SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
------------------------

FORM 10-Q

```
Quarterly Report Under Section 13 or 15(d)
```

    of the Securities Exchange Act of 1934
    ---------------------------------------------19
    (Mark One)
[X] Quarterly report pursuant to Section 13 or $15(d)$ of the Securities Exchange
Act of 1934.
For the quarterly period ended SEPTEMBER 30, 1998, or
[ ] Transition report pursuant to Section 13 or $15(\mathrm{~d})$ of the Securities
Exchange Act of 1934.
For the transition period from
$\qquad$ to $\qquad$
Commission File Number: 0-26128
NORTHWEST INDIANA BANCORP
(Exact name of registrant as specified in its charter)

(State or other jurisdiction of incorporation
or organization)
9204 Columbia Avenue
_ Munster, Indiana
(Address of principal executive office)
Registrant's telephone number, including area code: (219) 836-9690

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ]

There were $1,381,561$ shares of the registrant's Common Stock, without par value, outstanding at September 30, 1998.

| NORTHWEST | INDIANA BANCORP |
| ---: | :--- |
|  | INDEX |

<TABLE>
<CAPTION>
<S>
    Page
    Number
    ------
<C>
PART I. Consolidated Financial Statements

Item 1. Consolidated Financial Statements of NorthWest Indiana Bancorp
Consolidated Balance Sheets, September 30, 1998 and December 31, 1997

Item 2. Management's Discussion and Analysis of Financial Condition and
Results of Operations
PART II. Other Information ..... 15
SIGNATURES ..... 16
</TABLE>
NorthWest Indiana BancorpConsolidated Balance Sheets(unaudited)

<TABLE>
<CAPTION>


Total cash and cash equivalents .............................................
Available-for-sale securities .................................................
Held-to-maturity securities (fair value: September 30, 1998 - \$26,341; December 31, 1997 - \(\$ 27,852\) ) .................................................
Loans held for sale ...................................................................
Loans receivable .......................................................................
Less: allowance for loan losses .................................................
    Net loans receivable
Accrued interest receivable
Premises and equipment . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .
Foreclosed real estat
Other assets . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .
Total assets

LIABILITIES AND STOCKHOLDERS' EQUITY

</TABLE>
See accompanying notes to consolidated financial statements.
(Dollars in thousands, except per share data)

## <S>

Interest income:
Loans receivable


Consumer loans
Total loan interest
Securities
Other interest earning assets
Total interest income
....................................... ...

Interest expense:
Deposits . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .
Total interest expense

Net interest income
Provision for loan losses ...........................................
Net interest income after provision for loan losses ..........

Noninterest income:

Trust operations
Other
Total noninterest income
Noninterest expense:
Compensation and benefits
Occupancy and equipment
Federal insurance premium
Advertising
Data processing
Other
Total noninterest expense

$\qquad$

Earnings per common share .............................................
Earnings per common share, assuming dilution ...................
Dividend declared per common share ..................................
</TABLE>

|  | NorthWest Indiana Bancorp Statement of Comprehensive Income (unaudited) |
| :---: | :---: |
| <TABLE> |  |
| <CAPTION> |  |
| (Dollars in thousands) |  |
| <S> |  |
| Net Income |  |
| Other comprehensive income, net of tax: |  |
| Unrealized gains on | curities |
| Comprehensive income |  |

Nine Months Ended
September 30,



|  | 80 |  | 15 |
| :---: | :---: | :---: | :---: |
|  | 15 |  | 28 |
|  | 643 |  | 482 |
|  | 235 |  | 217 |
|  | 3 |  | 60 |
|  | 976 |  | 802 |
|  | 3,079 |  | 2,729 |
|  | 1,089 |  | 996 |
|  | 124 |  | 122 |
|  | 112 |  | 114 |
|  | 315 |  | 260 |
|  | 1,196 |  | 1,103 |
|  | 5,915 |  | 5,324 |
|  | 4,601 |  | 4,192 |
|  | 1,831 |  | 1,669 |
| \$ | 2,770 | \$ | 2,523 |
| \$ | 2.01 | \$ | 1.83 |
| \$ | 1.98 | \$ | 1.81 |
| \$ | 1.11 | \$ | 0.96 |

1,103
$\qquad$


|  | 26 |  | 1 |
| :---: | :---: | :---: | :---: |
|  | 5 |  | 11 |
|  | 197 |  | 170 |
|  | 72 |  | 62 |
|  | -- |  | 2 |
|  | 300 |  | 246 |
|  | 1,049 |  | 914 |
|  | 366 |  | 355 |
|  | 41 |  | 40 |
|  | 22 |  | 30 |
|  | 107 |  | 90 |
|  | 361 |  | 378 |
|  | 1,946 |  | 1,807 |
|  | 1,571 |  | 1,399 |
|  | 626 |  | 559 |
| \$ | 945 | \$ | 840 |
| \$ | 0.69 | \$ | 0.61 |
| \$ | 0.67 | \$ | 0.60 |
| \$ | 0.37 | \$ | 0.32 |



