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SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

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### FORM 10-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the fiscal year ended **December 31, 2000**

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transaction period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-26128

**NorthWest Indiana Bancorp**  
(Exact name of registrant as specified in its charter)

**Indiana**  
(State or other jurisdiction of  
incorporation or organization)

**35-1927981**  
(I.R.S. Employer Identification No.)

**9204 Columbia Avenue**  
**Munster, Indiana**  
(Address of principal executive offices)

**46321**  
(Zip Code)

**(219) 836-9690**

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

**None**

Securities registered pursuant to Section 12(g) of the Act:

**Common Stock, without par value**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Based on the average bid and ask prices for the registrant's Common Stock at February 28, 2001, at that date, the aggregate market value of the registrant's Common Stock held by nonaffiliates of the registrant (assuming solely for the purposes of this calculation that all directors and executive officers of the registrant are "affiliates") was \$40,045,243.

There were 2,709,312 shares of the registrant's Common Stock, without par value, outstanding at February 28, 2001.

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the following documents have been incorporated by reference into this Annual Report on Form 10-K:

1. 2000 Annual Report to Shareholders. (Parts II and IV)
2. Definitive Proxy Statement for the 2001 Annual Meeting of Shareholders. (Part III)

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## PART I

### Item 1. Business

#### General

NorthWest Indiana Bancorp, an Indiana corporation (the "Bancorp"), was incorporated on January 31, 1994, and is the holding company for Peoples Bank SB (the "Bank"), the resulting Indiana savings bank in the conversion of Peoples Bank from a federal stock savings bank to an Indiana stock savings bank. Pursuant to the conversion, on July 31, 1994, all of the outstanding stock of Peoples Bank was converted into shares of Common Stock, without par value, of the Bancorp. As a result, Peoples Bank SB is a wholly owned subsidiary of the Bancorp. The Bancorp has no other business activity other than being the holding company for Peoples Bank SB.

The Bank is primarily engaged in the business of attracting deposits from the general public and the origination of loans, mostly upon the security of single family residences and commercial real estate, as well as, construction loans and various types of consumer loans and commercial business loans, within its primary market area of Lake County, in northwest Indiana. In addition, the Bank's trust department provides estate administration, estate planning, guardianships, land trusts, retirement planning, self-directed IRA and Keogh accounts, investment agency accounts, and serves as personal representative of estates and acts as trustee for revocable and irrevocable trusts.

The Bank's deposit accounts are insured up to applicable limits by the Savings Association Insurance Fund ("SAIF") which is administered by the Federal Deposit Insurance Corporation ("FDIC"), an agency of the federal government. As the holding company for the Bank, the Bancorp is subject to comprehensive examination, supervision and regulation by the Board of Governors of the Federal Reserve System ("FRB"), while the Bank is subject to comprehensive examination, supervision and regulation by both the FDIC and the Indiana Department of

Financial Institutions (“DFI”). The Bank is also subject to regulation by the FRB governing reserves required to be maintained against certain deposits and other matters. The Bank is also a member of the Federal Home Loan Bank (“FHLB”) of Indianapolis, which is one of the twelve regional banks comprising the system of Federal Home Loan Banks (“FHLB System”).

The Bancorp maintains its corporate office at 9204 Columbia Avenue, Munster, Indiana, from which it oversees the operation of its eight branch locations. For further information, see “Properties.”

## Forward-Looking Statements

Statements contained in this filing on Form 10-K that are not historical facts are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The words or phrases “would be,” “will allow,” “intends to,” “will likely result,”

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“are expected to,” “will continue,” “is anticipated,” “estimate,” “project,” or similar expressions are also intended to identify “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act. The Bancorp cautions readers that forward-looking statements, including without limitation those relating to the Bancorp’s future business prospects, interest income and expense, net income, liquidity, and capital needs are subject to certain risks and uncertainties that could cause actual results to differ materially from those indicated in the forward-looking statements, due to, among other things, factors identified in this filing, including the following:

**Regulatory Risk.** The banking industry is heavily regulated. These regulations are intended to protect depositors, not shareholders. As discussed above, the Bank and Bancorp are subject to regulation and supervision by the DFI, FDIC, and FRB. The burden imposed by federal and state regulations puts banks at a competitive disadvantage compared to less regulated competitors such as finance companies, mortgage banking companies and leasing companies. The banking industry continues to lose market share to competitors.

**Legislation.** Because of concerns relating to the competitiveness and the safety and soundness of the industry, Congress continues to consider a number of wide-ranging proposals for altering the structure, regulation, and competitive relationships of the nation’s financial institutions. Among such bills are proposals to combine banks and thrifts under a unified charter, to combine regulatory agencies, and to further expand the powers of depository institutions, bank holding companies, and competitors of depository institutions. Management cannot predict whether or in what form any of these proposals will be adopted or the extent to which the business of the Bancorp or the Bank may be affected thereby.

**Credit Risk.** One of the greatest risks facing lenders is credit risk, that is, the risk of losing principal and interest due to a borrower’s failure to perform according to the terms of a loan agreement. While management attempts to provide an allowance for loan losses at a level adequate to cover probable incurred losses based on loan portfolio growth, past loss experience, general economic conditions, information about specific borrower situations, and other factors, future adjustments to reserves may become necessary, and net income could be significantly affected, if circumstances differ substantially from assumptions used with respect to such factors.

**Exposure to Local Economic Conditions.** The Bank’s primary market area for deposits and loans encompasses Lake County, in northwest Indiana, where all of its offices are located. Ninety-five percent of the Bank’s business activities are within this area. This concentration exposes the Bank to risks resulting from changes in the local economy. A dramatic drop in local real estate values would, for example, adversely affect the quality of the Bank’s loan portfolio.

**Interest Rate Risk.** The Bancorp’s earnings depend to a great extent upon the level of net interest income, which is the difference between interest income earned on loans and investments and the interest expense paid on deposits and other borrowings. Interest rate risk (IRR) is the risk that the earnings and capital will be adversely affected by changes in interest rates. While the Bancorp attempts to

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adjust its asset/liability mix in order to limit the magnitude of interest rate risk, IRR management is not an exact science. Rather, it involves estimates as to how changes in the general level of interest rates will impact the yields earned on assets and the rates paid on liabilities. Moreover, rate changes can vary depending upon the level of rates and competitive factors. From time to time, maturities of assets and liabilities are not balanced, and a rapid increase or decrease in interest rates could have an adverse effect on net interest margins and results of operations of the Bancorp. To moderate unfavorable operating results in periods of rising or high interest rates, the Bancorp restructures its asset-liability mix on an ongoing basis. Increasing the amount of interest-earning assets that are rate sensitive, extending the maturities of customer deposits, increasing the balances of checking/NOW accounts and utilizing cost effective borrowings are all part of management’s commitment toward reducing the Bancorp’s overall vulnerability to interest rate risk. While these steps may reduce the overall vulnerability to interest rate risk, the Bancorp will still be adversely affected by a rising or high interest rate environment, and is beneficially affected by a falling or low interest rate environment because rate sensitive liabilities exceed rate sensitive assets within a one year time period. Further discussion of interest rate risk can be found under the caption “Asset/Liability Management and Market Risk” in the Management’s Discussion

**Competition.** The activities of the Bancorp and the Bank in the geographic market served involve competition with other banks as well as with other financial institutions and enterprises, many of which have substantially greater resources than those available to the Bancorp. In addition, non-bank competitors are generally not subject to the extensive regulation applicable to the Bancorp and the Bank.

### Lending Activities

**General.** The Bancorp's product offerings include residential mortgage loans, construction loans, commercial real estate loans, consumer loans and commercial business loans. The Bancorp's lending strategy stresses quality growth, product diversification and, competitive and profitable pricing. While lending efforts include both fixed and adjustable rate products, the focus has been on products with adjustable rates and/or shorter terms to maturity. It is management's goal that all programs are marketed aggressively.

The Bancorp is primarily a portfolio lender. Mortgage banking activities are limited to the sale of fixed rate mortgage loans with contractual maturities of twenty-five years or longer. These loans are sold, on a case-by-case basis, in the secondary market as part of the Bancorp's efforts to manage interest rate risk. All loan sales are made to Freddie Mac. Loans are sold in the secondary market with servicing retained by the Bancorp. All loans held for sale are recorded at the lower of cost or market value.

Under Indiana Law, an Indiana stock savings bank generally may not make any loan to a borrower or its related entities if the total of all such loans by the savings bank exceeds 15% of its unimpaired capital and unimpaired surplus (plus up to an additional 10% of unimpaired capital and unimpaired surplus, in the case of loans fully

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collateralized by readily marketable collateral); provided, however, that certain specified types of loans are exempted from these limitations or subject to different limitations. The maximum amount that the Bank could have loaned to one borrower and the borrower's related entities at December 31, 2000, under the 15% of capital and surplus limitation was approximately \$5,527,000. At December 31, 2000, the Bank had no loans that exceeded the regulatory limitations.

At December 31, 2000, there were no concentrations of loans in any type of industry that exceeded 10% of total loans that were not otherwise disclosed as a loan category.

**Loan Portfolio.** The following table sets forth selected data relating to the composition of the Bancorp's loan portfolio by type of loan and type of collateral at the end of each of the last five years. The amounts are stated in thousands (000's).

	2000	1999	1998	1997	1996
Type of loan:					
Conventional real estate loans:					
Construction and development loans	\$ 16,028	\$ 14,847	\$ 19,211	\$ 21,440	\$ 13,248
Loans on existing properties (1)	265,532	240,862	220,755	221,482	208,601
Consumer loans	10,715	10,449	10,187	5,661	4,890
Commercial business, other(2)	33,932	29,655	23,280	23,630	17,957
Loans receivable(3)	\$326,207	\$295,813	\$273,433	\$272,213	\$244,696
Type of collateral:					
Real estate:					
1-to-4 family	\$190,148	\$175,963	\$172,949	\$178,091	\$164,590
Other dwelling units, land and commercial real estate	91,412	79,746	67,018	64,831	57,259
Consumer loans	10,425	10,177	9,887	5,410	4,619
Commercial business, other(2)	32,545	27,374	21,433	21,712	16,306
Loans receivable(4)	\$324,530	\$293,260	\$271,287	\$270,044	\$242,774
Average loans outstanding during the period (3)	\$314,891	\$286,580	\$271,406	\$254,219	\$232,465

(1) Includes construction loans converted to permanent loans and commercial real estate loans.

(2) Includes government loans and overdrafts to deposit accounts.

(3) Net of unearned income and deferred loan fees.

(4) Net of unearned income and deferred loan fees. Does not include unsecured loans.

**Loan Originations, Purchases and Sales.** Set forth below is a table showing loan origination, purchase and sale activity for each of the last three years. The amounts are stated in thousands (000's).

	2000	1999	1998
Loans originated:			
Conventional real estate loans:			
Construction and development loans	\$ 13,660	\$ 13,128	\$ 9,683
Loans on existing property	41,530	43,335	29,448
Loans refinanced	6,033	7,981	10,961
Total conventional real estate loans originated	61,223	64,444	50,092
Commercial business loans	92,338	84,854	59,646
Consumer loans	5,414	5,829	6,519
Total loans originated	\$158,975	\$155,127	\$116,257
Loan participations purchased	\$ 5,354	\$ 300	\$ 5,238
Whole loans and participations sold	\$ 1,361	\$ 3,214	\$ 3,785

**Loan Maturity Schedule.** The following table sets forth certain information at December 31, 2000 regarding the dollar amount of loans in the Bancorp's portfolio based on their contractual terms to maturity. Demand loans, loans having no schedule of repayments and no stated maturity, and overdrafts are reported as due in one year or less. Contractual principal repayments of loans do not necessarily reflect the actual term of the loan portfolio. The average life of mortgage loans is substantially less than their contractual terms because of loan prepayments and because of enforcement of due-on-sale clauses, which give the Bancorp the right to declare a loan immediately due and payable in the event, among other things, that the borrower sells the property subject to the mortgage. The amounts are stated in thousand's (000's).

	Maturing Within one year	After one but within five years	After five years	Total
Real estate loans	\$ 41,432	\$ 71,427	\$168,701	\$281,560
Consumer loans	6,677	3,758	280	10,715
Commercial business loans	19,102	12,225	2,605	33,932
Total loans receivable	\$ 67,211	\$ 87,410	\$171,586	\$326,207

The table below sets forth the dollar amount of all loans due after one year from December 31, 2000 which have predetermined interest rates or have floating or adjustable interest rates. The amounts are stated in thousands (000's).

	Predetermined rates	Floating or adjustable rates	Total
Real estate loans	\$ 99,505	\$ 140,623	\$240,128
Consumer loans	4,017	21	4,038
Commercial business loans	5,276	9,554	14,830
Total	\$ 108,798	\$ 150,198	\$258,996

**Lending Area.** The primary lending area of the Bancorp encompasses all of Lake County in northwest Indiana, where a majority of loan activity is concentrated. The Bancorp is also an active lender in Porter, and to a lesser extent, LaPorte, Newton and Jasper counties in Indiana. During the past 15 years, the communities of Munster,

Highland, Crown Point, Dyer, St. John, Merrillville and Schererville have experienced rapid growth and, therefore, have provided the greatest lending opportunities. At December 31, 2000 the housing vacancy rate in the Bancorp's primary lending area was below 5%.

