# SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

## FORM 10-Q

(Mark One)
区 Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.
For the quarterly period ended September 30, 2010 or
Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.
For the transition period from $\qquad$ to $\qquad$

Commission File Number: 0-26128
NorthWest Indiana Bancorp
(Exact name of registrant as specified in its charter)

| Indiana <br> (State or other jurisdiction of incorporation <br> or organization) <br>  <br> 9204 Columbia Avenue <br> Munster, Indiana |  | (I.R.S. Employer <br> Identification Number) |
| :--- | :---: | :---: |
| (Address of principal executive offices) |  |  |$\quad$| (ZIP code) |
| :--- |

Registrant's telephone number, including area code: (219) 836-4400
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\mathbb{\text { No }} \square$

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes $\square$ No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act (Check one):
Large accelerated filer $\square$ Accelerated filer $\square$ Non-accelerated filer $\square$ Smaller Reporting Company $\boxtimes$
(Do not check if a smaller reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act). Yes $\square$ No 区
There were 2,825,054 shares of the registrant's Common Stock, without par value, outstanding at September 30, 2010.

## NorthWest Indiana Bancorp

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## NorthWest Indiana Bancorp

Consolidated Balance Sheets

| (Dollars in thousands) | $\begin{gathered} \text { September 30, } \\ 2010 \\ \text { (unaudited) } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and non-interest bearing balances in financial institutions | \$ | 7,740 | \$ | 8,705 |
| Interest bearing balances in financial institutions |  | 5,285 |  | 447 |
| Federal funds sold |  | 3,026 |  | 4,070 |
| Total cash and cash equivalents |  | 16,051 |  | 13,222 |
|  |  |  |  |  |
| Securities available-for-sale |  | 141,736 |  | 124,776 |
| Securities held-to-maturity |  | 18,476 |  | 19,557 |
| Loans held-for-sale |  | 5,662 |  | 1,025 |
| Loans receivable |  | 428,812 |  | 458,245 |
| Less: allowance for loan losses |  | $(8,195)$ |  | $(6,114)$ |
| Net loans receivable |  | 420,617 |  | 452,131 |
| Federal Home Loan Bank stock |  | 3,650 |  | 3,650 |
| Accrued interest receivable |  | 2,616 |  | 2,878 |
| Premises and equipment |  | 19,266 |  | 19,590 |
| Foreclosed real estate |  | 5,068 |  | 3,747 |
| Cash value of bank owned life insurance |  | 12,355 |  | 12,049 |
| Prepaid FDIC insurance premium |  | 2,630 |  | 3,282 |
| Other assets |  | 3,988 |  | 5,899 |
|  |  |  |  |  |
| Total assets | \$ | 652,115 | \$ | 661,806 |
|  |  |  |  |  |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |
|  |  |  |  |  |
| Deposits: |  |  |  |  |
| Non-interest bearing | \$ | 53,515 | \$ | 42,390 |
| Interest bearing |  | 484,386 |  | 498,137 |
| Total |  | 537,901 |  | 540,527 |
| Repurchase agreements |  | 20,058 |  | 15,893 |
| Borrowed funds |  | 29,671 |  | 47,129 |
| Accrued expenses and other liabilities |  | 7,031 |  | 5,179 |
|  |  |  |  |  |
| Total liabilities |  | 594,661 |  | 608,728 |
|  |  |  |  |  |
| Stockholders' Equity: |  |  |  |  |
| Preferred stock, no par or stated value; $10,000,000$ shares authorized, none outstanding |  | - |  | - |
| Common stock, no par or stated value; $10,000,000$ shares authorized; shares issued: September 30, 2010-2,888,902 |  | 361 |  | 361 |
| December 31, $2009-2,889,452$ |  |  |  |  |
| shares outstanding: September 30, 2010-2,825,054 |  |  |  |  |
| December 31, $2009-2,818,578$ |  |  |  |  |
| Additional paid in capital |  | 5,131 |  | 5,104 |
| Accumulated other comprehensive income/(loss) |  | 1,620 |  | (170) |
| Retained earnings |  | 51,696 |  | 49,312 |
| Treasury stock, common shares at cost: September 30, 2010-63,848 December 31, 2009-70,874 |  | $(1,354)$ |  | $(1,529)$ |
|  |  |  |  |  |
| Total stockholders' equity |  | 57,454 |  | 53,078 |
|  |  |  |  |  |
| Total liabilities and stockholders' equity | \$ | 652,115 | \$ | 661,806 |

[^0]
## NorthWest Indiana Bancorp Consolidated Statements of Income (unaudited)



See accompanying notes to consolidated financial statements.

## NorthWest Indiana Bancorp

 Consolidated Statements of Changes in Stockholders' Equity (unaudited)

See accompanying notes to consolidated financial statements.

| (Dollars in thousands) | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| Net income | \$ | 4,046 | \$ | 1,363 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Origination of loans for sale |  | $(22,296)$ |  | $(44,961)$ |
| Sale of loans originated for sale |  | 23,366 |  | 44,771 |
| Depreciation and amortization, net of accretion |  | 1,570 |  | 1,095 |
| Amortization of mortgage servicing rights |  | 81 |  | 113 |
| Amortization of investment in real estate limited partnerships |  | 113 |  | 142 |
| Stock based compensation expense |  | 27 |  | 33 |
| Gain on sale of securities, net |  | (853) |  | (437) |
| Gain on sale of loans held-for-sale, net |  | (607) |  | $(1,032)$ |
| Net losses due to other-than-temporary impairment of securities |  | 128 |  | 44 |
| Gain/(loss) on foreclosed real estate, net |  | (201) |  | 58 |
| Provision for loan losses |  | 4,120 |  | 6,490 |
| Net change in: |  |  |  |  |
| Interest receivable |  | 262 |  | 267 |
| Other assets |  | 1,477 |  | $(1,363)$ |
| Cash value of bank owned life insurance |  | (306) |  | (306) |
| Accrued expenses and other liabilities |  | 2,018 |  | $(2,442)$ |
| Total adjustments |  | 8,899 |  | 2,472 |
| Net cash - operating activities |  | 12,945 |  | 3,835 |
|  |  |  |  |  |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| Proceeds from maturities and pay downs of securities available-for-sale |  | 22,743 |  | 17,254 |
| Proceeds from sales of securities available-for-sale |  | 16,630 |  | 21,023 |
| Purchase of securities available-for-sale |  | $(53,240)$ |  | $(48,914)$ |
| Purchase of securities held-to-maturity |  | - |  | $(3,860)$ |
| Proceeds from maturities and pay downs of securities held-to-maturity |  | 1,063 |  | 1,073 |
| Proceeds from sale of loans transferred to held-for-sale |  | - |  | 10,651 |
| Net change in loans receivable |  | 19,612 |  | 5,578 |
| Purchase of premises and equipment, net |  | (847) |  | $(1,566)$ |
| Proceeds from sale of foreclosed real estate |  | 1,495 |  | - |
| Net cash - investing activities |  | 7,456 |  | 1,239 |
|  |  |  |  |  |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| Change in deposits |  | $(2,626)$ |  | 29,122 |
| Proceeds from FHLB advances |  | 13,000 |  | 6,000 |
| Repayment of FHLB advances |  | $(22,000)$ |  | $(13,000)$ |
| Change in other borrowed funds |  | $(4,293)$ |  | $(6,745)$ |
| Proceeds from issuance of common stock |  | - |  | 4 |
| Proceeds from sale of treasury stock |  | 122 |  | 101 |
| Dividends paid |  | $(1,775)$ |  | $(2,813)$ |
| Net cash - financing activities |  | $(17,572)$ |  | 12,669 |
| Net change in cash and cash equivalents |  | 2,829 |  | 17,743 |
| Cash and cash equivalents at beginning of period |  | 13,222 |  | 11,296 |
| Cash and cash equivalents at end of period | \$ | $\underline{\text { 16,051 }}$ | \$ | $\underline{29,039}$ |
|  |  |  |  |  |
| SUPPLEMENTAL CASH FLOW INFORMATION: |  |  |  |  |
| Cash paid during the period for: |  |  |  |  |
| Interest | \$ | 4,035 | \$ | 7,128 |
| Income taxes | \$ | 1,185 | \$ | 990 |
| SUPPLEMENTAL NONCASH INFORMATION: |  |  |  |  |
| Transfers from loans to foreclosed real estate | \$ | 3,573 | \$ | 3,529 |
| Transfers from loans to loans held for sale | \$ | 5,167 | \$ | 10,493 |

See accompanying notes to consolidated financial statements.

## NorthWest Indiana Bancorp

## Notes to Consolidated Financial Statements

## Note 1 - Basis of Presentation

The consolidated financial statements include the accounts of NorthWest Indiana Bancorp (the "Bancorp"), its wholly-owned subsidiary, Peoples Bank SB (the "Bank"), and the Bank's wholly-owned subsidiaries, Peoples Service Corporation, NWIN, LLC and NWIN Funding, Inc. The Bancorp has no other business activity other than being a holding company for the Bank. The Bancorp's earnings are dependent upon the earnings of the Bank. The accompanying unaudited consolidated financial statements were prepared in accordance with instructions for Form 10-Q and, therefore, do not include all disclosures required by U.S. generally accepted accounting principles for complete presentation of financial statements. In the opinion of management, the consolidated financial statements contain all adjustments necessary to present fairly the consolidated balance sheets of the Bancorp as of September 30, 2010 and December 31, 2009, and the consolidated statements of income, changes in stockholders' equity, for the three and nine months ended September 30, 2010 and 2009, and cash flows for the nine months ended September 30, 2010 and 2009. The income reported for the nine month period ended September 30, 2010 is not necessarily indicative of the results to be expected for the full year. Subsequent events have been evaluated through October 29, 2010, which is the date the financial statements were issued.

## Note 2 - Use of Estimates

Preparing financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period, as well as the disclosures provided. Actual results could differ from those estimates. Estimates associated with the allowance for loan losses, fair values of foreclosed real estate, loan servicing rights, and investment securities and the status of contingencies are particularly susceptible to material change in the near term.

## Note 3 - Securities

The fair value of available-for-sale securities and the related gross unrealized gains and losses recognized in accumulated other comprehensive income (loss) were as follows:

|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cost Basis |  | Gross Unrealized Gains |  | Gross Unrealized Losses |  | Fair <br> Value |  |
| September 30, 2010 |  |  |  |  |  |  |  |  |
| U.S. government sponsored entities | \$ | 6,209 | \$ | 2 | \$ | (4) | \$ | 6,207 |
| CMO and residential mortgage-backed securities |  | 54,867 |  | 2,006 |  |  |  | 56,873 |
| Municipal securities |  | 34,596 |  | 2,798 |  | (4) |  | 37,390 |
| CMO government sponsored entities |  | 38,442 |  | 1,573 |  |  |  | 40,015 |
| Collateralized debt obligations |  | 5,215 |  |  |  | $(3,964)$ |  | 1,251 |
| Total securities available-for-sale | \$ | 139,329 | \$ | 6,379 | \$ | (3,972) | \$ | 141,736 |
| December 31, 2009 |  |  |  |  |  |  |  |  |
| U.S. government sponsored entities | \$ | 1,993 | \$ | 52 | \$ | - | \$ | 2,045 |
| CMO and residential mortgage-backed securities |  | 61,095 |  | 2,302 |  | (82) |  | 63,315 |
| Municipal securities |  | 34,151 |  | 1,516 |  | (94) |  | 35,573 |
| CMO government sponsored entities |  | 22,534 |  | 168 |  | (209) |  | 22,493 |
| Collateralized debt obligations |  | 5,343 |  | - |  | $(3,993)$ |  | 1,350 |
| Total securities available-for-sale | \$ | $\underline{\text { 125,116 }}$ | \$ | 4,038 | \$ | $\stackrel{(4,378)}{ }$ | \$ | $\underline{ }$ |

The carrying amount (cost basis), unrecognized gains and losses, and fair value of securities held-to-maturity were as follows:

|  | (Dollars in thousand |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Cost } \\ & \text { Basis } \end{aligned}$ |  | Gross Unrecognized Gains |  | Unrecognized Losses |  | Fair <br> Value |  |
| September 30, 2010 |  |  |  |  |  |  |  |  |
| Municipal securities | \$ | 17,596 | \$ | 1,143 | \$ | - | \$ | 18,739 |
| Residential mortgage-backed securities |  | 880 |  | 59 |  | - |  | 939 |
| Total securities heald-to-maturity | \$ | 18,476 | \$ | 1,202 | \$ |  | \$ | 19,678 |
|  |  |  |  |  |  |  |  |  |
| December 31, 2009 |  |  |  |  |  |  |  |  |
| Municipal securities | \$ | 18,539 | \$ | 724 | \$ |  | \$ | 19,263 |
| Residential mortgage-backed securities |  | 1,018 |  | 28 |  | (6) |  | 1,040 |
| Total securities heald-to-maturity | \$ | $\underline{\text { 19,557 }}$ | \$ | 752 | \$ | (6) | \$ | $\xrightarrow{20,303}$ |

