### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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### FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report: November 2, 2022

### **Finward Bancorp**

(Exact name of registrant as specified in its charter)

Indiana (State or other jurisdiction of incorporation)	000-26128 (Commission File Numb	<b>35-1927981</b> er) (IRS Employer Identification No.)
9204 Columbia Avenue Munster, Indiana (Address of principal executive office	ces)	<b>46321</b> (Zip Code)
(Registrar	(219) 836-4400 nt's telephone number, inclu	ding area code)
(Former name	or former address, if chang	ed since last report.)
Check the appropriate box below if the Form 8- any of the following provisions:	-K is intended to simultaneo	usly satisfy the filing obligation of the registrant under
<ul> <li>□ Written communications pursuant to Rule 42</li> <li>□ Soliciting material pursuant to Rule 14a-12 u</li> <li>□ Pre-commencement communications pursua</li> <li>□ Pre-commencement communications pursua</li> </ul>	inder the Exchange Act (17 ant to Rule 14d-2(b) under t	CFR 240.14a-12) ne Exchange Act (17 CFR 240.14d-2(b))
Securities registered pursuant to Section 12(b)	of the Act:	
Title of each class Common Stock, without par value	Trading Symbol(s) FNWD	Name of each exchange on which registered The Nasdaq Stock Market LLC
ndicate by check mark whether the registrant i 1933 (§ 230.405 of this chapter) or Rule 12b-2		any as defined in Rule 405 of the Securities Act of Act of 1934 (§ 240.12b-2 of this chapter).
Emerging growth company □		
		is elected not to use the extended transition period for pursuant to Section 13(a) of the Exchange Act. $\Box$

#### Item 7.01. Regulation FD Disclosure

On November 3, 2022, Finward Bancorp (the "Bancorp") will present financial and other information to investors at the 2022 Hovde Group Financial Services Conference in Boca Raton, Florida. The slides for the presentation are attached as Exhibit 99.1 to this report and are incorporated by reference into this Item 7.01. This information is furnished pursuant to Item 7.01 of Form 8-K and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that section. The filing of this report shall not been deemed an admission as to the materiality of any information in the report that is required to be disclosed solely by reason of Regulation FD.

#### Forward-Looking Statements

This Current Report on Form 8-K may contain forward-looking statements regarding the financial performance, business prospects, growth, and operating strategies of Finward. For these statements, Finward claims the protections of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. Statements in this communication should be considered in conjunction with the other information available about Finward, including the information in the fillings Finward makes with the SEC. Forward-looking statements provide current expectations or forecasts of future events and are not guarantees of future performance. The forward-looking statements are based on management's expectations and are subject to a number of risks and uncertainties. Forward-looking statements are typically identified by using words such as "anticipate," "estimate," "project," "intend," "plan," "believe," "will" and similar expressions in connection with any discussion of future operating or financial performance.

Although management believes that the expectations reflected in such forward-looking statements are reasonable, actual results may differ materially from those expressed or implied in such statements. Risks and uncertainties that could cause actual results to differ materially include: difficulties and delays in integrating Finward's and Royal Financial's businesses or fully realizing cost savings and other benefits; business disruption following the merger; changes in asset quality and credit risk; the inability to sustain revenue and earnings growth; changes in interest rates and capital markets; inflation; customer acceptance of Finward's products and services; customer borrowing, repayment, investment, and deposit practices; customer disintermediation; the introduction, withdrawal, success, and timing of business initiatives; competitive conditions; the inability to realize cost savings or revenues or to implement integration plans and other consequences associated with mergers, acquisitions, and divestitures; economic conditions; and the impact, extent, and timing of technological changes, capital management activities, and other actions of the Federal Reserve Board and legislative and regulatory actions and reforms. Additional factors that could cause actual results to differ materially from those expressed in the forward-looking statements are discussed in Finward's reports (such as the Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, and Current Reports on Form 8-K) filed with the SEC and available at the SEC's Internet website (www.sec.gov). All subsequent written and oral forward-looking statements concerning Finward or any person acting on its behalf are expressly qualified in their entirety by the cautionary statements above. Except as required by law, Finward does not undertake any obligation to update any forward-looking statement to reflect circumstances or events that occur after the date the forward-looking statement is made.

In addition to the above factors, we also caution that the actual amounts and timing of any future common stock dividends or share repurchases will be subject to various factors, including our capital position, financial performance, capital impacts of strategic initiatives, market conditions, and regulatory and accounting considerations, as well as any other factors that our Board of Directors deems relevant in making such a determination. Therefore, there can be no assurance that we will repurchase shares or pay any dividends to holders of our common stock, or as to the amount of any such repurchases or dividends.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

99.1 Slide presentation for the 2022 Hovde Group Financial Services Conference held from November 2-4, 2022

104 Cover Page Interactive Data File (embedded within the Inline XBRL document

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: November 2, 2022

Finward Bancorp

/s/ Peymon S. Torabi By:

Name:

Mr. Peymon S. Torabi Executive Vice President, Chief Title:

Financial Officer and Treasurer



# Investor Presentation

Thursday, November 3, 2022





A NASDAQ Traded Company - Symbol FNWD



## Forward-Looking Disclosures

#### Forward-Looking Statements

This presentation may contain forward-looking statements regarding the financial performance, business prospects, growth and operating strategies of Finward Bancorp (the "Bancorp"). For these statements, the Bancorp claims the protections of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. Statements in this communication should be considered in conjunction with the other information available about the Bancorp, including the information in the filings the Bancorp makes with the Securities and Exchange Commission (the "SEC"). Forward-looking statements provide current expectations or forecasts of future events and are not guarantees of future performance. The forward-looking statements are based on management's expectations and are subject to a number of risks and uncertainties. Forward-looking statements are typically identified by using words such as "anticipate," "estimate," "project, "fintend," "plan," "believe," "will" and similar expressions in connection with any discussion of future operating or financial performance.