**Loan Origination Fees.** All loan origination and commitment fees, as well as incremental direct loan origination costs, are deferred and amortized into income as yield adjustments over the contractual lives of the related loans.

**Loan Origination Procedure.** The primary sources for loan originations are referrals from commercial customers, real estate brokers and

builders, solicitations by the Bancorp's lending staff, and advertising of loan programs and rates. The Bancorp employs no staff appraisers. All appraisals are performed by fee appraisers that have been approved by the Board of Directors and who meet all federal guidelines and state licensing and certification requirements.

Designated officers have authorities, established by the Board of Directors, to approve loans. Loans from \$600,000 to \$1,200,000 are approved by the loan officers loan committee. Loans from \$1,200,000 to \$2,000,000 are approved by the senior officers loan committee. All loans in excess of \$2,000,000, up to the legal lending limit of the Bank, must be approved by the Bank's Board of Directors or its Executive Committee. (All members of the Bank's Board of Directors and Executive Committee are also members of the Bancorp's Board of Directors and Executive Committee, respectively.) Peoples Bank will not extend credit to any of its executive officers, directors, or principal shareholders or to any related interest of that person in an amount that, when aggregated with all other extensions of credit to that person, exceeds \$500,000 unless: (1) the extension of credit has been approved in advance by a majority of the entire Board of Directors of the Bank, and (2) the interested party has abstained from participating directly or indirectly in the voting.

All loans secured by personal property must be covered by insurance in an amount sufficient to cover the full amount of the loan. All loans secured by real estate must be covered by insurance in an amount sufficient to cover the full amount of the loan or restore the property to its original state. First mortgage loans must be covered by a lenders title insurance policy in the amount of the loan.

## The Current Lending Programs

**Residential Mortgage Loans.** The primary lending activity of the Bancorp has been the granting of conventional mortgage loans to enable borrowers to purchase existing homes, refinance existing homes, or construct new homes. The residential loan portfolio also includes loans on two-to-four family dwellings. Conventional loans are made up to a maximum of 100% of the purchase price or appraised value, whichever is less. For loans made in excess of 80% of value, private mortgage insurance is required in an amount sufficient to reduce the Bancorp's exposure to 80% or less of the appraised value of the property. Loans insured by private mortgage insurance companies can be made for up to 100% of value. During 2000 over 90% of mortgage loans closed were conventional loans with borrowers having 20% or more equity in the property. This type of loan does not require private mortgage insurance because of the borrower's level of equity investment.

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Fixed-rate loans currently originated, generally conform to Freddie Mac guidelines for loans purchased under the one-to-four family program. Loan interest rates are determined based on secondary market yield requirements and local market conditions. Fixed rate mortgage loans with contractual maturities of twenty-five years or longer have been sold and/or classified as held for sale to control exposure to interest rate risk.

The 15-year mortgage loan program has gained wide acceptance in the Bancorp's primary market area. As a result of the shortened maturity of the 15-year loan, the product has been priced below the comparable 30 year loan offering. Mortgage applicants for the 15-year loan tend to have a larger than normal down payment; this, coupled with the larger principal and interest payment amount, has caused the 15-year mortgage loan portfolio to consist, to a significant extent, of second time home buyers whose underwriting qualifications tend to be above average.

The Bancorp's Adjustable Rate Mortgage Loans ("ARMs") include offerings that reprice annually or are "Mini-Fixed". The "Mini-Fixed ARM" has been very popular with Bancorp customers. The "Mini-Fixed" mortgage reprices annually after a three, five or seven year period. ARM originations totaled \$29.6 million for 2000, \$24.9 million for 1999, and \$16.9 million for 1998. During 2000, ARMs represented 81% of total mortgage loan originations. The ability of the Bancorp to successfully market ARM's depends upon loan demand, prevailing interest rates, volatility of interest rates, public acceptance of such loans, and terms offered by competitors.

**Construction Loans.** Construction loans on residential properties are made primarily to individuals and contractors who are under contract with individual purchasers. These loans are personally guaranteed by the borrower. The maximum loan to value ratio is 80% of either the current appraised value or the cost of construction, whichever is less. Residential construction loans are typically made for periods of six months to one year.

Loans are also made for the construction of commercial properties. All such loans are made in accordance with well-defined underwriting standards, subject to prior lease of the mortgaged property and a confirmed end-loan takeout. In most cases, these loans are personally guaranteed by the borrower. In general, loans made do not exceed 75% of the appraised value of the property. Commercial construction loans are typically made for periods not to exceed two years or date of occupancy, whichever is less.

**Commercial Real Estate Loans.** Commercial real estate loans are typically made to a maximum of 75% of the appraised value. Such loans are generally made on an adjustable rate basis. These loans are typically made for terms of 15 to 20 years. Loans with an amortizing term exceeding 20 years normally have a balloon feature calling for a full repayment within seven to ten years from the date of the loan. The balloon feature affords the Bancorp the opportunity to restructure the loan if economic conditions so warrant. Commercial real estate loans include loans secured by commercial rental units, apartments, condominium developments, small shopping centers, commercial/industrial properties, and other retail and commercial developments.

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While commercial real estate lending is generally considered to involve a higher degree of risk than single-family residential lending due to the concentration of principal in a limited number of loans and the effects of general economic conditions on real estate developers and managers, the Bancorp has endeavored to reduce this risk in several ways. In originating commercial real estate loans, the Bancorp considers the feasibility of the project, the financial strength of the borrowers and lessees, the managerial ability of the borrowers, the location of the project and the economic environment. Management evaluates the debt coverage ratio and analyzes the reliability of cash flows, as well as the quality of earnings. All such loans are made in accordance with well-defined underwriting standards and are generally supported by personal guarantees which represent a secondary source of repayment.

Loans for the construction of commercial properties are generally located within an area permitting physical inspection and regular review of business records. Projects financed outside of the Bancorp's primary lending area generally involve borrowers and guarantors who are or were previous customers of the Bancorp.

**Consumer Loans.** The Bancorp offers consumer loans to individuals for most personal, household or family purposes. Consumer loans are either secured by adequate collateral, or unsecured. Unsecured loans are based on the strength of the applicant's financial condition. All borrowers must meet current underwriting standards. The consumer loan program includes both fixed and variable rate products. The Bancorp purchases indirect dealer paper from various well established businesses in its immediate banking area.

**Home Equity Line of Credit.** The Bancorp offers "Prime Line", a revolving line of credit secured by the equity in the borrower's home. The offering, which is tied to the prime rate of interest, requires borrowers to repay 1.5% of their outstanding balance each month. In most cases, Prime Line loans will require a second mortgage appraisal and a second mortgage lenders title insurance policy. Loans are made up to a maximum of 80% of the appraised value of the property less any outstanding liens.

**Home Improvement Loans and Equity Loans—Fixed Term.** Home improvement and equity loans are made up to a maximum of 80% of the appraised value of the improved property, less any outstanding liens. These loans are offered on both a fixed and variable rate basis with a maximum term of 120 months. All home equity loans are made on a direct basis to borrowers.

**Commercial Business Loans.** Although the Bancorp's priority in extending various types of commercial business loans changes from time to time, the basic considerations in determining the makeup of the commercial business loan portfolio are economic factors, regulatory requirements and money market conditions. The Bancorp seeks commercial loan relationships from the local business community and from its present customers. Conservative lending policies based upon sound credit analysis governs the extension of commercial credit. The following loans, although not inclusive, are considered preferable for the Bancorp's commercial loan portfolio: loans collateralized by liquid assets; loans secured by general use machinery and equipment; secured

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short-term working capital loans to established businesses; short-term loans with established sources of repayment and secured by sufficient equity and real estate; and unsecured loans to customers whose character and capacity to repay are firmly established.

### **Non-Performing Assets, Asset Classification and Provision for Loan Losses**

Loans are reviewed on a regular basis and are generally placed on a non-accrual status when, in the opinion of management, serious doubt exists as to the collectibility of a loan. Loans are generally placed on non-accrual status when either principal or interest is 90 days or more past due. Consumer loans are generally charged off when the loan becomes over 120 days delinquent. Interest accrued and unpaid at the time a loan is placed on non-accrual status is charged against interest income. Subsequent payments are either applied to the outstanding principal balance, tax and insurance reserve, or recorded as interest income, depending on the assessment of the ultimate collectibility of the loan.

The Bancorp's mortgage loan collection procedures provide that, when a mortgage loan is 15 days or more delinquent, the borrower will be contacted by mail and payment requested. If the delinquency continues, subsequent efforts will be made to contact the delinquent borrower. In certain instances, the Bancorp will recast the loan or grant a limited moratorium on loan payments to enable the borrower to reorganize their financial affairs. If the loan continues in a delinquent status for 60 days, the Bancorp will generally initiate foreclosure proceedings. Any property acquired as the result of foreclosure or by voluntary transfer of property made to avoid foreclosure is classified as foreclosed real estate until such time as it is sold or otherwise disposed of by the Bancorp. Foreclosed real estate is recorded at fair value at the date of foreclosure. At foreclosure, any write-down of the property is charged to the allowance for loan losses. Costs relating to improvement of property are capitalized, whereas holding costs are expensed. Valuations are periodically performed by management, and an allowance for losses is established by a charge to operations if the carrying value of a property exceeds its estimated fair value less selling costs. Subsequent gains or losses on disposition, including expenses incurred in connection with the disposition, are charged to operations. Collection procedures for consumer loans provide that when a consumer loan becomes ten days delinquent, the borrower will be contacted by mail and payment requested. If the delinquency continues, subsequent efforts will be made to contact the delinquent borrower. In certain instances, the Bancorp may grant a payment deferral. If a loan continues delinquent after 90 days and all collection efforts have been exhausted, the Bancorp will initiate legal proceedings. Collection procedures for commercial business loans provide that when a commercial loan becomes ten days

delinquent, the borrower will be contacted by mail and payment requested. If the delinquency continues, subsequent efforts will be made to contact the delinquent borrower pursuant to the commercial loan collection policy. In certain instances, the Bancorp may grant a payment deferral or restructure the loan. Once it has been determined that collection efforts are unsuccessful, the Bancorp will initiate legal proceedings.

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The table that follows sets forth information with respect to the Bancorp's non-performing assets at December 31, for the periods indicated. During the periods shown, the Bancorp had no troubled debt restructurings which involve forgiving a portion of interest or principal on any loans or making loans at a rate materially less than market rates. The amounts are stated in thousands (000's).

	2000	1999	1998	1997	1996
Loans accounted for on a non-accrual basis:					
Real estate:					
Residential	\$ 854	\$ 565	\$ 636	\$ 715	\$ 583
Commercial	20	—	131	44	45
Commercial business	527	—	69	56	111
Consumer	55	—	18	151	49
Total	<u>\$1,456</u>	<u>\$ 565</u>	<u>\$ 854</u>	<u>\$ 966</u>	<u>\$ 788</u>
Accruing loans which are contractually past due 90 days or more:					
Real estate:					
Residential	\$ 303	\$ 235	\$ 429	\$ 220	\$ 373
Commercial	41	3	—	—	—
Commercial business	10	—	188	—	5
Consumer	—	—	—	6	1
Total	<u>\$ 354</u>	<u>\$ 238</u>	<u>\$ 617</u>	<u>\$ 226</u>	<u>\$ 379</u>
Total of non-accrual and 90 days past due	<u>\$1,810</u>	<u>\$ 803</u>	<u>\$1,471</u>	<u>\$1,192</u>	<u>\$1,167</u>
Ratio of non-performing loans to total assets	0.46%	0.22%	0.43%	0.37%	0.39%
Ratio of non-performing loans to total loans	0.55%	0.27%	0.54%	0.44%	0.48%
Foreclosed real estate	<u>\$ 100</u>	<u>\$ —</u>	<u>\$ 32</u>	<u>\$ 259</u>	<u>\$ 189</u>
Ratio of foreclosed real estate to total assets	0.03%	0.00%	0.01%	0.08%	0.06%

During 2000, gross interest income of \$169,013 would have been recorded on loans accounted for on a non-accrual basis if the loans had been current throughout the period. Interest on such loans included in income during the period amounted to \$98,577.

Federal regulations require savings banks to classify their own loans and to establish appropriate general and specific allowances, subject to regulatory review. These regulations are designed to encourage management to evaluate loans on a case-by-case basis and to discourage automatic classifications. Loans classified as substandard or doubtful must be evaluated by management to determine loan loss reserves. Loans classified as loss must either be written off or reserved for by a specific allowance. Amounts reported in the general loan loss reserve are included in the calculation of the Bancorp's total risk-based capital requirement (to the extent that the amount does not exceed 1.25% of total risk-based assets), but are not included in tier-one leverage ratio calculations, tier-one risk-based capital requirements, or in capital under Generally Accepted Accounting Principles ("GAAP"). Amounts reserved for by a specific allowance are not counted toward capital for purposes of any of the regulatory capital requirements. At December 31, 2000, \$2.9 million of the

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Bancorp's loans were classified as substandard. The total represents 47 loans. No loans were classified as doubtful or loss.

The increase in non-performing and classified loans during 2000 is primarily due to two commercial loans subject to industry-specific developments and, to a lesser extent, to increases for mortgage and consumer loans that are well secured. Management does not anticipate that any of the non-performing loans or classified loans will materially impact future operations, liquidity or capital resources. At December 31, 2000, except as described above, there were no material credits that would cause management to have serious doubts as to the ability of such borrowers to comply with loan repayment terms.

