, $16.4 \%$ savings accounts and $51.2 \%$ certificates of deposit. The growth in deposits was a result of competitive product offerings, an aggressive marketing program, and volatility in the financial markets.

Borrowings are primarily used to fund asset growth not supported by deposit generation. At September 30, 2002, borrowed funds totaled $\$ 41.5$ million compared to $\$ 45.0$ million at December 31, 2001, a decrease of $\$ 3.5$ million ( $7.8 \%$ ). Retail repurchase agreements totaled $\$ 12.9$ million at September 30, 2002, compared to $\$ 15.6$ million at December 31, 2001, a decrease of $\$ 2.8$ million ( $17.7 \%$ ). FHLB advances totaled $\$ 26$ million at September 30, 2002, compared to $\$ 17$ million at December 31, 2001, an increase of $\$ 9$ million, as the Bancorp extended the maturity structure of interest-bearing liabilities at cost effective interest rates. Other short-term borrowings totaled $\$ 2.6$ million at September 30, 2002, compared to $\$ 12.4$ million at December 31, 2001, a decrease of $\$ 9.8$ million as the Bancorp paid off short-term funding.

## Liquidity and Capital Resources

For the Bancorp, liquidity management refers to the ability to generate sufficient cash to fund current loan demand, meet savings deposit withdrawals, and pay dividends and operating expenses. Because the Bancorp is subject to legal reserve requirements under Federal Reserve Regulation D, liquidity is managed to ensure that the Bancorp maintains an adequate level of legal reserves. In addition, liquidity is managed to meet the cash demands of depositors and its loan customers. Because profitability and liquidity are often conflicting objectives, management attempts to maximize the Bancorp's net interest margin by making adequate, but not excessive, liquidity provisions.

Changes in the liquidity position result from operating, investing and financing activities. Cash flows from operating activities are generally the cash effects of transactions and other events that enter into the determination of net income. The primary investing activities include loan originations, loan repayments, investments in interest bearing balances in financial institutions, and the purchase, sale, and maturity of investment securities. Financing activities focus almost entirely on the generation of customer deposits. In addition, the Bancorp utilizes borrowings (i.e., retail repurchase agreements and advances from the FHLB) as a source of funds.

During the nine months ended September 30, 2002, cash and cash equivalents increased $\$ 525$ thousand compared to a $\$ 3.6$ million increase for the nine months ended September 30, 2001, principally due to loan growth during 2002. The primary sources of cash were deposit growth, proceeds from maturities and sales of securities, loan sales and cash provided by operating activities. The primary uses of cash were loan originations, loan participations purchased, purchase of securities, the repayment of short-term borrowings and the payment of common stock dividends. During the current nine months cash provided by operating activities totaled $\$ 6.1$ million compared to $\$ 5.3$ million for the nine months ended September 30, 2001. The increase during the current nine months was due primarily to net income and the sale of loans originated for sale. Cash outflows from investing activities totaled $\$ 27.6$ million compared to $\$ 23.8$ million for the nine months ended September 30, 2001. The increase for the current period reflects loan growth. Cash flows from financing activities totaled $\$ 22.0$ million during the current period compared to $\$ 22.2$ million for the nine months ended September 30, 2001. These amounts are primarily a result of deposit growth. The Bancorp paid dividends on common stock of $\$ 2.2$ million during the current nine months compared to $\$ 2.1$ million for the nine months ended September 30, 2001.

At September 30, 2002, outstanding commitments to fund loans totaled $\$ 50.6$ million. Approximately $83 \%$ of the commitments were at variable rates. Management believes that the Bancorp has sufficient cash flow and borrowing capacity to fund all outstanding commitments and to maintain proper levels of liquidity.

During the current quarter, the Bancorp began construction of a $\$ 5.3$ million, state-of-the-art corporate center in Munster, Indiana. The new facility will afford the Bancorp the opportunity to continue offering superior customer service, while providing for future growth and operating efficiencies. The facility will not have a material impact on noninterest expense during 2002.

