```
            SECURITIES AND EXCHANGE COMMISSION
                    WASHINGTON, D.C. 20549
                        ------------------------
                    FORM 10-Q
Quarterly Report Under Section 13 or 15(d)
    of the Securities Exchange Act of 1934
    ----------------------------------------------
```

(Mark One)

```
X] Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange
    Act of 1934.
    For the quarterly period ended MARCH 31, 1997, or
[ ] Transition report pursuant to Section 13 or 15(d) of the Securities
    Exchange Act of 1934.
    For the transition period from
    to
        to
                        -_-_-_-_-_--
    Commission File Number: 0-26128
                NORTHWEST INDIANA BANCORP
        ---------------------------------------------------------
        (Exact name of registrant as specified in its charter)
                Indiana
```



<TABLE>
<CAPTION>
NORTHWEST INDIANA BANCORP
INDEX

|  | Page <br> Number <br> - <br> <S <br> PART I. Consolidated Financial Statements |
| :--- | :--- |

Item 1. Consolidated Financial Statements of NorthWest Indiana Bancorp

Consolidated Balance Sheets, March 31, 1997 and December 31, 1996
Consolidated Statements of Income, Three Months Ended March 31, 1997 and 1996

Consolidated Statements of Changes in Stockholders' Equity, Three Months Ended March 31, 1997 and 1996

Consolidated Statements of Cash Flows, Three Months Ended March 31, 1997 and 1996

Notes to Consolidated Financial Statements

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## <TABLE>

<CAPTION>


| $\begin{gathered} \text { March 31, } \\ 1997 \end{gathered}$ | $\begin{gathered} \text { December } 31, \\ 1996 \end{gathered}$ |
| :---: | :---: |
| <C> | <C> |
| \$ 6,690,353 | \$ 5,508,822 |
| - | 1,000,000 |
| 6,690,353 | 6,508,822 |
| 36,018,763 | 38,427,292 |
| 1,596,700 | 1,596,700 |
| 246,657,764 | 244,695,883 |
| $(2,930,805)$ | $(2,887,005)$ |
| 243,726,959 | 241,808,878 |
| 2,202,850 | 2,152,672 |
| 7,077,862 | 7,085,982 |
| 82,433 | 188,886 |
| 1,045,338 | 1,649,268 |
| \$298,441,258 | \$299,418,500 |

LIABILITIES AND STOCKHOLDERS' EQUITY
Deposits:

Total deposits
Borrowed funds


Total liabilities
\$ 15,381,051
244,650,70
260,031,760
6,662,094
3,517,370
270,211,224
\$ 12,878,557
243,541,120
256,419,677
12,260,507
2,923,079
271,603,263

Stockholders' Equity
Preferred stock, no par or stated value;
10,000,000 shares authorized, none outstanding
Common stock, no par or stated value; $20,000,000$ shares authorized;
issued and outstanding; March 31, 1997 - 1,381,415 shares;
December 31, 1996 - 1,379,595 shares

| 345,354 |  |
| :---: | :---: |
|  | 2,947,010 |
|  | 24,937,670 |
|  | 28,230,034 |
|  | 298,441,258 |

344,899
2,929,587
24,540,751
$27,815,237$
\$299,418,500

## </TABLE>

See accompanying notes to consolidated financial statements.

1
NorthWest Indiana Bancorp
Consolidated Statements of Income
CTABLE> (unaudited)

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{2}{|l|}{Three Months Ended March 31,} \\
\hline & 1997 & 1996 \\
\hline <S> & \multirow[t]{2}{*}{<C>} & <C> \\
\hline Interest income: & & \\
\hline Real estate loans & \$ 4,551,225 & \$ 4,251,322 \\
\hline Commercial loans & 376,473 & 354,446 \\
\hline
\end{tabular}