The allowance for loan losses ("ALL") is a valuation allowance for probable incurred credit losses. Because estimating the risk of loss and the amount of loss on any loan is necessarily subjective, the ALL is maintained by management at a level considered adequate to cover probable incurred losses based on loan portfolio growth, past loss experience, general economic conditions, information about specific borrower situations including their financial position and collateral values, and other factors and estimates which are subject to change over



time. Although management believes that it uses the best information available to make such estimations, future adjustments to the ALL may be necessary, and net income could be significantly affected, if circumstances differ substantially from the assumptions used in making the initial estimations. While management may periodically allocate portions of the allowance for specific problem loans, the whole allowance is available for any loan charge-offs that occur. A loan is charged-off against the allowance when management believes the uncollectibility of the loan balance is confirmed. The allocation of the ALL reflects consideration of the facts and circumstances that affect the repayment of individual loans, as well as, loans which have been pooled as of the evaluation date, with particular attention given to loans which have been classified as substandard, doubtful or loss.

At December 31, 2000, the Bancorp had impaired loans totaling \$291 thousand, representing three loans to a single borrower and guarantor. The loans were subsequently charged-off during January 2001. No other loans were considered to be impaired loans as of, or for the twelve months ended December 31, 2000. At December 31, 2000, the ALL allocated to the impaired loan balances totaled \$233 thousand.

At December 31, 2000, management of the Bancorp is of the opinion that there are no loans, except those discussed above, where known information about possible credit problems of borrowers causes management to have serious doubts as to the ability of such borrowers to comply with the present loan repayment terms and which may result in disclosure of such loans as nonaccrual, past due or restructured loans.

Also, at December 31, 2000, there are no other interest bearing assets that would be required to be disclosed as nonaccrual, past due, restructured or potential problem if such assets were loans.

The table that follows sets forth the allowance for loan losses and related ratios for the periods indicated. There were no charge-offs or recoveries of real estate construction loans or commercial real

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estate loans during the periods presented. The amounts are stated in thousands (000's).

	2000	1999	1998	1997	1996
Balance at beginning of period	\$3,309	\$3,132	\$3,074	\$2,887	\$2,830
Loans charged-off:					
Real estate — residential	—	(16)	(38)	(9)	(28)
Commercial business	(168)	—	(20)	(19)	—
Consumer	(2)	(17)	(10)	(6)	—
Total charge-offs	(170)	(33)	(68)	(34)	(28)
Recoveries:					
Commercial business	5	10	9	—	—
Consumer	3	—	7	—	—
Total recoveries	8	10	16	—	—
Net (charge-offs)/recoveries	(162)	(23)	(52)	(34)	(28)
Provision for loan losses	175	200	110	221	85
Balance at end of period	\$3,322	\$3,309	\$3,132	\$3,074	\$2,887
ALL to loans outstanding	1.02%	1.12%	1.14%	1.13%	1.18%
ALL to nonperforming loans	183.5%	412.1%	212.9%	257.8%	247.4%
Net charge-offs/recoveries to average loans outstanding during the period	0.05%	0.01%	0.02%	0.01%	0.01%

The table below shows the allocation of the allowance for loan losses at December 31, for the dates indicated. The dollar amounts are stated in thousands (000's). The percent columns represent the percentage of loans in each category to total loans.

	2000		1999		1998		1997		1996	
	\$	%	\$	%	\$	%	\$	%	\$	%
Real estate loans:										
Residential	300	53.4	302	54.5	302	56.7	322	57.5	372	61.8
Commercial and other dwelling	1,100	28.0	1,106	27.0	953	24.0	932	23.8	880	23.4
Construction and development	172	4.9	275	5.0	268	7.1	268	7.9	153	5.4
Consumer loans	150	3.3	200	3.5	196	3.7	153	2.1	110	2.0
Commercial business and other	1,600	10.4	932	10.0	630	8.5	630	8.7	650	7.4
Unallocated	—		494		783		769		722	
Total	3,322	100.0	3,309	100.0	3,132	100.0	3,074	100.0	2,887	100.0

## Investment Activities

The primary objective of the investment portfolio is to provide for the liquidity needs of the Bancorp and to contribute to profitability by providing a stable flow of dependable earnings. Securities are classified as either held-to-maturity (HTM) or available-for-sale (AFS) at the time of purchase. No securities are classified as trading investments. At December 31, 2000, AFS securities totaled \$20.5 million or 56.7% of total securities. AFS securities are those the Bancorp may decide to sell if needed for liquidity, asset-liability management or other reasons. On October 1, 1998, the Bancorp adopted Statement of Financial Accounting Standard (SFAS) No. 133, Accounting for Derivative Instruments and Hedging Activities. During 2000, the Bancorp did not have derivative instruments and was not involved in hedging activities as defined by

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SFAS No. 133. It has been the policy of the Bancorp to invest its excess cash in U.S. government securities and federal agency obligations. In addition, short-term funds are generally invested as interest-bearing balances in financial institutions and federal funds. At December 31, 2000, the Bancorp's investment portfolio totaled \$36.2 million. In addition, the Bancorp had \$2.0 million in FHLB stock.

The table below shows the carrying values of the components of the investment securities portfolio at December 31, on the dates indicated. The amounts are stated in thousands (000's).

	2000	1999	1998
U.S. government securities:			
Available-for-sale	\$ 2,520	\$ 4,993	\$ 7,669
Held-to-maturity	—	—	—
U.S. government agencies:			
Available-for-sale	17,983	19,178	12,853
Held-to-maturity	14,737	15,228	13,074
Mortgage-backed securities(1)	912	755	1,059
Totals	<u>\$36,152</u>	<u>\$40,154</u>	<u>\$34,655</u>

(1) Mortgage-backed securities are classified as held-to-maturity.

The contractual maturities and weighted average yields for the U.S. government securities, agency securities and mortgaged-backed securities at December 31, 2000, are summarized as follows. The carrying values are stated in thousands (000's).

	Within 1 Year		1-5 Years		5-10 Years		After 10 Years	
	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield
U.S. government Securities:								
AFS	\$ 1,005	5.09%	\$ 1,515	5.48%	\$ —	—%	\$ —	—%
U.S. government Agencies:								
AFS	4,000	5.51	13,983	5.84	—	—	—	—
HTM	—	—	14,737	6.07	—	—	—	—
Mortgaged-backed securities	—	—	50	8.40	516	8.41	346	7.51
Totals	<u>\$ 5,005</u>	<u>5.44%</u>	<u>\$30,285</u>	<u>5.94%</u>	<u>\$ 516</u>	<u>8.41%</u>	<u>\$ 346</u>	<u>7.51%</u>

## Sources of Funds

**General.** Deposits are the major source of the Bancorp's funds for lending and other investment purposes. In addition to deposits, the Bancorp derives funds from maturing investment securities and certificates of deposit, dividend receipts from the investment portfolio, loan principal repayments, repurchase agreements, advances from the Federal Home Loan Bank of Indianapolis (FHLB) and other borrowings. Loan repayments are a relatively stable source of funds, while deposit inflows and outflows are significantly influenced by general interest rates and money market conditions. Borrowings may be used on a short-term basis to compensate for reductions in the availability of other sources of funds. They may also be used on a longer-term basis for general business purposes. The Bancorp uses repurchase agreements, as well as, a line-of-credit and advances from the FHLB for borrowings. At December 31, 2000, the Bancorp had \$11.9

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million in repurchase agreements. Other borrowings totaled \$18.7 million, of which \$11.5 million represents FHLB advances.

**Deposits.** Retail and commercial deposits are attracted principally from within the Bancorp's primary market area through the offering of a broad selection of deposit instruments including checking accounts, NOW accounts, savings accounts, money market deposit accounts, certificate accounts currently ranging in maturity from ten days to 42 months, and retirement savings plans. Deposit accounts vary as to terms, with the principal differences being the minimum balance required, the time period the funds must remain on deposit and the interest rate. The deregulation of federal controls on insured deposits has allowed the Bancorp to be more competitive in obtaining funds and to be flexible in meeting the threat of net deposit outflows. The Bancorp does not obtain funds through brokers.

The following table presents the average daily amount of deposits and average rates paid on such for the years indicated. The amounts are stated in thousands (000's).

	2000		1999		1998	
	Amount	Rate %	Amount	Rate %	Amount	Rate %
Demand deposits	\$ 25,557	—	\$ 23,577	—	\$ 18,957	—
NOW accounts	30,691	1.15	29,649	1.18	26,290	1.96
MMDA accounts	44,515	3.61	39,511	3.39	26,898	3.49
Savings accounts	46,441	2.09	48,704	2.10	46,179	2.86
Certificates of deposit	167,260	5.45	158,937	4.81	160,805	5.37
Total deposits	\$314,463	3.83	\$300,378	3.45	\$279,129	4.09

Maturities of time certificates of deposit and other time deposits of \$100,000 or more at December 31, 2000 are summarized as follows. The amounts are stated in thousands (000's).

3 months or less	\$24,908
Over 3 months through 6 months	10,936
Over 6 months through 12 months	6,455
Over 12 months	3,239
Total	\$45,538

**Borrowings.** Borrowed money is used on a short-term basis to compensate for reductions in the availability of other sources of funds and is generally accomplished through repurchase agreements, as well as, through a line of credit and advances from the FHLB. Repurchase agreements generally mature within one year and are generally secured by U.S. government securities or U.S. agency securities, under the Bancorp's control. FHLB advances with maturities ranging from one year to eight years are used to fund securities and loans of comparable duration, as well as, to reduce the impact that movements in short-term interest rates have on the Bancorp's overall cost of funds. Fixed rate advances are payable at maturity, with a prepayment penalty. Putable advances are fixed for a period of one to three years and then may adjust quarterly to the three-month London Interbank Offered Rate (LIBOR) until maturity. Once the putable advance interest rate adjusts, the Bancorp has the option to prepay the advance on specified quarterly interest rate reset dates without prepayment penalty.

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The following table sets forth the balances in borrowed funds at December 31, on the dates indicated. The amounts are stated in thousands (000's).

	2000	1999	1998
Repurchase agreements	\$11,918	\$ 3,051	\$ 3,937
Variable rate advances from the FHLB	—	1,000	—
Fixed rate advances from the FHLB	2,500	—	4,000
Putable advances from the FHLB	9,000	13,000	8,000
Limited partnership obligation	443	500	500
Other borrowings	6,738	1,056	883
Total borrowings	\$30,599	\$18,607	\$17,320

The limited partnership obligation represents an investment interest in a partnership formed for the construction, ownership and management of affordable housing projects. The original amount of the note was \$500,000. Funding began during 2000 and will continue over a nine year period. Payments are required within ten days of written demand. The obligation to make payment is absolute and unconditional. The note requires no payment of interest.

The following table sets forth certain information regarding repurchase agreements by the Bancorp at the end of and during the periods indicated. The amounts are stated in thousands (000's).

	At December 31,		
	2000	1999	1998
Balance	\$11,918	\$3,051	\$3,937
Securities underlying the agreements:			
Ending book value	14,224	4,998	6,460
Ending market value	14,220	4,895	6,483
Weighted average rate paid (1)	6.29%	5.30%	5.13%
	For year ended December 31,		
	2000	1999	1998
Highest month-end balance	\$ 13,650	\$3,927	\$ 6,154
Approximate average outstanding balance	12,537	3,369	4,693
Approximate weighted average rate paid on securities sold under agreements to repurchase (2)	5.97%	5.01%	5.62%

(1) The weighted average rate for each period is calculated by weighting the principal balances outstanding for the various interest rates.

(2) The weighted average rate is calculated by dividing the interest expense for the period by the average daily balances of securities sold under agreements to repurchase for the period.

## Trust Powers

The activities of the Trust Department include the management of self-directed investments, IRA and Keogh plans, investment agency accounts, land trusts, serving as court-appointed executor of estates and as guardian or conservator of estates, and trustee with discretionary investment authority for revocable and irrevocable trusts. At December 31, 2000, the market value of the trust department's assets totaled \$112.2 million.

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## Analysis of Profitability and Key Operating Ratios

### Distribution of Assets, Liabilities and Shareholders' Equity; Interest Rates and Interest Differential.

The net earnings of the Bancorp depend primarily upon the "spread" (difference) between (a) the income it receives from its loan portfolio and other investments and (b) its cost of money, consisting principally of the interest paid on savings accounts and on other borrowings.

The following table presents the weighted average yields on loans and investment securities, the weighted average cost of interest-bearing deposits and other borrowings, and the interest rate spread at December 31, 2000.

Weighted average yield:	
Securities	5.97%
Loans receivable	8.15
Loans held for sale	7.36
Federal Home Loan Bank stock	8.50
Total interest-earning assets	7.92
Weighted average cost:	
Interest bearing deposits	3.91
Borrowed funds	5.76
Total interest-bearing liabilities	4.07
Interest rate spread:	
Weighted average yield on interest-earning assets minus the weighted average cost of interest-bearing funds	3.85

## Financial Ratios and the Analysis of Changes in Net Interest Income

The tables below set forth certain financial ratios of the Bancorp for the periods indicated:

	2000	1999	1998
Return on average assets	1.17%	1.20%	1.14%
Return on average equity	13.30	13.17	12.35
Average equity-to-average assets ratio	8.76	9.08	9.23
Dividend payout ratio	59.61	54.75	54.33

At December 31,

	2000	1999	1998
Total stockholders' equity to total assets	8.55%	8.98%	9.07%

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The average balance sheet amounts, the related interest income or expense, and average rates earned or paid are presented in the following table. The amounts are stated in thousands (000's).

