## SECURITIES AND EXCHANGE COMMISSION WASHINGTON，D．C． 20549

## FORM 10－Q

## （Mark One）

区 Quarterly report pursuant to Section 13 or 15（d）of the Securities Exchange Act of 1934
For the quarterly period ended March 31， 2010 or
$\square \quad$ Transition report pursuant to Section 13 or 15（d）of the Securities Exchange Act of 1934.
For the transition period from $\qquad$ to $\qquad$
Commission File Number：0－26128

| NorthWest Indiana Bancorp |  |
| :---: | :---: |
| （Exact name of registrant as specified in its charter） |  |
| Indiana | 35－1927981 |
| （State or other jurisdiction of incorporation or organization） | （I．R．S．Employer Identification Number） |
| 9204 Columbia Avenue Munster，Indiana | 46321 |
| （Address of principal executive offices） | （ZIP code） |

Registrant＇s telephone number，including area code：（219）836－4400
Indicate by check mark whether the registrant（1）has filed all reports required to be filed by section 13 or 15（d）of the Securities Exchange Act of 1934 during the preceding 12 months（or for such shorter period that the registrant was required to file such reports），and（2）has been subject to such filing requirements for the past 90 days．Yes $\boxtimes$ No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site，if any，every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S－T（ $\$ 232.405$ of this chapter）during the preceding 12 months（or for such shorter period that the registrant was required to submit and post such files）．Yes $\square$ No $\square$

Indicate by check mark whether the registrant is a large accelerated filer，an accelerated filer，a non－accelerated filer，or a smaller reporting company．See the definitions of＂large accelerated filer＂，＂accelerated filer＂，and＂smaller reporting company＂in Rule 12b－2 of the Exchange Act（Check one）：
Large accelerated filer $\square \quad$ Accelerated filer $\square$ Non－accelerated filer $\square \quad$ Smaller Reporting Company $⿴ 囗$
（Do not check if a smaller reporting company）
Indicate by check mark whether the registrant is a shell company（as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act）．Yes $\square$ No 区
There were $2,820,842$ shares of the registrant＇s Common Stock，without par value，outstanding at March 31， 2010.

## NorthWest Indiana Bancorp Index

Page
PART I. Financial Information
Item 1. Unaudited Financial Statements
Consolidated Balance Sheets, March 31, 2010 and December 31, $2009 \quad 1$
Consolidated Statements of Income, Three Months Ended March 31, 2010 and 20092
Consolidated Statements of Changes in Stockholders' Equity, Three Months Ended March 31, 2010 and 2009
Consolidated Statements of Cash Flows, Three Months Ended March 31, 2010 and 20094

Notes to Consolidated Financial Statements 5-14
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations 15-23
Item 3. Quantitative and Qualitative Disclosures About Market Risk 24
Item 4T. Controls and Procedures 24
PART II. Other Information 25
SIGNATURES 26

## EXHIBITS

10.1 Amended Unfunded Deferred Compensation Plan for the Directors of Peoples Bank effective January 1, 2005 (amended as of February 26, 2010)
10.2 Amended Post 2004 Unfunded Deferred Compensation Plan for the Directors of Peoples Bank SB effective January 1, 2005 (amended as of February 26, 2010)
31.1 Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer
31.2 Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer
32.1 Section 1350 Certifications

## NorthWest Indiana Bancorp

## Consolidated Balance Sheets

| (Dollars in thousands) | $\begin{gathered} \text { March 31, } \\ 2010 \\ \text { (unaudited) } \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
|  |  |  |  |  |
| Cash and non-interest bearing balances in financial institutions | \$ | 6,612 | \$ | 8,705 |
| Interest bearing balances in financial institutions |  | 15,003 |  | 447 |
| Federal funds sold |  | 2,733 |  | 4,070 |
| Total cash and cash equivalents |  | 24,348 |  | 13,222 |
|  |  |  |  |  |
| Securities available-for-sale |  | 139,584 |  | 124,776 |
| Securities held-to-maturity |  | 18,624 |  | 19,557 |
| Loans held for sale |  | 327 |  | 1,025 |
| Loans receivable |  | 460,614 |  | 458,245 |
| Less: allowance for loan losses |  | $(7,053)$ |  | $(6,114)$ |
| Net loans receivable |  | 453,561 |  | 452,131 |
| Federal Home Loan Bank stock |  | 3,650 |  | 3,650 |
| Accrued interest receivable |  | 2,909 |  | 2,878 |
| Premises and equipment |  | 19,298 |  | 19,590 |
| Foreclosed real estate |  | 3,625 |  | 3,747 |
| Cash value of bank owned life insurance |  | 12,149 |  | 12,049 |
| Prepaid FDIC insurance premium |  | 3,067 |  | 3,282 |
| Other assets |  | 4,540 |  | 5,899 |
|  |  |  |  |  |
| Total assets | \$ | 685,682 | \$ | 661,806 |
|  |  |  |  |  |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |
|  |  |  |  |  |
| Deposits: |  |  |  |  |
| Non-interest bearing | \$ | 48,511 | \$ | 42,390 |
| Interest bearing |  | 519,023 |  | 498,137 |
| Total |  | 567,534 |  | 540,527 |
| Repurchase agreements |  | 20,594 |  | 15,893 |
| Borrowed funds |  | 34,535 |  | 47,129 |
| Accrued expenses and other liabilities |  | 8,700 |  | 5,179 |
|  |  |  |  |  |
| Total liabilities |  | 631,363 |  | 608,728 |
|  |  |  |  |  |
| Stockholders' Equity: |  |  |  |  |
| Preferred stock, no par or stated value; |  |  |  |  |
| 10,000,000 shares authorized, none outstanding |  | - |  | - |
| Common stock, no par or stated value; 10,000,000 shares authorized; |  |  |  |  |
| shares issued: March 31, $2010-2,889,452$ |  | 361 |  | 361 |
| December 31, 2009-2,889,452 |  |  |  |  |
| shares outstanding: March 31, $2010-2,820,842$ |  |  |  |  |
| December 31, 2009-2,818,578 |  |  |  |  |
| Additional paid in capital |  | 5,114 |  | 5,104 |
| Accumulated other comprehensive income/(loss) |  | 224 |  | (170) |
| Retained earnings |  | 50,075 |  | 49,312 |
| Treasury stock, common shares at cost: March 31, 2010-68,610 |  |  |  |  |
| December 31, 2009-70,874 |  | $(1,455)$ |  | $(1,529)$ |
|  |  |  |  |  |
| Total stockholders' equity |  | 54,319 |  | 53,078 |
|  |  |  |  |  |
| Total liabilities and stockholders' equity | \$ | 685,682 | \$ | 661,806 |

See accompanying notes to consolidated financial statements.

## NorthWest Indiana Bancorp

## Consolidated Statements of Income (unaudited)



See accompanying notes to consolidated financial statements.

## NorthWest Indiana Bancorp

## Consolidated Statements of Changes in Stockholders' Equity

 (unaudited)|  |  | Three Months Ended |
| :--- | :--- | :--- |
| (Dollars in thousands) |  | 2 |

See accompanying notes to consolidated financial statements.

| NorthWest Indiana BancorpConsolidated Statements of Cash Flows(unaudited) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended March 31, |  |  |  |
|  | 2010 |  | 2009 |  |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| Net income | \$ | 1,389 | \$ | 1,705 |
| Adjustments to reconcile net income to |  |  |  |  |
| net cash provided by operating activities: |  |  |  |  |
| Origination of loans for sale |  | $(3,680)$ |  | $(20,889)$ |
| Sale of loans originated for sale |  | 4,477 |  | 20,180 |
| Depreciation and amortization, net of accretion |  | 467 |  | 326 |
| Amortization of mortgage servicing rights |  | 30 |  | 26 |
| Amortization of investment in real estate limited partnerships |  | 2 |  | 48 |
| Equity in loss of investment in limited partnership, |  |  |  |  |
| net of interest received |  | 37 |  | 6 |
| Stock based compensation expense |  | 10 |  | 13 |
| Net gains on sales and calls of securities |  | (289) |  | (140) |
| Net gains on sale of loans |  | (109) |  | (566) |
| Net losses due to other-than-temporary impairment of securities |  | 113 |  | - |
| Net (gains)/losses on foreclosed real estate |  | (22) |  | 37 |
| Provision for loan losses |  | 1,235 |  | 700 |
| Net change in: |  |  |  |  |
| Interest receivable |  | (31) |  | 28 |
| Other assets |  | 1,304 |  | $(1,280)$ |
| Cash value of bank owned life insurance |  | (100) |  | (105) |
| Accrued expenses and other liabilities |  | 3,521 |  | $(3,872)$ |
| Total adjustments |  | 6,965 |  | $(5,488)$ |
| Net cash - operating activities |  | 8,354 |  | $(3,783)$ |
|  |  |  |  |  |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| Proceeds from maturities and pay downs of securities available-for-sale |  | 6,034 |  | 5,416 |
| Proceeds from sales of securities available-for-sale |  | 5,683 |  | 2,521 |
| Purchase of securities available-for-sale |  | $(25,815)$ |  | $(10,454)$ |
| Proceeds from maturities and pay downs of securities held-to-maturity |  | 926 |  | 4 |
| Proceeds from sale of loans transferred to held-for-sale |  | - |  | 10,651 |
| Net change in loans receivable |  | $(2,858)$ |  | 3,070 |
| Purchase of premises and equipment, net |  | (97) |  | (577) |
| Proceeds from sale of foreclosed real estate |  | 337 |  | - |
| Net cash - investing activities |  | $(15,790)$ |  | 10,631 |
|  |  |  |  |  |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| Change in deposits |  | 27,007 |  | 23,497 |
| Proceeds from FHLB advances |  | 4,000 |  | - |
| Repayment of FHLB advances |  | $(8,000)$ |  | $(4,000)$ |
| Change in other borrowed funds |  | $(3,893)$ |  | $(2,802)$ |
| Proceeds from issuance of common stock |  | - |  | 5 |
| Proceeds from sale of treasury stock |  | 40 |  | - |
| Dividends paid |  | (592) |  | $(1,011)$ |
| Net cash - financing activities |  | 18,562 |  | 15,689 |
| Net change in cash and cash equivalents |  | 11,126 |  | 22,537 |
| Cash and cash equivalents at beginning of period |  | 13,222 |  | 11,296 |
| Cash and cash equivalents at end of period | \$ | 24,348 | \$ | 33,833 |
|  |  |  |  |  |
| SUPPLEMENTAL CASH FLOW INFORMATION: |  |  |  |  |
| Cash paid during the period for: |  |  |  |  |
| Interest | \$ | 1,546 | \$ | 2,697 |
| Income taxes | \$ | 50 | \$ | 45 |
| SUPPLEMENTAL NONCASH INFORMATION: |  |  |  |  |
| Transfers from loans to foreclosed real estate | \$ | 237 | \$ | 48 |
| Transfers from loans to loans held for sale | \$ | - | \$ | 10,493 |

See accompanying notes to consolidated financial statements.

## NorthWest Indiana Bancorp <br> Notes to Consolidated Financial Statements

## Note 1 - Basis of Presentation

The consolidated financial statements include the accounts of NorthWest Indiana Bancorp (the "Bancorp"), its wholly-owned subsidiary, Peoples Bank SB (the "Bank"), and the Bank's wholly-owned subsidiaries, Peoples Service Corporation, NWIN, LLC and NWIN Funding, Inc. The Bancorp has no other business activity other than being a holding company for the Bank. The Bancorp's earnings are dependent upon the earnings of the Bank. The accompanying unaudited consolidated financial statements were prepared in accordance with instructions for Form 10-Q and, therefore, do not include all disclosures required by U.S. generally accepted accounting principles for complete presentation of financial statements. In the opinion of management, the consolidated financial statements contain all adjustments necessary to present fairly the consolidated balance sheets of the Bancorp as of March 31, 2010 and December 31, 2009, and the consolidated statements of income, changes in stockholders' equity, and cash flows for the three months ended March 31, 2010 and 2009. The income reported for the three-month period ended March 31, 2010 is not necessarily indicative of the results to be expected for the full year.

## Note 2 - Use of Estimates

Preparing financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period, as well as the disclosures provided. Actual results could differ from those estimates. Estimates associated with the allowance for loan losses, fair values of foreclosed real estate, loan servicing rights, and investment securities and status of contingencies are particularly susceptible to material change in the near term.

