## SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549

## FORM 10-Q

(Mark One)
区 Quarterly report pursuant to Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934.
For the quarterly period ended September 30, 2013 or
$\square \quad$ Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.
For the transition period from $\qquad$ to $\qquad$
Commission File Number: 0-26128
NorthWest Indiana Bancorp
(Exact name of registrant as specified in its charter)

| Indiana | 35-1927981 |
| :---: | :---: |
| (State or other jurisdiction of incorporation or organization) | (I.R.S. Employer Identification Number) |
| 9204 Columbia Avenue Munster, Indiana | 46321 |
| (Address of principal executive offices) | (ZIP code) |

Registrant's telephone number, including area code: (219) 836-4400
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\boxtimes \quad$ No $\square$

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\S 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes 区
No $\square$
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act (Check one):
Large accelerated filer $\square \quad$ Accelerated filer $\square \quad$ Non-accelerated filer $\square \quad$ Smaller Reporting Company $\mathbb{\text { Q }}$

## (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes $\square$ No $\mathbb{}$
There were $2,840,757$ shares of the registrant's Common Stock, without par value, outstanding at September 30, 2013.

## NorthWest Indiana Bancorp

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## NorthWest Indiana Bancorp <br> Consolidated Balance Sheets

| (Dollars in thousands) | $\begin{gathered} \text { September 30, } \\ 2013 \\ \text { (unaudited) } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2012 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and non-interest bearing balances in financial institutions | \$ | 7,711 | \$ | 8,512 |
| Interest bearing balances in financial institutions |  | 21,082 |  | 19,832 |
| Federal funds sold |  | 10,312 |  | 5,407 |
| Total cash and cash equivalents |  | 39,105 |  | 33,751 |
|  |  |  |  |  |
| Securities available-for-sale |  | 186,307 |  | 187,475 |
| Loans held-for-sale |  | 170 |  | 323 |
| Loans receivable |  | 428,806 |  | 436,981 |
| Less: allowance for loan losses |  | $(7,612)$ |  | $(8,421)$ |
| Net loans receivable |  | 421,194 |  | 428,560 |
| Federal Home Loan Bank stock |  | 3,086 |  | 3,086 |
| Accrued interest receivable |  | 2,359 |  | 2,483 |
| Premises and equipment |  | 17,217 |  | 17,678 |
| Foreclosed real estate |  | 1,657 |  | 425 |
| Cash value of bank owned life insurance |  | 16,285 |  | 12,516 |
| Prepaid FDIC insurance premium |  | - |  | 991 |
| Other assets |  | 6,057 |  | 4,557 |
|  |  |  |  |  |
| Total assets | \$ | 693,437 | \$ | 691,845 |

## LIABILITIES AND STOCKHOLDERS' EQUITY

| Deposits: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Non-interest bearing | \$ | 78,669 | \$ | 75,228 |
| Interest bearing |  | 488,761 |  | 491,181 |
| Total |  | 567,430 |  | 566,409 |
| Repurchase agreements |  | 20,543 |  | 16,298 |
| Borrowed funds |  | 31,309 |  | 33,207 |
| Accrued expenses and other liabilities |  | 6,940 |  | 8,280 |
|  |  |  |  |  |
| Total liabilities |  | 626,222 |  | 624,194 |
|  |  |  |  |  |
| Stockholders' Equity: |  |  |  |  |
| Preferred stock, no par or stated value; |  |  |  |  |
| 10,000,000 shares authorized, none outstanding |  | - |  | - |
| Common stock, no par or stated value; 10,000,000 shares authorized; |  |  |  |  |
| shares issued: September 30, $2013-2,897,202$ |  | 361 |  | 361 |
| December 31, 2012 - 2,888,902 |  |  |  |  |
| shares outstanding: September 30, $2013-2,840,757$ |  |  |  |  |
| December 31, 2012-2,839,137 |  |  |  |  |
| Additional paid in capital. |  | 5,216 |  | 5,189 |
| Accumulated other comprehensive (loss)/income |  | $(1,937)$ |  | 2,339 |
| Retained earnings |  | 64,780 |  | 60,817 |
| Treasury stock, common shares at cost: September 30, 2013-56,445 |  |  |  |  |
| December 31, 2012-49,765 |  | $(1,205)$ |  | $(1,055)$ |
|  |  |  |  |  |
| Total stockholders' equity |  | 67,215 |  | 67,651 |
|  |  |  |  |  |
| Total liabilities and stockholders' equity | \$ | 693,437 | \$ | 691,845 |

See accompanying notes to consolidated financial statements.

|  | NorthWest Indiana Bancorp <br> Consolidated Statements of Income <br> (unaudited) |  |  |
| :--- | :--- | :--- | :--- |

See accompanying notes to consolidated financial statements.

## NorthWest Indiana Bancorp

## Consolidated Statements of Comprehensive Income

 (unaudited)(Dollars in thousands)
Net income
Net change in net unrealized gains and losses on securities available-for-sale:
Unrealized (losses)/gains arising during the period
Less: reclassification adjustment for gains included in net income
Net securities gain/(loss) during the period
Tax effect

See accompanying notes to consolidated financial statements.

## NorthWest Indiana Bancorp <br> Consolidated Statements of Changes in Stockholders' Equity (unaudited)

| (Dollars in thousands) | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Balance at beginning of period | \$ | 65,564 | \$ | 64,921 | \$ | 67,651 | \$ | 62,960 |
| Comprehensive income: |  |  |  |  |  |  |  |  |
| Net income |  | 2,377 |  | 2,256 |  | 5,754 |  | 5,230 |
| Net unrealized change on securities available-for-sale, net of reclassifications and tax effects |  | 4 |  | 721 |  | $(4,272)$ |  | 605 |
| Amortization of unrecognized gain on postretirement benefit |  | (1) |  | (1) |  | (4) |  | (4) |
| Comprehensive income, net of tax |  | 2,380 |  | 2,976 |  | 1,478 |  | 5,831 |
|  |  |  |  |  |  |  |  |  |
| Stock based compensation expense |  | 11 |  | 4 |  | 27 |  | 12 |
| Sale of treasury stock |  | - |  | 39 |  | 22 |  | 101 |
| Stock repurchase |  | (115) |  | - |  | (172) |  | - |
| Cash dividends |  | (625) |  | (540) |  | $(1,791)$ |  | $(1,504)$ |
|  |  |  |  |  |  |  |  |  |
| Balance at end of period | \$ | $\underline{67,215}$ | \$ | $\xrightarrow{67,400}$ | \$ | $\underline{67,215}$ | \$ | $\xrightarrow{67,400}$ |

See accompanying notes to consolidated financial statements.

## NorthWest Indiana Bancorp <br> Consolidated Statements of Cash Flows <br> (unaudited)

| (Dollars in thousands) | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| Net income | \$ | 5,754 | \$ | 5,230 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Origination of loans for sale |  | $(11,103)$ |  | $(17,105)$ |
| Sale of loans originated for sale |  | 11,516 |  | 17,262 |
| Depreciation and amortization, net of accretion |  | 1,593 |  | 1,763 |
| Amortization of mortgage servicing rights |  | 114 |  | 91 |
| Stock based compensation expense |  | 27 |  | 12 |
| Gain on sale of securities, net |  | (540) |  | (735) |
| Other-than-temporary credit impairment of debt securities |  | - |  | 6 |
| Gain on sale of loans held-for-sale, net |  | (340) |  | (665) |
| Gain on foreclosed real estate, net |  | (17) |  | (170) |
| Benefit from bank owned life insurance |  | - |  | (587) |
| Provision for loan losses |  | 380 |  | 1,625 |
| Net change in: |  |  |  |  |
| Interest receivable |  | 124 |  | 251 |
| Other assets |  | 1,557 |  | 614 |
| Accrued expenses and other liabilities |  | $(1,340)$ |  | $(4,163)$ |
| Total adjustments |  | 1,971 |  | $(1,801)$ |
| Net cash - operating activities |  | 7,725 |  | 3,429 |
|  |  |  |  |  |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| Proceeds from maturities and pay downs of securities available-for-sale |  | 29,623 |  | 42,006 |
| Proceeds from sales of securities available-for-sale |  | 24,484 |  | 15,574 |
| Purchases of securities available-for-sale |  | $(59,426)$ |  | $(61,951)$ |
| Proceeds from sale of loans receivable transferred to loans held-for-sale |  | - |  | 3,591 |
| Loan participations purchased |  | 253 |  | $(9,393)$ |
| Net change in loans receivable |  | 5,245 |  | $(27,315)$ |
| Proceeds from sales of foreclosed real estate |  | 273 |  | 2,803 |
| Purchase of premises and equipment, net |  | (569) |  | (486) |
| Purchase of bank owned life insurance |  | $(3,500)$ |  | - |
| Increase in cash value of bank owned life insurance |  | (269) |  | (290) |
| Net cash - investing activities |  | $(3,886)$ |  | $(35,461)$ |
|  |  |  |  |  |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| Net change in deposits |  | 1,021 |  | 20,793 |
| Proceeds from FHLB advances |  | 11,000 |  | 2,000 |
| Repayment of FHLB advances |  | $(13,000)$ |  | $(4,000)$ |
| Change in other borrowed funds |  | 4,347 |  | 7,678 |
| Proceeds from sale of treasury stock |  | 22 |  | 101 |
| Common stock repurchased |  | (172) |  | - |
| Dividends paid |  | $(1,703)$ |  | $(1,389)$ |
| Net cash - financing activities |  | 1,515 |  | 25,183 |
| Net change in cash and cash equivalents |  | 5,354 |  | $(6,849)$ |
| Cash and cash equivalents at beginning of period |  | 33,751 |  | 26,367 |
| Cash and cash equivalents at end of period | \$ | 39,105 | \$ | 19,518 |
|  |  |  |  |  |
| SUPPLEMENTAL CASH FLOW INFORMATION: |  |  |  |  |
| Cash paid during the period for: |  |  |  |  |
| Interest | \$ | 1,333 | \$ | 1,855 |
| Income taxes |  | 1,081 |  | 1,278 |
| SUPPLEMENTAL NONCASH INFORMATION: |  |  |  |  |
| Transfers from loans to foreclosed real estate | \$ | 1,519 | \$ | 1,366 |
| Transfers from loans receivable to loans held-for-sale |  | - |  | 3,428 |

## NorthWest Indiana Bancorp Notes to Consolidated Financial Statements

## Note 1 - Basis of Presentation

The consolidated financial statements include the accounts of NorthWest Indiana Bancorp (the "Bancorp"), its wholly-owned subsidiary, Peoples Bank SB (the "Bank"), and the Bank's wholly-owned subsidiaries, Peoples Service Corporation, NWIN, LLC, NWIN Funding, Inc, and Columbia Development Company, LLC. The Bancorp has no other business activity other than being a holding company for the Bank. The Bancorp's earnings are dependent upon the earnings of the Bank. The accompanying unaudited consolidated financial statements were prepared in accordance with instructions for Form 10-Q and, therefore, do not include all disclosures required by U.S. generally accepted accounting principles for complete presentation of consolidated financial statements. In the opinion of management, the consolidated financial statements contain all adjustments necessary to present fairly the consolidated balance sheets of the Bancorp as of September 30, 2013 and December 31, 2012, and the consolidated statements of income, comprehensive income, and changes in stockholders' equity for the three and nine months ended September 30, 2013 and 2012, and consolidated statements of cash flows for the nine months ended September 30, 2013 and 2012. The income reported for the nine month period ended September 30, 2013 is not necessarily indicative of the results to be expected for the full year.

## Note 2 - Use of Estimates

Preparing financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period, as well as the disclosures provided. Actual results could differ from those estimates. Estimates associated with the allowance for loan losses, fair values of foreclosed real estate, loan servicing rights, investment securities, deferred tax assets, and the status of contingencies are particularly susceptible to material change in the near term.

## Note 3 - Securities

The fair value of available-for-sale securities and the related gross unrealized gains and losses recognized in accumulated other comprehensive income were as follows:

| (Dollars in thousands) | Cost <br> Basis |  | Gross Unrealized Gains |  | Gross Unrealized Losses |  | Estimated <br> Fair <br> Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2013 |  |  |  |  |  |  |  |  |
| U.S. government sponsored entities | \$ | 20,497 | \$ | 5 | \$ | (503) | \$ | 19,999 |
| Collateralized mortgage obligations and residential mortgage-backed securities |  | 91,165 |  | 1,642 |  | $(1,238)$ |  | 91,569 |
| Municipal securities |  | 72,409 |  | 1,857 |  | $(1,529)$ |  | 72,737 |
| Collateralized debt obligations |  | 5,208 |  | - |  | $(3,206)$ |  | 2,002 |
| Total securities available-for-sale | \$ | $\underline{\text { 189,279 }}$ | \$ | 3,504 | \$ | $(6,476)$ | \$ | $\underline{\text { 186,307 }}$ |
|  |  |  |  |  |  |  |  |  |
| December 31, 2012 |  |  |  |  |  |  |  |  |
| U.S. government sponsored entities | \$ | 23,009 | \$ | 94 | \$ | (7) | \$ | 23,096 |
| Collateralized mortgage obligations and residential mortgage-backed securities |  | 96,782 |  | 3,147 |  | (15) |  | 99,914 |
| Municipal securities |  | 58,946 |  | 4,155 |  | (28) |  | 63,073 |
| Collateralized debt obligations |  | 5,208 |  | - |  | $(3,816)$ |  | 1,392 |
| Total securities available-for-sale | \$ | 183,945 | \$ | 7,396 | \$ | $(3,866)$ | \$ | 187,475 |

The fair value of available-for-sale debt securities and carrying amount, if different, at September 30, 2013 by contractual maturity, were as follows. Securities not due at a single maturity date, primarily mortgage-backed securities, are shown separately.

| (Dollars in thousands)September 30,2013 | Available-for-sale |  |  |
| :---: | :---: | :---: | :---: |
|  | Estimated |  | Tax-Equivalent |
|  |  |  |  |
|  | Value |  | Yield (\%) |
| Due in one year or less | \$ | 1,082 | 7.76 |
| Due from one to five years |  | 17,032 | 2.82 |
| Due from five to ten years |  | 30,707 | 4.57 |
| Due over ten years |  | 45,917 | 4.64 |
| Collateralized mortgage obligations and residential mortgage-backed securities |  | 91,569 | 2.83 |
| Total | \$ | 186,307 | 3.59 |

Sales of available-for-sale securities were as follows for the nine months ended:

| (Dollars in thousands) | $\begin{gathered} \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { September } 30, \\ 2012 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Proceeds | \$ | 24,484 | \$ | 15,574 |
| Gross gains |  | 600 |  | 735 |
| Gross losses |  | (60) |  | - |

Accumulated other comprehensive income/(loss) balances, net of tax, related to available-for-sale securities, were as follows:

| (Dollars in thousands) |  | Unrealized <br> gain/(loss) |
| :--- | :--- | ---: |
| Beginning balance, December 31, 2012 <br> Current period change | $\$$ | $(4,272)$ |
| Ending balance, September 30, 2013 | $\underline{(1,988)}$ |  |

Securities with carrying values of approximately $\$ 30,948,000$ and $\$ 32,935,000$ were pledged as of September 30, 2013 and December 31, 2012, respectively, as collateral for repurchase agreements, public funds, and for other purposes as permitted or required by law.

