# SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

## FORM 10-Q

(Mark One)
$\boxtimes \quad$ Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.
For the quarterly period ended June 30, 2007, or
Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.
For the transition period from $\qquad$ to $\qquad$
Commission File Number: 0-26128

## NorthWest Indiana Bancorp

(Exact name of registrant as specified in its charter)
(State or other jurisdiction of incorporation
or organization)
(Address of principal executive offices)
(I.R.S. Employer
Munster, Indiana
Registrant's telephone number, including area code: (219) 836-4400

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## NorthWest Indiana Bancorp

## Consolidated Balance Sheets

| (Dollars in thousands) | $\begin{gathered} \text { June 30, } \\ 2007 \\ \text { (unaudited) } \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2006 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Cash and non-interest bearing balances in financial institutions | \$ 10,156 | \$ | 15,764 |
| Federal funds sold | 2,270 |  | - |
| Total cash and cash equivalents | 12,426 |  | 15,764 |
| Securities available-for-sale | 88,674 |  | 83,765 |
| Securities held-to-maturity; fair value: June 30, 2007-\$16,350 December 31, 2006 - \$15,380 | 16,625 |  | 15,247 |
| Loans held for sale | 609 |  | - |
| Loans receivable | 456,973 |  | 471,716 |
| Less: allowance for loan losses | (4,271) |  | $(4,267)$ |
| Net loans receivable | 452,702 |  | 467,449 |
| Federal Home Loan Bank stock | 3,544 |  | 3,544 |
| Accrued interest receivable | 3,079 |  | 3,331 |
| Premises and equipment | 14,558 |  | 14,603 |
| Foreclosed real estate | 130 |  | 323 |
| Cash value of bank owned life insurance | 11,017 |  | 10,822 |
| Other assets | 3,898 |  | 4,134 |
| Total assets | \$ 607,262 | \$ | 618,982 |

## LIABILITIES AND STOCKHOLDERS' EQUITY

| Deposits: |  |  |  |
| :---: | :---: | :---: | :---: |
| Non-interest bearing | \$ 50,479 | \$ | 43,889 |
| Interest bearing | 451,207 |  | 469,042 |
| Total | 501,686 |  | 512,931 |
| Borrowed funds | 51,144 |  | 51,501 |
| Accrued expenses and other liabilities | 3,886 |  | 4,540 |
| Total liabilities | 556,716 |  | 568,972 |
| Stockholders' Equity: |  |  |  |
| Common stock, no par or stated value; $10,000,000$ shares authorized; |  |  |  |
|  |  |  |  |
| shares issued: June 30, 2007-2,877,279 December 31, $2006-2,870,437$ | 360 |  | 359 |
| shares outstanding: June 30, $2007-2,806,656$ December 31, 2006-2,799,814 Additional paid in capital |  |  |  |
| Additional paid in capital | 4,805 |  | 4,610 |
| Accumulated other comprehensive loss | (936) |  | (389) |
| Retained earnings | 47,839 |  | 46,952 |
| Treasury stock, common shares at cost: June 30, 2007-70,623 December 31, 2006-70,623 | $(1,522)$ |  | $(1,522)$ |
| Total stockholders' equity | 50,546 |  | 50,010 |
| Total liabilities and stockholders' equity | \$607,262 | \$ | 618,982 |

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## NorthWest Indiana Bancorp

## Consolidated Statements of Income

 (unaudited)| (Dollars in thousands, except per share data) | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2007 |  | 2006 |  |
| Interest income: |  |  |  |  |  |  |  |  |
| Loans receivable |  |  |  |  |  |  |  |  |
| Real estate loans | \$ | 6,657 | \$ | 6,417 | \$ | 13,298 | \$ | 12,532 |
| Commercial loans |  | 969 |  | 1,104 |  | 2,015 |  | 2,151 |
| Consumer loans |  | 49 |  | 65 |  | 99 |  | 132 |
| Total loan interest |  | 7,675 |  | 7,586 |  | 15,412 |  | 14,815 |
| Securities |  | 1,136 |  | 1,015 |  | 2,242 |  | 1,950 |
| Other interest earning assets |  | 36 |  | 23 |  | 58 |  | 163 |
| Total interest income |  | 8,847 |  | 8,624 |  | 17,712 |  | 16,928 |
| Interest expense: |  |  |  |  |  |  |  |  |
| Deposits |  | 3,770 |  | 3,102 |  | 7,450 |  | 5,900 |
| Borrowed funds |  | 652 |  | 627 |  | 1,427 |  | 1,094 |
| Total interest expense |  | 4,422 |  | 3,729 |  | 8,877 |  | 6,994 |
| Net interest income |  | 4,425 |  | 4,895 |  | 8,835 |  | 9,934 |
| Provision for loan losses |  | 5 |  | 15 |  | 5 |  | 15 |
| Net interest income after provision for loan losses |  | 4,420 |  | 4,880 |  | 8,830 |  | 9,919 |
| Noninterest income: |  |  |  |  |  |  |  |  |
| Fees and service charges |  | 745 |  | 740 |  | 1,425 |  | 1,457 |
| Wealth management operations |  | 169 |  | 174 |  | 338 |  | 336 |
| Gain on sale of securities, net |  | 19 |  | - |  | 48 |  | - |
| Gain on sale of loans, net |  | 64 |  | 34 |  | 118 |  | 57 |
| Increase in cash value of bank owned life insurance |  | 97 |  | 97 |  | 195 |  | 172 |
| Gain/(loss) on sale of foreclosed real estate |  | (6) |  | - |  | (6) |  | 42 |
| Other |  | 5 |  | 9 |  | 13 |  | 25 |
| Total noninterest income |  | 1,093 |  | 1,054 |  | 2,131 |  | 2,089 |
| Noninterest expense: |  |  |  |  |  |  |  |  |
| Compensation and benefits |  | 1,805 |  | 1,844 |  | 3,655 |  | 3,725 |
| Occupancy and equipment |  | 657 |  | 609 |  | 1,270 |  | 1,221 |
| Data processing |  | 224 |  | 207 |  | 445 |  | 409 |
| Marketing |  | 60 |  | 72 |  | 119 |  | 169 |
| Other |  | 852 |  | 827 |  | 1,617 |  | 1,655 |
| Total noninterest expense |  | 3,598 |  | 3,559 |  | 7,106 |  | 7,179 |
| Income before income tax expenses |  | 1,915 |  | 2,375 |  | 3,855 |  | 4,829 |
| Income tax expenses |  | 494 |  | 722 |  | 948 |  | 1,500 |
| Net income | \$ | 1,421 | \$ | 1,653 | \$ | 2,907 | \$ | 3,329 |
| Earnings per common share: |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.51 | \$ | 0.59 | \$ | 1.04 | \$ | 1.19 |
| Diluted | \$ | 0.50 | \$ | 0.58 | \$ | 1.03 | \$ | 1.18 |
| Dividends declared per common share | \$ | 0.36 | \$ | 0.35 | \$ | 0.72 | \$ | 0.70 |

[^1]
## NorthWest Indiana Bancorp

## Consolidated Statements of Changes in Stockholders' Equity (unaudited)

| (Dollars in thousands) | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2007 |  | 2006 |  |
| Balance at beginning of period | \$ | 50,775 | \$ | 47,164 | \$ | 50,010 | \$ | 46,433 |
| Comprehensive income: |  |  |  |  |  |  |  |  |
| Net income |  | 1,421 |  | 1,653 |  | 2,907 |  | 3,328 |
| Net unrealized loss on securities available-for-sale, net of reclassifications and tax effects |  | (730) |  | (434) |  | (542) |  | (528) |
| Amortization of unrecognized gain |  | (3) |  | - |  | (5) |  | - |
| Comprehensive income |  | 688 |  | 1,219 |  | 2,360 |  | 2,801 |
| Issuance of common stock, under stockbased compensation plan, including tax effects |  | 71 |  | 39 |  | 156 |  | 154 |
| Stock based compensation expense |  | 22 |  | 17 |  | 40 |  | 33 |
| Cash dividends |  | $(1,010)$ |  | (978) |  | $(2,020)$ |  | $(1,954)$ |
| Balance at end of period | \$ | 50,546 | \$ | 47,454 | \$ | 50,546 | \$ | 47,454 |

See accompanying notes to consolidated financial statements.