See accompanying notes to consolidated financial statements

2

NorthWest Indiana Bancorp
Consolidated Statements of Changes in Stockholders' Equity (unaudited)
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline & \multicolumn{2}{|l|}{Three Months Ended March 31,} \\
\hline & 1997 & 1996 \\
\hline <S> & <C> & <C> \\
\hline Balance beginning of period & \$ 27,815,237 & \$ 27,204,128 \\
\hline Stock option plan, 1,820 shares of common stock & & \\
\hline issued at \(\$ 9.31\) - \(\$ 21.25\) per share in 1997 and 30 shares of common stock issued at \(\$ 9.31\) - & & \\
\hline \$21.25 per share in 1996 ..................... & 17,878 & 1,036 \\
\hline Cash dividends declared, \(\$ .32\) per share in 1997 and \(\$ .275\) per share in 1996 ................... & \((442,059)\) & \((379,361)\) \\
\hline Net income & 838,978 & 705,007 \\
\hline Balance end of period & \$ 28,230,034 & \$ 27,530,810 \\
\hline
\end{tabular}
</TABLE>
See accompanying notes to consolidated financial statements.


See accompanying notes to consolidated financial statements.

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\section*{NORTHWEST INDIANA BANCORP}

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
NOTE 1 - BASIS OF PRESENTATION
The consolidated financial statements include the accounts of NorthWest
Indiana Bancorp (the Company), its wholly-owned subsidiary, Peoples Bank SB (the
Bank), and the Bank's wholly-owned subsidiaries. The Company has no other
business activity other than being a holding company for the Bank. The
accompanying unaudited consolidated financial statements were prepared in
accordance with instructions for Form 10-Q and, therefore, do not include all disclosures required by generally accepted accounting principles for complete presentation of financial statements. In the opinion of management, the consolidated financial statements contain all adjustments (consisting only of normal recurring accruals) necessary to present fairly the balance sheets of the Company as of March 31, 1997 and December 31, 1996, and the statements of income and changes in stockholders' equity for the three months ended March 31, 1997 and 1996, and cash flows for the three months ended March 31, 1997 and 1996. The income reported for the three month period ended March 31, 1997 is not necessarily indicative of the results to be expected for the full year.

\section*{NOTE 2 - CONCENTRATIONS OF CREDIT RISK}

The Bank grants residential, commercial real estate, commercial business and installment loans to customers in its primary market area of Lake County, in northwest Indiana. Substantially all loans are secured by specific items of collateral including residences, business assets and consumer assets.

\section*{NOTE 3 - RECLASSIFICATIONS}

Certain amounts reported in the December 31, 1996 consolidated financial statements have been reclassified to conform to the March 31, 1997 presentation. All reclassifications are of a normal recurring nature.

NOTE 4 - CONSOLIDATED BALANCE SHEETS

The balance sheet of December 31, 1996 has been taken from the audited financial statements at that date.

NOTE 5 - COMMITMENTS AND CONTINGENCIES

The Bank is a party to financial instruments in the normal course of business to meet financing needs of its customers and to reduce its own exposure to fluctuating interest rates. These financial instruments include commitments to make loans and standby letters of credit.

Exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to make loans and standby letters of credit is represented by the contractual amount of those instruments. The Bank uses the same credit policy to make such commitments as it uses for on-balance-sheet items.

At March 31, 1997 and December 31, 1996, commitments to make loans totaled \(\$ 41.4\) million and \(\$ 34.1\) million, respectively and standby letters of credit totaled \(\$ 532\) thousand and \(\$ 519\) thousand, respectively. At March 31, 1997, \(\$ 35.8\) million (86\%) of the commitments were at variable rates.

Since commitments to make loans may expire without being used, the amount does not necessarily represent future cash commitments. Collateral obtained upon exercise of the commitment is determined using management's credit evaluation of the borrower, and may include accounts receivable, inventory, property, land and other items.

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NOTE 6 - EARNINGS PER COMMON SHARE

The weighted average number of shares used in the calculation of earnings per share during the three months ended March 31, 1997 and 1996 were \(1,380,280\) and \(1,379,440\), respectively. The effect of common stock equivalents is not material in these periods.

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

\section*{SUMMARY}

NorthWest Indiana Bancorp, an Indiana corporation (NWIB or the Company), is the holding company for Peoples Bank SB (the Bank), an Indiana stock savings bank. Peoples Bank SB is a wholly owned subsidiary of NWIB. The Company has no other business activity other than being the holding company for Peoples Bank SB.