Although management believes that the expectations reflected in such forward-looking statements are reasonable, actual results may differ materially from those expressed or implied in such statements. Risks and uncertainties that could cause actual results to differ materially include; any continuing risks and uncertainties for our business, results of operations, and financial condition relating to the COVID-19 pandemic; changes in asset quality and credit risk; the inability to sustain revenue and earnings growth; changes in interest rates, market liquidity, and capital markets, as well as the magnitude of such changes, which may reduce net interest margins; inflation; further deterioration in the market value of securities held in the Bancorp's investment securities portfolio, whether as a result of macroeconomic factors or otherwise; customer acceptance of the Bancorp's products and services; customer borrowing, repayment, investment, and deposit practices; customer disintermediation; the introduction, withdrawal, success, and timing of business initiatives; competitive conditions; the inability to realize cost savings or revenues or to implement integration plans and other consequences associated with mergers, acquisitions, and divestitures; economic conditions; and the impact, extent, and timing of technological changes, capital management activities, and other actions of the Federal Reserve Board and legislative and regulatory actions and reforms. Additional factors that could cause actual results to differ materially from those expressed in the forward-looking statements are discussed in the Bancorp's reports (such as the Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, and Current Reports on Form B-K) filled with the SEC and available at the SEC's Internet website (www.sec.gov.). All subsequent written and oral forward-looking statements concerning matters attributable to the Bancorp or any person acting on its behalf are expressly qualified in their entirety by the cautionary statements abo

In addition to the above factors, we also caution that the actual amounts and timing of any future common stock dividends or share repurchases will be subject to various factors, including our capital position, financial performance, capital impacts of strategic initiatives, market conditions, and regulatory and accounting considerations, as well as any other factors that our Board of Directors deems relevant in making such a determination. Therefore, there can be no assurance that we will repurchase shares on pay any dividends to holders of our common stock, or as to the amount of any such repurchases or dividends.

#### Disclosures Regarding Non-GAAP Measures

This presentation refers to certain financial measures that are identified as non-GAAP. The Bancorp believes that these non-GAAP measures are helpful to investors to better understand the Bancorp's assets, earnings, and shareholders' equity at the date of this presentation. This supplemental information should not be considered in isolation or as a substitute for the related GAAP measures. See the attached table at the end of this presentation for a reconciliation of the non-GAAP measures identified herein and their most comparable GAAP measures.



## Quarterly Update

#### Securities & Accumulated Other Comprehensive Income

- Credit of underlying securities is strong, and it is unlikely the Bancorp will be required to sell the investments before recovery of their amortized cost basis, which may be at maturity
- Portfolio remains sensitive to 5-year treasury rates with an effective duration of 6.9 years as of September 30, 2022
- Through September 30, 2022, returned \$67 million from securities portfolio with \$662 thousand in gains
- Anticipate returning an additional \$20-25 million by year-end 2023

#### Capital

- Tangible book value continues to be impacted by unrealized losses on securities
- Tier I leverage is considered well capitalized and inline with internal expectations
- Dividend policy remains unchanged
- As of September 30, 2022 tangible book value per diluted share adjusted for accumulated other comprehensive loss was \$39.57

#### **Expense Management**

- Announced closing 3 branches by December 31, 2022, to bring total branch count to 26; expect noninterest expense savings of roughly \$250 thousand per branch
- Actively managing real estate portfolio to reduce operating expense via saleleaseback, renovation, and closure opportunities
- Redeploying a portion of savings into digital banking solutions to reduce delivery cost and increase scalability
- Optimizing headcount through reviewing organizational design, an attrition program, and targeted retail reductions

#### Deposits & Liquidity

- · Managing customer base, while managing slowing deposit growth
- Continue to maintain low cost of funds 22 basis point cost of funds a change of I3 basis points from prior quarter
- Currently pledging 50% of portfolio as of September 30, 2022, allowing ample additional sources of off-balance sheet liquidity – available credit resulting from pledged but not yet drawn sources totals over \$418 million



## Overview of Finward Bancorp

#### Company Overview

- It2-year old bank headquartered in Munster, Indiana
- . Community bank with core competency in commercial lending, funded by a formidable, low-cost core deposit franchise
- Named a Best Bank to Work for in America for 2015-2020 as well as a Top 200 Community Bank for 15 consecutive years by American Banker magazine
- Committed to our core values of Stability, Integrity, Community and Excellence
- · Expanded into Illinois via three successfully integrated acquisitions
- · Growing a full-service wealth management business

Prim:	ary Bu	sines	s Sem	ments
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### Community Banking

- Indiana state-chartered commercial bank organized in 1910
- 29 full-service retail locations across Indiana and Illinois
- 17 person business banking team
- Full service mortgage banking capabilities

### Wealth Management

- · Estate & retirement planning
- · Corporate fiduciary business
- Advisory & brokerage
- IRA & Keogh accounts
- \$329.9M of assets under care
- 11% YOY growth in revenues from 2020 to 2021

- NPA: / Assets encludes restructured leans from nonperforming assets. Non-GMP calculation, see Pages 21, 22,673. Core net incorne, adjusted for realized gain on sale of securities, amortiz ortization of intangibles and nonrecurring hems.





### Financial Highlights

S in Millions	2020	2021	2022 YTO
Total Assets	\$1.496	\$1,621	\$2,053
Total Gross Loans	965	967	1,503
Total Deposits	1302	1,434	1.833
Total Equity	152	157	118
NPAs / Assets(V2)	1.11%	0.52%	0.58%
NIM (FTE)	3.64%	3.51%	3.75%
Core RDAA(2)(3)	0.94%	0.85%	0.83%
Core RDATCE(Z)(3)	10.4%	9.5%	14.0%
Full-Time Employees	264	263	313

### Investment Rationale

Robust & Disciplined **Growth Supporting** Strong Profitability

- 3.3% TBV + Dividend CAGR since year-end 2013 (8.4%<sup>(1)</sup>) when excluding impact of AOCI)
- · Emphasis on expanding both wealth management and business banking
- . Organic growth enhanced by strategic acquisitions expanding reach into markets that are very similar to the legacy footprint
- Core ROAA of 0.83%<sup>(2)</sup> and core ROATCE of (4.0%<sup>(2)</sup> for the year-to-date period ended 9/30/2022.