Securities with unrealized losses at September 30, 2013 and December 31, 2012 not recognized in income are as follows:

| (Dollars in thousands) | Less than 12 m |  |  |  | 12 months or lon |  |  |  | Tot |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimated |  | Unrealized Losses |  | Estimated Fair Value |  | Unrealized Losses |  | EstimatedFairValue |  | Unrealized Losses |  |
|  | Fair Value |  |  |  |  |  |  |  |  |  |  |  |
| September 30, 2013 |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. government sponsored entities | \$ | 17,494 | \$ | (503) | \$ | - | \$ | - | \$ | 17,494 | \$ | (503) |
| Collateralized mortgage obligations and residential mortgage-backed securities |  | 38,528 |  | $(1,238)$ |  |  |  |  |  | 38,528 |  | $(1,238)$ |
| Municipal securities |  | 25,640 |  | $(1,529)$ |  | - |  | - |  | 25,640 |  | $(1,529)$ |
| Collateralized debt obligations |  | - |  | - |  | 2,002 |  | $(3,206)$ |  | 2,002 |  | $(3,206)$ |
| Total temporarily impaired | \$ | 81,662 | \$ | $(3,270)$ | \$ | 2,002 | \$ | $(3,206)$ | \$ | 83,664 | \$ | $(6,476)$ |
| Number of securities |  |  |  | 104 |  |  |  | 4 |  |  |  | 108 |
| (Dollars in thousands) | Less than 12 months |  |  |  | 12 months or longer |  |  |  | Total |  |  |  |
|  | EstimatedFairValue |  | Unrealized Losses |  | Estimated <br> Fair <br> Value |  | UnrealizedLosses |  | EstimatedFairValue |  | Unrealized Losses |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| December 31, 2012 |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. government sponsored entities | \$ | 3,492 | \$ | (7) | \$ | - | \$ | - | \$ | 3,492 | \$ | (7) |
| Collateralized mortgage obligations and residential mortgage-backed securities |  | 2,294 |  | (15) |  | - |  |  |  | 2,294 |  | (15) |
| Municipal securities |  | 3,330 |  | (28) |  | - |  | - |  | 3,330 |  | (28) |
| Collateralized debt obligations |  | - |  | - |  | 1,392 |  | $(3,816)$ |  | 1,392 |  | $(3,816)$ |
| Total temporarily impaired | \$ | 9,116 | \$ | (50) | \$ | 1,392 | \$ | $(3,816)$ | \$ | 10,508 | \$ | $(3,866)$ |
| Number of securities |  |  |  | 14 |  |  |  | 4 |  |  |  | 18 |

Unrealized losses on securities have not been recognized into income because the securities are of high credit quality or have undisrupted cash flows. Management has the intent and ability to hold those securities for the foreseeable future, and the decline in fair value is largely due to changes in interest rates and volatility in securities markets. The fair value is expected to recover as the securities approach maturity.

## Note 4 - Loans Receivable

|  | (Dollars in thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2013 |  | December 31, 2012 |  |
| Loans secured by real estate: |  |  |  |  |
| Construction and land development | \$ | 18,489 | \$ | 23,984 |
| Residential, including home equity |  | 161,180 |  | 154,945 |
| Commercial real estate and other dwelling |  | 170,695 |  | 179,825 |
| Total loans secured by real estate |  | 350,364 |  | 358,754 |
| Consumer loans |  | 242 |  | 350 |
| Commercial business |  | 58,653 |  | 69,310 |
| Government and other |  | 19,919 |  | 8,869 |
| Subtotal |  | 429,178 |  | 437,283 |
| Less: |  |  |  |  |
| Net deferred loan origination fees |  | (252) |  | (251) |
| Undisbursed loan funds |  | (120) |  | (51) |
| Loans receivable | \$ | 428,806 | \$ | 436,981 |



$\xlongequal{$|  Commercial  |
| :---: |
|  Business Loans  |$} \quad$| Government <br> Loans |
| :---: |

The Bancorp's activity in the allowance for loan losses is summarized below for the nine months ended September 30, 2013:

| Allowance for loan losses: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Beginning Balance | \$ | 1,024 | \$ | 19 |
| Charge-offs |  | (124) |  | (10) |
| Recoveries |  | 1 |  | 5 |
| Provisions |  | 636 |  |  |
| Ending Balance | \$ | 1,537 | \$ | 14 |

The Bancorp's activity in the allowance for loan losses is summarized below for the nine months ended September 30, 2012:


The Bancorp's credit quality indicators, are summarized below at September 30, 2013 and December 31, 2012:


The Bancorp has established a standard loan grading system to assist management, lenders and review personnel in their analysis and supervision of the loan portfolio. The use and application of theses grades by the Bancorp is uniform and conforms to regulatory definitions. The loan grading system is as follows:

2 - Moderate risk
Borrower consistently internally generates sufficient cash flow to fund debt service, working assets, and some capital expenditures. Risk of default considered low.

## 3 - Acceptable risk

Borrower generates sufficient cash flow to fund debt service, but most working asset and all capital expansion needs are provided from external sources. Profitability ratios and key balance sheet ratios are usually close to peers but one or more ratios (e.g. leverage) may be higher than peer. Earnings may be trending down over the last three years. Borrower may be able to obtain similar financing from other banks with comparable or less favorable terms. Risk of default is acceptable but requires collateral protection.

## 4 - Pass/monitor

The borrower has significant weaknesses resulting from performance trends or management concerns. The financial condition of the company has taken a negative turn and may be temporarily strained. Cash flow may be weak but cash reserves remain adequate to meet debt service. Management weaknesses are evident. Borrowers in this category will warrant more than the normal level of supervision and more frequent reporting.

5 - Special mention (watch)
Special mention credits are considered bankable assets with no apparent loss of principal or interest envisioned but requiring a high level of management attention. Assets in this category are currently protected but are potentially weak. These borrowers are subject to economic, industry, or management factors having an adverse impact upon their prospects for orderly service of debt. The perceived risk in continued lending is considered to have increased beyond the level where such loans would normally be granted. These assets constitute an undue and unwarranted credit risk, but not to the point of justifying a classification of Substandard.

6 - Substandard
This classification consists of loans which are inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged. Financial statements normally reveal some or all of the following: poor trends, lack of earnings and cash flow, excessive debt, lack of liquidity, and the absence of creditor protection. Loans are still considered collectible, but due to increased risks and defined weaknesses of the credit, some loss could be incurred in collection if the deficiencies are not corrected.

7 - Doubtful
This classification consists of loans where the possibility of loss is high after collateral liquidation based upon existing facts, market conditions, and value. Loss is deferred until certain important and reasonably specific pending factors which may strengthen the credit can be exactly determined. These factors may include proposed acquisitions, liquidation procedures, capital injection and receipt of additional collateral, mergers or refinancing plans.

Performing loans are loans that are paying as agreed and are less than ninety days past due on payments of interest and principal.

The Bancorp's troubled debt restructurings for the nine month periods presented are summarized below:

|  | Number of Contracts | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Pre-Modification Outstanding Recorded Investment |  |  | Post-Modification Outstanding Recorded Investment |  | Number of Contracts | Pre- <br> Modification Outstanding Recorded Investment |  |  | Post- <br> Modification Outstanding Recorded Investment |  |
|  | September 30, 2013 |  |  |  |  |  | September 30, 2012 |  |  |  |  |  |
| Troubled debt restructurings during the period: |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential real estate, including home equity |  | 6 | \$ | 792 | \$ | 782 |  | 8 | \$ | 741 | \$ | 737 |
| Consumer loans |  | - |  |  |  |  |  |  |  |  |  |  |
| Commercial real estate, construction \& land development, and other dwellings |  | - |  | - |  | - |  | 3 |  | 3,868 |  | 1,838 |
| Commercial participations purchased |  | - |  |  |  | - |  | - |  | - |  | - |
| Commercial business loans |  | - |  | - |  | - |  | 1 |  | 108 |  | 102 |
| Government loans |  | - |  | - |  | - |  | - |  | - |  | - |

No troubled debt restructurings have subsequently defaulted during the periods presented. All of the loans classified as troubled debt restructurings are also considered impaired. The valuation basis for the Bancorp's troubled debt restructurings is based on the present value of cash flows, unless consistent cash flows are not present, then the fair value of the collateral securing the loan is the basis for valuation. Troubled debt restructurings that subsequently defaulted during the period are loans that were restructured and, subsequent to restructuring, were moved to nonaccrual status and failed to comply with the guidelines of the restructured note. Troubled debt restructurings that subsequently defaulted are presented for comparison purposes and are relevant only to the period in which the subsequent default occurred.

The Bancorp's individually evaluated impaired loans are summarized below:

| (Dollars in thousands) | As of September 30, 2013 |  |  |  |  |  | For the nine months ended September 30, 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Recorded <br> Investment |  | Unpaid Principal <br> Balance |  | Related Allowance |  | Average Recorded Investment |  | Interest <br> Income <br> Recognized |  |
| With no related allowance recorded: |  |  |  |  |  |  |  |  |  |  |
| Residential real estate, including home equity | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Commercial real estate, construction \& land development, and other dwellings |  | 620 |  | 620 |  | - |  | 891 |  | 23 |
| Commercial participations purchased |  | - |  | - |  | - |  | - |  | - |
| Commercial business loans |  | 616 |  | 700 |  | - |  | 938 |  | 3 |
| With an allowance recorded: |  |  |  |  |  |  |  |  |  |  |
| Residential real estate, including home equity |  | 896 |  | 907 |  | 17 |  | 871 |  | 22 |
| Commercial real estate, construction \& land development, and other dwellings |  | 7,885 |  | 7,885 |  | 1,669 |  | 9,360 |  | 217 |
| Commercial participations purchased |  | - |  | - |  | - |  | - |  | - |
| Commercial business loans |  | 312 |  | 580 |  | 36 |  | 559 |  | 7 |
| Total: |  |  |  |  |  |  |  |  |  |  |
| Residential real estate, including home equity | \$ | 896 | \$ | 907 | \$ | 17 | \$ | 871 | \$ | 22 |
| Commercial real estate, construction \& land development, and other dwellings | \$ | 8,505 | \$ | 8,505 | \$ | 1,669 | \$ | 10,251 | \$ | 240 |
| Commercial participations purchased | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Commercial business loans | \$ | 928 | \$ | 1,280 | \$ | 36 | \$ | 1,497 | \$ | 10 |


|  |  |  |
| :--- | :--- | :--- | :--- | :--- |

The Bancorp's age analysis of past due loans is summarized below:


The Bancorp's loans on nonaccrual status are summarized below:

|  | (Dollars in thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  |
| Residential real estate, including home equity. | \$ | 2,922 | \$ | 1,846 |
| Consumer loans |  | - |  | 10 |
| Commercial real estate, construction \& land development, and other dwellings |  | 809 |  | 2,311 |
| Commercial participations purchased |  | - |  | 5,442 |
| Commercial business loans |  | 839 |  | 1,644 |
| Government loans |  | - |  | - |
| Total | \$ | 4,570 | \$ | 11,253 |

## Note 5 - Foreclosed Real Estate

Foreclosed real estate at period-end is summarized below:

| (Dollars in thousands) |
| :--- | ---: | ---: | ---: |
| December 31, |

## Note 6 - Concentrations of Credit Risk

The primary lending area of the Bancorp encompasses all of Lake County in northwest Indiana, where a majority of loan activity is concentrated. The Bancorp is also an active lender in Porter County, and to a lesser extent, LaPorte, Newton and Jasper counties in Indiana, and Lake, Cook and Will counties in Illinois. Substantially all loans are secured by specific items of collateral including residences, commercial real estate, land development, business assets and consumer assets.

## Note 7 - Earnings Per Share

Earnings per common share is computed by dividing net income by the weighted-average number of common shares outstanding. A reconciliation of the numerators and denominators of the basic and diluted earnings per common share computations for the three and nine months ended September 30, 2013 and 2012 are as follows:

| (Dollars in thousands, except per share data) | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Basic earnings per common share: |  |  |  |  |  |  |  |  |
| Net income as reported | \$ | 2,377 | \$ | 2,256 | \$ | 5,754 | \$ | 5,230 |
| Weighted average common shares outstanding |  | , 43,596 |  | 2,840,899 |  | 2,315 |  | 2,839,375 |
| Basic earnings per common share | \$ | 0.84 | \$ | 0.79 | \$ | 2.02 | \$ | 1.84 |
| Diluted earnings per common share: |  |  |  |  |  |  |  |  |
| Net income as reported | \$ | 2,377 | \$ | 2,256 | \$ | 5,754 | \$ | 5,230 |
| Weighted average common shares outstanding |  | 23,596 |  | 2,840,899 |  | 2,315 |  | 2,839,375 |
| Add: Dilutive effect of assumed stock option exercises |  |  |  |  |  | - |  |  |
| Weighted average common and dilutive |  |  |  |  |  |  |  |  |
| potential common shares outstanding |  | 43,596 |  | 2,840,899 |  | 2,315 |  | 2,839,375 |
| Diluted earnings per common share | - | 0.84 | \$ | 0.79 | \$ | 2.02 | \$ | 1.84 |

## Note 8 - Stock Based Compensation

The Bancorp's 2004 Stock Option Plan (the Plan), which is stockholder-approved, permits the grant of share options to its employees for up to 250,000 shares of common stock. Awards granted under the Plan may be in the form of incentive stock options, non-incentive stock options, or restricted stock awards.