\footnotetext{
At March 31, 1997, the Company had total assets of \(\$ 298.4\) million and total deposits of \(\$ 260.0\) million. Stockholders' equity totaled \(\$ 28.2\) million or \(9.5 \%\) of total assets, with book value per share at \(\$ 20.44\). The annualized return on average assets (ROA) was \(1.14 \%\), while the annualized return on average stockholders' equity (ROE) was \(11.87 \%\), for the three month period.
}

During the three months ended Mach 31, 1997, total assets decreased by \(\$ 978\) thousand (0.3\%), with interest-earning assets decreasing by \(\$ 1.5\) million ( \(0.5 \%\) ). The decrease was due primarily to the \(\$ 3.4\) million reduction in securities held-to-maturity and interest bearing balances in financial institutions as funds were used to reduce short-term borrowings by \(\$ 5.6\) million. Total loans increased by \(\$ 2.0\) million ( \(0.8 \%\) ) while total deposits increased by \(\$ 3.6\) million (1.4\%). At March 31, 1997, interest-earning assets totaled \(\$ 284.3\) million and represented \(95.3 \%\) of total assets. Loans receivable totaled \(\$ 246.7\) million and represented \(86.8 \%\) of interest-earning assets, \(82.6 \%\) of total assets and \(94.9 \%\) of total deposits. The loan portfolio includes \(\$ 13.4\) million (5.4\%) in construction and development loans, \(\$ 151.7\) million (61.5\%) in residential mortgage loans, \(\$ 59.3\) million ( \(24.1 \%\) ) in commercial and multifamily real estate loans, \(\$ 5.3\) million (2.2\%) in consumer loans, and \(\$ 17.0\) million ( \(6.8 \%\) ) in commercial business and other loans. Adjustable rate loans comprised \(63 \%\) of the total investment in loans at March 31, 1997.

The Bank is primarily a portfolio lender. Mortgage banking activities are limited to the sale of fixed rate mortgage loans with contractual maturities of thirty years. These loans are sold in the secondary market because of the additional exposure to interest rate risk associated with this product. The Bank retains the servicing on all loans sold in the secondary market. During the three months ending March 31, 1997, the Bank sold \(\$ 563\) thousand in fixed rate mortgage loans. The amount includes 5 loans. Net gains realized from the sales totaled \(\$ 7\) thousand. Mortgage loan servicing income totaled \(\$ 5\) thousand. At March 31, 1997, the Bank had no loans classified as held for sale.

The primary objective of the investment portfolio is to provide for the liquidity needs of the Bank and to contribute to profitability by providing a stable flow of dependable earnings. Funds are generally invested in federal funds, interest-bearing balances in financial institutions, U.S. government securities and federal agency obligations. Interest-bearing balances in financial institutions include overnight deposits at the Federal Home Loan Bank of Indianapolis (FHLBI). Investments are generally for terms ranging from one day to five years. At March 31, 1997, the investment portfolio totaled \(\$ 37.6\) million and was invested as follows: \(62.8 \%\) in U.S. government agency debt securities, \(28.0 \%\) in U.S. government debt securities, \(5.0 \%\) in U.S. government agency mortgage-backed securities, and
4.2\% in FHLB common stock. During the three months ended March 31, 1997, investment securities decreased by \(\$ 2.4\) million ( \(6.0 \%\) ) as funds were used to reduce short-term borrowings and provide funding for loan portfolio growth.

Management believes that the credit risk profile of the earning asset portfolio is relatively low. At March 31, 1997, the Bank had \(\$ 1.2\) million in non-performing loans. The March 31, 1997 balance includes \(\$ 806\) thousand in loans accounted for on a non-accrual basis and \(\$ 378\) thousand in accruing loans which were contractually past due 90 days or more. The total of these non-performing loans represents \(0.48 \%\) of the total loan portfolio and \(0.40 \%\) of total assets. At March 31, 1997, the Bank had \(\$ 82\) thousand in foreclosed real estate. The total represents \(0.03 \%\) of total assets.