## Note 3 - Securities

The fair value of available-for-sale securities and the related gross unrealized gains and losses recognized in accumulated other comprehensive income (loss) were as follows:

|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cost <br> Basis |  | Gross Unrealized Gains |  | Gross <br> Unrealized Losses |  | Fair <br> Value |  |
| 3/31/2010 |  |  |  |  |  |  |  |  |
| U.S. government sponsored entities | \$ | 2,000 | \$ | 28 | \$ | - | \$ | 2,028 |
| CMO and residential mortgage-backed securities |  | 64,673 |  | 1,705 |  | (69) | \$ | 66,309 |
| Municipal securities |  | 33,299 |  | 1,522 |  | (78) | \$ | 34,743 |
| CMO government sponsored entities |  | 34,118 |  | 1,075 |  | (20) | \$ | 35,173 |
| Collateralized debt obligations |  | 5,230 |  | - |  | $(3,899)$ | \$ | 1,331 |
| Total debt securities | \$ | 139,320 | \$ | 4,330 | \$ | $(4,066)$ | \$ | 139,584 |
| 12/31/2009 |  |  |  |  |  |  |  |  |
| U.S. government sponsored entities | \$ | 1,993 | \$ | 52 | \$ | - | \$ | 2,045 |
| CMO and residential mortgage-backed securities |  | 61,095 |  | 2,302 |  | (82) |  | 63,315 |
| Municipal securities |  | 34,151 |  | 1,516 |  | (94) |  | 35,573 |
| CMO government sponsored entities |  | 22,534 |  | 168 |  | (209) |  | 22,493 |
| Collateralized debt obligations |  | 5,343 |  | - |  | $(3,993)$ |  | 1,350 |
| Total debt securities | \$ | 125,116 | \$ | 4,038 | \$ | $(4,378)$ | \$ | 124,776 |

The carrying amount (cost basis), unrecognized gains and losses, and fair value of securities held-to-maturity were as follows:

|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cost <br> Basis |  | Gross Unrecognized Gains |  | Gross <br> Unrecognized Losses |  | Fair <br> Value |  |
| 3/31/2010 |  |  |  |  |  |  |  |  |
| Municipal securities | \$ | 17,611 | \$ | 852 | \$ | - | \$ | 18,463 |
| Residential mortgage-backed securities |  | 1,013 |  | 30 |  | (6) |  | 1,037 |
| Total debt securities | \$ | $\underline{18,624}$ | \$ | 882 | \$ | (6) | \$ | $\underline{19,500}$ |
| 12/31/2009 |  |  |  |  |  |  |  |  |
| Municipal securities | \$ | 18,539 | \$ | 724 | \$ | - | \$ | 19,263 |
| Residential mortgage-backed securities |  | 1,018 |  | 28 |  | (6) |  | 1,040 |
| Total debt securities | \$ | $\underline{19,557}$ | \$ | 752 | \$ | (6) | \$ | 20,303 |

The fair value of debt securities and carrying amount, if different, at March 31, 2010 by contractual maturity were as follows. Securities not due at a single maturity date, primarily mortgage-backed securities, are shown separately.

|  | Available-for-sale Fair <br> Value |  | (Dollars in thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Carrying <br> Amount |  | Fair <br> Value |  |
| Due in one year or less | \$ | 196 | \$ |  | \$ |  |
| Due from one to five years |  | 4,166 |  | 560 |  | 603 |
| Due over five years |  | 33,740 |  | 17,051 |  | 17,860 |
| CMO and residential mortgage-backed securities |  | 101,482 |  | 1,013 |  | 1,037 |
| Total | \$ | 139,584 | \$ | 18,624 | \$ | 19,500 |

Sales of available-for-sale securities were as follows:

|  | (Dollars in thousands) <br>  <br>  <br>  <br> Proceeds |  | $3 / 31 / 2010$ |
| :--- | ---: | ---: | ---: |
| Gross gains | $\$$ | 5,683 | $\$$ |
| Gross losses | 2,521 |  |  |

Change in net unrealized gain/(loss) on available-for-sale securities included in other comprehensive income is as follows:

|  | (Dollars in thousands) Unrealized gains |  |
| :---: | :---: | :---: |
| Beginning balance, December 31, 2009 | \$ | (247) |
| Current period change |  | 396 |
| Ending balance, March 31, 2010 | \$ | 149 |

Securities with carrying values of $\$ 23,894,000$ and $\$ 27,394,000$ were pledged as of March 31, 2010 and December 31, 2009, respectively, as collateral for repurchase agreements and public funds and for other purposes as permitted or required by law.

| 3/31/2010 |  (Dollars in thousands) <br> Less than 12 months 12 months or longer |  |  |  |  |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair <br> Value |  | Unrealized Losses |  | Fair <br> Value |  | Unrealized Losses |  | Fair <br> Value |  | Unrealized Losses |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Description of Securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| CMO and residential mortgage-backed securities | \$ | 16,123 | \$ | (95) | \$ | - | \$ | - | \$ | 16,123 | \$ | (95) |
| Municipal securities |  | 2,267 |  | (11) |  | 1,487 |  | (67) |  | 3,754 |  | (78) |
| Collateralized debt obligations |  | - |  | - |  | 1,331 |  | $(3,899)$ |  | 1,331 |  | $(3,899)$ |
| Total temporarily impaired | \$ | 18,390 | \$ | (106) | \$ | 2,818 | \$ | $(3,966)$ | \$ | 21,208 | \$ | $(4,072)$ |
| Number of securities |  |  |  | 13 |  |  |  | 8 |  |  |  | 21 |


| 12/31/2009 |  (Dollars in thousands) <br> Less than 12 months 12 months or longer |  |  |  |  |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair <br> Value |  | Unrealized Losses |  | Fair <br> Value |  | Unrealized Losses |  | Fair <br> Value |  | Unrealized Losses |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Description of Securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| CMO and residential mortgage-backed securities | \$ | 15,604 | \$ | (297) | \$ | 13 | \$ | - | \$ | 15,617 | \$ | (297) |
| Municipal securities |  | 2,443 |  | (15) |  | 1,476 |  | (79) |  | 3,919 |  | (94) |
| Collateralized debt obligations |  | - |  | - |  | 1,350 |  | $(3,993)$ |  | 1,350 |  | $(3,993)$ |
| Total temporarily impaired | \$ | 18,047 | \$ | (312) | \$ | 2,839 | \$ | $(4,072)$ | \$ | 20,886 | \$ | $(4,384)$ |
| Number of securities |  |  |  | 16 |  |  |  | 7 |  |  |  | 23 |

Unrealized losses on securities have not been recognized into income because the securities are of high credit quality or have undisrupted cash flows. Management has the intent and ability to hold for the foreseeable future, and the decline in fair value is largely due to changes in interest rates. The fair value is expected to recover as the securities approach maturity.

## Note 4 - Loans Receivable

Non-performing loans at period-end were as follows:

|  | (Dollars in thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 3/31/2010 |  |  | 2009 |
| Loans past due over 90 days still on accrual | \$ | 1,123 | \$ | 1,491 |
| Non-accrual loans |  | 17,705 |  | 17,074 |

Impaired loans at period-end were as follows:

|  | (Dollars in thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 3/31/2010 |  | 12/31/2009 |  |
| Period-end loans with no allocated |  |  |  |  |
| allowance for loan losses | \$ | 7,747 | \$ | 3,853 |
| Period-end loans with allocated |  |  |  |  |
| allowance for loan losses (including troubled debt restructurings of \$12,043 and \$7,199 |  | 15,534 |  | 13,112 |
| Total | \$ | 23,281 | \$ | 16,965 |
| Amount of the allowance for |  |  |  |  |
| loan losses allocated | \$ | 1,721 | \$ | 1,179 |
| Average of impaired loans |  |  |  |  |
| during the period |  | 20,123 |  | 12,820 |
| Interest income recognized |  |  |  |  |
| during impairment |  | 37 |  | 10 |
| Cash-basis interest income |  |  |  |  |
| recognized during impairment |  | 170 |  | 95 |

## Note 5 - Foreclosed Real Estate

Foreclosed real estate at period-end is summarized below:

|  | (Dollars in thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 3/31/2010 |  | 12/31/2009 |  |
| Commercial real estate and other dwelling | \$ | 1,897 | \$ | 1,897 |
| Residential real estate |  | 1,057 |  | 1,082 |
| Construction and land development |  | 521 |  | 768 |
| Commercial and industrial |  | 150 |  | - |
| Total | \$ | 3,625 | \$ | 3,747 |

## Note 6 - Concentrations of Credit Risk

The primary lending area of the Bancorp encompasses all of Lake County in northwest Indiana, where a majority of loan activity is concentrated. The Bancorp is also an active lender in Porter County, and to a lesser extent, LaPorte, Newton and Jasper counties in Indiana, and Lake, Cook and Will counties in Illinois. Substantially all loans are secured by specific items of collateral including residences, commercial real estate, land development, business assets and consumer assets.

## Note 7 - Earnings Per Share

Earnings per common share is computed by dividing net income/(loss) by the weighted average number of common shares outstanding. A reconciliation of the numerators and denominators of the basic and diluted earnings per common share computation for the three months ended March 31, 2010 and 2009 are presented below:

|  | (Dollars in thousands, except per share data) Three Months Ended March 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 |  |  |
| Basic earnings per common share: |  |  |  |
| Net income as reported | \$ 1,389 | \$ | 1,705 |
| Weighted average common shares outstanding: | 2,820,842 |  | 9,270 |
| Basic earnings per common share: | \$ 0.49 | \$ | 0.61 |
| Diluted earnings per common share: |  |  |  |
| Net income as reported | \$ 1,389 | \$ | 1,705 |
| Weighted average common shares outstanding: | 2,820,842 |  | 9,270 |
| Add: Dilutive effect of assumed stock |  |  |  |
| option exercises: | - |  | 6,067 |
| Weighted average common and dilutive |  |  |  |
| potential common shares outstanding: | 2,820,842 |  | 5,337 |
| Diluted earnings per common share: | \$ 0.49 | \$ | 0.61 |

## Note 8 - Stock Based Compensation

The Bancorp's 2004 Stock Option Plan (the Plan), which is stockholder-approved, permits the grant of share options to its employees for up to 250,000 shares of common stock. Awards granted under the Plan may be in the form of incentive stock options, non-incentive stock options, or restricted stock. As required by the Compensation - Stock Compensation Topic (formerly Financial Accounting Standards No. 123R (FAS 123R,), "Share-Based Payments"), companies are required to record compensation cost for stock options provided to employees in return for employment service. The cost is measured at the fair value of the options when granted, and this cost is expensed over the employment service period, which is normally the vesting period of the options. Compensation cost will also be recorded for prior option grants that vest after the date of adoption. For the three months ended March 31, 2010, stock based compensation expense of $\$ 10,000$ was recorded, compared to $\$ 13,000$ for the three months ended March 31 , 2009. It is anticipated that current outstanding vested and unvested options will result in additional compensation expense of approximately $\$ 30,000$ in 2010 and $\$ 37,000$ in 2011 .

| Options | Shares | Weighted- <br> Average <br> Exercise <br> Price |  | Weighted- <br> Average <br> Remaining Contractual Term | Aggregate <br> Intrinsic <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at January 1, 2010 | 65,747 | \$ | 23.69 |  |  |
| Granted | - | \$ | - |  |  |
| Exercised | - | \$ | - |  |  |
| Forfeited or expired | $(11,700)$ | \$ | 21.13 |  |  |
| Outstanding at March 31, 2010 | 54,047 | \$ | 24.25 | 2.5 | - |
| Exercisable at March 31, 2010 | 53,047 | \$ | 24.17 | 2.4 | - |

## Note 9 - Adoption of New Accounting Standards

The Transfers and Servicing Topic was updated to remove the concept of a qualifying special-purpose entity from the Topic and removes the exception from applying the Consolidations Topic (formerly FASB Interpretation No. 46R) The objective in issuing this update is to improve the relevance, representational faithfulness, and comparability of the information that a reporting entity provides in its financial statements about a transfer of financial assets; the effects of a transfer on its financial position, financial performance, and cash flows; and a transferor's continuing involvement, if any, in transferred financial assets. This update must be applied as of the beginning of each reporting entity's first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period and for interim and annual reporting periods thereafter. The impact of adoption was not material.

The Consolidations Topic was amended to improve financial reporting by enterprises involved with variable interest entities. The amendment addresses (1) the effects on certain provisions of the Topic as they relate to the elimination of the qualifying special-purpose entity concept in the Transfers and Servicing Topic and (2) constituent concerns about the application of certain key provisions of the Topic including those in which the accounting and disclosures under the Topic do not always provide timely and useful information about an enterprise's involvement in a variable interest entity. This amendment shall be effective as of the beginning of each reporting entity's first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period, and for interim and annual reporting periods thereafter. The impact of adoption was not material.

The Fair Value Measurements and Disclosures Topic was amended to improve disclosure requirements for those entities required to make recurring and nonrecurring fair value measurements. The amendment requires new disclosures for transfers in and out of Levels 1 and 2 and for separate presentation of purchases, sales, issuances and settlements for activity in Level 3. Further, this amendment clarifies the existing required disclosures when determining the level of disaggregation when reporting classes of assets and liabilities and disclosure about valuation techniques and inputs to measure fair value for both recurring and nonrecurring measurements. The new disclosures are effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosure for about purchases, sales, issuances, and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. The Fair Value Footnote (Note 10) has been updated to incorporate these amendments.