The fair value of debt securities and carrying amount, if different, at September 30, 2010, by contractual maturity, were as follows. Securities not due at a single maturity date, primarily mortgage-backed securities, are shown separately.

|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Available-for-sale |  |  | Held-to-maturity |  |  |  |  |
|  | Fair <br> Value |  | Tax-Equivalent Yield | Carrying <br> Amount |  | Fair <br> Value |  | Tax-Equivalent Yield |
| Due in one year or less | \$ | 193 | 7.07 | \$ | - | \$ | - | - |
| Due from one to five years |  | 4,805 | 3.92 |  | 1,876 |  | 2,020 | 6.34 |
| Due over five years |  | 39,850 | 5.60 |  | 15,720 |  | 16,720 | 6.02 |
| CMO and residential mortgage-backed securities |  | 96,888 | 3.98 |  | 880 |  | 938 | 4.79 |
| Total | \$ | 141,736 | 4.44 | \$ | 18,476 | \$ | $\underline{19,678}$ | 6.00 |

Sales of available-for-sale securities were as follows:

|  | (Dollars in thousands) <br> September 30, <br> September 30, <br>  <br>  <br> Proceeds |  | 2010 |
| :--- | ---: | ---: | ---: |

Change in net unrealized gain/(loss) on available-for-sale securities included in other comprehensive income is as follows:

|  | (Dollars in thousands) <br> Unrealized gains |  |
| :--- | ---: | ---: |
|  | $\$ 1,247)$ |  |
| Beginning balance, December 31, 2009 |  | 1,796 |
| Current period change |  |  |

Securities with carrying values of $\$ 23,742,000$ and $\$ 27,394,000$ were pledged as of September 30, 2010 and December 31, 2009, respectively, as collateral for repurchase agreements and public funds and for other purposes as permitted or required by law.

Securities with unrealized losses at September 30, 2010 and December 31, 2009 not recognized in income are as follows:

|  | Less than 12 months |  |  |  | (Dollars in thousands) 12 months or longer |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair <br> Value |  | Unrealized Losses |  | Fair <br> Value |  | Unrealized Losses |  | Fair <br> Value |  | Unrealized Losses |  |
| September 30, 2010 |  |  |  |  |  |  |  |  |  |  |  |  |
| Description of Securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. government sponsored entities | \$ | 1,525 | \$ | (4) | \$ | - | \$ | - | \$ | 1,525 | \$ | (4) |
| CMO and residential mortgage-backed securities |  | - |  | - |  | - |  | - |  | - |  | - |
| Municipal securities |  | - |  | - |  | 412 |  | (4) |  | 412 |  | (4) |
| Collateralized debt obligations |  | - |  | - |  | 1,251 |  | $(3,964)$ |  | 1,251 |  | $(3,964)$ |
| Total temporarily impaired | \$ | 1,525 | \$ | (4) | \$ | 1,663 | \$ | $(3,968)$ | \$ | 3,188 | \$ | $(3,972)$ |
| Number of securities |  |  |  | 1 |  |  |  | 5 |  |  |  | 6 |


|  | Less than 12 months |  |  |  | (Dollars in thousands) 12 months or longer |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \hline \text { Fair } \\ & \text { Value } \end{aligned}$ | Unrealized Losses |  | Fair <br> Value |  | Unrealized Losses |  | Fair <br> Value |  | Unrealized Losses |  |
| December 31, 2009 |  |  |  |  |  |  |  |  |  |  |  |  |
| Description of Securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. government sponsored entities | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| CMO and residential mortgage-backed securities |  | 15,604 |  | (297) |  | 13 |  | - |  | 15,617 |  | (297) |
| Municipal securities |  | 2,443 |  | (15) |  | 1,476 |  | (79) |  | 3,919 |  | (94) |
| Collateralized debt obligations |  | - |  | - |  | 1,350 |  | $(3,993)$ |  | 1,350 |  | $(3,993)$ |
| Total temporarily impaired | \$ | 18,047 | \$ | (312) | \$ | 2,839 | \$ | $(4,072)$ | \$ | 20,886 | \$ | $(4,384)$ |
| Number of securities |  |  |  | 16 |  |  |  | 7 |  |  |  | 23 |

Unrealized losses on securities have not been recognized into income because the securities are of high credit quality or have undisrupted cash flows. Management has the intent and ability to hold these securities for the foreseeable future, and the decline in fair value is largely due to changes in interest rates and market volatility. The fair value is expected to recover as the securities approach maturity.

## Note 4 - Loans Receivable

Non-performing loans at period-end were as follows:

|  | (Dollars in thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September 30, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2009 \end{gathered}$ |  |
| Loans past due over 90 days still on accrual | \$ | 296 | \$ | 1,491 |
| Non-accrual loans |  | 23,238 |  | 17,074 |

Impaired loans at period-end were as follows:

|  | (Dollars in thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September 30, } \\ 2010 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September 30, } \\ 2009 \end{gathered}$ |  |
| Period-end loans with no allocated allowance for loan losses (including troubled debt restructurings of \$6,326 and \$0) | \$ | 16,850 | \$ | 3,853 |
| Period-end loans with allocated allowance for loan losses (including troubled debt restructurings of \$5,554 and \$7,199) |  | 10,653 |  | 13,112 |
| Total | \$ | 27,503 | \$ | 16,965 |
| Amount of the allowance for loan losses allocated | \$ | 1,041 | \$ | 1,179 |
| Average of impaired loans during the period |  | 21,531 |  | 12,820 |
| Interest income recognized during impairment |  | 19 |  | 10 |
| Cash-basis interest income recognized during impairment |  | 409 |  | 95 |

## Note 5 - Foreclosed Real Estate

Foreclosed real estate at period-end is summarized below:

|  | (Dollars in thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2010 |  | $\begin{gathered} \text { September 30, } \\ 2009 \\ \hline \end{gathered}$ |  |
| Construction and land development | \$ | 1,940 | \$ | 768 |
| Commercial real estate and other dwelling |  | 1,598 |  | 1,897 |
| Residential real estate |  | 1,386 |  | 1,082 |
| Commercial and industrial |  | 144 |  | - |
| Total | \$ | 5,068 | \$ | 3,747 |

## Note 6 - Concentrations of Credit Risk

The primary lending area of the Bancorp encompasses all of Lake County in northwest Indiana, where a majority of loan activity is concentrated. The Bancorp is also an active lender in Porter County, and to a lesser extent, LaPorte, Newton and Jasper counties in Indiana, and Lake, Cook and Will counties in Illinois. Substantially all loans are secured by specific items of collateral including residences, commercial real estate, land development, business assets and consumer assets.

## Note 7 - Earnings Per Share

Earnings per common share is computed by dividing net income/(loss) by the weighted average number of common shares outstanding. A reconciliation of the numerators and denominators of the basic and diluted earnings per common share computation for the three and nine months ended September 30, 2010 and 2009 are presented below:

|  | (Dollars in thousands, except per share data) |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Three Months Ended |  |
| September 30, |  |

## Note 8 - Stock Based Compensation

The Bancorp's 2004 Stock Option Plan (the "Plan"), which is stockholder-approved, permits the granting of share options to its employees for up to 250,000 shares of common stock. Awards granted under the Plan may be in the form of incentive stock options, non-incentive stock options, or restricted stock. As required by the Compensation - Stock Compensation Topic (formerly Financial Accounting Standards No. 123R (FAS 123R), "Share-Based Payments"), companies are required to record compensation cost for stock options provided to employees in return for employment service. The cost is measured at the fair value of the options when granted, and this cost is expensed over the employment service period, which is normally the vesting period of the options. Compensation cost will also be recorded for prior option grants that vest after the date of adoption. For the nine months ended September 30, 2010, stock based compensation expense of $\$ 27,000$ was recorded, compared to $\$ 33,000$ for the nine months ended September 30, 2009. It is anticipated that current outstanding vested and unvested options will result in additional compensation expense of approximately $\$ 9,000$ in 2010 and $\$ 33,000$ in 2011 . There were 300 shares of restricted stock granted during the first nine months of 2010 , compared to 2,500 shares during the first nine months of 2009 .

A summary of option activity under the Bancorp's incentive stock option plan for the nine months ended September 30, 2010 is presented below:

| Options | Shares | Weighted- <br> Average <br> Exercise <br> Price |  | WeightedAverage Remaining Contractual Term | Aggregate Intrinsic Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at January 1, 2010 | 65,747 | \$ | 23.69 |  |  |
| Granted | - | \$ | - |  |  |
| Exercised | - | \$ | - |  |  |
| Forfeited | $(4,800)$ | \$ | 24.04 |  |  |
| Expired | $(11,700)$ | \$ | 21.13 |  |  |
| Outstanding at September 30,2010 | 49,247 | \$ | 24.27 | 2.0 | - |
| Exercisable at September 30, 2010 | 48,247 | \$ | 24.18 | 1.9 | - |

## Note 9 - Adoption of New Accounting Standards

The Transfers and Servicing Topic was updated to remove the concept of a qualifying special-purpose entity from the Topic and removes the exception from applying the Consolidations Topic (formerly FASB Interpretation No. 46R). The objective in issuing this update is to improve the relevance, representational faithfulness, and comparability of the information that a reporting entity provides in its financial statements about a transfer of financial assets; the effects of a transfer on its financial position, financial performance, and cash flows; and a transferor's continuing involvement, if any, in transferred financial assets. This update must be applied as of the beginning of each reporting entity's first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period and for interim and annual reporting periods thereafter. The impact of adoption was not material.

The Consolidations Topic was amended to improve financial reporting by enterprises involved with variable interest entities. The amendment addresses (1) the effects on certain provisions of the Topic as they relate to the elimination of the qualifying special-purpose entity concept in the Transfers and Servicing Topic and (2) constituent concerns about the application of certain key provisions of the Topic including those in which the accounting and disclosures under the Topic do not always provide timely and useful information about an enterprise's involvement in a variable interest entity. This amendment shall be effective as of the beginning of each reporting entity's first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period, and for interim and annual reporting periods thereafter. The impact of adoption was not material.

The Fair Value Measurements and Disclosures Topic was amended to improve disclosure requirements for those entities required to make recurring and nonrecurring fair value measurements. The amendment requires new disclosures for transfers in and out of Levels 1 and 2 and for separate presentation of purchases, sales, issuances and settlements for activity in Level 3. Further, this amendment clarifies the existing required disclosures when determining the level of disaggregation when reporting classes of assets and liabilities and disclosure about valuation techniques and inputs to measure fair value for both recurring and nonrecurring measurements. The new disclosures are effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosure about purchases, sales, issuances, and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. The Fair Value Footnote (Note 10) has been updated to incorporate these amendments.

In July 2010, FASB issued a statement which expands disclosures about credit quality of financing receivables and allowance for credit losses. The standard will require the Bancorp to expand disclosures about the credit quality of loans and the related reserves against them. The objective of this standard is to assist the users of the financial statements in evaluating the nature of the credit risk inherent in our loans receivable portfolio, how risk is analyzed to determine the allowance for loan losses, and reasons for changes in the allowance for loan losses. These disclosures are effective for fiscal years beginning after December 15, 2010. Adoption of this standard is not expected to change the current methodology used to determine the allowance for loan losses.

## Note 10 - Fair Value

The Fair Value Measurements Topic establishes a hierarchy that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The Topic describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.
Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The fair values of securities available for sale are determined on a recurring basis by obtaining quoted prices on nationally recognized securities exchanges or pricing models utilizing significant observable inputs such as matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities. Different judgment and assumptions used in pricing could result in different estimates of value. In certain cases where market data is not readily available because of a lack of market activity or little public disclosure, values may be based on unobservable inputs and classified in Level 3 of the fair value hierarchy.

At the end of each reporting period, securities held in the investment portfolio are evaluated on an individual security level for other-than-temporary impairment in accordance with the Investments - Debt and Equity Securities Topic. Significant judgments are required in determining impairment, which include making assumptions regarding the estimated prepayments, loss assumptions and the change in interest rates. We consider the following factors when determining an other-than-temporary impairment for a security: the length of time and the extent to which the market value has been less than amortized cost; the financial condition and near-term prospects of the issuer; the underlying fundamentals of the relevant market and the outlook for such market for the near future; an assessment of whether the Bancorp has (1) the intent to sell the debt securities or (2) more likely than not will be required to sell the debt securities before their anticipated market recovery. If either of these conditions is met, management will recognize other-thantemporary impairment. If, in management's judgment, an other-than-temporary impairment exists, the cost basis of the security will be written down for the credit loss, and the unrealized loss will be transferred from accumulated other comprehensive loss as an immediate reduction of current earnings.

