SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
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FORM 10-Q

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Quarterly Report Under Section 13 or 15(d)
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    of the Securities Exchange Act of 1934
    ---------------------------------------------19
    (Mark One)

| [X] | Quarterly report pursuant to Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934. |
| :---: | :---: |
|  | For the quarterly period ended SEPTEMBER 30, 1997, or |
| [ ] | Transition report pursuant to Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934. |
|  | For the transition period from ___ to |
|  | Commission File Number: 0-26128 |
|  | NORTHWEST INDIANA BANCORP |
|  | (Exact name of registrant as specified in its charter) |


Indicate by check mark whether the registrant (1) has filed all reports required
to be filed by section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during
the preceding 12 months (or for such shorter period that the registrant was
required to file such reports), and (2) has been subject to such filing
requirements for the past 90 days. Yes [X] No [ ]
There were $1,381,456$ shares of the registrant's Common Stock, without par value,
outstanding at September 30,1997 .
NORTHWEST INDIANA BANCORP

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Item 1. Consolidated Financial Statements of NorthWest Indiana Bancorp
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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations
</TABLE>

| NorthWest Indiana Bancorp Consolidated Balance Sheets (unaudited) |  |  |
| :---: | :---: | :---: |
| <TABLE> |  |  |
| <CAPTION> |  |  |
|  | $\begin{gathered} \text { September } 30, \\ 1997 \end{gathered}$ | $\begin{gathered} \text { December } 31, \\ 1996 \end{gathered}$ |
| <S> | <C> | <C> |
| ASSETS |  |  |
| Cash and non-interest bearing balances in financial institutions | \$ 6,919,930 | \$ 5,508,822 |
| Interest bearing balances in financial institutions | - | 1,000,000 |
| Total cash and cash equivalents | 6,919,930 | $6,508,822$ |
| Securities held-to-maturity (market value: September 30, 1997 - |  |  |
| Federal Home Loan Bank common stock (cost approximates market value) | 1,646,000 | 1,596,700 |
| Loans held for sale | 239,000 | - - |
| Loans receivable | 262,473,228 | 244,695,883 |
| Less: allowance for loan losses | $(2,997,597)$ | $(2,887,005)$ |
| Net loans receivable | 259,475,631 | 241,808,878 |
| Accrued interest receivable | 2,144,960 | 2,152,672 |
| Premises and equipment | 6,888,976 | 7,085,982 |
| Foreclosed real estate | 283,212 | 188,886 |
| Other assets | 1,113,893 | 1,649,268 |
| Total assets | \$ 307,522,283 | \$ 299,418,500 |

LIABILITIES AND STOCKHOLDERS' EQUITY

```
Deposits:
    Non-interest bearing deposits ...........................................
    Interest bearing deposits .................................................
        Total deposits
Borrowed funds
Accrued expenses and other liabilities .................................
    Total liabilities ............................................................
```

Stockholders' Equity
Preferred stock, no par or stated value;
$10,000,000$ shares authorized, none outstanding .................... Common stock, no par or stated value; 20,000,000 shares authorized;
issued and outstanding; September 30, 1997 - 1,381,456 shares;
December 31, 1996 - 1,379,595 shares ....................................
Additional paid-in capital
Retained earnings - substantially restricted ...............................

Total stockholders' equity $\qquad$
$</$ TABLE>

| $\begin{array}{r} \text { September } 30, \\ 1997 \end{array}$ | $\begin{gathered} \text { December } 31, \\ 1996 \end{gathered}$ |
| :---: | :---: |
| <C> | <C> |
| \$ 6,919,930 | \$ 5,508,822 |
| - | 1,000,000 |
| 6,919,930 | 6,508,822 |
| 28,810,681 | 38,427,292 |
| 1,646,000 | 1,596,700 |
| 239,000 | - |
| 262,473,228 | 244,695,883 |
| $(2,997,597)$ | $(2,887,005)$ |
| 259,475,631 | 241,808,878 |
| 2,144,960 | 2,152,672 |
| 6,888,976 | 7,085,982 |
| 283,212 | 188,886 |
| 1,113,893 | 1,649,268 |
| \$ 307,522,283 | \$ 299,418,500 |
| \$ 17,037,730 | \$ 12,878,557 |
| 249,705,979 | 243,541,120 |
| 266,743,709 | 256,419,677 |
| 8,687,639 | 12,260,507 |
| 3,061,009 | 2,923,079 |
| 278,492,357 | 271,603,263 |
| - | - |
| 345,364 | 344,899 |
| 2,947,432 | 2,929,587 |
| 25,737,130 | 24,540,751 |
| 29,029,926 | 27,815,237 |
| \$ 307,522,283 | \$ 299,418,500 |