## Note 10 - Fair Value

The Fair Value Measurements Topic establishes a hierarchy that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The Topic describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.
Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The fair values of securities available for sale are determined on a recurring basis by obtaining quoted prices on nationally recognized securities exchanges or pricing models utilizing significant observable inputs such as matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities. Different judgment and assumptions used in pricing could result in different estimates of value. In certain cases where market data is not readily available because of lack of market activity or little public disclosure, values may be based on unobservable inputs and classified in Level 3 of the fair value hierarchy.

At the end of each reporting period, securities held in the investment portfolio are evaluated on an individual security level for other-than-temporary impairment in accordance with the Investments - Debt and Equity Securities Topic. Significant judgments are required in determining impairment, which include making assumptions regarding the estimated prepayments, loss assumptions and the change in interest rates. We consider the following factors when determining an other-than-temporary impairment for a security: the length of time and the extent to which the market value has been less than amortized cost; the financial condition and near-term prospects of the issuer; the underlying fundamentals of the relevant market and the outlook for such market for the near future; an assessment of whether the Bancorp has (1) the intent to sell the debt securities or (2) more likely than not will be required to sell the debt securities before its anticipated market recovery. If either of these conditions is met, management will recognize other-thantemporary impairment. If, in management's judgment, an other-than-temporary impairment exists, the cost basis of the security will be written down for the credit loss, and the unrealized loss will be transferred from accumulated other comprehensive loss as an immediate reduction of current earnings.

For the period ended March 31, 2010, the Bancorp's management utilized a specialist to perform an other-than-temporary impairment analysis for each of its four pooled trust preferred securities. The analysis utilizes analytical models used to project future cash flows for the pooled trust preferred securities based on current assumptions for prepayments, default and deferral rates, and recoveries. The projected cash flows are then tested for impairment consistent with the Investments - Other Topic (formerly FSP EITF 99-20-1) and the Investments - Debt and Equity Securities Topic (formerly FSP FAS 115-2 and FAS 124-2). The other-than-temporary impairment testing compares the present value of the cash flows from quarter to quarter to determine if there is a "favorable" or "adverse" change. Other-than-temporary impairment is recorded if the projected present value of cash flows is lower than the book value of the security. To perform the quarterly other-than-temporary impairment analysis, management utilizes current reports issued by the trustee, which contains principal and interest tests, waterfall distributions, note valuations, collection detail and credit ratings for each pooled trust preferred security. In addition, a detailed review of the performing collateral was performed. The review of the collateral began with a review of financial information provided by SNL Financial, a comprehensive database, widely used in the industry, which gathers financial data on banks and thrifts from GAAP financial statements for public companies (annual and quarterly reports on Forms $10-\mathrm{K}$ and $10-\mathrm{Q}$, respectively), as well as regulatory reports for private companies, including consolidated financial statements for bank holding companies (FR Y-9C reports) and parent company-only financial statements for bank holding companies (FR Y-9LP reports) filed with the Federal Reserve, bank call reports filed with the FDIC and thrift financial reports provided by the Office of Thrift Supervision. Using the information sources described above, for each bank and thrift examined the following items were examined: nature of the issuer's business, years of operating history, corporate structure, loan composition and loan concentrations, deposit mix, asset growth rates, geographic footprint and local economic environment. The issuers' historical financial performance was reviewed and their financial ratios were compared to appropriate peer groups of regional banks or thrifts with similar asset size. The analysis focused on six broad categories: profitability (revenue streams and earnings quality, return on assets and shareholder's equity, net interest margin and interest rate sensitivity), credit quality (charge-offs and recoveries, non-current loans and total non-performing assets as a percentage of total loans, loan loss reserve coverage and the adequacy of the loan loss provision), operating efficiency (non-interest expense compared to total revenue), capital adequacy (Tier-1, total capital and leverage ratios and equity capital growth), leverage (tangible equity as a percentage of tangible assets, short-term and long-term borrowings and double leverage at the holding company) and liquidity (the nature and availability of funding sources, net non-core funding dependence and quality of deposits). In addition, for publicly traded companies stock price movements were reviewed and the market price of publicly traded debt instruments was examined. The other-than-temporary impairment analysis indicated that the Bancorp's four pooled trust preferred securities had other-than-temporary impairment in the amount of $\$ 249$ thousand, as of March 31, 2010.

The table below shows the credit loss roll forward for the Bancorp's trust preferred securities that have been classified with other-than-temporary impairment:

|  | (Dollars in thousands) Collateralized debt obligations |  |
| :---: | :---: | :---: |
| Ending balance, December 31, 2009 | \$ | 136 |
| Additions not previously recognized |  | 113 |
| Ending balance, March 31, 2010 | \$ | 249 |

Below is a table containing information regarding the Bancorp's pooled trust preferred securities as of March 31, 2010:

| Deal name | PreTSL XXIV | PreTSL XXVII | Alesco IX | Alesco XVII |
| :---: | :---: | :---: | :---: | :---: |
| Class | B-1 | C-1 | A-2A | B |
| Book value | 1,258,772 | 1,296,077 | 1,323,252 | 1,351,903 |
| Fair value | 257,059 | 189,386 | 621,600 | 262,895 |
| Unrealized gains/(losses) | (1,001,712) | $(1,106,692)$ | $(701,652)$ | $(1,089,008)$ |
| Lowest credit rating assigned | Caa3 | Ca | BB | Ca |
| Number of performing banks | 53 | 24 | 49 | 42 |
| Number of performing insurance companies | 12 | 7 | 10 | n/a |
| Number of issuers in default | 10 | 6 | 7 | 4 |
| Number of issuers in deferral | 18 | 12 | 10 | 10 |
| Defaults \& deferrals as a \% of performing collateral | 45.75\% | 33.47\% | 41.49\% | 43.49\% |
| Subordination: |  |  |  |  |
| As a \% of performing collateral | -13.11\% | -18.54\% | 15.52\% | -4.61\% |
| As a \% of performing collateral - adjusted for projected future defaults | -21.37\% | -25.04\% | 6.55\% | -11.64\% |
| Other-than-temporary impairment model assumptions: |  |  |  |  |
| Defaults: |  |  |  |  |
| Year 1 | 5.00\% | 3.30\% | 7.20\% | 4.50\% |
| Year 2 | 1.10\% | 1.20\% | 1.60\% | 1.30\% |
| Year 3 | 0.70\% | 0.70\% | 0.80\% | 0.50\% |
| > 3 Years | (1) | (1) | (1) | (1) |
| Discount rate - 3 month Libor, plus implicit yield spread at purchase | 1.48\% | 1.23\% | 1.27\% | 1.44\% |
| Recovery assumptions | (2) | (2) | (2) | (2) |
| Prepayments | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Other-than-temporary impairment | 39,300 | 132,000 | 15,884 | 61,950 |

(1) - Default rates $>3$ years are evaluated on a issuer by issuer basis and range from $0.25 \%$ to $5.00 \%$.
(2) - Recovery assumptions are evaluated on a issuer by issuer basis and range from $0 \%$ to $75 \%$ with a five year lag.

In the table above, the Bancorp's subordination for each trust preferred security is calculated by taking the total performing collateral and subtracting the sum of the total collateral within the Bancorp's class and the total collateral within all senior classes, and then stating this result as a percentage of the total performing collateral. This measure is an indicator of the level of collateral that can default before potential cash flow disruptions may occur. In addition, management calculates subordination assuming future collateral defaults by utilizing the default/deferral assumptions in the Bancorp's other-than-temporary-impairment analysis. Subordination assuming future default/deferral assumptions is calculated by deducting future defaults from the current performing collateral. At March 31, 2010, management reviewed the subordination levels for each security in context of the level of current collateral defaults and deferrals within each security; the potential for additional defaults and deferrals within each security; the length of time that the security has been in "payment in kind" status; and the Bancorp's class position within each security.

Management calculated the other-than-temporary impairment model assumptions based on the specific collateral underlying each individual security. The following assumption methodology was applied consistently to each of the four pooled trust preferred securities: For collateral that has already defaulted, no recovery was assumed; no cash flows were assumed from collateral currently in deferral, with the exception of the recovery assumptions. The default and recovery assumptions were calculated based on a detailed collateral review. The discount rate assumption used in the calculation of the present value of cash flows is based on the discount margin (i.e., credit spread) at the time each security was purchased using the original purchase price. The discount margin is then added to the appropriate 3-month LIBOR forward rate obtained from the forward LIBOR curve.

At March 31, 2010, three of the trust preferred securities with a cost basis of $\$ 3.9$ million have been placed in "payment in kind" status. The Bancorp's securities that are classified as "payment in kind" are a result of not receiving the scheduled quarterly interest payments. For the securities in "payment in kind" status, management anticipates to receive the unpaid contractual interest payments from the issuer, because of the self correcting cash flow waterfall provisions within the structure of the securities. When a tranche senior to the Bancorp's position fails the coverage test, the Bancorp's interest cash flows are paid to the senior tranche and recorded as a reduction of principal. The coverage test represents an over collateralization target by stating the balance of the performing collateral as a percentage of the balance of the Bancorp's tranche, plus the balance of all senior tranches. The principal reduction in the senior tranche continues until the appropriate coverage test is passed. As a result of the principal reduction in the senior tranche, more cash is available for future payments to the Bancorp's tranche. Consistent with the Investments - Debt and Equity Securities Topic management considered the failure of the issuer of the security to make scheduled interest payments in determining whether a credit loss existed. Management will not capitalize the "payment in kind" interest payments to the book value of the securities and will keep these securities in non-accrual status until the quarterly interest payments resume.

## Assets and Liabilities Measured on a Recurring Basis

There were no transfers to or from Levels 1 and 2 during the quarter ended March 31, 2010. Assets and liabilities measured at fair value on a recurring basis are summarized below:

## (Dollars in thousands)

| (Dollars in thousands) | 3/31/2010 |  | Fair Value Measurements at March 31, 2010 Using |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quoted Prices in Active Markets for Identical Assets (Level 1) |  | Significant Other <br> Observable Inputs (Level 2) |  | Significant Unobservable Inputs (Level 3) |  |
| Assets: |  |  |  |  |  |  |  |  |
| Available-for-sale debt securities |  |  |  |  |  |  |  |  |
| U.S. government sponsored entities | \$ | 2,028 | \$ | - | \$ | 2,028 | \$ |  |
| CMO and residential mortgage-backed securities |  | 66,309 |  | - |  | 66,309 |  |  |
| Municipal securities |  | 34,743 |  | - |  | 34,743 |  |  |
| CMO government sponsored entities |  | 35,173 |  | - |  | 35,173 |  | - |
| Collateralized debt obligations |  | 1,331 |  | - |  | - |  | 1,331 |
| Total available for sale debt securities | \$ | 139,584 | \$ | - | \$ | 138,253 | \$ | 1,331 |

Fair Value Measurements at December 31, 2009 Using

| Quoted Prices in | Significant Other | Significant |
| :---: | :---: | :---: |
| Active Markets for | Observable | Unobservable |
| Identical Assets | Inputs | Inputs |
| (Level 1) | (Level 2) | (Level 3) |

Assets:

| Available-for-sale debt securities |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. government sponsored entities | \$ | 2,045 | \$ | - | \$ | 2,045 | \$ | - |
| CMO and residential mortgage-backed securities |  | 63,315 |  | - |  | 63,315 |  | - |
| Municipal securities |  | 35,573 |  | - |  | 35,573 |  | - |
| CMO government sponsored entities |  | 22,493 |  | - |  | 22,493 |  | - |
| Collateralized debt obligations |  | 1,350 |  | - |  | - |  | 1,350 |
| Total available for sale debt securities | \$ | $\underline{124,776}$ | \$ | - | \$ | $\underline{123,426}$ | \$ | $\xrightarrow{1,350}$ |


| (Dollars in thousands) | Fair Value <br> Measurements at March <br> 31, 2010 Using <br> Significant <br> Unobservable Inputs <br> (Level 3) |  |
| :---: | :---: | :---: |
|  | Available for sale debt securities |  |
|  | Collateralized Debt Obligations |  |
| Beginning balance, December 31, 2009 | \$ | 1,350 |
| Transfers in and/or (out) of Level 3 |  | - |
| Total gains or (losses) |  |  |
| Included in earnings |  | (113) |
| Included in other comprehensive income |  | 94 |
| Purchases, issuances, sales, and settlements |  |  |
| Purchases |  | - |
| Issuances |  | - |
| Sales |  |  |
| Settlements |  |  |
| Ending balance, March 31, 2010 | \$ | 1,331 |

Assets and liabilities measured at fair value on a non-recurring basis are summarized below:


The fair value of impaired loans with specific allocations of the allowance for loan losses and foreclosed real estate, which has been written down to fair value, is generally based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans, had a fair value of $\$ 13.8$ million, with a valuation allowance of $\$ 1.7$ million, resulting in an additional provision for the quarter of $\$ 542$ thousand. Fair value is determined, where possible, using market prices derived from an appraisal or evaluation, which are considered to be level 2. However, certain assumptions and unobservable inputs are often used by the appraiser, therefore, qualifying the assets as Level 3 in the fair value hierarchy. included.