NorthWest Indiana Bancorp
Consolidated Statements of Changes in Stockholders' Equity (unaudited)

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline (Dollars in thousands, except per share data) & \multicolumn{4}{|r|}{\[
\begin{aligned}
& \text { Three Months Ended } \\
& \text { September } 30, \\
& 1998
\end{aligned}
\]} & \multicolumn{4}{|r|}{Nine Months Ended September 30, 1998 1997} \\
\hline <S> & <C> & & < & & & & < C & \\
\hline Balance at beginning of period & \$ & 30,287 & \$ & 28,632 & & 29,482 & \$ & 27,815 \\
\hline Stock option plan shares issued, 90 shares at \(\$ 11.50-\$ 21.25\) per share and 1,861 shares at \(\$ 9.31\) - \(\$ 21.25\) per share for the nine months ended September 30, 1998 and 1997 ............. & & -- & & -- & & 2 & & 18 \\
\hline Cash dividends declared, \(\$ 1.11\) per share and \(\$ .96\) per share for the nine months ended September 30, 1998 and 1997 .... & & (511) & & (442) & & \((1,534)\) & & \((1,326)\) \\
\hline Net unrealized gains on available-for-sale securities & & 72 & & -- & & 73 & & -- \\
\hline Net income & & 945 & & 840 & & 2,770 & & 2,523 \\
\hline Balance at end of period & \$ & 30,793 & \$ & 29,030 & \$ & 30,793 & \$ & 29,030 \\
\hline
\end{tabular}
</TABLE>
See accompanying notes to consolidated financial statements.
3

| NorthWest Indiana Bancorp <br> Consolidated Statements of Cash Flows (unaudited) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| <TABLE> |  |  |  |  |
| <CAPTION> |  |  |  |  |
| (Dollars in thousands) |  | $\begin{array}{rl} \text { Nine Months Ended } \\ \text { September } 30, \\ 1998 & 1997 \end{array}$ |  |  |
| <S> | < |  | < |  |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| Net income | \$ | 2,770 | \$ | 2,523 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Origination of loans for sale |  | (2,004) |  | $(1,264)$ |
| Sale of loans originated for sale |  | 1,856 |  | 1,037 |
| Depreciation and amortization, net of accretion |  | 644 |  | 459 |
| Net gains on sale of loans |  | (79) |  | (15) |
| Net gains on sale of fixed assets |  | -- |  | (41) |
| Net gains on sale of foreclosed real estate |  | (15) |  | (28) |
| Provision for loan losses |  | 65 |  | 136 |
| Net change in unearned interest on loans |  | (1) |  | (4) |
| Change in deferred loan fees |  | (24) |  | (15) |
| Change in interest receivable |  | (57) |  | 8 |
| Change in other assets |  | (454) |  | 535 |
| Change in accrued expenses and other liabilities |  | 240 |  | 137 |
| Total adjustments |  | 171 |  | 945 |
| Net cash from operating activities |  | 2,941 |  | 3,468 |

CASH FLOWS FROM INVESTING ACTIVITIES:

| Purchase of securities available-for-sale | $(5,097)$ | (49) |
| :---: | :---: | :---: |
| Proceeds from maturities of securities held-to-maturity | 8,000 | 9,249 |
| Purchase of securities held-to-maturity | $(6,667)$ | -- |
| Principal collected on mortgage-backed securities | 375 | 331 |
| Loan participation's purchased | (500) | (88) |
| Net change in loans receivable | 180 | $(18,037)$ |
| Purchase of premises and equipment | (472) | (284) |


| Proceeds from sale of foreclosed real |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |


| $(3,699)$ | $(8,500)$ |
| :---: | :---: |

CASH FLOWS FROM FINANCING ACTIVITIES:

| Change in deposits |  | 7,961 |  | 10,324 |
| :---: | :---: | :---: | :---: | :---: |
| Proceeds from FHLB advances |  | 4,000 |  | 3,279 |
| Repayment of FHLB advances |  | -- |  | $(7,000)$ |
| Change in other borrowed funds |  | $(1,788)$ |  | 148 |
| Proceeds from issuance of capital stock |  | 2 |  | 18 |
| Dividends paid |  | $(1,534)$ |  | $(1,326)$ |
| Net cash from financing activities |  | 8,641 |  | 5,443 |
| Net change in cash and cash equivalents |  | 7,883 |  | 411 |
| Cash and cash equivalents at beginning of period |  | 10,653 |  | 6,509 |
| Cash and cash equivalents at end of period | \$ | 18,536 | \$ | 6,920 |

SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:
Cash paid during the period for:


Transfers from loans to foreclosed real estate ....... \$ 391 \$ 346 </TABLE>

See accompanying notes to consolidated financial statements.

