#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): September 18, 2024

#### FINWARD BANCORP

(Exact name of registrant as specified in its charter)

Indiana (State or other jurisdiction of incorporation)

001-40999 (Commission File Number) 35-1927981 (IRS Employer Identification No.)

9204 Columbia Avenue Munster, Indiana 46321 (Address of principal executive offices) (Zip Code)

(219) 836-4400

(Registrant's telephone number, including area code)

N/A

(Former name or former address, if changed since last report)

| (1)                                                                                                  | office frame of former address, if c                                                                     | rianged since last report)                                                                      |  |  |  |  |  |  |
|------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------|--|--|--|--|--|--|
| Check the appropriate box below if the Form 8-K provisions:                                          | is intended to simultaneously satisf                                                                     | y the filing obligation of the registrant under any of the following                            |  |  |  |  |  |  |
| $\hfill\Box$ Written communications pursuant to Rule 425 $\hfill\Box$                                | under the Securities Act (17 CFR 2                                                                       | 30.425)                                                                                         |  |  |  |  |  |  |
| $\square$ Soliciting material pursuant to Rule 14a-12 und                                            | er the Exchange Act (17 CFR 240.                                                                         | 14a-12)                                                                                         |  |  |  |  |  |  |
| ☐ Pre-commencement communications pursuant                                                           | to Rule 14d-2(b) under the Exchar                                                                        | nge Act (17 CFR 240.14d-2(b))                                                                   |  |  |  |  |  |  |
| ☐ Pre-commencement communications pursuant                                                           | ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) |                                                                                                 |  |  |  |  |  |  |
| Securities registered pursuant to Section 12(b) of                                                   | the Act:                                                                                                 |                                                                                                 |  |  |  |  |  |  |
| Title of each class<br>Common Stock, no par value                                                    | Trading Symbol(s)<br>FNWD                                                                                | Name of each exchange on which registered<br>The NASDAQ Stock Market, LLC                       |  |  |  |  |  |  |
| Indicate by check mark whether the registrant is a chapter) or Rule 12b-2 of the Securities Exchange |                                                                                                          | fined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this hapter).                     |  |  |  |  |  |  |
| Emerging growth company                                                                              |                                                                                                          |                                                                                                 |  |  |  |  |  |  |
| If an emerging growth company, indicate by check revised financial accounting standards provided p   | ğ .                                                                                                      | not to use the extended transition period for complying with any new or shange Act. $\ \square$ |  |  |  |  |  |  |

#### **Regulation FD Disclosure**

Finward Bancorp (the "Bancorp") will present financial and other information to investors at the 2024 Stephens Banking Forum in Little Rock, Arkansas. The slides for the presentation are attached as Exhibit 99.1 to this report and are incorporated by reference into this Item 7.01. This information is furnished pursuant to Item 7.01 of Form 8-K and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that section. The filing of this report shall not be deemed an admission as to the materiality of any information in the report that is required to be disclosed solely by reason of Regulation FD.

#### Forward-Looking Statements

This presentation may contain forward-looking statements regarding the financial performance, business prospects, growth and operating strategies of Finward Bancorp ("FNWD"). For these statements, FNWD claims the protections of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. Statements in this communication should be considered in conjunction with the other information available about FNWD, including the information in the filings FNWD makes with the Securities and Exchange Commission ("SEC"). Forward-looking statements provide current expectations or forecasts of future events and are not guarantees of future performance. The forward-looking statements are based on management's expectations and are subject to a number of risks and uncertainties. Forward-looking statements are typically identified by using words such as "anticipate," "estimate," "project," "intend," "plan," "believe," "will" and similar expressions in connection with any discussion of future operating or financial performance.

