## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

## CURRENT REPORT

Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934
Date of Report (Date of earliest event reported): January 22, 2020

## NORTHWEST INDIANA BANCORP

(Exact name of registrant as specified in its charter)
Indiana
(State or other jurisdiction of incorporation)

000-26128
(Commission File Number)
35-1927981
(IRS Employer Identification No.)
9204 Columbia Avenue
Munster, Indiana 46321
(Address of principal executive offices) (Zip Code)
(219) 836-4400
(Registrant's telephone number, including area code)
N/A
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
Securities registered pursuant to Section 12(b) of the Act:None.

| Title of each class | Trading Symbol(s) | Name of each exchange on which registered |
| :---: | :---: | :---: |
| N/A | N/A | N/A |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule $12 \mathrm{~b}-2$ of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

Emerging growth company
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. $\square$

## Item 2.02. Results of Operations and Financial Condition

On January 22, 2020, NorthWest Indiana Bancorp (the "Bancorp") issued a press release reporting its unaudited financial results for the twelve months and quarter ending December 31, 2019. A copy of the press release is filed as Exhibit 99.1 to this report and is incorporated herein by reference.

Item 9.01. Financial Statements and Exhibits.
(d) Exhibits.
99.1 Earnings release for the twelve months and quarter ended December 31, 2019 and Unaudited Consolidated Condensed Balance Sheets as of December 31, 2019 and Consolidated Condensed Statements of Income and Selected Financial Data for the twelve months and quarter ended December 31, 2019.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: January 22, 2020

## NORTHWEST INDIANA BANCORP

By: /s/ Robert T. Lowry
Name: Robert T. Lowry
Title: Executive Vice President, Chief
Financial Officer and Treasurer

## FOR IMMEDIATE RELEASE <br> January 22, 2020

## FOR FURTHER INFORMATION

CONTACT BENJAMIN BOCHNOWSKI (219) 853-7575

## NORTHWEST INDIANA BANCORP

## ANNOUNCES EARNINGS FOR THE TWELVE MONTHS AND QUARTER ENDED DECEMBER 31, 2019

Munster, Indiana - NorthWest Indiana Bancorp (the "Bancorp" or "NWIN"), the holding company for Peoples Bank SB (the "Bank"), reported record net income of $\$ 12.1$ million, or $\$ 3.53$ per share for the twelve months ended December 31, 2019. Net income for the twelve months ended December 31, 2019, increased by $\$ 2.8$ million $(29.6 \%)$, from the twelve months ended December 31, 2018. For the twelve months ended December 31, 2019, the return on average assets (ROA) was $0.94 \%$ and the return on average equity (ROE) was $9.54 \%$. In connection with the successful acquisition of AJS Bancorp, Inc., ("AJSB"), which closed on January 24,2019 , the Bancorp incurred one-time expenses of approximately $\$ 2.1$ million, as expansion into the Chicagoland market continued.

Excluding the one-time AJSB acquisition costs, the Bancorp's net income, as adjusted, was $\$ 13.9$ million, or $\$ 4.07$ per share, for the twelve months ended December 31, 2019. Excluding these same one-time AJSB acquisition costs, the Bancorp's ROA, as adjusted, was $1.08 \%$ and its ROE, as adjusted, was $10.99 \%$ for 2019 . See Table 1 below for a reconciliation of these non-GAAP figures to the Bancorp's GAAP figures.

For the quarter ended December 31, 2019, the Bancorp's net income totaled $\$ 2.3$ million, or $\$ 0.66$ per share. Net income for the quarter ended December 31, 2019, decreased by $\$ 366$ thousand (13.9\%), from the quarter ended December 31, 2018. For the fourth quarter of 2019, the ROA was $0.69 \%$ and the ROE was $6.83 \%$.