	Year ended December 31, 2000			Year ended December 31, 1999		
	Average Balance	Interest Income/Expense	Average Rate	Average Balance	Interest Income/Expense	Average Rate
<b>Assets:</b>						
Interest bearing balances in financial institutions	\$ 2,263	\$ 150	6.63%	\$ 7,950	\$ 477	6.00%
Federal funds sold	8	1	6.25	2,504	121	4.83
Securities	39,044	2,374	6.08	39,495	2,358	5.97
Total investments	41,315	2,525	6.11	49,949	2,956	5.92
<b>Loans:*</b>						
Real estate mortgage loans	271,602	21,610	7.96	250,734	19,541	7.79
Commercial business loans	32,472	2,995	9.22	25,422	2,248	8.84
Consumer loans	10,817	947	8.75	10,424	862	8.27
Total loans	314,891	25,552	8.11	286,580	22,651	7.90
Total interest-earning assets	356,206	28,077	7.88	336,529	25,607	7.61
Allowance for loan losses	(3,306)			(3,225)		
Cash and due from banks	10,203			10,342		
Premises and equipment	6,969			6,625		
Other assets	5,079			3,889		
Total assets	\$ 375,151			\$ 354,160		
<b>Liabilities:</b>						
Demand deposit	\$ 25,556	—	0.00%	\$ 23,577	—	0.00%
NOW accounts	30,691	354	1.15	29,649	350	1.18
Money market demand accounts	44,515	1,609	3.61	39,511	1,338	3.39
Savings accounts	46,441	971	2.09	48,704	1,024	2.10
Certificates of deposit	167,260	9,116	5.45	158,937	7,646	4.81
Total interest-bearing deposits	314,463	12,050	3.83	300,378	10,358	3.45
Borrowed funds	24,084	1,336	5.55	18,049	923	5.11
Total interest-bearing liabilities	338,547	13,386	3.95	318,427	11,281	3.54
Other liabilities	3,749			3,569		
Total liabilities	342,296			321,996		
Stockholders' equity	32,855			32,164		
Total liabilities and stockholders' equity	\$ 375,151			\$ 354,160		
Net interest income		\$ 14,691			\$ 14,326	
Net interest spread			3.93%			4.07%
Net interest margin**			3.92%			4.04%

[Continued from above table, first column(s) repeated]

	Year ended December 31, 1998		
	Average Balance	Interest Income/ Expense	Average Rate
<b>Assets:</b>			
Interest bearing balances in financial institutions	\$ 7,867	\$ 505	6.42%
Federal funds sold	3,844	206	5.36
Securities	32,199	1,981	6.15
Total investments	43,910	2,692	6.13
<b>Loans:*</b>			
Real estate mortgage loans	240,670	19,747	8.21
Commercial business loans	22,350	2,071	9.27
Consumer loans	8,386	725	8.65
Total loans	271,406	22,543	8.31
Total interest-earning assets	315,316	25,235	8.00
Allowance for loan losses	(3,101)		
Cash and due from banks	7,616		
Premises and equipment	6,722		
Other assets	3,603		
Total assets	\$ 330,156		
<b>Liabilities:</b>			
Demand deposit	\$ 18,957	—	0.00%
NOW accounts	26,290	515	1.96
	26,898	940	3.49
Money market demand accounts			
Savings accounts	46,179	1,321	2.86
Certificates of deposit	160,805	8,629	5.37
Total interest-bearing deposits	279,129	11,405	4.09
Borrowed funds	16,736	905	5.41
Total interest-bearing liabilities	295,865	12,310	4.16
Other liabilities	3,807		
Total liabilities	299,672		
Stockholders' equity	30,484		
Total liabilities and stockholders' equity	\$ 330,156		
Net interest income		\$ 12,925	
Net interest spread			3.84%
Net interest margin**			3.91%



\* Non-accruing loans have been included in the average balances.

\*\* Net interest income divided by average total assets.

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**Rate/Volume Analysis**

The table below sets forth certain information regarding changes in interest income and interest expense of the Bancorp for the periods indicated. For each category of interest-earning asset and interest-bearing liability, information is provided on changes attributable to: (1) changes in volume (change in volume multiplied by old rate) and (2) changes in rate (change in rate multiplied by old volume). Changes attributable to both rate and volume which cannot be segregated have been allocated proportionately to the change due to volume and the change due to rate. The amounts are stated in thousands (000's).

	Year Ended December 31,			Year Ended December 31,		
	2000	vs.	1999	1999	vs.	1998
	Increase/(Decrease) Due To			Increase/(Decrease) Due To		
	Volume	Rate	Total	Volume	Rate	Total
Interest income:						
Loans receivable	\$ 2,285	\$ 616	\$ 2,901	\$ 1,228	\$(1,120)	\$ 108
Securities	(27)	43	16	437	(60)	377
Other interest-earning assets	(531)	84	(447)	(74)	(39)	(113)
Total interest-earning assets	1,727	743	2,470	1,591	(1,219)	372
Interest Expense:						
Deposits	502	1,190	1,692	824	(1,871)	(1,047)
Federal Home Loan Bank Advances and other borrowings	329	84	413	69	(51)	18
Total interest-bearing liabilities	831	1,274	2,105	893	(1,922)	(1,029)
Net change in net interest income/(expense)	\$ 896	\$ (531)	\$ 365	\$ 698	\$ 703	\$ 1,401

[Additional columns below]

[Continued from above table, first column(s) repeated]

	Year Ended December 31,		
	1998	vs.	1997
	Increase/(Decrease) Due To		
	Volume	Rate	Total
Interest income:			
Loans receivable	\$ 1,430	\$ (257)	\$ 1,173
Securities	(79)	(95)	(174)
Other interest-earning assets	566	1	567
Total interest-earning assets	1,917	(351)	1,566
Interest Expense:			
Deposits	669	(571)	98
Federal Home Loan Bank Advances and other borrowings	467	24	491
Total interest-bearing liabilities	1,136	(547)	589
Net change in net interest income/(expense)	\$ 781	\$ 196	\$ 977

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[Table of Contents](#)**Bank Subsidiary Activities**

The Bank's wholly owned subsidiary Peoples Service Corporation, which is incorporated under the laws of the State of Indiana, is inactive. At December 31, 2000, the Bank had an investment balance of \$10,000 in Peoples Service Corporation.

The Consolidated Financial Statements of the Bancorp include the assets, liabilities, net worth and results of operations of the Bank and its subsidiary. Significant intercompany transactions have been eliminated in the consolidation.

**Competition**

The Bancorp's primary market area for deposits and mortgage and other loans encompasses Lake County, in northwest Indiana, where all of its offices are located. Ninety-five percent of the Bancorp's business activities are within this area.

The Bancorp faces strong competition in its primary market area for the attraction and retention of deposits and in the origination of loans. The Bancorp's most direct competition for deposits has historically come from commercial banks and from savings associations located in its primary market area. Particularly in times of high interest rates, the Bancorp has had significant competition from mutual funds and other firms offering financial services. The Bancorp's competition for loans comes principally from savings associations, commercial banks, mortgage banking companies, credit unions, insurance companies and other institutional lenders.

The Bancorp competes for loans principally through the interest rates and loan fees it charges and the efficiency and quality of the services it provides borrowers, real estate brokers and homebuilders. It competes for deposits by offering depositors a wide variety of savings accounts, checking accounts, competitive interest rates, convenient branch locations, drive-up facilities, automatic teller machines, tax-deferred retirement programs, electronic banking and other miscellaneous services.

The activities of the Bancorp and the Bank in the geographic market served involve competition with other banks as well as with other financial institutions and enterprises, many of which have substantially greater resources than those available to the Bancorp. In addition, non-bank competitors are generally not subject to the extensive regulation applicable to the Bancorp and the Bank.

The Bancorp believes that it has a minority share of the deposits and residential mortgage loan market within its primary market area.

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As of December 31, 2000, the Bank had 110 full-time and 28 part-time employees. The employees are not represented by a collective bargaining agreement. Management believes its employee relations are good. The Bancorp has four officers (listed below under "Executive Officers of the Bancorp"), but has no other employees. The Bancorp's officers also are full-time employees of the Bank, and are compensated by the Bank.

**Regulation and Supervision**

**Bank Holding Company Regulation.** As a registered bank holding company for the Bank, the Bancorp is subject to the regulation and supervision of the FRB under the Bank Holding Company Act of 1956, as amended (the "BHCA"). Bank holding companies are required to file periodic reports with and are subject to periodic examination by the FRB.

Under the BHCA, without the prior approval of the FRB, the Bancorp may not acquire direct or indirect control of more than 5% of the voting stock or substantially all of the assets of any company, including a bank, and may not merge or consolidate with another bank holding company. In addition, the Bancorp is generally prohibited by the BHCA from engaging in any nonbanking business unless such business is determined by the FRB to be so closely related to banking as to be a proper incident thereto. Under the BHCA, the FRB has the authority to require a bank holding company to terminate any activity or relinquish control of a nonbank subsidiary (other than a nonbank subsidiary of a bank) upon the FRB's determination that such activity or control constitutes a serious risk to the financial soundness and stability of any bank subsidiary of the bank holding company.

Under FRB policy, a bank holding company is expected to serve as a source of financial and managerial strength to its subsidiary banks. It is the policy of the FRB that, pursuant to this requirement, a bank holding company should stand ready to use its resources to provide adequate capital funds to its subsidiary banks during periods of financial stress or adversity. This support may be required by the FRB at times when the Bancorp may not have the resources to provide it or, for other reasons, would not be inclined to provide it. Additionally, under the Federal Deposit Insurance Corporation Improvements Act of 1991 (“FDICIA”), a bank holding company is required to provide limited guarantee of the compliance by any insured depository institution subsidiary that may become “undercapitalized” (as defined in the statute) with the terms of any capital restoration plan filed by such subsidiary with its appropriate federal banking agency.

**Savings Bank Regulation.** As an Indiana stock savings bank, the Bank is subject to federal regulation and supervision by the FDIC and to state regulation and supervision by the Indiana Department of Financial Institutions (the “DFI”). The Bank’s deposit accounts are insured by the SAIF, which is administered by the FDIC. The Bank is not a member of the Federal Reserve System.

Both federal and Indiana law extensively regulate various aspects of the banking business such as reserve requirements, truth-in-lending and truth-in-savings disclosures, equal credit opportunity, fair credit

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reporting, trading in securities and other aspects of banking operations. Current federal law also requires savings banks, among other things, to make deposited funds available within specified time periods.

Under FDICIA, insured state chartered banks are prohibited from engaging as principal in activities that are not permitted for national banks, unless: (i) the FDIC determines that the activity would pose no significant risk to the appropriate deposit insurance fund, and (ii) the bank is, and continues to be, in compliance with all applicable capital standards. The Board of Directors does not believe that these restrictions will have a material adverse effect on the Bank.

**Deposit Insurance and the Banking Industry.** The Bank’s deposits are insured up to \$100,000 per insured account by the SAIF. The Deposit Insurance Funds Act of 1996 (the “Funds Act”) required the FDIC to take steps to recapitalize the SAIF and to change the basis on which funds are raised to make the scheduled payments on the FICO bonds issued in 1987 to replenish the Federal Savings and Loan Insurance Corporation. As part of the SAIF recapitalization, during 1996 the Bank paid a special assessment of \$1.6 million. The Funds Act generally limited future SAIF assessments to the level required to maintain its capitalization. Accordingly, periodic SAIF insurance assessments have fallen toward the level paid by BIF members, thereby reducing a competitive advantage for BIF members. While SAIF members continue to face higher FICO bond assessments than BIF members, the disparity is small relative to the former disparity in insurance assessments.

**Branches and Affiliates.** The establishment of branches by the Bancorp is subject to approval of the DFI and FDIC and geographic limits established by state laws. The Riegle-Neal Interstate Banking and Branching Efficiency Act of 1994 (the “Riegle-Neal Act”) facilitates the interstate expansion and consolidation of banking organizations by permitting, among other things, (i) bank holding companies that are adequately capitalized and managed to acquire banks located in states outside their home state regardless of whether such acquisitions are authorized under the law of the host state, (ii) the interstate merger of banks, subject to the right of individual states to “opt out” of this authority, and (iii) banks to establish new branches on an interstate basis provided that such action is specifically authorized by the law of the host state. The effect of this law may be to increase competition in the Bancorp’s market area, although the extent and timing of this increase cannot be predicted.

**Transactions with Affiliates.** Under Indiana law, the Bank is subject to Sections 22(h), 23A and 23B of the Federal Reserve Act which restrict financial transactions between banks and affiliated companies, such as the Bancorp. The statute limits credit transactions between a bank and its executive officers and its affiliates, prescribes terms and conditions for bank affiliate transactions deemed to be consistent with safe and sound banking practices, and restricts the types of collateral security permitted in connection with a bank’s extension of credit to an affiliate.