Although management believes that the expectations reflected in such forward-looking statements are reasonable, actual results may differ materially from those expressed or implied in such statements. Risks and uncertainties that could cause actual results to differ materially include: the ability of Peoples Bank (the "Bank") to demonstrate compliance with the terms of the previously disclosed consent order and memorandum of understanding entered into between the Bank and the Federal Deposit Insurance Corporation ("FDIC") and the Indiana Department of Financial Institutions ("DFI"), or to demonstrate compliance to the satisfaction of the FDIC and/or DFI within prescribed time frames; the Bank's agreement under the memorandum of understanding to refrain from paying cash dividends without prior regulatory approval; changes in interest rates, market liquidity, and capital markets, as well as the magnitude of such changes, which may reduce net interest margins; continuing effects of inflation; current financial conditions within the banking industry, liquidity levels, concentrations in certain loan products or categories, net interest margin compression, and responses by the Federal Reserve Board, Department of the Treasury, and the FDIC to address these issues; changes in asset quality and credit risk; the inability to sustain revenue and earnings growth; customer acceptance of FNWD's products and services; customer borrowing, repayment, investment, and deposit practices; customer disintermediation; the introduction, withdrawal, success, and timing of business initiatives; competitive conditions; the inability to realize cost savings or revenues or to implement integration plans and other consequences associated with mergers, acquisitions, and divestitures; economic conditions; and the impact, extent, and timing of technological changes, capital management activities, and other actions of the Federal Reserve Board and legislative and regulatory actions and reforms. Additional factors that could cause actual results to differ materially from those expressed in the forward-looking statements are discussed in FNWD's reports (such as the Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, and Current Reports on Form 8-K) filed with the SEC and available at the SEC's Internet website (www.sec.gov). All subsequent written and oral forward-looking statements concerning matters attributable to FNWD or any person acting on its behalf are expressly qualified in their entirety by the cautionary statements above. Except as required by law, FNWD does not undertake any obligation to update any forward-looking statement to reflect circumstances or events that occur after the date the forward-looking statement is made.

In addition to the above factors, we also caution that the actual amounts and timing of any future common stock dividends or share repurchases will be subject to various factors, including our capital position, financial performance, capital impacts of strategic initiatives, market conditions, and regulatory and accounting considerations, as well as any other factors that our Board of Directors deems relevant in making such a determination. Therefore, there can be no assurance that we will repurchase shares or pay any dividends to the holders of our common stock, or as to the amount of any such repurchases or dividends.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

99.1 Slide presentation for the Stephens Banking Forum on September 18, 2024.

104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: September 18, 2024

By: <u>/s/ Benjamin L. Schmitt</u>
Name: Benjamin L. Schmitt
Title: Senior Vice President, Chief
Financial Officer and Treasurer



Symbol: FNWD (NASDAQ-Traded)

# Stephens Banking Forum Investor Presentation

September 18, 2024

# **Important Information**

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#### Disclosures Regarding Non-GAAP Measures

This presentation refers to certain financial measures that are identified as non-GAAP. FNWD believes that these non-GAAP measures are helpful to investors to better understand FNWD's assets, earnings, and shareholders' equity at the date of this presentation. This supplemental information should not be considered in isolation or as a substitute for the related GAAP measures. See the attached table at the end of this presentation for a reconciliation of the non-GAAP measures identified herein and their most comparable GAAP measures.







#### Track Record of Expanding Relationship-Based Banking

- · Community-focused across desirable markets in Northwest Indiana and well-diversified into Chicagoland area
- Have grown the bank from \$776 million to \$2.1 billion in assets over the last 10 years (10.3% CAGR)
- Demonstrated successful acquisition and integration of five banks and thrifts since 2014
- Strong deposit and lending presence in core markets



### Internal Focus to Strengthen the Business

- · Actively managing customer relationships to help improve asset quality
- Improving key productivity measures
- Leveraging Salesforce to improve customer experience
- · Selectively deploying AI to enhance operations



## Positioned for Opportunities

- Management goal is to build capital and increase returns while positioning for different economic and interest rate outcomes going forward
- · Evaluating opportunities to optimize the balance sheet, improve capital, and improve earnings quality



## Overview of Finward Bancorp

#### **Company Overview**

- Finward serves as the holding company for Peoples Bank, a 114-year-old bank headquartered in Munster, Indiana
- Community bank with meaningful presence in the Chicago city market and Chicagoland suburban market
- Committed to our core values of Stability, Integrity,
   Community and Excellence
- Grown into Illinois via three successfully integrated acquisitions
- Diversified fee income through mortgage, treasury, and wealth management segments

| Primary | Business | Segments |
|---------|----------|----------|
|---------|----------|----------|