| $\begin{array}{r} \text { September } 30, \\ 1997 \end{array}$ | $\begin{gathered} \text { December } 31, \\ 1996 \end{gathered}$ |
| :---: | :---: |
| <C> | <C> |
| \$ 6,919,930 | \$ 5,508,822 |
| - | 1,000,000 |
| 6,919,930 | 6,508,822 |
| 28,810,681 | 38,427,292 |
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| 29,029,926 | 27,815,237 |
| \$ 307,522,283 | \$ 299,418,500 |

--_-----

29,029,926
\$ 307,522,283
\$ 299,418,500
$=====================$


6,459,468


See accompanying notes to consolidated financial statements.
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## NorthWest Indiana Bancorp Consolidated Statements of Changes in Stockholders' Equity

 (unaudited)<TABLE>
<CAPTION>


See accompanying notes to consolidated financial statements.


See accompanying notes to consolidated financial statements.

The consolidated financial statements include the accounts of NorthWest Indiana Bancorp (the Company), its wholly-owned subsidiary, Peoples Bank SB (the Bank), and the Bank's wholly-owned subsidiaries. The Company has no other business activity other than being a holding company for the Bank. The accompanying unaudited consolidated financial statements were prepared in accordance with instructions for Form 10-Q and, therefore, do not include all disclosures required by generally accepted accounting principles for complete presentation of financial statements. In the opinion of management, the consolidated financial statements contain all adjustments (consisting only of normal recurring accruals) necessary to present fairly the balance sheets of the Company as of September 30, 1997 and December 31, 1996, and the statements of income and changes in stockholders' equity for the three and nine months ended September 30, 1997 and 1996, and cash flows for the nine months ended September 30, 1997 and 1996. The income reported for the nine month period ended September 30, 1997 is not necessarily indicative of the results to be expected for the full year.

NOTE 2 - CONCENTRATIONS OF CREDIT RISK

The Bank grants residential, commercial real estate, commercial business and installment loans to customers in its primary market area of Lake County, in northwest Indiana. Substantially all loans are secured by specific items of collateral including residences, business assets and consumer assets.

## NOTE 3 - RECLASSIFICATIONS

Certain amounts reported in the December 31,1996 consolidated financial statements have been reclassified to conform to the September 30, 1997 presentation.

NOTE 4 - COMMITMENTS AND CONTINGENCIES

The Bank is a party to financial instruments in the normal course of business to meet financing needs of its customers and to reduce its own exposure to fluctuating interest rates. These financial instruments include commitments to make loans and standby letters of credit.

Exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to make loans and standby letters of credit is represented by the contractual amount of those instruments. The Bank uses the same credit policy to make such commitments as it uses for on-balance-sheet items.

At September 30, 1997 and December 31, 1996, commitments to make loans totaled $\$ 41.9$ million and $\$ 34.1$ million, respectively and standby letters of credit totaled $\$ 433$ thousand and $\$ 519$ thousand, respectively. At September 30, 1997, $\$ 33.8$ million ( $81 \%$ ) of the commitments were at variable rates.

Since commitments to make loans may expire without being used, the amount does not necessarily represent future cash commitments. Collateral obtained upon exercise of the commitment is determined using management's credit evaluation of the borrower, and may include accounts receivable, inventory, property, land and other items.

NOTE 5 - EARNINGS PER COMMON SHARE
The weighted average number of shares used in the calculation of earnings per share during the three months ended September 30, 1997 and 1996 were $1,381,439$ and $1,379,554$, respectively. The weighted average number of shares used in the calculation of earnings per share during the nine months ended September 30, 1997 and 1996 were $1,381,049$ and $1,379,498$, respectively. The effect of common stock equivalents is not material in these periods.