During the twelve months ended December 31, 2019, total assets increased by $\$ 232.6$ million ( $21.2 \%$ ), with interest-earning assets increasing by $\$ 204.2$ million ( $20.1 \%$ ). At December 31, 2019, interest-earning assets totaled $\$ 1.2$ billion compared to $\$ 1.0$ billion at December 31, 2018. Earning assets represented $92.0 \%$ of total assets at December 31, 2019 and $92.9 \%$ of total assets at December 31, 2018. The increase in total assets and interest earning assets for the twelve months was primarily the result of the completion of the acquisition of AJSB, as well as organic growth.
"Northwest Indiana Bancorp is proud to announce another year of record earnings and one of the strongest year-over-year earnings increases in company history. Earnings were up $29.6 \%$ year-over-year, as we successfully integrated the second acquisition in our Illinois market entry strategy. The Bank effectively navigated a decreasing interest rate environment and took advantage of continued expanding economic conditions throughout the year," said Benjamin Bochnowski, president and chief executive officer. "We continued to redeploy liquidity into relationship-driven commercial loans. We also acted on opportunities to improve asset quality, and continue to execute on efficiency strategies that support scaling operations and enhance customer service," added Bochnowski. "Additionally, we are excited to celebrate our 110 year tradition of community banking this January. We have had the sincere honor of serving our customers and communities for over a century. As we continue to grow, we are committed to service and excellence for the long term," he added.
"The 2019 annual record earnings were driven by net interest income, increasing $25.6 \%$, and noninterest income, increasing $17.3 \%$. The increase in net interest income is attributable to a strategy of growing the commercial loan portfolio organically and core deposits from the markets we serve. In addition, with the decline in market interest rates, the Bancorp's management is actively managing the mix of its assets and liabilities, asset yields and funding costs to lessen the impact to the net interest margin. The increase in noninterest income benefited from continued expansion of mortgage banking, wealth management, and retail banking services," said Robert Lowry, executive vice president and chief financial officer. "The increased earnings capacity and improved asset quality allows the Bancorp to create organic capital to execute on its strategic objectives. At the end of 2019, the Bancorp's tangible capital ratio stood at $10.1 \%$," said Lowry.

## Net Interest Income

Net interest income was $\$ 43.2$ million for the twelve months ended December 31, 2019, an increase of $\$ 8.8$ million ( $25.6 \%$ ), compared to $\$ 34.4$ million for the twelve months ended December 31, 2018. The Bancorp's net interest margin on a tax-adjusted basis was $3.73 \%$ for the twelve months ended December 31, 2019, compared to $3.81 \%$ for the twelve months ended December 31, 2018. The increased net interest income for the twelve months was primarily the result of the acquisitions of AJSB and First Personal Financial Corp. ("First Personal"), organic loan growth, and the recognition of one-time gains from excess reserves associated with purchase credit impaired loans from the former acquisitions of First Federal Savings \& Loan Association of Hammond and Liberty Savings Bank. The one-time gains totaled $\$ 429$ thousand and were the result of being able to work out purchase credit impaired loans with better results than were originally anticipated at the time of acquisition. Net interest income was $\$ 10.6$ million for the quarter ended December 31, 2019, an increase of $\$ 932$ thousand ( $9.7 \%$ ), compared to $\$ 9.6$ million for the quarter ended December 31 , 2018. The Bancorp's net interest margin on a tax-adjusted basis was $3.53 \%$ for the quarter ended December 31, 2019, compared to $3.96 \%$ for the quarter ended December 31 , 2018 . The Bancorp's lower net interest margin was impacted by the lower interest rate environment and increased balance sheet liquidity.

## Noninterest Income

Noninterest income from banking activities totaled $\$ 10.7$ million for the twelve months ended December 31, 2019, compared to $\$ 9.1$ million for the twelve months ended December 31, 2018, an increase of $\$ 1.6$ million or $17.3 \%$. Noninterest income from banking activities totaled $\$ 2.5$ million for the quarter ended December 31 , 2019, compared to $\$ 2.2$ million for the quarter ended December 31, 2018, an increase of $\$ 311$ thousand or $14.0 \%$. The increase in noninterest income for the twelve months and the quarter is the result of the Bancorp's continued focus on competitively pricing its banking services as well as increasing mortgage banking and wealth management activities. The increase in the cash value of bank owned life insurance income was primarily the result of cash surrender value appreciation related to the policies acquired through AJSB and First Personal. The increase in other noninterest income was primarily the result of gains made on the sale of fixed assets.

## Noninterest Expense

Noninterest expense totaled $\$ 37.4$ million for the twelve months ended December 31, 2019, compared to $\$ 31.4$ million for the twelve months ended December 31, 2018 , an increase of $\$ 6.0$ million or $19.1 \%$. Noninterest expense totaled $\$ 9.4$ million for the quarter ended December 31,2019 , compared to $\$ 8.5$ million for the quarter ended December 31, 2018, an increase of $\$ 953$ thousand or $11.3 \%$. For the twelve months ended December 31, 2019, one-time expenses of $\$ 2.1$ million have been incurred in connection with the acquisition of AJSB. The increase in compensation and benefits for the twelve months and the quarter ended December 31, 2019, is primarily the result of increased compensation due to the acquisition of AJSB. Additionally, increases to compensation and benefits can be attributed to management's continued focus on talent management and retention. The increase in occupancy and equipment for the twelve months ended December 31, 2019, is primarily related to the AJSB acquisition and the procurement of related assets. The increase in data processing expense for the twelve months ended December 31, 2019, was primarily related to the costs associated with data conversion for the acquisition of AJSB and increased system utilization. The increase in marketing expense for the twelve months ended December 31, 2019, is a result of the acquisition of AJSB as well as the Bancorp's regular marketing initiatives. The decrease in federal deposit insurance premiums for the twelve months ended December 31, 2019, is the result of the application of the Small Bank Assessment Credit that was applied to the second and third quarter assessment periods. The increase in other operating expenses was primarily related to the acquisition of AJSB.