#### Community Banking

- Indiana state-chartered commercial bank organized in 1910
- 26 full-service retail locations across Indiana and Illinois
- 16-person business banking team
- Full-service mortgage banking capabilities

#### Wealth Management

- Trust & Estate Administration
- IRA Investments & Retirement Planning
- Investment Management
- \$391 Million in Assets under Management (at June 30, 2024)
- · Continued growth in revenue



| Fina                | ncial Hig |         |               |
|---------------------|-----------|---------|---------------|
| \$ in Millions      | 2022      | 2023    | June YTD 2024 |
| Total Assets        | \$2,070   | \$2,108 | \$2,077       |
| Total Loans         | \$1,514   | \$1,513 | \$1,506       |
| Total Deposits      | \$1,775   | \$1,813 | \$1,757       |
| Total Equity        | \$136     | \$147   | \$149         |
| NPAs/Assets         | 0.94%     | 0.61%   | 0.61%         |
| NCO / Avg Loans     | 0.03%     | 0.13%   | 0.24%         |
| NIM (FTE)(1)        | 3.74%     | 2.98%   | 2.62%         |
| ROAA                | 0.74%     | 0.40%   | 0.91%         |
| ROAE                | 10.47%    | 6.28%   | 12.81%        |
| Full Time Employees | 299       | 290     | 286           |

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Note: u(1) Fully tax-equivalent net interest margin (a non-GAAP measure)



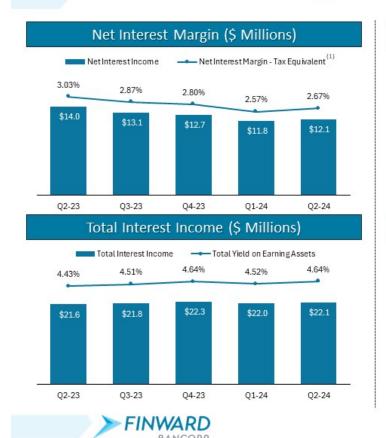
| • | Multi-generational leadership team with decades of |  |  |  |  |  |  |
|---|----------------------------------------------------|--|--|--|--|--|--|
|   | combined experience working                        |  |  |  |  |  |  |
|   | together                                           |  |  |  |  |  |  |

- Seasoned banking team with deep ties to core operating markets
- New leadership within finance & accounting, risk & compliance
- Risk-aligned corporate culture, promoting responsibility and accountability

| Officer |                           | Years of Banking<br>Experience | Year Started at<br>Finward Bancorp | Position with Company                                           |
|---------|---------------------------|--------------------------------|------------------------------------|-----------------------------------------------------------------|
|         | Benjamin J.<br>Bochnowski | 14                             | 2010                               | Chief Executive Officer                                         |
|         | Robert T.<br>Lowry        | 39                             | 1985                               | Executive VP & Chief Operating<br>Officer                       |
|         | Todd M.<br>Scheub         | 30                             | 1996                               | Executive VP, Chief Revenue Officer<br>& Peoples Bank President |
|         | Benjamin<br>Schmitt       | 19                             | 2024                               | Senior VP & Chief Financial Officer                             |
|         | David Kwait               | 13                             | 2011                               | Senior VP & Chief Risk Officer                                  |
|         | Jill<br>Washington        | 17                             | 2021                               | Senior VP & Chief People Officer                                |



## **Net Interest Margin**



#### Margin Outlook

- The tax-adjusted net interest margin (a non-GAAP measure) for the three months ended June 30, 2024, was 2.67%, compared to 2.57% for the three months ended March 31, 2024
- The bank expects gradual improvements in earning asset yields as loans reprice or mature or prepay, while remaining opportunistic in its approach to price deposits competitively and reduce borrowing costs
- · Savings accounts, money market accounts, and new Certificates of Deposit are all sensitive to Federal Funds and market rates and will have opportunities to reprice with any change in landscape



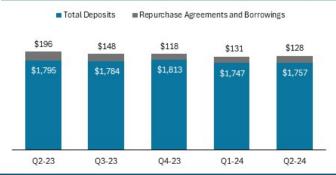




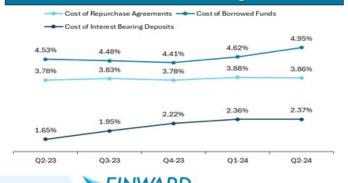
Note: (1) Tax adjusted net interest margin (a non-GAAP measure, see reconciliation in the appendix of this presentation)