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## SUMMARY

NorthWest Indiana Bancorp, an Indiana corporation (NWIB or the Company), is the holding company for Peoples Bank SB (the Bank), an Indiana stock savings bank. Peoples Bank SB is a wholly owned subsidiary of NWIB. The Company has no other business activity other than being the holding company for Peoples Bank SB.

At September 30, 1997, the Company had total assets of $\$ 307.5$ million and total deposits of $\$ 266.7$ million. Stockholders' equity totaled $\$ 29.0$ million or $9.4 \%$ of total assets, with book value per share at $\$ 21.01$. The annualized return on average assets (ROA) was $1.11 \%$, while the annualized return on average

## FINANCIAL CONDITION

During the nine months ended September 30, 1997, total assets increased by $\$ 8.1$ million (2.7\%), with interest-earning assets increasing by $\$ 7.5$ million (2.6\%). Total loans increased by $\$ 18.0$ million (7.4\%). The increase in loans was funded with deposit growth of $\$ 10.3$ million ( $4.0 \%$ ) and maturing securities as the securities held-to-maturity portfolio decreased $\$ 9.6$ million (23.9\%). At September 30, 1997, interest-earning assets totaled $\$ 293.2$ million and represented 95.3\% of total assets. Loans receivable and loans held for sale totaled $\$ 262.7$ million and represented $89.6 \%$ of interest-earning assets, $85.4 \%$ of total assets and $98.5 \%$ of total deposits. The loan portfolio includes $\$ 21.5$ million ( $8.2 \%$ ) in construction and development loans, $\$ 154.8$ million (59.7\%) in residential mortgage loans, $\$ 61.2$ million (23.3\%) in commercial and multifamily real estate loans, $\$ 5.6$ million (2.1\%) in consumer loans, and $\$ 19.6$ million (6.7\%) in commercial business and other loans. Adjustable rate loans comprised $65 \%$ of the total investment in loans at September 30, 1997.

The Bank is primarily a portfolio lender. Mortgage banking activities are limited to the sale of fixed rate mortgage loans with contractual maturities of thirty years. These loans are sold in the secondary market because of the additional exposure to interest rate risk associated with this product. The Bank retains the servicing on all loans sold in the secondary market. During the nine months ending September 30, 1997, the Bank sold $\$ 1.0$ million in fixed rate mortgage loans. Net gains realized from the sales totaled $\$ 15$ thousand. Mortgage loan servicing income totaled $\$ 15$ thousand. At September 30, 1997, the Bank had $\$ 239$ thousand in loans classified as held for sale.

The primary objective of the investment portfolio is to provide for the liquidity needs of the Bank and to contribute to profitability by providing a stable flow of dependable earnings. Funds are generally invested in federal funds, interest-bearing balances in financial institutions, U.S. government securities and federal agency obligations. Interest-bearing balances in financial institutions include overnight deposits at the Federal Home Loan Bank of Indianapolis (FHLBI). Investments are generally for terms ranging from one day to five years. At September 30, 1997, the investment portfolio totaled $\$ 30.5$ million and was invested as follows: $62.9 \%$ in U.S. government agency debt securities, $26.4 \%$ in U.S. government debt securities, $5.3 \%$ in U.S. government agency

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mortgage-backed securities, and $5.4 \%$ in FHLB common stock. During the nine months ended September 30, 1997, investment securities decreased by $\$ 9.6$ million $(23.9 \%)$ as funds were used to provide funding for loan portfolio growth.

Management believes that the credit risk profile of the earning asset portfolio is relatively low. The table which follows sets forth information with respect to the number (\#) and balances (Amount) of non-performing assets and related ratios for the periods indicated. The amounts are stated in thousands (000's).
<TABLE>
<CAPTION>



At September 30, 1997, $\$ 1.0$ million of the Bank's loans were classified as substandard. The total represents 23 loans. There were no loans classified as doubtful or loss. Management does not anticipate that any of the non-performing loans or classified loans will materially impact future operations, liquidity or capital resources.

