
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report: September 4, 2018

NORTHWEST INDIANA BANCORP

(Exact name of registrant as specified in its charter)

Indiana
(State or other jurisdiction of incorporation)

000-26128
(Commission File Number)

35-1927981
(IRS Employer Identification No.)

9204 Columbia Avenue
Munster, Indiana 46321
(Address of principal executive offices) (Zip Code)

(219) 836-4400
(Registrant's telephone number, including area code)

N/A
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 7.01. Regulation FD Disclosure

On September 6, 2018, NorthWest Indiana Bancorp (the "Bancorp") will present financial and other information at the Raymond James Emerging Bank Symposium in Chicago, Illinois. The slides for the presentation are attached as Exhibit 99.1 to this report and are incorporated by reference into this Item 7.01. This information is furnished pursuant to Item 7.01 of Form 8-K and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that section. The filing of this report shall not be deemed an admission as to the materiality of any information in the report that is required to be disclosed solely by reason of Regulation FD.

Forward-Looking Statements

This Current Report on Form 8-K may contain forward-looking statements regarding the financial performance, business prospects, growth and operating strategies of NWIN and AJSB. For these statements, each of NWIN and AJSB claims the protections of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. Statements in this communication should be considered in conjunction with the other information available about NWIN and AJSB, including the information in the filings NWIN makes with the SEC. Forward-looking statements provide current expectations or forecasts of future events and are not guarantees of future performance. The forward-looking statements are based on management's expectations and are subject to a number of risks and uncertainties. Forward-looking statements are typically identified by using words such as "anticipate," "estimate," "project," "intend," "plan," "believe," "will" and similar expressions in connection with any discussion of future operating or financial performance.

Although management believes that the expectations reflected in such forward-looking statements are reasonable, actual results may differ materially from those expressed or implied in such statements. Risks and uncertainties that could cause actual results to differ materially include: ability to obtain regulatory approvals and meet other closing conditions to the Merger, including approval by AJSB's stockholders; delay in closing the Merger; difficulties and delays in integrating NWIN's and AJSB's businesses or fully realizing cost savings and other benefits; business disruption following the Merger; changes in asset quality and credit risk; the inability to sustain revenue and earnings growth; changes in interest rates and capital markets; inflation; customer acceptance of NWIN's and AJSB's products and services; customer borrowing, repayment, investment, and deposit practices; customer disintermediation; the introduction, withdrawal, success, and timing of business initiatives; competitive conditions; the inability to realize cost savings or revenues or to implement integration plans and other consequences associated with mergers, acquisitions, and divestitures; economic conditions; and the impact, extent, and timing of technological changes, capital management activities, and other actions of the Federal Reserve Board and legislative and regulatory actions and reforms. Additional factors that could cause actual results to differ materially from those expressed in the forward-looking statements are discussed in NWIN's reports (such as the Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, and Current Reports on Form 8-K) filed with the SEC and available at the SEC's Internet website (www.sec.gov). All subsequent written and oral forward-looking statements concerning the proposed transaction or other matters attributable to NWIN or AJSB or any person acting on their behalf are expressly qualified in their entirety by the cautionary statements above. Except as required by law, NWIN and AJSB do not undertake any obligation to update any forward-looking statement to reflect circumstances or events that occur after the date the forward-looking statement is made.

Important Additional Information for Shareholders and Where to Find It

In connection with the proposed Merger, NWIN will file with the SEC a Registration Statement on Form S-4 that will include a Proxy Statement of AJSB and a Prospectus of NWIN (the "Proxy Statement/Prospectus"), as well as other relevant documents concerning the proposed transaction. SHAREHOLDERS AND INVESTORS ARE URGED TO READ THE REGISTRATION STATEMENT AND THE PROXY STATEMENT/PROSPECTUS REGARDING THE MERGER WHEN IT BECOMES AVAILABLE AND ANY OTHER RELEVANT DOCUMENTS FILED WITH THE SEC, AS WELL AS ANY AMENDMENTS OR SUPPLEMENTS TO THOSE DOCUMENTS, BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION.