For the period ended September 30, 2010, the Bancorp's management utilized a specialist to perform an other-than-temporary impairment analysis for each of its four pooled trust preferred securities. The analysis utilizes analytical models used to project future cash flows for the pooled trust preferred securities based on current assumptions for prepayments, default and deferral rates, and recoveries. The projected cash flows are then tested for impairment consistent with the Investments - Other Topic (formerly FSP EITF 99-20-1) and the Investments - Debt and Equity Securities Topic (formerly FSP FAS 115-2 and FAS 124-2). The other-than-temporary impairment testing compares the present value of the cash flows from quarter to quarter to determine if there is a "favorable" or "adverse" change. Other-than-temporary impairment is recorded if the projected present value of cash flows is lower than the book value of the security. To perform the quarterly other-than-temporary impairment analysis, management utilizes current reports issued by the trustee, which contain principal and interest tests, waterfall distributions, note valuations, collection detail and credit ratings for each pooled trust preferred security. In addition, a detailed review of the performing collateral was performed. The review of the collateral began with a review of financial information provided by SNL Financial, a comprehensive database, widely used in the industry, which gathers financial data on banks and thrifts from GAAP financial statements for public companies (annual and quarterly reports on Forms $10-\mathrm{K}$ and $10-\mathrm{Q}$, respectively), as well as regulatory reports for private companies, including consolidated financial statements for bank holding companies (FR Y-9C reports) and parent company-only financial statements for bank holding companies (FR Y-9LP reports) filed with the Federal Reserve, bank call reports filed with the FDIC and thrift financial reports provided by the Office of Thrift Supervision. Using the information sources described above, for each bank and thrift examined the following items were examined: nature of the issuer's business, years of operating history, corporate structure, loan composition and loan concentrations, deposit mix, asset growth rates, geographic footprint and local economic environment. The issuers' historical financial performance was reviewed and their financial ratios were compared to appropriate peer groups of regional banks or thrifts with similar asset sizes. The analysis focused on nine broad categories: profitability (revenue streams and earnings quality, return on assets and shareholder's equity, net interest margin and interest rate sensitivity), credit quality (charge-offs and recoveries, non-current loans and total non-performing assets as a percentage of total loans, loan loss reserve coverage and the adequacy of the loan loss provision), operating efficiency (non-interest expense compared to total revenue), capital adequacy (Tier-1, total capital and leverage ratios and equity capital growth), leverage (tangible equity as a percentage of tangible assets, short-term and long-term borrowings and double leverage at the holding company) and liquidity (the nature and availability of funding sources, net non-core funding dependence and quality of deposits). In addition, for publicly traded companies' stock price movements were reviewed and the market price of publicly traded debt instruments was examined. The other-than-temporary impairment analysis indicated that the Bancorp's four pooled trust preferred securities had other-than-temporary impairment in the amount of $\$ 264,000$, as of September 30 , 2010 .

The table below shows the credit loss roll forward for the Bancorp's pooled trust preferred securities that have been classified with other-than-temporary impairment:

|  | (Dollars in thousands) <br> Collateralized debt obligations |  |
| :--- | ---: | ---: |
|  | $\$$ | 136 |
| Ending balance, December 31, 2009 | 128 |  |
| Additions not previously recognized | $\$$ | 264 |
| Ending balance, September 30, 2010 |  |  |

Below is a table containing information regarding the Bancorp's pooled trust preferred securities as of September 30, 2010:

| Deal name | PreTSL XXIV | PreTSL XXVII | Alesco IX | Alesco XVII |
| :---: | :---: | :---: | :---: | :---: |
| Class | Caaa3 | Ca | CCC- | Ca |
| Book value | 1,256,972 | 1,296,077 | 1,309,886 | 1,351,903 |
| Fair value | 229,878 | 191,557 | 580,200 | 249,267 |
| Unrealized gains/(losses) | $(1,027,093)$ | (1,104,521) | $(729,686)$ | $(1,102,635)$ |
| Lowest credit rating assigned | Caa3 | Ca | BB | Ca |
| Number of performing banks | 51 | 26 | 44 | 37 |
| Number of performing insurance companies | 12 | 7 | 10 | n/a |
| Number of issuers in default | 13 | 6 | 8 | 7 |
| Number of issuers in deferral | 18 | 10 | 14 | 12 |
| Defaults \& deferrals as a \% of performing collateral | 55.13\% | 41.58\% | 46.63\% | 53.69\% |
| Subordination: |  |  |  |  |
| As a \% of performing collateral | -19.35\% | -25.48\% | 14.65\% | -4.25\% |
| As a \% of performing collateral - adjusted for projected future defaults | -24.58\% | -30.98\% | 10.45\% | -8.71\% |
| Other-than-temporary impairment model assumptions: |  |  |  |  |
| Defaults: |  |  |  |  |
| Year 1 | 2.90\% | 2.70\% | 3.20\% | 3.00\% |
| Year 2 | 0.70\% | 0.80\% | 0.80\% | 0.60\% |
| Year 3 | 0.60\% | 0.70\% | 0.70\% | 0.50\% |
| > 3 Years | (1) | (1) | (1) | (1) |
| Discount rate - 3 month Libor, plus implicit yield spread at purchase | 1.48\% | 1.23\% | 1.27\% | 1.44\% |
| Recovery assumptions | (2) | (2) | (2) | (2) |
| Prepayments | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Other-than-temporary impairment | 41,100 | 132,000 | 29,250 | 61,950 |

(1) - Default rates $>3$ years are evaluated on a issuer by issuer basis and range from $0.25 \%$ to $5.00 \%$.
(2) - Recovery assumptions are evaluated on a issuer by issuer basis and range from $0 \%$ to $15 \%$ with a five year lag.

In the table above, the Bancorp's subordination for each trust preferred security is calculated by taking the total performing collateral and subtracting the sum of the total collateral within the Bancorp's class and the total collateral within all senior classes, and then stating this result as a percentage of the total performing collateral. This measure is an indicator of the level of collateral that can default before potential cash flow disruptions may occur. In addition, management calculates subordination assuming future collateral defaults by utilizing the default/deferral assumptions in the Bancorp's other-than-temporary-impairment analysis. Subordination assuming future default/deferral assumptions is calculated by deducting future defaults from the current performing collateral. At September 30, 2010, management reviewed the subordination levels for each security in context of the level of current collateral defaults and deferrals within each security; the potential for additional defaults and deferrals within each security; the length of time that the security has been in "payment in kind" status; and the Bancorp's class position within each security.

Management calculated the other-than-temporary impairment model assumptions based on the specific collateral underlying each individual security. The following assumption methodology was applied consistently to each of the four pooled trust preferred securities: For collateral that has already defaulted, no recovery was assumed; no cash flows were assumed from collateral currently in deferral, with the exception of the recovery assumptions. The default and recovery assumptions were calculated based on a detailed collateral review. The discount rate assumption used in the calculation of the present value of cash flows is based on the discount margin (i.e., credit spread) at the time each security was purchased using the original purchase price. The discount margin is then added to the appropriate 3-month LIBOR forward rate obtained from the forward LIBOR curve.

At September 30, 2010, three of the trust preferred securities with a cost basis of $\$ 3.9$ million have been placed in "payment in kind" status. The Bancorp's securities that are classified as "payment in kind" are a result of not receiving the scheduled quarterly interest payments. For the securities in "payment in kind" status, management anticipates to receive the unpaid contractual interest payments from the issuer, because of the self correcting cash flow waterfall provisions within the structure of the securities. When a tranche senior to the Bancorp's position fails the coverage test, the Bancorp's interest cash flows are paid to the senior tranche and recorded as a reduction of principal. The coverage test represents an over collateralization target by stating the balance of the performing collateral as a percentage of the balance of the Bancorp's tranche, plus the balance of all senior tranches. The principal reduction in the senior tranche continues until the appropriate coverage test is passed. As a result of the principal reduction in the senior tranche, more cash is available for future payments to the Bancorp's tranche. Consistent with the Investments - Debt and Equity Securities Topic, management considered the failure of the issuer of the security to make scheduled interest payments in determining whether a credit loss existed. Management will not capitalize the "payment in kind" interest payments to the book value of the securities and will keep these securities in non-accrual status until the quarterly interest payments resume.

## Assets and Liabilities Measured on a Recurring Basis

There were no transfers to or from Levels 1 and 2 during the quarter ended September 30, 2010. Assets and liabilities measured at fair value on a recurring basis are summarized below:


Roll forward of available-for-sale securities, which require significant adjustment based on unobservable data are presented below:

| (Dollars in thousands) | Fair Value Measurements at September 30, 2010 Using Significant Unobservable Inputs (Level 3) |  |
| :---: | :---: | :---: |
|  | Available for sale debt securities |  |
|  | Collateralized Debt Obligations |  |
| Beginning balance, December 31, 2009 | \$ | 1,350 |
| Transfers in and/or (out) of Level 3 |  | - |
| Total gains or (losses) |  |  |
| Included in earnings |  | (128) |
| Included in other comprehensive income |  | 29 |
| Purchases, issuances, sales, and settlements |  |  |
| Purchases |  | - |
| Issuances |  | - |
| Sales |  | - |
| Settlements |  | - |
| Ending balance, September 30, 2010 | \$ | $\underline{1,251}$ |

Assets and liabilities measured at fair value on a non-recurring basis are summarized below:

| (Dollars in thousands) | $\begin{gathered} \text { September } 30, \\ 2010 \\ \hline \end{gathered}$ |  | Fair Value Measurements at September 30, 2010 Using |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quoted Prices in Active Markets for Identical Assets (Level 1) |  |  | Significant Other Observable Inputs (Level 2) |  |  | Significant Unobservable Inputs (Level 3) |  |
| Assets: |  |  |  |  |  |  |  |  |  |  |
| Impaired loans | \$ | 9,612 | \$ |  |  | \$ |  | - | \$ | 9,612 |
| Foreclosed real estate |  | 5,068 |  |  | - |  |  | - |  | 5,068 |


| s in thousands | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  | Fair Value Measurements at December 31, 2009 Using |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Quoted Prices in Active Markets for Identical Assets (Level 1) |  | Significant Other Observable Inputs (Level 2) |  | Significant Unobservable Inputs (Level 3) |  |
| Assets: |  |  |  |  |  |  |  |  |  |
| Impaired loans | \$ | 11,933 | \$ |  | - |  | - | \$ | 11,933 |
| Foreclosed real estate |  | 3,747 |  |  | - |  | - |  | 3,747 |

The fair value of impaired loans with specific allocations of the allowance for loan losses and foreclosed real estate, which has been written down to fair value, is generally based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans, had a fair value of $\$ 9.6$ million, with a valuation allowance of $\$ 1.0$ million, resulting in an additional provision of $\$ 383$ thousand for the quarter-ended September 30, 2010. Fair value is determined, where possible, using market prices derived from an appraisal or evaluation, which are considered to be Level 2. However, certain assumptions and unobservable inputs are often used by the appraiser, therefore, qualifying the assets as Level 3 in the fair value hierarchy.