Management strongly believes that maintaining a high level of capital enhances safety and soundness. During the nine months ended September 30, 2002, stockholders' equity increased by $\$ 2.6$ million ( $7.3 \%$ ). The increase resulted primarily from earnings of $\$ 4.1$ million during the period. In addition, $\$ 144$ thousand
represents proceeds from the exercise of 10,817 stock options. For the first nine months of 2002 , the Bancorp declared $\$ 2.3$ million in cash dividends. The net unrealized gain on available-for-sale securities, net of tax was $\$ 702$ thousand for the period.

The Bancorp is subject to risk-based capital guidelines adopted by the Board of Governors of the Federal Reserve System (the FRB), and the Bank is subject to risk-based capital guidelines adopted by the FDIC. As applied to the Bancorp and the Bank, the FRB and FDIC capital requirements are substantially identical. The Bancorp and the Bank are required to maintain a total risk-based capital ratio of $8 \%$, of which $4 \%$ must be Tier 1 capital. In addition, the FRB and FDIC regulations provide for a minimum Tier 1 leverage ratio (Tier 1 capital to adjusted average assets) of $3 \%$ for financial institutions that meet certain specified criteria, including that they have the highest regulatory rating and are not experiencing or anticipating significant growth. All other financial institutions are required to maintain a Tier 1 leverage ratio of $3 \%$ plus an additional cushion of at least one to two percent.

The following table shows that, at September 30, 2002, and December 31, 2001, the Bancorp's capital exceeded all regulatory capital requirements. The Bancorp's and the Bank's regulatory capital ratios were substantially the same at both dates. The dollar amounts are in millions.

| At September 30, 2002 | Actual |  | Required for adequate capital |  | To be well capitalized |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Total capital to risk-weighted assets | \$40.9 | 13.0\% | \$25.2 | 8.0\% | \$31.5 | 10.0\% |
| Tier 1 capital to risk-weighted assets | \$37.5 | 11.9\% | \$12.6 | 4.0\% | \$18.9 | 6.0\% |
| Tier 1 capital to adjusted average assets | \$37.5 | 8.1\% | \$13.8 | 3.0\% | \$23.0 | 5.0\% |
|  | Actual |  | Required for adequate capital |  | To be well capitalized |  |
| At December 31, 2001 | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Total capital to risk-weighted assets | \$38.8 | 13.6\% | \$22.8 | 8.0\% | \$28.5 | 10.0\% |
| Tier 1 capital to risk-weighted assets | \$35.6 | 12.5\% | \$11.4 | 4.0\% | \$17.1 | 6.0\% |
| Tier 1 capital to adjusted average assets | \$35.6 | 8.3\% | \$12.8 | 3.0\% | \$21.3 | 5.0\% |

The Bancorp's ability to pay dividends is entirely dependent upon the Bank's ability to pay dividends to the Bancorp. Under Indiana law, the Bank may pay dividends of so much of its undivided profits (generally, earnings less losses, bad debts, taxes and other operating expenses) as is considered expedient by the Bank's Board of Directors. However, the Bank must obtain the approval of the Indiana Department of Financial Institutions for the payment of a dividend if the total of all dividends declared by the Bank during the current year, including the proposed dividend, would exceed the sum of retained net income for the year to date plus its retained net income for the previous two years. For this purpose, "retained net income" means net income as calculated for call report purposes, less all dividends declared for the applicable period. Moreover, the FDIC and the Federal Reserve Board may prohibit the payment of dividends if it determines that the payment of dividends would constitute an unsafe or unsound practice in the light of the financial condition of the Bank. The aggregate amount of dividends which may be declared by the Bank in 2002, without prior regulatory approval, approximates $\$ 3,089,000$ plus current 2002 net profits.

## Results of Operations - Comparison of the Quarter Ended September 30, 2002 to the Quarter Ended September 30, 2001

Net income for the three months ended September 30, 2002 was $\$ 1.4$ million compared to $\$ 1.2$ million for the quarter ended September 30, 2001, an increase of $\$ 232$ thousand (19.8\%), principally due to decreases in interest expense and increases in noninterest income. The earnings represent a ROA of $1.22 \%$ for the quarter ended September 30, 2002 compared to $1.14 \%$ for the quarter ended September 30, 2001. The ROE was $14.67 \%$ for the current quarter compared to $13.35 \%$ for the quarter ended September 30, 2001.