## **Funding**

#### Total Interest-Bearing Liabilities (\$ Millions)



#### Detailed Cost of Interest-Bearing Liabilities



#### Total Deposits - 2<sup>nd</sup> Quarter 2024



Q2-24 Total Deposits = \$1,757

#### Funding & Available Borrowing Capacity

- Total deposits grew \$9.2 million during the three months ended June 30, 2024, which deposit migration and increases in deposit funding costs slowing significantly as compared to 2023.
- As of June 30, 2024, 71% of deposits are fully FDIC insured, and another 8% are further backed by the Indiana Public Deposit Insurance Fund
- The Bancorp has available liquidity of \$574 million including borrowings capacity from the FHLB and Federal Reserve facilities
- The Bank has been opportunistically utilizing FHLB advances and excess deposit funding to reduce BTFP balance over time (\$100 million at inception in 2023 to \$60 million at June 30, 2024)

US Agency,

2.3%

MBS,

26.4%

## **Investment Securities**









Collateralized

debt

obligations,

0.4%

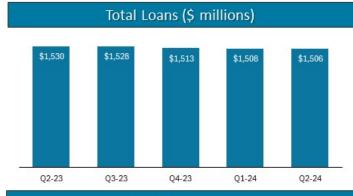
 Excluding Community Reinvestment Act investments, the bank has not purchased additional securities since June 30, 2022

Total Securities - 2nd Quarter 2024

- Management continues to actively monitor the securities portfolio for opportunities to reposition where possible and free up liquidity (similar to a \$15.1 million sale resulting in a limited \$531 thousand loss occurring during the first quarter)
- The bank continues to maintain the entire portfolio as available for sale to provide maximum transparency and flexibility



## **Total Loans**







**FINWARD** 

#### Total Loans - 2<sup>nd</sup> Quarter 2024



Q2-24 Total Loans = \$1,506

#### Organic Loan Growth

- Aggregate loan portfolio has remained relatively flat since
   December 31, 2023 as the Bank has focused on key relationships and building lending pipeline
- During the June 30, 2024 quarter, the Bank originated \$48.7 million in new commercial loans, compared to \$47.9 million during the quarter ending March 31, 2024 and \$73.2 million during the quarter ending June 30, 2023

#### Gain on Sale of Loans

- Total 1-4 family originations for the quarter ended June 30, 2024, totaled \$18.5 million, as compared to the quarter ending June 30, 2023, totaling \$22.7 million
- As a result, gains from the sale of loans for the six months ended June 30, 2024, totaled \$472 thousand, a decrease from \$537 thousand for the six months ended June 30, 2023

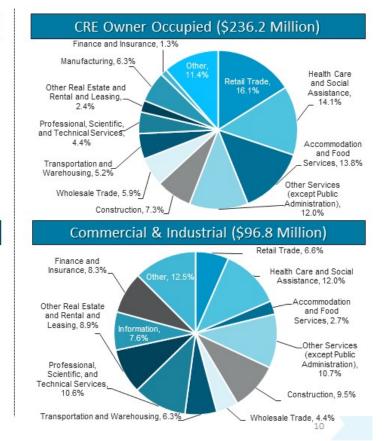
## **Commercial Loans**

#### Strong Commercial Loan Portfolio

- Well diversified commercial loan portfolio driven by relationshipbased approach in known markets through Northwest Indiana and Chicagoland-area
- Non-performing multifamily loans as a percentage of total multifamily loans is 1.40% as of June 30, 2024, compared to 1.69% as of December 31, 2023
- Office-based loans account for just 2.8% of all loan balances at the bank
- The Bank has improved its Non-Owner Occupied to Total Capital Ratio from 387% at June 30, 2022 to 313% at June 30, 2024

# CRE Non-Owner Occupied (\$513.1 Million) Lessors of Office Properties, 8.3% Other Real Estate and Rental and Leasing, 1.3% Accomodation and Food Services, 10.5% Lessors of Industrial Properties, 8.0% Lessors of Big Box Retail, 1.6% Lessors of Special Use, 2.3% Lessors of Miniwarehouses and Self-Storage Units, 1.6%