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Because some loans may not be repaid in accordance with contractual agreements an allowance for loan losses (ALL) has been maintained. While management may periodically allocate portions of the allowance for specific problem loans, the entire allowance is available to absorb all credit losses that arise from the loan portfolio and is not segregated for, or allocated to, any particular loan or group of loans. During the nine months ended September 30, 1997, additions to the ALL account totaled $\$ 136$ thousand compared to $\$ 55$ thousand for the nine months ended September 30, 1996. Charge-offs net of recoveries totaled $\$ 25$ thousand during the nine months ended September 30, 1997. The amount provided during the current nine months was based on loan activity, current economic conditions and management's assessment of portfolio risk. At September 30, 1997, the balance in the ALL account totaled $\$ 3.0$ million, which is considered adequate by management after evaluation of the loan portfolio, past experience and current economic and market conditions.

The table below sets forth the allocation of the ALL and related ratios on the dates indicated. The amounts are in thousands (000's). The percent columns represent the percentage of loans in each category to total loans.
<TABLE>
<CAPTION>
<S>

| September 30, 1997 |  | December 31, 1996 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| <C> | <C> |  | <C> | <C> |
| \$ 372 | 59.7\% | \$ | 372 | 61.8\% |
| 913 | 23.3 |  | 880 | 23.4 |
| 149 | 8.2 |  | 153 | 5.4 |
| 154 | 2.1 |  | 110 | 2.0 |
| 661 | 6.7 |  | 650 | 7.4 |
| 749 |  |  | 722 |  |
| \$2,998 | 100.0\% |  | , 887 | 100.0\% |
|  | 1.14\% |  |  | 1.18\% |
|  | 336.9\% |  |  | 247.4\% |

At September 30, 1997, no portion of the ALL was allocated to impaired loan balances as the Bank had no loans considered to be impaired loans as of, or for the nine months ended September 30, 1997. The allocation of the ALL reflects consideration of the facts and circumstances that affect the repayment of individual loans, as well as, loans which have been evaluated on a pooled basis.

Deposits are the major source of funds for lending and other investment purposes. At September 30, 1997, deposits totaled $\$ 266.7$ million . During the nine months ending September 30, 1997, deposit growth totaled $\$ 10.3$ million ( $4.0 \%$ ) . Savings accounts increased $\$ 63$ thousand ( $0.1 \%$ ), checking accounts increased $\$ 3.2$ million ( $8.6 \%$ ), money market deposit accounts (MMDA's) increased $\$ 124$ thousand ( $0.6 \%$ ) and certificates of deposit increased by $\$ 7.0$ million (4.5\%). At September 30, 1997, the deposit base was comprised of $16.4 \%$ savings accounts, $8.4 \%$ MMDA's, $15.0 \%$ checking accounts and $60.2 \%$ certificates of deposit. At September 30, 1997, repurchase agreements totaled $\$ 4.6$ million. Other short-term borrowings totaled $\$ 4.0$ million, of which $\$ 3.3$ million represents a variable rate advance from the FHLBI. The Company had no long-term borrowings.

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## LIQUIDITY AND CAPITAL RESOURCES

Liquidity refers to the ability to generate sufficient cash to fund current loan demand, meet savings deposit withdrawals and pay operating expenses. Changes in the liquidity position result from operating, investing and financing activities. Cash flows from operating activities are generally the cash effects of transactions and other events that enter into the determination of net income. The primary investing activities include loan originations, loan repayments, investment in interest-bearing deposits in other financial institutions, and the purchase and maturity of investment securities. Financing activities focus almost entirely on the generation of customer deposits. In addition, the Bank utilizes short-term borrowings, i.e., repurchase agreements and advances from the FHLBI as a source of funds.