The table which follows sets forth information with respect to the number (\#) and balances (Amount) of non-performing assets and related ratios for the periods indicated. The amounts are stated in thousands (000's). <TABLE> <CAPTION>
<S>
March 31, 1997 December 31, 1996
\begin{tabular}{llcl}
\(\#\) & Amount & \(\#\) & Amount \\
-- & ------ & -- & ------ \\
<C> & <C> & <C> & <C>
\end{tabular}
oons accounted for on a non-accrual basis:
Real estate loans:
Residential
Commercial
Commercial business loans
Consumer loans
Total
\begin{tabular}{|c|c|c|c|c|c|}
\hline 14 & \$ & 630 & 14 & \$ & 583 \\
\hline 1 & & 45 & 1 & & 45 \\
\hline 2 & & 80 & 2 & & 111 \\
\hline 4 & & 51 & 2 & & 49 \\
\hline 21 & \$ & 806 & 19 & \$ & 788 \\
\hline = & & == & = & & == \\
\hline 10 & \$ & 320 & 5 & \$ & 373 \\
\hline 1 & & 52 & -- & & -- \\
\hline -- & & -- & 1 & & 5 \\
\hline 1 & & 6 & 1 & & 1 \\
\hline -- & & --- & -- & & --- \\
\hline 12 & \$ & 378 & 7 & \$ & 379 \\
\hline = & & == & == & & === \\
\hline 33 & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\$1,184}} & 26 & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\$1,167}} \\
\hline = & & & == & & \\
\hline
\end{tabular}

Accruing loans which are contractually past due 90 days or more:
Real estate loans:
Residential
Commercial
Commercial business loans
Consumer loans
Total
Total of non-accrual and 90 days or more past due loans

Ratio of non-performing loans to total assets
\begin{tabular}{ll}
\(0.40 \%\) & \(0.39 \%\) \\
\(0.48 \%\) & \(0.48 \%\) \\
\(0.03 \%\) & \(0.06 \%\) \\
\(0.42 \%\) & \(0.45 \%\)
\end{tabular}

Ratio of non-performing loans to total loans
Ratio of foreclosed real estate to total assets
. \(48 \%\)
\(0.42 \%\)
\(0.45 \%\) </TABLE>

At March 31, 1997, \$1.1 million of the Bank's loans were classified as substandard. The total represents 21 loans. There were no loans classified as doubtful or loss. Management does not anticipate that any of the non-

8
performing loans or classified loans will materially impact future operations, liquidity or capital resources. At March 31, 1997, there were no material credits which would cause management to have serious doubts as to the ability of such borrowers to comply with loan repayment terms.

Because some loans may not be repaid in accordance with contractual agreements an allowance for loan losses (ALL) has been maintained. While management may periodically allocate portions of the allowance for specific problem loans, the entire allowance is available to absorb all credit losses that arise from the loan portfolio and is not segregated for, or allocated to, any particular loan or group of loans. During the three months ended March 31, 1997, additions to the ALL account totaled \(\$ 49\) thousand compared to \(\$ 15\) thousand for the three months ended March 31, 1996. Charge-offs net of recoveries totaled \(\$ 5\) thousand during the current period. The amount provided during the current three months was based on loan activity, current economic conditions and management's assessment of portfolio risk. At March 31, 1997, the balance in the ALL account totaled \(\$ 2.9\) million, which is considered adequate by management after evaluation of the loan portfolio, past experience and current economic and market conditions.

The table below sets forth the allocation of the ALL and related ratios on the dates indicated. The amounts are in thousands (000's). The percent columns represent the percentage of loans in each category to total loans. <TABLE>
<CAPTION>
<S>
Real estate loans:
Residential
Commercial
Construction \& Development
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{2}{|l|}{March 31, 1997} & \multicolumn{2}{|l|}{December 31, 1996} \\
\hline <C> & <C> & <C> & <C> \\
\hline \$ 372 & \(61.5 \%\) & \$ 372 & 61.8\% \\
\hline 913 & 24.1 & 880 & 23.4 \\
\hline 153 & 5.4 & 153 & 5.4 \\
\hline 110 & 2.2 & 110 & 2.0 \\
\hline 650 & 6.8 & 650 & 7.4 \\
\hline 733 & & 722 & \\
\hline \$2,931 & 100.0\% & \$2,887 & 100.0\% \\
\hline ====== & = = = = = & ====== & = = = = = \\
\hline & \(1.19 \%\) & & \(1.18 \%\) \\
\hline & 247.6\% & & \(247.4 \%\) \\
\hline
\end{tabular}