Note: Figures as of June 30, 2024; based on call report and S&P Global data



## **Asset Quality Summary**

Non-Performing Assets and ACL Coverage

- At June 30, 2024, non-performing loans totaled \$11.3 million (0.75% of loans), compared to \$11.5 million at December 31, 2023 (0.76% of loans), a decrease of \$0.2 million
- CRE and multifamily loans totaled \$5.6 million or 50% of the Bank's total nonaccrual loans at June 30, 2024
- Four non-accrual commercial real estate office loans totaling \$1.5 million at June 30, 2024 comprised 60% of the Bank's total nonaccrual CRE loans
- During the quarter ending June 30, 2024, the Bank recorded \$515 thousand in expense associated new
  unfunded loan commitments, offset by existing CECL-derived loan reserve release of \$439, for a net provision
  expense of \$76 thousand. Any unfunded loan commitment provision expense is not reflected in ACL until loans
  are fully booked
- The Bank is committed to timely and accurate risk ratings which reflect current conditions are key to bank business decisions and proactive risk and balance sheet management (in particular, reserves and capital)

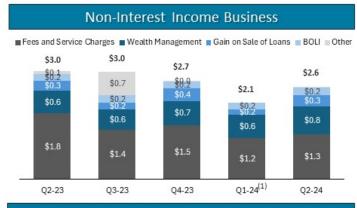






FINWARD

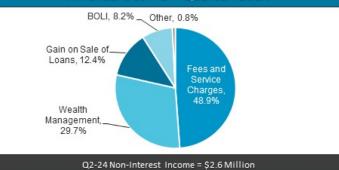
## **Diversified Sources of Fee Income**







#### NII Breakout - 2<sup>nd</sup> Quarter 2024



#### Non-Interest Income Business

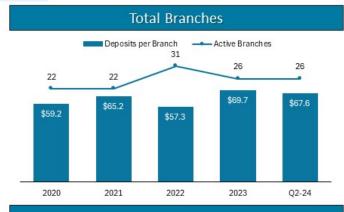
- Mortgage banking, service income, wealth management, swap fee, and other noninterest income streams are all scaled for future organic growth/activity
- Lower levels of mortgage loan origination in our markets continues to drive reduced fixed rate mortgage loan sale activity into the secondary market and resulting gains on sale of loans; group remains ready to act on improved housing market conditions



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Note: All dollar (5) figures in millions (1) Excludes \$11.8 million sale lease back gain and securities \$531 thousand securities sale loss

# **Ongoing Expense Management**







Note: All dollar (\$) figures in millions



#### Focused Expense Management

- All cost reduction goals associated with the acquisition of Royal have been achieved and fully integrated
- Decreases in non-interest expenses quarter over quarter in 2024 were primarily attributable to lower accounting and service fees with lower third-party expenses related to operational enhancements.
- The Bank remains focused on identifying additional operating efficiencies and third-party expense reductions through the remainder of 2024 and beyond

## **Capital Levels**

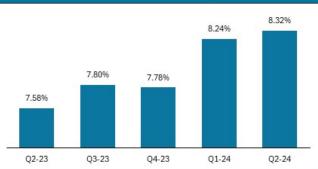


#### Tangible Common Equity to Total Assets

■ Tangible Common Equity to Total Assets a djusted for AOC (1) Tangible Common Equity to Total Assets