The following table shows fair values and the related carrying values of financial instruments as of the dates indicated. Items that are not financial instruments are not included.

|  | (Dollars in thousands) September 30, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying Value |  | Estimated <br> Fair Value |  |
| Financial assets: |  |  |  |  |
| Cash and cash equivalents | \$ | 16,051 | \$ | 16,051 |
| Securities available-for-sale |  | 141,736 |  | 141,736 |
| Securities held-to-maturity |  | 18,476 |  | 19,678 |
| Loans held-for-sale |  | 5,662 |  | 5,922 |
| Loans receivable, net |  | 420,617 |  | 477,045 |
| Federal Home Loan Bank stock |  | 3,650 |  | 3,650 |
| Accrued interest receivable |  | 2,616 |  | 2,616 |
| Financial liabilities: |  |  |  |  |
| Demand and savings deposits |  | 334,628 |  | 334,628 |
| Certificates of deposit |  | 203,273 |  | 204,066 |
| Repurchase agreements |  | 20,058 |  | 19,650 |
| Borrowed funds |  | 29,671 |  | 30,411 |
| Accrued interest payable |  | 109 |  | 109 |


|  | (Dollars in thousands) <br> December 31, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying <br> Value |  | Estimated Fair Value |  |
| Financial assets: |  |  |  |  |
| Cash and cash equivalents | \$ | 13,222 | \$ | 13,222 |
| Securities available-for-sale |  | 124,776 |  | 124,776 |
| Securities held-to-maturity |  | 19,557 |  | 20,303 |
| Loans held-for-sale |  | 1,025 |  | 1,025 |
| Loans receivable, net |  | 452,131 |  | 498,005 |
| Federal Home Loan Bank stock |  | 3,650 |  | 3,650 |
| Accrued interest receivable |  | 2,878 |  | 2,878 |
|  |  |  |  |  |
| Financial liabilities: |  |  |  |  |
| Demand and savings deposits |  | 313,669 |  | 313,669 |
| Certificates of deposit |  | 226,858 |  | 227,672 |
| Repurchase agreements |  | 15,893 |  | 15,525 |
| Borrowed funds |  | 47,129 |  | 47,396 |
| Accrued interest payable |  | 150 |  | 150 |

For purposes of the above disclosures of estimated fair value, the following assumptions were used as of September 30, 2010 and December 31, 2009. The estimated fair value for cash and cash equivalents, Federal Home Loan Bank stock, and accrued interest receivable and payable are considered to approximate carrying book value. The estimated fair value for loans is based on estimates of the rate the Bancorp would charge for similar loans at September 30, 2010 and December 31, 2009, applied for the time period until estimated repayment. For commercial loans, the fair value includes a liquidity adjustment to reflect current market conditions. The estimated fair value for demand and savings deposits is based on their carrying value. The estimated fair value for certificates of deposits is based on estimates of the rate the Bancorp would pay on such deposits at September 30, 2010 and December 31, 2009, applied for the time period until maturity. The estimated fair value for repurchase agreements and borrowed funds is based on current rates for similar financings. The estimated fair value of other financial instruments, and off-balance sheet loan commitments approximate cost and are not considered significant to this presentation.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Summary

NorthWest Indiana Bancorp (the "Bancorp") is a bank holding company registered with the Board of Governors of the Federal Reserve System. Peoples Bank SB (the "Bank"), an Indiana savings bank, is a wholly-owned subsidiary of the Bancorp. The consolidated financial statements include the Bancorp, the Bank, and the Bank's wholly owned subsidiaries, Peoples Service Corporation and NWIN, LLC. The Bancorp has no other business activity other than being the holding company for the Bank.

At September 30, 2010, the Bancorp had total assets of $\$ 652.1$ million, total loans of $\$ 428.8$ million and total deposits of $\$ 537.9$ million. Stockholders' equity totaled $\$ 57.5$ million or $8.81 \%$ of total assets, with book value per share at $\$ 20.49$. Net income for the quarter ended September 30, 2010, was $\$ 1.0$ million, or $\$ 0.37$ earnings per common share for both basic and diluted calculations. For the quarter ended September 30, 2010, the return on average assets (ROA) was $0.62 \%$, while the return on average stockholders' equity (ROE) was $7.09 \%$. For the nine months ended September 30, 2010, the Bancorp recorded net income of $\$ 4.0$ million, or $\$ 1.43$ earnings per basic share or $\$ 1.43$ earnings per diluted share. For the nine months ended September 30, 2010, the return on average assets (ROA) was $0.80 \%$, while the return on average stockholders' equity (ROE) was 9.50\%.

## Recent Developments

The Current Economic Environment. We continue to operate in a challenging and uncertain economic environment, including generally uncertain national conditions and local conditions in our markets. The capital and credit markets have been experiencing volatility and disruption for more than 33 months. The risks associated with our business become more acute in periods of a slowing economy or slow growth. Financial institutions continue to be affected by sharp declines in the real estate market and constrained financial markets. While we are continuing to take steps to decrease and limit our exposure to problem loans, we nonetheless retain direct exposure to the residential and commercial real estate markets, and we are affected by these events.

Our loan portfolio includes residential mortgage loans, construction loans, and commercial real estate loans. Continued declines in real estate values, home sales volumes and financial stress on borrowers as a result of the uncertain economic environment, including job losses, could have an adverse effect on our borrowers or their customers, which could adversely affect our financial condition and results of operations. In addition, the current level of low economic growth on a national scale, the occurrence of another national recession, or further deterioration in local economic conditions in our markets could drive loan losses beyond that which are provided for in our allowance for loan losses and result in the following other consequences: increases in loan delinquencies; problem assets and foreclosures may increase; demand for our products and services may decline; deposits may decrease, which would adversely impact our liquidity position; and collateral for our loans, especially real estate, may decline in value, in turn reducing customers' borrowing power, and reducing the value of assets and collateral associated with our existing loans.

Impact of Recent and Future Legislation. Over the last 24 months, Congress and the U.S. Department of the Treasury ("Treasury") have adopted legislation and taken actions to address the disruptions in the financial system and declines in the housing market, including the passage and implementation of the Emergency Economic Stabilization Act of 2008 ("EESA"), the Troubled Asset Relief Program ("TARP"), and the American Recovery and Reinvestment Act of 2009 ("ARRA"). In addition, on July 21, 2010, President Obama signed into law the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"), which significantly changes the regulation of financial institutions and the financial services industry. The Dodd-Frank Act includes provisions affecting large and small financial institutions alike, including several provisions that will profoundly affect how community banks, thrifts, and small bank and thrift holding companies, such as the Bancorp, will be regulated in the future. Among other things, these provisions abolish the Office of Thrift Supervision and transfer its functions to the other federal banking agencies, relax rules regarding interstate branching, allow financial institutions to pay interest on business checking accounts, change the scope of federal deposit insurance coverage, and impose new capital requirements on bank and thrift holding companies. The Dodd-Frank Act also establishes the Bureau of Consumer Financial Protection as an independent entity within the FRB, which will be given the authority to promulgate consumer protection regulations applicable to all entities offering consumer financial services or products, including banks. Additionally, the Dodd-Frank Act includes a series of provisions covering mortgage loan origination standards affecting, among other things, originator compensation, minimum repayment standards, and pre-payments. Moreover, the DoddFrank Act requires public companies like the Bancorp to hold shareholder advisory "say-on-pay" votes on executive compensation at least once every three years and submit related proposals to a vote of shareholders. Public companies are required to hold "say-on-pay" votes at any annual or other shareholder meeting occurring on or after January 21 , 2011. The Dodd-Frank Act contains numerous other provisions affecting financial institutions of all types, many of which may have an impact on the operating environment of the Bancorp in substantial and unpredictable ways. Consequently, the Dodd-Frank Act is likely to affect our cost of doing business, it may limit or expand our permissible activities, and it may affect the competitive balance within our industry and market areas. The nature and extent of future legislative and regulatory changes affecting financial institutions, including as a result of the Dodd-Frank Act, is very unpredictable at this time. The Bancorp's management continues to actively review the provisions of the Dodd-Frank Act, many of which are phased-in over the next several months and years, and assess its probable impact on the business, financial condition, and results of operations of the Bancorp. However, the ultimate effect of the Dodd-Frank Act on the financial services industry in general, and the Bancorp in particular, is uncertain at this time.

Moreover, it is not clear at this time what long-term impact the EESA, TARP, the ARRA, other liquidity and funding initiatives of the Treasury and other bank regulatory agencies that have been previously announced, and any additional programs that may be initiated in the future, will have on the financial markets and the financial services industry. The actual impact that EESA and such related measures undertaken to alleviate the credit crisis will have generally on the financial markets, including the levels of volatility and limited credit availability currently being experienced, is unknown. The failure of such measures to help provide long-term stability to the financial markets and a continuation or worsening of current financial market conditions could materially and adversely affect our business, financial condition, results of operations, access to credit or the trading price of our common stock. Finally, there can be no assurance regarding the specific impact that such measures may have on the Bancorp, or whether (or to what extent) the Bancorp will be able to benefit from such programs. In addition to the legislation mentioned above, federal and state governments could pass additional legislation responsive to current credit conditions. For example, the Bancorp could experience higher credit losses because of federal or state legislation or regulatory action that reduces the amount the Bancorp's borrowers are otherwise contractually required to pay under existing loan contracts. Also, the Bancorp could experience higher credit losses because of federal or state legislation or regulatory action that limits its ability to foreclose on property or other collateral or makes foreclosure less economically feasible.

Difficult Market Conditions Have Adversely Affected Our Industry. We are particularly exposed to downturns in the U.S. housing market. Dramatic declines in the housing market over the past three and-a-half years, with falling home prices and increasing foreclosures, unemployment and under-employment, have negatively impacted the credit performance of mortgage and construction loans and securities and resulted in significant write-downs of asset values by financial institutions, including government-sponsored entities, major commercial and investment banks, and regional financial institutions. Reflecting concern about the stability of the financial markets generally and the strength of counterparties, many lenders and institutional investors have reduced or ceased providing funding to borrowers, including to other financial institutions. This market turmoil and tightening of credit have led to an increased level of commercial and consumer delinquencies, lack of consumer confidence, increased market volatility and widespread reduction of business activity generally. We do not expect that the difficult conditions in the financial markets are likely to improve in the near future. A worsening of these conditions would likely exacerbate the adverse effects of these difficult market conditions on the Bancorp and others in the financial institutions industry. In particular, the Bancorp may face the following risks in connection with these events:

We expect to face increased regulation of our industry, particularly in connection with the regulatory overhaul provisions of the Dodd-Frank Act. Compliance with such regulation may increase our costs and limit our ability to pursue business opportunities.

Our ability to assess the creditworthiness of our customers may be impaired if the models and approaches we use to select, manage and underwrite our customers become less predictive of future behaviors.

- The process we use to estimate losses inherent in our credit exposure requires difficult, subjective and complex judgments, including forecasts of economic conditions and how these economic predictions might impair the ability of our borrowers to repay their loans, which may no longer be capable of accurate estimation which may, in turn, impact the reliability of the process.
- Our ability to borrow from other financial institutions on favorable terms or at all could be adversely affected by further disruptions in the capital markets or other events, including actions by rating agencies and deteriorating investor expectations.
- Competition in our industry could intensify as a result of the increasing consolidation of financial services companies in connection with current market conditions.

We may be required to pay significantly higher deposit insurance premiums because market developments have significantly depleted the insurance fund of the Federal Deposit Insurance Corporation (FDIC) and reduced the ratio of reserves to insured deposits.

In addition, the Federal Reserve Bank has been injecting vast amounts of liquidity into the banking system to compensate for weaknesses in short-term borrowing markets and other capital markets. A reduction in the Federal Reserve's activities or capacity could reduce liquidity in the markets, thereby increasing funding costs to the Bancorp or reducing the availability of funds to the Bancorp to finance its existing operations.

Concentrations of Real Estate Loans Could Subject the Bancorp to Increased Risks in the Event of a Protracted Real Estate Recession. A significant portion of the Bancorp's loan portfolio is secured by real estate. The real estate collateral in each case provides an alternate source of repayment in the event of default by the borrower and may deteriorate in value during the time the credit is extended. While real estate values in some regions of the country are beginning to show signs of stabilizing, the real estate markets in many other regions of the country continue to show weakness, and a further weakening of the real estate market could result in an increase in the number of borrowers who default on their loans and a reduction in the value of the collateral securing their loans, which in turn could have an adverse effect on our profitability and asset quality. If we are required to liquidate the collateral securing a loan to satisfy the debt during a period of reduced real estate values, our earnings and capital could be adversely affected.

## Financial Condition

During the nine months ended September 30, 2010, total assets decreased by $\$ 9.7$ million (1.5\%), with interest-earning assets decreasing by $\$ 5.1 \mathrm{million}$ ( $0.8 \%$ ). At September 30, 2010, interest-earning assets totaled $\$ 606.6$ million and represented $93.0 \%$ of total assets.

Loans receivable totaled $\$ 428.8$ million at September 30, 2010, compared to $\$ 458.2$ million at December 31, 2009, a decrease of $\$ 29.4$ million ( $6.4 \%$ ). The decrease in loan balances was a result of the sale of fixed rate mortgage loans and a decrease in loan demand. At September 30, 2010, loans receivable represented $70.7 \%$ of interest earning assets, $65.8 \%$ of total assets and $79.7 \%$ of total deposits. The loan portfolio, which is the Bancorp's largest asset, is a significant source of both interest and fee income. The Bancorp's lending strategy stresses quality loan growth, product diversification, and competitive and profitable pricing. The loan portfolio includes $\$ 48.2$ million ( $11.1 \%$ ) in construction and development loans, $\$ 133.3$ million ( $30.7 \%$ ) in residential mortgage loans, $\$ 8.0$ million ( $1.8 \%$ ) in multifamily loans, $\$ 135.7$ million ( $31.2 \%$ ) in commercial real estate loans, $\$ 870$ thousand $(0.2 \%)$ in consumer loans, $\$ 65.4$ million ( $15.0 \%$ ) in commercial business loans and $\$ 11.2$ million ( $2.6 \%$ ) in government and other loans. Adjustable rate loans comprised $40.6 \%$ of total loans at September 30, 2010.