Experienced Management Team

- Dynamic, enthusiastic management team with significant experience in Chicago area markets led by a highly accomplished Board of Directors
- . Executive management team well positioned to take the Company through the next phase of the strategic plan
- 15%<sup>3)</sup> insider ownership aligns management's interests with shareholders

**Dynamic Operating** Markets

- Operating in the "shadow" of Chicago: enjoying the positives of Chicago's diverse economy with the benefit of being headquartered in Indiana
- . Well positioned to growthrough ample acquisition opportunities in our operating markets
- · Vibrant, highly educated workforce

Attractive & Growing Core Deposit Franchise

- Formidable and well established core deposit base of 89% of total deposits growing in excess of 14% per year (2013-current)
- Dedicated to banking our clients' entire relationship through whichever of our channels meets their needs

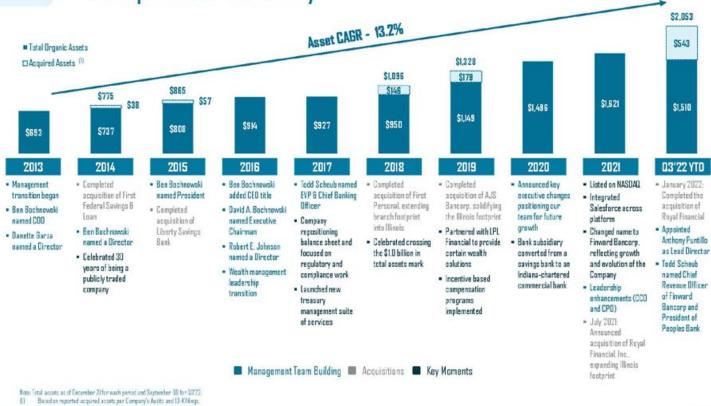
Strategic Investments in Infrastructure & Technology

- Focused on establishing scalable platforms for all business lines to support continued growth
- Re-engineering branch and digital banking channels while bolstering data analytics to better address client needs
- Leveraging technology to enhance operations, creating highly scalable processes
- Non-GMP calculation, see Page 24. Non-GMP calculation, see Pages 21 8 22.
- Per March 2022 prog. statement. Besticial overestip includes shares of restricted stock. Core deposits defined as total deposits feet time deposits greater than \$100K.



## Corporate History

FINWARD



# Executive Management Team

- Multi-generational leadership team with decades of combined experience working together
- Significant insider ownership of 15%<sup>(1)</sup> aligning interests with shareholders
- Seasoned banking team with deep ties to core operating markets
- Risk-aligned corporate culture, promoting responsibility and accountability

Officer		Years of Banking Experience	Year Started at Finward Bancorp	Position with Company
7	Benjamin J. Bochnowski	12	2010	Chief Executive Officer and Finward Bancorp President
	Robert T. Lowry	37	1985	Executive VP & Chief Operating Officer
	Todd M. Scheub	27	1996	Executive VP. Chief Revenue Officer & Peoples Bank President
	Peymon S. Torabi	19	2003	Executive VP & Chief Financial Officer
0	Leane E. Cerven	28	2010	Executive VP & Chief Risk Officer
	Tanya A. Leetz	28	1994	Executive VP & Chief Technology Officer
	Jill Washington	16	2021	Senior VP & Chief People Officer

Per March 2022 prog. statement. Beneficial ownership includes shares of restricted stock.



# Diverse Board of Directors

Board Member	Age	Year Joined Board
David A. Bochnowski Chairman	76	1977

Board Member	Age	Year Joined Board
Benjamin J. Bochnowski President & CEO	4(	2014
Anthony M. Puntilla Lead Independent Directo	<sub>or</sub> 55	2004
James L. Wieser	74	1999
Joel Gorelick	74	2000
Kenneth V. Krupinski	74	2003

Board Mei	mber	Age	Year Joined Board
景	Donald P. Fesko	49	2005
	Robert E. Johnson III	52	2016
9	Amy W. Han	58	2008
	Danette Garza	67	2013
	Robert W. Youman	59	2022





# Disciplined and Experienced Acquiror

	First Federal Savings & Loan Association of Hammond	Liberty Savings Bank, FSB	Personal Bank	AJS BANCORP, INC.	Royal Financial Inc.
Transaction Date	Closed April 2014	Closed July 2015	Closed July 2018	Closed January 2019	Closed January 2022
Transaction Value	(1)	(1)	SIGM	\$34M	\$57M
Assets (SM) <sup>(2)</sup> As a % of FNWD Assets	\$38M 5%	\$57M 7%	\$146M 15%	\$179M 16%	\$543M 35%
Loans (\$M) <sup>(2)</sup>	\$29M	\$28M	\$95M	S88M	\$45IM
Deposits (SM) <sup>(2)</sup>	\$37M	\$56M	\$125M	SI44M	S475M
# of Branches	2	3	3	3	9

Source: SSP Diobal Market Intelligence
03 First Federal Swings 9 Lean Accosistion of Hammond and Liberty S
(2) Based on reported acquired amounts per Company's Audits and 10-





# **Driving Service Excellence**

Deepen Relationships

- Transitioning from customers and features to relationships and solutions
- · Focus on what clients need to thrive
- Broaden product/service offerings

Drive Efficiency

- Reduce complexity
- · Reduce cycle time
- Improve sales growth

Expand Markets

- · Grow into new markets organically
- Expand product offerings
- · Build scale through whole bank & team acquisitions

Superior customer service supported by best in class technology

Technology Partners









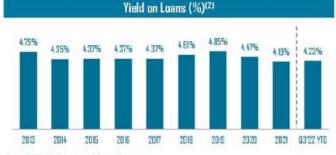






## Well-Balanced, Growing Loan Portfolio



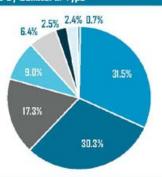


Source: SSP Global Market Intelligence & Company Documents. Note: Total Joans as of December 31 for each period and September 33 for Q322. Blacedos reported acquired loses per Company's Audits and ID-K filings. Non-GMP calculation, see Page 23.