**Capital Requirements.** The FRB and the FDIC have issued substantially similar risk-based and leverage capital guidelines that are applicable to the Bancorp and the Bank. These guidelines require a

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minimum ratio of total capital to risk-weighted assets (including certain off-balance sheet activities such as standby letters of credit) of 8%. At least half of the total required capital must be “Tier I capital,” consisting principally of common stockholders’ equity, noncumulative perpetual preferred stock, a limited amount of cumulative perpetual preferred stock and minority interests in the equity accounts of consolidated subsidiaries, less certain goodwill items. The remainder (“Tier II capital”) may consist of a limited amount of subordinated debt and intermediate-term preferred stock, certain hybrid capital instruments and other debt securities, cumulative perpetual preferred stock, and a limited amount of the allowance for loan losses.

In addition to the risk-based capital guidelines, the Bancorp and the Bank are subject to a Tier I (leverage) capital ratio which requires a minimum level of Tier I capital to adjusted average assets of 3% in the case of financial institutions that have the highest regulatory

examination ratings and are not contemplating significant growth or expansion. All other institutions are expected to maintain a ratio of at least 1% to 2% above the stated minimum.

FDICIA requires, among other things, federal bank regulatory authorities to take “prompt corrective action” with respect to banks that do not meet minimum capital requirements. The FDIC has adopted regulations to implement the prompt corrective action provisions of FDICIA, which, among other things, define the relevant capital measures for five capital categories. An institution is deemed to be “well capitalized” if it has a total risk-based capital ratio of 10% or greater, a Tier I risk-based capital ratio of 6% or greater, and a leverage ratio of 5% or greater, and is not subject to a regulatory order, agreement or directive to meet and maintain a specific capital level for any capital measure.

The following table shows that, at December 31, 2000, the Bancorp’s capital exceeded all regulatory capital requirements. At December 31, 2000, the Bancorp’s and the Bank’s regulatory capital ratios were substantially the same. At December 31, 2000, the Bancorp and the Bank were categorized as well capitalized. The dollar amounts are stated in millions.

	Actual		Required for adequate capital		To be well capitalized	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Total capital to risk-weighted assets	\$ 36.8	13.6%	\$ 21.7	8.0%	\$ 27.2	10.0%
Tier I capital to risk-weighted assets	\$ 33.5	12.3%	\$ 10.9	4.0%	\$ 16.3	6.0%
Tier I capital to adjusted average assets	\$ 33.5	8.6%	\$ 11.6	3.0%	\$ 19.4	5.0%

Banking regulators continue to indicate their desire to raise capital requirements applicable to banking organizations beyond their current levels. The Bancorp is unable to predict whether and when higher capital requirements would be imposed and, if so, to what levels and on what schedule.

**Dividend Limitations.** The Bancorp is a legal entity separate and distinct from the Bank. The primary source of the Bancorp’s cash flow, including cash flow to pay dividends on the Bancorp’s Common Stock, is

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the payment of dividends to the Bancorp by the Bank. Under Indiana law, the Bank may pay dividends of so much of its undivided profits (generally, earnings less losses, bad debts, taxes and other operating expenses) as is considered expedient by the Bank’s Board of Directors. However, the Bank must obtain the approval of the Indiana Department of Financial Institutions for the payment of a dividend if the total of all dividends declared by the Bank during the current year, including the proposed dividend, would exceed the sum of retained net income for the year to date plus its retained net income for the previous two years (approximately \$3,797,000 at December 31, 2000). For this purpose, “retained net income” means net income as calculated for call report purposes, less all dividends declared for the applicable period. Also, the FDIC has the authority to prohibit the Bank from paying dividends if, in its opinion, the payment of dividends would constitute an unsafe or unsound practice in light of the financial condition of the Bank. In addition, under FRB supervisory policy, a bank holding company generally should not maintain its existing rate of cash dividends on common shares unless (i) the organization’s net income available to common shareholders over the past year has been sufficient to fully fund the dividends and (ii) the prospective rate of earnings retention appears consistent with the organization’s capital needs, assets, quality, and overall financial condition.

**Community Reinvestment Act.** Under the Community Reinvestment Act (“CRA”), the Bank has a continuing and affirmative obligation consistent with its safe and sound operation to help meet the credit needs of its entire community, including low and moderate income neighborhoods. The CRA does not establish specific lending requirements or programs for financial institutions nor does it limit an institution’s discretion to develop the types of products and services that it believes are best suited to its particular community, consistent with the CRA. The CRA requires the FDIC in connection with its examination of the Bank, to assess its record of meeting the credit needs of its community and to take that record into account in its evaluation of certain applications by the Bank. For example, the regulations specify that a bank’s CRA performance will be considered in its expansion (e.g., branching) proposals and may be the basis for approving, denying or conditioning the approval of an application. As of the date of its most recent regulatory examination, the Bank was rated “satisfactory” with respect to its CRA compliance.

**Gramm-Leach-Bliley Act.** The Gramm-Leach-Bliley Act (“Gramm-Leach”) was signed into law on November 12, 1999 and enabled combinations among banks, securities firms and insurance companies beginning March 12, 2000. Under Gramm-Leach, bank holding companies are permitted to offer their customers virtually any type of financial service, including banking, securities underwriting, insurance (both agency and underwriting) and merchant banking.

In order to engage in these new financial activities, a bank holding company must qualify and register with the FRB as a “financial holding company” by demonstrating that each of its bank subsidiaries is well capitalized, well managed, and has at least a satisfactory rating under the CRA.

Gramm-Leach established a system of functional regulation, under which the federal banking agencies regulate the banking activities of financial holding companies, the U.S. Securities and Exchange

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Commission regulates their securities activities and state insurance regulators regulate their insurance activities. Gramm-Leach also provides protections against the transfer and use by financial institutions of consumers' nonpublic, personal information.

Gramm-Leach does not significantly alter the regulatory regime under which the Bancorp and the Bank currently operate, as described above. While certain business combinations not currently permissible became possible after March 11, 2000, the Bancorp cannot predict at this time resulting changes in the competitive environment. The Bancorp has no current intention to elect to become a financial holding company under Gramm-Leach.

Various other legislation, including proposals to substantially change the financial institution regulatory system and to expand or contract the powers of banking institutions and bank holding companies, is from time to time introduced. This legislation may change banking statutes and the operating environment of the Bancorp and the Bank in substantial and unpredictable ways. If enacted, such legislation could increase or decrease the cost of doing business, limit or expand permissible activities or affect the competitive balance among banks, savings associations, credit unions and other financial institutions. The Bancorp cannot accurately predict whether any of this potential legislation will ultimately be enacted, and, if enacted, the ultimate effect that it, or implementing regulations, would have upon the financial condition or results of operations of the Bancorp or the Bank.

### **Federal Taxation**

Historically, savings institutions, such as the Bank, had been permitted to compute bad debt deductions using either the bank experience method or the percentage of taxable income method. However, In August, 1996, legislation was enacted that repealed the reserve method of accounting for federal income tax purposes. As a result, the Bank must recapture that portion of the reserve that exceeds the amount that could have been taken under the experience method for post-1987 tax years. The recapture is occurring over a six-year period, the commencement of which began with the Bank's taxable year ending December 31, 1998, since the Bank met certain residential lending requirements. In addition, the pre-1988 reserve, for which no deferred taxes have been recorded, will not have to be recaptured into income unless (i) the Bank no longer qualifies as a bank under the Code, or (ii) excess dividends or distributions are paid out by the Bank. The total amount of bad debt to be recaptured is approximately \$2,500,000.

Depending on the composition of its items of income and expense, a savings bank may be subject to the alternative minimum tax. A savings bank must pay an alternative minimum tax equal to the amount (if any) by which 20% of alternative minimum taxable income ("AMTI"), as reduced by an exemption varying with AMTI, exceeds the regular tax due. AMTI equals regular taxable income increased or decreased by certain tax preferences and adjustments, including depreciation deductions in excess of that allowable for alternative minimum tax purposes, tax-exempt interest on most private activity bonds issued after August 7, 1986 (reduced by any related interest expense disallowed for regular tax purposes), the amount of the bad debt reserve deduction claimed in excess of the deduction based on the

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experience method and 75% of the excess of adjusted current earnings over AMTI (before any alternative tax net operating loss). AMTI may be reduced only up to 90% by net operating loss carryovers, but alternative minimum tax paid can be credited against regular tax due in later years.

For federal income tax purposes, the Bank reports its income and expenses on the accrual method of accounting. The Bancorp and the Bank file a consolidated federal income tax return for each fiscal year ending December 31. The federal income tax returns filed by the Bank have not been subject to an IRS examination in the last five years.

### **State Taxation**

The Bank is subject to Indiana's Financial Institutions Tax ("FIT"), which is imposed at a flat rate of 8.5% on "adjusted gross income." "Adjusted gross income," for purposes of FIT, begins with taxable income as defined by Section 63 of the Code and, thus, incorporates federal tax law to the extent that it affects the computation of taxable income. Federal taxable income is then adjusted by several Indiana modifications. Other applicable state taxes include generally applicable sales and use taxes plus real and personal property taxes.

The Bank's state income tax returns have not been subject to an examination by a taxing authority in the last five years.

### **Accounting for Income Taxes**

At December 31, 2000, the Bancorp's consolidated total deferred tax assets were \$1,652 thousand and the consolidated total deferred tax liabilities were \$439 thousand, resulting in a consolidated net deferred tax asset of \$1,213 thousand. Management believes it is probable that

the benefit of the deferred tax asset will be realized after considering the historical and anticipated future levels of pretax earnings.

## Item 2. Properties

The Bancorp maintains its corporate office at 9204 Columbia Avenue, Munster, Indiana, from which it oversees the operation of the Bank's eight banking locations. The Bancorp owns all of its office properties.

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The table below sets forth additional information with respect to the Bank's offices as of December 31, 2000. Net book value and total investment figures are for land, buildings, furniture and fixtures.

<u>Office location</u>	<u>Year facility opened</u>	<u>Net book value</u>	<u>Approximate square footage</u>	<u>Total investment</u>
9204 Columbia Avenue Munster, In 46307	1985	\$1,195,277	11,640	\$2,599,962
141 W. Lincoln Highway Schererville, In 46375	1990	1,154,443	9,444	2,262,659
7120 Indianapolis Blvd. Hammond, In 46324	1978	238,824	2,600	710,421
1300 Sheffield Dyer, In 46311	1976	253,590	2,100	651,057
7915 Taft Merrillville, In 46410	1968	107,388	2,750	506,972
8600 Broadway Merrillville, In 46410	1996	1,711,755	4,400	2,425,462
4901 Indianapolis Blvd. East Chicago, In 46312	1995	958,295	4,300	1,400,436
1501 Lake Park Ave. Hobart, In 46342	2000	2,275,253	6,992	2,318,303

The Bank's primary recordkeeping is accomplished through the use of microcomputer networks linked via data lines to the Metavante Corporation located in Brown Deer, Wisconsin. Metavante provides real time services for mortgage and installment loans, savings, certificates, NOW accounts and general ledger transactions. In addition to the Metavante System, the Bank utilizes a microcomputer network for the trust department operations.

The net book value of the Bank's investment in property, premises and equipment totaled \$7.9 million at December 31, 2000.

## Item 3. Legal Proceedings

The Bancorp is not engaged in any legal proceedings of a material nature at the present time. From time to time, the Bank is a party to legal proceedings incident to its business, including foreclosures.

## Item 4. Submission of Matters to a Vote of Security Holders

No matters were submitted to a vote of security holders during the fourth quarter of 2000.

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## Executive Officers of the Bancorp

Pursuant to General Instruction G(3) of Form 10-K, the following information is included as an unnumbered item in this Part I in lieu of being included in the Bancorp's Proxy Statement for the 2001 Annual Meeting of Shareholders:

The executive officers of the Bancorp are as follows:



	<b>Age at December 31, 2000</b>	<b>Position</b>
David A. Bochnowski	55	Chairman and Chief Executive Officer
Joel Gorelick	53	Executive Vice President and Chief Lending Officer
Edward J. Furticella	53	Executive Vice President, Chief Financial Officer and Treasurer
Jon E. DeGuilio	45	Executive Vice President and Secretary

The following is a description of the principal occupation and employment of the executive officers of the Bancorp during at least the past five years:

David A. Bochnowski is Chairman and Chief Executive Officer of the Bancorp and the Bank. He has been the Chief Executive Officer since 1981 and became the Chairman in 1995. He has been a director since 1977 and was the Bank's legal counsel from 1977 to 1981. Mr. Bochnowski is the Chairman of America's Community Bankers (ACB), a national trade association for community banks. He is a trustee of the Munster Community Hospital, and a Commissioner of the Chicago-Gary Airport Authority. He is a former chairman of the Indiana League of Savings Institutions, now known as the Indiana Bankers Association, a former director of the Federal Home Loan Bank of Indianapolis and a former member of the Federal Reserve Thrift Institutions Advisory Committee. Before joining the Bank, Mr. Bochnowski was an attorney, self-employed in private practice. He holds a Juris Doctor degree from Georgetown University and a Masters Degree from Howard University.