Net interest income for the three months ended September 30, 2002 was $\$ 4.5$ million, up $\$ 674$ thousand ( $17.7 \%$ ), compared to $\$ 3.8$ million for the quarter ended September 30, 2001. The weighted-average yield on interest-earning assets was $6.38 \%$ for the three months ended September 30, 2002 compared to $7.21 \%$ for the three months ended September 30, 2001. The weighted-average cost of funds for the quarter ended September 30, 2002, was $2.38 \%$ compared to $3.46 \%$ for the quarter ended September 30, 2001. The impact of the $6.38 \%$ return on interest-earning assets and the $2.38 \%$ cost of funds resulted in an interest rate spread of $4.00 \%$ for the current quarter compared to $3.75 \%$ for the quarter ended September 30, 2001. During the current quarter, total interest income decreased by $\$ 64$ thousand $(0.9 \%)$ while total interest expense decreased by $\$ 738$ thousand $(22.9 \%)$. The net interest margin was $3.89 \%$ for the three months ended September 30, 2002 compared to $3.70 \%$ for the quarter ended September 30, 2001.

During the three months ended September 30, 2002, interest income from loans increased by $\$ 37$ thousand ( $0.6 \%$ ) compared to the three months ended September 30, 2001. The increase was due to growth of the loan portfolio. The weighted-average yield on loans outstanding was $6.78 \%$ for the current quarter compared to $7.61 \%$ for the three months ended September 30, 2001. Loan balances averaged $\$ 365.4$ million for the current quarter, up $\$ 41.7$ million ( $12.9 \%$ ) from $\$ 323.7$ million for the three months ended September 30, 2001. During the three months ended September 30, 2002, interest income on investments and other deposits decreased by $\$ 101$ thousand (11.6\%) compared to the quarter ended September 30, 2001. The decrease was due to lower yields. The weighted-average yield on securities and other deposits was $4.31 \%$ for the current quarter compared to $5.24 \%$ for the three months ended September 30, 2001. Securities and other deposits averaged $\$ 71.4$ million for the current quarter, up $\$ 4.8$ million ( $7.2 \%$ ) from $\$ 66.6$ million for the three months ended September 30, 2001.

Interest expense for deposits decreased by $\$ 762$ thousand ( $26.7 \%$ ) during the current quarter compared to the three months ended September 30, 2001. The decrease was due to a reduction in the weighted-average rate paid on deposits. The weighted-average rate paid on deposits for the three months ended September 30, 2002 was $2.22 \%$ compared to $3.35 \%$ for the quarter ended September 30, 2001. Total deposit balances averaged $\$ 377.7$ million for the current quarter, up $\$ 37.1$ million ( $10.9 \%$ ) from $\$ 340.6$ million for the quarter ended September 30, 2001. Interest expense on borrowed funds increased by $\$ 24$ thousand $(6.6 \%)$ during the current quarter due to an increase in average daily balances. The weighted-average cost of borrowed funds was $3.91 \%$ for the current quarter compared to $4.62 \%$ for the three months ended September 30, 2001. Borrowed funds averaged $\$ 39.9$ million during the quarter ended September 30, 2002, up $\$ 8.2$ million ( $25.9 \%$ ) from $\$ 31.7$ million for the quarter ended September 30, 2001, as the Bancorp extended the maturity structure of interest bearing liabilities at cost effective rates offered on fixed rate FHLB advances.