|  | (Dollars in thousands) <br> March 31, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying <br> Value |  | Estimated Fair Value |  |
| Financial assets: |  |  |  |  |
| Cash and cash equivalents | \$ | 24,348 | \$ | 24,348 |
| Securities available-for-sale |  | 139,584 |  | 139,584 |
| Securities held-to-maturity |  | 18,624 |  | 19,500 |
| Loans held for sale |  | 327 |  | 327 |
| Loans receivable, net |  | 453,561 |  | 498,742 |
| Federal Home Loan Bank stock |  | 3,650 |  | 3,650 |
| Accrued interest receivable |  | 2,909 |  | 2,909 |
|  |  |  |  |  |
| Financial liabilities: |  |  |  |  |
| Demand and savings deposits |  | 333,125 |  | 333,125 |
| Certificates of deposit |  | 234,409 |  | 235,148 |
| Repurchase agreements |  | 20,594 |  | 20,008 |
| Borrowed funds |  | 34,535 |  | 34,792 |
| Accrued interest payable |  | 126 |  | 126 |


|  | (Dollars in thousands) <br> December 31, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying <br> Value |  | Estimated <br> Fair Value |  |
| Financial assets: |  |  |  |  |
| Cash and cash equivalents | \$ | 13,222 | \$ | 13,222 |
| Securities available-for-sale |  | 124,776 |  | 124,776 |
| Securities held-to-maturity |  | 19,557 |  | 20,303 |
| Loans held for sale |  | 1,025 |  | 1,025 |
| Loans receivable, net |  | 452,131 |  | 498,005 |
| Federal Home Loan Bank stock |  | 3,650 |  | 3,650 |
| Accrued interest receivable |  | 2,878 |  | 2,878 |
|  |  |  |  |  |
| Financial liabilities: |  |  |  |  |
| Demand and savings deposits |  | 313,669 |  | 313,669 |
| Certificates of deposit |  | 226,858 |  | 227,672 |
| Repurchase agreements |  | 15,893 |  | 15,525 |
| Borrowed funds |  | 47,129 |  | 38,932 |
| Accrued interest payable |  | 150 |  | 150 |

For purposes of the above disclosures of estimated fair value, the following assumptions were used as of March 31, 2010 and December 31, 2009. The estimated fair value for cash and cash equivalents, Federal Home Loan Bank stock, and accrued interest receivable and payable are considered to approximate carrying book value. The estimated fair value for loans is based on estimates of the rate the Bancorp would charge for similar such loans at March 31, 2010 and December 31, 2009, applied for the time period until estimated repayment. For commercial loans the fair value includes a liquidity adjustment to reflect current market conditions. The estimated fair value for demand and savings deposits is based on their carrying value. The estimated fair value for certificates of deposits is based on estimates of the rate the Bancorp would pay on such deposits at March 31 , 2010 and December 31, 2009, applied for the time period until maturity. The estimated fair value for borrowed funds is based on current rates for similar financings. The estimated fair value of other financial instruments, and off-balance sheet loan commitments approximate cost and are not considered significant to this presentation.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Summary

NorthWest Indiana Bancorp (the "Bancorp") is a bank holding company registered with the Board of Governors of the Federal Reserve System. Peoples Bank SB, an Indiana savings bank, is a wholly-owned subsidiary of the Bancorp. The Bancorp has no other business activity other than being the holding company for the Bank.

At March 31, 2010, the Bancorp had total assets of $\$ 685.7$ million, total loans of $\$ 460.6$ million and total deposits of $\$ 567.5$ million. Stockholders' equity totaled $\$ 54.3$ million or $7.92 \%$ of total assets, with book value per share at $\$ 19.26$. For the quarter ended March 31, 2010, the Bancorp recorded net income of $\$ 1.4$ million, or $\$ 0.49$ earnings per basic share and $\$ 0.49$ earnings per diluted share. For the quarter ended March 31, 2010, the return on average assets (ROA) was $0.82 \%$, while the return on average stockholders' equity (ROE) was $10.07 \%$.

## Recent Developments

The Current Economic Environment. We continue to operate in a challenging and uncertain economic environment, including generally uncertain national conditions and local conditions in our markets. The capital and credit markets have been experiencing volatility and disruption for more than 27 months. The risks associated with our business become more acute in periods of a slowing economy or slow growth. Financial institutions continue to be affected by sharp declines in the real estate market and constrained financial markets. While we are taking steps to decrease and limit our exposure to problem loans, we nonetheless retain direct exposure to the residential and commercial real estate markets, and we are affected by these events.

Our loan portfolio includes residential mortgage loans, construction loans, and commercial real estate loans. Continued declines in real estate values, home sales volumes and financial stress on borrowers as a result of the uncertain economic environment, including job losses, could have an adverse effect on our borrowers or their customers, which could adversely affect our financial condition and results of operations. In addition, the current level of low economic growth on a national scale, the occurrence of another national recession, or further deterioration in local economic conditions in our markets could drive loan losses beyond that which are provided for in our allowance for loan losses and result in the following other consequences: increases in loan delinquencies; problem assets and foreclosures may increase; demand for our products and services may decline; deposits may decrease, which would adversely impact our liquidity position; and collateral for our loans, especially real estate, may decline in value, in turn reducing customers' borrowing power, and reducing the value of assets and collateral associated with our existing loans.

Impact of Recent and Future Legislation. Congress and the U.S. Department of the Treasury ("Treasury") have recently adopted legislation and taken actions to address the disruptions in the financial system and declines in the housing market. They also have proposed additional legislation that could materially affect the financial services industry, such as President Obama's broad and complex plan for financial regulatory reform. It is not clear at this time what long-term impact the Emergency Economic Stabilization Act of 2008 ("EESA"), the Troubled Asset Relief Program, the American Recovery and Reinvestment Act of 2009, other liquidity and funding initiatives of the Treasury and other bank regulatory agencies that have been previously announced, and any additional programs that may be initiated in the future, will have on the financial markets and the financial services industry. The actual impact that EESA and such related measures undertaken to alleviate the credit crisis will have generally on the financial markets, including the levels of volatility and limited credit availability currently being experienced, is unknown. The failure of such measures to help provide long-term stability to the financial markets and a continuation or worsening of current financial market conditions could materially and adversely affect our business, financial condition, results of operations, access to credit or the trading price of our common stock. Finally, there can be no assurance regarding the specific impact that such measures may have on us, or whether (or to what extent) we will be able to benefit from such programs. In addition to the legislation mentioned above, federal and state governments could pass additional legislation responsive to current credit conditions. For example, the Bancorp could experience higher credit losses because of federal or state legislation or regulatory action that reduces the amount the Bancorp's borrowers are otherwise contractually required to pay under existing loan contracts. Also, the Bancorp could experience higher credit losses because of federal or state legislation or regulatory action that limits its ability to foreclose on property or other collateral or makes foreclosure less economically feasible.

Difficult Market Conditions Have Adversely Affected Our Industry. We are particularly exposed to downturns in the U.S. housing market. Dramatic declines in the housing market over the past two-and-a-half years, with falling home prices and increasing foreclosures, unemployment and under-employment, have negatively impacted the credit performance of mortgage and construction loans and securities and resulted in significant write-downs of asset values by financial institutions, including government-sponsored entities, major commercial and investment banks, and regional financial institutions. Reflecting concern about the stability of the financial markets generally and the strength of counterparties, many lenders and institutional investors have reduced or ceased providing funding to borrowers, including to other financial institutions. This market turmoil and tightening of credit have led to an increased level of commercial and consumer delinquencies, lack of consumer confidence, increased market volatility and widespread reduction of business activity generally. We do not expect that the difficult conditions in the financial markets are likely to improve in the near future. A worsening of these conditions would likely exacerbate the adverse effects of these difficult market conditions on us and others in the financial institutions industry. In particular, we may face the following risks in connection with these events:

- We expect to face increased regulation of our industry. Compliance with such regulation may increase our costs and limit our ability to pursue business opportunities.
- Our ability to assess the creditworthiness of our customers may be impaired if the models and approaches we use to select, manage and underwrite our customers become less predictive of future behaviors.
- The process we use to estimate losses inherent in our credit exposure requires difficult, subjective and complex judgments, including forecasts of economic conditions and how these economic predictions might impair the ability of our borrowers to repay their loans, which may no longer be capable of accurate estimation which may, in turn, impact the reliability of the process.
- Our ability to borrow from other financial institutions on favorable terms or at all could be adversely affected by further disruptions in the capital markets or other events, including actions by rating agencies and deteriorating investor expectations.
- Competition in our industry could intensify as a result of the increasing consolidation of financial services companies in connection with current market conditions.
- We may be required to pay significantly higher deposit insurance premiums because market developments have significantly depleted the insurance fund of the Federal Deposit Insurance Corporation and reduced the ratio of reserves to insured deposits.

In addition, the Federal Reserve Bank has been injecting vast amounts of liquidity into the banking system to compensate for weaknesses in short-term borrowing markets and other capital markets. A reduction in the Federal Reserve's activities or capacity could reduce liquidity in the markets, thereby increasing funding costs to the Bancorp or reducing the availability of funds to the Bancorp to finance its existing operations.

Concentrations of Real Estate Loans Could Subject the Bancorp to Increased Risks in the Event of a Protracted Real Estate Recession. A significant portion of the Bancorp's loan portfolio is secured by real estate. The real estate collateral in each case provides an alternate source of repayment in the event of default by the borrower and may deteriorate in value during the time the credit is extended. While real estate values in some regions of the country are beginning to show signs of stabilizing, a further weakening of the real estate market could result in an increase in the number of borrowers who default on their loans and a reduction in the value of the collateral securing their loans, which in turn could have an adverse effect on our profitability and asset quality. If we are required to liquidate the collateral securing a loan to satisfy the debt during a period of reduced real estate values, our earnings and capital could be adversely affected.

## Financial Condition

During the three months ended March 31, 2010, total assets increased by $\$ 23.9$ million (3.6\%), with interest-earning assets increasing by $\$ 29.6$ million (4.8\%). At March 31 , 2010, interest-earning assets totaled $\$ 640.5$ million and represented $93.4 \%$ of total assets.

Loans receivable totaled $\$ 460.6$ million at March 31, 2010, compared to $\$ 458.2$ million at December 31, 2009. At March 31, 2010, loans receivable represented $71.9 \%$ of interest earning assets, $67.2 \%$ of total assets and $81.2 \%$ of total deposits. The loan portfolio, which is the Bancorp's largest asset, is a significant source of both interest and fee income. The Bancorp's lending strategy stresses quality loan growth, product diversification, and competitive and profitable pricing. The loan portfolio includes $\$ 53.5$ million $(11.6 \%)$ in construction and development loans, $\$ 179.3$ million ( $39.0 \%$ ) in residential mortgage loans, $\$ 9.1$ million ( $2.0 \%$ ) in multifamily loans, $\$ 135.9$ million ( $29.5 \%$ ) in commercial real estate loans, $\$ 1.4$ million ( $0.3 \%$ ) in consumer loans, $\$ 64.7$ million ( $14.0 \%$ ) in commercial business loans and $\$ 16.7$ million ( $3.6 \%$ ) in government and other loans. Adjustable rate loans comprised 41.5\% of total loans at March 31, 2010.

The Bancorp is primarily a portfolio lender. Mortgage banking activities are generally limited to the sale of fixed rate mortgage loans with contractual maturities greater than 15 years. However, as a result of the low interest rate environment, management is selling all newly originated fixed rate mortgage loans in an effort to minimize future interest rate risk. These loans are identified as held for sale when originated and sold, on a case-by-case basis, in the secondary market. During the three months ended March 31 , 2010, the Bancorp sold $\$ 4.5$ million in fixed rate mortgage loans, compared to $\$ 20.2$ million during the three months ended March 31 , 2009. During 2009, a high level of loan sales occurred as a result of refinancing activity associated with the Federal Reserve's successful effort to lower long-term interest rates. Also, during the first quarter of 2009, the Bancorp conducted a $\$ 10.5$ million one-time sale of portfolio fixed rate mortgage loans, which were sold to reduce interest rate risk. Net gains realized from mortgage loan sales totaled $\$ 109$ thousand for the three months ended March 31, 2010, compared to $\$ 566$ thousand for the three months ended March 31, 2009. At March 31, 2010, the Bancorp had $\$ 327$ thousand in loans that were classified as held for sale.