- = Multifamily
- = Construction and land development
- Commercial business
- Home equity
- Manufactured homes
- = Other



### **Lending Strategy**

- Core competency in commercial lending (37% combined total of CRE and CSI)
- Significant C&I portfolio of \$95.4 million as of 9/30/2022
- Continuously making upgrades to residential mortgage platform with \$225 million of originations in 2020 and \$153 million for the year-ended 12/31/2021
- Portfolio mortgages mainly jumbo loans, high quality loans with 10-15 year terms, and acquired loans



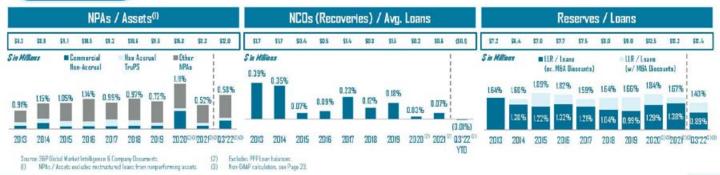
## Conservative Approach to Credit

Credit Philosophy

- Experienced banking team with deep knowledge of the Chicago area market empowered to be relationship bankers (not just lenders)
- Prudent risk identification and mitigation processes in place to proactively address risks in the loan portfolio
- Compete aggressively for newlending opportunities, but will always appropriately structure credits to minimize risk
- Loan portfolio is well diversified

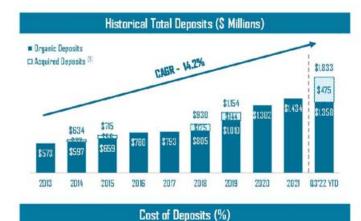
Credit Underwriting and Administration

- Credit approval process is layered through Chief Credit Officer and loan committees (OLC, SDLC and Board EC)
- Additional personnel have been hired to support the credit function
- · Stress testing is being performed quarterly by an outside third party
- · Commercial portfolio workout manager actively monitors and works with borrowers for problem credits



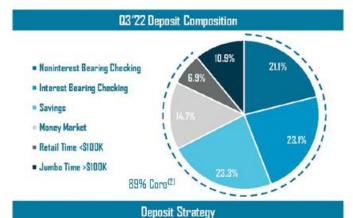


# Stable and Growing Core Deposit Franchise





**FINWARD** 



- · Formidable and well established core deposit franchise provides low-cost source of funding for loan origination
- 82% loans/deposits provides ample room for loan growth
- 82% of total deposits are non-maturity as of 9/30/2022
- Top quartile<sup>(3)</sup> cost of deposits at 12 bps for the year-to-date period ending 9/30/2022.
- 72% of time deposits as of 9/30/2022 repricing over the next 12 months

Source: S8P Slobal Markst Intelligence B Company Documents.
Note: Total deposits as of December 31 for each period and September 30 for 93 2 2.

(1) Based on reported acquired deposits per Company's Basiliti and 10 K Hings.

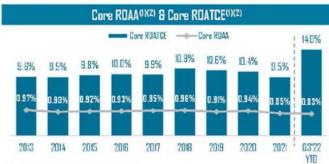
(2) Love deposits devided as total deposits lices intendeposits greater than \$1,00K.

(3) Peer group consists of Midwest major exchange 4-roded 3 serks with total assets between \$1 0 billion and \$3.0 billion as of 9/33/2022.

## Core Earnings Power

### **Profitability**

- Strong earnings continue to accrete to and build capital
- Low cost funding allows for utilizing the balance sheet efficiently
- Successful execution of M&A strategy resulting in realized synergies more than accounting for one-time deal-related costs
- Future profitability to be driven by a combination of organic growth. streamlining of internal operations, and accretive MSA



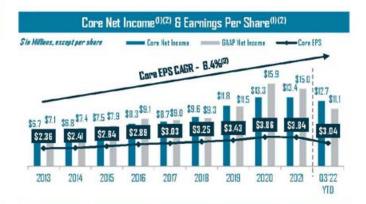
Source: SSP Global Market Intelligence & Company Occurrents:

10 Done rest income: adjusted for realized gain on sale of securities, amortization of integrables and connecurring items.

2) Non-RAMP calculation, see Pager 216-22.

3) For comparison purposes. DAIR calculated using QS222YID annualized Core EPS.