Noninterest income for the quarter ended September 30, 2002 was $\$ 755$ thousand, up $\$ 157$ thousand ( $26.3 \%$ ) from $\$ 598$ thousand for the quarter ended September 30, 2001. During the current quarter income from Trust operations totaled $\$ 136$ thousand, an increase of $\$ 37$ thousand (37.4\%) from $\$ 99$ thousand for the quarter ended September 30, 2001. During the three months ended September 30, 2002, the Bancorp reported $\$ 54$ thousand in gains on the sale of securities compared to $\$ 31$ thousand for the three months ended September 30, 2001, as the low interest environment enabled the Bancorp to sell securities with expected calls. Securities sales for the three months ended September 30, 2002, totaled $\$ 2.8$ million compared to $\$ 3.0$ million for the three months ended September 30, 2001. Gains on sales of loans totaled $\$ 68$ thousand for the three months ended September 30, 2002, compared to $\$ 22$ thousand during the three months ended September 30, 2001, due to increased sales volume. Loan sales for the three months ended September 30, 2002, totaled $\$ 2.0$ million compared to $\$ 505$ thousand for the three months ended September 30, 2001. In addition, during the current quarter, the Bancorp reported $\$ 16$ thousand in gains on the sale of foreclosed real estate compared to gains of $\$ 8$ thousand for the three months ended September 30, 2001.

Noninterest expense for the quarter ended September 30, 2002 was $\$ 2.8$ million, up $\$ 280$ thousand ( $11.3 \%$ ) from $\$ 2.5$ million for the three months ended September 30, 2001. The increase in compensation and benefits was due to additional staffing for current operations. Other expense changes were due to standard increases in operations. The Bancorp's efficiency ratio was $52.6 \%$ for the quarter ended September 30, 2002 compared to $56.2 \%$ for the three months ended September 30, 2001. The ratio is determined by dividing total noninterest expense by the sum of net interest income and total noninterest income for the period.

Income tax expenses for the three months ended September 30, 2002 totaled $\$ 858$ thousand compared to $\$ 669$ thousand for the three months ended September 30, 2001, an increase of $\$ 189$ thousand ( $28.3 \%$ ). The increase was due to an increase in pretax earnings during the current quarter. The combined effective federal and state tax rates for the Bancorp was $38.0 \%$ for the three months ended September 30, 2002 compared to $36.4 \%$ for the three months ended September 30, 2001.

## Results of Operations - Comparison of the Nine Months Ended September 30, 2002 to the Nine Months Ended September 30, 2001

Net income for the nine months ended September 30, 2002 was $\$ 4.1$ million compared to $\$ 3.4$ million for the nine months ended September 30, 2001, an increase of $\$ 692$ thousand (20.5\%), principally due to decreases in interest expense and increases in noninterest income. The earnings represent a ROA of $1.19 \%$ for the nine months ended September 30, 2002 compared to $1.11 \%$ for the nine months ended September 30, 2001. The ROE was $14.58 \%$ for the current nine months compared to $13.06 \%$ for the nine months ended September 30, 2001.

Net interest income for the nine months ended September 30, 2002 was $\$ 13.1$ million, up $\$ 1.9$ million ( $17.3 \%$ ), compared to $\$ 11.2$ million for the nine months ended September 30, 2001. The weighted-average yield on interest-earning assets was $6.40 \%$ for the nine months ended September 30, 2002 compared to $7.44 \%$ for the nine months ended September 30, 2001. The weighted-average cost of funds for the nine months ended September 30, 2002, was $2.48 \%$ compared to $3.74 \%$ for the nine months ended September 30, 2001. The impact of the $6.40 \%$ return on interest-earning assets and the $2.48 \%$ cost of funds resulted in an interest rate spread of $3.92 \%$ for the current nine months compared to $3.70 \%$ for the nine months ended September 30, 2001. During the current nine months, total interest income decreased by $\$ 665$ thousand (3.1\%) while total
interest expense decreased by $\$ 2.6$ million ( $25.2 \%$ ). The net interest margin was $3.82 \%$ for the nine months ended September 30, 2002 compared to $3.67 \%$ for the nine months ended September 30, 2001.