As required by the Stock Compensation Topic, companies are required to record compensation cost for stock options and awards provided to employees in return for employment service. For the nine months ended September 30, 2013, stock based compensation expense of $\$ 27$ thousand was recorded, compared to $\$ 12$ thousand for the nine months ended September 30, 2012. It is anticipated that current outstanding vested and unvested options and awards will result in additional compensation expense of approximately \$12 thousand in 2013 and \$42 thousand in 2014.

There were no incentive stock options granted during the first nine months of 2013 or 2012 . When options are granted, the cost is measured at the fair value of the options when granted, and this cost is expensed over the employment service period, which is normally the vesting period of the options or awards. Compensation cost will also be recorded for prior option grants that vest after the date of adoption. A summary of incentive option activity under the Bancorp's incentive stock option plan for the nine months ended September 30, 2013 follows:

| Incentive options | Shares |  |  | WeightedAverage Remaining Contractual Term | Aggregate Intrinsic Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at January 1, 2013 | 25,950 | \$ | 27.06 |  |  |
| Granted | - |  | - |  |  |
| Exercised | - |  | - |  |  |
| Forfeited | $(3,875)$ |  | 29.90 |  |  |
| Expired | $(15,725)$ | \$ | 25.25 |  |  |
| Outstanding at September 30, 2013 | 6,350 | \$ | 29.82 | 0.8 |  |
| Exercisable at September 30, 2013 | 6,350 | \$ | 29.82 | 0.8 |  |

There were 8,450 shares of restricted stock granted during the first nine months of 2013. No shares of restricted stock were granted during the first nine months of 2012 . Restricted stock awards are issued with an award price equal to the market price of the Bancorp's common stock on the award date and with a five year vesting period. Forfeiture provisions exist for personnel that separate employment before the vesting period expires. A summary of restricted stock activity under the Bancorp's incentive stock option plan for the nine months ended September 30, 2013 follows:

| Restricted stock | Shares | Weighted- <br> Average <br> Exercise <br> Price |  | WeightedAverage Grant Date Fair Value |  | Aggregate <br> Intrinsic <br> Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonvested at January 1, 2013 | 3,400 | \$ | 20.15 | \$ | 20.15 | \$ | 12,925 |
| Granted | 8,450 |  | 22.49 |  | 22.49 |  | 8,888 |
| Vested | (600) |  | 27.25 |  | 27.25 |  | - |
| Forfeited | (150) |  | 21.00 |  | 21.00 |  | 338 |
| Nonvested at September 30, 2013 | 11,100 | \$ | 21.54 | \$ | 21.54 | \$ | 21,475 |

## Note 9 - Adoption of New Accounting Standards

Update Number 2013-02 - Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income. The amendments in this Update supersede and replace the presentation requirements for reclassifications out of accumulated other comprehensive income in ASUs 2011-05 (issued in June 2011) and 2011-12 (issued in December 2011) for all public and private organizations. The amendments require an entity to provide additional information about reclassifications out of accumulated other comprehensive income. For public entities, the amendments are effective prospectively for reporting periods beginning after December 15, 2012. The amendments did not change the Bancorp's presentation of the Consolidated Statements of Comprehensive Income.

## Note 10 - Fair Value

The Fair Value Measurements Topic establishes a hierarchy that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The Topic describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The fair values of securities available-for-sale are determined on a recurring basis by obtaining quoted prices on nationally recognized securities exchanges or pricing models utilizing significant observable inputs such as matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities. Different judgments and assumptions used in pricing could result in different estimates of value. In certain cases where market data is not readily available because of a lack of market activity or little public disclosure, values may be based on unobservable inputs and classified in Level 3 of the fair value hierarchy.

At the end of each reporting period, securities held in the investment portfolio are evaluated on an individual security level for other-than-temporary impairment in accordance with the Investments - Debt and Equity Securities Topic. Impairment is other-than-temporary if the decline in the fair value is below its amortized cost and it is probable that all amounts due according to the contractual terms of a debt security will not be received. Significant judgments are required in determining impairment, which include making assumptions regarding the estimated prepayments, loss assumptions and the change in interest rates. The Bancorp considers the following factors when determining an other-than-temporary impairment for a security: the length of time and the extent to which the market value has been less than amortized cost; the financial condition and near-term prospects of the issuer; the underlying fundamentals of the relevant market and the outlook for such market for the near future; an assessment of whether the Bancorp (1) has the intent to sell the debt securities or (2) more likely than not will be required to sell the debt securities before their anticipated market recovery. If either of these conditions is met, management will recognize other-than-temporary impairment. If, in management's judgment, an other-than-temporary impairment exists, the cost basis of the security will be written down for the credit loss, and the unrealized loss will be transferred from accumulated other comprehensive loss as an immediate reduction of current earnings.

For the quarter ended September 30, 2013, the Bancorp's management utilized a specialist to perform an other-than-temporary impairment analysis for each of its four pooled trust preferred securities. The analysis utilizes analytical models used to project future cash flows for the pooled trust preferred securities based on current assumptions for prepayments, default and deferral rates, and recoveries. The projected cash flows are then tested for impairment consistent with the Investments - Other Topic and the Investments - Debt and Equity Securities Topic. The other-than-temporary impairment testing compares the present value of the cash flows from quarter to quarter to determine if there is a "favorable" or "adverse" change. Other-than-temporary impairment is recorded if the projected present value of cash flows is lower than the book value of the security. To perform the quarterly other-than-temporary impairment analysis, management utilizes current reports issued by the trustee, which contain principal and interest tests, waterfall distributions, note valuations, collection detail and credit ratings for each pooled trust preferred security. In addition, a detailed review of the performing collateral was performed. The review of the collateral began with a review of financial information provided by SNL Financial, a comprehensive database, widely used in the industry, which gathers financial data on banks and thrifts from U.S. GAAP financial statements for public companies (annual and quarterly reports on Forms 10-K and 10-Q, respectively), as well as regulatory reports for private companies, including consolidated financial statements for bank holding companies (FR Y-9C reports) and parent company-only financial statements for bank holding companies (FR Y-9LP reports) filed with the Federal Reserve, bank call reports filed with the FDIC and thrift financial reports provided by the Office of the Comptroller of Currency. Using the information sources described above, for each bank and thrift examined the following items were examined: nature of the issuer's business, years of operating history, corporate structure, loan composition and loan concentrations, deposit mix, asset growth rates, geographic footprint and local economic environment. The issuers' historical financial performance was reviewed and their financial ratios were compared to appropriate peer groups of regional banks or thrifts with similar asset sizes. The analysis focused on six broad categories: profitability (revenue streams and earnings quality, return on assets and shareholder's equity, net interest margin and interest rate sensitivity), credit quality (charge-offs and recoveries, non-current loans and total non-performing assets as a percentage of total loans, loan loss reserve coverage and the adequacy of the loan loss provision), operating efficiency (non-interest expense compared to total revenue), capital adequacy (Tier-1, total capital and leverage ratios and equity capital growth), leverage (tangible equity as a percentage of tangible assets, short-term and long-term borrowings and double leverage at the holding company) and liquidity (the nature and availability of funding sources, net non-core funding dependence and quality of deposits). In addition, for publicly traded companies' stock price movements were reviewed and the market price of publicly traded debt instruments was examined. The other-than-temporary impairment analysis indicated that the Bancorp's four pooled trust preferred securities had no additional other-than-temporary impairment during the quarter ended September 30, 2013.

The table below shows the credit loss roll forward on a year-to-date basis for the Bancorp's pooled trust preferred securities that have been classified with other-thantemporary impairment:

|  | (Dollars in thousands) |  |
| :---: | :---: | :---: |
|  | Other-than-temporary impairment |  |
| Ending balance, December 31, 2012 | \$ | 271 |
| Additions not previously recognized |  | - |
| Ending balance, September 30, 2013 | \$ | 271 |

The following table contains information regarding the Bancorp's pooled trust preferred securities as of September 30, 2013:

| (Dollars in thousands) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cusip |  | 74043CAC1 |  | 74042TAJ0 |  | 01449TAB9 |  | 01450NAC6 |
| Deal name |  | PreTSL XXIV |  | PreTSL XXVII |  | Alesco IX |  | Alesco XVII |
| Class |  | B-1 |  | C-1 |  | A-2A |  | B |
| Book value | \$ | 1,257 | \$ | 1,296 | \$ | 1,303 | \$ | 1,352 |
| Fair value | \$ | 430 | \$ | 385 | \$ | 721 | \$ | 466 |
| Unrealized gains/(losses) | \$ | (827) | \$ | (911) | \$ | (582) | \$ | (886) |
| Lowest credit rating assigned |  | CC |  | C |  | BB |  | CC |
| Number of performing banks |  | 50 |  | 28 |  | 53 |  | 45 |
| Number of performing insurance companies |  | 13 |  | 7 |  | 10 |  | n/a |
| Number of issuers in default |  | 17 |  | 9 |  | 1 |  | 2 |
| Number of issuers in deferral |  | 13 |  | 5 |  | 12 |  | 9 |
| Defaults \& deferrals as a \% of performing collateral |  | 49.14\% |  | 33.47\% |  | 19.11\% |  | 30.51\% |
| Subordination: |  |  |  |  |  |  |  |  |
| As a \% of performing collateral |  | -2.52\% |  | -9.86\% |  | 35.32\% |  | 16.11\% |
| As a \% of performing collateral - adjusted for projected future defaults |  | -10.47\% |  | -18.00\% |  | 30.97\% |  | 9.02\% |
| Other-than-temporary impairment model assumptions: |  |  |  |  |  |  |  |  |
| Defaults: |  |  |  |  |  |  |  |  |
| Year 1 - issuer average |  | 2.40\% |  | 2.30\% |  | 2.10\% |  | 2.60\% |
| Year 2 - issuer average |  | 2.40\% |  | 2.30\% |  | 2.10\% |  | 2.60\% |
| Year 3 - issuer average |  | 2.40\% |  | 2.30\% |  | 2.10\% |  | 2.60\% |
| > 3 Years - issuer average |  | (1) |  | (1) |  | (1) |  | (1) |
| Discount rate - 3 month Libor, plus implicit yield spread at purchase |  | 1.48\% |  | 1.23\% |  | 1.27\% |  | 1.44\% |
| Recovery assumptions |  | (2) |  | (2) |  | (2) |  | (2) |
| Prepayments |  | 0.00\% |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| Other-than-temporary impairment | \$ | 41 | \$ | 132 | \$ | 36 | \$ | 62 |

(1) - Default rates $>3$ years are evaluated on a issuer by issuer basis and range from $0.25 \%$ to $5.00 \%$.
(2) - Recovery assumptions are evaluated on a issuer by issuer basis and range from $0 \%$ to $15 \%$ with a five year lag.

In the table above, the Bancorp's subordination for each trust preferred security is calculated by taking the total performing collateral and subtracting the sum of the total collateral within the Bancorp's class and the total collateral within all senior classes, and then stating this result as a percentage of the total performing collateral. This measure is an indicator of the level of collateral that can default before potential cash flow disruptions may occur. In addition, management calculates subordination assuming future collateral defaults by utilizing the default/deferral assumptions in the Bancorp's other-than-temporary-impairment analysis. Subordination assuming future default/deferral assumptions is calculated by deducting future defaults from the current performing collateral. At September 30, 2013, management reviewed the subordination levels for each security in context of the level of current collateral defaults and deferrals within each security; the potential for additional defaults and deferrals within each security; the length of time that the security has been in "payment in kind" status; and the Bancorp's class position within each security.

Management calculated the other-than-temporary impairment model assumptions based on the specific collateral underlying each individual security. The following assumption methodology was applied consistently to each of the four pooled trust preferred securities: For collateral that has already defaulted, no recovery was assumed; no cash flows were assumed from collateral currently in deferral, with the exception of the recovery assumptions. The default and recovery assumptions were calculated based on a detailed collateral review. The discount rate assumption used in the calculation of the present value of cash flows is based on the discount margin (i.e., credit spread) at the time each security was purchased using the original purchase price. The discount margin is then added to the appropriate 3-month LIBOR forward rate obtained from the forward LIBOR curve.

At September 30, 2013, three of the trust preferred securities with a cost basis of $\$ 3.9$ million continue to be in "payment in kind" status. The Bancorp's securities that are classified as "payment in kind" are a result of not receiving the scheduled quarterly interest payments. For the securities in "payment in kind" status, management anticipates to receive the unpaid contractual interest payments from the issuer, because of the self correcting cash flow waterfall provisions within the structure of the securities. When a tranche senior to the Bancorp's position fails the coverage test, the Bancorp's interest cash flows are paid to the senior tranche and recorded as a reduction of principal. The coverage test represents an over collateralization target by stating the balance of the performing collateral as a percentage of the balance of the Bancorp's tranche, plus the balance of all senior tranches. The principal reduction in the senior tranche continues until the appropriate coverage test is passed. As a result of the principal reduction in the senior tranche, more cash is available for future payments to the Bancorp's tranche. Consistent with the Investments - Debt and Equity Securities Topic, management considered the failure of the issuer of the security to make scheduled interest payments in determining whether a credit loss existed. Management will not capitalize the "payment in kind" interest payments to the book value of the securities and will keep these securities in non-accrual status until the quarterly interest payments resume.