The Bancorp's efficiency ratio was $69.46 \%$ for the twelve months ended December 31, 2019, compared to $72.21 \%$ for the twelve months ended December 31 , 2018 . Excluding the one-time acquisition expenses associated with the AJSB transaction, the efficiency ratio would have further decreased to $65.53 \%$ for the twelve months ended December 31, 2019. See Table 1 below for a reconciliation of the non-GAAP figure to the Bancorp's GAAP efficiency ratio. The efficiency ratio is determined by dividing total noninterest expense by the sum of net interest income and total noninterest income for the period. The Bancorp's efficiency ratio was $71.81 \%$ for the quarter ended December 31, 2019, compared to 71.30\% for the quarter ended December 31, 2018.

## Lending

The Bancorp's loan portfolio totaled $\$ 906.9$ million at December 31, 2019, compared to $\$ 764.4$ million at December 31, 2018, an increase of $\$ 142.5$ million or $18.6 \%$. The increase is the result of the acquisition of AJSB, as well as organic loan portfolio growth net of loan payoffs. During the twelve months ended December 31, 2019, the Bancorp originated $\$ 249.9$ million in new commercial loans. During the twelve months ended December 31, 2019, the Bancorp originated $\$ 74.9$ million in new fixed rate mortgage loans for sale, compared to $\$ 55.5$ million during the twelve months ended December 31, 2018. The loan portfolio represents $74.2 \%$ of earning assets and is comprised of $57.9 \%$ commercial related credits.

## Investing

The Bancorp's securities portfolio totaled $\$ 277.2$ million at December 31, 2019, compared to $\$ 241.8$ million at December 31, 2018, an increase of $\$ 35.5$ million or $14.7 \%$. The securities portfolio represents $22.7 \%$ of earning assets and provides a consistent source of liquidity and earnings to the Bancorp. Cash and cash equivalents totaled $\$ 47.3$ million at December 31, 2019, compared to $\$ 17.1$ million at December 31, 2018, an increase of $\$ 30.1$ million or $175.7 \%$. The increase in cash and cash equivalents is the result of the acquisition of AJSB, strong demand for deposit products and payments from the loan portfolio.

## Funding

At December 31, 2019, core deposits totaled $\$ 826.7$ million, compared to $\$ 670.9$ million at December 31, 2018, an increase of $\$ 155.8$ million or $23.2 \%$. The increase is the result of the acquisition of AJSB as well as the Bancorp's efforts to maintain core deposits. Core deposits include checking, savings, and money market accounts and represented $71.6 \%$ of the Bancorp's total deposits at December 31, 2019. The increase in these core deposits is a result of the AJSB acquisition, and management's sales efforts along with customer preferences for competitively priced short-term deposits. At December 31, 2019, balances for certificates of deposit totaled $\$ 327.7$ million, compared to $\$ 258.9$ million at December 31, 2018, an increase of $\$ 68.8$ million or $26.6 \%$. In addition, at December 31, 2019, borrowings and repurchase agreements totaled $\$ 25.5$ million, compared to $\$ 54.6$ million at December 31, 2018, a decrease of $\$ 29.1$ million or $53.3 \%$. The decrease in short-term borrowings was a result of FHLB advance maturities.

## Asset Quality

At December 31, 2019, non-performing loans totaled $\$ 7.4$ million, compared to $\$ 6.9$ million at December 31, 2018, an increase of $\$ 457$ thousand or $6.6 \%$. The Bancorp's ratio of non-performing loans to total loans was $0.81 \%$ at December 31, 2019, compared to $0.90 \%$ at December 31, 2018. The increase in the nonperforming loans for the twelve months ending December 31, 2019, is due primarily to the residential real estate loans received from the AJSB acquisition. The Bancorp's ratio of nonperforming assets to total assets was $0.72 \%$ at December 31,2019 , compared to $0.97 \%$ at December 31,2018 . The improvement in the non-performing assets ratio is related to management's focus on improving asset quality. During 2019, securities in nonaccrual status decreased by $48 \%$ to $\$ 1.1$ million and foreclosed real estate decreased by $33 \%$ to $\$ 1.1$ million.