During the nine months ended September 30, 1997, cash and cash equivalents increased by $\$ 411$ thousand compared to a decrease in cash and cash equivalents of $\$ 8.1$ million for the nine months ended September 30, 1996. The primary sources of cash were proceeds from maturities of securities held-to-maturity, deposit growth and cash provided by operating activities. The primary uses of cash were the funding of loan growth, the payment of common stock dividends and the reduction of short-term borrowings. During the current nine months cash provided by operating activities totaled $\$ 3.5$ million compared to $\$ 2.1$ million for the nine months ended September 30, 1996. Cash outflows from investing activities totaled $\$ 8.5$ million reflecting the increase in loan originations during the period. Cash flows from financing activities totaled $\$ 5.4$ million as deposit growth was used to fund loan growth and reduce borrowed funds.

At September 30, 1997, outstanding commitments to fund loans totaled $\$ 41.9$ million. Approximately $81 \%$ of the commitments were at variable rates. The Bank has sufficient cash flow and borrowing capacity to fund outstanding commitments and to maintain proper levels of liquidity.

Management strongly believes that safety and soundness is enhanced by maintaining a high level of capital. During the nine months ended September 30, 1997, stockholders' equity increased by $\$ 1.2$ million (4.4\%). The increase resulted primarily from earnings of $\$ 2.5$ million during the period. In addition, $\$ 18$ thousand represents proceeds from the exercise of 1,861 stock options. The reduction of $\$ 1.3$ million represents cash dividends for the nine month period.

The Company is subject to risk-based capital guidelines adopted by the Board of Governors of the Federal Reserve System (the FRB), and the Bank is subject to risk-based capital guidelines adopted by the FDIC. As applied to the Company and the Bank, the FRB and FDIC capital requirements are substantially identical. The Company and the Bank are required to maintain a total risk-based capital ratio of $8 \%$, of which $4 \%$ must be Tier I capital. In addition, the FRB and FDIC regulations provide for a minimum Tier I leverage ratio (Tier I capital to adjusted total assets) of $3 \%$ for financial institutions that meet certain specified criteria, including that they have the highest regulatory rating and are not experiencing or anticipating significant growth. All other financial institutions are required to maintain a Tier I leverage ratio of $3 \%$ plus an additional cushion of at least one to two percent.

The following table shows that, at September 30, 1997, the Company's capital exceeded all regulatory capital requirements. At September 30, 1997, the Company's and the Bank's regulatory capital ratios were identical. The dollar amounts are in millions.


RESULTS OF OPERATIONS - COMPARISON OF THE QUARTER ENDED SEPTEMBER 30, 1997 TO THE QUARTER ENDED SEPTEMBER 30, 1996

Net income for the three months ended September 30, 1997 was $\$ 840$ thousand compared to a net loss of $\$ 148$ thousand for the quarter ended September 30, 1996, an increase of $\$ 988$ thousand. The earnings represent a ROA of $1.11 \%$ for the current quarter compared to $-0.20 \%$ for the quarter ended September 30, 1996. The ROE was $11.61 \%$ for the current quarter compared to $-2.12 \%$ for the quarter ended September 30, 1996.

The net loss for 1996 was the result of the one-time special assessment required by the Deposit Insurance Funds Act of 1996 on deposits of all financial institutions insured under the Savings Association Insurance Fund (SAIF) of the Federal Deposit Insurance Corporation (FDIC) to capitalize SAIF. The SAIF assessment resulted in a pre-tax expense of $\$ 1.6$ million. Excluding the SAIF assessment, net income for the three months ended September 30, 1996, was $\$ 795$ thousand, representing a ROA of $1.08 \%$ and a ROE of $11.27 \%$.

Net interest income for the three months ended September 30, 1997 was $\$ 3.0$ million, up $\$ 200$ thousand (7.1\%) from $\$ 2.8$ million for the three months ended September 30, 1996. The increase in net interest income was due to the growth in average interest-earning assets, increasing yields on interest-earning assets and a stable cost of funds. Interest-earning assets averaged \$290.5 million for the current quarter, up $\$ 7.6$ million (2.7\%) from $\$ 282.9$ million for the three months ended September 30, 1996. The net interest margin for the current quarter was $3.97 \%$ compared to $3.82 \%$ for the three months ended September 30, 1996. During the current quarter total interest income increased by $\$ 345$ thousand (6.1\%) while total interest expense increased by $\$ 145$ thousand (5.2\%).