The Bancorp is primarily a portfolio lender. Mortgage banking activities are generally limited to the sale of fixed rate mortgage loans with contractual maturities greater than 15 years. However, as a result of the low interest rate environment, management is selling all newly originated fixed rate mortgage loans in an effort to minimize future interest rate risk. These loans are identified as held for sale when originated and sold, on a case-by-case basis, in the secondary market. During the nine months ended September 30 , 2010 , the Bancorp sold $\$ 22.3$ million in fixed rate mortgage loans, compared to $\$ 45.0$ million during the nine months ended September 30, 2009. During 2009, a high level of loan sales occurred as a result of refinancing activity associated with the Federal Reserve's successful effort to lower long-term interest rates. Net gains realized from mortgage loans originated for sale totaled $\$ 607$ thousand for the nine months ended September 30, 2010, compared to $\$ 1.0$ million for the nine months ended September 30 , 2009.

Also, during the third quarter of 2010, the Bancorp entered into an agreement to conduct a $\$ 5.2$ million one-time sale of portfolio fixed rate mortgage loans, which were sold to reduce interest rate risk. This loan sale is expected to settle in October 2010. Net gains realized from this one-time mortgage loan sale are expected to total $\$ 272$ thousand. At September 30, 2010, the Bancorp had $\$ 5.7$ million in loans that were classified as held for sale, of which $\$ 5.2$ million was associated with the previously mentioned one-time sale.

The allowance for loan losses (ALL) is a valuation allowance for probable incurred credit losses, increased by the provision for loan losses, and decreased by charge-offs, less recoveries. A loan is charged-off against the allowance by management as a loss when deemed uncollectible, although collection efforts continue and future recoveries may occur. The determination of the amounts of the ALL and provisions for loan losses are based on management's current judgments about the credit quality of the loan portfolio with consideration given to all known relevant internal and external factors that affect loan collectability as of the reporting date. The appropriateness of the current period provision and the overall adequacy of the ALL are determined through a disciplined and consistently applied quarterly process that reviews the Bancorp's current credit risk within the loan portfolio and identifies the required allowance for loan losses given the current risk estimates.

Historically, the Bancorp has successfully originated commercial real estate loans within its primary lending area. However, beginning in the fourth quarter of 2005, in a response to a decrease in local loan demand and in an effort to reduce the potential credit risk associated with geographic concentrations, a strategy was implemented to purchase commercial real estate participation loans outside of the Bancorp's primary lending area. The strategy to purchase these commercial real estate participation loans was limited to $10 \%$ of the Bancorp's loan portfolio. The Bancorp's management discontinued the strategy during the third quarter of 2007. As of September 30, 2010, the Bancorp's commercial real estate participation loan portfolio carried an aggregate balance of $\$ 29.6$ million, and an additional $\$ 687$ thousand in funding commitments. Of the $\$ 29.6$ million in commercial real estate participation loans, $\$ 9.8$ million has been purchased within the Bancorp's primary lending area and $\$ 19.8$ million outside of the primary lending area. At September 30, 2010, $\$ 19.0$ million, or $64.2 \%$, of the Bancorp's commercial real estate participation loans have been internally classified as substandard. The $\$ 19.0$ million in substandard commercial real estate participation loans includes $\$ 14.1$ million in loans placed on non-accrual status. Of the $\$ 14.1$ million in commercial real estate participation loans placed on non-accrual status, $\$ 12.2$ million are located outside of the Bancorp's primary lending area. The discussion in the paragraphs that follow regarding non-performing loans, internally classified loans and impaired loans include loans from the Bancorp's commercial real estate participation loan portfolio.

For all of its commercial real estate participation loans, the Bancorp's management requires that the lead lenders obtain external appraisals to determine the fair value of the underlying collateral for any collateral dependent loans. The Bancorp's management requires current external appraisals when entering into a new lending relationship or when events have occurred that materially change the assumptions in the existing appraisal. The lead lenders receive external appraisals from qualified appraisal firms that have expertise in valuing commercial properties and are able to comply with the required scope of the engagement. After the lead lender receives the external appraisal and performs its compliance review, the appraisal is forwarded to the Bancorp for review. The Bancorp's management validates the external appraisal by conducting an internal in-house review by personnel with expertise in commercial real estate developments. If additional expertise is needed, an independent review appraiser is hired to assist in the evaluation of the appraisal. The Bancorp is not aware of any significant time lapses during this process. Periodically, the Bancorp's management may make adjustments to the external appraisal assumptions if additional known quantifiable data becomes available that materially impacts the value of a project. Examples of adjustments that may occur are changes in property tax assumptions or changes in capitalization rates. No adjustments were made to the appraisals that affected the September 30, 2010 reporting period. The Bancorp's management relies on up-to-date external appraisals to determine the current value of its commercial real estate participation loans. These values are appropriately adjusted to reflect changes in market value and, when necessary, are the basis for establishing the appropriate allowance for loan losses. If an updated external appraisal for a commercial real estate participation loan is received after the balance sheet date, but before the annual or quarterly financial statements are issued, material changes in appraised values are "pushed back" in the yet to be issued financial statements in order that appropriate loan loss provision is recorded for the current reporting period. The Bancorp's management consistently records loan charge-offs based on the fair value or income approach of the collateral as presented in the current external appraisal.

Non-performing loans include those loans that are 90 days or more past due and those loans that have been placed on non-accrual status. Non-performing loans totaled $\$ 23.6$ million at September 30, 2010, compared to $\$ 18.6$ million at December 31, 2009, an increase of $\$ 5.0$ million or $27.0 \%$. The current level of non-performing loans is concentrated with five commercial real estate participation loans in the aggregate of $\$ 13.9$ million. As previously reported, one commercial real estate participation loan is a condominium construction project in Orlando, Florida, with a current balance of $\$ 1.5$ million, which is classified as substandard. The carrying value of this loan is based on the current fair value of the project's collateral, less estimated selling and carrying costs. The second commercial real estate participation loan is an end loan for a hotel located in Dundee, Michigan, with a current balance of $\$ 1.2$ million, which is classified as substandard. The carrying value of this loan is based on the current fair value of the hotel, less estimated selling and carrying costs. The third commercial real estate participation loan is an end loan for a hotel located in Fort Worth, Texas, with a balance of $\$ 5.1$ million, which is classified as substandard. The carrying value of this loan is based on the current fair value of the hotel, less estimated selling and carrying costs. The fourth commercial real estate participation loan is a condominium construction project located in Chicago, Illinois, with a balance of $\$ 1.8$ million, which is classified as substandard. The carrying value of this loan is based on the current fair value of the project, less estimated selling and carrying costs. During October 2010, the terms of this loan were renegotiated resulting in a material reduction in principal, payment of all past due principal and interest, and establishment of cash reserves for interest and operating expenses for a twenty-four month period. In addition, the new terms require quarterly principal reductions beginning in the fourth quarter of 2010. The fifth commercial real estate participation loan was placed on nonaccrual during the third quarter of 2010. This loan is a hotel construction project located in Clearwater, Florida, with a balance of $\$ 4.4$ million, which is classified as substandard. The carrying value of this loan is based on the current fair value of the project, less estimated selling and carrying costs. For these commercial real estate participation loans, to the extent that actual cash flows, collateral values and strength of personal guaranties differ from current estimates, additional provisions to the allowance for loan losses may be required.

The ratio of non-performing loans to total loans was $5.50 \%$ at September 30, 2010, compared to $4.05 \%$ at December 31, 2009. The increase is primarily attributable to the previously mentioned five commercial real estate participation loans. The ratio of non-performing loans to total assets was $3.62 \%$ at September 30 , 2010 , compared to $2.81 \%$ at December 31, 2009. The September 30, 2010, non-performing loan balances include $\$ 23.3$ million in loans accounted for on a non-accrual basis and $\$ 296$ thousand in accruing loans, which were contractually past due 90 days or more. Loans, internally classified as substandard, totaled $\$ 41.0$ million at September 30 , 2010 , compared to $\$ 22.7$ million at December 31, 2009. The current level of substandard loans includes the previously mentioned five non-accruing commercial real estate participation loans and one accruing commercial real estate hotel loan in the amount of $\$ 5.0$ million. During October 2010, a $\$ 4.9$ million accruing commercial real estate participation hotel loan that was classified as substandard received significant collateral enhancements. Additional liquid collateral was received in the amount of $\$ 1.4$ million along with $\$ 2.0$ million in payment reserves. As a result of sustained performance for principal and interest payments and the enhanced collateral position, management anticipates that the substandard classification for this loan will be removed during the fourth quarter of 2010. Substandard loans include non-performing loans and potential problem loans, where information about possible credit issues or other conditions causes management to question the ability of such borrowers to comply with loan covenants or repayment terms. No loans were internally classified as doubtful or loss at September 30, 2010, or December 31, 2009. In addition to identifying and monitoring non-performing and other classified loans, management maintains a list of watch loans. Watch loans represent loans management is closely monitoring due to one or more factors that may cause the loan to become classified. Watch loans totaled $\$ 18.1$ million at September 30, 2010, compared to $\$ 26.7$ million at December 31, 2009. During the current quarter, one commercial real estate hotel loan in the amount of $\$ 5.0$ million was moved from watch to substandard status as a result of loan modifications requested by the borrower.

A loan is considered impaired when, based on current information and events, it is probable that a borrower will be unable to pay all amounts due according to the contractual terms of the loan agreement. At September 30, 2010, impaired loans totaled $\$ 27.5$ million, compared to $\$ 17.0$ million at December 31, 2009. The September 30, 2010, impaired loan balances consist of thirty-five commercial real estate and commercial business loans that are secured by business assets and real estate, and are personally guaranteed by the owners of the businesses. The September 30, 2010, ALL contained $\$ 1.0$ million in specific allowances for collateral deficiencies, compared to $\$ 1.2$ million in specific allowances at December 31, 2009. The reduction in specific allowances is a result of loan payments and charge-offs recorded during the nine months ended September 30, 2010. During the third quarter of 2010, eleven additional commercial real estate loans and commercial business loans totaling $\$ 11.1$ million were newly classified as impaired. Management's current estimates indicate collateral deficiencies of $\$ 522$ thousand for these loans. In addition, during the current quarter, the previously mentioned $\$ 1.8$ million commercial real estate participation condominium construction loan located in Chicago, Illinois was removed from impaired status. As of September 30, 2010, all loans classified as impaired were also included in the previously discussed substandard loan balances. There were no other loans considered to be impaired loans as of September 30, 2010. Typically, management does not individually classify smaller-balance homogeneous loans, such as mortgage or consumer loans, as impaired.

At September 30, 2010, the Bancorp classified five loans totaling $\$ 12.3$ million as troubled debt restructurings, which involves modifying the terms of a loan to forego a portion of interest or principal or reducing the interest rate on the loan to a rate materially less than market rates. The troubled debt restructurings are comprised of one construction development participation hotel loan in the amount of $\$ 1.2$ million, for which a significant deferral of principal repayment was granted. The second troubled debt restructuring is for a commercial real estate participation hotel loan in the amount of $\$ 5.1$ million, for which a significant deferral of principal repayment and extension in maturity was granted. The third is for a commercial real estate hotel loan in the amount of $\$ 5.0$ million for which a significant deferral of principal repayment was granted. This loan is on accrual status and classified as impaired. In addition, two commercial real estate troubled debt restructurings in the total amount of $\$ 914$ thousand are currently in bankruptcy proceedings, for which a significant deferral of principal and interest repayment was granted by the Bank as required by the bankruptcy plan. All of the loans classified as troubled debt restructurings are currently on non-accrual status and classified as impaired except for the one $\$ 5.0$ commercial real estate hotel loan described above, 1 which is on accrual status. The valuation basis for the Bancorp's troubled debt restructurings is based on the fair value of the collateral securing these loans.

As of September 30, 2010, the Bancorp's management was notified that the quarterly interest payments for three of its four investments in trust preferred securities are in "payment in kind" status. Payment in kind status results in a temporary delay in the payment of interest. As a result of a delay in the collection of the interest payments, management placed these securities on non-accrual status. At September 30, 2010, the cost basis of the three trust preferred securities on non-accrual status totaled $\$ 3.9$ million. Current estimates indicate that the interest payment delays may exceed ten years. One trust preferred security with a cost basis of $\$ 1.3$ million remains on accrual status.

At September 30, 2010, management is of the opinion that there are no loans or securities, except those discussed above, where known information about possible credit problems of borrowers causes management to have serious doubts as to the ability of such borrowers to comply with the present loan repayment terms and which may result in disclosure of such loans as non-accrual, past due or restructured loans. Also, at September 30, 2010, no other interest bearing assets were required to be disclosed as non-accrual, past due or restructured. Management does not presently anticipate that any of the non-performing loans or classified loans would materially impact future operations, liquidity or capital resources.