For the twelve months ended December 31, 2019, $\$ 2.6$ million in provisions to the ALL were required, compared to $\$ 1.3$ million for the twelve months ended December 31, 2018, an increase of $\$ 1.3$ million or $97.6 \%$. For the twelve months ended December 31, 2019, charge-offs, net of recoveries, totaled $\$ 1.5$ million. At December 31, 2019, the allowance for loan losses totaled $\$ 9.0$ million and is considered adequate by management. During the three months ended December 31 , 2019, net charge-offs of $\$ 1.4$ million were recorded. Included in the $\$ 1.4$ million, was a charge-off of $\$ 965$ thousand to one commercial and industrial borrower with two loans. The Bancorp's increased earnings level was able to adequately provide for the additional 2019 provisions to the ALL. The allowance for loan losses as a percentage of total loans was $0.99 \%$ at December 31, 2019, compared to $1.04 \%$ at December 31, 2018. The allowance for loan losses as a percentage of non-performing loans, or coverage ratio, was $121.8 \%$ at December 31, 2019, compared to 115.1\% at December 31, 2018.

Management also considers reserves that are not part of the ALL that have been established from acquisition activity. The Bancorp acquired loans for which there was evidence of credit quality deterioration since origination and it was determined that it was probable that the Bancorp would be unable to collect all contractually required principal and interest payments. At December 31, 2019, total purchase credit impaired loan accretable and nonaccretable discount totaled $\$ 2.2$ million compared to $\$ 3.1$ million at December 31, 2018. Additionally, the Bancorp has acquired loans where there was no evidence of credit quality deterioration since origination and has marked these loans to their fair values. As part of the fair value of loans receivable, a net fair value discount was established for loans acquired and totaled $\$ 3.8$ million at December 31,2019 , compared to $\$ 1.5$ million at December 31, 2018. The increase in the fair value discount and purchase credit impaired discounts, as of December 31, 2019, is the result of the AJSB acquisition. When these additional reserves are included on a proforma basis, the allowance for loan losses as a percentage of total loans was $1.66 \%$ at December 31, 2019, and the allowance for loan losses as a percentage of non-performing loans, or coverage ratio, was 203.56\% at December 31, 2019. See Table 1 below for a reconciliation of these non-GAAP figures to the Bancorp's GAAP figures.

## Capital Adequacy

At December 31, 2019, shareholders' equity stood at $\$ 134.1$ million, and tangible capital represented $10.1 \%$ of total assets. The Bancorp's regulatory capital ratios at December 31, 2019, were $12.7 \%$ for total capital to risk-weighted assets, $11.8 \%$ for both common equity tier 1 capital to risk-weighted assets and tier 1 capital to riskweighted assets, and $8.5 \%$ for tier 1 leverage capital to adjusted average assets. Under all regulatory capital requirements, the Bancorp is considered well capitalized. The book value of the Bancorp's stock stood at $\$ 38.85$ per share at December 31, 2019.

## About NorthWest Indiana Bancorp

NorthWest Indiana Bancorp is a locally managed and independent financial holding company headquartered in Munster, Indiana, whose activities are primarily limited to holding the stock of Peoples Bank. Peoples Bank provides a wide range of personal, business, electronic and wealth management financial services from its 22 locations in Lake and Porter Counties in Northwest Indiana and South Chicagoland. NorthWest Indiana Bancorp's common stock is quoted on the OTC Pink Marketplace and the OTC Bulletin Board under the symbol NWIN. The website ibankpeoples.com provides information on Peoples Bank's products and services, and NorthWest Indiana Bancorp's investor relations.

## Forward Looking Statements

This press release may contain forward-looking statements regarding the financial performance, business prospects, growth and operating strategies of NWIN. For these statements, NWIN claims the protections of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. Statements in this communication should be considered in conjunction with the other information available about NWIN, including the information in the filings NWIN makes with the SEC. Forward-looking statements provide current expectations or forecasts of future events and are not guarantees of future performance. The forward-looking statements are based on management's expectations and are subject to a number of risks and uncertainties. Forward-looking statements are typically identified by using words such as "anticipate," "estimate," "project," "intend," "plan," "believe," "will" and similar expressions in connection with any discussion of future operating or financial performance.