## 4

NORTHWEST INDIANA BANCORP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1 - BASIS OF PRESENTATION

The consolidated financial statements include the accounts of NorthWest Indiana Bancorp (the Company), its wholly-owned subsidiary, Peoples Bank SB (the Bank), and the Bank's wholly-owned subsidiaries. The Company has no other business activity other than being a holding company for the Bank. The accompanying unaudited consolidated financial statements were prepared in accordance with instructions for Form 10-Q and, therefore, do not include all disclosures required by generally accepted accounting principles for complete presentation of financial statements. In the opinion of management, the consolidated financial statements contain all adjustments (consisting only of normal recurring accruals) necessary to present fairly the balance sheets of the Company as of September 30, 1998 and December 31, 1997, and the statements of income and changes in stockholders' equity for the three and nine months ended September 30, 1998 and 1997, and cash flows for the nine months ended September 30, 1998 and 1997. The income reported for the nine month period ended September 30, 1998 is not necessarily indicative of the results to be expected for the full year.

NOTE 2 - CONCENTRATIONS OF CREDIT RISK

The Bank grants residential, commercial real estate, commercial business and installment loans to customers in its primary market area of Lake County, in northwest Indiana. Substantially all loans are secured by specific items of collateral including residences, business assets and consumer assets.

NOTE 3 - RECLASSIFICATIONS
Certain amounts reported in the December 31, 1997 consolidated financial statements have been reclassified to conform to the September 30, 1998 presentation.

NOTE 4 - COMMITMENTS AND CONTINGENCIES

The Bank is a party to financial instruments in the normal course of business to meet financing needs of its customers and to reduce its own exposure to fluctuating interest rates. These financial instruments include commitments to make loans and standby letters of credit.

Exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to make loans and standby letters of credit is represented by the contractual amount of those instruments. The Bank uses the same credit policy to make such commitments as it uses for on-balance-sheet items.

At September 30, 1998 and December 31, 1997, commitments to make loans totaled $\$ 42.8$ million and $\$ 41.7$ million, respectively and standby letters of credit totaled $\$ 1,288$ thousand and $\$ 501$ thousand, respectively. At September 30, 1998, $\$ 36.7$ million ( $86 \%$ ) of the commitments were at variable rates.

Since commitments to make loans may expire without being used, the amount does not necessarily represent future cash commitments. Collateral obtained upon exercise of the commitment is determined using management's credit evaluation of the borrower, and may include accounts receivable, inventory, property, land and other items.

5

NOTE 5 - EARNINGS PER SHARE
The weighted average number of shares used in the calculation of earnings per share is presented below:

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline - & \multicolumn{2}{|l|}{\[
\begin{aligned}
& \text { Three Months Ended } \\
& \text { September } 30, \\
& 1998 \quad 1997
\end{aligned}
\]} & \multicolumn{2}{|l|}{\[
\begin{array}{cc}
\text { Nine Months Ended } \\
\text { September } & 30, \\
1998 & 1997
\end{array}
\]} \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline Earnings Per Common Share: & & & & \\
\hline Weighted average common shares outstanding & 1,381,545 & 1,381,439 & 1,381,522 & 1,381,049 \\
\hline Earnings Per Common Share, Assuming Dilution: & & & & \\
\hline Weighted average diluted common shares outstanding & 1,396,280 & 1,396,115 & 1,396,153 & 1,393,082 \\
\hline
\end{tabular}
</TABLE>
6
MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## SUMMARY

NorthWest Indiana Bancorp, an Indiana corporation (the Bancorp), is the holding company for Peoples Bank SB (the Bank), an Indiana savings bank. Peoples Bank SB is a wholly owned subsidiary of the Bancorp. The Bancorp has no other business activity other than being the holding company for Peoples Bank SB.

At September 30, 1998, the Bancorp had total assets of $\$ 331.3$ million and total deposits of $\$ 280.1$ million. Stockholders' equity totaled $\$ 30.8$ million or $9.3 \%$ of total assets, with book value per share at $\$ 22.29$. The annualized return on average assets (ROA) was $1.13 \%$, while the annualized return on average stockholders' equity (ROE) was $12.21 \%$, for the nine months ended September 30, 1998.

FINANCIAL CONDITION

During the nine months ended September 30, 1998, total assets increased by $\$ 11.7$ million (3.7\%), with interest-earning assets increasing by $\$ 10.9$ million (3.6\%). At September 30, 1998, interest-earning assets totaled $\$ 316.1$ million and represented $95.4 \%$ of total assets.