The Proxy Statement/Prospectus and other relevant materials (when they become available), and any other documents NWIN has filed with the SEC, may be obtained free of charge at the SEC's website at www.sec.gov. In addition, investors and security holders may obtain copies of the documents NWIN has filed with the SEC, free of charge, from NWIN at www.ibankpeoples.com under the tab "Investor Relations – SEC Filings." Alternatively, these documents, when available, can be obtained free of charge from NWIN upon written request to NorthWest Indiana Bancorp, Attn: Shareholder Services, 9204 Columbia Avenue, Munster, Indiana 46321, or by calling (219) 836-4400, and from AJSB upon written request to AJS Bancorp, Inc., Attn: Jerry A. Weberling, 14757 S. Cicero Avenue, Midlothian, Illinois 60445, or by calling (708) 687-7400. The information available through NWIN's website is not and shall not be deemed part of this Current Report on Form 8-K or incorporated by reference into other filings NWIN makes with the SEC.

NWIN and AJSB and certain of their directors and executive officers may be deemed participants in the solicitation of proxies from the stockholders of AJSB in connection with the proposed Merger. Information about the directors and executive officers of NWIN is set forth in NWIN's Annual Report on Form 10-K filed with the SEC on February 20, 2018, and in the proxy statement for NWIN's 2018 annual meeting of shareholders, as filed with the SEC on Schedule 14A on March 12, 2018. Additional information regarding the interests of these participants and any other persons who may be deemed participants in the transaction may be obtained by reading the Proxy Statement/Prospectus regarding the proposed Merger when it becomes available. Free copies of this document may be obtained as described in the preceding paragraph. This communication does not constitute an offer to sell or the solicitation of an offer to buy any securities or a solicitation of any vote or approval.

Item 8.01. Other Events.

In addition, the presentation slides contain supplemental information regarding the previously announced proposed merger transaction (the "Merger") between the Bancorp and AJSB.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

99.1 [Slide presentation for the Raymond James Emerging Bank Symposium on September 6, 2018.](#)

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: September 4, 2018

NORTHWEST INDIANA BANCORP

By: _____ /s/ Robert T. Lowry
Name: Robert T. Lowry
Title: Executive Vice President, Chief
Financial Officer and Treasurer

INDEX TO EXHIBITS

Exhibit
Number

Description

99.1

[Slide presentation for the Raymond James Emerging Bank Symposium on September 6, 2018.](#)

Exhibit 99.1

Filed by NorthWest Indiana Bancorp pursuant to Rule 425 under the Securities Act of 1933 and deemed filed Pursuant to Rule 14a-12 of the Securities Exchange Act of 1934

Subject Company: NorthWest Indiana Bancorp
Commission File No. 000-26128



Fall 2018 Investor Presentation



Forward-Looking Statements

This presentation may contain forward-looking statements regarding the financial performance, business prospects, growth and operating strategies of NorthWest Indiana Bancorp ("NWIN"), as well as those of AJS Bancorp, Inc. ("AJSB"), with which NWIN has entered into a previously announced Agreement and Plan of Merger dated July 30, 2018, providing for the proposed merger of AJSB with and into NWIN. For these statements, each of NWIN and AJSB claims the protections of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. Statements in this communication should be considered in conjunction with the other information available about NWIN and AJSB, including the information in the filings NWIN makes with the SEC, including its Annual Report on Form 10-K for the year ended December 31, 2017. Forward-looking statements provide current expectations or forecasts of future events and are not guarantees of future performance. The forward-looking statements are based on management's expectations and are subject to a number of risks and uncertainties. Forward-looking statements are typically identified by using words such as "anticipate," "estimate," "project," "intend," "plan," "believe," "will" and similar expressions in connection with any discussion of future operating or financial performance.

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NWIN and AJSB and certain of their respective directors and executive officers may be deemed to be participants in the solicitation of proxies from the shareholders of AJSB in connection with the proposed merger. Information about the directors and executive officers of NWIN is set forth in NWIN's Annual Report on Form 10-K filed with the SEC on February 20, 2018, and in the proxy statement for NWIN's 2018 annual meeting of shareholders, as filed with the SEC on March 12, 2018. Additional information regarding the interests of these participants in the transaction may be obtained by reading the proxy statement/prospectus regarding the proposed merger when it becomes available. Free copies of this document may be obtained as described in the preceding paragraph.