Ratio of ALL to loans outstanding
Ratio of ALL to non-performing loans
</TABLE>
At March 31, 1997, no portion of the ALL was allocated to impaired loan balances as the Bank had no loans considered to be impaired loans as of, or for the three months ended March 31, 1997. The allocation of the ALL reflects consideration of the facts and circumstances that affect the repayment of individual loans, as well as, loans which have been pooled as of the evaluation date.

Deposits are the major source of funds for lending and other investment purposes. At March 31, 1997, deposits totaled $\$ 260.0$ million. During the three months ending March 31, 1997, deposit growth totaled $\$ 3.6$ million ( $1.4 \%$ ). Savings accounts increased $\$ 688$ thousand (1.6\%), NOW accounts decreased $\$ 876$ thousand (3.7\%), checking accounts increased $\$ 2.5$ million (19.4\%), money market deposit accounts (MMDA's) increased $\$ 1.1$ million (5.2\%) and certificates of deposit increased by $\$ 139$ thousand ( $0.1 \%$ ). At March 31, 1997, the deposit base was comprised of $17.1 \%$ savings accounts, $9.0 \%$ MMDA's, $8.9 \%$ NOW accounts, $5.9 \%$ checking accounts and 59.1\% certificates of deposit. At

March 31, 1997, repurchase agreements totaled $\$ 4.0$ million. Other short-term borrowings totaled $\$ 2.7$ million. The Company had no long-term borrowings.
current loan demand, meet savings deposit withdrawals and pay operating expenses. Changes in the liquidity position result from operating, investing and financing activities. Cash flows from operating activities are generally the cash effects of transactions and other events that enter into the determination of net income. The primary investing activities include loan originations, loan repayments, investment in interest-bearing deposits in other financial institutions, and the purchase and maturity of investment securities. Financing activities focus almost entirely on the generation of customer deposits. In addition, the Bank utilizes short-term borrowings, i.e., repurchase agreements and advances from the FHLBI as a source of funds.

During the three months ended March 31, 1997, cash and cash equivalents increased by $\$ 182$ thousand compared to $\$ 1.7$ million for the three months ended March 31, 1996. The primary sources of cash were deposit growth and cash provided by operating activities. The primary uses of cash were the funding of loan growth, the reduction of short-term borrowings, and the payment of common stock dividends. During the current quarter cash provided by operating activities totaled $\$ 2.1$ million compared to $\$ 790$ thousand for the three months ended March 31, 1996. Cash flows from investing activities totaled $\$ 461$ thousand as the proceeds from maturing securities were used to fund loan growth and reduce short-term borrowings. Cash flows from financing activities totaled (\$2.4) million as deposit growth was used to reduce short-term borrowings.

At March 31, 1997, outstanding commitments to fund loans totaled \$41.4 million. Approximately $86 \%$ of the commitments were at variable rates. The Bank has sufficient cash flow and borrowing capacity to fund outstanding commitments and to maintain proper levels of liquidity.

Management strongly believes that safety and soundness is enhanced by maintaining a high level of capital. During the three months ended March 31, 1997, stockholders' equity increased by $\$ 415$ thousand (1.5\%). The increase resulted primarily from earnings of $\$ 839$ thousand during the period. In addition, $\$ 18$ thousand represents proceeds from the exercise of 1,820 stock options. The reduction of $\$ 442$ thousand represents cash dividends for the three month period.