## Consolidated Statements of Cash Flows (unaudited)

| (Dollars in thousands) | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| Net income | \$ | 2,907 | \$ | 3,329 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Origination of loans for sale |  | $(7,149)$ |  | $(3,114)$ |
| Sale of loans originated for sale |  | 6,595 |  | 3,032 |
| Depreciation and amortization, net of accretion |  | 727 |  | 685 |
| Amortization of mortgage servicing rights |  | 40 |  | 40 |
| Amortization of investment in real estate limited partnerships |  | 13 |  | 22 |
| Equity in (gain)/loss of investment in limited partnership, net of interest received |  | 20 |  | 42 |
| Stock based compensation expense |  | 40 |  | 33 |
| Net gains on sale of securities |  | (48) |  | - |
| Net gains on sale of loans |  | (118) |  | (57) |
| Net gain on sale of foreclosed real estate |  | 6 |  | (42) |
| Provision for loan losses |  | 5 |  | 15 |
| Net change in: |  |  |  |  |
| Interest receivable |  | 252 |  | (80) |
| Cash value of bank owned life insurance |  | (195) |  | (172) |
| Other assets |  | 497 |  | (177) |
| Accrued expenses and other liabilities |  | (690) |  | (383) |
| Total adjustments |  | (5) |  | (156) |
| Net cash from operating activities |  | 2,902 |  | 3,173 |

CASH FLOWS FROM INVESTING ACTIVITIES:

| Proceeds from maturities and pay downs of securities available-for-sale | 13,250 | 7,084 |
| :---: | :---: | :---: |
| Proceeds from sales of securities available-for-sale | 5,213 | - |
| Purchase of securities available-for-sale | $(24,150)$ | $(12,300)$ |
| Purchase of securities held-to-maturity | $(1,873)$ | - |
| Proceeds from maturities and pay downs of securities held-to-maturity | 471 | 5 |
| Loan participations purchased | $(1,704)$ | $(12,847)$ |
| Net change in loans receivable | 16,295 | 718 |
| Purchase of Federal Home Loan Bank Stock | - | (324) |
| Purchase of premises and equipment, net | (645) | (532) |
| Proceeds from sale of foreclosed real estate | 338 | 183 |
| Purchase of bank owned life insurance | - | $(2,000)$ |
| Net cash from investing activities | 7,195 | $(20,013)$ |
|  |  |  |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |
| Change in deposits | $(11,245)$ | $(22,659)$ |
| Proceeds from FHLB advances | 24,500 | 18,000 |
| Repayment of FHLB advances | $(21,500)$ | $(6,500)$ |
| Change in other borrowed funds | $(3,357)$ | 5,573 |
| Tax effect of nonqualified stock option exercise | 15 | 9 |
| Proceeds from issuance of common stock | 141 | 132 |
| Dividends paid | $(1,989)$ | $(1,894)$ |
| Net cash from financing activities | $(13,435)$ | $(7,339)$ |
| Net change in cash and cash equivalents | $(3,338)$ | $(24,179)$ |
| Cash and cash equivalents at beginning of period | 15,764 | 39,831 |
| Cash and cash equivalents at end of period | \$ 12,426 | \$ 15,652 |


| SUPPLEMENTAL CASH FLOW INFORMATION: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash paid during the period for: |  |  |  |  |
| Interest | \$ | 8,800 | \$ | 6,940 |
| Income taxes | \$ | 980 | \$ | 1,840 |
| SUPPLEMENTAL NONCASH INFORMATION: |  |  |  |  |
| Transfers from loans to foreclosed real estate | \$ | 151 | \$ | 15 |

See accompanying notes to consolidated financial statements.

## NorthWest Indiana Bancorp

## Notes to Consolidated Financial Statements

## Note 1 - Basis of Presentation

The consolidated financial statements include the accounts of NorthWest Indiana Bancorp (the "Bancorp"), its wholly-owned subsidiary, Peoples Bank SB (the "Bank"), and the Bank's wholly-owned subsidiaries, Peoples Service Corporation, NWIN, LLC and NWIN Funding, Inc. The Bancorp has no other business activity other than being a holding company for the Bank. The Bancorp's earnings are dependent upon the earnings of the Bank. The accompanying unaudited consolidated financial statements were prepared in accordance with instructions for Form 10-Q and, therefore, do not include all disclosures required by U.S. generally accepted accounting principles for complete presentation of financial statements. In the opinion of management, the consolidated financial statements contain all adjustments (consisting only of normal recurring accruals) necessary to present fairly the consolidated balance sheets of the Bancorp as of June 30, 2007 and 2006, and the consolidated statements of income and changes in stockholders' equity for the three and six months ended June 30, 2007 and 2006, and cash flows for the six months ended June 30, 2007 and 2006. The income reported for the six-month period ended June 30, 2007 is not necessarily indicative of the results to be expected for the full year.

## Note 2 - Use of Estimates

Preparing financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period, as well as the disclosures provided. Actual results could differ from those estimates. Estimates associated with the allowance for loan losses, fair values of financial instruments and status of contingencies are particularly susceptible to material change in the near term.

## Note 3 - Concentrations of Credit Risk

The primary lending area of the Bancorp encompasses all of Lake County in northwest Indiana, where a majority of loan activity is concentrated. The Bancorp is also an active lender in Porter, and to a lesser extent, LaPorte, Newton and Jasper counties in Indiana. Substantially all loans are secured by specific items of collateral including residences, business assets and consumer assets.

## Note 4 - Earnings Per Share

Earnings per common share is computed by dividing net income by the weighted average number of common shares outstanding. A reconciliation of the numerators and denominators of the basic and diluted earnings per common share computation for the three and six months ended June 30, 2007 and June 30 , 2006 is presented below:

|  | (Dollars in thousands, except per share data) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Three Months Ended |  |  | Six Months Ended |  |  |  |
|  | 2007 |  | 2006 |  | 2007 |  | 2006 |  |
| Basic earnings per common share: |  |  |  |  |  |  |  |  |
| Net income as reported | \$ | 1,421 | \$ | 1,653 | \$ | 2,907 |  | 3,329 |
| Weighted average common shares outstanding: |  | 2,804,827 |  | 1,111 |  | 3,202 |  | 9,542 |
| Basic earnings per common share: | \$ | 0.51 | \$ | 0.59 | \$ | 1.04 |  | 1.19 |
| Diluted earnings per common share: |  |  |  |  |  |  |  |  |
| Net income as reported | \$ | 1,421 | \$ | 1,653 | \$ | 2,907 |  | 3,329 |
| Weighted average common shares outstanding: |  | 2,804,827 |  | 1,111 |  | 3,202 |  | 9,542 |
| Add: Dilutive effect of assumed stock option exercises: |  | 26,260 |  | 1,489 |  | 7,047 |  | 2,084 |
| Weighted average common and dilutive potential common shares outstanding: |  | 2,831,087 |  | 2,600 |  | 0,249 |  | 1,626 |
| Diluted earnings per common share: | \$ | 0.50 | \$ | 0.58 | \$ | 1.03 | \$ | 1.18 |

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## Note 5 - Stock Based Compensation

Financial Accounting Standards No. 123R (FAS 123R), "Share-Based Payment", requires companies to record compensation cost for stock options provided to employees in return for employment service. The cost is measured at the fair value of the options when granted, and this cost is expensed over the employment service period, which is normally the vesting period of the options. Compensation cost will also be recorded for prior option grants that vest after the date of adoption. For the three months ended June 30,2007 , stock based compensation expense of $\$ 22,000$ was recorded, compared to $\$ 17,000$ for the quarter ended June 30 , 2006. For the six months ended June 30 , 2007 , stock based compensation expense of $\$ 40,000$ was recorded, compared to $\$ 33,000$ for the six months ended June 30 , 2006. It is anticipated that current outstanding vested and unvested options will result in additional compensation expense of approximately $\$ 35,000$ in 2007 and $\$ 46,000$ in 2008.

A summary of option activity under the Bancorp's stock option plan for the six months ended June 30, 2007 is presented below:

|  |  | Weighted- <br> Average <br> Remaining <br> Contractual <br> Term |
| :--- | :--- | :--- | :--- |
| Options |  |  |

During the six months ended June 30, 2007 and 2006, no stock options were granted from the Bancorp's stock option plan. The total intrinsic value of options exercised during the six months ended June 30, 2007 and 2006, was $\$ 68,233$ and $\$ 70,239$.