Disclosures Regarding Non-GAAP Measures

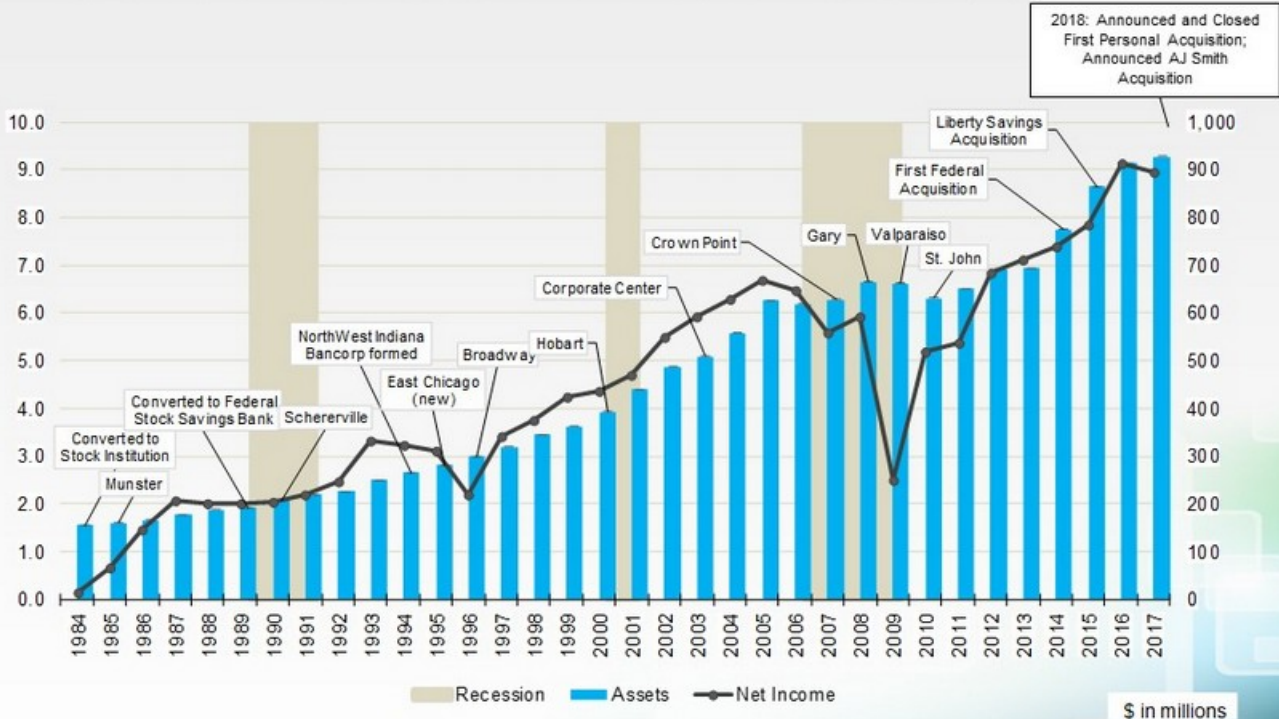
This presentation refers to certain financial measures that are identified as non-GAAP. The Bancorp believes that these non-GAAP measures are helpful to investors to better understand the Bancorp's assets, earnings, and shareholders' equity at the date of this presentation. This supplemental information should not be considered in isolation or as a substitute for the related GAAP measures. See the attached table at the end of this presentation for a reconciliation of the non-GAAP measures identified herein and their most comparable GAAP measures.