The allowance for loan losses (ALL) is a valuation allowance for probable incurred credit losses, increased by the provision for loan losses, and decreased by charge-offs less recoveries. A loan is charged-off against the allowance by management as a loss when deemed uncollectible, although collection efforts continue and future recoveries may occur. The determination of the amounts of the ALL and provisions for loan losses is based on management's current judgments about the credit quality of the loan portfolio with consideration given to all known relevant internal and external factors that affect loan collectability as of the reporting date. The appropriateness of the current period provision and the overall adequacy of the ALL are determined through a disciplined and consistently applied quarterly process that reviews the Bancorp's current credit risk within the loan portfolio and identifies the required allowance for loan losses given the current risk estimates.

Historically, the Bancorp has successfully originated commercial real estate loans within its primary market area. However, beginning in the fourth quarter of 2005, in a response to a decrease in local loan demand and in an effort to reduce the potential credit risk associated with geographic concentrations, a strategy was implemented to purchase commercial real estate participation loans outside of the Bancorp's primary market area. The strategy to purchase these commercial real estate participation loans was limited to $10 \%$ of the Bancorp's loan portfolio. The Bancorp's management discontinued the strategy during the third quarter of 2007. As of March 31, 2010, the Bancorp's commercial real estate participation loan portfolio consisted of eleven loans with an aggregate balance of $\$ 32.0$ million, and an additional $\$ 1.9$ million in funding commitments for three of the eleven loans. Of the $\$ 32.0$ million in commercial real estate participation loans, $\$ 12.1$ million has been purchased within the Bancorp's primary market area and $\$ 19.9$ million outside of the primary market. At March $31,2010, \$ 11.6$ million or $36.3 \%$ of the Bancorp's commercial real estate participation loans have been internally classified as substandard and placed in non-accrual status. Of the $\$ 11.6$ million in commercial real estate participation loans placed in non-accrual status, $\$ 8.1$ million are located outside of the Bancorp's primary market area. The discussion in the paragraphs that follow regarding non-performing loans, internally classified loans and impaired loans include loans from the Bancorp's commercial real estate participation loan portfolio.

For all of its commercial real estate participation loans, the Bancorp's management requires that the lead lenders obtain external appraisals to determine the fair value of the underlying collateral for these collateral dependent loans. The Bancorp's management requires current external appraisals when entering into a new lending relationship or when events have occurred that materially change the assumptions in the existing appraisal, such as loan impairment. The lead lenders receive external appraisals from qualified appraisal firms that have expertise in valuing commercial properties and are able to comply with the required scope of the engagement. After the lead lender receives the external appraisal and performs its compliance review, the appraisal is forwarded to the Bancorp for review. The Bancorp's management validates the external appraisal by conducting an internal in-house review by personnel with expertise in commercial real estate developments. If additional expertise is needed, an independent review appraiser is obtained to assist in the evaluation of the appraisal. The Bancorp is not aware of any significant time lapses during this process. Periodically, the Bancorp's management may make adjustments to the external appraisal assumptions if additional known quantifiable data becomes available that materially impacts the value of a project. Examples of adjustments that may occur are changes in property tax assumptions or changes in capitalization rates. No adjustments were made to the appraisals that affected the March 31,2010 reporting period. The Bancorp's management relies on up to date external appraisals to determine the current value of its commercial real estate participation loans. These values are appropriately adjusted to reflect changes in market value and, when necessary, are the basis for establishing the appropriate allowance for loan loss reserve. If an updated external appraisal for a commercial real estate participation loan is received after the balance sheet date, but before the annual or quarterly financial statements are issued, material changes in appraised values are "pushed back" in the yet to be issued financial statements in order that appropriate loan loss provision is recorded for the current reporting period. The Bancorp's management consistently records loan charge-offs based on the fair value of the collateral as presented in the current external appraisal.

Non-performing loans include those loans that are 90 days or more past due and those loans that have been placed in non-accrual status. Non-performing loans totaled $\$ 18.8$ million at March 31, 2010, compared to $\$ 18.6$ million at December 31, 2009, an increase of $\$ 263$ thousand or $1.4 \%$. The current level of non-performing loans is concentrated with four commercial real estate participation loans in the aggregate of $\$ 11.6$ million that were placed in non-accrual status during 2009. As previously reported, one commercial real estate participation loan is a condominium construction project in Orlando, Florida, with a current balance of $\$ 1.6$ million, which is classified as substandard. The carrying value of this loan is based on the current fair value of the project's collateral. The second commercial real estate participation loan is an end loan for a hotel located in Dundee, Michigan, with a current balance of $\$ 1.5$ million, which is classified as substandard. The carrying value of this loan is based on the current fair value of the hotel. The third commercial real estate participation loan is an end loan for a hotel located in Fort Worth, Texas, with a balance of $\$ 5.0$ million, which is classified as substandard. Based on current information provided by the lead lender, management has estimated a collateral sufficiency for this loan. The fourth commercial real estate participation loan is a condominium construction project located in Chicago, Illinois, with a balance of $\$ 3.6$ million, which is classified as substandard. Based on current information provided by the lead lender, management has estimated a $\$ 351$ thousand collateral deficiency for this loan. For these four commercial real estate participation loans, to the extent that actual cash flows, collateral values and strength of personal guarantees differ from current estimates, additional provisions to the allowance for loan losses may be required.

The ratio of non-performing loans to total loans was $4.09 \%$ at March 31 , 2010, compared to $4.05 \%$ at December 31, 2009. The ratio of non-performing loans to total assets was $2.75 \%$ at March 31, 2010, compared to $2.81 \%$ at December 31, 2009. The March 31, 2010, non-performing loan balances include $\$ 17.7$ million in loans accounted for on a non-accrual basis and $\$ 1.1$ million in accruing loans, which were contractually past due 90 days or more. Loans, internally classified as substandard, totaled $\$ 31.3$ million at March 31, 2010, compared to $\$ 22.7$ million at December 31, 2009. The increase in substandard loans is primarily attributable to one commercial real estate hotel loan in the amount of $\$ 5.0$ million. In addition, $\$ 2.0$ million in commercial related loans to five borrowers were added to substandard loans during the current quarter. No loans were internally classified as doubtful or loss at March 31, 2010 or December 31, 2009. Substandard loans include non-performing loans and potential problem loans, where information about possible credit issues or other conditions causes management to question the ability of such borrowers to comply with loan covenants or repayment terms. In addition to identifying and monitoring non-performing and other classified loans, management maintains a list of watch loans. Watch loans represent loans management is closely monitoring due to one or more factors that may cause the loan to become classified. Watch loans totaled $\$ 22.0$ million at March 31, 2010, compared to $\$ 26.7$ million at December 31 , 2009.

A loan is considered impaired when, based on current information and events, it is probable that a borrower will be unable to pay all amounts due according to the contractual terms of the loan agreement. At March 31, 2010, impaired loans totaled $\$ 23.3$ million, compared to $\$ 17.0$ million at December 31, 2009. The March 31, 2010, impaired loan balances consist of one residential loan and twenty-six commercial real estate and commercial business loans that are secured by business assets and real estate, and are personally guaranteed by the owners of the businesses. The March 31, 2010 ALL contained $\$ 1.7$ million in specific allowances for collateral deficiencies, compared to $\$ 1.2$ million in specific allowances at December 31, 2009. During the first quarter of 2010, three additional commercial real estate loans totaling $\$ 5.6$ million, four additional commercial business loans totaling $\$ 312$ thousand and three additional land development loans totaling $\$ 998$ thousand were newly classified as impaired. Management's current estimates indicate a collateral deficiency of $\$ 997$ thousand for these loans. As of March 31, 2010, all loans classified as impaired were also included in the previously discussed substandard loan balances. There were no other loans considered to be impaired loans as of March 31, 2010. Typically, management does not individually classify smaller-balance homogeneous loans, such as mortgage or consumer, as impaired.

At March 31, 2010, the Bancorp classified four loans totaling $\$ 12.0$ million as troubled debt restructurings, which involves modifying the terms of a loan to forego a portion of interest or principal or reducing the interest rate on the loan to a rate materially less than market rates. The troubled debt restructurings are comprised of one construction development participation hotel loan in the amount of $\$ 1.5$ million, for which a significant deferral of principal repayment was granted. The second troubled debt restructuring is for a commercial real estate participation hotel loan in the amount of $\$ 5.0$ million, for which a significant deferral of principal repayment and extension in maturity was granted. The third troubled debt restructuring, which is currently in bankruptcy proceedings is for a commercial real estate loan in the amount of $\$ 568$ thousand, for which a significant deferral of principal repayment was granted. The three loans classified as troubled debt restructurings are currently in nonaccrual status and classified as impaired. One additional commercial real estate hotel loan for $\$ 5.0$ million has been classified as a troubled debt restructuring, for which a significant deferral of principal repayment was granted. This loan is in accrual status and classified as impaired. The valuation basis for the Bancorp's troubled debt restructurings is based on the fair value of the collateral securing these loans.

As of March 31, 2010, the Bancorp's management was notified that the quarterly interest payments for three of its four investments in trust preferred securities are in "payment in kind" status. Payment in kind status results in a temporary delay in the payment of interest. As a result of a delay in the collection of the interest payments, management placed these securities in non-accrual status. At March 31, 2010, the cost basis of the three trust preferred securities in non-accrual status totaled $\$ 3.9$ million. Current estimates indicate that the interest payment delays may exceed ten years. One trust preferred security with a cost basis of $\$ 1.3$ million remains in accrual status.

At March 31, 2010, management is of the opinion that there are no loans or securities, except those discussed above, where known information about possible credit problems of borrowers causes management to have serious doubts as to the ability of such borrowers to comply with the present loan repayment terms and which may result in disclosure of such loans as non-accrual, past due or restructured loans. Also, at March 31, 2010, no other interest bearing assets were required to be disclosed as non-accrual, past due or restructured. Management does not presently anticipate that any of the non-performing loans or classified loans would materially impact future operations, liquidity or capital resources.

The Bancorp is a party to financial instruments in the normal course of business to meet financing needs of its customers. These financial instruments, which include commitments to make loans and standby letters of credit, are not reflected in the accompanying consolidated financial statements. Such financial instruments are recorded when they are funded. The Bancorp has a $\$ 1.1$ million participation in a $\$ 6.4$ million letter of credit, which acts as payment support to bondholders. The letter of credit is secured by a cash collateral account in the amount of $\$ 2.2$ million and a collateralized guarantee in the amount of $\$ 1.0$ million. For the past two years, the cash flows from the security collateralizing the letter of credit have been negatively impacted as the property was vacant. Currently, the letter of credit participants have secured a signed lease from a new tenant that opened for operations during May 2009. The signing of the lease resolved one of the defaults that existed under the letter of credit document. During the first quarter of 2010, all prior remaining defaults have been resolved. Management will continue to monitor the letter of credit, bond repayments and the operating results of the new tenant.

For the year three months ended March 31, 2010, $\$ 1.2$ million in provisions to the ALL account were required, compared to $\$ 700$ million for the three months ended March 31, 2009. The increase in the 2010 ALL provision was related to the need for additional specific allowances for the collateral deficiencies related to the previously mentioned newly classified substandard loans during the current quarter. Charge-offs, net of recoveries, totaled $\$ 295$ thousand for the quarter ended March 31 , 2010 , compared to $\$ 553$ thousand for the quarter ended March 31, 2009. The ALL provisions take into consideration management's current judgments about the credit quality of the loan portfolio, loan portfolio balances, changes in the portfolio mix and local economic conditions. In determining the provision for loan losses for the current period, management has given consideration to increased risks associated with in the local economy, changes in loan balances and mix, and asset quality.

The ALL to total loans was $1.53 \%$ at March 31, 2010, compared to $1.33 \%$ at December 31, 2009. The ALL to non-performing loans (coverage ratio) was $37.5 \%$ at March 31 , 2010, compared to $32.9 \%$ at December 31, 2009. The March 31, 2010 balance in the ALL account of $\$ 7.1$ million is considered adequate by management after evaluation of the loan portfolio, past experience and current economic and market conditions. While management may periodically allocate portions of the allowance for specific problem loans, the whole allowance is available for any loan charge-offs that occur. The allocation of the ALL reflects performance and growth trends within the various loan categories, as well as consideration of the facts and circumstances that affect the repayment of individual loans, and loans which have been pooled as of the evaluation date, with particular attention given to non-performing loans and loans which have been classified as substandard, doubtful or loss. Management has allocated reserves to both performing and non-performing loans based on current information available.

At March 31, 2010, the Bancorp had seventeen properties in foreclosed real estate totaling $\$ 3.6$ million, compared to twenty-one properties totaling $\$ 3.7$ million at December 31, 2009. Foreclosed real estate currently includes a $\$ 1.9$ million commercial real estate participation loan located in Ann Arbor, Michigan. During the first quarter of 2008, the Bancorp's management filed a lawsuit against the lead lender to actively pursue potential material violations of the participation agreement and the underlying loan documentation. Management and its legal counsel continue to actively pursue the claims asserted within the lawsuit. The remainder of the Bancorp's foreclosed real estate is located within its primary market area.