## Note 6 - Adoption of New Accounting Standards

The Bancorp adopted FASB Interpretation 48, Accounting for Uncertainty in Income Taxes ("FIN 48"), as of January 1, 2007. A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than $50 \%$ likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded. The adoption had no affect on the Bancorp's financial statements. The Bancorp and its subsidiaries are subject to U.S. federal income tax as well as income tax of the state of Indiana, Nevada and Maryland. The Bancorp is no longer subject to examination by taxing authorities for years before 2003. The Bancorp does not expect the total amount of unrecognized tax benefits to significantly increase in the next twelve months. The Bancorp recognizes interest and/or penalties related to income tax matters in income tax expense. The Bancorp did not have any amounts accrued for interest and penalties at June 30, 2007.

The Bancorp adopted FASB Statement No. 156, Accounting for Servicing of Financial Assets-an amendment of FASB Statement No. 140, as of January 1, 2007. This Statement provides the following: 1) revised guidance on when a servicing asset and servicing liability should be recognized; 2) requires all separately recognized servicing assets and servicing liabilities to be initially measured at fair value, if practicable; 3) permits an entity to elect to measure servicing assets and servicing liabilities at fair value each reporting date and report changes in fair value in earnings in the period in which the changes occur; 4) upon initial adoption, permits a one-time reclassification of available-for-sale securities to trading securities for securities which are identified as offsetting the entity's exposure to changes in the fair value of servicing assets or liabilities that a servicer elects to subsequently measure at fair value; and 5) requires separate presentation of servicing assets and servicing liabilities subsequently measured at fair value in the statement of financial position and additional footnote disclosures. Currently, the Bancorp holds servicing assets consisting of mortgage servicing rights and no servicing liabilities. Mortgage servicing rights are initially measured at fair value. Subsequent to acquisition, mortgage servicing rights are measured using the amortization method, which amortizes the servicing rights in proportion to and over the period of estimated net servicing income or net servicing loss. Mortgage servicing rights are assessed for impairment or increased obligation based on fair value at each reporting date. The Bancorp does not participate in financial hedging activities for its servicing of financial assets.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Summary

NorthWest Indiana Bancorp (the "Bancorp") is a bank holding company registered with the Board of Governors of the Federal Reserve System. Peoples Bank SB, an Indiana savings bank, is a wholly-owned subsidiary of the Bancorp. The Bancorp has no other business activity other than being the holding company for the Bank.

At June 30, 2007, the Bancorp had total assets of $\$ 607.3$ million, total loans of $\$ 457.0$ million and total deposits of $\$ 501.7$ million. Stockholders' equity totaled $\$ 50.5$ million or $8.3 \%$ of total assets, with book value per share at $\$ 18.01$. Net income for the quarter ended June 30 , 2007, was $\$ 1.4$ million, or $\$ 0.51$ earnings per common share for basic and $\$ 0.50$ for diluted calculations. The annualized return on average assets (ROA) was $0.93 \%$, while the annualized return on average stockholders' equity (ROE) was $11.00 \%$, for the three months ended June 30, 2007. Net income for the six months ended June 30, 2007, was $\$ 2.9$ million, or $\$ 1.04$ earnings per common share for basic and $\$ 1.03$ for diluted calculations. The annualized return on average assets (ROA) was $0.95 \%$, while the annualized return on average stockholders' equity (ROE) was $11.36 \%$, for the six months ended June 30, 2007.

## Financial Condition

During the six months ended June 30 , 2007, total assets decreased by $\$ 11.7$ million (1.9\%), with interest-earning assets decreasing by $\$ 5.9$ million (1.0\%). At June 30 , 2007, interest-earning assets totaled $\$ 568.7$ million and represented $93.6 \%$ of total assets.

Loans receivable totaled $\$ 457.0$ million at June 30, 2007, compared to $\$ 471.7$ million at December 31, 2006. At June 30, 2007, loans receivable represented $80.4 \%$ of interest-earning assets, $75.3 \%$ of total assets and $91.1 \%$ of total deposits. The loan portfolio, which is the Bancorp's largest asset, is a significant source of both interest and fee income. The Bancorp's lending strategy stresses quality loan growth, product diversification, and competitive and profitable pricing. The loan portfolio includes $\$ 51.3$ million ( $11.2 \%$ ) in construction and development loans, $\$ 233.6$ million ( $51.2 \%$ ) in residential mortgage loans, $\$ 13.6$ million ( $3.0 \%$ ) in multifamily loans, $\$ 111.7$ million $(24.4 \%)$ in commercial real estate loans, $\$ 2.8$ million ( $0.6 \%$ ) in consumer loans, $\$ 39.3$ million ( $8.6 \%$ ) in commercial business and $\$ 4.7$ million ( $1.0 \%$ ) in government and other loans. Adjustable rate loans comprised $57.3 \%$ of total loans at June 30, 2007. During the six months ended June 30, 2007, loans decreased by $\$ 14.7$ million ( $3.1 \%$ ). During the period, growth occurred in construction \& development, while commercial real estate, multifamily, consumer, commercial business and government loan balances decreased. During the six-month period, loan balances decreased as a result of expected commercial real estate loan, government, and commercial business loan pay-off activity.

The Bancorp is primarily a portfolio lender. Mortgage banking activities are generally limited to the sale of fixed rate mortgage loans with contractual maturities greater than 15 years. These loans are identified as held for sale when originated and sold, on a case-by-case basis, in the secondary market as part of the Bancorp's efforts to manage interest rate risk. During the six months ended June 30, 2007, the Bancorp sold $\$ 6.6$ million in fixed rate mortgages originated for sale compared to $\$ 3.0$ million during the six months ended June 30, 2006. Net gains realized from sales for the six months ended June 30, 2007, totaled $\$ 118$ thousand compared to $\$ 57$ thousand for the six months ended June 30, 2006. At June 30, 2007, the Bancorp had $\$ 609$ thousand in loans that were classified as held for sale.

The primary objective of the Bancorp's investment portfolio is to provide for the liquidity needs of the Bancorp and to contribute to profitability by providing a stable flow of dependable earnings. Funds are generally invested in federal funds, interest bearing balances in financial institutions, U.S. government securities, federal agency obligations and obligations of state and local municipalities. The securities portfolio totaled $\$ 105.3$ million at June 30, 2007, compared to $\$ 99.0$ million at December 31, 2006, an increase of $\$ 6.3$ million ( $6.4 \%$ ). At June 30, 2007, the securities portfolio represented $18.5 \%$ of interest-earning assets and $17.3 \%$ of total assets. The securities portfolio was comprised of $34.0 \%$ in U.S. government agency debt securities, $43.5 \%$ in U.S. government agency mortgage-backed securities and collateralized mortgage obligations, and $22.5 \%$ in municipal securities. At June 30, 2007, securities available-for-sale ("AFS") totaled $\$ 88.7$ million or $84.2 \%$ of total securities. AFS securities are those the Bancorp may decide to sell if needed for liquidity, asset-liability management or other reasons. In addition, at June 30, 2007, the Bancorp had $\$ 3.5$ million in Federal Home Loan Bank (FHLB) stock. At June 30, 2007, $\$ 2.3$ million was maintained in interest bearing balances in financial institutions.

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The allowance for loan losses (ALL) is a valuation allowance for probable incurred credit losses, increased by the provision for loan losses, and decreased by charge-offs less recoveries. A loan is charged-off against the allowance by management as a loss when deemed uncollectible, although collection efforts continue and future recoveries may occur.

The determination of the amounts of the ALL and provisions for loan losses is based on management's current judgments about the credit quality of the loan portfolio with consideration given to all known relevant internal and external factors that affect loan collectibility as of the reporting date. The appropriateness of the current year provision and the overall adequacy of the ALL are determined through a disciplined and consistently applied quarterly process that combines a review of the current position with a risk assessment worksheet.

The Risk Assessment Worksheet covers the residential, commercial real estate, commercial business, and consumer loan portfolios. Management uses a risk rating system to assist in determining the appropriate level for the ALL. Management assigns risk factors to non-performing loans; loans that management has internally classified as impaired; loans that management has internally classified as substandard, doubtful, loss, or watch; and, performing loans.

Risk factors for non-performing and internally classified loans are based on an analysis of the estimated collateral liquidation value for individual loans defined as substandard or doubtful. Estimated collateral liquidation values are based on established loan underwriting standards and adjusted for current mitigating factors on a loan-byloan basis. Aggregate substandard loan collateral deficiencies are determined for residential, commercial real estate, commercial business, and consumer loan portfolios. These deficiencies are then stated as a percentage of the total substandard balances to determine the appropriate risk factors.