During the three months ended September 30, 1997, interest income from loans increased by $\$ 553$ thousand (11.3\%) compared to the three months ended September 30, 1996. The increase was due to an increase in yield and an increase in average daily balances for the loan portfolio. The weighted average yield on loans outstanding was $8.47 \%$ for the current quarter compared to $8.32 \%$ for the three months ended September 30, 1996.

Higher average loan balances have contributed to the increase in interest income as loans averaged $\$ 257.3$ million for the current quarter, up $\$ 21.7$ million (9.2\%) from $\$ 235.6$ for the three months ended September 30, 1996. During the three months ended September 30, 1997, interest income on investments and other deposits decreased by $\$ 208.1$ thousand (28.3\%) compared to the quarter ended September 30, 1996. The decrease was due to lower average balances as maturing securities and short-term investments were used to fund loan growth and reduce borrowed funds. Securities and other deposits averaged $\$ 33.2$ million for the current quarter, down $\$ 14.1$ million (29.8\%) from $\$ 47.3$ million for the three months ended September 30 , 1996. The weighted average yield on investments and other deposits was $6.35 \%$ for the quarter ended September 30, 1997 compared to $6.22 \%$ for the quarter ended September 30, 1996. The combined weighted average yield on total interest-earning assets was $8.23 \%$ for the quarter ended September 30, 1997 compared to $7.97 \%$ for the quarter ended September 30, 1996.

Interest expense for deposits increased by $\$ 96$ thousand (3.5\%) during the current quarter compared to the three months ended September 30, 1996. The increase was due to a higher cost of funds and an increase in average daily balances. The weighted average rate paid on deposits for the three months ended September 30, 1997 was $4.34 \%$ compared to $4.28 \%$ for the quarter ended September 30, 1996. Deposit balances averaged $\$ 263.1$ million for the current quarter, up $\$ 5.2$ million (2.0\%) from $\$ 257.9$ for the quarter ended September 30, 1996. Interest expense on short-term borrowings increased by $\$ 49$ thousand (83.2\%) during the current quarter due to increased cost and higher average daily balances. The weighted average cost of short-term borrowings was $5.19 \%$ for the current quarter compared to $4.37 \%$ for the three months ended September 30, 1996. Borrowed funds averaged $\$ 8.3$ million during the quarter ended September 30, 1997, up $\$ 2.9$ million (53.7\%) from $\$ 5.4$ million for the quarter ended September

30, 1996. The combined weighted average rate paid on deposits and borrowings for the quarter ended September 30,1997 was $4.37 \%$ compared to $4.28 \%$ for the quarter ended September 30, 1996. The impact of the $8.23 \%$ return on interest-earning assets and the $4.37 \%$ cost of funds resulted in an interest rate spread of $3.86 \%$ for the current quarter compared to $3.69 \%$ for the quarter ended September 30, 1996.

Noninterest income for the quarter ended September 30, 1997 was $\$ 247$ thousand, up $\$ 80$ thousand (48.0\%) from $\$ 167$ thousand for the three months ended September 30, 1996. The improvement was due to increased income from fees and service charges of $\$ 53$ thousand ( $45.7 \%$ ) and increased Trust operations income of $\$ 17$ thousand (38.5\%). In addition, gains from the sale of foreclosed real estate were $\$ 11$ thousand during the current quarter compared to $\$ 4$ thousand for the three months ended September 30, 1996.

Noninterest expense for the quarter ended September 30, 1997 was $\$ 1.8$ million, down $\$ 1.4$ million (43.5\%) from $\$ 3.2$ million for the three months ended September 30, 1996. The decrease was due to the special SAIF assessment of $\$ 1.6$ million during the three months ended September 30, 1996. Excluding the SAIF assessment, results in an increase of noninterest expense during the current quarter of $\$ 168$ thousand (10.2\%). In general, increases in noninterest expense have resulted from the operation of the new Merrillville, Indiana, branch facility which opened during September 1996, and depreciation related to investments in new technologies. The increase in compensation and benefits was due to the additional staffing for the new location and annual salary increases. Other expense changes were due to standard increases in bank operations. The decrease in the federal insurance premium reflects lower premiums for SAIF deposits due to the recapitalization of SAIF during 1996. The Company's efficiency ratio, for the current quarter was $55.4 \%$ compared to $107.3 \%$ for the quarter ended September

30, 1996. The 1996 efficiency ratio reflects the special SAIF assessment. The ratio is determined by dividing total noninterest expense by the sum of net interest income and total noninterest income for the period.