Loans receivable and loans held for sale totaled $\$ 272.3$ million which represented $86.2 \%$ of interest-earning assets, $82.2 \%$ of total assets and $97.2 \%$ of total deposits. The loan portfolio includes $\$ 19.4$ million (7.1\%) in construction and development loans, $\$ 154.1$ million (56.7\%) in residential mortgage loans, $\$ 65.4$ million (24.0\%) in commercial and multifamily real estate loans, \$10.1 million (3.7\%) in consumer loans, and $\$ 23.3$ million ( $8.5 \%$ ) in commercial business and other loans. Adjustable rate loans comprised 65\% of the total investment in loans at September 30, 1998.

The Bank is primarily a portfolio lender. Mortgage banking activities are limited to the sale of fixed rate mortgage loans with contractual maturities of thirty years. These loans are sold, on a case-by-case basis, in the secondary market as part of the Bank's efforts to manage interest rate risk. The Bank retains the servicing on all loans sold in the secondary market. During the nine months ending September 30, 1998, the Bank sold $\$ 1.8$ million in fixed rate mortgage loans. Net gains realized from the sales totaled $\$ 80$ thousand. Mortgage loan servicing income totaled $\$ 12$ thousand. At September 30, 1998, the Bank had two loans for $\$ 167$ thousand classified as held for sale.

The primary objective of the investment portfolio is to provide for the liquidity needs of the Bank and to contribute to profitability by providing a stable flow of dependable earnings. Funds are generally invested in federal
funds, interest bearing balances in financial institutions, U.S. government securities and federal agency obligations. Interest-bearing balances in financial institutions include overnight deposits at the Federal Home Loan Bank ( FHLB ) . Investments are generally for terms ranging from one day to five years. At September 30, 1998, the investment portfolio totaled $\$ 32.8$ million and was invested as follows: 69.5\% in U.S. government agency debt securities, $21.7 \%$ in U.S. government debt securities, $3.6 \%$ in U.S. government agency mortgage-backed securities, and $5.2 \%$ in FHLB common stock. During the nine months ended September 30, 1998, investment securities increased by \$3.5 million (11.8\%). At September 30, 1998, the Bank had $\$ 8.6$ million in interest-bearing balances at the FHLB and $\$ 2.3$ million in federal funds.

Management believes that the credit risk profile of the earning asset portfolio is relatively low. The table which follows sets forth information with respect to the number (\#) and balances (Amount) of non-performing assets and related ratios for the periods indicated. The amounts are stated in thousands (000's).

<TABLE>
<CAPTION>
\begin{tabular}{rr} 
September & 30,1998 \\
\(\#\) & \multicolumn{1}{c}{ Amount } \\
--- & -------- \\
\(<\mathrm{C}>\) & \(<\mathrm{C}>\)
\end{tabular}


Accruing loans which are contractually past due 90 days or more:
Real estate loans:
Residential
Commercial
Commercial business loan
Consumer loans

Total

</TABLE>
Loans accounted for on a non-accrual basis:
Real estate loans:
Residential
Commercial
Commercial business loans
Consumer loans
Total

| \$ | 645 |
| :---: | :---: |
|  | 41 |
|  | -- |
|  | 27 |
| \$ | 713 |

represent the percentage of loans in each category to total loans.

<TABLE>
<CAPTION>

\section*{<S>}
\begin{tabular}{|c|c|c|c|c|c|}
\hline Sept & tember & 30, 1998 & & mbe & 31, 199 \\
\hline <C> & & <C> & <C & & <C> \\
\hline \$ & 302 & 56.7\% & \$ & 322 & 57.5\% \\
\hline & 953 & 24.0 & & 932 & 23.8 \\
\hline & 268 & 7.1 & & 268 & 7.9 \\
\hline & 162 & 3.7 & & 153 & 2.1 \\
\hline & 630 & 8.5 & & 630 & 8.7 \\
\hline & 772 & & & 769 & \\
\hline & 3,087 & 100.0\% & & 074 & 100.0\% \\
\hline \multicolumn{3}{|c|}{\multirow[t]{2}{*}{\[
\begin{array}{r}
1.13 \% \\
303.5 \%
\end{array}
\]}} & \multicolumn{3}{|c|}{1.13\%} \\
\hline & & & \multicolumn{3}{|c|}{257.8\%} \\
\hline
\end{tabular}
\begin{tabular}{lrr} 
Ratio of ALL to loans outstanding & \(1.13 \%\) & \(1.13 \%\) \\
Ratio of ALL to non-performing loans & \(303.5 \%\) & \(257.8 \%\)
\end{tabular}
</TABLE>
At September 30, 1998, no portion of the ALL was allocated to impaired loan balances as the Bank had no loans considered to be impaired loans as of, or for the nine months ended September 30, 1998. The allocation of the ALL reflects consideration of the facts and circumstances that affect the repayment of individual loans, as well as, loans which have been evaluated on a pooled basis.