Joel Gorelick is Executive Vice President of the Bancorp and Executive Vice President and Chief Lending Officer for the Bank. He is responsible for overseeing new business development and all loan functions of the Bank. Mr. Gorelick has been with the Bank since 1983. He was appointed as a director in 2000. Mr. Gorelick is involved in many community service organizations and has recently served as president of the Northwest Indiana Boys & Girls Club and chairman of the board of the Northwest Indiana Regional Development Corporation and is currently President of the Lake Central High School Athletics Booster Club. Mr. Gorelick received recognition as the Small Business Advocate for 1999 at the Northwest Indiana Entrepreneurial Excellence awards program and was named the 2000 board member of the year by the National Association For Development Companies. Mr. Gorelick was named the year 2000 Financial Services Advocate by the Indiana District Office of the U. S. Small Business Administration. Mr. Gorelick has been appointed as a board member for the United States Selected Service System. Mr. Gorelick is also a volunteer for numerous youth related

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sports activities. He holds a Masters of Business Administration Degree from Indiana University and is a graduate of the Graduate School of Banking at the University of Wisconsin at Madison.

Edward J. Furticella is Executive Vice President, Chief Financial Officer and Treasurer of the Bancorp and the Bank. He is responsible for managing the Bank's investment portfolio and daily liquidity, as well as, overseeing the activities of accounting, systems processing and branch operations. Mr. Furticella has been with the Bank since 1981. He was appointed as a director in 2000. Mr. Furticella holds a Masters of Education, Masters of Business Administration and a Masters of Science in Accountancy from DePaul University. Mr. Furticella is a Certified Public Accountant (CPA) and a Certified Cash Manager (CCM). He is also a part-time finance instructor and member of the School of Management's Advisory Group at Purdue University Calumet and a member of the Customer Advisory Group for the Federal Reserve Bank of Chicago.

Jon E. DeGuilio is Executive Vice President and Secretary for the Bancorp and Executive Vice President, General Counsel, Trust Officer and Corporate Secretary for the Bank. Mr. DeGuilio assumed his current responsibilities with the bank during 2001. He joined the Bank in December of 1999 as Senior Vice President and Trust Officer. He holds a Juris Doctorate degree from the Valparaiso University School of Law and a Bachelor of Arts degree from the University of Notre Dame. Prior to his employment with the Bancorp, Mr. DeGuilio was a partner with the law firm of Barnes and Thornburg and served as the United States Attorney for the Northern District of Indiana from November of 1993 until June of 1999. Mr. DeGuilio is actively involved in community service as a member of the Board of Directors for the Partnership for a Drug-Free Lake County, Athletic Director for Our Lady of Grace School, and a Court Appointed Special Advocate (CASA) for the Lake County Juvenile Court.

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**PART II**

**Item 5. Market for the Registrant's Common Equity and Related Stockholder Matters**

The information contained under the captions "Business" and "Market Information" in the 2000 Annual Report to Shareholders is

incorporated herein by reference.

#### **Item 6. Selected Financial Data**

The information contained in the table captioned “Selected Consolidated Financial Data” in the 2000 Annual Report to Shareholders is incorporated herein by reference.

#### **Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations**

The information contained in the section captioned “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in the 2000 Annual Report to Shareholders is incorporated herein by reference.

#### **Item 7A. Quantitative and Qualitative Disclosures About Market Risk**

The information contained in the section captioned “Asset/Liability Management and Market Risk” in the Management’s Discussion and Analysis of Financial Condition and Results of Operations section of the 2000 Annual Report to Shareholders is incorporated herein by reference.

#### **Item 8. Financial Statements and Supplementary Data**

The financial statements contained in the 2000 Annual Report to Shareholders, which are listed under Item 14 herein, are incorporated herein by reference.

#### **Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure**

There are no items reportable under this caption.

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### **PART III**

#### **Item 10. Directors and Executive Officers of the Registrant**

The information contained under the section captioned “Election of Directors” and under the section captioned “Security Ownership by Certain Beneficial Owners and Management — Section 16(a) Beneficial Ownership Reporting Compliance” in the Bancorp’s definitive Proxy Statement for the 2001 Annual Meeting of Shareholders is incorporated herein by reference. Information regarding the Bancorp’s executive officers is included under the unnumbered item captioned “Executive Officers of the Bancorp” at the end of Part I hereof and is incorporated herein by reference, in accordance with General Instruction G(3) to Form 10-K and Instruction 3 to Item 401(b) of a Regulation S-K.

#### **Item 11. Executive Compensation**

The information contained under the section captioned “Compensation of and Transactions with Officers and Directors” in the Bancorp’s definitive Proxy Statement for its 2001 Annual Meeting of Shareholders is incorporated herein by reference.

#### **Item 12. Security Ownership of Certain Beneficial Owners and Management**

The information under the section captioned “Security Ownership by Certain Beneficial Owners and Management” in the Bancorp’s definitive Proxy Statement for the 2001 Annual Meeting of Shareholders is incorporated herein by reference.

## Item 13. Certain Relationships and Related Transactions

The information contained under the section captioned "Compensation of and Transactions with Officers and Directors" in the Bancorp's definitive Proxy Statement for its 2001 Annual Meeting of Shareholders, and in the footnote captioned "Related Party Transactions" in the 2000 Annual Report to Shareholders, is incorporated herein by reference.

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## PART IV

### Item 14. Exhibits, Financial Statement Schedules, and Reports on Form 8-K

#### (a)(1) Financial Statements:

The following financial statements of the Bancorp are incorporated herein by reference to the 2000 Annual Report to Shareholders, filed as Exhibit 13 to this report:

- (a) Report of Independent Auditors
- (b) Consolidated Balance Sheets, December 31, 2000 and 1999
- (c) Consolidated Statements of Income for the years ended December 31, 2000, 1999 and 1998
- (d) Consolidated Statements of Changes in Stockholders' Equity for the years ended December 31, 2000, 1999 and 1998
- (e) Consolidated Statements of Cash Flows for the years ended December 31, 2000, 1999 and 1998
- (f) Notes to Consolidated Financial Statements

All other financial statements, schedules and historical financial information have been omitted as the subject matter is not required, not present or not present in amounts sufficient to require submission.

#### (3) Exhibits:

Exhibit Number	Description
2.	Plan of Conversion of Peoples Bank, A Federal Savings Bank, dated December 18, 1993 (incorporated herein by reference to Exhibit A to the Bancorp's Definitive Proxy Statement/Prospectus dated March 23, 1994, as filed pursuant to Rule 424(b) under the 1933 Act on March 28, 1994).
3.i.	Articles of Incorporation (incorporated herein by reference to Exhibit 3(i) to the Bancorp's Registration Statement on Form S-4 filed March 3, 1994 (File No. 33-76038)).
3.ii.	By-Laws (incorporated herein by reference to Exhibit 3(i) to the Bancorp's Registration Statement on Form S-4 filed March 3, 1994 (File No. 33-76038)).
3.iii.	Amendment of By-Laws adopted July 27, 1994(incorporated herein by reference to Exhibit 3.iii to the Bancorp's Annual Report on Form 10-K for the year ended December 31, 1994).

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3.iv.	Amendment of By-Laws adopted January 21, 1999(incorporated herein by reference to Exhibit 3.iv. to the Bancorp's Annual Report on Form 10-K for the year ended December 31, 1998).
10.1.	1994 Stock Option and Incentive Plan (incorporated herein by reference to Exhibit A to the Bancorp's Definitive Proxy Statement/Prospectus dated March 23, 1994, as filed pursuant to Rule 424(b) under the 1933 Act on March 28, 1994).
10.2.	Employment Agreement, dated March 1, 1988, between Peoples Bank and David A. Bochnowski (incorporated herein by reference to Exhibit 10.2 to the Bancorp's Annual Report on Form 10-K for the year ended December 31, 1994).
10.3.	Amendment, dated January 18, 1993, to the Employment Agreement referred to in Exhibit 10.2 above (incorporated herein by reference to Exhibit 10.3 to the Bancorp's Annual Report on Form 10-K for the year ended December 31, 1994).
10.4.	Employee Stock Ownership Plan of Peoples Bank(incorporated herein by reference to Exhibit 10.4 to the Bancorp's Annual Report on Form 10-K for the year ended December 31, 1994).
10.5.	Unqualified Deferred Compensation Plan of Peoples Bank (incorporated herein by reference to Exhibit 10.5 to the Bancorp's Annual Report on Form 10-K for the year ended December 31, 1996).

- 10.6 Supplemental Executive Retirement Plan of Peoples Bank (incorporated herein by reference to Exhibit 10.5 to the Bancorp's Annual Report on Form 10-K for the year ended December 31, 1999).  
 13. 2000 Annual Report to Shareholders.  
 21. Subsidiaries of the Bancorp.

**(4) Reports on Form 8-K:**

No reports on Form 8-K were filed during the fourth quarter of 2000.

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**SIGNATURES**

t to the requirements of Section 13 or 15(d) the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NORTHWEST INDIANA BANCORP

By /s/David A. Bochnowski  
 David A. Bochnowski  
 Chairman of the Board and  
 Chief Executive Officer

Date: March 21, 2001

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on March 21, 2001:

<u>Signature</u>	<u>Title</u>
Principal Executive Officer:	
<u>/s/ David A. Bochnowski</u>	
David A. Bochnowski	Chairman of the Board and Chief Executive Officer
Principal Financial Officer and Principal Accounting Officer:	
<u>/s/ Edward J. Furticella</u>	
Edward J. Furticella	Director and Executive Vice President, Chief Financial Officer and Treasurer
The Board of Directors:	
<u>/s/ Frank J. Bochnowski</u>	
Frank J. Bochnowski	Director
<u>/s/ Leroy F. Cataldi</u>	
Leroy F. Cataldi	Director
<u>/s/ Lourdes M. Dennison</u>	
Lourdes M. Dennison	Director
<u>/s/Joel Gorelick</u>	
Joel Gorelick	Director

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/s/ Gloria C. Gray	Director
_____	
Gloria C. Gray	
/s/ Stanley E. Mize	Director
_____	
Stanley E. Mize	
/s/ Jerome F. Vrabel	Director
_____	
Jerome F. Vrabel	
/s/ James L. Wieser	Director
_____	
James L. Wieser	

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**EXHIBIT INDEX**

Exhibit	Description	Page
13.	2000 Annual Report to Shareholders	
21.	Subsidiaries of the Bancorp	

[PHOTO]

QUALITY,  
COMMUNITY,  
VALUE:

[PHOTO]

PEOPLES BANK  
WORKS  
FOR YOU!

[PHOTO]

[PHOTO]

[PHOTO]

[NORTHWEST INDIANA BANCORP LOGO]

CELEBRATING  
90 YEARS OF  
COMMUNITY  
BANKING

[PHOTO]

QUALITY,  
COMMUNITY,  
VALUE:

## 2000 ANNUAL REPORT

PEOPLES BANK  
WORKS  
FOR YOU!

### Dear Shareholder:

During 2000 the Bancorp's subsidiary, Peoples Bank, celebrated ninety years of community banking in Northwest Indiana. Our anniversary began with a highly successful technological transition to a new millennium and ended with record earnings of \$4.4 million. Earnings per share were \$1.61, our return on assets was 1.17% and our return on equity was a respectable 13.30%.

[PHOTO]

Market forces created turbulence during 2000, with imbalances posing hazards for investors who ventured into new technologies that offered promise but unproven earnings. Economic times were, and continue to be, uncertain as expansion shifts from unsustainable speed to a different pace. The Bancorp's strategic reliance upon the fundamentals of smart growth, high asset quality, and operating efficiencies steered our course through the challenges resulting from the blending of old and new economic concepts.

*"From the time I started American Industrial Machinery, five years ago, Peoples Bank has been there every step of the way. From lines of credit, to a construction loan for a new building, to letters of credit for foreign customers, to even a simple auto loan, they provide for all of my banking needs. Peoples Bank...they work for me."*

**MIKE DOLDER**

President

American Industrial Machinery, Inc.



[PHOTO]

In the midst of change our vision has remained constant: we deliver quality products and service that create value for our customers, community, and shareholders. The Bancorp's financial and human resources are focused on the communities we serve and on meeting the changing financial needs of consumers and small business.

*Since 1910, Peoples Bank has provided personalized assistance and competitive rates to homebuyers*

The strength of our balance sheet has provided a sound foundation for growth and sustained profitability.

Assets during the year grew 8.5% to \$392.3 million, which exceeded our business plan goal of 8%. Core deposits—savings, checking, and money markets—grew by \$25.5 million and included the rollout of a market return “cash sweep” program for small businesses. These funds helped fuel the growth of \$30.4 million in loans for consumers, small business, commercial real estate, construction and home loans. Despite an uncertain economy asset quality remained high with loan delinquencies at .55% (fifty-five hundredths of one percent) of total loans at year-end.

**MAINTAINING A VISION  
OF QUALITY PRODUCTS  
AND SERVICES**

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**PEOPLES BANK  
HAS A  
COMMUNITY SPIRIT**

Our positioning in our market provides the opportunity to offer expanded banking and trust services to our customers. Market acceptance of those products and services, which included ATM and debit cards, resulted in a 20.3% increase in income from banking and trust operations. At the same time management kept a watchful eye on our bottom line and maintained an efficiency ratio of 56.6%, a figure consistent with strong financial performance.

Our capital stood at \$33.5 million or 8.6% of total assets at the end of 2000. Our earnings and strong capital position allowed the Bancorp to reward our shareholders with an attractive, competitive cash dividend. In February of 2000 our quarterly dividend was increased 14% to \$.24 per share.