The primary objective of the Bancorp's investment portfolio is to provide for the liquidity needs of the Bancorp and to contribute to profitability by providing a stable flow of dependable earnings. Funds are generally invested in federal funds, interest bearing balances in financial institutions, U.S. government securities, federal agency obligations, obligations of state and local municipalities and corporate securities. The securities portfolio totaled $\$ 158.2$ million at March 31, 2010, compared to $\$ 144.3$ million at December 31,2009 , an increase of $\$ 13.9$ million ( $9.6 \%$ ). The increase in securities is a result of investing excess liquidity in the securities portfolio. At March 31 , 2010, the securities portfolio represented $24.7 \%$ of interest-earning assets and $23.1 \%$ of total assets. The securities portfolio was comprised of $1.3 \%$ in U.S. government agency debt securities, $64.8 \%$ in U.S. government agency mortgage-backed securities and collateralized mortgage obligations, $33.1 \%$ in municipal securities, and $0.8 \%$ in pooled trust preferred securities. At March 31, 2010, securities available-for-sale ("AFS") totaled $\$ 139.6$ million or $88.2 \%$ of total securities. AFS securities are those the Bancorp may decide to sell if needed for liquidity, asset-liability management or other reasons. In addition, at March 31, 2010, as a result of the increased liquidity from deposit growth and mortgage loans sales, the Bancorp carried $\$ 15.0$ million in interest bearing balances in financial institutions and $\$ 2.7$ million in Fed funds sold at the end of the current quarter. At March 31 , 2010, the Bancorp had a Federal Home Loan Bank (FHLB) stock balance of $\$ 3.7$ million.

Deposits are a fundamental and cost-effective source of funds for lending and other investment purposes. The Bancorp offers a variety of products designed to attract and retain customers, with the primary focus on building and expanding relationships. At March 31, 2010, deposits totaled $\$ 567.5$ million. During the three months ended March 31 , 2010 , deposits increased by $\$ 27.0$ million ( $5.0 \%$ ). Checking account balances increased by $\$ 13.1$ million ( $9.1 \%$ ). Savings account balances increased by $\$ 3.2$ million ( $5.7 \%$ ) during the current period. Money market deposit accounts (MMDA's) increased by $\$ 3.1$ million ( $2.8 \%$ ). Certificates of deposit increased by $\$ 7.6$ million ( $3.3 \%$ ). At March 31,2010 , the deposit base was comprised of $27.8 \%$ checking accounts, $20.3 \%$ MMDA's, $10.6 \%$ savings accounts and $41.3 \%$ certificates of deposit.

The Bancorp's borrowed funds are primarily used to fund asset growth not supported by deposit generation. At March 31, 2010, borrowed funds and repurchase agreements totaled $\$ 55.1$ million compared to $\$ 63.0$ million at December 31,2009 , a decrease of $\$ 7.9$ million ( $12.5 \%$ ). During 2010, management repaid borrowed funds as a result of additional liquidity provided by strong deposit growth. As a result, the Bancorp's borrowed funds at March 31, 2010, are comprised of $\$ 34.0$ million in Federal Home Loan Bank (FHLB) fixed advances, $\$ 20.6$ million in retail repurchase agreements, and $\$ 535$ thousand other short term borrowings.

## Liquidity and Capital Resources

For the Bancorp, liquidity management refers to the ability to generate sufficient cash to fund current loan demand, meet deposit withdrawals, and pay dividends and operating expenses. Because profitability and liquidity are often conflicting objectives, management attempts to maximize the Bancorp's net interest margin by making adequate, but not excessive, liquidity provisions.

Changes in the liquidity position result from operating, investing and financing activities. Cash flows from operating activities are generally the cash effects of transactions and other events that enter into the determination of net income. The primary investing activities include loan originations, loan repayments, investments in interest bearing balances in financial institutions, and the purchase, sale, and maturity of investment securities. Financing activities focus almost entirely on the generation of customer deposits. In addition, the Bancorp utilizes borrowings (i.e., retail repurchase agreements, advances from the FHLB and federal funds purchased) as a source of funds.

During the three months ended March 31, 2010, cash and cash equivalents increased by $\$ 11.1$ million compared to a $\$ 22.5$ million increase for the three months ended March 31,2009 . The primary sources of cash were proceeds from loan sales, pay downs of securities, loan repayments and funds from deposit growth. The primary uses of cash were the purchase of securities, loan originations, funding of deposit withdrawals, repayment of FHLB advances and the payment of common stock dividends. Cash provided by operating activities totaled $\$ 8.4$ million for the three months ended March 31,2010 , compared to $\$ 3.8$ million required for the three month period ended March 31 , 2009. The increase in cash from operating activities was a result of an increase in other liabilities due to the clearing of customer ACH transactions and an account payable for the proceeds of two security purchases with settlement dates after March 31, 2010. Cash outflows from investing activities totaled $\$ 15.8$ million for the current period, compared to cash inflows of $\$ 10.6$ million for the three months ended March 31, 2009. The change for the current three months was primarily related to the sale of fixed rate mortgage loans that occurred in the first quarter of last year and increased purchases of securities. Net cash inflows from financing activities totaled $\$ 18.6$ million during the current period compared to $\$ 15.7$ million for the three months ended March 31, 2009. The change in net cash inflows from financing activities was a result of reduced borrowing and increased deposits for the period. The Bancorp paid dividends on common stock of $\$ 592$ thousand for the three months ended March 31, 2010, compared to $\$ 1.0$ million for the three months ended March 31, 2009.

At March 31, 2010, outstanding commitments to fund loans totaled $\$ 74.5$ million. Approximately $43.4 \%$ of the commitments were at variable rates. Standby letters of credit, which are conditional commitments issued by the Bancorp to guarantee the performance of a customer to a third party, totaled $\$ 2.3$ million at March 31 , 2010 . Management believes that the Bancorp has sufficient cash flow and borrowing capacity to fund all outstanding commitments and letters of credit, while maintaining proper levels of liquidity.

During April 2010, the Bancorp's management entered into an agreement to begin construction of a twelfth banking center in St. John, Indiana. The cost of the new facility including land is expected to be approximately $\$ 2.3$ million. The facility is expected to open in the fall of 2010 and will not have a material impact on noninterest expense during the current year. The new facility will provide opportunities to expand market share for the Bancorp's products and services within the town of St. John and nearby communities.

Management strongly believes that maintaining a high level of capital enhances safety and soundness. During the three months ended March 31 , 2010, stockholders' equity increased by $\$ 1.2$ million ( $2.3 \%$ ). During the current three months, stockholders' equity was increased by net income of $\$ 1.4$ million and the net change in the valuation of the available-for-sale securities of $\$ 396$ thousand. Decreasing stockholders' equity was the declaration of $\$ 592$ thousand in cash dividends.

The Bancorp is subject to risk-based capital guidelines adopted by the Board of Governors of the Federal Reserve System (the "FRB"), and the Bank is subject to riskbased capital guidelines adopted by the FDIC. As applied to the Bancorp and the Bank, the FRB and FDIC capital requirements are substantially identical. The Bancorp and the Bank are required to maintain a total risk-based capital ratio of $8 \%$, of which $4 \%$ must be Tier 1 capital. In addition, the FRB and FDIC regulations provide for a minimum Tier 1 leverage ratio (Tier 1 capital to adjusted average assets) of $3 \%$ for financial institutions that meet certain specified criteria, including that they have the highest regulatory rating and are not expecting or anticipating significant growth. All other financial institutions are required to maintain a Tier 1 leverage ratio of $3 \%$ plus an additional cushion of at least one to two percent.

The following table shows that, at March 31, 2010, and December 31, 2009, the Bancorp's capital exceeded all regulatory capital requirements. During the quarter, the Bancorp's regulatory capital ratios continue to be negatively impacted by regulatory requirements regarding collateralized debt obligations. The regulatory requirements state that for collateralized debt obligations that have been downgraded below investment grade by the rating agencies, increased risk based asset weightings are required for the downgraded investments. The Bancorp currently holds four pooled Trust Preferred Securities with a cost basis of $\$ 5.2$ million. These investments currently have ratings that are below investment grade. As a result, approximately $\$ 32.1$ million of risk based assets are required for the trust preferred securities in the Bancorp's and Bank's total risk based capital calculation. The Bancorp's and the Bank's regulatory capital ratios were substantially the same at both March 31, 2010 and December 31, 2009. The dollar amounts are in millions.


The Bancorp's ability to pay dividends to its shareholders is entirely dependent upon the Bank's ability to pay dividends to the Bancorp. Under Indiana law, the Bank may pay dividends from its undivided profits (generally, earnings less losses, bad debts, taxes and other operating expenses) as is considered expedient by the Bank's Board of Directors. However, the Bank must obtain the approval of the Indiana Department of Financial Institutions for the payment of a dividend if the total of all dividends declared by the Bank during the current year, including the proposed dividend, would exceed the sum of retained net income for the year to date plus its retained net income for the previous two years. For this purpose, "retained net income," means net income as calculated for call report purposes, less all dividends declared for the applicable period. Moreover, the FDIC and the Federal Reserve Board may prohibit the payment of dividends if it determines that the payment of dividends would constitute an unsafe or unsound practice in light of the financial condition of the Bank. The aggregate amount of dividends, which may be declared by the Bank in 2010, without prior regulatory approval, approximates $\$ 1,775,000$ plus current 2010 net profits.

## Results of Operations - Comparison of the Quarter Ended March 31, 2010 to the Quarter Ended March 31, 2009

For the quarter ended March 31, 2010, the Bancorp reported net income of $\$ 1.4$ million, compared to net income of $\$ 1.7$ million for the quarter ended March 31 , 2009, a decrease of $\$ 316$ thousnd ( $18.5 \%$ ). For the current quarter the ROA was $0.82 \%$, compared to $1.02 \%$ for the quarter ended March 31,2009 . The ROE was $10.07 \%$ for the quarter ended March 31, 2010, compared to $12.65 \%$ for the quarter ended March 31, 2009.

Net interest income for the three months ended March 31, 2010 was $\$ 6.2$ million, an increase of $\$ 438$ thousand ( $7.6 \%$ ), compared to $\$ 5.8$ million for the quarter ended March 31, 2009. During the current quarter, the Bancorp's cost of funds continue to be positively impacted by the Federal Reserve's continued action in maintaining a low short-term interest rate environment. The weighted-average yield on interest-earning assets was $4.94 \%$ for the three months ended March 31,2010 , compared to $5.40 \%$ for the three months ended March 31, 2009. The weighted-average cost of funds for the quarter ended March 31, 2010, was $0.99 \%$ compared to $1.74 \%$ for the quarter ended March 31, 2009. The impact of the $4.94 \%$ return on interest earning assets and the $0.99 \%$ cost of funds resulted in an interest rate spread of $3.95 \%$ for the current quarter compared to $3.66 \%$ for the quarter ended March 31, 2009. During the current quarter, total interest income decreased by $\$ 692$ thousand ( $8.2 \%$ ) while total interest expense decreased by $\$ 1.1$ million ( $42.6 \%$ ). The net interest margin was $3.68 \%$ for the three months ended March 31, 2010, compared to $3.71 \%$ for the quarter ended March 31,2009 . On a tax equivalent basis, the Bancorp's net interest margin was $4.19 \%$ for the three months ended March 31, 2010, compared to $3.92 \%$ for the quarter ended March 31 , 2009. Comparing the net interest margin on a tax equivalent basis more accurately compares the returns on tax-exempt loans and securities to those on taxable interestearning assets.

During the three months ended March 31, 2010, interest income from loans decreased by $\$ 642$ thousand ( $9.4 \%$ ), compared to the three months ended March 31 , 2009. The change was primarily due to a decrease in the weighted-average yield of the loan portfolio and lower average balances. The weighted-average yield on loans outstanding was $5.41 \%$ for the current quarter, compared to $5.65 \%$ for the three months ended March 31,2009 . Loan balances averaged $\$ 459.7$ million for the current quarter, a decrease of $\$ 25.8$ million ( $5.3 \%$ ) from $\$ 485.5$ million for the three months ended March 31, 2009. During the three months ended March 31, 2010, interest income on securities and other interest bearing balances decreased by $\$ 50$ thousand ( $3.2 \%$ ), compared to the quarter ended March 31,2009 . The decrease was due to a decrease in average yield. The weighted-average yield on securities and other interest bearing balances was $3.65 \%$, for the current quarter, compared to $4.56 \%$ for the three months ended March 31 , 2009. Securities balances averaged $\$ 148.8$ million for the current quarter, up $\$ 20.0$ million ( $15.5 \%$ ) from $\$ 128.8$ million for the three months ended March 31 , 2009. The increase in security average balances is a result consistent investment growth during 2009 and 2010. Other interest bearing balances averaged $\$ 19.4$ million for the current period, up $\$ 9.0$ million ( $86.5 \%$ ) from $\$ 10.4$ million for the three months ended March 31, 2009. The increase in other interest bearing balances is a result of additional liquidity primarily generated by deposit growth.