During the nine months ended September 30, 2002, interest income from loans decreased by $\$ 655$ thousand (3.4\%) compared to the nine months ended September 30, 2001. The decrease was due to lower yields on loans outstanding. The weighted-average yield on loans outstanding was $6.79 \%$ for the current nine months compared to $7.84 \%$ for the nine months ended September 30, 2001. Loan balances averaged $\$ 361.1$ million for the current nine months, up $\$ 37.1$ million ( $11.5 \%$ ) from $\$ 324.0$ million for the nine months ended September 30, 2001. During the nine months ended September 30, 2002, interest income on investments and other deposits decreased by $\$ 10$ thousand ( $0.4 \%$ ) compared to the nine months ended September 30, 2001. The decrease was due to lower yields on investments. The weighted-average yield on securities and other deposits was $4.45 \%$ for the current nine months compared to $5.31 \%$ for the nine months ended September 30, 2001. Securities and other deposits averaged $\$ 72.2$ million for the current nine months, up $\$ 11.5$ million (18.9\%) from $\$ 60.7$ million for the nine months ended September 30, 2001.

Interest expense for deposits decreased by $\$ 2.6$ million ( $28.5 \%$ ) during the current nine months compared to the nine months ended September 30, 2001. The decrease was due to a reduction in the weighted-average rate paid on deposits. The weighted-average rate paid on deposits for the nine months ended September 30, 2002 was $2.35 \%$ compared to $3.63 \%$ for the nine months ended September 30, 2001. Total deposit balances averaged $\$ 373.0$ million for the current nine months, up $\$ 36.3$ million ( $10.8 \%$ ) from $\$ 336.7$ million for the nine months ended September 30, 2001. Interest expense on borrowed funds increased by $\$ 20$ thousand (1.8\%) during the current nine months due to an increase in average daily balances for the nine months ended September 30, 2002. The weighted-average cost of borrowed funds was $3.66 \%$ for the current nine months compared to $4.91 \%$ for the nine months ended September 30, 2001. Borrowed funds averaged $\$ 42.1$ million during the nine months ended September 30, 2002, up $\$ 11.3$ million ( $36.7 \%$ ) from $\$ 30.8$ million for the nine months ended September 30, 2001.

Noninterest income for the nine months ended September 30, 2002 was $\$ 2.0$ million, up $\$ 285$ thousand ( $16.2 \%$ ) from $\$ 1.8$ million for the nine months ended September 30, 2001. During the current nine months income from Trust operations totaled $\$ 412$ thousand, an increase of $\$ 108$ thousand (35.5\%) from $\$ 304$ thousand for the nine months ended September 30, 2001. During the nine months ended September 30, 2002, the Bancorp reported $\$ 143$ thousand in gains on the sale of securities compared to $\$ 97$ thousand for the nine months ended September 30, 2001, as the low interest environment enabled the Bancorp to sell securities with expected calls. Securities sales for the nine months ended September 30, 2002, totaled $\$ 8.9$ million compared to $\$ 5.6$ million for the nine months ended September 30, 2001. Gains on sales of loans totaled $\$ 121$ thousand for the nine months ended September 30, 2002, compared to $\$ 59$ thousand during the nine months ended September 30, 2001, due to increased sales volume. Loan sales for the nine months ended September 30, 2002, totaled $\$ 5.3$ million compared to $\$ 3.8$ million for the nine months ended September 30, 2001. In addition, during the current nine months, the Bancorp reported $\$ 40$ thousand in gains on the sale of foreclosed real estate compared to gains of $\$ 8$ thousand for the nine months ended September 30, 2001.

Noninterest expense for the nine months ended September 30, 2002 was $\$ 8.1$ million, up $\$ 760$ thousand (10.4\%) from $\$ 7.3$ million for the nine months ended September 30, 2001. The increase in compensation and benefits was due to annual salary increases and additional staffing for current operations. Other expense changes were due to standard increases in operations. The Bancorp's efficiency ratio was $53.4 \%$ for the nine months ended September 30, 2002 compared to $56.6 \%$ for the nine months ended September 30, 2001.

Income tax expenses for the nine months ended September 30, 2002 totaled $\$ 2.5$ million compared to $\$ 2.0$ million for the nine months ended September 30, 2001, an increase of $\$ 443$ thousand ( $21.7 \%$ ). The increase was due to an increase in pretax earnings during the current nine months. The combined effective federal and state tax rates for the Bancorp was $37.9 \%$ for the nine months ended September 30, 2002 compared to $37.6 \%$ for the nine months ended September 30, 2001.