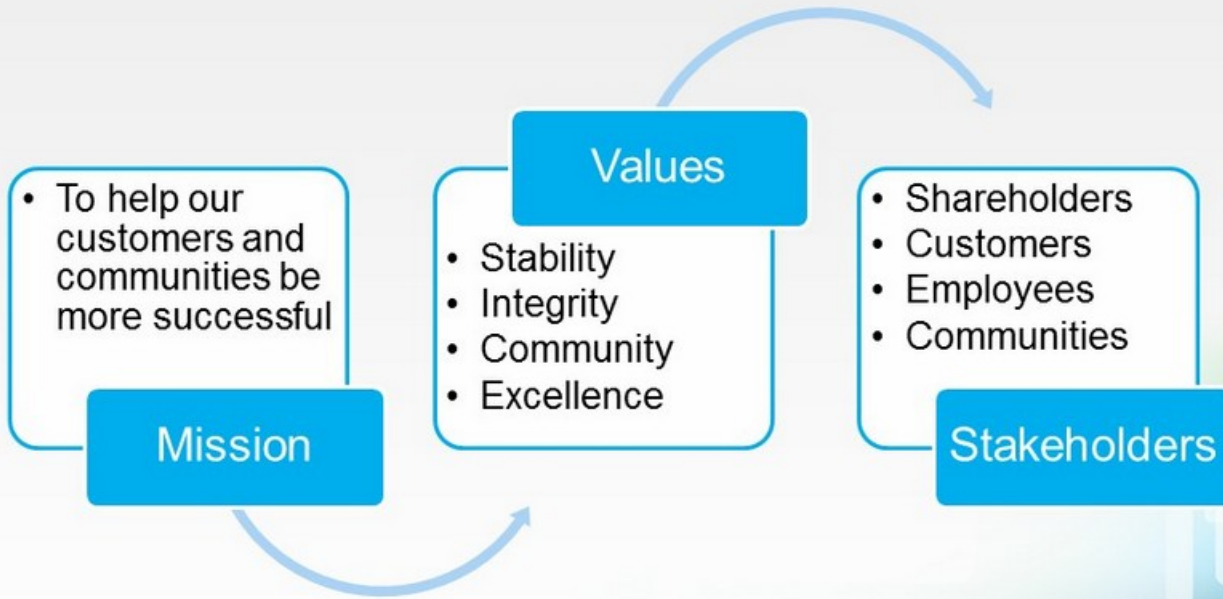
SUSTAINED PERFORMANCE



Over 3 Decades of Performance



Value-Driven Culture



Strategic Focus





2018 PERFORMANCE SUMMARY



2018 Performance Summary

Asset
quality

- Strong, stable loan portfolio
- Non-performing loans at 0.65% of total loans

Growth

- Total assets at \$959.0mn, 4.1% growth over last 12 months
- Capital supports pro forma assets of \$1.3bn

Sales

- Added bankers to the Mortgage, Commercial, and Retail areas of the Bank

*See the table at the end of this presentation for a reconciliation to the most directly-comparable GAAP measure.

Operating Results for the six months ended June 30, 2018

Income	\$5.5mn*	14.9% increase
ROA	1.18%*	11bp increase
Assets	\$959.0mn	3.4% growth
Nonint. Income	\$4.7mn	24.2% growth
Cost of Funds	0.48%	Efficient funding

Named a top 200 community bank

2004 - 2018

By U.S. Banker Magazine

Named to "Best Places to Work in Indiana"

2013 - 2018

By the Best Companies Group

Named a "Best Bank to Work For"

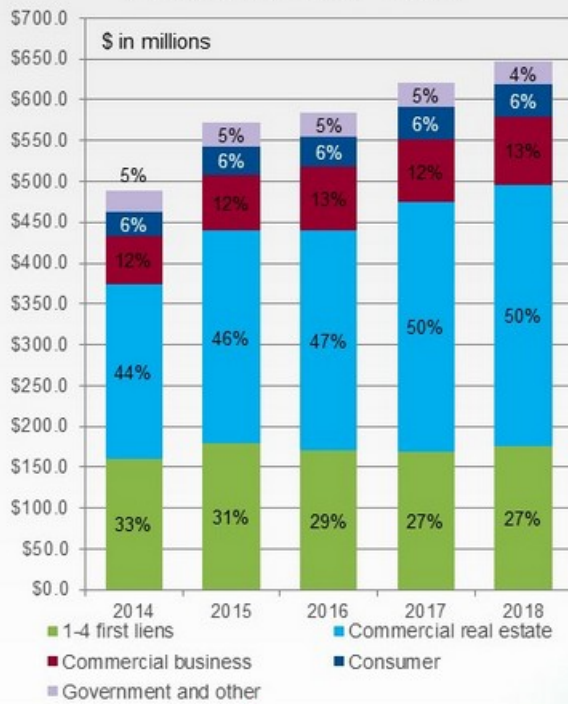
2016 - 2018

By American Banker

*See the table at the end of this presentation for a reconciliation to the most directly-comparable GAAP measure.

Loans and Deposits

Loan Mix 2014 - 2018



Core Fund Mix 2014 - 2018



Assets

Growth and Quality

- Up \$31.7mn in 2018
- 4.4% 5 year compound annual growth rate
- \$177.2mn in total loan originations resulting in \$26.1mn of net loan growth for first six months of 2018
- Growth reflects focus on loan originations
- Maintaining strong credit underwriting practices

NWIN Growth 2014 - 2018



Asset Quality

Strong credit quality

- Nonperforming loans stable at 0.65%
- Texas Ratio 9.0% at midyear 2018
- Total classification ratio 10.6% at midyear 2018
- ALL reserves are proportionate to risk