Risk factors for performing and non-classified loans are based on the average net charge-offs for the most recent five years, which are then stated as a percentage of average loans for the same period. Historical risk factors are calculated for residential, commercial real estate, commercial business, and consumer loans. The historical factors are then adjusted for current subjective risks attributable to: local and national economic factors; loan growth and changes in loan composition; organizational structure; composition of loan staff; loan concentrations; policy changes and out of market lending activity.

Non-performing loans include those loans that are 90 days or more past due and those loans that have been placed on non-accrual status. Non-performing loans totaled $\$ 3.7$ million at June 30, 2007, compared to $\$ 3.1$ million at December 31, 2006, an increase of $\$ 591$ thousand or $19.2 \%$. The increase in non-performing loans at June 30 , 2007 is related to one past due commercial real estate loan in the amount of $\$ 749$ thousand. Subsequent to June 30, 2007, interest payments for this loan have been received and the loan is now current. The ratio of non-performing loans to total loans was $0.80 \%$ at June 30, 2007, compared to $0.65 \%$ at December 31, 2006. The ratio of non-performing loans to total assets was $0.60 \%$ at June 30, 2007, compared to $0.50 \%$ at December 31, 2006. The June 30, 2007 non-performing loan balances include $\$ 2.1$ million in loans accounted for on a non-accrual basis and $\$ 1.6$ million in accruing loans which were contractually past due 90 days or more. Loans, internally classified as substandard totaled $\$ 5.6$ million at June 30, 2007, compared to $\$ 6.9$ million at December 31, 2006. No loans were classified as doubtful or loss. Substandard loans include non-performing loans and potential problem loans, where information about possible credit issues or other conditions causes management to question the ability of such borrowers to comply with loan covenants or repayment terms. In addition to identifying and monitoring non-performing and other classified loans, management maintains a list of watch loans. Watch loans represent loans management is closely monitoring due to one or more factors that may cause the loan to become classified. Watch loans totaled $\$ 9.7$ million at June 30 , 2007, compared to $\$ 7.6$ million at December 31, 2006. The increase in watch loans at June 30, 2007 is related to commercial business and real estate loans with potential cash flow issues.

At June 30, 2007, impaired loans totaled $\$ 955$ thousand, compared to $\$ 1.9$ million at December 31, 2006. The decrease for the period is a result of receiving a loan pay-off from a commercial real estate borrower. The June 30, 2007, impaired loan balances were also classified as non-performing loans at the end of both periods. The June 30, 2007, impaired loan balances consist of three loans for two commercial borrowers that are secured by business assets and real estate, and are personally guaranteed by the owner of the business. Impaired loans are loans where full payment under the loan terms is not expected. There were no other loans considered to be impaired loans as of, or for the quarter ended, June 30, 2007.

At June 30, 2007, management is of the opinion that there are no loans, except those discussed above, where known information about possible credit problems of borrowers causes management to have serious doubts as to the ability of such borrowers to comply with the present loan repayment terms and which may result in disclosure of such loans as non-accrual, past due or restructured loans. Also, at June 30, 2007, no other interest bearing assets were required to be disclosed as non-accrual, past due, restructured or potential problems if such assets were loans. Management does not presently anticipate that any of the non-performing loans or classified loans would materially impact future operations, liquidity or capital resources.

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The Bancorp has a $\$ 1.1$ million participation in a $\$ 6.4$ million letter of credit, which acts as payment support to bondholders. The Bancorp's management currently believes that the principal of the borrower has the financial capacity to meet future bond repayment obligations. Cash flows from the security collateralizing the letter of credit have been negatively impacted due to the closing of a major tenant. Management will continue to monitor the letter of credit and bond repayments.

For the six months ended June 30, 2007, $\$ 5$ thousand in additions to the ALL account were required, compared to $\$ 15$ for the quarter ended June 30 , 2006. The June 30 , 2007 ALL contained $\$ 436$ in specific allowances for the collateral deficiency associated with two loans totaling $\$ 955$ thousand, which had been classified as impaired at June 30, 2007 and December 31, 2006. Charge-offs, net of recoveries, totaled $\$ 1$ thousand for the current six months, compared to recoveries, net of recoveries of $\$ 28$ thousand for the six months ended June 30, 2006. The ALL provisions take into consideration management's current judgments about the credit quality of the loan portfolio, loan portfolio balances, changes in the portfolio mix and local economic conditions. In determining the provision for loan loss for the current period, management has given consideration to increased risks associated within the local economy, changes in loan balances and mix, and asset quality.

The ALL to total loans was $0.93 \%$ at June 30 , 2007, compared to $0.90 \%$ at December 31, 2006, while the ALL to non-performing loans (coverage ratio) was $116.4 \%$ at June 30, 2007, compared to $138.6 \%$ at December 31, 2006. A consistently strong coverage ratio is an indicator that sufficient provisions for loan losses have been established. The June 30, 2007 balance in the ALL account of $\$ 4.3$ million is considered adequate by management after evaluation of the loan portfolio, past experience and current economic and market conditions. While management may periodically allocate portions of the allowance for specific problem loans, the whole allowance is available for any loan charge-offs that occur. The allocation of the ALL reflects performance and growth trends within the various loan categories, as well as consideration of the facts and circumstances that affect the repayment of individual loans, and loans which have been pooled as of the evaluation date, with particular attention given to non-performing loans and loans which have been classified as substandard, doubtful or loss. Management has allocated general reserves to both performing and non-performing loans based on current information available.

At June 30, 2007, the Bancorp had two properties in foreclosed real estate totaling $\$ 130$ thousand, compared to 4 properties totaling $\$ 323$ thousand at December 31 , 2006.
Deposits are a fundamental and cost-effective source of funds for lending and other investment purposes. The Bancorp offers a variety of products designed to attract and retain customers, with the primary focus on building and expanding relationships. At June 30, 2007, deposits totaled $\$ 501.7$ million. During the six months ended June 30 , 2007, deposits decreased by $\$ 11.2$ million ( $2.2 \%$ ). Checking account balances increased by $\$ 3.0$ million ( $2.8 \%$ ). Savings account balances decreased by $\$ 360$ thousand ( $0.7 \%$ ) during the current period. Money market deposit accounts (MMDA's) decreased by $\$ 22.3$ million ( $16.2 \%$ ), as a result of planned withdrawals by a local governmental units. Certificates of deposit increased by $\$ 8.4$ million ( $3.9 \%$ ), as additional certificates of deposit balances were acquired to replace MMDA's withdrawals. At June 30, 2007, the deposit base was comprised of $22.1 \%$ checking accounts, $22.9 \%$ MMDA's, $10.7 \%$ savings accounts and $44.3 \%$ certificates of deposit.

Borrowings are primarily used to fund asset growth not supported by deposit generation. At June 30, 2007, borrowed funds totaled $\$ 51.1$ million compared to $\$ 51.5$ million at December 31, 2006, a decrease of $\$ 357$ thousand ( $0.7 \%$ ). Retail repurchase agreements totaled $\$ 14.0$ million at June 30 , 2007, compared to $\$ 14.7$ million at December 31, 2006, a decrease of $\$ 762$ thousand ( $5.2 \%$ ). Federal Home Loan Bank (FHLB) fixed, variable and line of credit advances totaled $\$ 35.9$ million at June 30 , 2007 , compared to $\$ 35.1$ million at December 31, 2006, an increase of $\$ 792$ thousand ( $2.6 \%$ ). During the three months ended June 30, 2007, advance balances decreased by $\$ 15.4$ million as a result of increased liquidity from loan pay-off activity. In addition, other short-term borrowings totaled $\$ 1.3$ million at June 30, 2007, compared to $\$ 1.7$ million at December 31, 2006, a decrease of $\$ 346$ thousand (2.0\%).

## Liquidity and Capital Resources

For the Bancorp, liquidity management refers to the ability to generate sufficient cash to fund current loan demand, meet deposit withdrawals, and pay dividends and operating expenses. Because profitability and liquidity are often conflicting objectives, management attempts to maximize the Bancorp's net interest margin by making adequate, but not excessive, liquidity provisions.

Changes in the liquidity position result from operating, investing and financing activities. Cash flows from operating activities are generally the cash effects of transactions and other events that enter into the determination of net income. The primary investing activities include loan originations, loan repayments, investments in interest bearing balances in financial institutions, and the purchase, sale, and maturity of

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investment securities. Financing activities focus almost entirely on the generation of customer deposits. In addition, the Bancorp utilizes borrowings (i.e., retail repurchase agreements and advances from the FHLB) as a source of funds.