## Forward-Looking Statements

Statements contained in this filing on Form 10-Q that are not historical facts are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The words or phrases "would be," "will allow," "intends to," "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project," or similar expressions are also intended to identify "forwardlooking statements" within the meaning of the Private Securities Litigation Reform Act. The Bancorp cautions readers that forwardlooking statements, including without limitation those relating to the Bancorp's future business prospects, interest income and expense, net income, liquidity, and capital needs are subject to certain risks and uncertainties that could cause actual results to differ materially from those indicated in the forward-looking statements, due to, among other things, factors identified in this filing, including the following:

Regulatory Risk. The banking industry is heavily regulated. These regulations are intended to protect depositors, not shareholders. The Bank and Bancorp are subject to regulation and supervision by the Indiana Department of Financial Institutions, Federal Deposit Insurance Corporation, and the Board of Governors of the Federal Reserve System. The burden imposed by federal and state regulations puts banks at a competitive disadvantage compared to less regulated competitors such as finance companies, mortgage banking companies and leasing companies. The banking industry continues to lose market share to competitors.

Legislation. Because of concerns relating to the competitiveness and the safety and soundness of the industry, Congress continues to consider a number of wide-ranging proposals for altering the structure, regulation, and competitive relationships of the nation's financial institutions. Among such bills are proposals to combine banks and thrifts under a unified charter, to combine regulatory agencies, and to further expand the powers of depository institutions, bank holding companies, and competitors of depository institutions. Management cannot predict whether or in what form any of these proposals will be adopted or the extent to which the business of the Bancorp or the Bank may be affected thereby.

Credit Risk. One of the greatest risks facing lenders is credit risk, that is, the risk of losing principal and interest due to a borrower's failure to perform according to the terms of a loan agreement. While management attempts to provide an allowance for loan losses at a level adequate to cover probable incurred losses based on loan portfolio growth, past loss experience, general economic conditions, information about specific borrower situations, and other factors, future adjustments to reserves may become necessary, and net income could be significantly affected, if circumstances differ substantially from assumptions used with respect to such factors.

Exposure to Local Economic Conditions. The Bank's primary market area for deposits and loans encompasses Lake County, in northwest Indiana, where all of its offices are located. Ninety-five percent of the Bank's business activities are within this area. This concentration exposes the Bank to risks resulting from changes in the local economy. A dramatic drop in local real estate values would, for example, adversely affect the quality of the Bank's loan portfolio.

Interest Rate Risk. The Bancorp's earnings depend to a great extent upon the level of net interest income, which is the difference between interest income earned on loans and investments and the interest expense paid on deposits and other borrowings. Interest rate risk (IRR) is the risk that the earnings and capital will be adversely affected by changes in interest rates. While the Bancorp attempts to adjust its asset/liability mix in order to limit the magnitude of interest rate risk, IRR management is not an exact science. Rather, it involves estimates as to how changes in the general level of interest rates will impact the yields earned on assets and the rates paid on liabilities. Moreover, rate changes can vary depending upon the level of rates and competitive factors. From time to time, maturities of assets and liabilities are not balanced, and a rapid increase or decrease in interest rates could have an adverse effect on net interest margins and results of operations of the Bancorp. To moderate unfavorable operating results in periods of rising or high interest rates, the Bancorp restructures its asset-liability mix on an ongoing basis. Increasing the amount of interest-earning assets that are rate sensitive, extending the maturities of customer deposits, increasing the balances of checking/NOW accounts and utilizing cost effective borrowings are all part of management's commitment toward reducing the Bancorp's overall vulnerability to interest rate risk. While these steps may reduce the overall vulnerability to interest rate risk, the Bancorp will still be adversely affected by a rising or high interest rate environment, and is beneficially affected by a falling or low interest rate environment because rate sensitive liabilities exceed rate sensitive assets within a one year time period.