Asset Quality 2014 - 2018

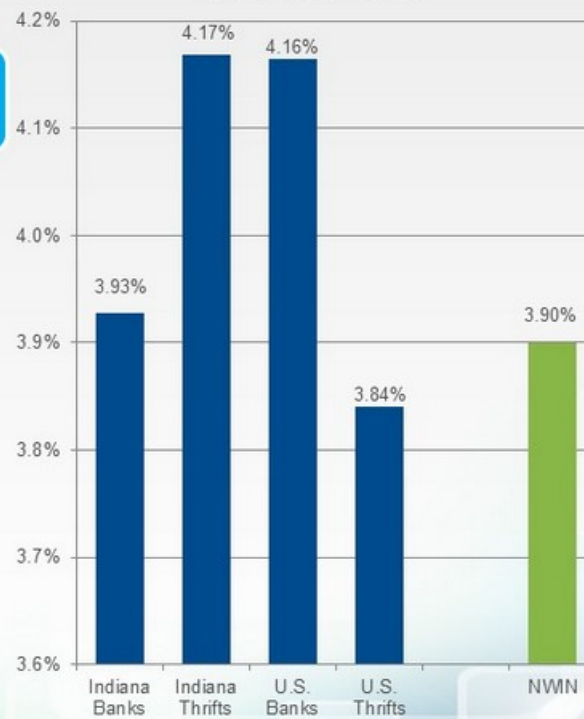


Interest Income (TE)

Competitive yields

- Positive impact from increasing yields and improved economic conditions
- Prior acquisitions continue to benefit interest income
- Portfolio mix delivering increased earnings
- Shorter duration positions the portfolio for continued growth

Interest Income / Avg. Assets
(Tax Equivalent)

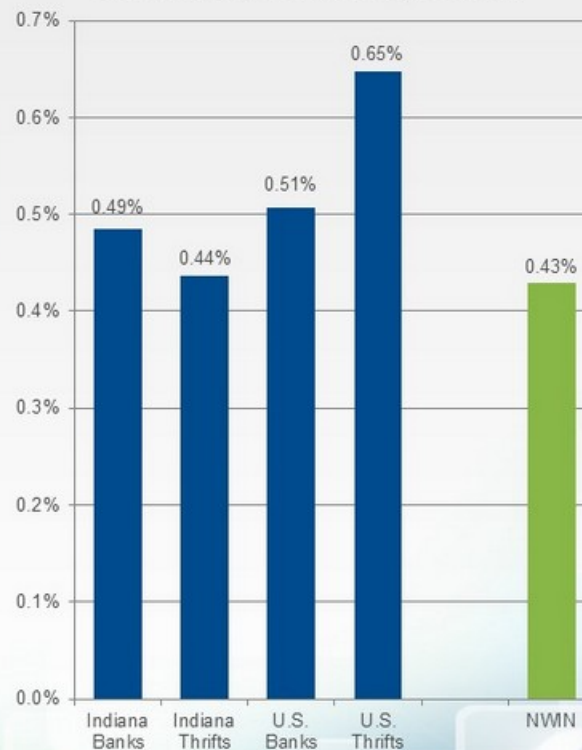


Interest Expense

Top Performer

- Strong competitive advantage against peers
- Continued focus on core funds has lessened the impact of increasing deposit rates
- Consistently lead peers in balance sheet funding

Interest Expense / Avg. Assets

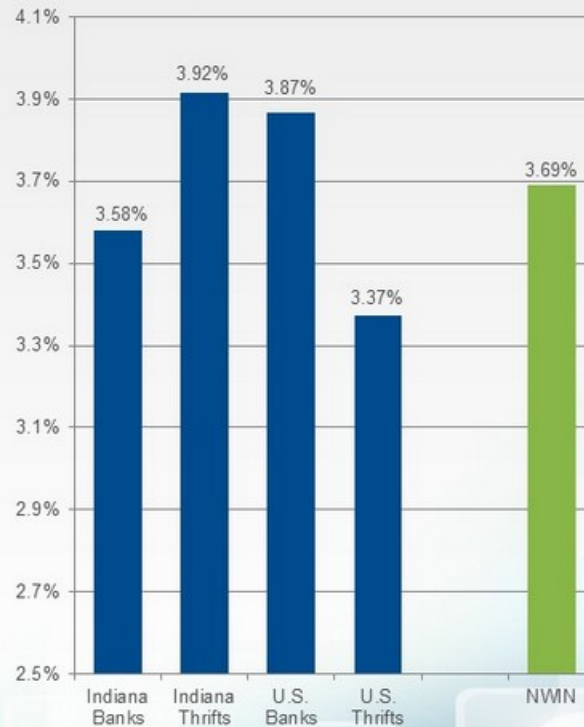


Net Interest Margin (TE)

Strong margin

- Supported by increase in earning assets
- Stability in retail core funding costs has helped support margin during
- Main driver of ROA