Although management believes that the expectations reflected in such forward-looking statements are reasonable, actual results may differ materially from those expressed or implied in such statements. Risks and uncertainties that could cause actual results to differ materially include: difficulties and delays in fully realizing cost savings and other benefits from the AJSB acquisition; changes in asset quality and credit risk; the inability to sustain revenue and earnings growth; changes in interest rates and capital markets; inflation; customer acceptance of NWIN's products and services; customer borrowing, repayment, investment, and deposit practices; customer disintermediation; the introduction, withdrawal, success, and timing of business initiatives; competitive conditions; the inability to realize cost savings or revenues or to implement integration plans and other consequences associated with mergers, acquisitions, and divestitures; economic conditions; and the impact, extent, and timing of technological changes, capital management activities, and other actions of the Federal Reserve Board and legislative and regulatory actions and reforms.

## Disclosure Regarding Non-GAAP Measures

This document refers to certain financial measures that are identified as non-GAAP. The Bancorp believes that the non-GAAP measures are helpful to investors to compare normalized, integral operations of the Bancorp removed from one-time events such as purchase accounting impacts and cost of acquisition. This supplemental information should not be considered in isolation or as a substitute for the related GAAP measures. See the attached Table 1 at the end of this press release for a reconciliation of the non-GAAP earnings measures identified herein and their most comparable GAAP measures.