#### Bank-Level Tier 1 Leverage Ratio

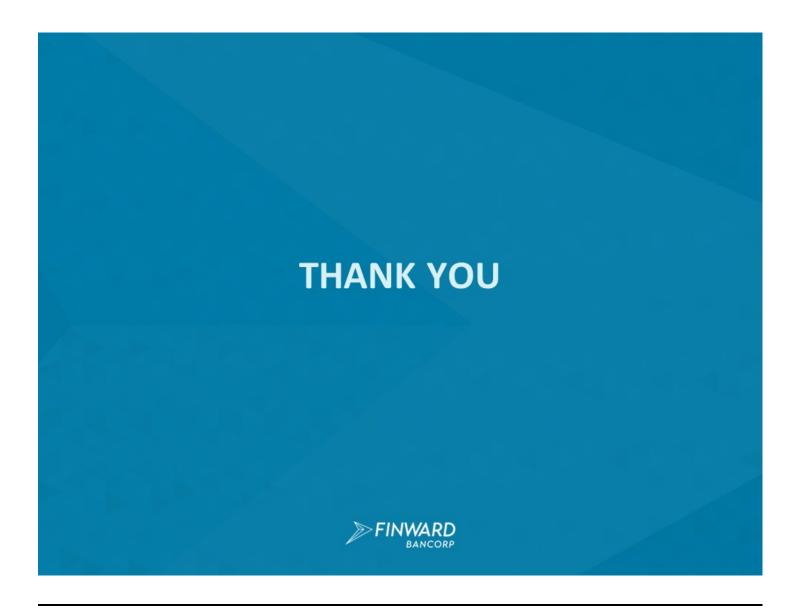


#### Capital Adequacy

- As of June 30, 2024, the Bank's tier 1 capital to adjusted average assets ratio totaled 8.32%, which continues to be considered well capitalized by regulatory definition
- Tangible common equity to total assets was 5.95% on June 30, 2024, up from 5.77% as of December 31, 2023 and variances remain highly sensitive to AOCI levels
- Management continues to evaluate various alternatives to better optimize the Bank's balance sheet profile, profitability levels, and continue building capital levels

Peoples Bank
A FINWARD COMPANY

(1) Tangible book value per diluted share adjusted for AOCI (a non-GAAP measure, see reconciliation in the appendix of this presentation)





# Non-GAAP Reconciliation

Table 1 - Reconciliation of the Non-GAAP Performance Measure:

| (Dollars in thousands)                                                                                                             | Quarter Ended. |           |                |           |                   |           |                      |           |                |           | Six months ended, |           |               |           |
|------------------------------------------------------------------------------------------------------------------------------------|----------------|-----------|----------------|-----------|-------------------|-----------|----------------------|-----------|----------------|-----------|-------------------|-----------|---------------|-----------|
| (unaudited)                                                                                                                        | June 30, 2024  |           | March 31, 2024 |           | December 31, 2023 |           | September 30, 2023   |           | June 30, 2023  |           | June 30, 2024     |           | June 30, 2023 |           |
| Calculation of tangible common equity                                                                                              |                |           | Marun 31, 2024 |           |                   |           | depietrioti de, 2020 |           | 30110 30, 2023 |           | June              |           |               |           |
| Total stockholder's equity                                                                                                         | \$             | 148.631   | \$             | 151,581   | \$                | 147.345   | s                    | 119.043   | \$             | 136,750   | \$                | 148,631   | \$            | 136,750   |
| Goodwill                                                                                                                           |                | (22.395)  |                | (22.395)  |                   | (22.395)  | ۰                    | (22.395)  |                | (22.395)  |                   | (22.395)  |               | (22,395   |
|                                                                                                                                    |                |           |                |           |                   |           |                      |           |                |           |                   |           |               |           |
| Other intangibles                                                                                                                  | _              | (2,555)   | -              | (2,911)   | _                 | (3,272)   | _                    | (3,636)   | _              | (4,015)   | -                 | (2,555)   | _             | (4,015)   |
| Tangible common equity                                                                                                             | \$             | 123,681   | -              | 126,275   | 5                 | 121,678   | 2                    | 93,012    | 3              | 110,340   | \$                | 123,681   | \$            | 110,340   |
| Calculation of tangible common equity adjusted for accumulated other comprehensive loss                                            |                |           |                |           |                   |           |                      |           |                |           |                   |           |               |           |
| Tangible common equity                                                                                                             | \$             | 123,681   | \$             | 126,275   | \$                | 121,678   | S                    | 93,012    | \$             | 110,340   | \$                | 123,681   | \$            | 110,340   |
| Accumulated other comprehensive loss                                                                                               |                | 58,939    |                | 56,313    |                   | 51,613    |                      | 78,848    |                | 60,185    |                   | 58,939    |               | 60,185    |
| Tangible common equity adjusted for accumulated other comprehensive loss                                                           | \$             | 182,620   | \$             | 182,588   | \$                | 173,291   | \$                   | 171,860   | \$             | 170,525   | \$                | 182,620   | \$            | 170,525   |
| Calculation of tangible book value per share                                                                                       |                |           |                |           |                   |           |                      |           |                |           |                   |           |               |           |
| Tangible common equity                                                                                                             | \$             | 123.681   | \$             | 126,275   | \$                | 121,678   | \$                   | 93.012    | \$             | 110.340   | \$                | 123,681   | \$            | 110.340   |
| Shares outstanding                                                                                                                 |                | 4,313,940 |                | 4.310,251 |                   | 4.298,773 |                      | 4,300,881 |                | 4,303,766 |                   | 4,313,940 |               | 4,303,766 |
| Tangible book value per diluted share                                                                                              | \$             | 28.67     | \$             | 29.30     | \$                | 28.31     | \$                   | 21.63     | \$             | 25.64     | \$                | 28.67     | \$            | 25.64     |
| Calculation of tangible book value per diluted share adjusted for accumulated other comprehensive loss                             |                |           |                |           |                   |           |                      |           |                |           |                   |           |               |           |
| Tangible common equity adjusted for accumulated other comprehensive loss                                                           | \$             | 182.620   |                | 182.588   | s                 | 173,291   | s                    | 171,860   | s              | 170.525   | \$                | 182.620   |               | 170.525   |
| Dituted average common shares outstanding                                                                                          |                | 4,313,940 |                | 4,310,251 |                   | 4.298.773 |                      | 4,300,881 |                | 4,303,766 |                   | 4,313,940 |               | 4,303,766 |
| Disused average common snares outstanding  Tangible book value per diluted share adjusted for accumulated other comprehensive loss | -              | 4,313,940 | -              | 4,310,251 | -                 | 4,298,773 | -                    | 39.96     | -              | 39.62     | -                 | 4,313,940 | -             | 39.62     |
| rangicie book value per diluted share adjusted for accumulated other comprehensive ioss                                            | - 3            | 42.33     | -              | 42.35     | -                 | 40.31     | -                    | 39.96     | -              | 39.02     | -                 | 42.33     | -             | 39.02     |
| Calculation of tangible common equity to total assets                                                                              |                |           |                |           |                   |           |                      |           |                |           |                   |           |               |           |
| Tangible common equity                                                                                                             | \$             | 123.681   | \$             | 126.275   | \$                | 121,678   | S                    | 93.012    | 5              | 110.340   | 5                 | 123.681   | \$            | 110.340   |
| Total assets                                                                                                                       |                | 2,077,067 |                | 2,071,782 |                   | 2,108,279 |                      | 2,087,470 |                | 2,161,218 |                   | 2,077,067 |               | 2,161,218 |
| Tangible common equity to total assets                                                                                             |                | 5.95%     |                | 6.09%     |                   | 5.77%     |                      | 4.46%     |                | 5.11%     |                   | 5.95%     |               | 5.11%     |
|                                                                                                                                    |                |           |                |           |                   |           |                      |           |                |           |                   |           |               |           |