For the nine months ended September 30, 2010, $\$ 4.1$ million in provisions to the ALL were required, compared to $\$ 6.5$ million for the nine months ended September 30 , 2009. The current year ALL provisions were related to the elevated credit risk in the commercial real estate participation, commercial real estate and commercial business loan portfolios. Charge-offs, net of recoveries, totaled $\$ 2.0$ million for the nine months ended September 30, 2010, compared to $\$ 7.1$ million for the nine months ended September 30, 2009. The 2010 net loan charge-offs of $\$ 2.0$ million were comprised of $\$ 868$ thousand in commercial real estate participation loans, $\$ 567$ thousand in commercial real estate loans, $\$ 435$ thousand in residential real estate loans, $\$ 147$ thousand in commercial business loans and $\$ 22$ thousand in consumer loans. The ALL provisions take into consideration management's current judgments about the credit quality of the loan portfolio, loan portfolio balances, changes in the portfolio mix and local economic conditions. In determining the provision for loan losses for the current period, management has given consideration to increased risks associated with the local economy, changes in loan balances and mix, and asset quality.

The ALL to total loans was $1.91 \%$ at September 30, 2010, compared to $1.33 \%$ at December 31, 2009. The increase in ALL to total loans was a result of the increase in nonperforming loans and additional qualitative risks associated with the current stressed economic environment. The ALL to non-performing loans (coverage ratio) was $34.8 \%$ at September 30, 2010, compared to $32.9 \%$ at December 31, 2009. The September 30, 2010, balance in the ALL account of $\$ 8.2$ million is considered adequate by management after evaluation of the loan portfolio, past experience and current economic and market conditions. While management may periodically allocate portions of the allowance for specific problem loans, the whole allowance is available for any loan charge-offs that occur. The allocation of the ALL reflects performance and growth trends within the various loan categories, as well as consideration of the facts and circumstances that affect the repayment of individual loans, and loans which have been pooled as of the evaluation date, with particular attention given to non-performing loans and loans which have been classified as substandard, doubtful or loss. Management has allocated reserves to both performing and non-performing loans based on current information available.

At September 30, 2010, the Bancorp had twenty properties in foreclosed real estate totaling $\$ 5.1$ million, compared to twenty-one properties totaling $\$ 3.7$ million at December 31, 2009. Foreclosed real estate currently includes a $\$ 1.6$ million commercial real estate participation loan located in Ann Arbor, Michigan. During the first quarter of 2008 , the Bancorp's management filed a lawsuit against the lead lender to actively pursue potential material violations of the participation agreement and the underlying loan documentation. Management and its legal counsel continue to actively pursue the claims asserted within the lawsuit. During October 2010, a letter of intent for the sale of the Ann Arbor, Michigan property was received with a sales price that exceeds the current carrying value. Management anticipates that the sale of this property will occur during the fourth quarter of 2010. Also included in foreclosed real estate is a $\$ 1.8$ million commercial real estate condominium participation loan located in Chicago, Illinois. The remainder of the Bancorp's foreclosed real estate is located within its primary market area.

The primary objective of the Bancorp's investment portfolio is to provide for the liquidity needs of the Bancorp and to contribute to profitability by providing a stable flow of dependable earnings. Funds are generally invested in federal funds, interest bearing balances in financial institutions, U.S. government securities, federal agency obligations, obligations of states and local municipalities and corporate securities. The securities portfolio totaled $\$ 160.2$ million at September 30, 2010, compared to $\$ 144.3$ million at December 31, 2009, an increase of $\$ 15.9$ million ( $11.0 \%$ ). The increase in securities is a result of investing excess liquidity in the securities portfolio. At September 30 , 2010 , the securities portfolio represented $26.4 \%$ of interest-earning assets and $24.6 \%$ of total assets. The securities portfolio was comprised of $3.9 \%$ in U.S. government agency debt securities, $61.0 \%$ in U.S. government agency mortgage-backed securities and collateralized mortgage obligations, $34.3 \%$ in municipal securities, and $0.8 \%$ in pooled trust preferred securities. At September 30, 2010, securities available-for-sale (AFS) totaled $\$ 141.7$ million or $88.5 \%$ of total securities. AFS securities are those the Bancorp may decide to sell if needed for liquidity, asset-liability management or other reasons. In addition, at September 30, 2010, as a result of the increased liquidity from mortgage loans sales, the Bancorp carried $\$ 5.3$ million in interest bearing balances in financial institutions and $\$ 3.0$ million in fed funds sold. During the current quarter interest bearing balances in financial institutions decreased by $\$ 25.3$ million, while fed funds sold decreased by $\$ 8.3$ million. The balance reduction was a result of management's focus on reducing excess liquidity by reinvesting in the securities portfolio and reducing reliance on non-core deposits. At September 30, 2010, the Bancorp had a Federal Home Loan Bank (FHLB) stock balance of $\$ 3.7$ million.

Deposits are a fundamental and cost-effective source of funds for lending and other investment purposes. The Bancorp offers a variety of products designed to attract and retain customers, with the primary focus on building and expanding relationships. At September 30, 2010, deposits totaled $\$ 537.9$ million. During the nine months ended September 30, 2010, deposits decreased by $\$ 2.6$ million ( $0.5 \%$ ). Checking account balances increased by $\$ 12.4$ million ( $8.6 \%$ ). Savings account balances increased by $\$ 5.9$ million $(10.3 \%)$ during the current period. Money market deposit accounts (MMDA's) increased by $\$ 2.7$ million ( $2.4 \%$ ). Certificates of deposit decreased by $\$ 23.6$ million ( $10.4 \%$ ). The decrease is a result of strong core account growth and the subsequent realignment of the Bancorp's deposit mix, resulting in less non-core balances. At September 30, 2010, the deposit base was comprised of $29.2 \%$ checking accounts, $21.3 \%$ MMDA's, $11.7 \%$ savings accounts and $37.8 \%$ certificates of deposit.

The Bancorp's borrowed funds are primarily used to fund asset growth not supported by deposit generation. At September 30, 2010, borrowed funds and repurchase agreements totaled $\$ 49.7$ million compared to $\$ 63.0$ million at December 31, 2009, a decrease of $\$ 13.3$ million ( $21.1 \%$ ). During 2010, management repaid borrowed funds as a result of additional liquidity provided by strong core deposit growth. As a result, the Bancorp's borrowed funds at September 30, 2010, are comprised of $\$ 29.0$ million in Federal Home Loan Bank (FHLB) fixed advances, $\$ 20.1$ million in retail repurchase agreements, and $\$ 671$ thousand in other short term borrowings.

## Liquidity and Capital Resources

For the Bancorp, liquidity management refers to the ability to generate sufficient cash to fund current loan demand, meet deposit withdrawals, and pay dividends and operating expenses. Because profitability and liquidity are often conflicting objectives, management attempts to maximize the Bancorp's net interest margin by making adequate, but not excessive, liquidity provisions.

Changes in the liquidity position result from operating, investing and financing activities. Cash flows from operating activities are generally the cash effects of transactions and other events that enter into the determination of net income. The primary investing activities include loan originations, loan repayments, investments in interest bearing balances in financial institutions, and the purchase, sale, and maturity of investment securities. Financing activities focus almost entirely on the generation of customer deposits. In addition, the Bancorp utilizes borrowings (i.e., retail repurchase agreements, advances from the FHLB and federal funds purchased) as a source of funds.

During the nine months ended September 30, 2010, cash and cash equivalents increased by $\$ 2.8$ million compared to a $\$ 17.7$ million increase for the nine months ended September 30, 2009. The primary sources of cash were proceeds from loan sales, pay downs and sales of securities, and loan repayments. The primary uses of cash were the purchase of securities, loan originations, repayment of FHLB advances, and the payment of common stock dividends. Cash provided by operating activities totaled $\$ 12.9$ million for the nine months ended September 30, 2010, compared to $\$ 3.8$ million required for the nine month period ended September 30, 2009. The increase in cash from operating activities was a result of an increase in net income and other liabilities due to the clearing of customer ACH transactions, and other assets. Cash inflows from investing activities totaled $\$ 7.5$ million for the current period, compared to cash inflows of $\$ 1.2$ million for the nine months ended September 30, 2009. The increase for the current nine months was primarily related to proceeds from maturities and pay downs of securities and loans and the sale of foreclosed real estate. Net cash outflows from financing activities totaled $\$ 17.6$ million during the current period compared to $\$ 12.7$ million provided for the nine months ended September 30, 2009. The change in net cash inflows from financing activities was a result of decreased deposits and reduced borrowings for the period. The Bancorp paid dividends on common stock of $\$ 1.8$ million for the nine months ended September 30 , 2010, compared to $\$ 2.8$ million for the nine months ended September 30, 2009.

At September 30, 2010, outstanding commitments to fund loans totaled $\$ 82.7$ million. Approximately $38.7 \%$ of the commitments were at variable rates. Standby letters of credit, which are conditional commitments issued by the Bancorp to guarantee the performance of a customer to a third party, totaled $\$ 2.4$ million at September 30,2010 . Management believes that the Bancorp has sufficient cash flow and borrowing capacity to fund all outstanding commitments and letters of credit, while maintaining proper levels of liquidity.

During April 2010, the Bancorp's management entered into an agreement to begin construction of a twelfth banking center in St. John, Indiana. The cost of the new facility including land is expected to be approximately $\$ 2.3$ million. At September 30, 2010, disbursements for the new banking center totaled $\$ 1.4$ million. The facility is expected to open in October 2010 and will not have a material impact on noninterest expense during the current year. The new facility will provide opportunities to expand market share for the Bancorp's products and services within the town of St. John and nearby communities.

Management strongly believes that maintaining a high level of capital enhances safety and soundness. During the nine months ended September 30, 2010, stockholders' equity increased by $\$ 4.4$ million ( $8.2 \%$ ). During the nine months, stockholders' equity was increased by net income of $\$ 4.0$ million and the net change in the valuation of the available-for-sale securities of $\$ 1.6$ million. Decreasing stockholders' equity was the declaration of $\$ 1.6$ million in cash dividends.

The Bancorp is subject to risk-based capital guidelines adopted by the Board of Governors of the Federal Reserve System (the "FRB"), and the Bank is subject to risk-based capital guidelines adopted by the FDIC. As applied to the Bancorp and the Bank, the FRB and FDIC capital requirements are substantially identical. The Bancorp and the Bank are required to maintain a total risk-based capital ratio of $8 \%$, of which $4 \%$ must be Tier 1 capital. In addition, the FRB and FDIC regulations provide for a minimum Tier 1 leverage ratio (Tier 1 capital to adjusted average assets) of $3 \%$ for financial institutions that meet certain specified criteria, including that they have the highest regulatory rating and are not expecting or anticipating significant growth. All other financial institutions are required to maintain a Tier 1 leverage ratio of $3 \%$ plus an additional cushion of at least one to two percent.

The following table shows that, at September 30, 2010, and December 31, 2009, the Bancorp's capital exceeded all regulatory capital requirements. During the nine months, the Bancorp's regulatory capital ratios continue to be negatively impacted by regulatory requirements regarding collateralized debt obligations. The regulatory requirements state that for collateralized debt obligations that have been downgraded below investment grade by the rating agencies, increased risk based asset weightings are required for the downgraded investments. The Bancorp currently holds four pooled trust preferred securities with a cost basis of $\$ 5.2$ million. These investments currently have ratings that are below investment grade. As a result, approximately $\$ 32.8$ million of risk based assets are required for the trust preferred securities in the Bancorp's and Bank's total risk based capital calculation. The Bancorp's and the Bank's regulatory capital ratios were substantially the same at both September 30, 2010 and December 31, 2009. The dollar amounts are in millions.


The Bancorp's ability to pay dividends to its shareholders is entirely dependent upon the Bank's ability to pay dividends to the Bancorp. Under Indiana law, the Bank may pay dividends from its undivided profits (generally, earnings less losses, bad debts, taxes and other operating expenses) as is considered expedient by the Bank's Board of Directors. However, the Bank must obtain the approval of the Indiana Department of Financial (DFI) Institutions for the payment of a dividend if the total of all dividends declared by the Bank during the current year, including the proposed dividend, would exceed the sum of retained net income for the year to date plus its retained net income for the previous two years. For this purpose, "retained net income," means net income as calculated for call report purposes, less all dividends declared for the applicable period. The aggregate amount of dividends, which may be declared by the Bank in 2010, without prior DFI approval, approximates $\$ 1.8$ million plus current 2010 net profits. Moreover, the FDIC and the Federal Reserve Board may prohibit the payment of dividends if it determines that the payment of dividends would constitute an unsafe or unsound practice in light of the financial condition of the Bank. During the second quarter of 2010, the Federal Reserve Bank of Chicago (the Reserve Bank) notified the Bancorp's management that future shareholder dividend payments would require Reserve Bank permission in accordance with Supervisory Letter 09-4. The Reserve Bank's requirement to approve future dividend payments was a result of the Bancorp's $\$ 1.4$ million net loss recorded during the third quarter of 2009. During the third quarter of 2010, the FDIC notified the Bancorp's management that dividend payments from the Bank to the Bancorp would require prior approval from the FDIC. The FDIC's requirement to approve future dividend payments from the Bank to the Bancorp was a result of the Bank's elevated level of substandard assets. On September 23, 2010, the Bancorp announced that the Board of Directors of the Bancorp declared a third quarter dividend of $\$ 0.15$ per share, as compared to $\$ 0.21$ per share for the prior quarter. The Bancorp's third quarter dividend was paid to shareholders on October 8,2010 . During September 2010, both the Reserve Bank of Chicago and the FDIC approved the third quarter dividend payments. The change in dividend policy is reflective of the Bancorp Board's commitment that the shareholders long term interests are best served through the preservation of capital in the current stressed economic environment.