[PHOTO]

*“I'm a new customer and I like the fact that Peoples Bank has a community spirit. As a locally owned bank, they are accessible, in touch with our area and responsive to me as a business. So far they have handled all of my needs and I am enjoying a seamless transition.”*

**DEAN ROTHSCHILD**  
President  
Rothschild Agency, Inc

Predicting the future presents a business risk that the Bancorp does not want to assume. Yet, fundamental changes in the financial services industry, driven by customer demands for products, service and convenience will provide challenges and opportunities for community banks. The prudent use of our capital will permit continued growth while providing underlying strength for expansion of our core banking business.

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[PHOTO]

The Bancorp has responded to shifts in our market place by taking a leadership role in serving the needs of small business. Our outreach has garnered community and statewide recognition. The Northwest Indiana Regional Development Corporation (RDC) named Peoples Bank the Lender of the Year in 2000. Joel Gorelick, our Chief Lending Officer, was identified by the Small Business Administration (SBA) as Indiana's Small Business Advocate of the Year.

*“Although my former bank agreed that I had excellent credit, they were unwilling to assist me with my business needs. That’s when Peoples Bank stepped in and helped me achieve my business goals. The staff at Peoples is knowledgeable, helpful and responsive to my needs as a business owner.”*

**WONDA DAY**  
President  
WDD Cleaning and Paper Products, Inc.

**THE STAFF AT PEOPLES  
IS KNOWLEDGEABLE,  
HELPFUL AND RESPONSIVE**

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Entering new markets with caution but confidence in our approach continues to be a high priority for the Bancorp. In November of 2000 Peoples Bank opened a state of the art branch facility in Hobart, Indiana. During the year, management also diligently reviewed the parameters necessary for opening an electronic branch with Internet and WEB site components. Roll out of this service is anticipated in 2001.

Because a qualified and enthusiastic employee team will always be integral to our progress, Peoples Bank initiated bank-wide service and sales training during the year. We are committed to

**PROVIDING EXCELLENT  
CUSTOMER SERVICE**

[PHOTO]

*Peoples Bank trust advisors help customers develop personalized financial plans custom tailored to their needs. They can enjoy peace of mind and the convenience of working with experienced financial professionals*

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adopting the Service Plus system for providing excellent customer service and rewarding individual performance as part of our corporate culture.

The quality of our corporate governance was strengthened during the year with the addition of Ed Furticella, Chief Financial Officer, and Joel Gorelick, Chief Lending Officer, to the Board of the Bancorp and Peoples Bank. Together they bring sixty years of banking experience to our corporate decision making process along with extensive knowledge of the community and the direction of community banking.

At the end of the year, Frank Bochnowski, Executive Vice President, legal counsel, trust officer, and corporate secretary retired from active service as an officer of our corporate family. His day-to-day counsel and insight made a significant contribution to our performance, and we are grateful for his lasting commitment and service. We feel very fortunate that, even in retirement, Frank will continue his service as a Board member, providing his expertise and guidance as we face new challenges.

**PEOPLES BANK  
MAKES IT EASIER  
TO SUCCEED  
IN A BUSINESS  
ENVIRONMENT**

The financial needs of our customers and community will continue to change. For ninety years the fundamentals of banking and customer service, as well as our unique understanding of our community, have guided our tradition of community banking. As we respond to changes in the market place and the challenges of technological innovations, we will rely on our knowledge of the local market and the dedication of our employees to enhancing quality service as the key to our long-term prosperity.

[PHOTO]

*“Currently I deal with Peoples Bank on many different levels; commercial loans, pension plans, and checking accounts. I’ve banked with other banks, but they seemed indifferent to my business needs and questions. Everyone I’ve worked with at Peoples delivers an exceptional level of service and has an interest in my success. In short, Peoples treats you as a friend would. They make it easier for me to succeed in a competitive business environment.”*

**DR. TIMOTHY H. MCGILLEN, P.O.C.**  
Optometrist  
Eye Care Plus

Customers are the fundamental reason for our success. The Bancorp offers value driven products and services that develop customer relationships, expand our asset base and build shareholder value. We are committed to quality, community, and value. Peoples Bank works for you.

Sincerely,

/s/ David A. Bochnowski

**David A. Bochnowski**  
Chairman & CEO

**FINANCIAL INFORMATION**

[PHOTO]

**QUALITY,  
COMMUNITY,  
VALUE:**

**PEOPLES BANK  
WORKS  
FOR YOU!**

[PHOTO]

[PHOTO]

[Northwest Indiana Bancorp Logo]

**Selected Consolidated Financial Data**

*(In Thousands of Dollars, except Per Share Data)*

<b>Fiscal Year Ended</b>	<b>December 31, 2000</b>	<b>December 31, 1999</b>	<b>December 31, 1998</b>	<b>December 31, 1997</b>	<b>December 31, 1996</b>	<b>December 31, 1995</b>
<i>Statement of Income:</i>						
Total interest income	\$ 28,077	\$ 25,607	\$ 25,235	\$ 23,669	\$ 22,337	\$ 21,123
Total interest expense	13,386	11,281	12,310	11,721	11,287	10,484
Net interest income	14,691	14,326	12,925	11,948	11,050	10,639
Provision for loan losses	175	200	110	221	85	80
Net interest income after provision for loan losses	14,516	14,126	12,815	11,727	10,965	10,559
Noninterest income	1,995	1,659	1,347	1,066	682	685
Noninterest expense	9,449	8,774	7,938	7,154	8,039	6,117

Net noninterest expense	7,454	7,115	6,591	6,088	7,357	5,432
Income tax expenses	2,691	2,775	2,461	2,223	1,419	2,026
Cumulative effect of changes in accounting	—	—	—	—	—	—
Net income	\$ 4,371	\$ 4,236	\$ 3,763	\$ 3,416	\$ 2,189	\$ 3,101
Basic earnings per common share	\$ 1.61	\$ 1.53	\$ 1.36	\$ 1.24	\$ 0.80	\$ 1.13
Diluted earnings per common share	\$ 1.60	\$ 1.52	\$ 1.35	\$ 1.23	\$ 0.79	\$ 1.12
Cash dividends declared per common share	\$ 0.96	\$ 0.84	\$ 0.74	\$ 0.64	\$ 0.58	\$ 0.55

	December 31, 2000	December 31, 1999	December 31, 1998	December 31, 1997	December 31, 1996	December 31, 1995
<i>Balance Sheet:</i>						
Total assets	\$ 392,313	\$ 361,719	\$ 345,417	\$ 319,609	\$ 299,419	\$ 280,911
Loans receivable	326,207	295,813	273,433	272,213	244,696	222,293
Investment securities	38,128	41,931	36,350	29,362	40,024	38,001
Deposits	324,310	306,647	293,222	272,090	256,420	247,945
Borrowed funds	30,599	18,607	17,320	14,628	12,261	3,139
Total stockholders' equity	33,529	32,471	31,316	29,482	27,815	27,204

Fiscal Year Ended	December 31, 2000	December 31, 1999	December 31, 1998	December 31, 1997	December 31, 1996	December 31, 1995
<i>Interest Rate Spread During Period:</i>						
Average effective yield on loans and investment securities	7.88%	7.61%	8.00%	8.16%	7.98%	8.06%
Average effective cost of deposits and borrowings	3.95%	3.54%	4.16%	4.32%	4.32%	4.33%
Interest rate spread	3.93%	4.07%	3.84%	3.84%	3.66%	3.73%
Net interest margin	3.92%	4.04%	3.91%	3.94%	3.79%	3.91%
Return on average assets	1.17%	1.20%	1.14%	1.13%	0.75%	1.14%
Return on average equity	13.30%	13.17%	12.35%	11.87%	7.90%	11.74%

	December 31, 2000	December 31, 1999	December 31, 1998	December 31, 1997	December 31, 1996	December 31, 1995
Tier I capital to risk-weighted assets	12.3%	13.5%	14.1%	13.8%	14.7%	15.8%
Total capital to risk-weighted assets	13.6%	14.8%	15.3%	15.0%	16.0%	17.1%
Tier I capital leverage ratio	8.6%	9.0%	9.2%	9.2%	9.3%	9.7%
Allowance for loan losses to total loans	1.02%	1.12%	1.14%	1.13%	1.18%	1.27%
Allowance for loan losses to non-performing loans	183.54%	412.08%	213.06%	257.84%	247.40%	268.25%
Non-performing loans to total loans	0.55%	0.27%	0.54%	0.44%	0.48%	0.47%
Total loan accounts	4,762	4,676	4,625	4,764	4,404	4,606
Total deposit accounts	28,906	27,712	26,172	25,443	24,666	23,730
Total branches (all full service)	8	7	7	7	7	6

- (1) Six month period due to change in fiscal year end.  
(2) Data for six months ended December 31, 1993 has been annualized.

Fiscal Year Ended	December 31, 1994	December 31, 1993 (1)	June 30, 1993	June 30, 1992
<i>Statement of Income:</i>				
Total interest income	\$ 19,122	\$ 9,360	\$19,035	\$19,744
Total interest expense	8,079	4,015	8,485	10,698
Net interest income	11,043	5,345	10,550	9,046
Provision for loan losses	145	319	711	665
Net interest income after provision for loan losses	10,898	5,026	9,839	8,381
Noninterest income	493	253	749	726

Noninterest expense	6,031	3,011	5,378	4,795
Net noninterest expense	5,538	2,758	4,629	4,069
Income tax expenses	2,132	902	2,158	1,849
Cumulative effect of changes in accounting	—	450	—	—
Net income	\$ 3,228	\$ 1,816	\$ 3,052	\$ 2,463
Basic earnings per common share	\$ 1.18	\$ 0.67	\$ 1.13	\$ 0.93
Diluted earnings per common share	\$ 1.17	\$ 0.66	\$ 1.10	\$ 0.88
Cash dividends declared per common share	\$ 0.55	\$ 0.25	\$ 0.40	\$ 0.34

	December 31, 1994	December 31, 1993	June 30, 1993	June 30, 1992
<i>Balance Sheet:</i>				
Total assets	\$ 266,343	\$ 251,481	\$246,180	\$227,183
Loans receivable	221,930	204,205	202,083	183,366
Investment securities	33,678	33,639	28,910	28,910
Deposits	234,639	222,945	219,133	202,823
Borrowed funds	3,151	2,087	993	609
Total stockholders' equity	25,606	23,874	22,691	20,667

Fiscal Year Ended	December 31, 1994	December 31, 1993(1)(2)	June 30, 1993	June 30, 1992
<i>Interest Rate Spread During Period:</i>				
Average effective yield on loans and investment securities	7.66%	7.75%	8.24%	9.20%
Average effective cost of deposits and borrowings	3.48%	3.63%	4.04%	5.39%
Interest rate spread	4.18%	4.12%	4.20%	3.81%
Net interest margin	4.25%	4.27%	4.44%	4.04%
Return on average assets	1.24%	1.45%	1.28%	1.10%
Return on average equity	13.04%	15.51%	14.00%	12.38%

	December 31, 1994	December 31, 1993	June 30, 1993	June 30, 1992
Tier I capital to risk-weighted assets	15.9%	15.5%	14.9%	14.7%
Total capital to risk-weighted assets	17.2%	16.8%	16.1%	15.9%
Tier I capital leverage ratio	9.6%	9.5%	9.2%	9.1%
Allowance for loan losses to total loans	1.24%	1.26%	1.15%	0.88%
Allowance for loan losses to non-performing loans	176.46%	454.75%	382.34%	231.51%
Non-performing loans to total loans	0.70%	0.27%	0.30%	0.38%
Total loan accounts	4,671	4,654	4,661	4,755
Total deposit accounts	22,738	21,204	21,330	20,834
Total branches (all full service)	6	6	6	6

- (1) Six month period due to change in fiscal year end.  
(2) Data for six months ended December 31, 1993 has been annualized.

### Business

NorthWest Indiana Bancorp (the Bancorp) is a bank holding company registered with the Board of Governors of the Federal Reserve System. Peoples Bank SB (the Bank), an Indiana savings bank, is a wholly owned subsidiary of the Bancorp. The Bancorp has no other business activity other than being the holding company for Peoples Bank SB.

The Bancorp conducts business from its main office in Munster and its other seven full-service offices located in East Chicago, Hammond, Merrillville, Dyer, Schererville and Hobart, Indiana. The Bancorp is primarily engaged in the business of attracting deposits from the general public and the origination of loans secured by single family residences and commercial real estate, as well as, construction loans and various types of consumer loans and commercial business loans. In addition, the Bancorp's trust department provides estate administration, estate planning, guardianships, land trusts, retirement planning, self-directed IRA and Keogh accounts, investment agency accounts, and serves as personal representative of estates and acts as trustee for revocable and irrevocable trusts.

The Bancorp's common stock is traded in the over-the-counter market and quoted in the National Quotation Bureau's "Pink Sheets". On February 28, 2001, the Bancorp had 2,709,312 shares of common stock outstanding and 515 stockholders of record. This does not reflect the number of persons or entities who may hold their stock in nominee or "street" name through brokerage firms.