## Assets and Liabilities Measured on a Recurring Basis

There were no transfers to or from Levels 1 and 2 during the nine months ended September 30, 2013. Assets measured at fair value on a recurring basis are summarized below:

| (Dollars in thousands) | EstimatedFairValue |  | Fair Value Measurements at September 30, 2013 Using |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quoted Prices in Active Markets for Identical Assets (Level 1) |  |  | Significant Other Observable Inputs (Level 2) |  | Significant Unobservable Inputs (Level 3) |  |
| Available-for-sale debt securities |  |  |  |  |  |  |  |  |  |
| U.S. government sponsored entities | \$ | 19,999 | \$ |  | - | \$ | 19,999 | \$ |  |
| Collateralized mortgage obligations and residential mortgage-backed securities |  | 91,569 |  |  |  |  | 91,569 |  |  |
| Municipal securities |  | 72,737 |  |  |  |  | 72,737 |  | - |
| Collateralized debt obligations |  | 2,002 |  |  | - |  | - |  | 2,002 |
| Total securities available-for-sale | \$ | $\underline{186,307}$ | \$ |  |  | \$ | 184,305 | \$ | 2,002 |


| (Dollars in thousands) | Estimated <br> Fair <br> Value |  | Fair Value Measurements at December 31, 2012 Using |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quoted Prices in Active Markets for Identical Assets (Level 1) |  |  | Significant Other Observable Inputs (Level 2) |  | Significant Unobservable Inputs (Level 3) |  |
| Available-for-sale debt securities |  |  |  |  |  |  |  |  |  |
| U.S. government sponsored entities | \$ | 23,096 | \$ |  | - | \$ | 23,096 | \$ | - |
| Collateralized mortgage obligations and residential mortgage-backed securities |  | 99,914 |  |  | - |  | 99,914 |  | - |
| Municipal securities |  | 63,073 |  |  |  |  | 63,073 |  | - |
| Collateralized debt obligations |  | 1,392 |  |  |  |  | - |  | 1,392 |
| Total securities available-for-sale | \$ | 187,475 | \$ |  | - | \$ | 186,083 | \$ | 1,392 |

A roll forward of available-for-sale securities, which require significant adjustment based on unobservable data, are presented in the following table:

| (Dollars in thousands) | Fair Value Measurements at September 30, 2013 Using Significant Unobservable Inputs (Level 3) |  |
| :---: | :---: | :---: |
|  | Available-forsale securities |  |
|  | Collateralized Debt Obligations |  |
| Beginning balance, December 31, 2012 | \$ | 1,392 |
| Transfers in and/or (out) of Level 3 |  | - |
| Total gains or (losses) |  |  |
| Included in earnings |  | - |
| Included in other comprehensive income |  | 610 |
| Purchases, issuances, sales, and settlements |  |  |
| Purchases |  | - |
| Issuances |  | - |
| Sales |  | - |
| Settlements |  | - |
| Ending balance, September 30, 2013 | \$ | 2,002 |

Assets measured at fair value on a non-recurring basis are summarized below:

| (Dollars in thousands) | $\begin{gathered} \text { Estimated } \\ \text { Fair } \\ \text { Value } \\ \hline \end{gathered}$ |  | Fair Value Measurements at September 30, 2013 Using |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quoted Prices in Active Markets for Identical Assets (Level 1) |  |  | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |  |  |
| Impaired loans | \$ | 8,607 | \$ |  | - |  | - | \$ | 8,607 |
| Foreclosed real estate |  | 1,657 |  |  | - |  | - |  | 1,657 |



The fair value of impaired loans with specific allocations of the allowance for loan losses or loans for which charge-offs have been taken is generally based on a present value of cash flows or, for collateral dependent loans, based on recent real estate appraisals. Appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. The unpaid principal balance of impaired loans was $\$ 10.3$ million and the related specific reserves totaled $\$ 1.7$ million, resulting in a fair value of impaired loans totaling $\$ 8.6$ million, at September 30, 2013. The unpaid principal balance of impaired loans was $\$ 19.9$ million and the related specific reserves totaled $\$ 2.0$ million, resulting in a fair value of impaired loans totaling $\$ 17.9$ million, at December 31, 2012. Fair value is determined, where possible, using market prices derived from an appraisal or evaluation, which are considered to be Level 2 inputs. However, certain assumptions and unobservable inputs are often used by the appraiser, therefore, qualifying the assets as Level 3 in the fair value hierarchy. The fair value of foreclosed real estate is similarly determined by using the results of recent real estate appraisals. The numerical range of unobservable inputs for these valuation assumptions is not meaningful.

The following table shows carrying values and related estimated fair values of financial instruments as of the dates indicated. Estimated fair values are further categorized by the inputs used to measure fair value. Items that are not financial instruments are not included.

| (Dollars in thousands) | September 30, 2013 |  |  |  | Estimated Fair Value Measurements at September 30, 2013 Using |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying Value |  | Estimated Fair Value |  | Quoted Prices in Active Markets for Identical Assets (Level 1) |  | Significant <br> Other Observable <br> Inputs <br> (Level 2) |  | Significant Unobservable Inputs (Level 3) |  |
| Financial assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 39,105 | \$ | 39,105 | \$ | 39,105 | \$ | - | \$ | - |
| Securities available-for-sale |  | 186,307 |  | 186,307 |  | - |  | 184,305 |  | 2,002 |
| Loans held-for-sale |  | 170 |  | 173 |  | 173 |  | - |  | - |
| Loans receivable, net |  | 421,194 |  | 418,843 |  | - |  | - |  | 418,843 |
| Federal Home Loan Bank stock |  | 3,086 |  | 3,086 |  | - |  | 3,086 |  | - |
| Accrued interest receivable |  | 2,359 |  | 2,359 |  | - |  | 2,359 |  | - |
|  |  |  |  |  |  |  |  |  |  |  |
| Financial liabilities: |  |  |  |  |  |  |  |  |  |  |
| Non-interest bearing deposits |  | 78,669 |  | 78,669 |  | 78,669 |  | - |  | - |
| Interest bearing deposits |  | 488,761 |  | 488,838 |  | 330,506 |  | 158,332 |  | - |
| Repurchase agreements |  | 20,543 |  | 20,553 |  | 14,530 |  | 6,023 |  | - |
| Borrowed funds |  | 31,309 |  | 31,393 |  | 309 |  | 31,084 |  | - |
| Accrued interest payable |  | 37 |  | 37 |  | - |  | 37 |  | - |


| (Dollars in thousands) | December 31, 2012 |  |  |  | Estimated Fair Value Measurements at December 31, 2012 Using |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying Value |  | Estimated <br> Fair Value |  | Quoted Prices in Active Markets for Identical Assets (Level 1) |  | SignificantOther ObservableInputs(Level 2) |  | Significant Unobservable Inputs (Level 3) |  |
| Financial assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 33,751 | \$ | 33,751 | \$ | 33,751 | \$ | - | \$ | - |
| Securities available-for-sale |  | 187,475 |  | 187,475 |  | - |  | 186,083 |  | 1,392 |
| Loans held-for-sale |  | 323 |  | 332 |  | 332 |  | - |  | - |
| Loans receivable, net |  | 428,560 |  | 429,733 |  | - |  | - |  | 429,733 |
| Federal Home Loan Bank stock |  | 3,086 |  | 3,086 |  | - |  | 3,086 |  | - |
| Accrued interest receivable |  | 2,483 |  | 2,483 |  | - |  | 2,483 |  | - |
|  |  |  |  |  |  |  |  |  |  |  |
| Financial liabilities: |  |  |  |  |  |  |  |  |  |  |
| Non-interest bearing deposits |  | 75,228 |  | 75,228 |  | 75,228 |  | - |  | - |
| Interest bearing deposits |  | 491,181 |  | 491,295 |  | 319,520 |  | 171,775 |  | - |
| Repurchase agreements |  | 16,298 |  | 16,310 |  | 10,131 |  | 6,179 |  | - |
| Borrowed funds |  | 33,207 |  | 33,658 |  | 207 |  | 33,451 |  | - |
| Accrued interest payable |  | 52 |  | 52 |  | - |  | 52 |  | - |

The following methods were used to estimate the fair value of financial instruments presented in the preceding table for the periods ended September 30, 2013 and December 31, 2012:

Cash and cash equivalent carrying amounts approximate fair value. The fair values of securities available-for-sale are obtained from broker pricing (Level 2), with the exception of collateralized debt obligations, which are valued by a third-party specialist (Level 3). Loans held-for-sale comprise residential mortgages and are priced based on values established by the secondary mortgage markets. The estimated fair value for net loans receivable is based on estimates of the rate the Bancorp would charge for similar such loans, applied for the time period until estimated repayment, in addition to appraisals which may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Federal Home Loan Bank stock is estimated at book value due to restrictions that limit the sale or transfer the security. Fair value of accrued interest receivable and payable approximates book value, as the carrying values are determined using the observable interest rate, balance, and last payment date.

Non-interest and interest bearing deposits, which include checking, savings, and money market deposits, are estimated to have fair values based on the amount payable as of the reporting date (Level 1). The fair value of fixed-maturity certificates of deposit (included in interest bearing deposits) are based on estimates of the rate the Bancorp would pay on similar deposits, applied for the time period until maturity (Level 2). Estimated fair values for short-term repurchase agreements, which represent sweeps from demand deposits to accounts secured by pledged securities, are estimated based on the amount payable as of the reporting date (Level 1). Longer-term repurchase agreements, with contractual maturity dates of three months or more, are based on estimates of the rate the Bancorp would pay on similar deposits, applied for the time period until maturity (Level 2). Short-term borrowings are generally only held overnight, therefore, their carrying amount is a reasonable estimate of fair value (Level 1). The fair value of FHLB Advances (included in borrowed funds) are estimated by discounting the future cash flows using quoted rates from the FHLB similar advances with similar maturities. The estimated fair value of other financial instruments, and off-balance sheet loan commitments, approximate cost and are not considered significant to this presentation.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## Summary

NorthWest Indiana Bancorp (the "Bancorp") is a bank holding company registered with the Board of Governors of the Federal Reserve System. Peoples Bank SB ("the Bank"), an Indiana savings bank, is a wholly-owned subsidiary of the Bancorp. The Bancorp has no other business activity other than being the holding company for the Bank.

At September 30, 2013, the Bancorp had total assets of $\$ 693.4$ million, total loans of $\$ 428.8$ million and total deposits of $\$ 567.4$ million. Stockholders' equity totaled $\$ 67.2$ million or $9.69 \%$ of total assets, with book value per share of $\$ 23.66$. Net income for the quarter ended September 30, 2013, was $\$ 2.4$ million, or $\$ 0.84$ earnings per common share for both basic and diluted calculations. For the quarter ended September 30, 2013, the return on average assets (ROA) was $1.37 \%$, while the return on average stockholders' equity (ROE) was $13.87 \%$. For the nine months ended September 30, 2013, the Bancorp recorded net income of $\$ 5.8$ million, or $\$ 2.02$ earnings per basic and diluted share. For the nine months ended September 30, 2013, the ROA was $1.11 \%$, while the ROE was $10.99 \%$.

## Recent Developments

The Current Economic Environment. We continue to operate in a challenging and uncertain economic environment, including generally uncertain national conditions and local conditions in our markets. Overall economic growth continues to be slow and national and regional unemployment rates remain at elevated levels. The risks associated with our business remain acute in periods of slow economic growth and high unemployment. Moreover, many businesses and financial institutions continue to be affected by the uncertain status of the federal budget and debt-ceiling negotiations and how this will affect the overall economy and real estate market. While we are continuing to take steps to decrease and limit our exposure to these issues, including problem loans, we nonetheless retain direct exposure to the residential and commercial real estate markets, and we are affected by these events.

Our loan portfolio includes residential mortgage loans, construction loans, and commercial real estate loans. Declines in real estate values, home sales volumes and financial stress on borrowers as a result of the uncertain economic environment, including job losses, could have an adverse effect on our borrowers or their customers, which could adversely affect our financial condition and results of operations. In addition, the current level of low economic growth on a national scale, the occurrence of another national recession, a prolonged federal government shutdown or the occurrence of another shutdown in the future, or a deterioration in local economic conditions in our markets could drive loan losses beyond that which are provided for in our allowance for loan losses and result in the following other consequences: increases in loan delinquencies; problem assets and foreclosures may increase; demand for our products and services may decline; deposits may decrease, which would adversely impact our liquidity position; and collateral for our loans, especially real estate, may decline in value, in turn reducing customers' borrowing power, and reducing the value of assets and collateral associated with our existing loans.

Impact of Legislation. Over the last five years, Congress and the U.S. Department of the Treasury have enacted legislation and taken actions to address the disruptions in the financial system, declines in the housing market, and the overall regulation of financial institutions and the financial system. In this regard, the 2010 Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"), includes provisions affecting large and small financial institutions alike, including several provisions that profoundly affect the regulation of community banks, thrifts, and small bank and thrift holding companies, such as the Bancorp. Among other things, the Dodd-Frank Act abolished the Office of Thrift Supervision effective July 21, 2011 and transferred its functions to the Office of the Comptroller of the Currency ("OCC"), FDIC, and Federal Reserve. The Dodd-Frank Act also relaxes rules regarding interstate branching, allows financial institutions to pay interest on business checking accounts, changes the scope of federal deposit insurance coverage, imposes new capital requirements on bank and thrift holding companies, and imposes limits on debit card interchange fees charged by issuer banks (commonly known as the Durbin Amendment).

The Dodd-Frank Act also established the Consumer Financial Protection Bureau (the "CFPB") within the Federal Reserve, which has broad authority to regulate consumer financial products and services and entities offering such products and services, including banks. Many of the consumer financial protection functions formerly assigned to the federal banking and other designated agencies are now performed by the CFPB. The CFPB has a large budget and staff, and has broad rulemaking authority over providers of credit, savings, and payment services and products. In this regard, the CFPB has the authority to implement regulations under federal consumer protection laws and enforce those laws against, and examine, financial institutions. State officials also will be authorized to enforce consumer protection rules issued by the CFPB. This bureau also is authorized to collect fines and provide consumer restitution in the event of violations, engage in consumer financial education, track consumer complaints, request data, and promote the availability of financial services to underserved consumers and communities. The CFPB also is directed to prevent "unfair, deceptive or abusive acts or practices" and ensure that all consumers have access to markets for consumer financial products and services, and that such markets are fair, transparent, and competitive. Although the CFPB has begun to implement its regulatory, supervisory, examination, and enforcement authority, there continues to be significant uncertainty as to how the agency's strategies and priorities will impact the Bancorp.

The CFPB has indicated that mortgage lending is an area of supervisory focus and that it will concentrate its examination and rulemaking efforts on the variety of mortgage-related topics required under the Dodd-Frank Act, including steering consumers to less-favorable products, discrimination, abusive or unfair lending practices, predatory lending, origination disclosures, minimum mortgage underwriting standards, mortgage loan originator compensation, and servicing practices. The CFPB has published several final regulations impacting the mortgage industry, including rules related to ability-to-pay, mortgage servicing, and mortgage loan originator compensation. The ability-to-repay rule makes lenders liable if they fail to assess ability to repay under a prescribed test, but also creates a safe harbor for so called "qualified mortgages." The "qualified mortgages" standards include a tiered cap structure that places limits on the total amount of certain fees that can be charged on a loan, a $43 \%$ cap on debt-to-income (i.e., total monthly payments on debt to monthly gross income), exclusion of interest-only products, and other requirements. The $43 \%$ debt-to-income cap does not apply for the first seven years the rule is in effect for loans that are eligible for sale to Fannie Mae or Freddie Mac or eligible for government guarantee through the FHA or the Veterans Administration. Failure to comply with the ability-to-repay rule may result in possible CFPB enforcement action and special statutory damages plus actual, class action, and attorneys fees damages, all of which a borrower may claim in defense of a foreclosure action at any time. The Bancorp's management is continuing to assess the impact of these requirements on our mortgage lending business.