In addition to the matters described above, on October 29, 2010, the Board of Directors of the Bank adopted a resolution which, among other things, requires the Bank to obtain the prior written consent of the FDIC and the DFI prior to the declaration or payment of dividends. See "Part II - Other Information, Item 1. Legal Proceedings," below. The resolution was adopted at the direction of the FDIC and DFI.

## Results of Operations - Comparison of the Quarter Ended September 30, 2010 to the Quarter Ended September 30, 2009

For the quarter ended September 30, 2010, the Bancorp reported net income of $\$ 1.0$ million, compared to a net loss of $\$ 1.4$ million for the quarter ended September 30, 2009, an increase of $\$ 2.4$ million or $174.6 \%$. For the current quarter the ROA was $0.62 \%$, compared to ( $0.84 \%$ ) for the quarter ended September 30 , 2009. The ROE was $7.09 \%$ for the quarter ended September 30, 2010, compared to ( $10.02 \%$ ) for the quarter ended September 30, 2009.

Net interest income for the three months ended September 30, 2010 was $\$ 6.3$ million, an increase of $\$ 515$ thousand ( $9.0 \%$ ), compared to $\$ 5.7$ million for the quarter ended September 30, 2009. During the current quarter, the Bancorp's cost of funds continue to be positively impacted by the Federal Reserve's continued action in maintaining a low short-term interest rate environment. The weighted-average yield on interest-earning assets was $4.78 \%$ for the three months ended September 30,2010 , compared to $5.03 \%$ for the three months ended September 30, 2009. The weighted-average cost of funds for the quarter ended September 30, 2010, was $0.75 \%$ compared to $1.37 \%$ for the quarter ended September 30, 2009. The impact of the $4.78 \%$ return on interest earning assets and the $0.75 \%$ cost of funds resulted in an interest rate spread of $4.03 \%$ for the current quarter compared to $3.66 \%$ for the quarter ended September 30, 2009. During the current quarter, total interest income decreased by $\$ 422$ thousand ( $5.4 \%$ ) while total interest expense decreased by $\$ 937$ thousand ( $45.2 \%$ ). The net interest margin was $4.05 \%$ for the three months ended September 30, 2010, compared to $3.70 \%$ for the quarter ended September 30 , 2009. On a tax equivalent basis, the Bancorp's net interest margin was $4.27 \%$ for the three months ended September 30, 2010, compared to $3.91 \%$ for the quarter ended September 30 , 2009. Comparing the net interest margin on a tax equivalent basis more accurately compares the returns on tax-exempt loans and securities to those on taxable interest-earning assets.

During the three months ended September 30, 2010, interest income from loans decreased by $\$ 343$ thousand (5.5\%), compared to the three months ended September 30 , 2009. The change was primarily due to lower average balances. The weighted-average yield on loans outstanding was $5.38 \%$ for the current quarter, compared to $5.38 \%$ for the three months ended September 30, 2009. Loan balances averaged $\$ 441.0$ million for the current quarter, a decrease of $\$ 25.5$ million ( $5.5 \%$ ) from $\$ 466.5$ million for the three months ended September 30, 2009. During the three months ended September 30, 2010, interest income on securities and other interest bearing balances decreased by $\$ 79$ thousand ( $5.1 \%$ ), compared to the quarter ended September 30, 2009. The decrease was due to a decrease in the weighed-average yield of the securities portfolio. The weighted-average yield on securities and other interest bearing balances was $3.30 \%$, for the current quarter, compared to $3.98 \%$ for the three months ended September 30 , 2009. Securities balances averaged $\$ 159.8$ million for the current quarter, up $\$ 16.2$ million ( $11.3 \%$ ) from $\$ 143.6$ million for the three months ended September 30, 2009. The increase in security average balances is a result of consistent investment growth. Other interest bearing balances averaged $\$ 17.6$ million for the current period, up $\$ 6.1 \mathrm{million}$ ( $53.0 \%$ ) from $\$ 11.5$ million for the three months ended September 30, 2009. The increase in other interest bearing balances is a result of additional liquidity primarily generated by deposit growth.

Interest expense on deposits decreased by $\$ 937$ thousand ( $45.2 \%$ ) during the current quarter compared to the three months ended September 30, 2009. The change was primarily due to a decrease in the weighted-average rate paid on deposits. The weighted-average rate paid on deposits for the three months ended September 30 , 2010 was $0.64 \%$, compared to $1.22 \%$, for the quarter ended September 30, 2009. Total deposit balances averaged $\$ 548.9$ million for the current quarter, up $\$ 12.0$ million ( $2.2 \%$ ) from $\$ 536.9$ million for the quarter ended September 30, 2009. Interest expense on borrowed funds decreased by $\$ 159$ thousand (43.1\%) during the current quarter due to a decrease in average daily balances and a decrease in the weighted average rate paid for borrowed funds. The weighted-average cost of borrowed funds was $1.94 \%$ for the current quarter compared to $2.59 \%$ for the three months ended September 30, 2009. Borrowed funds averaged $\$ 52.9$ million during the quarter ended September 30, 2010, a decrease of $\$ 14.4$ million ( $21.4 \%$ ) from $\$ 67.3$ million for the quarter ended September 30, 2009.

Noninterest income for the quarter ended September 30, 2010 was $\$ 1.28$ million, an increase of $\$ 12$ thousand ( $1.0 \%$ ) from $\$ 1.26$ million for the quarter ended September 30 , 2009. During the current quarter, fees and service charges totaled $\$ 652$ thousand, a decrease of $\$ 42$ thousand ( $6.1 \%$ ) from $\$ 694$ thousand for the quarter ended September 30,2009 . The decrease in fees and service charges is a result of a reduction in fees related to checking accounts. Gains from loan sales totaled $\$ 335$ thousand for the current quarter, an increase of $\$ 168$ thousand ( $100.6 \%$ ), compared to $\$ 167$ thousand for the quarter ended September 30, 2009. The increase in gains from the sale of loans is a result of increased customer refinance activity to low rate fixed rate mortgages. Fees from Wealth Management operations totaled $\$ 353$ thousand for the quarter ended September 30 , 2010, an increase of $\$ 83$ thousand ( $30.7 \%$ ) from $\$ 270$ thousand for the quarter ended September 30, 2009. The increase in Wealth Management income is related to growth in assets under management and market value changes. Gains from the sale of securities totaled $\$ 111$ thousand for the current quarter, an increase of $\$ 18$ thousand (19.4\%) from $\$ 93$ thousand for the quarter ended September 30, 2009. Current market conditions provided opportunities to manage securities cash flows, while recognizing gains from the sales of securities. Income from an increase in the cash value of bank owned life insurance totaled $\$ 102$ thousand for the quarter ended September 30, 2010, an increase of $\$ 4$ thousand (4.1\%) from $\$ 98$ thousand for the quarter ended September 30, 2009. For the quarter ended September 30, 2010, a loss of $\$ 266$ thousand on foreclosed real estate was realized, compared to a $\$ 26$ thousand loss for the quarter ended September 30, 2009. During the current quarter, other noninterest income totaled $\$ 3$ thousand compared to $\$ 11$ thousand for the quarter ended September 30, 2009.

Noninterest expense for the quarter ended September 30, 2010 was $\$ 4.784$ million, an increase of $\$ 6$ thousand ( $0.1 \%$ ) from $\$ 4.778$ million for the three months ended September 30, 2009. During the current quarter, compensation and benefits totaled $\$ 2.4$ million, a decrease of $\$ 25$ thousand ( $1.0 \%$ ) from $\$ 2.5$ million for the quarter ended September 30, 2009. Occupancy and equipment expense totaled $\$ 794$ thousand for the current quarter, an increase of $\$ 12$ thousand ( $1.5 \%$ ) compared to $\$ 782$ thousand for the quarter ended September 30, 2009. The increase in occupancy and equipment expense is related to the opening of the Valparaiso, Indiana Banking Center in June 2009. Federal deposit insurance premium expense totaled $\$ 231$ thousand for the three months ended September 30, 2010, a decrease of $\$ 15$ thousand ( $6.1 \%$ ) from $\$ 246$ thousand for the three months ended September 30, 2009. Data processing expense totaled $\$ 236$ thousand for the three months ended September 30, 2010, an increase of $\$ 14$ thousand ( $6.3 \%$ ) from $\$ 222$ thousand for the three months ended September 30, 2009. Marketing expense related to banking products totaled $\$ 90$ thousand for the current quarter, a decrease of $\$ 63$ thousand $(41.2 \%)$ from $\$ 153$ thousand for the three months ended September 30, 2009. Other expenses related to banking operations totaled $\$ 1.0$ million for the quarter ended September 30,2010 , an increase of $\$ 83$ thousand ( $9.0 \%$ ) from $\$ 924$ thousand for the quarter ended September 30, 2009. The Bancorp's efficiency ratio was $63.5 \%$ for the quarter ended September 30, 2010, compared to $68.2 \%$ for the three months ended September 30, 2009. The ratio is determined by dividing total noninterest expense by the sum of net interest income and total noninterest income for the period.

Income tax expenses for the three months ended September 30, 2010 totaled $\$ 94$ thousand, compared to an income tax benefit of $\$ 1.1$ million for the three months ended September 30, 2009, an increase of $\$ 1.1$ million ( $108.9 \%$ ). The combined effective federal and state tax rate for the Bancorp was $8.3 \%$ for the three months ended September 30 , 2010, compared to (43.0)\% for the three months ended September 30, 2009. The Bancorp's higher current quarter effective tax rate is a result of the Bank's improved earnings before tax results.

## Results of Operations - Comparison of the Nine Months Ended September 30, 2010 to the Nine Months Ended September 30, 2009

For the nine months ended September 30, 2010, the Bancorp reported net income of $\$ 4.0$ million, compared to net income of $\$ 1.4$ million for the nine months ended September 30, 2009, an increase of $\$ 2.7$ million ( $196.8 \%$ ). For the current nine months the ROA was $0.80 \%$, compared to $0.27 \%$ for the nine months ended September 30 , 2009. The ROE was $9.50 \%$ for the nine months ended September 30, 2010, compared to $3.32 \%$ for the nine months ended September 30, 2009.

Net interest income for the nine months ended September 30, 2010 was $\$ 19.0$ million, an increase of $\$ 1.7$ million ( $9.8 \%$ ), compared to $\$ 17.3$ million for the nine months ended September 30, 2009. During the current nine months, the Bancorp's cost of funds continue to be positively impacted by the Federal Reserve's continued action in maintaining a low short-term interest rate environment. The weighted-average yield on interest-earning assets was $4.88 \%$ for the nine months ended September 30 , 2010, compared to $5.19 \%$ for the nine months ended September 30, 2009. The weighted-average cost of funds for the nine months ended September 30, 2010, was $0.87 \%$ compared to $1.55 \%$ for the nine months ended September 30, 2009. The impact of the $4.88 \%$ return on interest earning assets and the $0.87 \%$ cost of funds resulted in an interest rate spread of $4.01 \%$ for the current nine months compared to $3.64 \%$ for the nine months ended September 30, 2009. During the current nine months, total interest income decreased by $\$ 1.4$ million ( $5.7 \%$ ) while total interest expense decreased by $\$ 3.1$ million ( $43.5 \%$ ). The net interest margin was $4.03 \%$ for the nine months ended September 30, 2010, compared to $3.68 \%$ for the nine months ended September 30, 2009. On a tax equivalent basis, the Bancorp's net interest margin was $4.24 \%$ for the nine months ended September 30, 2010, compared to $3.68 \%$ for the nine months ended September 30, 2009. Comparing the net interest margin on a tax equivalent basis more accurately compares the returns on tax-exempt loans and securities to those on taxable interest-earning assets.