## NorthWest Indiana Bancorp

Financial Report

| Key Ratios |  | hree Mont <br> er 31, <br> ited) | s |  |  | welve Mon <br> er 31, <br> 9 <br> ited) | hs | er 31, <br> 8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Return on equity |  | 6.83\% |  | 10.96\% |  | 9.54\% |  | 9.88\% |
| Return on assets |  | 0.69\% |  | 0.97\% |  | 0.94\% |  | 0.93\% |
| Basic earnings per share | \$ | 0.66 | \$ | 0.86 | \$ | 3.53 | \$ | 3.17 |
| Diluted earnings per share | \$ | 0.66 | \$ | 0.86 | \$ | 3.53 | \$ | 3.17 |
| Yield on loans |  | 4.91\% |  | 5.02\% |  | 5.07\% |  | 4.71\% |
| Yield on security investments |  | 2.49\% |  | 2.94\% |  | 2.64\% |  | 2.86\% |
| Total yield on earning assets |  | 4.28\% |  | 4.51\% |  | 4.43\% |  | 4.22\% |
| Cost of deposits |  | 0.81\% |  | 0.56\% |  | 0.75\% |  | 0.45\% |
| Cost of repurchase agreements |  | 1.57\% |  | 1.50\% |  | 1.80\% |  | 1.38\% |
| Cost of borrowings |  | 2.61\% |  | 2.71\% |  | 2.67\% |  | 2.25\% |
| Total cost of funds |  | 0.84\% |  | 0.72\% |  | 0.80\% |  | 0.57\% |
| Net interest margin - tax equivalent |  | 3.53\% |  | 3.96\% |  | 3.73\% |  | 3.81\% |
| Noninterest income / average assets |  | 0.76\% |  | 0.82\% |  | 0.83\% |  | 0.91\% |
| Noninterest expense / average assets |  | 2.83\% |  | 3.10\% |  | 2.91\% |  | 3.13\% |
| Net noninterest margin / average assets |  | -2.07\% |  | -2.28\% |  | -2.08\% |  | -2.22\% |
| Efficiency ratio |  | 71.81\% |  | 71.30\% |  | 69.46\% |  | 72.21\% |
| Effective tax rate |  | 6.46\% |  | 13.30\% |  | 12.69\% |  | 13.28\% |
| Dividend declared per common share | \$ | 0.31 | \$ | 0.30 |  | 1.23 | \$ | 1.19 |
|  |  | er 31, 9 ited) |  |  |  |  |  |  |
| Net worth / total assets |  | 10.09\% |  | 9.26\% |  |  |  |  |
| Book value per share | \$ | 38.85 | \$ | 33.50 |  |  |  |  |
| Non-performing assets to total assets |  | 0.72\% |  | 0.97\% |  |  |  |  |
| Non-performing loans to total loans |  | 0.81\% |  | 0.90\% |  |  |  |  |
| Allowance for loan losses to non-performing loans |  | 122.05\% |  | 115.12\% |  |  |  |  |
| Allowance for loan losses to loans outstanding |  | 0.99\% |  | 1.04\% |  |  |  |  |
| Foreclosed real estate to total assets |  | 0.08\% |  | 0.15\% |  |  |  |  |
| Consolidated Statements of Income |  |  |  |  |  |  |  |  |
| (Dollars in thousands) |  | hree Month er 31, ited) |  |  |  | welve Mon er 31, ited) | hs | er 31, <br> 8 |
| Interest income: |  |  |  |  |  |  |  |  |
| Loans | \$ | 11,092 | \$ | 9,589 | \$ | 44,455 | \$ | 32,392 |
| Securities \& short-term investments |  | 1,947 |  | 1,797 |  | 7,795 |  | 7,058 |
| Total interest income |  | 13,039 |  | 11,386 |  | 52,250 |  | 39,450 |
| Interest expense: |  |  |  |  |  |  |  |  |
| Deposits |  | 2,323 |  | 1,268 |  | 8,359 |  | 3,799 |
| Borrowings |  | 152 |  | 486 |  | 733 |  | 1,292 |
| Total interest expense |  | 2,475 |  | 1,754 |  | 9,092 |  | 5,091 |
| Net interest income |  | 10,564 |  | 9,632 |  | 43,158 |  | 34,359 |
| Provision for loan losses |  | 1,262 |  | 358 |  | 2,584 |  | 1,308 |
| Net interest income after provision for loan losses |  | 9,302 |  | 9,274 |  | 40,574 |  | 33,051 |
| Noninterest income: |  |  |  |  |  |  |  |  |
| Fees and service charges |  | 1,129 |  | 1,036 |  | 4,737 |  | 3,866 |
| Wealth management operations |  | 489 |  | 443 |  | 1,915 |  | 1,696 |
| Gain on sale of loans held-for-sale, net |  | 562 |  | 598 |  | 1,885 |  | 1,619 |
| Increase in cash value of bank owned life insurance |  | (66) |  | 45 |  | 688 |  | 494 |
| Gain on sale of securities, net |  | 102 |  | 136 |  | 621 |  | 1,200 |
| Benefit from bank owned life insurance |  |  |  | - |  | 205 |  | - |
| Gain on sale of foreclosed real estate |  | (5) |  | (100) |  | 78 |  | 54 |
| Other |  | 324 |  | 66 |  | 541 |  | 170 |
| Total noninterest income |  | 2,535 |  | 2,224 |  | 10,670 |  | 9,099 |
| Noninterest expense: |  |  |  |  |  |  |  |  |
| Compensation and benefits |  | 5,284 |  | 4,367 |  | 19,617 |  | 16,412 |
| Occupancy and equipment |  | 1,026 |  | 1,129 |  | 4,548 |  | 3,653 |
| Data processing |  | 214 |  | 391 |  | 2,967 |  | 2,467 |
| Marketing |  | 143 |  | 184 |  | 926 |  | 707 |
| Federal deposit insurance premiums |  | 14 |  | 160 |  | 300 |  | 410 |
| Other |  | 2,725 |  | 2,222 |  | 9,030 |  | 7,734 |
| Total noninterest expense |  | 9,406 |  | 8,453 |  | 37,388 |  | 31,383 |
| Income before income taxes |  | 2,431 |  | 3,045 |  | 13,856 |  | 10,767 |
| Income tax expenses |  | 157 |  | 405 |  | 1,759 |  | 1,430 |
| Net income | \$ | 2,274 | \$ | 2,640 | \$ | 12,097 | \$ | 9,337 |

## Balance Sheet Data

(Dollars in thousands)