During the six months ended June 30 , 2007, cash and cash equivalents decreased by $\$ 3.3$ million compared to a $\$ 24.2$ million decrease for the six months ended June 30 , 2006. The primary sources of cash were proceeds from pay downs of securities, loan sales, loan repayments and proceeds from FHLB advances and other borrowed funds. The primary uses of cash were the purchase of securities, funding of withdrawals for short-term local government funds, repayment of FHLB advances, purchase of loan participations and the payment of common stock dividends. Cash provided for operating activities totaled $\$ 2.9$ million for the six months ended June 30 , 2007, compared to $\$ 3.2$ million for the period ended June 30, 2006. Cash inflows from investing activities totaled $\$ 7.2$ million for the current period, compared to cash outflows of $\$ 20.0$ million for the six months ended June 30, 2006. The change for the current period was primarily due to expected commercial real estate, government and commercial business loan pay-offs. Net cash outflows from financing activities totaled $\$ 13.4$ million during the current period compared to net cash outflows of $\$ 7.3$ million for the six months ended June 30, 2006. The change in net cash outflows from financing activities was primarily due to an increase in net proceeds from FHLB advance balances during the six months ended June 30, 2007. The Bancorp paid dividends on common stock of $\$ 2.0$ million during the current six-month period compared to $\$ 1.9$ million for the three months ended June 30, 2006.

At June 30, 2007, outstanding commitments to fund loans totaled $\$ 107.6$ million. Approximately $89 \%$ of the commitments were at variable rates. Management believes that the Bancorp has sufficient cash flow and borrowing capacity to fund all outstanding commitments and to maintain proper levels of liquidity.

Management strongly believes that maintaining a high level of capital enhances safety and soundness. During the six months ended June 30, 2007, stockholders' equity increased by $\$ 536$ thousand $(1.1 \%)$. The increase was primarily a result of the Bancorp's $\$ 2.9$ million in net income for the current three month period. The Bancorp declared $\$ 2.0$ million in cash dividends for the six-month period ended June 30, 2007. The net unrealized loss on available-for-sale securities, net of tax was $\$ 542$ thousand for the current six months. During the current six-month period, the Bancorp received $\$ 141$ thousand from the issuance of Bancorp common stock from stock-based compensation plans.

The Bancorp is subject to risk-based capital guidelines adopted by the Board of Governors of the Federal Reserve System (the "FRB"), and the Bank is subject to riskbased capital guidelines adopted by the FDIC. As applied to the Bancorp and the Bank, the FRB and FDIC capital requirements are substantially identical. The Bancorp and the Bank are required to maintain a total risk-based capital ratio of $8 \%$, of which $4 \%$ must be Tier 1 capital. In addition, the FRB and FDIC regulations provide for a minimum Tier 1 leverage ratio (Tier 1 capital to adjusted average assets) of $3 \%$ for financial institutions that meet certain specified criteria, including that they have the highest regulatory rating and are not experiencing or anticipating significant growth. All other financial institutions are required to maintain a Tier 1 leverage ratio of $3 \%$ plus an additional cushion of at least one to two percent.

The table on the following page shows that, at June 30, 2007, and December 31, 2006, the Bancorp's capital exceeded all regulatory capital requirements. The Bancorp's and the Bank's regulatory capital ratios were substantially the same at both dates. The dollar amounts are in millions.

| At June 30, 2007 | Actual Amount Ratio |  | Required for adequate capital Amount Ratio |  | To be well capitalized Amount Ratio |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total capital to risk-weighted assets | \$55.8 | 12.5\% | \$35.7 | 8.0\% | \$44.6 | 10.0\% |
| Tier 1 capital to risk-weighted assets | \$51.5 | 11.5\% | \$ 17.8 | 4.0\% | \$26.8 | 6.0\% |
| Tier 1 capital to adjusted average assets | \$51.5 | 8.5\% | \$ 18.3 | 3.0\% | \$30.4 | 5.0\% |
| At December 31, 2006 |  |  |  |  |  |  |
| Total capital to risk-weighted assets | \$54.7 | 12.0\% | \$36.4 | 8.0\% | \$45.5 | 10.0\% |
| Tier 1 capital to risk-weighted assets | \$50.4 | 11.1\% | \$ 18.2 | 4.0\% | \$27.3 | 6.0\% |
| Tier 1 capital to adjusted average assets | \$50.4 | 8.0\% | \$ 19.0 | 3.0\% | \$31.7 | 5.0\% |

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The Bancorp's ability to pay dividends to its shareholders is entirely dependent upon the Bank's ability to pay dividends to the Bancorp. Under Indiana law, the Bank may pay dividends from its undivided profits (generally, earnings less losses, bad debts, taxes and other operating expenses) as is considered expedient by the Bank's Board of Directors. However, the Bank must obtain the approval of the Indiana Department of Financial Institutions for the payment of a dividend if the total of all dividends declared by the Bank during the current year, including the proposed dividend, would exceed the sum of retained net income for the year to date plus its retained net income for the previous two years. For this purpose, "retained net income," means net income as calculated for call report purposes, less all dividends declared for the applicable period. Moreover, the FDIC and the Federal Reserve Board may prohibit the payment of dividends if it determines that the payment of dividends would constitute an unsafe or unsound practice in light of the financial condition of the Bank. The aggregate amount of dividends, which may be declared by the Bank in 2007, without prior regulatory approval, approximates $\$ 4,907,000$ plus current 2007 net profits.

## Results of Operations - Comparison of the Quarter Ended June 30, 2007 to the Quarter Ended June 30, 2006

Net income for the quarter ended June 30,2007 was $\$ 1.4$ million, compared to $\$ 1.7$ million for the quarter ended June 30 , 2006, a decrease of $\$ 232$ thousand ( $14.0 \%$ ). The earnings represent a ROA of $0.93 \%$ for the quarter ended June 30, 2007, compared to $1.07 \%$ for the quarter ended June 30,2006 . The ROE was $11.00 \%$ for the quarter ended June 30, 2007, compared to $13.89 \%$ for the quarter ended June 30, 2006.

Net interest income for the three months ended June 30, 2007 was $\$ 4.4$ million, a decrease of $\$ 470$ thousand ( $9.6 \%$ ), compared to $\$ 4.9$ million for the quarter ended June 30, 2006. The decrease in net interest income has been negatively impacted by short-term interest rates and slow loan and checking account growth. The weightedaverage yield on interest-earning assets was $6.23 \%$ for the three months ended June 30,2007 , compared to $5.98 \%$ for the three months ended June 30 , 2006. The weightedaverage cost of funds for the quarter ended June 30, 2007, was $3.19 \%$ compared to $2.64 \%$ for the quarter ended June 30, 2006. The impact of the $6.23 \%$ return on interestearning assets and the $3.19 \%$ cost of funds resulted in an interest rate spread of $3.04 \%$ for the current quarter compared to $3.34 \%$ for the quarter ended June 30 , 2006. During the current quarter, total interest income increased by $\$ 223$ thousand ( $2.6 \%$ ) while total interest expense increased by $\$ 693$ thousand ( $18.6 \%$ ). The net interest margin was $3.12 \%$ for the three months ended June 30, 2007, compared to $3.40 \%$ for the quarter ended June 30, 2006. On a tax equivalent basis, the Bancorp's net interest margin was $3.21 \%$ for the three months ended June 30, 2007, compared to $3.50 \%$ for the quarter ended June 30, 2006. Comparing the net interest margin on a tax equivalent basis more accurately compares the returns on tax-exempt loans and securities to those on taxable interest-earning assets.

During the three months ended June 30, 2007, interest income from loans increased by $\$ 89$ thousand ( $1.2 \%$ ), compared to the three months ended June 30 , 2006. The increase was primarily due to an increase in the weighted-average yield earned on loan balances. The weighted-average yield on loans outstanding was $6.23 \%$ for the current quarter, compared to $6.38 \%$ for the three months ended June 30, 2006. Loan balances averaged $\$ 461.5$ million for the current quarter, a decrease of $\$ 14.1$ million ( $3.0 \%$ ) from $\$ 475.6$ million for the three months ended June 30, 2006. The decrease in average daily loan balances was affected by several large commercial real estate and commercial business loan pay-offs. During the three months ended June 30, 2007, interest income on securities and other interest bearing balances increased by $\$ 134$ thousand ( $12.9 \%$ ), compared to the quarter ended June 30,2006 . The increase was due to higher securities balances and an increase in the weighted-average portfolio yield. The weightedaverage yield on securities and other interest bearing balances was $4.41 \%$, for the current quarter, compared to $4.11 \%$ for the three months ended June 30 , 2006. Securities balances averaged $\$ 100.3$ million for the current quarter, up $\$ 4.3$ million ( $4.5 \%$ ) from $\$ 96.0$ million for the three months ended June 30, 2006. Other interest bearing balances averaged $\$ 2.4$ million for the current quarter, down $\$ 487$ thousand ( $25.1 \%$ ) from $\$ 1.9$ million for the three months ended June 30, 2006.