Income tax expenses for the three months ended September 30, 1997 totaled $\$ 560$ thousand compared to $-\$ 92$ thousand for the three months ended September 30, 1996, an increase of $\$ 651$ thousand ( $710.6 \%$ ). The increase was primarily due to the impact of the SAIF assessment not recurring in 1997.

RESULTS OF OPERATIONS - COMPARISON OF THE NINE MONTHS ENDED SEPTEMBER 30, 1997 TO THE NINE MONTHS ENDED SEPTEMBER 30, 1996

Net income for the nine months ended September 30, 1997 was $\$ 2.5$ million compared to $\$ 1.3$ million for the nine months ended September 30, 1996, an increase of $\$ 1.2$ million ( $91.0 \%$ ). The earnings represent a ROA of $1.12 \%$ for the current period compared to $0.61 \%$ for the nine months ended September 30, 1996. The ROE was $11.77 \%$ for the current period compared to $6.35 \%$ for the nine months ended September 30, 1996.

The net income for 1996 reflects the one-time special assessment required by the Deposit Insurance Funds Act of 1996 on deposits of all financial institutions insured under the Savings Association Insurance Fund (SAIF) of the Federal Deposit Insurance Corporation (FDIC) to capitalize SAIF. The SAIF assessment resulted in a pre-tax expense of $\$ 1.6$ million. Excluding the SAIF assessment, net income for the nine months ended September 30, 1996, was $\$ 2.3$ million, representing a ROA of $1.04 \%$ and a ROE of $10.84 \%$.

Net interest income for the nine months ended September 30, 1997 was $\$ 8.8$ million, up $\$ 642$ thousand (7.8\%) from $\$ 8.2$ million for the nine months ended September 30 , 1996. The increase in net interest income was due to the growth in average interest-earning assets, increasing yields on interest-earning assets and a lower cost of funds. Interest-earning assets averaged $\$ 286.8$ million for the current period, up $\$ 8.7$ million ( $3.1 \%$ ) from $\$ 278.1$ million for the nine months ended September 30,1996 . The net interest margin for the current period was $3.94 \%$ compared to $3.79 \%$ for the nine months ended September 30, 1996. During the current nine months total interest income increased by $\$ 889$ thousand (5.4\%) while total interest expense increased by $\$ 247$ thousand (2.9\%).

During the nine months ended September 30, 1997, interest income from loans increased by $\$ 1.3$ million ( $9.4 \%$ ) compared to the nine months ended September 30 , 1996. The increase was due to an increase in yield and an increase in average daily balances for the loan portfolio. The weighted average yield on loans outstanding was $8.39 \%$ for the current period compared to $8.36 \%$ for the nine months ended September 30, 1996. Higher average loan balances have contributed to the increase in interest income as loans averaged $\$ 249.8$ million for the current period, up $\$ 20.5$ million ( $8.9 \%$ ) from $\$ 229.3$ for the nine months ended September 30, 1996. During the nine months ended September 30, 1997, interest income on investments and other deposits decreased by $\$ 461$ thousand (20.6\%) compared to the nine months ended September 30, 1996. The decrease was due to lower average balances as maturing securities and short-term investments
were used to fund loan growth and reduce borrowed funds. Securities and other deposits averaged $\$ 37.0$ million for the current period, down $\$ 11.7$ million
(24.0\%) from $\$ 48.7$ million for the nine months ended September 30, 1996. The weighted average yield on investments and other

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deposits was $6.40 \%$ for the nine months ended September 30,1997 compared to $6.11 \%$ for the nine months ended September 30, 1996. The combined weighted average yield on total interest-earning assets was $8.14 \%$ for the nine months ended September 30, 1997 compared to $7.97 \%$ for the nine months ended September 30, 1996.