Deposits are the major source of funds for lending and other investment purposes. At September 30, 1998, deposits totaled $\$ 280.1$ million. During the nine months ending September 30, 1998, deposit growth totaled $\$ 8.0$ million (2.9\%) . Savings accounts increased $\$ 3.8$ million ( $8.6 \%$ ), checking accounts increased $\$ 9.2$ million (22.9\%), money market deposit accounts (MMDA's) increased $\$ 5.7$ million ( $25.4 \%$ ) while certificates of deposit decreased by $\$ 10.7$ million ( $6.5 \%$ ). The decrease in certificates of deposit was due to maturing public funds, which were replaced by FHLB advances with longer maturities and lower rates. At September 30, 1998, the deposit base was comprised of $16.9 \%$ savings accounts, $10.0 \%$ MMDA's, $17.7 \%$ checking accounts and $55.5 \%$ certificates of deposit. At September 30, 1998, repurchase agreements totaled $\$ 4.1$ million. Other short-term borrowings totaled $\$ 757$ thousand. The Bancorp had $\$ 12$ million in FHLB advances with a weighted-average maturity of 4.1 years.

## LIQUIDITY AND CAPITAL RESOURCES

For the Bancorp, liquidity management refers to the ability to generate sufficient cash to fund current loan demand, meet savings deposit withdrawals, and pay dividends and operating expenses. The Bank's primary goal for liquidity management is to ensure that at all times it can meet the cash demands of its depositors and its loan customers. A secondary purpose of liquidity management is profit management. Because profit and liquidity are often conflicting objectives, management attempts to maximize the Bank's net interest margin by making adequate, but not excessive, liquidity provisions. Finally, because the Bank is subject to legal reserve requirements under Federal Reserve Regulation D, liquidity is managed to ensure that the Bank maintains an adequate level of legal reserves.

## 9

Changes in the liquidity position result from operating, investing and financing activities. Cash flows from operating activities are generally the cash effects of transactions and other events that enter into the determination of net income. The primary investing activities include loan originations, loan repayments, investments in interest bearing balances in financial institutions, and the purchase and maturity of investment securities. Financing activities focus almost entirely on the generation of customer deposits. In addition, the Bank utilizes borrowings, i.e., repurchase agreements and advances from the FHLB as a source of funds.

During the nine months ended September 30, 1998, cash and cash equivalents increased by $\$ 7.9$ million compared to $\$ 411$ thousand for the nine months ended September 30, 1997. The primary sources of cash were deposit growth, proceeds from FHLB advances, proceeds from maturities of securities and cash provided by operating activities. The primary uses of cash were the purchase of securities, reductions in other borrowed funds and the payment of common stock dividends. During the current nine months cash provided by operating activities totaled $\$ 2.9$ million. Cash outflows from investing activities totaled $\$ 3.7$ million representing the purchase of securities, as loan portfolio balances remained stable during the period. Cash flows from financing activities totaled \$8.6 million, which includes deposit growth of $\$ 8.0$ million and increases in FHLB advances of $\$ 4.0$ million.

At September 30, 1998, outstanding commitments to fund loans totaled \$42.8 million. Approximately $86 \%$ of the commitments were at variable rates. The Bank has sufficient cash flow and borrowing capacity to fund outstanding commitments and to maintain proper levels of liquidity.

Management strongly believes that maintaining a high level of capital enhances safety and soundness. During the nine months ended September 30, 1998, stockholders' equity increased by $\$ 1.3$ million ( $4.4 \%$ ). The increase resulted primarily from earnings of $\$ 2.8$ million during the period. In addition, $\$ 2$ thousand represents proceeds from the exercise of 90 stock options. The Bancorp paid $\$ 1.5$ million in cash dividends during the nine-month period. The change in net unrealized gains on available-for-sale securities totaled $\$ 73$ thousand for the period.

The Bancorp is subject to risk-based capital guidelines adopted by the Board of Governors of the Federal Reserve System (the FRB), and the Bank is subject to risk-based capital guidelines adopted by the FDIC. As applied to the Bancorp and the Bank, the FRB and FDIC capital requirements are substantially identical. The Bancorp and the Bank are required to maintain a total risk-based capital ratio of $8 \%$, of which $4 \%$ must be Tier I capital. In addition, the FRB and FDIC regulations provide for a minimum Tier I leverage ratio (Tier I capital to adjusted total assets) of $3 \%$ for financial institutions that meet certain specified criteria, including that they have the highest regulatory rating and are not experiencing or anticipating significant growth. All other financial institutions are required to maintain a Tier I leverage ratio of $3 \%$ plus an additional cushion of at least one to two percent.

The following table shows that, at September 30, 1998, the Bancorp's capital exceeded all regulatory capital requirements. At September 30, 1998, the Bancorp's and the Bank's regulatory capital ratios were substantially the same. The dollar amounts are in millions.