The Company is subject to risk-based capital guidelines adopted by the Board of Governors of the Federal Reserve System (the FRB), and the Bank is subject to risk-based capital guidelines adopted by the FDIC. As applied to the Company and the Bank, the FRB and FDIC capital requirements are substantially identical. The Company and the Bank are required to maintain a total risk-based capital ratio of $8 \%$, of which $4 \%$ must be Tier I capital. In addition, the FRB and FDIC regulations provide for a minimum Tier I leverage ratio (Tier I capital to adjusted total assets) of $3 \%$ for financial institutions that meet certain specified criteria, including that they have the highest regulatory rating and are not experiencing or anticipating significant growth. All other financial institutions are required to maintain a Tier I leverage ratio of $3 \%$ plus an additional cushion of at least one to two percent.

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The following table shows that, at March 31, 1997, the Company's capital exceeded all regulatory capital requirements. At March 31, 1997, the Company's and the Bank's regulatory capital ratios were identical. The dollar amounts are in millions.
<TABLE>
<CAPTION>

| Actual |  |
| :--- | ---: |
| ---------- |  |
| Amount | Ratio |
| ------------ |  |
| <C> | <C> |
| $\$ 30.6 \quad 16.1 \%$ |  |
| $\$ 28.2$ | $14.8 \%$ |
| $\$ 28.2$ | $9.5 \%$ |


| Required for <br> adequate capital |  |
| :---: | :---: |
| -------------- |  |
| Amount | Ratio |
| --------- | ---- |
| <C> | <C> |
| $\$ 15.2$ | $8.0 \%$ |
| $\$ 7.6$ | $4.0 \%$ |
| $\$ 9.0$ | $3.0 \%$ |


| Amoun | t Ratio |
| :---: | :---: |
| <C> | <C> |
| 19.0 | 10.0\% |
| 11.4 | 6.0\% |
| 14.9 | 5.0\% |

## </TABLE>

Total risk-based capital
to risk-weighted assets \$30.6 16.1\%
Tier 1 capital to risk-weighted assets
\$28. 2
9.5\%
$\$ 9.0$
$3.0 \%$
$5.0 \%$

RESULTS OF OPERATIONS - COMPARISON OF THE QUARTER ENDED MARCH 31, 1997 TO THE QUARTER ENDED MARCH 31, 1996

Net income for the three months ended March 31, 1997 was $\$ 839$ thousand compared to $\$ 705$ thousand for the quarter ended March 31, 1996, an increase of $\$ 134$ thousand (19.0\%). The earnings represent a ROA of $1.14 \%$ for the current quarter compared to $1.00 \%$ for the quarter ended March 31, 1996. The ROE was $11.87 \%$ for the current quarter compared to $10.29 \%$ for the quarter ended March 31, 1996.

Net interest income for the three months ended March 31, 1997 was $\$ 2.9$
million, up $\$ 241$ thousand (9.1\%) from $\$ 2.8$ million for the three months ended March 31, 1996. The increase in net interest income was due to the growth in average interest-earning assets, stable yields on interest-earning assets and a lower cost of funds. Interest-earning assets averaged $\$ 282.6$ million for the current quarter, up $\$ 9.7$ million ( $3.6 \%$ ) from $\$ 272.9$ million for the three months ended March 31, 1996. The net interest margin for the current quarter was $3.90 \%$ compared to $3.73 \%$ for the three months ended March 31, 1996. The increase was due to higher yields on interest-earning assets and a lower cost of funds. During the current quarter total interest income increased by $\$ 222$ thousand (4.1\%) while total interest expense decreased by $\$ 19$ thousand (0.7\%).