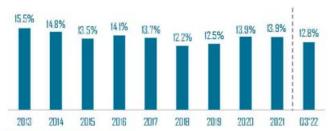


## Capital to Support Growth

#### **Capital Management**

- Regulatory capital levels in excess of well-capitalized requirements
- Tangible capital represented 4.5% of tangible assets on September 30, 2022 (a non-GAAP measure) (1)
- Tangible capital, excluding accumulated other comprehensive losses, was 8.4% on September 30, 2022 (a non-GAAP measure) (0
- · Management continues to actively monitor the securities portfolio and does not currently anticipate the need to realize losses from the securities portfolio, and it is unlikely the Bancorp will be required to sell the investments before recovery of their amortized cost bases which may be at maturity

#### Bank Total Capital Ratio (%)



is SPF Books Market Homogeneous volume (in the State of S



#### TCE / TA & Bank Leverage Ratio (%)



#### CRE and C&D / Bank Total Risk Based Capital (%)



# Recap of Franchise Highlights



### **Experienced and Invested Leadership**

- . Dynamic team with significant experience in Chicago area markets
- Interests aligned with shareholders through substantial ownership



### Meaningful Presence in Diverse, Dynamic Markets

- · Benefiting from Chicago's demographics and Indiana's business-friendly environment
- · Well positioned to grow through acquisition opportunities in existing markets



### Attractive Core Deposit Franchise

- 89% core deposits with top quartile cost of deposits for the guarter-ended 9/30/2022 of 19bps
- Growing core deposits in excess of 14% per year (CAGR since 2013)



### Track Record of Exceptional Growth and Profitability

- Producing long-term earnings growth in excess of 6.4%<sup>(1)</sup> (CAGR since 2013) and TBV growth (Excl. AOCI) of 8.4%<sup>(2)</sup> (CAGR since 2013)
- Future profitability focused on a combination of organic growth, streamlining operations, and MGA



### Investing to Position For the Future

- Investing in all business lines with a focus on: (I) deepening relationships; (2) driving efficiency; and (3) expanding markets and product offerings
- Moving toward best in class technology stack
- For comparison purposes, CASR calculated using 03722 YIID annualized Dare SPS. Non-SAP calculation, see page 24.







# Historical Financial Summary

	Fiscal Year Ended December 31												
S in thousands, except per share data	2017	2018		2019		2020		2021	September 30 2022				
Balance Sheet & Capital													
Total Assets	\$927,259	\$1,096,158		\$1,328,161		\$1,496,292		\$1,620,743	\$2,052,986				
Loans, Net	612,729	756,438		897,228		952,688		953,377	1,489,298				
Total Doposits	793,004	929,786		1,154,370		1,302,339		1,434,201	1,832,964				
Tangible Common Equity <sup>(1)</sup>	88,844	89,872		117,319		136,461		142,380	90,220				
TBVPer Share <sup>(1)</sup>	\$31.02	\$29.67		\$33.99		\$39.41		\$40.91	\$20.99				
TCE / TA(%)(*1)(2)	9.6 %	8.3	%	8.9	%	9.7	%	9.0 %	4.5 9				
Bank Tier 1 Leverage Ratio (%) <sup>(1)(2)</sup>	9.4 %	8.4	%	83	%	8.7	%	8.6 %	8.1 9				
Bank Total Risk-Based Capital Ratio (%)	13.7 %	12.2	%	125	%	13.9	%	13.9 %	12.8 9				
Asset Quality													
Nonperforming Assets	\$9,221	\$10,593		\$9,532		\$15,832		\$8,253	\$11,952				
NPAs / Assets (%) <sup>(1)(2)(3)</sup>	0.99 %	0.97	%	0.72	%	1.11	%	0.52 %	0.58 3				
NPLs / Loans (%)	0.89 %	1.11	%	0.91	%	1.49	%	0.75 %	0.73 9				
NCOs (Recoveries) / Average Loans (%)	0.23 %	0.12	%	0.18	%	0.03	%	0.07 %	(0.01) 9				
ALLL / Total Loans (%)(1)(2)(4)	1.59 %	1.64	%	1.66	%	1.84	%	1.67 %	1.40 %				
Income Statement													
Not Interest income	\$30,766	\$34,359		\$43,158		\$45,881		\$48,575	\$50,340				
Provision for Loan Losses	1,200	1,308		2,584		3,687		1,509	-				
Noninterest Income	7,752	9,099		10,670		18,148		15,947	8,670				
Noninterest Expense	25,488	31,383		38,030		41,636		46,636	46,455				
Income Tax Expense	2,869	1,430		1,678		2,774		1,414	1,433				
Net Income	8,961	9,337		11,536		15,932		14,963	11,122				
GAAP Earnings Per Share	\$3.13	\$3.17		\$3.37		\$4.60		\$4.30	\$2.67				
Profitability Ratios													
Core ROAA (%) <sup>(1)</sup>	0.95 %	0.96	%	0.91	%	0.94	%	0.85 %	0.83 %				
Core ROATCE (%) <sup>(1)</sup>	9.9 %	10.9	94	10.6	%	10.4	%	9.5 %	14.0 9				
Not Interest Margin (FTE) (%)	3.84 %	3.81	%	3.73	%	3.64	%	3.51 %	3.75 9				
Core Efficiency Ratio (%) <sup>(1)</sup>	68.7 %	70.7	%	69.7	%	69.0	%	74.5 %	74.4 9				
Noninterest Income / Average Assets (%)	0.85 %	0.91	%	0.83	%	1.27	%	1.01 %	0.57 9				
Core Noninterest Expense / Average Assets (%)(1)	2.8 %	3.0	24	2.9	%	3.0	%	3.0 %	2.76 %				

Source: SBP Blobal Market Intelligence & Company Documents.
(1) Non-BAP calculation, see following prayer.
(2) Excludes PP PLoans:

(3) MPAs/Assets excludes restructured loans from nonperforming assets.
(4) ALLL includes MEA discounts

iculation, see following pages: (4) #11 includes MEA disc



(\$ in thousends)	-		_		_		_		_		_		_		_		_		_	
		2013		2014		2015		2016		2017		2018		2019		2020		2021		Q0 2022 YTD
Vet income	\$	7,118	.5	T,394	3	7,862	1	9,142	3	3,901	. \$	9,337	\$	11,530	\$	15,932	- 3	14,903	- 3	11,122
Non-recurring expenses																				
Acquisition related costs				-		452				-		2,076		2,113		_		-		2,852
Non-recurring income																				
BOLI death benefit		-		-		-		-		- 22		-		(205)		-		=		-
Restized fossificain) on securities		(630)		(541)		(606)		(926)		(860)		(1,200)		(621)		(2,348)		(1,987)		(662)
Amortization of Intangibles		-		9		41		70		70		268		956		994		994		719
Loan approton income		-		(310)		(399)		(606)		(468)		(828)		(1,971)		(1,010)		(1,041)		(1,180
Related tax benefit / (cost)		221		298		179		477		436		(66)		(57)		687		427		[415]
Net loss recognized on sale of premises and equipment		-		-		-				-		_		-				-		264
DTA revaluation		-		-				-		51/		-		-				-		-
Cors net income	\$	6,709	\$	6,042	\$	7,610	\$	6,267	\$	0,663	\$	9,607	\$	11,751	\$	13,346	\$	13,366	\$	12,681
Druled average common shares outstanding		2,841,990		2,844,033		2,650,801		2,856,601		2.864.087		2,949,212		3,425,056		3,459,167		3,477,309		4,170,637
Reported: Diluted earnings per share	5	2.60	5	2.60	5	275	\$	3.20	1	3.13	5	3.17	\$	3.37	5	4.61	5	4.30	5	2.67
Core: Diluted earnings per share		2.36		2.41		264		2.69		3.03		3.25		3.43		386		3.64		3.04
Average total assets	\$	691,090	\$	761,431	\$	817,361	\$	886,016	\$	911,078	5	1,001,908	5	1,285,964	5	1,427,176	\$	1,573,981	-	2,036,968
Reported, Return on everage assets		1.03%		0.97%		0.90%		1.03%		0.98%		0.93%		0.90%		1.12%		0.96%		0.739
Core: Return on average assets		0.97%		0.90%		0.92%		0.93%		0.96%		0.96%		0.91%		0.94%		0.36%		0.639
(\$ in thousends)																				
		2013		2014		2015		2016		2017		2018		2019		2020		2021		Q3°2022 YTD
Net interest income	\$	24/527	.5	26,363	5	27,270	\$	30,054	3	30,766	. \$	84,869	\$	43,158	\$	45,681	\$	48,576	\$	60,840
Non-interest income		5,359		6,074		6,650		7,613		7.752		8,099		10,670		18,148		15,947		8,670
Realized loss((gain) on securities		(630)		(541)		(606)		(826)		(960)		(1,200)		(621)		(2,340)		(1,967)		(662
Non-interest expense		(19,821)		(21,015)		(23,615)		(24,709)		(25,488)		(31,383)		(38,030)		(41,636)		(46,536)		146,455
Pre-provision net revenue	\$	9,335	- 5	9,381	\$	9,993	\$	12,132	1	12,170	\$	10,875	\$	15,177	\$	20,045	5	15,099	1	11,093
Non-recurring expenses		_		-		452		-		-		2,076		2,113		-		-		-
Non-recurring income				-		-		_				1		(205)		-		-		12
Amortization of intangibles		-		9		41		70		70		268		956		994		994		1,157
can accretion income		-		(318)		(299)		(606)		(458)		(820)		(1,971)		(1,919)		(1,041)		(1,189
Core: pre-provisios nel revenue	5	9,535	5	9,572	\$	10,092	\$	11,596	\$	11,784	\$	12,391	\$	16,070	\$	19,120	5	15,852	\$	11,861
Average total assets	\$	691,090	5	701,431	5	817,301	1	885,015	\$	911,078	\$	1,001,908	\$	1,285,904	3	1,427,176	5	1,573,981	3	2,036,968
Reported: Pre-provision net revenue to average assets		136%		1.30%		1.22%		1.37%		1 34%		1.09%		1.19%		1.40%		1.01%		0.78%
Core: Pre-provision net revenue to sverage assets		1.36%		1 26%		1.28%		131%		129%		124%		1.25%		134%		1.01%		0.78%