| Calculation of tangible common equity to total assets adjusted for accumulated other comprehensive loss                            |                |           |                |           | _                 |           | _                    |           |                |           |                   |           |               |           |
| Tangible common equity adjusted for accumulated other comprehensive loss                                                           | \$             | 182,620   | \$             | 182,588   | \$                | 173,291   | \$                   | 171,860   | \$             | 170,525   | \$                | 182,620   | \$            | 170,525   |
| Total assets                                                                                                                       |                | 2,077,067 |                | 2,071,782 |                   | 2,108,279 |                      | 2,087,470 |                | 2,161,218 |                   | 2,077,067 |               | 2,161,218 |
| Tangible common equity to total assets adjusted for accumulated other comprehensive loss                                           | _              | 8.79%     | _              | 8.81%     | _                 | 8.22%     | _                    | 8.23%     | _              | 7.89%     | _                 | 8.79%     | _             | 7.89%     |
| Calculation of adjusted allowance for credit loss to total loans                                                                   |                |           |                |           |                   |           |                      |           |                |           |                   |           |               |           |
| Allowance for credit losses                                                                                                        | s              | (18,330)  | 5              | (18,805)  | s                 | (18,768)  | S                    | (19,430)  | S              | (19,507)  | s                 | (18,330)  | s             | (19,507)  |
| Additional reserves not part of the allowance for credit loss                                                                      |                | (5.610)   |                | (5,610)   |                   | (5.610)   |                      | (5,610)   |                | (5,610)   | ۰                 | (5,610)   | ۰             | (5.610)   |
| Adjusted allowance for credit loss                                                                                                 |                | (23,940)  |                | (24,415)  | _                 | (24,378)  |                      | (25,040)  | _              | (25,117)  | -                 | (23,940)  | ,             | (25,117)  |
| Total loans                                                                                                                        |                | 1,505,398 | -              | 1,508,251 |                   | 1,512,595 |                      | 1,525,660 | -              | 1.534.161 | -                 | 1,506,398 |               | 1.534.161 |
| Adjusted allowance for credit loss to total loans                                                                                  |                | 1.59%     |                | 1.62%     |                   | 1.61%     |                      | 1.64%     |                | 1.64%     |                   | 1.59%     |               | 1.64%     |
|                                                                                                                                    |                |           | 100            | - 38      | ()                |           | 10                   |           |                |           |                   |           |               |           |
| Calculation of adjusted allowance for credit loss to nonperforming loans                                                           |                |           |                |           |                   |           |                      |           |                |           |                   |           |               |           |
| Adjusted allowance for credit loss                                                                                                 | \$             | (23,940)  | \$             | (24,415)  | 5                 | (24,378)  | \$                   | (25,040)  | 5              | (25,117)  | 5                 | (23,940)  | \$            | (25,117)  |
| Nonperforming loans                                                                                                                |                | 11,373    |                | 11,818    |                   | 11,451    |                      | 10,073    |                | 12,326    |                   | 11,373    | -             | 12,326    |
| Adjusted allowance for credit loss to nonperforming loans (coverage ratios)                                                        | _              | 210.50%   | _              | 206.59%   |                   | 212.89%   | _                    | 248.59%   | _              | 203.77%   |                   | 210.50%   | _             | 203.77%   |
| Calculation of tax adjusted net interest margin                                                                                    |                |           |                |           |                   |           |                      |           |                |           |                   |           |               |           |
| Net interest income                                                                                                                | s              | 12.054    | s              | 11,780    | \$                | 12.715    | s                    | 13.133    | 5              | 14.039    | \$                | 23.834    | \$            | 28.707    |
| Tax adjusted interest on securities and loans                                                                                      |                | 677       |                | 699       |                   | 722       |                      | 730       |                | 748       |                   | 1,376     |               | 1,504     |
| Adjusted net interest income                                                                                                       |                | 12,731    |                | 12,749    | _                 | 13,437    | _                    | 13.863    | _              | 14,787    |                   | 25,210    |               | 30,211    |
| Total average earning assets                                                                                                       |                | 1,905,998 |                | 1,945,501 |                   | 1,920,127 |                      | 1,930,118 |                | 1,950,774 | _                 | 1,926,251 |               | 1,929,826 |
| Tax adjusted net interest margin                                                                                                   |                | 2.67%     |                | 2.57%     |                   | 2.80%     |                      | 2.87%     |                | 3.03%     |                   | 2.62%     |               | 3.13%     |
| Efficiency ratio                                                                                                                   |                |           |                |           |                   |           |                      |           |                |           |                   |           |               |           |
| Total non-interest expense                                                                                                         | S              | 14,417    | s              | 15,004    | s                 | 13,517    | S                    | 13,493    | S              | 13,995    | s                 | 29,421    | s             | 13,995    |
| Total revenue                                                                                                                      |                | 14,627    |                | 25,255    |                   | 15,450    |                      | 15,530    |                | 17.045    |                   | 39,883    |               | 17,045    |
| Efficiency ratio                                                                                                                   |                | 98.56%    | _              | 59.41%    |                   | 87.49%    | _                    | 85.88%    | _              | 82.11%    | _                 | 73.77%    | _             | 82.11%    |
|                                                                                                                                    |                | 22.2416   | _              | -         | _                 |           |                      | 02.00%    | _              | -         |                   |           | _             |           |