In addition, the Federal Reserve and other federal bank regulatory agencies have issued a proposed rule under the Dodd-Frank Act that would exempt "qualified residential mortgages" from the securitization risk retention requirements of the Dodd-Frank Act. Although the Bancorp is primarily a portfolio lender, the final definition of what constitutes a "qualified residential mortgage" may impact the pricing and depth of the secondary market into which we may sell mortgages we originate. At this time, we cannot predict the content of final CFPB and other federal agency regulations or the impact they might have on the Bancorp's financial results. The CFPB's authority over mortgage lending, and its authority to change regulations adopted in the past by other regulators (i.e., regulations issued under the Truth in Lending Act, for example), or to rescind or ignore past regulatory guidance, could increase the Bancorp's compliance costs and litigation exposure.

In addition to the CFPB's authority over mortgage lending, the Dodd-Frank Act includes a series of provisions covering mortgage loan origination standards affecting, among other things, originator compensation, minimum repayment standards, and pre-payments. Moreover, the Dodd-Frank Act requires public companies like the Bancorp to hold shareholder advisory "say-on-pay" votes on executive compensation at least once every three years and submit related proposals to a vote of shareholders. The Bancorp held its first such "say-on-pay" vote at its 2013 annual meeting of shareholders. The Dodd-Frank Act contains numerous other provisions affecting financial institutions of all types, many of which may have an impact on the operating environment of the Bancorp in substantial and unpredictable ways. Consequently, the Dodd-Frank Act is expected to increase our cost of doing business, it may limit or expand our permissible activities, and it may affect the competitive balance within our industry and market areas. The Bancorp's management continues to actively monitor the implementation of the Dodd-Frank Act and the regulations promulgated thereunder and assess its probable impact on the business, financial condition, and results of operations of the Bancorp. However, the ultimate effect of the Dodd-Frank Act on the financial services industry in general, and the Bancorp in particular, continues to be uncertain.

New Capital Rules. On July 2, 2013, the Federal Reserve approved final rules that substantially amend the regulatory risk-based capital rules applicable to the Bancorp and the Bank. The FDIC and the OCC have subsequently approved these rules. The final rules were adopted following the issuance of proposed rules by the Federal Reserve in June 2012, and implement the "Basel III" regulatory capital reforms and changes required by the Dodd-Frank Act. "Basel III" refers to two consultative documents released by the Basel Committee on Banking Supervision in December 2009, the rules text released in December 2010, and loss absorbency rules issued in January 2011, which include significant changes to bank capital, leverage and liquidity requirements.

The rules include new risk-based capital and leverage ratios, which would be phased in from 2015 to 2019, and would refine the definition of what constitutes "capital" for purposes of calculating those ratios. The new minimum capital level requirements applicable to the Bancorp and the Bank under the final rules would be: (i) a new common equity Tier 1 capital ratio of $4.5 \%$; (ii) a Tier 1 capital ratio of $6 \%$ (increased from $4 \%$ ); (iii) a total capital ratio of $8 \%$ (unchanged from current rules); and (iv) a Tier 1 leverage ratio of $4 \%$ for all institutions. The final rules also establish a "capital conservation buffer" above the new regulatory minimum capital requirements, which must consist entirely of common equity Tier 1 capital. The capital conservation buffer will be phased-in over four years beginning on January 1, 2016, as follows: the maximum buffer will be $0.625 \%$ of risk-weighted assets for $2016,1.25 \%$ for $2017,1.875 \%$ for 2018 , and $2.5 \%$ for 2019 and thereafter. This will result in the following minimum ratios beginning in 2019: (i) a common equity Tier 1 capital ratio of $7.0 \%$, (ii) a Tier 1 capital ratio of $8.5 \%$, and (iii) a total capital ratio of $10.5 \%$. Under the final rules, institutions are subject to limitations on paying dividends, engaging in share repurchases, and paying discretionary bonuses if its capital level falls below the buffer amount. These limitations establish a maximum percentage of eligible retained income that could be utilized for such actions.

Basel III provided discretion for regulators to impose an additional buffer, the "countercyclical buffer," of up to $2.5 \%$ of common equity Tier 1 capital to take into account the macro-financial environment and periods of excessive credit growth. However, the final rules permit the countercyclical buffer to be applied only to "advanced approach banks" (i.e. , banks with $\$ 250$ billion or more in total assets or $\$ 10$ billion or more in total foreign exposures), which currently excludes the Bancorp and the Bank. The final rules also implement revisions and clarifications consistent with Basel III regarding the various components of Tier 1 capital, including common equity, unrealized gains and losses, as well as certain instruments that will no longer qualify as Tier 1 capital, some of which will be phased out over time. However, the final rules provide that small depository institution holding companies with less than $\$ 15$ billion in total assets as of December 31, 2009 (which includes the Bancorp) will be able to permanently include non-qualifying instruments that were issued and included in Tier 1 or Tier 2 capital prior to May 19, 2010 in additional Tier 1 or Tier 2 capital until they redeem such instruments or until the instruments mature.

The final rules also contain revisions to the prompt corrective action framework, which is designed to place restrictions on insured depository institutions, including the Bank, if their capital levels begin to show signs of weakness. These revisions take effect January 1, 2015. Under the prompt corrective action requirements, which are designed to complement the capital conservation buffer, insured depository institutions will be required to meet the following increased capital level requirements in order to qualify as "well capitalized:" (i) a new common equity Tier 1 capital ratio of $6.5 \%$; (ii) a Tier 1 capital ratio of $8 \%$ (increased from 6\%); (iii) a total capital ratio of $10 \%$ (unchanged from current rules); and (iv) a Tier 1 leverage ratio of 5\% (increased from 4\%).

The final rules set forth certain changes for the calculation of risk-weighted assets, which we will be required to utilize beginning January 1, 2015. The standardized approach final rule utilizes an increased number of credit risk exposure categories and risk weights, and also addresses: (i) an alternative standard of creditworthiness consistent with Section 939A of the Dodd-Frank Act; (ii) revisions to recognition of credit risk mitigation; (iii) rules for risk weighting of equity exposures and past due loans; (iv) revised capital treatment for derivatives and repo-style transactions; and (v) disclosure requirements for top-tier banking organizations with $\$ 50$ billion or more in total assets that are not subject to the "advance approach rules" that apply to banks with greater than $\$ 250$ billion in consolidated assets. Based on our current capital composition and levels, we believe that we would be in compliance with the requirements as set forth in the final rules if they were presently in effect.

## Financial Condition

During the nine months ended September 30, 2013, total assets increased by $\$ 1.6$ million ( $0.2 \%$ ), with interest-earning assets decreasing by $\$ 3.3 \mathrm{million}(0.5 \%)$. At September 30, 2013, interest-earning assets totaled $\$ 649.8$ million compared to $\$ 653.1$ million at December 31, 2012. Earning assets represented $93.7 \%$ of total assets at September 30, 2013, compared to $94.4 \%$ at December 31, 2012.

Loans receivable totaled $\$ 428.8$ million at September 30, 2013, compared to $\$ 437.0$ million at December 31, 2012. The loan portfolio, which is the Bancorp's largest asset, is the primary source of both interest and fee income. The Bancorp's lending strategy emphasizes quality loan growth, product diversification, and competitive and profitable pricing.

The Bancorp's end-of-period loan balances were as follows:


|  | September 30, <br> 2013 <br> (unaudited) | December 31, <br>  <br>  <br> Total loans to total assets |
| :--- | :---: | :---: |
| Total loans to earning assets | $61.8 \%$ |  |
| Total loans to total deposits | $66.0 \%$ | $63.2 \%$ |

The Bancorp is primarily a portfolio lender. Mortgage banking activities historically have been limited to the sale of fixed rate mortgage loans with contractual maturities greater than 15 years. These loans are identified as held for sale when originated and sold, on a loan-by-loan basis, in the secondary market. The Bancorp will also retain fixed rate mortgage loans with a contractual maturity greater than 15 years on a limited basis. During the nine months ended September 30, 2013, the Bancorp sold $\$ 11.5$ million in newly originated fixed rate mortgage loans, compared to $\$ 20.9$ million during the nine months ended September 30, 2012. Net gains realized from the mortgage loan sales totaled $\$ 340$ thousand for the nine months ended September 30, 2013, compared to $\$ 665$ thousand for the nine months ended September 30, 2012. Included in loan sales for the nine months ended September 30, 2012, was the sale of $\$ 3.4$ million of seasoned fixed rate mortgages, which resulted in a one-time gain of $\$ 183$ thousand. At September 30, 2013, the Bancorp had $\$ 170$ thousand in loans that were classified as held for sale, compared to $\$ 323$ thousand at December 31, 2012.

The allowance for loan losses (ALL) is a valuation allowance for probable incurred credit losses, increased by the provision for loan losses, and decreased by charge-offs net of recoveries. A loan is charged-off against the allowance by management as a loss when deemed uncollectible, although collection efforts continue and future recoveries may occur. The determination of the amounts of the ALL and provisions for loan losses is based on management's current judgments about the credit quality of the loan portfolio with consideration given to all known relevant internal and external factors that affect loan collectability as of the reporting date. The appropriateness of the current period provision and the overall adequacy of the ALL are determined through a disciplined and consistently applied quarterly process that reviews the Bancorp's current credit risk within the loan portfolio and identifies the required allowance for loan losses given the current risk estimates.

Non-performing loans include those loans that are 90 days or more past due and those loans that have been placed on non-accrual status. Non-performing loans totaled $\$ 4.8$ million at September 30, 2013, compared to $\$ 11.5$ million at December 31, 2012, a decrease of $\$ 6.7$ million or $58.6 \%$. The ratio of non-performing loans to total loans was $1.11 \%$ at September 30, 2013, compared to $2.63 \%$ at December 31, 2012. The ratio of non-performing loans to total assets was $0.69 \%$ at September 30, 2013, compared to $1.66 \%$ at December 31, 2012. The decrease in non-performing loans for the first nine months of 2013 is primarily the result of the payoff of a $\$ 4.3$ million out of market participation loan and the transfer of a $\$ 1.2$ million development loan to foreclosed real estate. At September 30, 2013, all non-performing loans are also accounted for on a non accrual basis, except for one loan totaling $\$ 182$ thousand that was classified as accruing and 90 days past due.

Loans internally classified as substandard totaled $\$ 12.5$ million at September 30, 2013, compared to $\$ 19.7$ million at December 31, 2012 a decrease of $\$ 7.2$ million or $36.6 \%$. The current level of substandard loans is concentrated in one accruing commercial real estate hotel loan in the amount of $\$ 4.8$ million, which is the largest loan in this group. Substandard loans include non-performing loans and potential problem loans, where information about possible credit issues or other conditions causes management to question the ability of such borrowers to comply with loan covenants or repayment terms. No loans were internally classified as doubtful or loss at September 30, 2013 or December 31, 2012. In addition to identifying and monitoring non-performing and other classified loans, management maintains a list of watch loans. Watch loans represent loans management is closely monitoring due to one or more factors that may cause the loan to become classified as substandard. Watch loans totaled $\$ 8.7$ million at September 30,2013 , compared to $\$ 17.7$ million at December 31, 2012 a decrease of $\$ 9.0$ million or $50.8 \%$. The decrease in watch loans is related to the upgrades and balance reductions in $\$ 8.6$ million of commercial real estate and commercial business loan balances.

A loan is considered impaired when, based on current information and events, it is probable that a borrower will be unable to pay all amounts due according to the contractual terms of the loan agreement. At September 30, 2013, impaired loans totaled $\$ 10.3$ million, compared to $\$ 19.9$ million at December 31,2012 a decrease of $\$ 9.6$ million or $48.0 \%$. The decrease in impaired loans for the first nine months of 2013 is primarily the result of the payoff of a $\$ 4.3$ million out of market participation loan and the transfer of a $\$ 1.2$ million development loan to foreclosed real estate. The September 30, 2013, impaired loan balances consist of twelve commercial real estate and commercial business loans totaling $\$ 9.4$ million that are secured by business assets and real estate, and are personally guaranteed by the owners of the businesses. In addition, seven mortgage loans totaling $\$ 896$ thousand, which are troubled debt restructurings have also been classified as impaired. The September 30, 2013 ALL contained $\$ 1.7$ million in specific allowances for collateral deficiencies, compared to $\$ 2.0$ million at December 31, 2012. There were no other loans considered to be impaired loans as of September 30 , 2013. Typically, management does not individually classify smaller-balance homogeneous loans, such as residential mortgages or consumer loans, as impaired, unless they are troubled debt restructurings.

At September 30, 2013, the Bancorp classified eleven loans totaling $\$ 9.3$ million as troubled debt restructurings, which involves modifying the terms of a loan to forego a portion of interest or principal or reducing the interest rate on the loan to a rate materially less than market rates, or materially extending the maturity date of a loan. The Bancorp's troubled debt restructurings includes one commercial real estate hotel loan in the amount of $\$ 4.8$ million, for which significant deferrals of principal repayments were granted; one commercial real estate loan in the amount of $\$ 2.4$ million for which a significant deferral of principal and interest repayment was granted; one commercial real estate loan in the amount of $\$ 537$ thousand for which a significant deferral of principal and interest repayment was granted by the Bank as required by a bankruptcy plan; one development loan in the amount of $\$ 707$ thousand for which credit underwriting concessions were granted; and seven mortgage loans totaling $\$ 896$ thousand, for which maturity dates were materially extended. At September 30, 2013, $\$ 8.0$ million of the Bancorp's loans classified as troubled debt restructurings are accruing loans. The valuation basis for the Bancorp's troubled debt restructurings is based on the present value of cash flows, unless consistent cash flows are not present, then the fair value of the collateral securing the loan is the basis for valuation.

At September 30, 2013, management is of the opinion that there are no loans, except those discussed above, where known information about possible credit problems of borrowers causes management to have serious doubts as to the ability of such borrowers to comply with the present loan repayment terms and which will imminently result in such loans being classified as past due, non-accrual or a troubled debt restructure. Management does not presently anticipate that any of the non-performing loans or classified loans would materially impact future operations, liquidity or capital resources.