Net Interest Margin (Tax Equivalent)



Data Source: S&P Global Market Intelligence

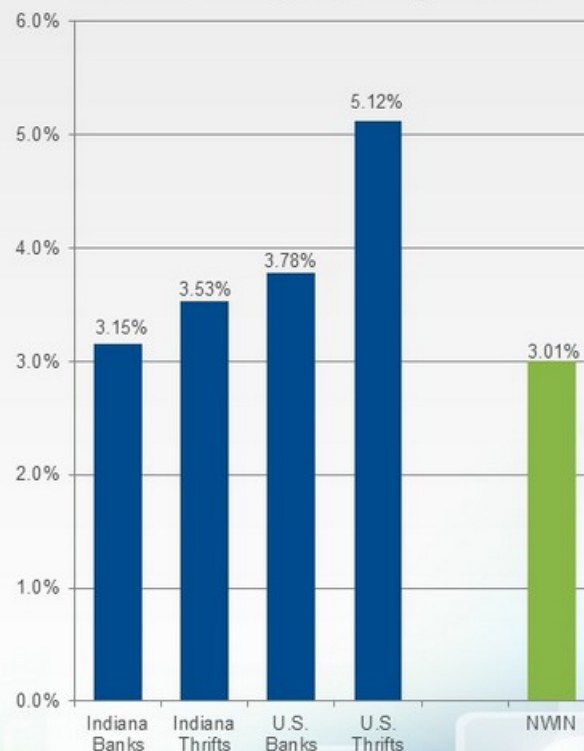
Noninterest Expense

Strong expense management

- Efficient operations ensure agility and low overhead
- Investments back into the company have allowed for growth
- Efficiency ratio of 65.5%*
- Approximately \$4.6mn assets per employee, up from \$4.0mn in 2012

*See the table at the end of this presentation for a reconciliation to the most directly-comparable GAAP measure.

Noninterest Expense / Avg. Assets

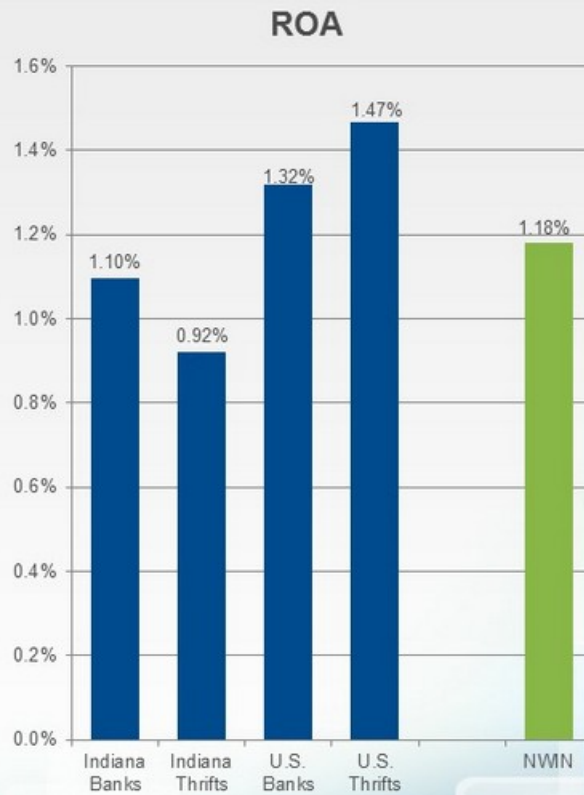


Data Source: S&P Global Market Intelligence

Return On Assets

Competitive ROA

- Management focus on ROA has resulted in enhanced earnings
- NWIN midyear 2018 non-GAAP ROA 1.18%*
- Long-term performance is the key to ROE and continued independence



*See the table at the end of this presentation for a reconciliation to the most directly-comparable GAAP measure.