|  | $\begin{gathered} \text { December 31, } \\ 2019 \\ \text { (Unaudited) } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \\ \hline \end{gathered}$ |  | Change | $\begin{gathered} \text { Mix } \\ \% \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total assets | \$ | 1,328,722 | \$ | 1,096,158 | 21.2\% |  |
| Cash \& cash equivalents |  | 47,258 |  | 17,139 | 175.7\% |  |
| Securities - available for sale |  | 277,219 |  | 241,768 | 14.7\% |  |
|  |  |  |  |  |  |  |
| Loans receivable: |  |  |  |  |  |  |
| Construction and land development |  | 87,710 |  | 64,433 | 36.1\% | 9.7\% |
| 1-4 first liens |  | 299,333 |  | 223,323 | 34.0\% | 33.0\% |
| Multifamily |  | 51,286 |  | 47,234 | 8.6\% | 5.7\% |
| Commercial real estate |  | 283,108 |  | 253,104 | 11.9\% | 31.2\% |
| Commercial business |  | 103,088 |  | 103,439 | -0.3\% | 11.4\% |
| HELOC |  | 49,181 |  | 45,483 | 8.1\% | 5.4\% |
| Consumer |  | 1,193 |  | 643 | 85.5\% | 0.1\% |
| Manufactured Homes |  | 15,939 |  | 5,400 |  | 1.8\% |
| Farmland |  | 227 |  | 240 | -5.4\% | 0.0\% |
| Government |  | 15,804 |  | 21,101 | -25.1\% | 1.7\% |
| Total loans |  | 906,869 |  | 764,400 | 18.6\% | 100.0\% |
|  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |
| Core deposits: |  |  |  |  |  |  |
| Noninterest bearing checking |  | 172,094 |  | 127,277 | 35.2\% | 14.9\% |
| Interest bearing checking |  | 220,230 |  | 214,400 | 2.7\% | 19.1\% |
| Savings |  | 209,945 |  | 160,490 | 30.8\% | 18.2\% |
| MMDA |  | 224,398 |  | 168,727 | 33.0\% | 19.4\% |
| Total core deposits |  | 826,667 |  | 670,894 | 23.2\% | 71.6\% |
| Certificates of deposit |  | 327,703 |  | 258,892 | 26.6\% | 28.4\% |
| Total deposits |  | 1,154,370 |  | 929,786 | 24.2\% | 100.0\% |
|  |  |  |  |  |  |  |
| Borrowings and repurchase agreements |  | 25,499 |  | 54,628 | -53.3\% |  |
| Stockholder's equity |  | 134,103 |  | 101,464 | 32.2\% |  |

## Asset Quality

| (Dollars in thousands) | $\begin{gathered} \text { December 31, } \\ 2019 \\ \text { (Unaudited) } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2018 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Change } \\ \% \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Nonaccruing loans | \$ | 6,507 | \$ | 6,595 | -1.3\% |
| Accruing loans delinquent more than 90 days |  | 866 |  | 321 | 169.8\% |
| Securities in non-accrual |  | 1,076 |  | 2,050 | -47.5\% |
| Foreclosed real estate |  | 1,083 |  | 1,627 | -33.4\% |
| Total nonperforming assets |  | 9,532 |  | 10,593 | -10.0\% |
|  |  |  |  |  |  |
| Allowance for loan losses (ALL): |  |  |  |  |  |
| ALL specific allowances for impaired loans |  | 165 |  | 246 | -32.9\% |
| ALL general allowances for loan portfolio |  | 8,834 |  | 7,716 | 14.5\% |
| Total ALL |  | 8,999 |  | 7,962 | 13.0\% |
|  |  |  |  |  |  |
| Troubled Debt Restructurings: |  |  |  |  |  |
| Nonaccruing troubled debt restructurings, non-compliant (1) (2) |  | 163 |  | - | 0.0\% |
| Nonaccruing troubled debt restructurings, compliant (2) |  | 161 |  | 125 | 28.8\% |
| Accruing troubled debt restructurings |  | 1,776 |  | 1,906 | -6.8\% |
| Total troubled debt restructurings |  | 2,100 |  | 2,031 | 3.4\% |

(1) "non-compliant" refers to not being within the guidelines of the restructuring agreement
(2) included in nonaccruing loan balances presented above

| Capital Adequacy | At December 31, 2019 (Unaudited) |  |
| :---: | :---: | :---: |
|  | Actual <br> Ratio | Required to be well capitalized ${ }^{(1)}$ |
| Capital Adequacy Bancorp |  |  |
| Common equity tier 1 capital to risk-weighted assets | 11.8\% | N/A |
| Tier 1 capital to risk-weighted assets | 11.8\% | N/A |
| Total capital to risk-weighted assets | 12.7\% | N/A |
| Tier 1 capital to adjusted average assets | 8.5\% | N/A |
|  |  |  |
| Capital Adequacy Bank |  |  |
| Common equity tier 1 capital to risk-weighted assets | 11.6\% | 6.5\% |
| Tier 1 capital to risk-weighted assets | 11.6\% | 8.0\% |
| Total capital to risk-weighted assets | 12.5\% | 10.0\% |
| Tier 1 capital to adjusted average assets | 8.3\% | 5.0\% |


| Quarter-to-Date |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| (Dollars in thousands) |  |  |  |  |
|  |  |  |  |  |