<TABLE> <CAPTION>
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline & & & & Requi adequat & \[
\begin{aligned}
& \text { d for } \\
& \text { capit }
\end{aligned}
\] & To be capit & \begin{tabular}{l}
well \\
lized
\end{tabular} \\
\hline & & Amoun & Ratio & Amoun & Ratio & Amount & Ratio \\
\hline <S> & & <C> & <C> & <C> & <C> & <C> & <C> \\
\hline & Total capital to risk-weighted assets & \$33.4 & 15.4\% & \$17.4 & 8.0\% & \[
\$ 21.8
\] & \[
10.0 \%
\] \\
\hline & Tier I capital to risk-weighted assets & \$30.7 & 14.1\% & \$ 8.7 & 4.0\% & \$13.1 & 6.0\% \\
\hline & Tier I capital to total assets & \$30.7 & 9.3\% & \$ 9.9 & 3.0\% & \$16.6 & 5.0\% \\
\hline
\end{tabular}
</TABLE>
RESULTS OF OPERATIONS - COMPARISON OF THE QUARTER ENDED SEPTEMBER 30, 1998 TO
THE QUARTER ENDED SEPTEMBER 30, 1997
Net income for the three months ended September 30, 1998 was $\$ 945$ thousand compared to $\$ 840$ thousand for the quarter ended September 30, 1997, an increase of $\$ 105$ thousand (12.5\%). The earnings represent a ROA of $1.15 \%$ for the current quarter compared to $1.11 \%$ for the quarter ended September 30, 1997. The ROE was $12.33 \%$ for the current quarter compared to $11.61 \%$ for the quarter ended September 30, 1997.

Net interest income for the three months ended September 30, 1998 was $\$ 3.2$ million, up $\$ 227$ thousand (7.5\%) from $\$ 3.0$ million for the three months ended September 30, 1997. The increase in net interest income was due to the growth in average interest-earning assets and a lower cost of funds. Interest-earning assets averaged $\$ 313.9$ million for the current quarter, up $\$ 23.4$ million ( $8.1 \%$ ) from $\$ 290.5$ million for the three months ended September 30, 1997. The weighted-average yield on interest-earning assets was $8.08 \%$ for the three months ended September 30, 1998 compared to $8.23 \%$ for the three months ended September 30, 1997. The weighted-average cost of funds for the quarter ended September 30, 1998, was $4.21 \%$ compared to $4.37 \%$ for the quarter ended September 30, 1997. The impact of the $8.08 \%$ return on interest-earning assets and the $4.21 \%$ cost of funds resulted in an interest rate spread of $3.87 \%$ for the current quarter compared to $3.86 \%$ for the quarter ended September 30, 1997. During the current quarter total interest income increased by $\$ 362$ thousand (6.1\%) while total interest expense increased by $\$ 135$ thousand (4.6\%). The net interest margin was $3.95 \%$ for the three months ended September 30 , 1998 compared to $3.97 \%$ for the quarter ended September 30, 1997.

During the three months ended September 30, 1998, interest income from loans increased by $\$ 210$ thousand (3.9\%) compared to the three months ended September 30, 1997. The increase was due to an increase in average daily balances for the loan portfolio. The weighted-average yield on loans outstanding was $8.38 \%$ for the current quarter compared to $8.47 \%$ for the three months ended September 30, 1997. Higher average loan balances have contributed to the increase in interest income as loans averaged $\$ 270.3$ million for the current quarter, up $\$ 13.0$ million (5.1\%) from $\$ 257.3$ for the three months ended

September 30, 1997. During the three months ended September 30, 1998, interest income on investments and other deposits increased by $\$ 152$ thousand (28.8\%) compared to the quarter ended September 30, 1997. The increase was due to higher average daily balances. The
weighted-average yield on securities and other deposits was $6.22 \%$ for the current quarter compared to $6.35 \%$ for the three months ended September 30, 1997. Securities and other deposits averaged $\$ 43.7$ million for the current quarter, up $\$ 10.5$ million (31.6\%) from $\$ 33.2$ million for the three months ended September 30, 1997.

Interest expense for deposits increased by $\$ 13$ thousand (0.5\%) during the current quarter compared to the three months ended September 30, 1997. The increase was due to an increase in average daily balances. The weighted-average rate paid on deposits for the three months ended September 30, 1998 was $4.13 \%$ compared to $4.30 \%$ for the quarter ended September 30, 1997. Deposit balances averaged $\$ 277.7$ million for the current quarter, up $\$ 14.6$ million (5.5\%) from $\$ 263.1$ for the quarter ended September 30, 1997. Interest expense on borrowed funds increased by $\$ 122$ thousand (113.0\%) during the current quarter due to the increased cost of borrowed funds and higher average balances. The weighted-average cost of borrowed funds was $5.55 \%$ for the current quarter compared to $5.11 \%$ for the three months ended September 30, 1997. The increase was due to lengthening the maturities of borrowed funds. Borrowed funds averaged $\$ 16.5$ million during the quarter ended September 30, 1998, up $\$ 8.2$ million (98.8\%) from $\$ 8.3$ million for the quarter ended September 30, 1997. Borrowed funds have provided a cost-effective supplement to certificates of deposit, as deposit pricing within the Bank's local market area has been very competitive.