During the three months ended March 31, 1997, interest income from loans increased by $\$ 350$ thousand (7.5\%) compared to the three months ended March 31, 1996. The weighted average yield on loans outstanding was $8.31 \%$ for the current quarter compared to $8.40 \%$ for the three months ended March 31, 1996. Higher average loan balances have contributed to the increase in interest income as loans averaged $\$ 242.3$ million for the current quarter, up $\$ 19.3$ million ( $8.7 \%$ ) from $\$ 223.0$ for the three months ended March 31, 1996. During the three months ended March 31, 1997, interest income on investments and other deposits decreased by $\$ 128$ thousand (16.8\%) compared to the quarter ended March 31, 1996. The decrease was due to lower average balances as maturing securities and short-term investments were used to fund loan growth. Securities and other deposits averaged $\$ 40.3$ million for the current quarter, down $\$ 9.6$ million (19.2\%) from $\$ 49.9$ million for the three months ended March 31, 1996. The weighted average yield on investments and other deposits was $6.30 \%$ for the quarter ended March 31, 1997 compared to $6.10 \%$ for the quarter ended March 31, 1996. The increase in yield was due to a reduction in the average balances for federal funds sold and
interest bearing balances in financial institutions. The combined weighted average yield on total interest-earning assets was $8.02 \%$ for the quarter ended March 31, 1997 compared to $7.98 \%$ for the quarter ended March 31, 1996.

Interest expense for deposits decreased by $\$ 71$ thousand (2.6\%) during the current quarter compared to the three months ended March 31, 1996. The decrease was due to a lower cost of deposits. The weighted average rate paid on deposits for the three months ended March 31, 1997 was $4.20 \%$ compared to $4.44 \%$ for the quarter ended March 31, 1996. Deposit balances averaged $\$ 257.2$ million for the current quarter, up $\$ 7.4$ million ( $3.0 \%$ ) from $\$ 249.8$ for the quarter ended March 31, 1996. Interest expense on short-term borrowings increased by $\$ 52$ thousand (144.7\%) during the current quarter due to increased cost and higher average balances. Borrowed funds averaged $\$ 7.1$ million during the quarter ended March 31, 1997, up $\$ 4.1$ million (136.7\%) from $\$ 3.0$ million for the quarter ended March 31, 1996. The weighted average cost of short-term borrowings was $4.91 \%$ for the current quarter compared to $4.81 \%$ for the three months ended March 31, 1996. The combined weighted average rate paid on deposits and borrowings for the quarter ended March 31, 1997 was $4.22 \%$ compared to $4.45 \%$ for the quarter ended March 31, 1996. The impact of the $8.02 \%$ return on interest-earning assets and the $4.22 \%$ cost of funds resulted in an interest rate spread of $3.80 \%$ for the current quarter compared to $3.53 \%$ for the quarter ended March 31, 1996.

Noninterest income for the quarter ended March 31, 1997 was $\$ 340$ thousand, up $\$ 162$ thousand ( $91.5 \%$ ) from $\$ 178$ thousand for the three months ended March 31, 1996. The increase was due to gains from the sale of fixed rate loans, foreclosed real estate and other real estate properties held by the Bank. In addition, income from fees and service charges increased \$33 thousand (24.8\%), while income from Trust operations increased by $\$ 48$ thousand (104.2\%).

Noninterest expense for the quarter ended March 31, 1997 was $\$ 1.8$ million, up $\$ 142$ thousand ( $8.7 \%$ ) from $\$ 1.6$ million for the three months ended March 31, 1996. In general, increases in noninterest expense have resulted from the expansion of the Bank's operations and the investment in new technologies. The increase in compensation and benefits was due to additional staffing and annual salary increases. The increase in occupancy and equipment expense was due to the operation of the new Merrillville, Indiana, branch facility which opened during September 1996, and depreciation related to investments in technology. Other expense changes were due to standard increases in bank operations. The decrease in the federal insurance premium reflects lower premiums for Savings Association Insurance Fund (SAIF) deposits due to the recapitalization of SAIF during 1996. The Company's efficiency ratio, for the current quarter was $55.0 \%$ compared to $57.9 \%$ for the quarter ended March 31 , 1996. The ratio is determined by dividing total noninterest expense by the sum of net interest income and total noninterest income for the period.

Income tax expenses for the three months ended March 31, 1997 totaled $\$ 559$ thousand compared to $\$ 467$ thousand for the three months ended March 31, 1996, an increase of $\$ 93$ thousand (19.9\%). The increase was due to an increase in pretax earnings during the current quarter.