(\$ in ihousends)	10																_			
		2013		2014		2015		2016		2017		2018		2019		2020		2021		Q2*2022 YTD
Total assets	\$	693,463	- 5	775,044	5	664,893	- 5	913,626	\$	927 259	5	1,096,168	\$	1,328,181	5	1,496,292	5	1,520,743	5	2,052,986
Goodwill		-		(1,811)		(2,661)		(2,792)		(2,792)		(8,170)		(11,109)		[11,109]		(11,109)		(22,616)
Other intangibles				(84)		(523)		(494)		(424)		(3,422)		(5,114)		(4,119)		(3,126)		(5,188)
Paycheck Protection Flan ("PPP") I cans	1															[67,176]		(22,072)		(226)
Tangble assets (exct PPP)	5	693,463	\$	773,349	\$	861,809	- 5	910,340	.5	924,043	5	1,084,566	.\$	1,311,938	5	1,413,889	5	1,584,436	5	2.024,957
Total stockholders' equity		66,761		76,165		80,909		84,106		92,060		101,464		133,542		161,689		166,516		118,023
Goodwill		_		(1,511)		(2,661)		(2,792)		(2,792)		(8,170)		(11,109)		(11,109)		(11,109)		(22,616)
Other intangibles		-		(84)		(E23)		(494)		(424)		(3,422)		(5,114)		(4,110)		(3,126)		(6,188)
Tangble common equity	5.	66,761	-5	74,470	5	77,825	5	80.822	1	88.844	5	88,872	5	117,319	5	136,461	5	142,380	\$	90,220
Ending number of common shares outstanding		2,841,164		2,844,167		2,861,417		2,860,167		2.964.607		3,029,167		3,461,797		3,462,908		3,480,701		4,297,900
Tangible cemmon equity to tangible assets (excl PPP)		9.6%		9.6%		9.0%		8.9%		9.6%		0.3%		8.9%		9.7%		9.0%		4.6%
Tangible book value per share	\$	23.50	3	26,18	\$	27.29	1	26.26	\$	31.02	\$	29.67	\$	33,99	\$	3941	\$	40.91	\$	20.99
Accumulated Other Comprehensive Income (AOCI)		(3,151)		1,588		1,406		(1,500)		604		(2,796)		4,261		10,441		4,276		(79,039)
Tangible common equity (Exs. ACCI)	\$	69,912	.5	72,882	\$	76,419	3	82,328	\$	88,160	5	92,668	S	113,058	\$	126,020	\$	138,104	\$	170,069
Tangible common equity to tangible as sets (excl PPP & AOCI)		10.1%		9.4%		8.9%		9.0%		9.5%		0.6%		8.5%		0.9%		6.7%		0.4%
Average stockholders' common equity	\$	60,966	5	72,943	\$	79,299	5	86,842	\$	90,638	\$	94,460	\$	126,846	\$	144,276	\$	166,946	\$	148,636
Average goodwill		_		(1,007)		(2,155)		(2,705)		(2,792)		(4,809)		(10,650)		(11,109)		(11,109)		(22,003)
Average other intengibles	125	- 75		(55)		(249)		(483)		(459)		(1,504)		(5,274)		(4,616)		(3,543)		(6,400)
Average tangible stockholders' common equity	\$	69,966	\$	71,881	\$	76,895	3	82,654	5	87,287	- 5	88,147	S	110,921	\$	128,660	S	141,193	ŝ	121,145
Reported: Return on everage tangible common equity		10.2%		10.3%		10.2%		11.1%		10.3%		10.6%		10.4%		124%		10.6%		12.2%
Core: Return on average tangible common equity		9.6%		9.5%		98%		10.0%		9.9%		10.5%		10.5%		10.4%		9.5%		14 0%
(\$ in ihousends)	-																_			
		2013		2014		2015		2016		2017		2018		2019		2020		2021	1	Q2*2022 YTD
Bank Tier 1 Capital	\$	68,662	5	71,057	\$	70,049	1	81,239	\$	80,291	- 5	89,941	5	108,683	5	123,279	5	133,736	\$	158,400
Bank Average assets for feverage ratio	\$	692,068	\$	782,956	\$	846,927	\$	897,762	\$	918,846	\$	1,072,515	\$	1,310,614	\$	1,477,980	\$	1,586,917	\$	1,963,099
Paycheck Protection Plan ("PPP") loans	94	-		-				-		-		-		-		(67,176)		(22,072)		(226)
Average assets for leverage ratio (excl PPP)	\$	692,068	- 5	782,956	\$	846,927	\$	897,762	\$	918,848	\$	1,072,515	\$	1,310,614	\$	1,410,605	\$	1,563,845	\$	1,952,873
		- 240				7 40 5 60		200		2000		7.700		11 41 44 41		( a) man		2 20		The second



	_															_			
		2013		2014		2015		2016		2017		2018		2019	2020		2021		30'2022 YTD
Reported: Interest income on fouris	5	20,691	5.	21,232	5	23,203	5	26,269	3	25,859	.5	32,392	5	44,455	\$ 44,667	5	41,573	3	44,629
Loan accretion income		_		(318)		(299)		(606)		(468)		(828)		(1,971)	(1,919)		(1,041)		(1,189)
Core: Interest moome on loans	5	20,891	.5	20,914	5	22,804	\$	25,663	3	26,403	5	31,664	5	42,484	\$ 42,948	3	40,532	5	43,440
Average loan balances		496,429	.5	490,404	\$	622,270	\$	507,119		603,913	15	604,150	\$	076,611	\$ 061,107	- 5	960,106	\$	1,406,691
Reported: 'field on loans		4799		4.42%		4 44%		4.47%		4.45%		4.73%		5 07%	467%		4.29%		4.23%
Core: Yield on loans		4.79%		4.35%		4,07%		4.37%		4.37%		4.61%		4.05%	4.47%		4:19%		4,12%
(\$ in thousands)																			

		2013		2014		2015		2016	2017		2018		2019	2020		2021	3	Q3°2022 YTD
Reported: Allowance for loan loages	\$	7,180	- 5	6,361	\$	6,663	\$	7,696	\$ 7.482	\$	7,962	\$	8,000	\$ 12,468	\$	13,343	\$	13,398
Additional reserves not part of ALLL		-		1,458		3,835		2,906	2.375		4,592		6,042	4,098		2,428		7,708
Adjusted: Allowance for loan loases	\$	7,100	- 5	7,019	\$	10,700	\$	10,606	\$ 0.063	1	12,664	\$	15,041	\$ 16,656	\$	16,771	-	21,106
Reported; Loan balances		437,821		488,153		671,898		583,650	620.211		T64,400		906,227	965,146		966,720		1,602,696
Paycheck Protection Flar. ("PPP") loans		-		-		-		-	_		-		-	(67,175)		(22,072)		(226)
Adjusted: Loan balances	5	437,821	5	488,153	5	571,898	3	583,650	\$ 620,211	5	764,400	5	906,227	\$ 897,971	5	944,548	5	1,502,470
Reported: LLR / loans		1.04%		1,30%		1.22%		1.32%	1.21%		1.04%		0.99%	129%		1,38%		0.09%
Adjusted: LLR / Ioans		164%		1.60%		1.89%		1.82%	1 69%		1.64%		1.68%	184%		1.87%		1.40%

(\$ in incusands)	_																			
		2013		2014		2015		2016		2017		2018		2019		2020		2021	Q	2022 YTD
Non-accruing loans	5	3,780	5	4,599	5	5,201	- 5	5,605	5	4.996	5	6,695	5	6,507	5	13,799	5	7,056	3	8,943
Accruing loans > 90 days delinquent		174		941		277		600		227		321		066		888		206		1,002
Non-accrual TruPS		1,262		1,511		1,912		1,689		2.299		2,050		1,076		929		992		1,027
OREO		1,004		1,746		1,600		2,666		1,600		1,627		1,003		630		0		0
Total non-performing assets	8	6,290	- 5	8,896	8	9,083	1	10,459	1	9.221	- 5	10,693	-2	9,632	8	16,832	8	8,263	. 5	11,952