For the three months ended September 30, 2013, $\$ 150$ thousand in provisions to the ALL were required, compared to $\$ 550$ thousand for the three months ended September 30,2012 , a decrease of $\$ 400$ thousand or $72.7 \%$. For the nine months ended September 30, 2013, $\$ 380$ thousand in provisions to the ALL were required, compared to $\$ 1.6$ million for the nine months ended September 30, 2012, a decrease of $\$ 1.2$ million or $76.6 \%$. The ALL provision decrease for both the three and nine month periods are primarily a result of improved asset quality. The current year ALL provisions were primarily related to the current credit risk in the commercial real estate loan portfolio and 2013 loan originations. For the nine months ended September 30, 2013, charge-offs, net of recoveries, totaled $\$ 1.2$ million, compared to $\$ 1.1$ million for the nine months ended September 30, 2012. The net loan charge-offs for 2013 were comprised of $\$ 558$ thousand in commercial business loans, $\$ 503$ thousand in commercial real estate loans, $\$ 123$ thousand in residential real estate loans, and $\$ 5$ thousand in consumer loans. The ALL provisions take into consideration management's current judgments about the credit quality of the loan portfolio, loan portfolio balances, changes in the portfolio mix and local economic conditions. In determining the provision for loan losses for the current period, management has given consideration to historically elevated risks associated with the local economy, changes in loan balances and mix, and asset quality.

The ALL to total loans was $1.78 \%$ at September 30, 2013, compared to $1.93 \%$ at December 31, 2012. The ALL to non-performing loans (coverage ratio) was $160.19 \%$ at September 30, 2013, compared to $73.34 \%$ at December 31, 2012. The September 30, 2013 balance in the ALL account of $\$ 7.6$ million is considered adequate by management after evaluation of the loan portfolio, past experience and current economic and market conditions. While management may periodically allocate portions of the allowance for specific problem loans, the whole allowance is available for any loan charge offs that occur. The allocation of the ALL reflects performance and growth trends within the various loan categories, as well as consideration of the facts and circumstances that affect the repayment of individual loans, and loans which have been pooled as of the evaluation date, with particular attention given to non-performing loans and loans which have been classified as substandard, doubtful or loss. Management has allocated reserves to both performing and non-performing loans based on current information available.

At September 30, 2013, foreclosed real estate totaled $\$ 1.7$ million, which was comprised of nine properties, compared to $\$ 425$ thousand and ten properties at December 31 2012. One commercial real estate loan totaling $\$ 1.2$ million was the primary cause for the increase. During the nine months ended September 30, 2013, loans totaling $\$ 1.5$ million were transferred into foreclosed real estate, while net sales and market value adjustments of foreclosed real estate totaled $\$ 287$ thousand. Net gains from sales totaled $\$ 17$ thousand for the nine months ended September 30, 2013. At the end of September 2013 all of the Bancorp's foreclosed real estate is located within its primary market area.

The primary objective of the Bancorp's investment portfolio is to provide for the liquidity needs of the Bancorp and to contribute to profitability by providing a stable flow of dependable earnings. Funds are generally invested in federal funds, interest bearing balances in financial institutions, U.S. government securities, federal agency obligations, obligations of state and local municipalities and corporate securities. The securities portfolio, all of which is designated as available-for-sale, totaled $\$ 186.3$ million at September 30, 2013, compared to $\$ 187.5$ million at December 31, 2012, a decrease of $\$ 1.2$ million ( $0.6 \%$ ). The decrease in securities is a result of market value adjustments for unrealized losses due to interest rate increases. At September 30, 2013, the securities portfolio represented $28.7 \%$ of interest-earning assets and $26.9 \%$ of total assets compared to $28.7 \%$ of interest-earning assets and $27.1 \%$ of total assets at December 31, 2012. The Bancorp's end-of-period investment portfolio and other short-term investments and stock balances were as follows:

| (Dollars in thousands) | $\begin{gathered} \text { September 30, } \\ 2013 \\ \text { (unaudited) } \end{gathered}$ |  |  | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance |  | \% Securities |  | nce | \% Securities |
| U.S. government sponsored entities | \$ | 19,999 | 10.7\% | \$ | 23,096 | 12.3\% |
| Collateralized Mortgage Obligations and residential mortgage-backed securities |  | 91,569 | 49.1\% |  | 99,914 | 53.3\% |
| Municipal securities |  | 72,737 | 39.0\% |  | 63,073 | 33.6\% |
| Collateralized debt obligations |  | 2,002 | 1.2\% |  | 1,392 | 0.8\% |
| Total securities | \$ | 186,307 | 100.0\% | \$ | 187,475 | 100.0 \% |


| (Dollars in thousands) | $\begin{gathered} \text { September 30, } \\ 2013 \\ \text { (unaudited) } \\ \text { Balance } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2012 \\ \text { Balance } \\ \hline \end{gathered}$ |  | $\begin{array}{cr}\text { YTD } \\ \text { Change } \\ & \%\end{array}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest bearing balances in financial institutions | \$ | 21,082 | \$ | 19,832 | \$ | 1,250 | 6.3\% |
| Fed funds sold |  | 10,312 |  | 5,407 |  | 4,905 | 90.7\% |
| Federal Home Loan Bank stock |  | 3,086 |  | 3,086 |  | - | 0.0\% |

The increase in interest bearing balances in financial institutions is a result of deposit growth at the end of the quarter that could be temporary in nature. The increase in fed funds sold was the result of repositioning the investment portfolio.

Deposits are a fundamental and cost-effective source of funds for lending and other investment purposes. The Bancorp offers a variety of products designed to attract and retain customers, with the primary focus on building and expanding relationships. The Bancorp's end-of-period deposit portfolio balances were as follows:

| (Dollars in thousands) | $\begin{gathered} \text { September 30, } \\ 2013 \\ \text { (unaudited) } \\ \text { Balance } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2012 \\ \text { Balance } \\ \hline \end{gathered}$ |  | YTD Change \% |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Checking | \$ | 189,979 | \$ | 193,067 | \$ | $(3,088)$ | -1.6\% |
| Savings |  | 84,509 |  | 77,650 |  | 6,859 | 8.8\% |
| Money market |  | 134,687 |  | 124,031 |  | 10,656 | 8.6\% |
| Certificates of deposit |  | 158,255 |  | 171,661 |  | $(13,406)$ | -7.8\% |
| Total deposits | \$ | 567,430 | \$ | 566,409 | \$ | $\xrightarrow{1,021}$ | 0.2\% |

The Bancorp's core deposits include checking, savings, and money market accounts. The overall increase in core deposits is a result of managements' sales efforts along with current customer preferences for short-term, liquid investment alternatives.

The Bancorp's borrowed funds are primarily used to fund asset growth not supported by deposit generation. The Bancorp's end-of-period borrowing balances were as follows:

| (Dollars in thousands) | $\begin{gathered} \text { September 30, } \\ 2013 \\ \text { (unaudited) } \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  | YTD Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | \% |
| Repurchase agreements | \$ | 20,543 | \$ | 16,298 | \$ | 4,245 | 26.0\% |
| Borrowed funds |  | 31,309 |  | 33,207 |  | $(1,898)$ | -5.7\% |
| Total borrowed funds | \$ | 51,852 | \$ | 49,505 | \$ | 2,347 | 4.7\% |

Repurchase agreements increased as a result of growth in the Bancorp's business sweep accounts.

## Liquidity and Capital Resources

For the Bancorp, liquidity management refers to the ability to generate sufficient cash to fund current loan demand, meet deposit withdrawals, and pay dividends and operating expenses. Because profitability and liquidity are often conflicting objectives, management attempts to maximize the Bancorp's net interest margin by making adequate, but not excessive, liquidity provisions.

Changes in the liquidity position result from operating, investing and financing activities. Cash flows from operating activities are generally the cash effects of transactions and other events that enter into the determination of net income. The primary investing activities include loan originations, loan repayments, investments in interest bearing balances in financial institutions, and the purchase, sale, and maturity of investment securities. Financing activities focus almost entirely on the generation of customer deposits. In addition, the Bancorp utilizes borrowings (i.e., retail repurchase agreements, advances from the FHLB and federal funds purchased) as a source of funds.

During the nine months ended September 30, 2013, cash and cash equivalents increased by $\$ 5.4$ million compared to a $\$ 6.8$ million decrease for the nine months ended September 30, 2012. The primary sources of cash were proceeds from maturities, pay downs, calls, and sales of available-for-sale securities, proceeds from FHLB advances, and repayments of loan receivables. The primary uses of cash were the purchase of securities, loan originations, repayment of FHLB advances, stock repurchases, and the payment of common stock dividends. Cash provided by operating activities totaled $\$ 7.7$ million for the nine months ended September 30, 2013, compared to cash provided of $\$ 3.4$ million for the nine month period ended September 30, 2012. The increase in cash from operating activities was primarily a result of timing differences of customer ACH deposit activity. Cash outflows from investing activities totaled $\$ 3.9$ million for the current period, compared to cash outflows of $\$ 35.5$ million for the nine months ended September 30, 2012. The decreased cash outflows for the current nine months were primarily related to decreased loan originations and loan participations purchased. Net cash inflows from financing activities totaled $\$ 1.5$ million during the current period compared to net cash inflows of $\$ 25.2$ millionfor the nine months ended September 30 , 2012 . The decrease in net cash inflows from financing activities was a result of deposit outflows, reduced borrowed fund inflows, and higher dividend payments. On a cash basis, the Bancorp paid dividends on common stock of $\$ 1.7$ million for the nine months ended September 30, 2013, compared to $\$ 1.4$ million for the nine months endedSeptember 30, 2012.

At September 30, 2013, outstanding commitments to fund loans totaled $\$ 72.7$ million. Approximately $49.1 \%$ of the commitments were at variable rates. Standby letters of credit, which are conditional commitments issued by the Bancorp to guarantee the performance of a customer to a third party, totaled $\$ 8.3$ million at September 30, 2013. Management believes that the Bancorp has sufficient cash flow and borrowing capacity to fund all outstanding commitments and letters of credit, while maintaining proper levels of liquidity.

Management strongly believes that maintaining a high level of capital enhances safety and soundness. During the nine months ended September 30, 2013, stockholders' equity decreased by $\$ 436$ thousand ( $0.6 \%$ ). During the nine months ended September 30,2013 , stockholders' equity was primarily increased by net income of $\$ 5.8$ million. Decreasing stockholders' equity was the declaration of $\$ 1.8$ million in cash dividends and the net change in the valuation of the available-for-sale securities of $\$ 4.3$ million. On April 18, 2000 the Bancorp's Board of Directors authorized a stock repurchase program to repurchase up to 50,000 shares of the Bancorp's outstanding common stock, from time to time and subject to market conditions, on the open market or in privately negotiated transactions. This stock repurchase program does not expire and is only limited by the number of shares that can be purchased. During the third quarter ended September 30, 2013, the Bancorp repurchased 4,962 shares. As of September 30, 2013, the Bancorp has repurchased 43,812 shares of its outstanding common stock under the program at an average price per share of $\$ 22.64$.

The Bancorp is subject to risk-based capital guidelines adopted by the Board of Governors of the Federal Reserve System (the FRB), and the Bank is subject to risk-based capital guidelines adopted by the FDIC. As applied to the Bancorp and the Bank, the FRB and FDIC capital requirements are substantially the same. These regulations divide capital into two tiers. The first tier (Tier 1) includes common equity, certain non-cumulative perpetual preferred stock and minority interests in equity accounts of consolidated subsidiaries, less goodwill and certain other intangible assets. Supplementary (Tier 2) capital includes, among other things, cumulative perpetual and long-term limited-life preferred stock, mandatory convertible securities, certain hybrid capital instruments, term subordinated debt and the allowance for loan losses, subject to certain limitations, less required deductions. The Bancorp and the Bank are required to maintain a total risk-based capital ratio of $8 \%$, of which $4 \%$ must be Tier 1 capital. In addition, the FRB and FDIC regulations provide for a minimum Tier 1 leverage ratio (Tier 1 capital to adjusted average assets) of $3 \%$ for financial institutions that meet certain specified criteria, including that they have the highest regulatory rating and are not experiencing or anticipating significant growth. All other financial institutions are required to maintain a Tier 1 leverage ratio of $3 \%$ plus an additional cushion of at least one to two percent. See "Recent Developments - New Capital Rules" for a description of the new capital ratios that will be phased-in beginning in 2015 .

The following table shows that, at September 30, 2013, and December 31, 2012, the Bancorp's capital exceeded all regulatory capital requirements. During the nine months ended September 30, 2013, the Bancorp's regulatory capital ratios continued to be negatively impacted by regulatory requirements regarding collateralized debt obligations. The regulatory requirements state that for collateralized debt obligations that have been downgraded below investment grade by the rating agencies, increased risk based asset weightings are required. The Bancorp currently holds four pooled trust preferred securities with a cost basis of $\$ 5.2$ million. These investments currently have ratings that are below investment grade. As a result, approximately $\$ 28.0$ million of risk based assets are generated by the trust preferred securities in the Bancorp's and Bank's total risk based capital calculation. The Bancorp's and the Bank's regulatory capital ratios were substantially the same at both September 30 , 2013 and December 31, 2012. The dollar amounts are in millions.

| (Dollars in millions) | Actual |  |  | Required for adequate capital |  |  |  | To be well capitalized |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| At September 30, 2013 | Amount |  | Ratio | Amount |  | Ratio |  | Amount |  | Ratio |
| Total capital to risk-weighted assets | \$ | 73.8 | 15.6\% | \$ | 37.7 |  | 8.0\% | \$ | 47.1 | 10.0\% |
| Tier 1 capital to risk-weighted assets | \$ | 67.9 | 14.4\% | \$ | 18.9 |  | 4.0\% | \$ | 28.3 | 6.0\% |
| Tier 1 capital to adjusted average assets | \$ | 67.9 | 9.8\% | \$ | 20.9 |  | 3.0\% | \$ | 34.8 | 5.0\% |
| (Dollars in millions) | Actual |  |  | Required for adequate capital |  |  |  | To be well capitalized |  |  |
| At December 31, 2012 |  | Amount | Ratio |  | Amount | Ratio |  |  | Amount | Ratio |
| Total capital to risk-weighted assets | \$ | 70.1 | 14.6\% | \$ | 38.3 |  | 8.0\% | \$ | 47.9 | 10.0\% |
| Tier 1 capital to risk-weighted assets | \$ | 64.1 | 13.4\% | \$ | 19.1 |  | 4.0\% | \$ | 28.7 | 6.0\% |
| Tier 1 capital to adjusted average assets | \$ | 64.1 | 9.4\% | \$ | 20.5 |  | 3.0\% | \$ | 34.2 | 5.0\% |

The Bancorp's ability to pay dividends to its shareholders is entirely dependent upon the Bank's ability to pay dividends to the Bancorp. Under Indiana law, the Bank may pay dividends from its undivided profits (generally, earnings less losses, bad debts, taxes and other operating expenses) as is considered expedient by the Bank's Board of Directors. However, if the total of all dividends declared by the Bank during the current year, including the proposed dividend, would exceed the sum of retained net income for the year to date plus its retained net income for the previous two years, the Bank may be required to obtain approval from the Indiana Department of Financial Institutions (DFI). For this purpose, "retained net income," means net income as calculated for call report purposes, less all dividends declared for the applicable period. An exemption from DFI approval would require that the Bank have been assigned a composite uniform financial institutions rating of 1 or 2 as a result of the most recent federal or state examination; the proposed dividend would not result in a Tier 1 leverage ratio below $7.5 \%$; and that the Bank not be subject to any corrective action, supervisory order, supervisory agreement, or board approved operating agreement. The aggregate amount of dividends that may be declared by the Bank in 2013, without the need for qualifying for an exemption or prior DFI approval is $\$ 8.7$ million plus 2013 net profits. Moreover, the FDIC and the Federal Reserve Board may prohibit the payment of dividends if it determines that the payment of dividends would constitute an unsafe or unsound practice in light of the financial condition of the Bank. On August 30, 2013, the Board of Directors of the Bancorp declared a third quarter dividend of $\$ 0.22$ per share. The Bancorp's third quarter dividend was paid to shareholders on October 4, 2013.