## Year-to-Date

| (Dollars in thousands) | Average Balances, Interest, and Rates |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, 2019 |  |  |  |  | December 31, 2018 |  |  |  |  |
|  | Average Balance |  | Interest |  | Rate (\%) | Average Balance |  | Interest |  | Rate (\%) |
| ASSETS |  |  |  |  |  |  |  |  |  |  |
| Interest bearing deposits in other financial institutions | \$ | 33,502 | \$ | 604 | 1.80 | \$ | 3,394 | \$ | 78 | 2.30 |
| Federal funds sold |  | 5,170 |  | 178 | 3.44 |  | 901 |  | 40 | 4.44 |
| Certificates of deposit in other financial institutions |  | 2,154 |  | 65 | 3.02 |  | 2,602 |  | 59 | 2.27 |
| Securities available-for-sale |  | 257,003 |  | 6,773 | 2.64 |  | 238,375 |  | 6,730 | 2.82 |
| Loans receivable |  | 876,611 |  | 44,455 | 5.07 |  | 684,159 |  | 32,392 | 4.73 |
| Federal Home Loan Bank stock |  | 3,899 |  | 175 | 4.49 |  | 3,131 |  | 151 | 4.82 |
| Total interest earning assets |  | 1,178,339 | \$ | 52,250 | 4.43 |  | 932,562 | \$ | 39,450 | 4.23 |
| Cash and non-interest bearing deposits in other financial institutions |  | 23,237 |  |  |  |  | 10,813 |  |  |  |
| Allowance for loan losses |  | $(8,660)$ |  |  |  |  | $(7,512)$ |  |  |  |
| Other noninterest bearing assets |  | 93,048 |  |  |  |  | 66,045 |  |  |  |
| Total assets | \$ | 1,285,964 |  |  |  | \$ | 1,001,908 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |  |  |  |  |  |  |
| Total deposits | \$ | 1,108,687 | \$ | 8,359 | 0.75 | \$ | 839,479 | \$ | 3,799 | 0.45 |
| Repurchase agreements |  | 12,928 |  | 233 | 1.80 |  | 12,754 |  | 176 | 1.38 |
| Borrowed funds |  | 18,702 |  | 500 | 2.67 |  | 44,627 |  | 1,116 | 2.50 |
| Total interest bearing liabilities |  | 1,140,317 | \$ | 9,092 | 0.80 |  | 896,860 | \$ | 5,091 | 0.57 |
|  |  | 18,802 |  |  |  |  | 10,588 |  |  |  |
| Other noninterest bearing liabilities |  |  |  |  |  |  |  |  |  |  |
| Total liabilities |  | 1,159,119 |  |  |  |  | 907,448 |  |  |  |
| Total stockholders' equity |  | 126,845 |  |  |  |  | 94,460 |  |  |  |
| Total liabilities and stockholders' equity | \$ | 1,285,964 |  |  |  | \$ | 1,001,908 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 0.94\% |  |  |  |  | 0.93\% |  |  |  |
| Return on average equity |  | 9.54\% |  |  |  |  | 9.88\% |  |  |  |
| Net interest margin (average earning assets) |  | 3.66\% | \$ | 43,158 |  |  | 3.68\% | \$ | 34,359 |  |
| Net interest margin (average earning assets) - tax equivalent |  | 3.73\% |  |  |  |  | 3.87\% |  |  |  |


|  |  |
| :--- | :--- |


| (\$ in thousands) <br> For the twelve months ended, December 31, 2019 | (Unaudited) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | GAAP |  | One-time acquisition costs - tax effected |  | Non-GAAP |  |
| Noninterest expense | \$ | 37,388 | \$ | $(2,113)$ | \$ | 35,275 |
| Average assets | \$ | 1,285,964 |  |  | \$ | 1,285,964 |
| Non-interest expense as \% of average assets |  | 2.91\% |  |  |  | 2.74\% |


| (\$ in thousands) <br> For the twelve months ended, December 31, 2019 | (Unaudited) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | GAAP |  | Additional reserves not part of the ALL |  | Non-GAAP |  |
| Allowance for loan losses (ALL) | \$ | 8,999 | \$ | 6,042 | \$ | 15,041 |
| Total loans | \$ | 906,869 |  |  | \$ | 906,869 |
| ALL to total loans |  | 0.99\% |  |  |  | 1.66\% |
| (\$ in thousands) | (Unaudited) |  |  |  |  |  |
| For the twelve months ended, December 31, 2019 | GAAP |  | Additional reserves not part of the ALL |  | Non-GAAP |  |
| Allowance for loan losses (ALL) | \$ | 8,999 | \$ | 6,042 | \$ | 15,041 |
| Non-performing loans | \$ | 7,373 |  |  | \$ | 7,373 |
| ALL to nonperfroming loans (coverage ratio) |  | 122.05\% |  |  |  | 204.00\% |