Interest expense on deposits decreased by $\$ 965$ thousand ( $44.6 \%$ ) during the current quarter compared to the three months ended March 31 , 2009. The change was primarily due to a decrease in the weighted-average rate paid on deposits. The weighted-average rate paid on deposits for the three months ended March 31,2010 was $0.86 \%$, compared to $1.63 \%$, for the quarter ended March 31, 2009. Total deposit balances averaged $\$ 560.0$ million for the current quarter, up $\$ 26.9$ million ( $5.0 \%$ ) from $\$ 533.1$ million for the quarter ended March 31, 2009. Interest expense on borrowed funds decreased by $\$ 165$ thousand ( $34.0 \%$ ) during the current quarter due to a decrease in average daily balances and a decrease in the weighted average rate paid for borrowing funds. The weighted-average cost of borrowed funds was $2.30 \%$ for the current quarter compared to $2.57 \%$ for the three months ended March 31, 2009. Borrowed funds averaged $\$ 55.8$ million during the quarter ended March 31, 2010, a decrease of $\$ 19.7$ million (26.1\%) from $\$ 75.5$ million for the quarter ended March 31, 2009.

Noninterest income for the quarter ended March 31, 2010 was $\$ 1.3$ million, a decrease of $\$ 312$ thousand ( $19.3 \%$ ) from $\$ 1.6$ million for the quarter ended March 31 , 2009. During the current quarter, fees and service charges totaled $\$ 609$ thousand, a decrease of $\$ 30$ thousand ( $4.7 \%$ ) from $\$ 639$ thousand for the quarter ended March 31 , 2009. The decrease in fees and service charges is a result of a reduction in fees related to checking accounts. Gains from loan sales totaled $\$ 109$ thousand for the current quarter, a decrease of $\$ 457$ thousand ( $80.7 \%$ ), compared to $\$ 566$ thousand for the quarter ended March 31,2009 . The decrease in gains from the sale of loans is a result of decreased customer refinance activity to low rate fixed rate mortgages. Fees from Wealth Management operations totaled $\$ 281$ thousand for the quarter ended March 31 , 2010 , an increase of $\$ 84$ thousand ( $42.6 \%$ ) from $\$ 197$ thousand for the quarter ended March 31, 2009. The increase in Wealth Management income is related to growth in assets under management. Gains from the sale of securities totaled $\$ 289$ thousand for the current quarter, an increase of $\$ 149$ thousand ( $106.4 \%$ ) from $\$ 140$ thousand for the quarter ended March 31, 2009. Current market conditions provided opportunities to manage securities cash flows, while recognizing gains from the sales of securities. Income from an increase in the cash value of bank owned life insurance totaled $\$ 100$ thousand for the quarter ended March 31, 2010, a decrease of $\$ 5$ thousand ( $4.8 \%$ ), compared to $\$ 105$ thousand for the quarter ended March 31, 2009. At March 31, 2010, the Bancorp recognized a $\$ 113$ thousand other-than-temporary impairment for one of its trust preferred securities. For the quarter ended March 31, 2010, a gain of $\$ 22$ thousand on foreclosed real estate was realized, compared to a $\$ 37$ thousand loss for the quarter ended March 31, 2009. During the current quarter, other noninterest income totaled $\$ 4$ thousand for the quarters ended March 31,2010 and $\$ 3$ thousand for the quarter ended March 31, 2009.

Noninterest expense for the quarter ended March 31, 2010 was $\$ 4.7$ million, an increase of $\$ 127$ thousand ( $2.8 \%$ ) from $\$ 4.5$ million for the three months ended March 31 , 2009. During the current quarter, compensation and benefits totaled $\$ 2.4$ million, an increase of $\$ 44$ thousand ( $1.9 \%$ ) from $\$ 2.4$ million for the quarter ended March 31 , 2009. The change in compensation and benefits is related to annual compensation increases for bank personnel. Occupancy and equipment totaled $\$ 785$ thousand for the current quarter, an increase of $\$ 2$ thousand $(0.3 \%)$ compared to $\$ 783$ thousand for the quarter ended March 31,2009 . Federal deposit insurance premium expense totaled $\$ 231$ thousand for the three months ended March 31, 2010, an increase of $\$ 45$ thousand ( $24.2 \%$ ) from $\$ 186$ thousand for the three months ended March 31 , 2009. The change is a result of an industry wide increase in the FDIC insurance premium assessment rates. Data processing expense totaled $\$ 233$ thousand for the three months ended March 31 , 2010, an increase of $\$ 18$ thousand $(8.4 \%)$ from $\$ 215$ thousand for the three months ended March 31, 2009. Marketing expense related to banking products totaled $\$ 125$ thousand for the current quarter, an increase of $\$ 58$ thousand $(86.6 \%)$ from $\$ 67$ thousand for the three months ended March 31,2009 . The increase in marketing expense was a result of additional brand and product advertising during the current quarter. Other expenses related to banking operations totaled $\$ 892$ thousand for the quarter ended March 31 , 2010, a decrease of $\$ 40$ thousand $(4.3 \%)$ from $\$ 932$ thousand for the quarter ended March 31, 2009. The Bancorp's efficiency ratio was $62.1 \%$ for the quarter ended March 31,2010 , compared to $61.4 \%$ for the three months ended March 31, 2009. The ratio is determined by dividing total noninterest expense by the sum of net interest income and total noninterest income for the period.

Income tax expenses for the three months ended March 31, 2010 totaled $\$ 229$ thousand, compared to income tax expense of $\$ 449$ thousand for the three months ended March 31,2009 , a decrease of $\$ 220$ thousand ( $49.0 \%$ ). The combined effective federal and state tax rates for the Bancorp was $14.1 \%$ for the three months ended March 31 , 2010, compared to $20.8 \%$ for the three months ended March 31, 2009. The Bancorp's lower current quarter effective tax rate is a result of the Bank's investment subsidiary, real estate investment trust, affordable housing tax credits, and continued investments in government loans and municipal securities.

## Critical Accounting Policies

Critical accounting policies are those accounting policies that management believes are most important to the portrayal of the Bancorp's financial condition and that require management's most difficult, subjective or complex judgments. The Bancorp's critical accounting policies from December 31, 2009 remain unchanged.

## Forward-Looking Statements

Statements contained in this report that are not historical facts are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The words or phrases "would be," "will allow," "intends to," "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project," or similar expressions are also intended to identify "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act. The Bancorp cautions readers that forward-looking statements, including without limitation those relating to the Bancorp's future business prospects, interest income and expense, net income, liquidity, and capital needs are subject to certain risks and uncertainties that could cause actual results to differ materially from those indicated in the forward-looking statements, due to, among other things, factors identified in this report, including those identified in the Bancorp's 2009 Form 10-K.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

Not Applicable.

## Item 4T. Controls and Procedures

(a) Evaluation of Disclosure Controls and Procedures.

The Bancorp maintains disclosure controls and procedures (as defined in Sections 13a-15(e) and 15d-15(e)) of regulations promulgated under the Securities Exchange Act of 1934 (the "Exchange Act") that are designed to ensure that information required to be disclosed by the Bancorp in the reports that it files or submits under the "Exchange Act" is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. These disclosure controls and procedures include controls and procedures designed to ensure that information required to be disclosed by the Bancorp in the reports that it files or submits under the Exchange Act is accumulated and communicated to the Bancorp's management, including its principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure. The Bancorp's chief executive officer and chief financial officer evaluate the effectiveness of the Bancorp's disclosure controls and procedures as of the end of each quarter. Based on that evaluation as of March 31, 2010, the Bancorp's chief executive officer and chief financial officer have concluded that such disclosure controls and procedures were effective as of that date in ensuring that information required to be disclosed by the Bancorp under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

## (b) Changes in Internal Control Over Financial Reporting

There was no change in the Bancorp's internal control over financial reporting identified in connection with the Bancorp's evaluation of controls that occurred during the three months ended March 31, 2010 that has materially affected, or is reasonably likely to materially affect, the Bancorp's internal control over financial reporting.

Item 1. Legal Proceedings
The Bancorp is not party to any material legal proceedings. From time to time, the Bank is a party to ordinary routine litigation incidental to its business, including foreclosures.
Item 1A. Risk Factors
Not Applicable.
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
There are no matters reportable under this item.
Item 3. Defaults Upon Senior Securities
There are no matters reportable under this item.
Item 4. (Removed and Reserved)
Item 5. Other Information
There are no matters reportable under this item.
Item 6. Exhibits

| Exhibit |  |  |
| :---: | :---: | :---: |
| Number | Description |  |
|  | 10.1 | Amended Unfunded Deferred Compensation Plan for the Directors of Peoples Bank effective January 1, 2005 (amended as of February 26, 2010) |
|  | 10.2 | Amended Post 2004 Unfunded Deferred Compensation Plan for the Directors of Peoples Bank SB effective January 1, 2005 (amended as of February 26, 2010) |
|  | 31.1 | Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer |
|  | 31.2 | Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer |
|  | 32.1 | Section 1350 Certifications |

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## NORTHWEST INDIANA BANCORP

Date: April 21, 2010

Date: April 21, 2010

By: /s/ David A. Bochnowski
David A. Bochnowski
Chairman of the Board and Chief Executive Officer

By: /s/ Robert T. Lowry
Robert T. Lowry
Senior Vice President, Chief Financial Officer and Treasurer

## AMENDED POST 2004 <br> UNFUNDED DEFERRED COMPENSATION <br> PLAN FOR THE DIRECTORS OF PEOPLES BANK SB

The provisions of this Plan apply to all post-2004 deferrals. It is the intent of all of the parties hereto that the Plan meets the requirements of Section 409A of the Internal Revenue Code. The terms of the Plan are as follows:

1. Each director may elect on or before December $3 \mathrm{P}^{\text {st }}$ of any year to defer all or a specified portion of his annual fees for succeeding calendar years.
2. Any person elected to fill a vacancy on the board, and who was not a director on the preceding December $3 \mathrm{P}^{\mathrm{t}}$, may elect, within 30 days after becoming eligible under the Plan, to defer all or a specified part of his annual fees for the balance of the calendar year following such election and for succeeding calendar years, unless such person is otherwise prohibited from making such an election by Section 409A of the Internal Revenue Code and the regulations thereunder.
3. The rate of interest to be paid on deferred fees will be equal to the lower of either (i) the bank's regular six-month certificate of deposit, plus $2 \%$ or (ii) $120 \%$ of the applicable federal long-term rate (compounded quarterly) in effect during the month in which the bank determined or reviews the appropriate interest rate for the Plan. Interest on this account will be compounded quarterly. The interest rate will be reset on the first business day of each month.
4. Amounts deferred under the Plan, together with accumulated interest, will be distributed in ten annual installments over a nine-year period beginning with the first day of the calendar year immediately following the year in which the director ceases to be a director. Notwithstanding this provision, in no event shall a "specified employee"; as that term is defined by the Internal Revenue Service, receive any payment earlier than six-months after termination of employment. The first annual installment for any such specified employee will be paid on or soon after the later of six-months after termination of employment or the first day of the calendar year immediately following the year of termination of employment. All subsequent annual installment payments to any such specified employee will be made in the month of January, beginning with the January that immediately follows the first annual installment payment.
5. An election to defer fees shall continue from year to year unless terminated by the director by written request. In the event a director elects to terminate deferring fees, the amount already deferred cannot be paid to him until he ceases to be a director. A director may not make or modify deferral elections during the middle of a year other than as provided in Paragraph 2.
6. Upon the death of a director or former director prior to the expiration of the period during which the deferred amounts are payable, the balance of the deferred fees and interest in his account shall be payable to his estate or designated beneficiary in full on the first day of the calendar year, following the year in which he dies.
7. Distribution of benefits pursuant to the termination of the Plan is prohibited unless the termination qualifies as a distributable event under Section 409 A of the Internal Revenue Code and the regulations thereunder. Any such payments as a result of the termination of the Plan shall be made in accordance with the requirements of Section 409A of the Internal Revenue Code and the regulations thereunder
8. Notwithstanding any other provisions to the contrary, in accordance with guidance issued by the United States Treasury and the Internal Revenue Service, participants may make a valid deferral election as late as March 15, 2005 with respect to 2005 fees that became payable after such date. A participant may make such an election by completing the appropriate deferral election form and submitting it to the bank no later than March 15, 2005.

## ELECTION TO PARTICIPATE IN UNFUNDED DEFERRED COMPENSATION PLAN

Certificates acknowledged and attested and inserted herewith to become a part of these minutes
Adopted by the Board of Directors this 26th day of February, 2010, and made effective as of such date.

Attested by:
s/ David A. Bochnowski /s/ Jon E. DeGuilio

AMENDED POST - 2004
PEOPLES BANK, A STATE SAVINGS BANK
UNQUALIFIED DEFERRED COMPENSATION PLAN

## ARTICLE I

## NATURE AND PURPOSE OF PLAN

Section 1.1. Type of Plan. The Peoples Bank, a State Savings Bank (the "Bank"), Unqualified Deferred Compensation Plan ("Plan") is established by the Bank as an unfunded, non-qualified deferred-compensation plan for a select group of the Bank's management and highly-compensated employees. It is the intent of all parties that the Plan meets the requirements of Section 409A of the Internal Revenue Code and the regulations thereunder.