During the nine months ended September 30, 2010, interest income from loans decreased by $\$ 1.3$ million ( $6.7 \%$ ), compared to the nine months ended September 30 , 2009. The change was primarily due to a decrease in the weighted-average yield of the loan portfolio and lower average balances. The weighted-average yield on loans outstanding was $5.40 \%$ for the current nine months, compared to $5.53 \%$ for the nine months ended September 30, 2009. Loan balances averaged $\$ 453.7$ million for the current nine months, a decrease of $\$ 21.4$ million ( $4.5 \%$ ) from $\$ 475.1$ million for the nine months ended September 30, 2009. During the nine months ended September 30, 2010, interest income on securities and other interest bearing balances decreased by $\$ 76$ thousand ( $1.7 \%$ ), compared to the nine months ended September 30, 2009. The decrease was due to a decrease in the weighted-average yield of the securities portfolio. The weighted-average yield on securities and other interest bearing balances was $3.51 \%$, for the current nine months, compared to $4.13 \%$ for the nine months ended September 30, 2009. Securities balances averaged $\$ 155.7$ million for the current nine months, up $\$ 18.9$ million ( $13.8 \%$ ) from $\$ 136.8$ million for the nine months ended September 30, 2009. The increase in security average balances is a result of ongoing, consistent investment growth. Other interest bearing balances averaged $\$ 17.7$ million for the current period, up $\$ 4.4$ million ( $33.1 \%$ ) from $\$ 13.3$ million for the nine months ended September 30,2009 . The increase in other interest bearing balances is a result of additional liquidity primarily generated by deposit growth.

Interest expense on deposits decreased by $\$ 2.6$ million ( $44.9 \%$ ) during the current nine months compared to the nine months ended September 30 , 2009. The change was primarily due to a decrease in the weighted-average rate paid on deposits. The weighted-average rate paid on deposits for the nine months ended September 30,2010 was $0.75 \%$, compared to $1.41 \%$, for the nine months ended September 30, 2009. Total deposit balances averaged $\$ 558.6$ million for the current nine months, up $\$ 20.8$ million ( $3.9 \%$ ) from $\$ 537.8$ million for the nine months ended September 30, 2009. Interest expense on borrowed funds decreased by $\$ 470$ thousand ( $39.7 \%$ ) during the current nine months due to a decrease in average daily balances and a decrease in the weighted average rate paid for borrowing funds. The weighted-average cost of borrowed funds was $2.13 \%$ for the current nine months compared to $2.62 \%$ for the nine months ended September 30, 2009. Borrowed funds averaged $\$ 53.9$ million during the nine months ended September 30, 2010, a decrease of $\$ 16.6$ million ( $23.6 \%$ ) from $\$ 70.5$ million for the nine months ended September 30, 2009.

Noninterest income for the nine months ended September 30, 2010 was $\$ 4.2$ million, a decrease of $\$ 140$ thousand ( $3.2 \%$ ) from $\$ 4.4$ million for the nine months ended September 30, 2009. During the current nine months, fees and service charges totaled $\$ 1.9$ million, a decrease of $\$ 108$ thousand ( $5.4 \%$ ) from $\$ 2.0$ million for the nine months ended September 30, 2009. The decrease in fees and service charges is a result of a reduction in fees related to checking accounts. Gains from loan sales totaled $\$ 607$ thousand for the current nine months, a decrease of $\$ 425$ thousand ( $41.2 \%$ ), compared to $\$ 1.0$ million for the nine months ended September 30, 2009. The decrease in gains from the sale of loans is a result of decreased customer refinance activity to low rate fixed rate mortgages. Fees from Wealth Management operations totaled $\$ 887$ thousand for the nine months ended September 30, 2010, an increase of $\$ 215$ thousand ( $32.0 \%$ ) from $\$ 672$ thousand for the nine months ended September 30, 2009. The increase in Wealth Management income is related to growth in assets under management and market value changes. Gains from the sale of securities totaled $\$ 853$ thousand for the current nine months, an increase of $\$ 416$ thousand ( $95.2 \%$ ) from $\$ 437$ thousand for the nine months ended September 30, 2009. Current market conditions provided opportunities to manage securities cash flows, while recognizing gains from the sales of securities. Income from the cash value of bank owned life insurance totaled $\$ 306$ thousand for the nine months ended September 30 , 2010, which is the same as the nine months ended September 30, 2009. During the first quarter of 2010, the Bancorp recognized a $\$ 113$ thousand other-than-temporary impairment for one of its trust preferred securities. Additional impairments of $\$ 15$ thousand where required during the third quarter of 2010 . For the nine months ended September 30 , 2010 , a loss of $\$ 201$ thousand on foreclosed real estate was realized, compared to a $\$ 58$ thousand loss for the nine months ended September 30, 2009. Other noninterest income totaled $\$ 12$ thousand for the nine months ended September 30, 2010 and $\$ 23$ thousand for the nine months ended September 30, 2009.

Noninterest expense for the nine months ended September 30, 2010 was $\$ 14.3$ million, an increase of $\$ 63$ thousand ( $0.4 \%$ ) from $\$ 14.3$ million for the nine months ended September 30, 2009. During the current nine months, compensation and benefits totaled $\$ 7.3$ million, an increase of $\$ 232$ thousand ( $3.3 \%$ ) from $\$ 7.1$ million for the nine months ended September 30, 2009. Occupancy and equipment expense totaled $\$ 2.4$ million for the current nine months, an increase of $\$ 71$ thousand ( $3.1 \%$ ) compared to $\$ 2.3$ million for the nine months ended September 30, 2009. The increase in compensation and benefits, and occupancy and equipment expense is related to the opening of the Valparaiso, Indiana Banking Center in June 2009. Federal deposit insurance premium expense totaled $\$ 727$ thousand for the nine months ended September 30, 2010, a decrease of $\$ 259$ thousand $(26.3 \%)$ from $\$ 986$ thousand for the nine months ended September 30, 2009. The decrease was the result of an industry wide FDIC special assessment at June 30 , 2009 that was not repeated in 2010. Data processing expense totaled $\$ 700$ thousand for the nine months ended September 30, 2010, an increase of $\$ 48$ thousand ( $7.4 \%$ ) from $\$ 652$ thousand for the nine months ended September 30, 2009. Marketing expense related to banking products totaled $\$ 329$ thousand for the current nine months, a decrease of $\$ 39$ thousand ( $10.6 \%$ ) from $\$ 368$ thousand for the nine months ended September 30, 2009. Other expenses related to banking operations totaled $\$ 2.9$ million for the nine months ended September 30 , 2010 , an increase of $\$ 10$ thousand ( $0.3 \%$ ) from $\$ 2.9$ million for the nine months ended September 30, 2009. The Bancorp's efficiency ratio was $61.9 \%$ for the nine months ended September 30, 2010, compared to $66.0 \%$ for the nine months ended September 30, 2009. The ratio is determined by dividing total noninterest expense by the sum of net interest income and total noninterest income for the period.

Income tax expenses for the nine months ended September 30, 2010 totaled $\$ 669$ thousand, compared to an income tax benefit of $\$ 498$ thousand for the nine months ended September 30, 2009, an increase of $\$ 1.2$ million ( $234.3 \%$ ). The combined effective federal and state tax rate for the Bancorp was $14.2 \%$ for the nine months ended September 30, 2010, compared to ( $57.6 \%$ ) for the nine months ended September 30, 2009. The Bancorp's higher current effective tax rate is a result of the Bank's improved earnings before tax results.

## Critical Accounting Policies

Critical accounting policies are those accounting policies that management believes are most important to the portrayal of the Bancorp's financial condition and that require management's most difficult, subjective or complex judgments. The Bancorp's critical accounting policies from December 31, 2009 remain unchanged.

## Forward-Looking Statements

Statements contained in this report that are not historical facts are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The words or phrases "would be," "will allow," "intends to," "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project," or similar expressions are also intended to identify "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act. The Bancorp cautions readers that forward-looking statements, including without limitation those relating to the Bancorp's future business prospects, interest income and expense, net income, liquidity, and capital needs are subject to certain risks and uncertainties that could cause actual results to differ materially from those indicated in the forward-looking statements, due to, among other things, factors identified in this report, including those identified in the Bancorp's 2009 Form 10-K.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

Not Applicable.

## Item 4. Controls and Procedures

(a) Evaluation of Disclosure Controls and Procedures.

The Bancorp maintains disclosure controls and procedures (as defined in Sections 13a-15(e) and 15d - 15(e)) of regulations promulgated under the Securities Exchange Act of 1934 (the "Exchange Act") that are designed to ensure that information required to be disclosed by the Bancorp in the reports that it files or submits under the "Exchange Act" is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's ("SEC") rules and forms. These disclosure controls and procedures include controls and procedures designed to ensure that information required to be disclosed by the Bancorp in the reports that it files or submits under the Exchange Act is accumulated and communicated to the Bancorp's management, including its principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure. The Bancorp's chief executive officer and chief financial officer evaluate the effectiveness of the Bancorp's disclosure controls and procedures as of the end of each quarter. Based on that evaluation as of September 30, 2010, the Bancorp's chief executive officer and chief financial officer have concluded that such disclosure controls and procedures were effective as of that date in ensuring that information required to be disclosed by the Bancorp under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.
(b) Changes in Internal Control Over Financial Reporting

There was no change in the Bancorp's internal control over financial reporting identified in connection with the Bancorp's evaluation of controls that occurred during the three months ended September 30, 2010 that has materially affected, or is reasonably likely to materially affect, the Bancorp's internal control over financial reporting.

## PART II - Other Information

Item 1. Legal Proceedings
During the third quarter of 2010, the FDIC and DFI conducted a review of the Bank. As a result of that review, on October 29, 2010, the Board of Directors of the Bank adopted a resolution whereby the Bank agrees, among other things, to (1) adopt a written action plan to reduce the Bank's risk position in certain classified assets; (2) conduct certain reviews of the Bank's ALL; (3) develop and implement a written capital plan; (4) maintain a minimum Tier 1 leverage ratio of $8 \%$ through December 31 , 2010 and achieve an $8.5 \%$ ratio by June 30, 2011, and maintain a $12 \%$ minimum total risk-based capital ratio through December 31, 2010; (5) obtain the prior written consent of the FDIC and DFI prior to the declaration or payment of dividends; and (6) submit quarterly progress reports to the FDIC and DFI. The resolution was adopted at the direction of the FDIC and DFI. The Bank's management is committed to implementing the actions addressed in the resolution as promptly as possible.

The Bancorp is not a party to any other material legal proceedings. From time to time, the Bank is a party to ordinary routine litigation incidental to its business, including foreclosures.

Item 1A. Risk Factors
Not Applicable.
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
There are no matters reportable under this item.
Item 3. Defaults Upon Senior Securities
There are no matters reportable under this item.

## Item 4. (Removed and Reserved)

Item 5. Other Information
There are no matters reportable under this item.
Item 6. Exhibits

Exhibit

Number Description
31.1 Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer
31.2 Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer
$32.1 \quad$ Section 1350 Certifications

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## NORTHWEST INDIANA BANCORP

Date: October 29, 2010

Date: October 29, 2010
/s/ David A. Bochnowski

David A. Bochnowski
Chairman of the Board and Chief Executive Officer
/s/ Robert T. Lowry
Robert T. Lowry
Senior Vice President, Chief Financial Officer and Treasurer

CERTIFICATION PURSUANT TO
RULE 13a-14(a)/15d-14(a) OF THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

## I, David A. Bochnowski, certify that:

1. I have reviewed this quarterly report on Form 10-Q of NorthWest Indiana Bancorp;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13 a 15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15 (f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 29, 2010
/s/ David A. Bochnowski
David A. Bochnowski
Chairman of the Board and Chief Executive Officer

## CERTIFICATION PURSUANT TO

RULE 13a-14(a)/15d-14(a) OF THE SECURITIES EXCHANGE ACT OF 1934, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Robert T. Lowry, certify that:

1. I have reviewed this quarterly report on Form 10-Q of NorthWest Indiana Bancorp;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13 a $15(e)$ and $15 \mathrm{~d}-15(\mathrm{e})$ ) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15 d - 15 (f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 29, 2010

## /s/ Robert T. Lowry

Robert T. Lowry
Senior Vice President, Chief Financial
Officer and Treasurer

## CERTIFICATIONS PURSUANT TO <br> 18 U.S.C. SECTION 1350, <br> AS ADOPTED PURSUANT TO <br> SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of NorthWest Indiana Bancorp (the "Company") for the quarterly period ended September 30, 2010, as filed with the Securities and Exchange Commission (the "Report"), each of David A. Bochnowski, Chairman of the Board and Chief Executive Officer of the Company, and Robert T. Lowry, Senior Vice President, Chief Financial Officer and Treasurer of the Company, hereby certifies, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:
(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: October 29, 2010
/s/ David A. Bochnowski
David A. Bochnowski
Chairman of the Board and Chief Executive Officer
/s/ Robert T. Lowry
Robert T. Lowry
Senior Vice President, Chief Financial
Officer and Treasurer
A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to NorthWest Indiana Bancorp and will be retained by NorthWest Indiana Bancorp and furnished to the Securities and Exchange Commission or its staff upon request.


[^0]:    See accompanying notes to consolidated financial statements.