Interest expense on deposits increased by $\$ 668$ thousand (21.5\%) during the current quarter compared to the three months ended June 30, 2006. The change was due to an increase in the weighted-average rate paid on deposits. The weighted-average rate paid on deposits for the three months ended June 30,2007 was $3.05 \%$, compared to $2.49 \%$ for the quarter ended June 30, 2006. Total deposit balances averaged $\$ 494.1$ million for the current quarter, down $\$ 3.9$ million ( $0.8 \%$ ) from $\$ 498.0$ million for the quarter ended June 30, 2006. Interest expense on borrowed funds increased by $\$ 25$ thousand ( $4.0 \%$ ) during the current quarter due to an increase in the weighted-average rate paid. The weighted-average cost of borrowed funds was $4.27 \%$ for the current quarter compared to $3.69 \%$ for the three months ended June 30, 2006. Borrowed funds averaged $\$ 61.1$ million during

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the quarter ended June 30, 2007, a decrease of $\$ 6.9$ million ( $10.1 \%$ ) from $\$ 68.0$ million for the quarter ended June 30, 2006.
Noninterest income for the quarter ended June 30, 2007 was $\$ 1.09$ million, an increase of $\$ 39$ thousand ( $3.7 \%$ ) from $\$ 1.05$ million for the quarter ended June 30 , 2006. During the current quarter, fees and service charges totaled $\$ 745$ thousand, an increase of $\$ 5$ thousand $(0.7 \%)$ from $\$ 740$ thousand for the quarter ended June 30 , 2006. Fees from Wealth Management operations totaled $\$ 169$ thousand for the quarter ended June 30, 2007, a decrease of $\$ 5$ thousand ( $2.9 \%$ ) from $\$ 174$ thousand for the quarter ended June 30, 2006. Gains from the sale of securities totaled $\$ 19$ thousand for the current quarter. No security gains were realized during the quarter ended June 30, 2006. Gains from loan sales totaled $\$ 64$ thousand for the current quarter, an increase of $\$ 30$ thousand ( $88.2 \%$ ), compared to $\$ 34$ thousand for the quarter ended June 30 , 2006. Income from increases in the cash value of bank owned life insurance totaled $\$ 97$ thousand for the quarters ended June 30,2007 and 2006. For the quarter ended June 30 , 2007, a $\$ 6$ thousand loss from the sale of foreclosed was realized, no gains or losses were realized during the quarter ended June 30, 2006.

Noninterest expense for the quarter ended June 30, 2007 was $\$ 3.60$ million, an increase of $\$ 39$ thousand ( $1.1 \%$ ) from $\$ 3.56$ million for the three months ended June 30 , 2006. During the current quarter, compensation and benefits totaled $\$ 1.81$ million, a decrease of $\$ 39$ thousand ( $2.1 \%$ ) from $\$ 1.84$ million for the quarter ended June 30 , 2006 . The decrease was primarily due to a reduction in benefit accruals. Occupancy and equipment totaled $\$ 657$ thousand for the current quarter, an increase of $\$ 48$ thousand ( $7.9 \%$ ) compared to $\$ 609$ thousand for the quarter ended June 30, 2006. The increase was a result of additional depreciation expense for capital expenditures. Data processing expense totaled $\$ 224$ thousand for the three months ended June 30, 2007, an increase of $\$ 17$ thousand ( $8.2 \%$ ) from $\$ 207$ thousand for the three months ended June 30 , 2006. The change was a result of increased utilization of the Bancorp's core data processing system. Marketing expense related to banking products totaled $\$ 60$ thousand for the current quarter, a decrease of $\$ 12$ thousand (16.7\%) from $\$ 72$ thousand for the three months ended June 30, 2006. Marketing expenses for the current quarter were deferred to subsequent quarters, as the Bank continues to focus on reengineering its marketing function. Other expenses related to banking operations totaled $\$ 852$ thousand for the quarter ended June 30, 2007, an increase of $\$ 25$ thousand ( $3.0 \%$ ) from $\$ 827$ thousand for the quarter ended June 30, 2006. The increase is result of increased expenses associated with foreclosed real estate. The Bancorp's efficiency ratio was $65.2 \%$ for the quarter ended June 30, 2007, compared to $59.8 \%$ for the three months ended June 30 , 2006. The ratio is determined by dividing total noninterest expense by the sum of net interest income and total noninterest income for the period.

Income tax expenses for the three months ended June 30, 2007 totaled $\$ 494$ thousand, compared to $\$ 722$ thousand for the three months ended June 30 , 2006, a decrease of $\$ 228$ thousand ( $31.6 \%$ ). The combined effective federal and state tax rates for the Bancorp was $25.8 \%$ for the three months ended June 30,2007 , compared to $30.4 \%$ for the three months ended June 30, 2006. The decrease was attributable to an increased investment in municipal securities and the Bank's Real Estate Investment Trust.

## Results of Operations - Comparison of the Six Months Ended June 30, 2007 to the Six Months Ended June 30, 2006

Net income for the six months ended June 30 , 2007 was $\$ 2.9$ million, compared to $\$ 3.3$ million for the six months ended June 30 , 2006, a decrease of $\$ 422$ thousand ( $12.7 \%$ ). The earnings represent a ROA of $0.95 \%$ for the six months ended June 30, 2007, compared to $1.08 \%$ for the six months ended June 30 , 2006. The ROE was $11.36 \%$ for the six months ended June 30, 2007, compared to $14.06 \%$ for the six months ended June 30, 2006.

Net interest income for the six months ended June 30 , 2007 was $\$ 8.8$ million, a decrease of $\$ 1.1$ million (11.1\%), compared to $\$ 9.9$ million for the six months ended June 30, 2006. The decrease in net interest income has been negatively impacted by short-term interest rates and slow loan and checking account growth. The weightedaverage yield on interest-earning assets was $6.21 \%$ for the six months ended June 30, 2007, compared to $5.89 \%$ for the six months ended June 30 , 2006. The weighted-average cost of funds for the six months ended June 30,2007 , was $3.18 \%$ compared to $2.48 \%$ for the six months ended June 30,2006 . The impact of the $6.21 \%$ return on interestearning assets and the $3.18 \%$ cost of funds resulted in an interest rate spread of $3.03 \%$ for the current six months compared to $3.40 \%$ for the six months ended June 30 , 2006 . During the current six months, total interest income increased by $\$ 784$ thousand ( $4.6 \%$ ) while total interest expense increased by $\$ 1.9$ million ( $26.9 \%$ ). The net interest margin was $3.10 \%$ for the six months ended June 30, 2007, compared to $3.46 \%$ for the six months ended June 30, 2006. On a tax equivalent basis, the Bancorp's net interest margin was $3.19 \%$ for the six months ended June 30, 2007, compared to $3.56 \%$ for the six months ended June 30, 2006.

During the six months ended June 30, 2007, interest income from loans increased by $\$ 597$ thousand (4.0\%), compared to the six months ended June 30 , 2006. The increase was primarily due to an increase in the weighted-average yield earned on loan balances. The weighted-average yield on loans outstanding was $6.62 \%$ for the

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current six months, compared to $6.30 \%$ for the six months ended June 30, 2006. Loan balances averaged $\$ 465.6$ million for the current six months, a decrease of $\$ 4.8$ million $(1.0 \%)$ from $\$ 470.4$ million for the six months ended June 30,2006 . The decrease in average daily loan balances was affected by several large commercial real estate and commercial business loan pay-offs. During the six months ended June 30, 2007, interest income on securities and other interest bearing balances increased by $\$ 187$ thousand ( $8.8 \%$ ), compared to the six months ended June 30, 2006. The increase was due to higher securities balances and an increase in the weighted-average portfolio yield. The weighted-average yield on securities and other interest bearing balances was $4.38 \%$, for the current six months, compared to $4.04 \%$ for the six months ended June 30 , 2006 . Securities balances averaged $\$ 99.4$ million for the current six months, up $\$ 5.2$ million ( $5.5 \%$ ) from $\$ 94.2$ million for the six months ended June 30, 2006. Other interest bearing balances averaged $\$ 2.1$ million for the current six months, down $\$ 5.2$ million ( $70.9 \%$ ) from $\$ 7.3$ million for the six months ended June 30 , 2006.