Section 1.2. Purpose of Plan. The purpose of the Plan is to provide a means for the payment of deferred compensation to a select group of key senior management employees of the Bank, in recognition of their substantial contributions to the operation of the Bank, and to provide those individuals with additional financial security as an inducement to them to remain in employment with the Bank.

## ARTICLE II

## DEFINITIONS AND RULES OF CONSTRUCTION

Section 2.1. Definitions. As used in the Plan, the following words and phrases, when capitalized, have the following meanings except when used in a context that plainly requires a different meaning:
(a) "Account" means, with respect to a Participant, the bookkeeping account that serves as a record of the contributions and interest credited to the Participant under the terms of this Plan.
(b) "Bank" means Peoples Bank, A State Savings Bank.
(c) "Beneficiary" means, with respect to a Participant, the person or persons designated pursuant to the Section 6.2 to receive benefits under the Plan in the event of the Participant's death.
(d) "Board of Directors" means the Board of Directors of the Bank.
(e) "Code" means the Internal Revenue Code of 1986, as amended from time to time, and interpretive rules and regulations.
(f) "Committee" means the Committee appointed by the Bank to administer the Plan.
(g) "Effective Date" means the date the Plan is approved by the Board of Directors.
(h) "Eligible Employee" means a key management Employee who has the opportunity to impact significantly the annual operating success of the Bank.
(i) "Employee" means any person employed by the Bank on a full-time salaried basis, including officers of the Bank.
(j) "Participant" means an Eligible Employee who becomes a participant in the Plan pursuant to Section 3.1.
(k) "Plan" means the Peoples Bank, A State Savings Bank Unqualified Deferred Compensation Plan, as amended from time to time.
(l) "Plan Year" means a calendar year commencing on or after January 1, 1994. Ownership Plan.
(n) "Termination of Employment" means a separation of services as defined under Section 409A of the Internal Revenue Code and the regulations thereunder.

Section 2.2. Rules of Construction. The following rules of construction shall govern in interpreting the Plan:
(a) The provisions of this Plan shall be construed and governed in all respects under and by the internal laws of the State of Indiana, to the extent not preempted by federal law.
(b) Words used in the masculine gender shall be construed to include the feminine gender, where appropriate, and vice versa.
(c) Words used in the singular shall be construed to include the plural, where appropriate, and vice versa.
(d) The headings and subheadings in the Plan are inserted for convenience of reference only and are not to be considered in the construction of any provision of the Plan.
(e) If any provision of the Plan shall be held to be illegal or invalid for any reason, that provision shall be deemed to be null and void, but the invalidation of that provision shall not otherwise impair or affect the Plan.

## ARTICLE III

## ELIGIBILITY AND PARTICIPATION

Section 3.1. Eligibility. Only Eligible Employees selected by the Committee to participate in the Plan shall become Participants.
Section 3.2. Date of Participation. An Eligible Employee shall become a Participant on the date specified by the Committee.
Section 3.3. Cessation of Participation. Any Participant who ceases to be an Eligible Employee, but continues to be an Employee, shall cease to be eligible to be credited with contributions determined under Article V but shall continue to have an Account and to be credited with interest on his Account as provided in Section 5.2 until that Account is fully distributed.

## ARTICLE IV

## PARTICIPANTS' ACCOUNTS

Section 4.1. Establishment of Accounts. The Committee shall create and maintain adequate records to disclose the interest in the Plan of each Participant and Beneficiary. Records shall be in the form of individual bookkeeping accounts, which shall be credited with the contributions and interest determined pursuant to Article V. Each Participant shall have a separate Account. The Participant's interest in his Account shall be fully vested at all times.

Section 4.2. Accounts Unfunded. Accounts shall be accounting accruals, in the names of Participants, on the Bank's books. Accounts shall be unfunded, so that the Bank's obligation to pay benefits under the Plan is merely a contractual duty to make payments when due under the Plan. The Bank's promise to pay benefits under the Plan shall not be secured in any way, and the Bank shall not set aside or segregate assets for the purpose of paying contributions and interest credited to Participants' Accounts.

Section 4.3. Valuation of Accounts. The value of a Participant's Account as of any date shall equal the contributions credited to the Account pursuant to Section 5.1 , increased by interest earnings deemed to be credited to the Account in accordance with Section 5.2.

Section 4.4. Annual Report. Within 120 days following the end of each Plan Year, the Committee shall provide to each Participant a written statement of the amount standing to his credit in his Account as of the end of that Plan Year.

## ARTICLE V

## CONTRIBUTIONS AND INTEREST

Section 5.1. Basic Contributions. For each Plan Year, there shall be credited to the Account of each Participant an amount that is reasonably calculated to equal the amount by which:
(a) the Participant's employer-funded contributions under all Qualified Plans for the Plan Year determined without application of the limitations imposed by Code subsection 401(a)(17) or Code section 415, exceeds
(b) the amount of the Participant's employer-funded contributions under all Qualified Plans for the Plan Year determined after application of the limitations imposed by Code subsection 401(a)(17) and Code section 415

Section 5.2. Interest on Accounts. Amounts credited to a Participant's Account during each Plan Year shall earn interest at a rate which is the lower of either (i) the interest rate paid on the Bank's regular six-month certificate of deposit, plus $2 \%$, or (ii) $120 \%$ of the applicable federal long-term rate (compounded quarterly) in effect during the month in which the Committee determines the appropriate interest rate for the applicable Plan Year. Interest shall be credited quarterly.

ARTICLE VI

## BENEFITS

Section 6.1. Termination of Employment. If the Participant incurs a Termination of Employment, the Participant's Account shall be distributed to the Participant (or, in the event of his death, to his Beneficiary) in monthly installments for 60 months within 90 days after termination of employment. However, a "specified employee" as that term is defined under Section 409A of the Internal Revenue Code and the regulations thereunder, may not receive any benefit payments within six months of separation from service unless the employee dies in the interim. The company has complete discretion as to how the six-month delay will be handled. The determination of "specified employees" shall take affect on the April $1^{\text {st }}$ immediately following each calendar year determination period.

Section 6.2. Designation of Beneficiary. A Participant's Beneficiary shall be the person or persons, including a trustee, designated by the Participant in writing pursuant to the practices of, or rules prescribed by, the Committee, as the recipient of any benefits payable under the Plan following the Participant's death. To be effective, a Beneficiary designation must be filed with the Committee during the Participant's life on a form prescribed by the Committee. If no person has been designated as the Participant's Beneficiary or if no person designated as Beneficiary survives the Participant, the Participant's estate shall be his Beneficiary.

## ARTICLE VII

## ADMINISTRATION

Section 7.1. Administrator. The Committee shall be the Administrator of the Plan. All decisions of the Committee shall be by a vote of a majority of its members and shall be final and binding.

Section 7.2. Powers and Duties of the Committee. Subject to the specific limitations stated in this Plan, the Committee shall have the following powers, duties, and responsibilities:
(a) To carry out the general administration of the Plan;
(b) To cause to be prepared all forms necessary or appropriate for the administration of the Plan;
(c) To keep appropriate books and records;
(d) To determine amounts to be distributed to Participants and Beneficiaries under the provisions of the Plan;
(e) To determine the appropriate interest rate credited under the Plan with respect to each Plan Year;
(f) To determine, consistent with the provisions of this instrument all questions of eligibility, rights, and status of Participants and Beneficiaries under the Plan;
(g) To issue, amend, and rescind rules relating to the administration of the Plan, to the extent those rules are consistent with the provisions of this instrument;
(h) To exercise all other powers and duties specifically conferred upon the Committee elsewhere in this instrument; and
(i) To interpret, with discretionary authority, the provisions of this Plan and to resolve, with discretionary authority, all disputed questions of Plan interpretation and benefit eligibility.

## ARTICLE VIII

## AMENDMENT AND TERMINATION

Section 8.1. Amendment. The Bank reserves the right to amend the Plan at any time by action of the Board of Directors, with written notice given to each Participant in the Plan. The Bank, however, may not make any amendment that reduces a Participant's benefits accrued as of the date of the amendment unless the Participant consents in writing the amendment.

Section 8.2. Termination. The Bank reserves the right to terminate the Plan, by action of the Board of Directors, at any time, it deems appropriate. Upon termination of the Plan, no further contribution shall be made to the Plan. In no event will benefits be paid as a result of the termination of the plan unless permitted under Section 409A of the Internal Revenue Code and the regulations thereunder.

## ARTICLE IX

## MISCELLANEOUS

Section 9.1. Relationship. Notwithstanding any other provision of this Plan, the Plan and action taken pursuant to it shall not be deemed or construed to establish a trust or fiduciary relationship of any kind between or among the Bank, Participants, Beneficiaries or any other persons. The Plan is intended to be unfunded for purposes of the Code and the Employee Retirement Income Security Act of 1974, as amended. The rights of Participants and Beneficiaries to receive payment of benefits under the Plan is strictly a contractual right of payment, and this Plan does not grant, nor shall it be deemed to grant Participants, Beneficiaries, or any other person any interest or right to any of the funds, property, or assets of the Bank other than as an unsecured general creditor of the Bank.

Section 9.2. Other Benefits and Plans. Nothing in this Plan shall be deemed to prevent Participants from receiving, in addition to the benefits provided for under this Plan, any funds that may be distributable to them at any time under any other present or future retirement or incentive plan maintained by the Bank.

Section 9.3. Anticipation of Benefits. Neither Participants nor Beneficiaries shall have the power to transfer, assign, anticipate, pledge, alienate, or otherwise encumber in advance any of the payments that may become due under this Plan, and any attempt to do so shall be void. Any payments that may become due under this Plan shall not be subject to attachment, garnishment, execution, or be transferable by operation of law in the event of bankruptcy, insolvency, or otherwise.

Section 9.4. No Guarantee of Continued Employment. Nothing contained in this Plan or any action taken under the Plan shall be construed as a contract of employment or as giving any participant any right to be retained in employment with the Bank. The Bank specifically reserves the right to terminate any Participant's employment at any time with or without cause, and with or without notice or assigning a reason, subject to the terms of any written employment agreement between the Participant and the Bank. Participant.

Section 9.6. Benefit. This Plan shall be binding upon and inure to the benefit of the Employer and its successors and assigns.
Section 9.7. Responsibility for Legal Affect. Neither the Committee nor the Bank makes any recommendations or warranties, express or implied, assumes any responsibility concerning the legal context, or other implications or affects of this Plan.

Section 9.8. Tax Withholding. The Bank shall withhold from any payment made under the Plan such amount or amounts as may be required by applicable federal, state, or local laws.

Peoples Bank, a State Savings Bank, has caused this Plan to be executed by its duly authorized officers as of the $2 \notin$ day of February 2010.

PEOPLES BANK, A STATE SAVINGS BANK
By: /s/ David A. Bochnowski
CEO

## ATTEST:

By: /s/ Jon E. DeGuilio

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## CERTIFICATION PURSUANT TO

RULE 13a-14(a)/15d-14(a) OF THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, David A. Bochnowski, certify that:

1. I have reviewed this quarterly report on Form 10-Q of NorthWest Indiana Bancorp;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13 a $15(\mathrm{e})$ and $15 \mathrm{~d}-15(\mathrm{e})$ ) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15 d - 15 (f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 21, 2010
By: /s/ David A. Bochnowski
David A. Bochnoswki
Chairman of the Board and Chief Executive Officer

## CERTIFICATION PURSUANT TO

RULE 13a-14(a)/15d-14(a) OF THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Robert T. Lowry, certify that:

1. I have reviewed this quarterly report on Form 10-Q of NorthWest Indiana Bancorp;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13 a 15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d - 15 (f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 21, 2010
By: /s/ Robert T. Lowry
Robert T. Lowry
Senior Vice President, Chief Financial Officer and Treasurer

## CERTIFICATIONS PURSUANT TO

18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of NorthWest Indiana Bancorp (the "Company") for the quarterly period ended March 31, 2010, as filed with the Securities and Exchange Commission (the "Report"), each of David A. Bochnowski, Chairman of the Board and Chief Executive Officer of the Company, and Robert T. Lowry, Senior Vice President, Chief Financial Officer and Treasurer of the Company, hereby certifies, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:
(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: April 21, 2010
By: /s/ David A. Bochnowski
David A. Bochnoswki
Chairman of the Board and Chief Executive Officer

By: /s/ Robert T. Lowry
Robert T. Lowry
Senior Vice President, Chief Financial Officer and Treasurer

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to NorthWest Indiana Bancorp and will be retained by NorthWest Indiana Bancorp and furnished to the Securities and Exchange Commission or its staff upon request.


[^0]:    Corporate Secretary