Interest expense for deposits increased by $\$ 98$ thousand (1.2\%) during the current period compared to the nine months ended September 30, 1996. The weighted average rate paid on deposits for the nine months ended September 30, 1997 was 4.28\% compared to 4.34\% for the nine months ended September 30, 1996. Deposit balances averaged $\$ 260.5$ million for the current period, up $\$ 6.3$ million (2.5\%) from $\$ 254.2$ for the nine months ended September 30, 1996. Interest expense on short-term borrowings increased $\$ 149$ thousand (107.3\%) during the current period due to increased cost and higher average daily balances. The weighted average cost of short-term borrowings was $5.07 \%$ for the current nine months compared to $4.51 \%$ for the nine months ended September 30, 1996. Borrowed funds averaged $\$ 7.5$ million during the nine months ended September 30, 1997, up $\$ 3.4$ million ( $82.9 \%$ ) from $\$ 4.1$ million for the nine months ended September 30, 1996. The combined weighted average rate paid on deposits and borrowings for the nine months ended September 30, 1997 was $4.30 \%$ compared to $4.34 \%$ for the nine months ended September 30, 1996. The impact of the $8.14 \%$ return on interest-earning assets and the $4.30 \%$ cost of funds resulted in an interest rate spread of $3.84 \%$ for the current nine months compared to $3.63 \%$ for the nine months ended September 30, 1996.

Noninterest income for the nine months ended September 30, 1997 was $\$ 802$ thousand, up $\$ 293$ thousand (57.7\%) from $\$ 509$ thousand for the nine months ended September 30, 1996. During the current period income from fees and service charges increased $\$ 126$ thousand (35.5\%), while income from Trust operations increased by $\$ 64$ thousand (41.7\%). In addition, gains from the sale of fixed rate loans, foreclosed real estate and other real estate properties held by the Bank contributed to the increase in noninterest income.

Noninterest expense for the nine months ended September 30, 1997 was $\$ 5.3$ million, down $\$ 1.1$ million (17.6\%) from $\$ 6.4$ million for the nine months ended September 30, 1996. The decrease was due to the special SAIF assessment of $\$ 1.6$ million during 1996. Excluding the SAIF assessment, results in an increase of noninterest expense during the current nine months of $\$ 425$ thousand (8.7\%). In general, increases in noninterest expense have resulted from the operation of the new Merrillville, Indiana, branch facility which opened during September 1996, and depreciation related to investments in new technologies. The increase in compensation and benefits was due to the additional staffing for the new location and annual salary increases. Other expense changes were due to standard increases in bank operations. The decrease in the federal insurance premium reflects lower premiums for SAIF deposits due to the recapitalization of SAIF during 1996. The Company's efficiency ratio, for the current nine months was $55.2 \%$ compared to $74.1 \%$ for the nine months ended September 30, 1996. The 1996 efficiency ratio reflects the special SAIF assessment.

Income tax expenses for the nine months ended September 30, 1997 totaled $\$ 1.7$ million compared to $\$ 882$ thousand for the nine months ended September 30, 1996, an increase of $\$ 787$ thousand (89.3\%). The increase was due to the impact of the SAIF assessment not recurring in 1997 and an increase in pretax earnings compared to the nine months ended September 30, 1996.

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PART II - Other Information
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Item 1. Legal Proceedings
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The registrant is not party to any legal proceedings. No significant changes in legal proceedings of the Bank occurred during the quarter.

Item 2. Changes in Securities

Not Applicable.
Item 3. Defaults Upon Senior Securities
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Not Applicable.
Item 4. Submission of Matters to a Vote of Security Holders


Not Applicable.
Item 5. Other Information

Not Applicable.
Item 6. Exhibits and Reports on Form 8-K
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(a) Exhibits.
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(27) Financial Data Schedule
(b) Reports on Form 8-K. None.

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SIGNATURES

Pursuant to the requirement of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

> NORTHWEST INDIANA BANCORP
/s/ David A. Bochnowski
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David A. Bochnowski
Chairman of the Board and Chief Executive Officer

Date: November 10, 1997
/s/ Edward J. Furticella
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Edward J. Furticella
Vice President, Chief Financial Officer and Treasurer

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