Interest expense on deposits increased by $\$ 1.6$ million ( $26.3 \%$ ) during the current six months compared to the six months ended June 30 , 2006. The change was due to an increase in the weighted-average rate paid on deposits. The weighted-average rate paid on deposits for the six months ended June 30,2007 was $3.03 \%$, compared to $2.35 \%$ for the six months ended June 30, 2006. Total deposit balances averaged $\$ 491.5$ million for the current six months, down $\$ 11.2$ million ( $2.2 \%$ ) from $\$ 502.7$ million for the six months ended June 30, 2006. Interest expense on borrowed funds increased by $\$ 333$ thousand ( $30.4 \%$ ) during the current six months due to an increase in the weightedaverage rate paid and an increase in average daily balances. The weighted-average cost of borrowed funds was $4.24 \%$ for the current six months compared to $3.62 \%$ for the six months ended June 30, 2006. Borrowed funds averaged $\$ 67.3$ million during the six months ended June 30, 2007, an increase of $\$ 6.9$ million ( $11.4 \%$ ) from $\$ 60.4$ million for the six months ended June 30, 2006.

Noninterest income for the six months ended June 30, 2007 was $\$ 2.13$ million, an increase of $\$ 42$ thousand ( $2.0 \%$ ) from $\$ 2.09$ million for the six months ended June 30 , 2006. During the current six months, fees and service charges totaled $\$ 1.43$ million, a decrease of $\$ 32$ thousand ( $2.2 \%$ ) from $\$ 1.46$ million for the six months ended June 30 , 2006. Fees from Wealth Management operations totaled $\$ 338$ thousand for the six months ended June 30,2007 , an increase of $\$ 2$ thousand ( $0.6 \%$ ) from $\$ 336$ thousand for the six months ended June 30, 2006. Gains from the sale of securities totaled $\$ 48$ thousand for the current six months. No security gains were realized during the six months ended June 30, 2006. Gains from loan sales totaled $\$ 118$ thousand for the current six months, an increase of $\$ 61$ thousand ( $107.0 \%$ ), compared to $\$ 57$ thousand for the six months ended June 30, 2006. Income from increases in the cash value of bank owned life insurance totaled $\$ 195$ thousand for the six months ended June 30, 2007, compared to $\$ 172$ thousand for the six months ended June 30,2006 , an increase of $\$ 23$ thousand $(13.4 \%)$. For the six months ended June 30,2007 , a $\$ 6$ thousand loss from the sale of foreclosed real estate was realized, while net gains of $\$ 42$ thousand were realized during the six months ended June 30, 2006.

Noninterest expense for the six months ended June 30, 2007 was $\$ 7.11$ million, a decrease of $\$ 73$ thousand ( $1.0 \%$ ) from $\$ 7.18$ million for the six months ended June 30 , 2006. During the current six months, compensation and benefits totaled $\$ 3.66$ million, a decrease of $\$ 70$ thousand ( $1.9 \%$ ) from $\$ 3.73$ million for the six months ended June 30,2006 . The decrease was primarily due to a reduction in benefit accruals. Occupancy and equipment totaled $\$ 1.3$ million for the current six months, an increase of $\$ 49$ thousand $(4.0 \%)$ compared to $\$ 1.2$ million for the six months ended June 30, 2006. The increase was a result of additional depreciation expense for capital expenditures. Data processing expense totaled $\$ 445$ thousand for the six months ended June 30, 2007, an increase of $\$ 36$ thousand ( $8.8 \%$ ) from $\$ 409$ thousand for the six months ended June 30 , 2006. The change was a result of increased utilization of the Bancorp's core data processing system. Marketing expense related to banking products totaled $\$ 119$ thousand for the current six months, a decrease of $\$ 50$ thousand ( $29.6 \%$ ) from $\$ 169$ thousand for the six months ended June 30, 2006. Marketing expenses for the current period were deferred to the second half of 2007, as the Bank continues to focus on reengineering its marketing function. Other expenses related to banking operations totaled $\$ 1.6$ million for the six months ended June 30, 2007, a decrease of $\$ 38$ thousand ( $2.3 \%$ ) from $\$ 1.7$ million for the six months ended June 30, 2006. The Bancorp's efficiency ratio was $64.8 \%$ for the six months ended June 30, 2007, compared to $59.7 \%$ for the six months ended June 30, 2006.

Income tax expenses for the six months ended June 30, 2007 totaled $\$ 948$ thousand, compared to $\$ 1.5$ million for the six months ended June 30 , 2006, a decrease of $\$ 552$ thousand ( $36.8 \%$ ). The combined effective federal and state tax rates for the Bancorp was $24.6 \%$ for the six months ended June 30, 2007, compared to $31.1 \%$ for the six months ended June 30, 2006. The decrease was attributable to an increased investment in municipal securities, bank owned life insurance and the Bank's Real Estate Investment Trust.

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## Critical Accounting Policies

Critical accounting policies are those accounting policies that management believes are most important to the portrayal of the Bancorp's financial condition and that require management's most difficult, subjective or complex judgments. The Bancorp's critical accounting policies from December 31, 2006 remain unchanged.

## Forward-Looking Statements

Statements contained in this report that are not historical facts are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The words or phrases "would be," "will allow," "intends to," "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project," or similar expressions are also intended to identify "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act. The Bancorp cautions readers that forward-looking statements, including without limitation those relating to the Bancorp's future business prospects, interest income and expense, net income, liquidity, and capital needs are subject to certain risks and uncertainties that could cause actual results to differ materially from those indicated in the forward-looking statements, due to, among other things, factors identified in this report, including those identified in Item 1A of the Bancorp's 2006 Form 10-K.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Bancorp's primary market risk exposure is interest rate risk. Interest rate risk is the risk that the Bancorp's earnings and capital will be adversely affected by changes in interest rates. The primary approach to interest rate risk management is one that focuses on adjustments to the Bancorp's asset/liability mix in order to limit the magnitude of interest rate risk. The Board of Directors has delegated the responsibility for measuring, monitoring and controlling interest rate risk to the Bancorp's asset/liability, capital and technology management committee (ALCTM). The ALCTM is responsible for developing and implementing interest rate risk management strategies, establishing and maintaining a system of limits and controls, and establishing and utilizing an interest rate risk measurement system. The ALCTM, which is made up of members of senior management, generally meets monthly with board presentations occurring quarterly.

Performance from an interest rate risk perspective can be measured in many ways. Methodologies used by the Bancorp focus on net interest income and the net economic value of equity. Net interest income is defined as interest income less interest expense. Variability in net interest income arises because its components - interest income and interest expense - do not change equally as rates vary. This mismatch occurs because individual assets and liabilities reprice differently as rates change. Factors which affect net interest income include changes in the level of interest rates, changes in the relationship between Bancorp yield rates and interest costs, changes in the volume of assets and liabilities outstanding, and changes in the composition or mix of assets and liabilities. Management uses rate shock (i.e., instantaneous and sustained parallel shifts in the yield curve in $1 \%$ increments up and down $2 \%$ ) for stress testing the net interest income under several rate change levels. In order to simulate activity, maturing balances are replaced with new balances at the new rate level and repricing balances are adjusted to the new rate shock level. The results are compared to limits set by the Board of Directors and are monitored to identify unfavorable trends. Net economic value of equity is the net present value of the Bancorp's portfolio of assets and liabilities. By marking-to-market the components of the balance sheet, management can compute the net economic value of equity. As rates change over time, the market values of Bancorp assets and liabilities will change, with longer-term products fluctuating more than short-term products. In most cases, rate-sensitive assets and liabilities will not have the same maturity characteristics. Therefore, as rates vary, the market value of the rate-sensitive assets will not change equally with the market value of rate-sensitive liabilities. This will cause the net economic value of equity to vary. The focus of the net economic value of equity is to determine the percentage decline in the net economic value of equity caused by a $2 \%$ increase or decrease in interest rates, whichever produces the larger decline. A large value indicates a large percentage decline in the net economic value of equity due to changes in interest rates and, thus, high interest rate sensitivity. A low value indicates a small percentage decline in the net economic value of equity due to changes in interest rates and, thus, low interest rate sensitivity. As with net interest income, the results are compared to limits set by the Board of Directors and are monitored to identify unfavorable trends.