## Results of Operations - Comparison of the Quarter Ended September 30, 2013 to the Quarter Ended September 30, 2012

For the quarter ended September 30, 2013, the Bancorp reported net income of $\$ 2.4$ million, compared to net income of $\$ 2.3$ million for the quarter ended September 30 , 2012, an increase of $\$ 121$ thousand ( $5.4 \%$ ). For the current quarter the ROA was $1.37 \%$, compared to $1.34 \%$ for the quarter ended September 30 , 2012. The ROE was $13.87 \%$ for the quarter ended September 30, 2013, compared to $13.42 \%$ for the quarter ended September 30, 2012.

Net interest income for the three months ended September 30, 2013 was $\$ 7.1$ million, an increase of $\$ 1.1$ million ( $18.0 \%$ ), compared to $\$ 6.0$ million for the quarter ended September 30, 2012. During the current quarter, the Bancorp received payment in full for a nonperforming loan along with $\$ 1.4$ million of back interest. The weighted-average yield on interest-earning assets was $4.60 \%$ for the three months ended September 30, 2013, compared to $4.17 \%$ for the three months ended September 30, 2012. The weightedaverage cost of funds for the quarter ended September 30, 2013, was $0.27 \%$, compared to $0.38 \%$ for the quarter ended September 30,2012 . The impact of the $4.60 \%$ return on interest earning assets and the $0.27 \%$ cost of funds resulted in an interest rate spread of $4.33 \%$ for the current quarter, compared to $3.74 \%$ for the quarter ended September 30 , 2012. During the current quarter, total interest income increased by $\$ 923$ thousand ( $14.0 \%$ ) while total interest expense decreased by $\$ 156$ thousand ( $27.1 \%$ ). The net interest margin was $4.34 \%$ for the three months ended September 30, 2013, compared to $3.81 \%$ for the quarter ended September 30, 2012. On a tax equivalent basis, the Bancorp's net interest margin was $4.55 \%$ for the three months ended September 30, 2013, compared to $4.00 \%$ for the quarter ended September 30, 2012. Comparing the net interest margin on a tax equivalent basis more accurately compares the returns on tax-exempt loans and securities to those on taxable interest-earning assets.

During the three months ended September 30, 2013, interest income from loans increased by $\$ 898$ thousand ( $17.1 \%$ ), compared to the three months ended September 30 , 2012. The increase was due to the receipt of $\$ 1.4$ million of interest from a previously non-performing loan. The weighted-average yield on loans outstanding was $5.79 \%$ for the current quarter, compared to $4.91 \%$ for the three months ended September 30, 2012. Loan balances averaged $\$ 424.4$ million for the current quarter, a decrease of $\$ 7.3$ million $(1.7 \%)$ from $\$ 431.7$ million for the three months ended September 30, 2012. During the three months ended September 30, 2013, interest income on securities and other interest bearing balances increased by $\$ 27$ thousand ( $2.0 \%$ ), compared to the quarter ended September 30, 2012. The change was due to an increase in the average balances of the other interest bearing balances portfolio. The weighted-average yield on securities and other interest bearing balances was $2.40 \%$, for the current quarter, compared to $2.69 \%$ for the three months ended September 30, 2012. Securities balances averaged $\$ 193.1$ million for the current quarter, down $\$ 1.6$ million ( $0.8 \%$ ) from $\$ 194.7$ million for the three months ended September 30, 2012. Other interest bearing balances averaged $\$ 36.0$ million for the current period, up $\$ 30.3$ million ( $531.6 \%$ ) from $\$ 5.7$ million for the three months ended September 30, 2012. The increase in other interest bearing balances is a result of growth in core deposits as customers seek liquidity during a historically low interest rate environment.

Interest expense on deposits decreased by $\$ 103$ thousand ( $26.8 \%$ ) during the current quarter compared to the three months ended September 30, 2012. The change was due to a decrease in the weighted-average rate paid on deposits, which was the result of a change in the deposit mix as well as lower rates paid. The weighted-average rate paid on deposits for the three months ended September 30, 2013 was $0.20 \%$, compared to $0.28 \%$, for the quarter ended September 30, 2012. Total deposit balances averaged $\$ 570.8$ million for the current quarter, an increase of $\$ 29.7$ million ( $5.5 \%$ ) from $\$ 541.1$ million for the quarter ended September 30, 2012. Interest expense on borrowed funds decreased by $\$ 53$ thousand ( $27.9 \%$ ) during the current quarter due to a decrease in average daily balances and a decrease in the weighted-average cost compared to the three months ended September 30, 2012. The weighted-average cost of borrowed funds was $1.11 \%$ for the current quarter, compared to $1.28 \%$ for the three months ended September 30, 2012. Borrowed funds averaged $\$ 49.8$ million during the quarter ended September 30, 2013, a decrease of $\$ 9.4$ million ( $15.9 \%$ ) from $\$ 59.2$ million for the quarter ended September 30, 2012.

Noninterest income for the quarter ended September 30, 2013 was $\$ 1.3$ million, a decrease of $\$ 1.1$ million ( $45.6 \%$ ) from $\$ 2.4$ million for the quarter ended September 30 , 2012. During the current quarter, fees and service charges totaled $\$ 681$ thousand, an increase of $\$ 14$ thousand ( $2.1 \%$ ) from $\$ 667$ thousand for the quarter ended September 30 , 2012. Fees from Wealth Management operations totaled $\$ 356$ thousand for the quarter ended September 30, 2013, an increase of $\$ 51$ thousand ( $16.7 \%$ ) from $\$ 305$ thousand for the quarter ended September 30, 2012. The increase in Wealth Management income is related to growth in assets under management and market value changes. Gains from the sale of securities totaled $\$ 96$ thousand for the current quarter, a decrease of $\$ 22$ thousand ( $18.6 \%$ ) from $\$ 118$ thousand for the quarter ended September 30, 2012. Current market conditions continued to provide some opportunities to maintain securities cash flows, while recognizing gains from the sales of securities. Gains from loan sales totaled $\$ 42$ thousand for the current quarter, a decrease of $\$ 277$ thousand ( $86.8 \%$ ), compared to $\$ 319$ thousand for the quarter ended September 30, 2012. The decrease in gains from the sale of loans is a result of decreased customer refinance activity to low rate fixed rate mortgages. During the third quarter of 2012, a senior manager passed away and the Bancorp received a $\$ 587$ thousand benefit from bank owned life insurance. Income from an increase in the cash value of bank owned life insurance totaled $\$ 94$ thousand for the quarter ended September 30, 2013, a decrease of $\$ 2$ thousand ( $2.1 \%$ ) from $\$ 96$ thousand the quarter ended September 30, 2012. Gain on foreclosed real estate totaled $\$ 18$ thousand for the quarter ended September 30, 2013, a decrease of $\$ 236$ thousand ( $92.9 \%$ ) from gains of $\$ 254$ thousand for the quarter ended September 30, 2012. The Bancorp has held lower levels of foreclosed real estate over the last twelve months. Other noninterest income totaled $\$ 1$ thousand for the quarter, a decrease of $\$ 19$ thousand ( $95.0 \%$ ) compared to \$20 thousand for the quarter ended September 30, 2012.

Noninterest expense for the quarter ended September 30, 2013 was $\$ 5.03$ million, an increase of $\$ 84$ thousand ( $1.7 \%$ ) from $\$ 4.95$ million for the three months ended September 30, 2012. During the current quarter, compensation and benefits totaled $\$ 2.6$ million, a decrease of $\$ 47$ thousand ( $1.8 \%$ ) from $\$ 2.7$ million for the quarter ended September 30, 2012. The decrease in compensation and benefits is the result of the Bancorp's continued efforts to closely monitor and manage staffing levels. Occupancy and equipment totaled $\$ 809$ thousand for the current quarter, an increase of $\$ 36$ thousand $(4.7 \%)$, compared to $\$ 773$ thousand for the quarter ended September 30 , 2012. The increase in occupancy and equipment expense is the result of slightly higher building operating expenses during the third quarter. Data processing expense totaled $\$ 282$ thousand for the three months ended September 30, 2013, a decrease of $\$ 3$ thousand (1.1\%) from $\$ 285$ thousand for the three months ended September 30, 2012. Data processing expense has decreased as a result of contract renegotiations. Marketing expense related to banking products totaled $\$ 116$ thousand for the current quarter, an increase of $\$ 41$ thousand $(54.7 \%)$ from $\$ 75$ thousand for the three months ended September 30, 2012. The Bancorp proactively markets its products, but varies its timing based on projected benefits and needs. Federal deposit insurance premium expense totaled $\$ 126$ thousand for the three months ended September 30, 2013, a decrease of $\$ 17$ thousand ( $11.9 \%$ ) from $\$ 143$ thousand for the quarter ended September 30, 2012. The decrease was the result of lower FDIC assessment rates. Other expenses related to banking operations totaled $\$ 1.1$ million for the quarter ended September 30, 2013, an increase of $\$ 74$ thousand ( $7.4 \%$ ) from $\$ 1.0$ million for the quarter ended September 30 , 2012. The Bancorp's efficiency ratio was $60.1 \%$ for the quarter ended September 30, 2013, compared to $59.1 \%$ for the three months ended September 30, 2012. The ratio is determined by dividing total noninterest expense by the sum of net interest income and total noninterest income for the period and the increase can be attributed to lower noninterest income.

Income tax expenses for the three months ended September 30, 2013 totaled $\$ 823$ thousand, compared to income tax expense of $\$ 625$ thousand for the three months ended September 30, 2012, an increase of $\$ 198$ thousand ( $31.7 \%$ ). The combined effective federal and state tax rates for the Bancorp was $25.7 \%$ for the three months ended September 30, 2013, compared to $21.7 \%$ for the three months ended September 30, 2012. The Bancorp's higher current quarter effective tax rate is a result of lower tax preferred income, as well as an adjustment to the Bancorp's state deferred tax asset for a reduction in tax rates.

## Results of Operations - Comparison of the Nine Months Ended September 30, 2013 to the Nine Months Ended September 30, 2012

For the nine months ended September 30, 2013, the Bancorp reported net income of $\$ 5.8$ million, compared to net income of $\$ 5.2$ million for the nine months ended September 30, 2012, an increase of $\$ 524$ thousand ( $10.0 \%$ ). For the current nine months the ROA was $1.11 \%$, compared to $1.05 \%$ for the nine months ended September 30 , 2012. The ROE was $10.99 \%$ for the nine months ended September 30, 2013, compared to $10.61 \%$ for the nine months ended September $30,2012$.

Net interest income for the nine months ended September 30, 2013 was $\$ 18.7$ million, an increase of $\$ 857$ thousand ( $4.8 \%$ ), compared to $\$ 17.8$ million for the nine months ended September 30, 2012. During the nine months ended September 30, 2013, the Bancorp received payment in full for a nonperforming loan along with $\$ 1.4$ million of back interest. Additionally, during the current nine months, the Bancorp's cost of funds continues to be positively impacted by the Federal Reserve's continued action in maintaining a low short-term interest rate environment, however, the Bancorp's yield on interest earning assets is being negatively impacted by lower long-term interest rates. The weightedaverage yield on interest-earning assets was $4.10 \%$ for the nine months ended September 30, 2013, compared to $4.19 \%$ for the nine months ended September 30, 2012. The weighted-average cost of funds for the nine months ended September 30, 2013, was $0.29 \%$, compared to $0.41 \%$ for the nine months ended September 30, 2012. The impact of the $4.10 \%$ return on interest earning assets and the $0.29 \%$ cost of funds resulted in an interest rate spread of $3.81 \%$ for the current nine months, compared to $3.78 \%$ for the nine months ended September 30, 2012. During the current nine months, total interest income decreased by $\$ 342$ thousand ( $1.7 \%$ ) while total interest expense decreased by $\$ 515$ thousand ( $28.1 \%$ ). The net interest margin was $3.83 \%$ for the nine months ended September 30, 2013, compared to $3.80 \%$ for the nine months ended September 30, 2012. On a tax equivalent basis, the Bancorp's net interest margin was $4.04 \%$ for the nine months ended September 30, 2013, compared to $3.99 \%$ for the nine months ended September 30 , 2012. Comparing the net interest margin on a tax equivalent basis more accurately compares the returns on tax-exempt loans and securities to those on taxable interest-earning assets.