Competition. The activities of the Bancorp and the Bank in the geographic market served involve competition with other banks as well as with other financial institutions and enterprises, many of which have substantially greater resources than those available to the Bancorp. In addition, non-bank competitors are generally not subject to the extensive regulation applicable to the Bancorp and the Bank.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Bancorp's primary market risk exposure is interest rate risk. Interest rate risk is the risk that the Bancorp's earnings and capital will be adversely affected by changes in interest rates. The primary approach to interest rate risk management is one that focuses on adjustments to the Bancorp's asset/liability mix in order to limit the magnitude of interest rate risk. The Board of Directors has delegated the responsibility for measuring, monitoring and controlling interest rate risk to the Bancorp's asset/liability management committee (ALCO). The ALCO is responsible for developing and implementing interest rate risk management strategies, establishing and maintaining a system of limits and controls, and establishing and utilizing an interest rate risk measurement system. The ALCO, which is made up of members of senior management, generally meets monthly with board presentations occurring quarterly.

Performance from an interest rate risk perspective can be measured in many ways. Methodologies used by the Bancorp focus on net interest income and the net economic value of equity. Net interest income is defined as interest income less interest expense. Variability in net interest income arises because its components - interest income and interest expense - do not change equally as rates vary. This mismatch occurs because individual assets and liabilities reprice differently as rates change. Factors which affect net interest income include changes in the level of interest rates, changes in the relationship between Bancorp yield rates and interest costs, changes in the volume of assets and liabilities outstanding, and changes in the composition or mix of assets and liabilities. Management uses rate shock (i.e., instantaneous and sustained parallel shifts in the yield curve in $1 \%$ increments up and down $2 \%$ ) for stress testing the net interest income under several rate change levels. In order to simulate activity, maturing balances are replaced with new balances at the new rate level and repricing balances are adjusted to the new rate shock level. The results are compared to limits set by the Board of Directors and are monitored to identify unfavorable trends. Net economic value of equity is the net present value of the Bancorp's portfolio of assets and liabilities. By marking-to-
market the components of the balance sheet, management can compute the net economic value of equity. As rates change over time, the market values of Bancorp assets and liabilities will change, with longer-term products fluctuating more than short-term products. In most cases, rate-sensitive assets and liabilities will not have the same maturity characteristics. Therefore, as rates vary, the market value of the rate-sensitive assets will not change equally with the market value of rate-sensitive liabilities. This will cause the net economic value of equity to vary. The focus of the net economic value of equity is to determine the percentage decline in the net economic value of equity caused by a $2 \%$ increase or decrease in interest rates, whichever produces the larger decline. A large value indicates a large percentage decline in the net economic value of equity due to changes in interest rates and, thus, high interest rate sensitivity. A low value indicates a small percentage decline in the net economic value of equity due to changes in interest rates and, thus, low interest rate sensitivity. As with net interest income, the results are compared to limits set by the Board of Directors and are monitored to identify unfavorable trends.

Presented in the following tables is forward-looking information about the Bancorp's sensitivity to changes in interest rates as of September 30, 2002 and December 31, 2001. The tables incorporate the Bancorp's internal system generated data as related to the maturity and repayment/withdrawal of interest-earning assets and interest-bearing liabilities. Prepayment assumptions are based on published data. Present value calculations use current published market interest rates. For core deposits that have no contractual maturity, the table presents principal cash flows and, as applicable, related weighted-average interest rates based on the Bancorp's historical experience, management's judgment, and statistical analysis, as applicable, concerning their most likely withdrawal behaviors, but not as to when they could be repriced.

| September 30, 2002 | Net Interest Income |  |  | Net Economic Value of Equity |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Change in rates | Amount | \% Chg. | Policy Limit \% | Amount | \% Chg. | Policy Limit \% |
| 2\% | \$17,610 | -5.6 | $20$ | \$49,243 | -15.0 | $30$ |
| 1\% | \$18,242 | -2.2 | 10 | \$54,872 | -5.2 | 15 |
| 0\% | \$18,653 | 0.0 |  | \$57,900 | 0.0 |  |
| -1\% | \$18,639 | -0.1 | $10$ | \$57,393 | -0.9 | $15$ |
| -2\% | \$18,794 | 0.8 | $20$ | \$58,263 | 0.6 | $30$ |
| December 31, 2001 |  | Interest In |  |  | c Value of |  |
| Change in rates | Amount | \% Chg. | Policy Limit \% | Amount | \% Chg. | Policy Limit \% |
| 2\% | \$16,147 | -7.8 | $20^{-}$ | \$44,377 | -19.5 | $30$ |
| 1\% | \$16,850 | -3.7 | 10 | \$49,815 | -9.6 | 15 |
| 0\% | \$17,505 | 0.0 |  | \$55,116 | 0.0 |  |
| -1\% | \$17,763 | 1.5 | 10 | \$56,896 | 3.2 | 15 |
| -2\% | \$18,046 | 3.1 | $20$ | \$57,513 | 4.4 | $30$ |