Noninterest income for the quarter ended September 30, 1998 was $\$ 300$ thousand, up $\$ 54$ thousand (22.0\%) from $\$ 246$ thousand for the three months ended September 30, 1997. During the current quarter, income from fees and service charges increased $\$ 27$ thousand (15.9\%) while income from Trust operations increased $\$ 10$ thousand (16.1\%). The increases in fees and service charges and Trust income were due to an increase in the number of account relationships and the implementation of additional fee and service charge pricing schedules and procedures. During the current quarter, net gains on the sale of loans totaled $\$ 26$ thousand compared to $\$ 1$ thousand during the three months ended September 30, 1997.

Noninterest expense for the quarter ended September 30, 1998 was $\$ 1.9$ million, up $\$ 139$ thousand ( $7.7 \%$ ) from $\$ 1.8$ million for the three months ended September 30, 1997. The increase in compensation and benefits was due to additional staffing, annual salary increases and the increased cost of employee benefits. The increases in occupancy and equipment, and data processing reflect investments in technology and new products and services. The Bancorp's efficiency ratio was 55.0\% for the quarters ended September 30, 1998 and 1997. The ratio is determined by dividing total noninterest expense by the sum of net interest income and total noninterest income for the period.

Income tax expenses for the three months ended September 30, 1998 totaled $\$ 626$ thousand compared to $\$ 559$ thousand for the three months ended September 30, 1997, an increase of $\$ 67$ thousand (12.0\%). The increase was due to an increase in pretax earnings during the current quarter. The combined effective federal and state tax rates for the Bancorp were $40 \%$ for the three months ended September 30, 1998 and 1997.

RESULTS OF OPERATIONS - COMPARISON OF THE NINE MONTHS ENDED SEPTEMBER 30, 1998 TO THE NINE MONTHS ENDED SEPTEMBER 30, 1997

Net income for the nine months ended September 30, 1998 was $\$ 2.8$ million compared to $\$ 2.5$ million for the nine months ended September 30, 1997, an increase of $\$ 247$ thousand (9.8\%). The earnings represent a ROA of $1.13 \%$ for the current nine months compared to $1.12 \%$ for the nine months ended September 30 , 1997. The ROE was $12.21 \%$ for the current nine months compared to $11.77 \%$ for the nine months ended September 30, 1997.

12
Net interest income for the nine months ended September 30, 1998 was $\$ 9.6$ million, up $\$ 755$ thousand ( $8.5 \%$ ) from $\$ 8.9$ million for the nine months ended September 30, 1997. The increase in net interest income was due to the growth in average interest-earning assets and a decrease in the cost of funds.
Interest-earning assets averaged $\$ 312.3$ million for the current nine months, up $\$ 25.5$ million ( $8.9 \%$ ) from $\$ 286.8$ million for the nine months ended September 30, 1997. The weighted-average yield on interest-earning assets was $8.08 \%$ for the nine months ended September 30 , 1998 compared to $8.14 \%$ for the nine months ended September 30, 1997. The weighted-average cost of funds for the nine months ended September 30, 1998, was $4.24 \%$ compared to $4.30 \%$ for the nine months ended September 30, 1997. The impact of the $8.08 \%$ return on interest-earning assets and the $4.24 \%$ cost of funds resulted in an interest rate spread of $3.84 \%$ for both the current nine months and the nine months ended September 30, 1997. During the current nine months total interest income increased by $\$ 1.4$ million ( $8.1 \%$ ) while total interest expense increased by $\$ 670$ thousand (7.7\%). The net
interest margin was $3.92 \%$ for the nine months ended September 30, 1998 compared to 3.94\% for the nine months ended September 30, 1997.

During the nine months ended September 30, 1998, interest income from loans increased by $\$ 1.3$ million ( $8.2 \%$ ) compared to the nine months ended September 30, 1997. The increase was due to an increase in average daily balances for the loan portfolio. The weighted-average yield on loans outstanding was 8.37\% for the current nine months compared to $8.39 \%$ for the nine months ended September 30, 1997. Higher average loan balances have contributed to the increase in interest income as loans averaged $\$ 271.1$ million for the current nine months, up $\$ 21.3$ million ( $8.5 \%$ ) from $\$ 249.8$ for the nine months ended September 30, 1997. During the nine months ended September 30, 1998, interest income on investments and other deposits increased by $\$ 137$ thousand ( $7.7 \%$ ) compared to the nine months ended September 30, 1997. The increase was due to higher average daily balances. The weighted-average yield on securities and other deposits was $6.19 \%$ for the current nine months compared to $6.40 \%$ for the nine months ended September 30, 1997. Securities and other deposits averaged $\$ 41.2$ million for the current nine months, up $\$ 4.2$ million ( $11.4 \%$ ) from $\$ 37.0$ million for the nine months ended September 30, 1997.