During the nine months ended September 30, 2013, interest income from loans increased by $\$ 590$ thousand (3.8\%), compared to the nine months ended September 30 , 2012. The increase was due to the receipt of $\$ 1.4$ million of interest from a previously non-performing loan. The weighted-average yield on loans outstanding was $4.91 \%$ for the current nine months, compared to $4.92 \%$ for the nine months ended September 30, 2012. Loan balances averaged $\$ 436.9$ million for the current nine months, an increase of $\$ 16.3$ million ( $3.9 \%$ ) from $\$ 420.6$ million for the nine months ended September 30, 2012. During the nine months ended September 30, 2013, interest income on securities and other interest bearing balances decreased by $\$ 248$ thousand ( $6.0 \%$ ), compared to the nine months ended September 30, 2012. The decrease was due to a decrease in the weighted-average yield. The weighted-average yield on securities and other interest bearing balances was $2.43 \%$, for the current nine months, compared to $2.70 \%$ for the nine months ended September 30, 2012. Securities balances averaged $\$ 192.0$ million for the current nine months, up $\$ 1.0$ million ( $0.5 \%$ ) from $\$ 191.0$ million for the nine months ended September 30, 2012. The increase in security average balances is a result of ongoing, consistent investment growth. Other interest bearing balances averaged $\$ 20.7$ million for the current period, up $\$ 7.7$ million ( $59.2 \%$ ) from $\$ 13.0$ million for the nine months ended September 30, 2012.

Interest expense on deposits decreased by $\$ 370$ thousand ( $29.9 \%$ ) during the current nine months compared to the nine months ended September 30, 2012. The change was due to a decrease in the weighted-average rate paid on deposits, which was the result of a change in the deposit mix as well as lower rates paid. The weighted-average rate paid on deposits for the nine months ended September 30, 2013 was $0.21 \%$, compared to $0.31 \%$, for the nine months ended September 30, 2012. Total deposit balances averaged $\$ 562.6$ million for the current nine months, up $\$ 27.1$ million ( $5.1 \%$ ) from $\$ 535.5$ million for the nine months ended September 30, 2012. Interest expense on borrowed funds decreased by $\$ 145$ thousand ( $24.4 \%$ ) during the current nine months due to decreased average daily balances and a lower weighted average cost, as compared to the nine months ended September 30, 2012. The weighted-average cost of borrowed funds was $1.17 \%$ for the current nine months, compared to $1.34 \%$ for the nine months ended September 30, 2012. Borrowed funds averaged $\$ 51.3$ million during the nine months ended September 30, 2013, a decrease of $\$ 8.1$ million ( $13.6 \%$ ) from $\$ 59.4$ million for the nine months ended September 30, 2012.

Noninterest income for the nine months ended September 30, 2013 was $\$ 4.1$ million, a decrease of $\$ 1.3$ million ( $23.2 \%$ ) from $\$ 5.4$ million for the nine months ended September 30, 2012. During the current nine months, fees and service charges totaled $\$ 1.90$ million, a decrease of $\$ 18$ thousand ( $0.9 \%$ ) from $\$ 1.92$ million for the nine months ended September 30, 2012. Fees from Wealth Management operations totaled $\$ 1.1$ million for the nine months ended September 30, 2013, an increase of $\$ 102$ thousand ( $10.7 \%$ ) from $\$ 951$ thousand for the nine months ended September 30, 2012. The increase in Wealth Management income is related to growth in assets under management and market value changes. Gains from the sale of securities totaled $\$ 540$ thousand for the current nine months, a decrease of $\$ 195$ thousand ( $26.5 \%$ ) from $\$ 735$ thousand for the nine months ended September 30, 2012. Current market conditions provided opportunities to manage securities cash flows, while recognizing gains from the sales of securities. Gains from loan sales totaled $\$ 340$ thousand for the current nine months, a decrease of $\$ 325$ thousand ( $48.9 \%$ ), compared to $\$ 665$ thousand for the nine months ended September 30, 2012. The decrease in gains from the sale of loans is the result of a sale of seasoned fixed rate mortgages with high prepayment speeds, which resulted in a one-time gain of $\$ 183$ thousand for the nine months ended September 30, 2012. During the third quarter of 2012, a senior manager passed away and the Bancorp received a $\$ 587$ thousand benefit from bank owned life insurance. Income from an increase in the cash value of bank owned life insurance totaled $\$ 269$ thousand for the nine months ended September 30, 2013, a decrease of $\$ 21$ thousand (7.2\%), compared to $\$ 290$ thousand for the nine months ended September 30, 2012. Gains on foreclosed real estate totaled $\$ 17$ thousand for the nine months ended September 30, 2013, a decrease of $\$ 153$ thousand ( $90.0 \%$ ) from $\$ 170$ thousand in gain for the nine months ended September 30, 2012. The Bancorp recognized no other-than-temporary impairment during the first nine months of 2013, however, there were $\$ 6$ thousand in losses for 2012. Other noninterest income totaled $\$ 19$ thousand for the nine months ended September 30,2013 and $\$ 79$ thousand for the nine months ended September 30, 2012.

Noninterest expense for the nine months ended September 30, 2013 was $\$ 14.7$ million, a decrease of $\$ 220$ thousand ( $1.5 \%$ ) from $\$ 14.9$ million for the nine months ended September 30, 2012. During the current nine months, compensation and benefits totaled $\$ 7.9$ million, an increase of $\$ 91$ thousand ( $1.2 \%$ ) from $\$ 7.8$ million for the nine months ended September 30, 2012. The increase is the result of ordinary course annual compensation increases. Occupancy and equipment totaled $\$ 2.3$ million for the current nine months, a decrease of $\$ 23$ thousand ( $1.0 \%$ ), compared to $\$ 2.4$ million for the nine months ended September 30, 2012. The decrease in occupancy and equipment expense is the result of lower required building operating expenses during the current nine months. Data processing expense totaled $\$ 754$ thousand for the nine months ended September 30 , 2013, a decrease of $\$ 79$ thousand ( $9.5 \%$ ) from $\$ 833$ thousand for the nine months ended September 30, 2012. Data processing expense has decreased as a result of contract renegotiations. Marketing expense related to banking products totaled $\$ 383$ thousand for the current nine months, an increase of $\$ 149$ thousand ( $63.7 \%$ ) from $\$ 234$ thousand for the nine months ended September 30, 2012. The Bancorp continues to proactively market its products, but varies its timing based on projected benefits and needs. Federal deposit insurance premium expense totaled $\$ 379$ thousand for the nine months ended September 30, 2013, a decrease of $\$ 55$ thousand ( $12.7 \%$ ) from $\$ 434$ thousand for the nine months ended September 30, 2012. The decrease was the result of lower FDIC assessment rates. Other expenses related to banking operations totaled $\$ 2.9$ million for the nine months ended September 30, 2013, a decrease of $\$ 303$ thousand ( $9.4 \%$ ) from $\$ 3.2$ million for the nine months ended September 30, 2012. The decrease to other expense was primarily the result of one time litigation costs that settled in March 2012. The Bancorp's efficiency ratio was $64.3 \%$ for the nine months ended September 30, 2013, compared to $64.1 \%$ for the nine months ended September 30, 2012. The higher efficiency ratio is the result of less noninterest income.

Income tax expenses for the nine months ended September 30, 2013 totaled $\$ 2.0$ million, compared to income tax expense of $\$ 1.5$ million for the nine months ended September 30, 2012, an increase of $\$ 547$ thousand ( $10.0 \%$ ). The combined effective federal and state tax rates for the Bancorp was $25.9 \%$ for the nine months ended September 30, 2013, compared to $21.9 \%$ for the nine months ended September 30, 2012. The Bancorp's higher current year effective tax rate is a result of higher earnings and lower tax preferred income, as well as an adjustment to the Bancorp's state deferred tax asset for a reduction in tax rates.

## Critical Accounting Policies

Critical accounting policies are those accounting policies that management believes are most important to the portrayal of the Bancorp's financial condition and that require management's most difficult, subjective or complex judgments. The Bancorp's critical accounting policies from December 31, 2012 remain unchanged.

## Forward-Looking Statements

Statements contained in this report that are not historical facts are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The words or phrases "would be," "will allow," "intends to," "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project," or similar expressions are also intended to identify "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act. The Bancorp cautions readers that forward-looking statements, including without limitation those relating to the Bancorp's future business prospects, interest income and expense, net income, liquidity, and capital needs are subject to certain risks and uncertainties that could cause actual results to differ materially from those indicated in the forward-looking statements, due to, among other things, factors identified in this report, including those identified in the Bancorp's 2012 Form 10-K.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk Not Applicable.

## Item 4. Controls and Procedures

(a) Evaluation of Disclosure Controls and Procedures

The Bancorp maintains disclosure controls and procedures (as defined in Sections 13a-15(e) and 15d-15(e)) of regulations promulgated under the Securities Exchange Act of 1934 (the "Exchange Act") that are designed to ensure that information required to be disclosed by the Bancorp in the reports that it files or submits under the "Exchange Act" is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. These disclosure controls and procedures include controls and procedures designed to ensure that information required to be disclosed by the Bancorp in the reports that it files or submits under the Exchange Act is accumulated and communicated to the Bancorp's management, including its principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure. The Bancorp's chief executive officer and chief financial officer evaluate the effectiveness of the Bancorp's disclosure controls and procedures as of the end of each quarter. Based on that evaluation as of September 30, 2013, the Bancorp's chief executive officer and chief financial officer have concluded that such disclosure controls and procedures were effective as of that date in ensuring that information required to be disclosed by the Bancorp under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.
(b) Changes in Internal Control Over Financial Reporting.

There was no change in the Bancorp's internal control over financial reportingidentified in connection with the Bancorp's evaluation of controlsthat occurred during the nine months ended September 30, 2013 that has materially affected, or is reasonably likely to materially affect, the Bancorp's internal control over financial reporting.

## PART II - Other Information

Item 1. Legal Proceedings
There are no matters reportable under this item.

Item 1A. Risk Factors
Not Applicable.
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
On April 18, 2000 the Bancorp's Board of Directors authorized a stock repurchase program to repurchase up to 50,000 shares of the Bancorp's outstanding common stock, from time to time and subject to market conditions, on the open market or in privately negotiated transactions. This stock repurchase program does not expire and is only limited by the number of shares that can be purchased. As of September 30, 2013, the Bancorp has repurchased 43,812 shares of its outstanding common stock under the program at an average price per share of $\$ 22.64$. During the quarter ended September 30, 2013, 4,962 shares were repurchased. Information on the shares repurchased under the program during the nine months ended September 30, 2013 is as follows:

| Period | $\begin{gathered} \text { Total Number } \\ \text { of Shares Purchased } \end{gathered}$ | Average Price Paid per Share |  | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number of Shares That May Yet Be Purchased Under the Program(1) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| January 1, 2013 - January 31, 2013 | 2,833 | \$ | 20.05 | 38,850 | 11,150 |
| February 1, 2013 - February 28, 2013 | - |  | N/A | 38,850 | 11,150 |
| March 1, 2013 - March 31, 2013 | - |  | N/A | 38,850 | 11,150 |
| April 1, 2013 - April 30, 2013 | - |  | N/A | 38,850 | 11,150 |
| May 1, 2013 - May 31, 2013 | - |  | N/A | 38,850 | 11,150 |
| June 1, 2013 - June 30, 2013 | - |  | N/A | 38,850 | 11,150 |
| July 1, 2013 - July 31, 2013 | - |  | N/A | 38,850 | 11,150 |
| August 1, 2013 - August 31, 2013 | - |  | N/A | 38,850 | 11,150 |
| September 1, 2013 -September 30, 2013 | 4,962 | \$ | 23.30 | 43,812 | 6,188 |
|  | 7,795 | \$ | 22.12 | 43,812 | 6,188 |

(1) The stock repurchase plan was announced on April 18, 2000, whereby the Bancorp is authorized to repurchase up to 50,000 shares of the Bancorp's common stock outstanding. There is no expiration date for this plan.

Item 3. Defaults Upon Senior Securities
There are no matters reportable under this item.
Item 4. Mine Safety Disclosures
Not Applicable.
Item 5. Other Information
There are no matters reportable under this item.
Item 6. Exhibits
Exhibit
Number Description
31.1 Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer
31.2 Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer
$32.1 \quad$ Section 1350 Certifications
101 The following materials from the Bancorp's Form 10-Q for the quarterly period ended September 30, 2013, formatted in an XBRL Interactive
Data File: (i) Consolidated Balance Sheets; (ii) Consolidated Statements of Income; (iii) Consolidated Statements of Changes in Stockholders' Equity; (iv) Consolidated Statements of Cash Flows; and (v) Notes to Consolidated Financial Statements, with detailed tagging of notes and financial statement schedules.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: October 21, 2013

Date: October 21, 2013

NORTHWEST INDIANA BANCORP
/s/ David A. Bochnowski
David A. Bochnowski
Chairman of the Board, Chief Executive
Officer and President
/s/ Robert T. Lowry
Robert T. Lowry
Executive Vice President, Chief Financial
Officer and Treasurer

I, David A. Bochnowski, certify that:

1. I have reviewed this quarterly report on Form 10-Q of NorthWest Indiana Bancorp;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15 d - 15 (f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 21, 2013
/s/ David A. Bochnowski
David A. Bochnowski
Chairman of the Board, Chief Executive
Officer and President

I, Robert T. Lowry, certify that:

1. I have reviewed this quarterly report on Form 10-Q of NorthWest Indiana Bancorp;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15 d - 15 (f)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 21, 2013
/s/ Robert T. Lowry
Robert T. Lowry
Executive Vice President, Chief Financial
Officer and Treasurer

## CERTIFICATIONS PURSUANT TO

18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002
In connection with the Quarterly Report on Form 10-Q of NorthWest Indiana Bancorp (the "Company") for the quarterly period ended September 30, 2013, as filed with the Securities and Exchange Commission (the "Report"), each of David A. Bochnowski, Chairman of the Board, Chief Executive Officer, and President of the Company, and Robert T. Lowry, Executive Vice President, Chief Financial Officer and Treasurer of the Company, hereby certifies, pursuant to 18 U.S.C. § 1350 , as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:
(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: $\quad$ October 21, 2013

| /s/ David A. Bochnowski |
| :--- |
| David A. Bochnowski |
| Chairman of the Board, Chief Executive |
| Officer and President |
| /s/ Robert T. Lowry |
| Robert T. Lowry |
| Executive Vice President, Chief Financial |
| Officer and Treasurer |

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to NorthWest Indiana Bancorp and will be retained by NorthWest Indiana Bancorp and furnished to the Securities and Exchange Commission or its staff upon request.