The tables show that the Bancorp has managed interest rate risk within the policy limits set by the Board of Directors. At September 30, 2002, an increase in interest rates of $2 \%$ would have resulted in a $5.6 \%$ decrease in net interest income and a $15.0 \%$ decrease in the net economic value of equity compared to decreases of $7.8 \%$ and $19.5 \%$ at December 31, 2001. During the nine months ended September 30, 2002, the Bancorp has managed interest rate risk by selling fixed rate loans, restructuring security investments, and reducing short-term borrowings.
(a) Based on an evaluation of the Bancorp's disclosure controls and procedures (as defined in §§ 240.13a-14(c) and 240.15b-14(c)) as of October 24, 2002, the Bancorps' principal executive officer and principal financial officer have concluded that such disclosure controls and procedures were effective as of that date.
(b) There have been no significant changes in the Bancorp's internal controls and other factors that could significantly affect these controls subsequent to October 24, 2002, including any corrective actions with regard to significant deficiencies and material weaknesses.

## PART II - Other Information

Item 1. Legal Proceedings
The Bancorp is not party to any material legal proceedings. From time to time, the Bank is a party to ordinary routine litigation incidental to its business, including foreclosures

Item 2. Changes in Securities and Use of Proceeds
There are no matters reportable under this item.

Item 3. Defaults Upon Senior Securities
There are no matters reportable under this item.

Item 4. Submission of Matters to a Vote of Security Holders
No matters were submitted to a vote of security holders during the period covered by this report.
Item 5. Other Information
There are no matters reportable under this item.

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits.

| Exhibit <br> Number <br> 99.1$\quad$Certification of the Chief Executive Officer pursuant to 18 U.S.C. <br> Section 1350, as adopted pursuant to Section 906 of the Sarbanes- Oxley <br> Act of 2002. |  |
| :--- | :--- |
| 99.2 | Certification of the Chief Financial Officer pursuant to 18 U.S.C. <br> Section 1350, as adopted pursuant to Section 906 of the Sarbanes- Oxley <br> Act of 2002. |

(b) Reports on Form 8-K. The Bancorp filed a report on Form 8-K on August 14, 2002. This report contained the certifications of the Bancorp's Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, with respect to the Bancorp's quarterly report on Form 10-Q for the period ended June 30, 2002.

## SIGNATURES

Pursuant to the requirement of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: October 31, 2002

Date: October 31, 2002

NORTHWEST INDIANA BANCORP
/s/ David A. Bochnowski

David A. Bochnowski
Chairman of the Board and Chief Executive Officer
/s/ Edward J. Furticella
Edward J. Furticella
Executive Vice President, Chief Financial Officer and
Treasurer

## CERTIFICATIONS

I, David A. Bochnowski, certify that:

1. I have reviewed this quarterly report on Form 10-Q of NorthWest Indiana Bancorp;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
a. designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
b. evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
c. presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's boards of directors (or persons performing the equivalent function):
a. all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

David A. Bochnowski
Chairman of the Board and Chief Executive Officer

I, Edward J. Furticella, certify that:

1. I have reviewed this quarterly report on Form 10-Q of NorthWest Indiana Bancorp;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
a. designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
b. evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
c. presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's boards of directors (or persons performing the equivalent function):
a. all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: October 31, 2002
/s/ Edward J. Furticella
Edward J. Furticella
Executive Vice President, Chief
Financial Officer and Treasurer

## INDEX TO EXHIBITS

Exhibit
Number
99.1
99.2

Description
Certification of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes- Oxley Act of 2002.

Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes- Oxley Act of 2002.