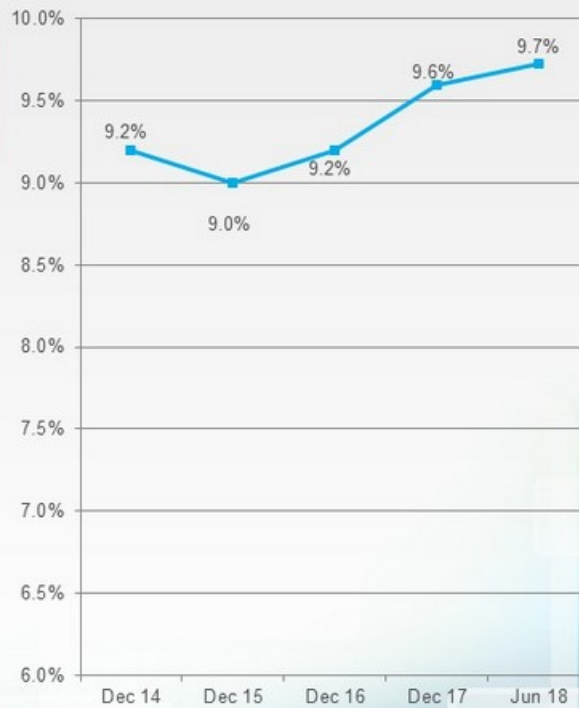
Data Source: S&P Global Market Intelligence

Building Capital

Building capital for growth

- Well capitalized at 9.7% tier 1 capital
- Deployed capital in 2014 & 2015 through acquisitions
- Continue to deploy capital for First Personal & AJSB acquisitions
- Day 1 Tier 1 capital projected at 8.8% with First Personal acquisition

NWIN Tier 1 Capital
2014 - JUN18

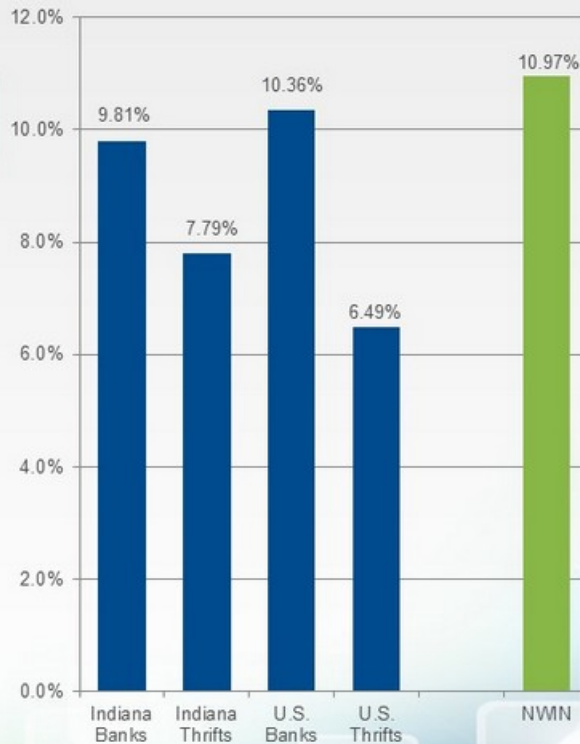


Return on Equity

Continued excellence

- Earnings and capital management deliver superior results to shareholders
- Returned 33% of earnings to shareholders during six months of 2018
- Performance recognized as a top 200 community bank for past 14 years by American Banker Magazine