Presented in the following tables is forward-looking information about the Bancorp's sensitivity to changes in interest rates as of June 30,2007 and December 31 , 2006. The tables incorporate the Bancorp's internal system generated data as related to the maturity and repayment/withdrawal of interest-earning assets and interest-bearing liabilities. Prepayment assumptions are based on published data. Present value calculations use current published market interest rates. For core deposits that have no contractual maturity, the table presents principal cash flows and, as applicable, related weighted-average interest rates based on the Bancorp's historical experience, management's judgment, and statistical analysis, as applicable, concerning their most likely withdrawal behaviors, but not as to when they could be repriced.

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June 30, 2007:

|  | Net Interest Income |  |  | Net Economic Value of Equity |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Change in rates | Amount | \% Chg. | Policy Limit \% | Amount | \% Chg. | Policy Limit \% |
| 2\% | \$18,133 | -8.3\% | -20.0\% | \$ 84,995 | -12.5\% | -35\% |
| 1\% | \$18,990 | -3.9\% | -7.5\% | \$ 91,203 | -6.1\% | -15\% |
| 0\% | \$19,767 | 0.0\% |  | \$ 97,084 | 0.0\% |  |
| -1\% | \$20,932 | 5.9\% | -7.5\% | \$101,248 | 4.3\% | -15\% |
| -2\% | \$21,196 | 7.2\% | -20.0\% | \$101,068 | 4.1\% | -35\% |

December 31, 2006:

| Change in rates | Net Interest Income |  |  | Net Economic Value of Equity |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% Chg. | Policy Limit \% | Amount | \% Chg. | Policy Limit \% |
| 2\% | \$15,707 | -8.9\% | -20.0\% | \$ 53,318 | -14.1\% | -35\% |
| 1\% | \$16,502 | -4.3\% | -7.5\% | \$ 57,950 | -6.7\% | -15\% |
| 0\% | \$17,247 | 0.0\% |  | \$ 62,089 | 0.0\% |  |
| -1\% | \$17,656 | 2.4\% | -7.5\% | \$ 64,115 | 3.3\% | -15\% |
| -2\% | \$17,740 | 2.9\% | -20.0\% | \$ 63,713 | 2.6\% | -35\% |

The tables show that the Bancorp has managed interest rate risk within the policy limits set by the Board of Directors. At June 30, 2007, an increase in interest rates of $2 \%$ would have resulted in an $8.3 \%$ decrease in net interest income and a $12.5 \%$ decrease in the net economic value of equity compared to decreases of $8.9 \%$ and $14.1 \%$ at December 31, 2006. During the six months ended June 30, 2007, the Bancorp has managed interest rate risk by generally selling fixed rate loans with contractual maturities exceeding 15 years, maintaining the short duration of the securities portfolio, and implementing deposit funding and pricing strategies.

## Item 4. Controls and Procedures

(a) Evaluation of Disclosure Controls and Procedures.

The Bancorp maintains disclosure controls and procedures (as defined in Sections $13 \mathrm{a}-15(\mathrm{e})$ and $15 \mathrm{~d}-15(\mathrm{e})$ ) of regulations promulgated under the Securities Exchange Act of 1934 (the "Exchange Act") that are designed to ensure that information required to be disclosed by the Bancorp in the reports that it files or submits under the "Exchange Act" is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. These disclosure controls and procedures include controls and procedures designed to ensure that information required to be disclosed by the Bancorp in the reports that it files or submits under the Exchange Act is accumulated and communicated to the Bancorp's management, including its principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure. The Bancorp's chief executive officer and chief financial officer evaluate the effectiveness of the Bancorp's disclosure controls and procedures as of the end of each quarter. Based on that evaluation as of June 30, 2007, the Bancorp's chief executive officer and chief financial officer have concluded that such disclosure controls and procedures were effective as of that date in ensuring that information required to be disclosed by the Bancorp under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.
(b) Changes in Internal Control Over Financial Reporting

There was no significant change in the Bancorp's internal control over financial reporting identified in connection with the Bancorp's evaluation of controls that occurred during the six months ended June 30, 2007 that has materially affected, or is reasonably likely to materially affect, the Bancorp's internal control over financial reporting.

## PART II - Other Information

## Item 1. Legal Proceedings

The Bancorp is not party to any material legal proceedings. From time to time, the Bank is a party to ordinary routine litigation incidental to its business, including foreclosures.

Item 1A. Risk Factors
There are no matters reportable under this item.
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
There are no matters reportable under this item.
Item 3. Defaults Upon Senior Securities
There are no matters reportable under this item.
Item 4. Submission of Matters to a Vote of Security Holders
The Bancorp held its annual meeting of shareholders on April 18, 2007. At this meeting the shareholders:

1. Elected the following directors for a three-year term:

|  | Number of Votes |  |  |
| :---: | :---: | :---: | :---: |
|  | For | Against | Abstain |
| Leroy F. Cataldi, P.D. | 2,186,354 | 3,418 | 12,745 |
| Edward J. Furticella | 2,190,072 | - | 12,445 |
| Stanley E. Mize | 2,133,095 | 1,000 | 68,422 |

Other directors whose term of office as a director continued after the meeting include:

| David A. Bochnowski | Joel Gorelick |
| :--- | :--- |
| Frank J. Bochnowski | Kenneth V. Krupinski |
| Lourdes M. Dennison | Anthony Puntillo, DDS, MSD |
| Donald P. Fesko | James L. Wieser |

2. Ratified the appointment of Crowe Chizek and Company LLC as the auditors for the Bancorp for the year ending December 31, 2007.

| For | Number of Votes <br> Against | Abstain |
| :---: | :---: | :---: |
| $2,178,577$ | - | 23,940 |

Item 5. Other Information
There are no matters reportable under this item.
Item 6. Exhibits

| Exhibit <br> Number | Description |
| :--- | :--- |
| 31.1 | Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer |
| 31.2 | Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer |
| 32.1 | Section 1350 Certifications |

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## NORTHWEST INDIANA BANCORP

Date: August 13, 2007

Date: August 13, 2007
/s/ David A. Bochnowski
David A. Bochnowski
Chairman of the Board and Chief Executive Officer
/s/ Robert T. Lowry
Robert T. Lowry
Senior Vice President, Chief Financial Officer
and Treasurer

## INDEX TO EXHIBITS

## Exhibit

Number
Description

Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer

Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer

Section 1350 Certifications

## CERTIFICATION PURSUANT TO

RULE 13a-14(a)/15d-14(a) OF THE SECURITIES EXCHANGE ACT OF 1934,
AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002
I, David A. Bochnowski, certify that:

1. I have reviewed this quarterly report on Form 10-Q of NorthWest Indiana Bancorp;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13 a 15(e) and $15 \mathrm{~d}-15(\mathrm{e}))$ for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 13, 2007
/s/ David A. Bochnowski
David A. Bochnowski
Chairman of the Board and Chief Executive Officer

## CERTIFICATION PURSUANT TO

RULE 13a-14(a)/15d-14(a) OF THE SECURITIES EXCHANGE ACT OF 1934,

## AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Robert T. Lowry, certify that:

1. I have reviewed this quarterly report on Form 10-Q of NorthWest Indiana Bancorp;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a15(e) and 15d-15(e)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 13, 2007
/s/ Robert T. Lowry
Robert T. Lowry
Senior Vice President, Chief Financial Officer and Treasurer

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    CERTIFICATIONS PURSUANT TO
            18 U.S.C. SECTION 1350,
                AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002
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In connection with the Quarterly Report on Form 10-Q of NorthWest Indiana Bancorp (the "Company") for the quarterly period ended June 30, 2007, as filed with the Securities and Exchange Commission (the "Report"), each of David A. Bochnowski, Chairman of the Board and Chief Executive Officer of the Company, and Robert T. Lowry, Senior Vice President, Chief Financial Officer and Treasurer of the Company, hereby certifies, pursuant to 18 U.S.C. § 1350, as adopted pursuant to $\S 906$ of the Sarbanes-Oxley Act of 2002, that:
(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.
Dated: August 13, 2007
/s/ David A. Bochnowski
David A. Bochnowski
Chairman of the Board and Chief Executive Officer
/s/ Robert T. Lowry
Robert T. Lowry
Senior Vice President, Chief Financial Officer and Treasurer

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to NorthWest Indiana Bancorp and will be retained by NorthWest Indiana Bancorp and furnished to the Securities and Exchange Commission or its staff upon request.


[^0]:    See accompanying notes to consolidated financial statements.

[^1]:    See accompanying notes to consolidated financial statements.