Total non-performing assets	\$	6,290	- 5	8,896	8	9,080	1	10,459	3	9,221	- \$	10,693	8	9,532	- \$	15,832	- 5	8,253	. \$	11,962
Total assets	\$	693,453	\$	775,044	\$	064,093	\$	913,626	\$	927,259	5	1,090,158	5	1,328,161	\$	1,496,292	\$	1,020,743	\$	2,052,986
Paycheck Protection Plan ("PPP") I cans		=		The state of the s		(-)		-		-		-		THE RESERVE OF THE PERSON NAMED IN		67,175		22,072		226
Total as sets (excl. PPP)	5	693,453	5	775,044	3	664,893	-\$	913,626	3	927,259	5	1,095,158	\$	1,326,101	3	1,429,117	- 5	1,598,571	3	2,052,760
Reported NPAs / sssets (emt TDRs)		0.91%		1.15%		1.05%		1 14%		0.99%		0.97%		0.72%		106%		0.51%		0.58%
Adjusted: NPAs / assets (excl. TDRs 8 PPP)		0.91%		1.15%		1.05%		1,14%		0.99%		0.97%		0.72%		1,11%		0.52%		0.68%



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		2013		2014		2015		2016		2017		2018		2019		2020		2021		Q0"2022 YTD
Net interest income	\$	24,427	3	26,363	5	27,370	- 5	30,054	3	30,765	- 5	34,369	5.	43,158	3	46,881	3	48,575	3	50,340
Non-interest income		6,369		6,074		6,660		7,613		7.762		9,000		10,670		18,148		16,947		8,670
Reported: Revenue	1100	29,786		31,437		34,220		37,667		38.618		42,458		53,828		64,029		64,522		59,010
Realized loss(gain) on securities		(630)		(641)		(608)		{826}		(960)		[1,200]		(621)		(2,348)		(1,987)		(662)
Non-regumng income		-		-		-		10(00)		77 A C.S.		-		(206)		-		-		(1,627)
Core: Revenue	\$	29,166	5	30,396	\$	33,614	\$	36,841	1	37,668	\$	42,250	\$	53,002	\$	61,681	\$	62,536	\$	56,721
Reported: Non-interest expense		19,621		21.016		23,615		24,709		25.488		31,363		36,030		41,536		46,536		46,455
Amortization of intangibles		-		(9)		(41)		(70)		(70)		(260)		(956)		(004)		(904)		(1,157)
Loan accretion income		-		318		299		606		468		828		1,971		1,919		1,041		-
NetToes recognized on sale of premises and equipment		-		-		-		-		-		-		-		-		-		(254)
Non-recurring expenses		-		-		(462)		-		-		(2,076)		(2,113)		_		-		(2,862)
Core: Non-interest expense	\$	19,621	.9	21,324	\$	23,522	1	25,245	\$	25,874	\$	29,667	\$	36,932	\$	42,561	\$	46,509	\$	42,192
Reported: Efficiency Ratio		66.6%		66.8%		690%		6E 6%		86.2%		72.2%		70.7%		66.0%		72.3%		78.7%
Core: Efficiency Ratio		66.0%		69.0%		70.0%		68.5%		58.7%		70.7%		69.7%		69.0%		74.6%		74.4%
Average total assets	5	691,090	5	761,431	5	B17,961	4	888,016	5	911,078	5	1,001,908	5	1,285,964	5	1,427,176	5	1,573,981	\$	2,036,968
Reported: NE to average total assets.		2.9%		2.0%		2.9%		2.0%		2.0%		3,1%		3.5%		2.9%		3.0%		3.0%
Cere: NE to average total assets		2.9%		2.8%		2.9%		2.8%		2.8%		3.0%		2.9%		3.0%		3.0%		2.8%

#### (\$ in thousands)

		2013		2014		2015		2016		2017		2018		2019		2020		2021	¥	03°2022 YTD
Total stoacholders' equity	8	66,761		76,166		80,909		84,106		92,060		101,464		133,642		161,689		166,616		118,028
Goodwill		_		(1,511)		(2,861)		(2,792)		(2.792)		(6,170)		(11,109)		(11,109)		(11,109)		(22,616)
Other intengation	150	-		(84)		(623)		(494)		(424)		(9,422)		(6,114)		(4,110)		(3,126)	1	(6,188)
Tangible common equity	5	66,761	\$	74,470	5	77,825	3	80,822	\$	88.844	5	89,872	5	117,319	5	126,461	- 5	142,380	\$	90,220
Ending number of common shares outstanding		2,841,164	- 3	2,044,167		2,651,417		2,060,167		2,064,607		0,029,167		3,451,707		3,462,900		3,400,701		4,297,900
Tangible beck value per share	\$	23.60	s	26.18	\$	27 29	\$	28.26	;	31.02	\$	29.67	\$	33.99	\$	39.41	\$	40,91	\$	20.99
Accumulated Other Comprehensive Income (AOCI)		(3,161)		1,588		1,405		(1,506)		684		(2,796)		4,251		10,441		4,276		(79,839)
Ending number of common shares outstanding		2,841,164	- 1	2,844,167		2,861,417		2,860,157		2,864,507		3,029,157		3,451,797		3,462,908		3,480,701		4,297,900
Accumulated Other Comprehensive Income per Share		(1.11)		0.56		049		(0.63)		0.24		(0.92)		1.23		3.02		1.23		(18.68)
Tangible book value per share (Excl. AOCI)	\$	24.01	5	25.63	3	29.80	1	28.76	1	30.78	3	30.09	5	32.76	1	36.39	3	39.66	\$	39.67