ROE



Data Source: S&P Global Market Intelligence



AJS BANCORP, INC. ACQUISITION HIGHLIGHTS



Expanding Chicagoland Presence

Acquisition of AJS Bancorp, Inc. and subsidiary, A.J. Smith FSB

Financially Compelling with Strong Strategic and Cultural Fit

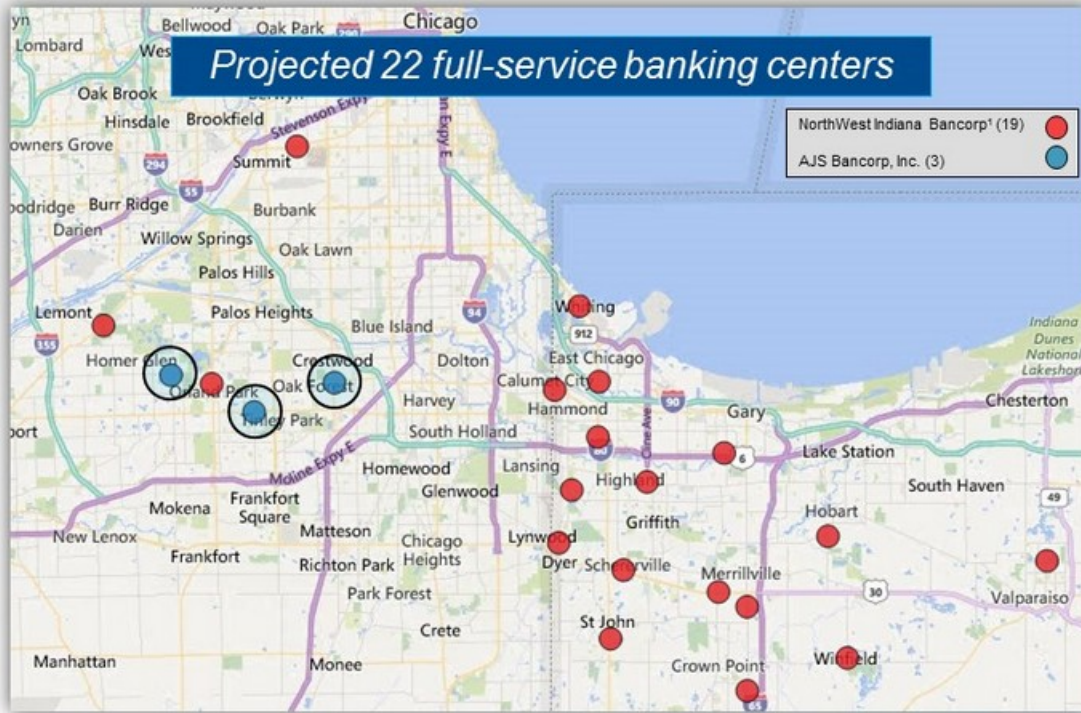
- Adds additional scale in south suburban Chicagoland market
- Institutions share focus on customers and communities
- Strong core deposit franchise in growth market for NWIN
 - 90.1% core deposits/total deposits
 - 62.1% loans/deposits
- Meaningfully accretive to earnings with short TBV earnback period
- Pro-forma combined balance sheet of \$1.3bn assets¹

Target	AJS Bancorp, Inc.
Ticker	OTC Pink: AJSB
Industry	Bank
Location	Midlothian, IL
Asset Size (\$mn)	\$191.8
# of Branches	3
Status	Announced

Buyer	NorthWest Indiana Bancorp
Ticker	OTC Pink: NWIN
Industry	Bank
Location	Munster, IN
Announcement Date	7/31/2018
Expected Completion	Early 1 st Quarter 2019

1. Pro-forma for recently completed acquisition of First Personal Financial Corporation and announced acquisition of AJS Bancorp, Inc..

Peoples Banking Center Network



1. NWIN branches include three branches in IL acquired in their recently completed acquisition of First Personal Financial Corporation.

Deal Assumptions

Shareholder Impact

- 0.8% TBV per share day 1 dilution
- Expected 6.0% EPS accretion for 2019 (excluding one-time deal related charges) and 6.4% in 2020
- Approximately 2.2 years TBV per share earn back
- 20%+ projected IRR

Consideration

- \$34.6 million purchase price (55% stock, 45% cash)¹
- 1.09x price to tangible book at close
- 2.1% core deposit premium²

Purchase Accounting Adjustments

- 2.9% gross credit mark (\$2.8 million)
- \$1.5 million interest rate mark, accreted into earnings over four years
- \$89 thousand OREO mark
- Core deposit intangibles created equal to 2.0% of AJSB's core deposits, amortized over 10 years (straight-line method)

Synergies

- Identified readily-achievable cost savings equal to approximately 40% of AJSB's non-interest expense base (85% realized in 2019, 100% in 2020 and thereafter)
- Total \$3.3 million pre-tax estimated one time deal charges, 9.5% of aggregate deal value

1. Transaction value includes unallocated shares held by the AJSB Employee Stock Ownership Plan ("ESOP"), a portion of which will be cancelled at closing in order to satisfy the ESOP's outstanding loan balance.

2. Core deposits defined as total deposits less jumbo time deposits (time deposits greater than \$100,000).



Thank you.



Appendix

(Reconciliation of GAAP and prospective, non-GAAP measures)

	Three Months Ended 6/30/2018 (Unaudited)	Six Months Ended 6/30/2018 (Unaudited)
GAAP net income	\$ 2,511	\$ 5,072
GAAP income tax expense	365	780
GAAP income before income taxes	<u>2,876</u>	<u>5,852</u>
Acquisition costs	533	545
Pro forma income before income taxes	<u>3,409</u>	<u>6,397</u>
Pro forma income taxes	433	853
Pro forma net income	<u>\$ 2,976</u>	<u>\$ 5,544</u>
Pro forma net income change	17.7%	14.9%
Pro forma ROA	1.26%	1.18%
Pro forma ROE	13.09%	12.15%
Pro forma EPS	\$ 1.04	\$ 1.93
Pro forma efficiency ratio	63.23%	65.45%
Pro forma non-interest expense / average assets	2.87%	2.90%