Interest expense for deposits increased by $\$ 283$ thousand (3.4\%) during the current nine months compared to the nine months ended September 30, 1997. The increase was due to an increase in average daily balances. The weighted-average rate paid on deposits for the nine months ended September 30, 1998 was $4.17 \%$ compared to $4.28 \%$ for the nine months ended September 30, 1997. Deposit balances averaged $\$ 276.3$ million for the current nine months, up $\$ 15.8$ million ( $6.1 \%$ ) from $\$ 260.5$ for the nine months ended September 30, 1997. Interest expense on borrowed funds increased by $\$ 387$ thousand (134.8\%) during the current nine months due to the increased cost of borrowed funds and higher average balances. The weighted-average cost of borrowed funds was $5.40 \%$ for the current nine months compared to $5.07 \%$ for the nine months ended September 30, 1997. The increase was due to lengthening the maturities of borrowed funds. Borrowed funds averaged $\$ 16.6$ million during the nine months ended September 30 , 1998, up $\$ 7.9$ million (90.8\%) from $\$ 8.7$ million for the nine months ended September 30, 1997. Borrowed funds have provided a cost-effective supplement to certificates of deposit, as deposit pricing within the Bank's local market area has been very competitive.

Noninterest income for the nine months ended September 30, 1998 was $\$ 976$ thousand, up $\$ 174$ thousand (21.7\%) from $\$ 802$ thousand for the nine months ended September 30, 1997. During the current nine months, income from fees and service charges increased $\$ 161$ thousand (33.4\%) while income from Trust operations increased $\$ 18$ thousand (8.3\%). The increases in fees and service charges and Trust income were due to an increase in the number of account relationships and the implementation of additional fee and service charge pricing
schedules and procedures. During the current nine months, net gains on the sale of loans totaled $\$ 80$ thousand compared to $\$ 15$ thousand during the nine months ended September 30, 1997.

Noninterest expense for the nine months ended September 30, 1998 was $\$ 5.9$ million, up $\$ 591$ thousand ( $11.1 \%$ ) from $\$ 5.3$ million for the nine months ended September 30 , 1997. The increase in compensation and benefits was due to additional staffing, annual salary increases and the increased cost of employee benefits. The increases in occupancy and equipment, and data processing reflect investments in technology and new products and services. Other expense changes were due to standard increases in bank operations. The Bancorp's efficiency ratio, for the current nine months was $55.9 \%$ compared to $55.2 \%$ for the nine months ended September 30, 1997.

Income tax expenses for the nine months ended September 30, 1998 totaled $\$ 1.8$ million compared to $\$ 1.7$ million for the nine months ended September 30, 1997, an increase of $\$ 162$ thousand ( $9.7 \%$ ). The increase was due to an increase in pretax earnings during the current nine months. The combined effective federal and state tax rates for the Bancorp were $40 \%$ for the nine months ended September 30, 1998 and 1997.

YEAR 2000

The year 2000 problem stems from computer programs that identify the year with two digits instead of four. The problem with this code is that in the year 2000, '00' may be interpreted as 1900 or not processed at all. The year 2000 problem is not limited to one type of software or hardware. Machines and programs affected include mainframes, personal computers, networks, ATMs, and other items such as elevators, infrastructures, and telephone systems.

The Bancorp has implemented an action plan to address the century date change issue so that service and business operations will not be interrupted in the year 2000. A project leader and a team of employees have analyzed daily operations, business forms, software, hardware and equipment for year 2000 compliance. Due to the Bancorp's reliance upon external parties for business operations, ongoing communication with third party vendors has been established
to monitor their year 2000 efforts. Management has assessed the impact of the year 2000 problem and is currently renovating and testing systems and interfaces to achieve year 2000 compliance. The Bancorp does not expect the cost of year 2000 compliance to have a material effect on its business, financial position or results of operations.

## PART II - Other Information

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Item 1. Legal Proceedings
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The registrant is not party to any legal proceedings. No significant changes in legal proceedings of the Bank occurred during the quarter.

Item 2. Changes in Securities
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Not applicable.

Item 3. Defaults Upon Senior Securities
Not applicable.

Item 4. Submission of Matters to a Vote of Security Holders

Not applicable.

Item 5. Other Information
Not applicable.

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits.
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(27) Financial Data Schedule
(b) Reports on Form 8-K. None.
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## 15

## SIGNATURES

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Pursuant to the requirement of the Securities Exchange Act of 1934 , the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

NORTHWEST INDIANA BANCORP
$<\mathrm{TABLE}>$
s/ David A. Bochnowski

David A. Bochnowski
Chairman of the Board and Chief Executive Officer

Date: November 5, 1998
/s/ Edward J. Furticella
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Edward J. Furticella
Vice President, Chief Financial Officer and Treasurer
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