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PART II - Other Information
```

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```
Item 1. Legal Proceedings
    The registrant is not party to any legal proceedings. No
    significant changes in legal proceedings of the Bank occurred
    during the quarter.
Item 2. Changes in Securities
    Not Applicable.
Item 3. Defaults Upon Senior Securities
    ----------------
Item 4. Submission of Matters to a Vote of Security Holders
    -------------------------------------------------------
    Not Applicable.
Item 5. Other Information
    Not Applicable.
    Item 6. Exhibits and Reports on Form 8-K
```

    (a) Exhibits.
    (27) Financial Data Schedule
    (b) Reports on Form 8-K. None.
    ---------------------
    13
    SIGNATURES
----------

Pursuant to the requirement of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

NORTHWEST INDIANA BANCORP
Date: May 9, 1997 /s/ David A Bochnowski

David A. Bochnowski
Chairman of the Board and Chief Executive Officer

Date: May 9, 1997 /s/ Edward J. Furticella
--------------------------------
Edward J. Furticella
Vice President, Chief Financial Officer and Treasurer

| <TABLE> <S> <C> |  |  |
| :---: | :---: | :---: |
| <ARTICLE> 9 |  |  |
| <MULTIPLIER> 1,000 |  |  |
| <S> | <C> |  |
| <PERIOD-TYPE> | 3-MOS |  |
| <FISCAL-YEAR-END> |  | DEC-31-1997 |
| <PERIOD-START> |  | JAN-01-1997 |
| <PERIOD-END> |  | MAR-31-1997 |
| <CASH> |  | 6,690 |
| <INT-BEARING-DEPOSITS> |  | 0 |
| <FED-FUNDS-SOLD> 0 |  |  |
| <TRADING-ASSETS> 0 |  |  |
| <INVESTMENTS-HELD-FOR-SALE> |  | 1,597 |
| <INVESTMENTS-CARRYING> |  | 36,019 |
| <INVESTMENTS-MARKET> |  | 35,655 |
| <LOANS> |  | 246,658 |
| <ALLOWANCE> |  | 2,931 |
| <TOTAL-ASSETS> |  | 298,441 |
| <DEPOSITS> |  | 260,032 |
| <SHORT-TERM> |  | 6,662 |
| <LIABILITIES-OTHER> |  | 3,517 |
| <LONG-TERM> |  | 0 |
| <COMMON> |  | 345 |
| <PREFERRED-MANDATORY> |  | 0 |
| <PREFERRED> |  | 0 |
| <OTHER-SE> |  | 27,885 |
| <TOTAL-LIABILITIES-AND-EQUITY> |  | 298,441 |
| <INTEREST-LOAN> |  | 5,035 |
| <INTEREST-INVEST> |  | 602 |
| <INTEREST-OTHER> |  | 32 |
| <INTEREST-TOTAL> |  | 5,669 |
| <INTEREST-DEPOSIT> |  | 2,702 |
| <INTEREST-EXPENSE> |  | 2,790 |
| <INTEREST-INCOME-NET> |  | 2,879 |
| <LOAN-LOSSES> |  | 49 |
| <SECURITIES-GAINS> |  | 0 |
| <EXPENSE-OTHER> |  | 1,771 |
| <INCOME-PRETAX> |  | 1,398 |
| <INCOME-PRE-EXTRAORDINARY> |  | 1,398 |
| <EXTRAORDINARY> |  | 0 |
| <CHANGES> |  | 0 |
| <NET-INCOME> |  | 839 |
| <EPS-PRIMARY> |  | . 61 |
| <EPS-DILUTED> |  | . 61 |
| <YIELD-ACTUAL> |  | 4.08 |
| <LOANS-NON> |  | 806 |
| <LOANS-PAST> |  | 378 |
| <LOANS-TROUBLED> |  | 0 |
| <LOANS-PROBLEM> |  | 0 |
| <ALLOWANCE-OPEN> |  | 2,887 |
| <CHARGE-OFFS> |  | 5 |
| <RECOVERIES> |  | 0 |
| <ALLOWANCE-CLOSE> |  | 2,931 |
| <ALLOWANCE-DOMESTIC> |  | 2,198 |
| <ALLOWANCE-FOREIGN> |  | 0 |
| ALLOWANCE-UNALLOCATED> 733 |  |  |