### Total Assets (Dollars in Millions)

[BAR GRAPH]

\$299.4	\$319.6	\$345.4	\$361.7	\$392.3
1996	1997	1998	1999	2000

**Total assets have increased from \$299.4 million at December 31, 1996 to \$392.3 million at December 31, 2000. Growth during 2000 totaled \$30.6 million or 8.5%.**

**Management's Discussion and Analysis of  
Financial Condition and Results of Operations**

*General*

The Bancorp's earnings are dependent upon the earnings of the Bank. The Bank's earnings are primarily dependent upon net interest margin. The net interest margin is the difference between interest income earned on loans and investments and interest expense paid on deposits and borrowings stated as a percentage of average total assets. The net interest margin is perhaps the clearest indicator of a financial institution's ability to generate core earnings. Fees and service charges, trust department income, gains and losses from the sale of loans, provisions for loan losses, income taxes and operating expenses also affect the Bancorp's profitability.

At December 31, 2000, the Bancorp had total assets of \$392.3 million and total deposits of \$324.3 million. The Bancorp's deposit accounts are insured up to applicable limits by the Savings Association Insurance Fund (SAIF) that is administered by the Federal Deposit Insurance Corporation (FDIC), an agency of the federal government. At December 31, 2000, stockholders' equity totaled \$33.5 million, with book value per share at \$12.39. Net income for 2000 was \$4.4 million, or \$1.61 basic earnings per common share and \$1.60 diluted earnings per common share. The return on average assets (ROA) was 1.17%, while the return on average stockholders' equity (ROE) was 13.30%.

**Total Asset Composition  
(Dollars in Millions)**

[PIE GRAPH]

- Consumer — \$10.7 (2.7%)
- Commercial Business and Other — \$34.0 (8.7%)
- Other Assets — \$24.1 (6.1%)
- Investments and Other — \$42.0 (10.7%)
- Construction and Land Development — \$16.0 (4.1%)
- Commercial Real Estate and Multifamily — \$91.4 (23.3%)
- Residential Real Estate, Including Home Equity — \$174.1 (44.4%)

**At December 31, 2000, the Bancorp had total assets of \$392.3 million. Interest-earning assets totaled \$368.2 million and represented 93.9% of total assets.**

*Asset/Liability Management and Market Risk*

Asset/liability management involves the funding and investment strategies necessary to maintain an appropriate balance between interest sensitive assets and liabilities as well as to assure adequate liquidity. These strategies determine the characteristics and mix of the balance sheet. They affect the interest margins, maturity patterns, interest rate sensitivity and risk, as well as resource allocation. For the Bancorp, the key components of asset/liability management are loans, investments, deposits and borrowed funds. Over the years, the Bancorp has directed its lending efforts toward construction loans, adjustable rate residential loans, equity lines of credit, adjustable rate commercial real estate loans and commercial business loans tied to the prime rate of interest. Consumer loans are generally made for terms of five years or less. Fixed rate residential real estate loans are generally made for contractual terms of fifteen years or less. The actual cash flows from these loans generally results in a duration which is less than the contractual maturity, providing protection against the possibility of rising interest rates.

The Bancorp is primarily a portfolio lender. Mortgage banking activities are limited to the sale of fixed rate mortgage loans with contractual maturities of twenty-five years or longer. These loans are sold, on a case-by-case basis, in the secondary market as part of the Bancorp's efforts to manage interest rate risk. The Bancorp retains the servicing on all loans sold in the secondary market.

The primary objective of the Bancorp's investment portfolio is to provide for the liquidity needs of the Bancorp and to contribute to profitability by providing a stable flow of dependable earnings. Funds are generally invested in federal funds, interest-bearing balances in financial institutions, U.S. government securities and federal agency obligations. Investments are generally for terms ranging from one day to five years. Interest-bearing balances in financial institutions include overnight deposits at the Federal Home Loan Bank of Indianapolis (FHLB). Securities are classified as either held-to-maturity or available-for-sale. Held-to-maturity securities are those that the Bancorp has the positive intent and ability to hold to maturity. Available-for-sale securities are those the Bancorp may decide to sell if needed for liquidity, asset-liability management or other reasons. The Bancorp does not have a trading portfolio. During 2000, the Bancorp did not have derivative instruments and was not involved in hedging activities as defined by SFAS 133.

The Bancorp's cost of funds reacts rapidly to changes in market interest rates due to the relatively short-term nature of its deposit liabilities. Consequently, the levels of short-term interest rates have influenced the Bancorp's results of operations. In order to reduce exposure to interest-rate risk, core deposits (checking, NOW accounts, savings and money market accounts) have been aggressively marketed and certificate

accounts have been competitively priced. Account activity and maturities are monitored in order to guard against the outflow of funds. Borrowed money is used to compensate for reductions in the availability of other sources of funds and is generally accomplished through repurchase agreements, as well as, through a line of credit and advances from the FHLB. FHLB advances with maturities ranging from one to ten years are used to fund securities and loans of comparable duration, as well as, to reduce the impact that movements in short-term interest rates have on the Bancorp's overall cost of funds. The Bancorp does not obtain funds through brokers.

The Bancorp's primary market risk exposure is interest rate risk. Interest rate risk is the risk that the Bancorp's earnings and capital will be adversely affected by changes in interest rates. The primary approach to interest rate risk management is one that focuses on adjustments to the Bancorp's asset/liability mix in order to limit the magnitude of interest rate risk. The Board of Directors has delegated the responsibility for measuring, monitoring and controlling interest rate risk to the Bancorp's asset/liability management committee (ALCO). The ALCO is responsible for develop-

ing and implementing interest rate risk management strategies, establishing and maintaining a system of limits and controls, and establishing and utilizing an interest rate risk measurement system. The ALCO, which is made up of members of senior management, generally meets monthly with board presentations occurring quarterly.

Performance from an interest rate risk perspective can be measured in many ways. Methodologies used by the Bancorp focus on net interest income and the net economic value of equity. Net interest income is defined as interest income less interest expense. Variability in net interest income arises because its components — interest income and interest expense — do not change equally as rates vary. This mismatch occurs because individual assets and liabilities reprice differently as rates change. Factors which affect net interest income include changes in the level of interest rates, changes in the relationship between Bancorp yield rates and interest costs, changes in the volume of assets and liabilities outstanding, and changes in the composition or mix of assets and liabilities. Management uses rate shock (i.e., instantaneous and sustained parallel shifts in the yield curve in 1% increments up and down 2%) for stress testing the net interest income under several rate change levels. In order to simulate activity, maturing balances are replaced with new balances at the new rate level and repricing balances are adjusted to the new rate shock level. The results are compared to limits set by the Board of Directors and are monitored to identify unfavorable trends. Net economic value of equity is the net present value of the Bancorp's portfolio of assets and liabilities. By marking-to-market the components of the balance sheet, management can compute the net economic value of equity. As rates change over time, the market values of Bancorp assets and liabilities will change, with longer-term products fluctuating more than short-term products. In most cases, rate-sensitive assets and liabilities will not have the same maturity characteristics. Therefore, as rates vary, the market value of the rate-sensitive assets will not change equally with the market value of rate-sensitive liabilities. This will cause the net economic value of equity to vary. The focus of the net economic value of equity is to determine the percentage decline in the net economic value of equity caused by a 2% increase or decrease in interest rates, whichever produces the larger decline. A large value indicates a large percentage decline in the net economic value of equity due to changes in interest rates and, thus, high interest rate sensitivity. A low value indicates a small percentage decline in the net economic value of equity due to changes in interest rates and, thus, low interest rate sensitivity. As with net interest income, the results are compared to limits set by the Board of Directors and are monitored to identify unfavorable trends.

Presented in the following tables is forward-looking information about the Bancorp's sensitivity to changes in interest rates as of December 31, 2000 and 1999. The tables incorporate the Bancorp's internal system generated data as related to the maturity, repricing and repayment/withdrawal of interest-earning assets and interest-bearing liabilities. Prepayment assumptions are based on published data. Present value calculations use current published market interest rates. For core deposits that have no contractual maturity, the table presents principal cash flows and, as applicable, related weighted-average interest rates based on the Bancorp's historical experience, management's judgment, and statistical analysis, as applicable, concerning their most likely withdrawal behaviors.

#### Interest Rate Risk at December 31, 2000

Net Interest Income				Net Economic Value of Equity		
Change in rates	Amount	% Chg.	Policy Limit %	Amount	% Chg.	Policy Limit %
2%	\$13,455	-6.5	-20	\$ 44,879	-11.9	-30
1%	\$13,978	-2.9	-10	\$ 47,937	-5.9	-15
0%	\$14,397	0.0		\$ 50,945	0.0	
-1%	\$14,478	0.6	-10	\$ 51,918	1.9	-15
-2%	\$14,369	-0.2	-20	\$ 51,639	1.4	-30

#### Interest Rate Risk at December 31, 1999

Net Interest Income				Net Economic Value of Equity		
Change in rates	Amount	% Chg.	Policy Limit %	Amount	% Chg.	Policy Limit %
2%	\$12,238	-8.9	-20	\$ 40,596	-18.0	-30
1%	\$12,879	-4.1	-10	\$ 44,971	-9.2	-15
0%	\$13,430	0.0		\$ 49,510	0.0	
-1%	\$13,800	2.8	-10	\$ 53,412	7.9	-15
-2%	\$13,885	3.4	-20	\$ 56,525	14.2	-30

The tables show that the Bancorp has managed interest rate risk within the policy limits set by the Board of Directors. At December 31, 2000, an increase in interest rates of 2% would have resulted in an 6.5% decrease in net interest income and an 11.9% decrease in the net economic value of equity compared to decreases of 8.9% and 18.0%, at December 31, 1999. The decrease in interest rate risk during 2000 was due to the increase in core funding and the use of a cost effective mix of borrowings with maturities extending beyond one year.

#### *Financial Condition*

During the year ended December 31, 2000, total assets increased by \$30.6 million (8.5%), with interest-earning assets increasing by \$29.9 million (8.8%). At December 31, 2000, interest-earning assets totaled \$368.2 million and represented 93.9% of total assets. Loans totaled \$326.2 million and represented 88.6% of interest-earning assets, 83.1% of total assets and 100.6% of total deposits. The loan portfolio, which is the Bancorp's largest asset, is a significant source of both interest and fee income. The Bancorp's lending strategy stresses quality growth, product diversification and, competitive and profitable pricing. The loan portfolio includes \$16.0 million (4.9%) in construction and land development loans, \$174.1 (53.4%) in residential real estate loans, \$91.4 million (28.0%) in commercial and multifamily real estate loans, \$10.7 million (3.3%) in consumer loans and \$34.0 million (10.4%) in commercial business and other loans. During 2000, loans increased by \$30.4 million (10.3%). Adjustable rate loans comprised 57% of total loans at year-end. All major areas of lending demonstrated substantial growth during 2000. The most significant growth was in commercial real estate, residential real estate, commercial business, and home equity loans. Growth during 2000 was a result of a strong local economy and aggressive marketing and call pro-

grams. Management believes that, despite a slowdown in the local economy, loan growth should remain strong during 2001 because of a lower interest rate environment and an aggressive marketing and call program effort. Management expects to fund loan growth with a mix of core deposits and borrowed funds.

#### ***Total Loans (Dollars in Millions)***

[BAR GRAPH]

\$244.7	\$272.2	\$273.4	\$295.8	\$326.2
1996	1997	1998	1999	2000

***Total loans have increased from \$244.7 million at December 31, 1996 to \$326.2 million at December 31, 2000. During 2000, loans increased by \$30.4 million or 10.3%.***

During 2000, the Bancorp sold \$795 thousand in fixed rate mortgages compared to \$2.5 million in 1999 and \$3.7 million in 1998. All loans sold had contractual maturities exceeding twenty-five years. Net gains realized from the sales totaled \$34 thousand, \$30 thousand and \$111 thousand for 2000, 1999 and 1998. Net mortgage loan servicing income totaled \$15 thousand for 2000, compared to \$16 thousand for 1999 and 1998. At December 31, 2000, the Bancorp had \$480 thousand classified as loans held for sale. During 2001, the Bancorp expects to continue selling fixed rate mortgage loans, with contractual maturities of twenty-five years or longer, on a case-by-case basis as part of its efforts to manage interest rate risk.

#### ***Loan Composition (Dollars in Millions)***

[PIE GRAPH]

Commercial Business and Other — \$34.0 (10.4%)  
 Commercial Real Estate and Multifamily — \$91.4 (28.0%)  
 Consumer — \$10.7 (3.3%)  
 Construction and Land Development — \$16.0 (4.9%)  
 Residential Real Estate, Including Home Equity — \$174.1 (53.4%)

***At December 31, 2000, loans receivable totaled \$326.2 million and represented 88.6% of interest-earning assets.***

At December 31, 2000, the Bancorp's investment portfolio totaled \$36.2 million and was invested as follows: 90.5% in U.S. government agency debt securities, 7.0% in U.S. government debt securities, and 2.5% in U.S. government agency mortgage-backed securities. At December 31, 2000, securities available-for-sale totaled \$20.5 million or 56.7% of total securities. In addition, at December 31, 2000, the Bancorp had \$3.3 million in interest bearing balances in financial institutions, \$86 thousand in federal funds sold, and \$2.0 million in FHLB stock. During 2000, investment securities decreased by \$4.0 million (10.0%) as proceeds from maturing securities were used to provide funding for loan growth.

Management believes that the credit risk profile of the earning asset portfolio is relatively low. This is accomplished through quality loan underwriting and a proactive approach to loan monitoring. At December 31, 2000, non-performing loans, which include those loans that are 90 days or more past due and those loans that have been placed on non-accrual status, totaled \$1.8 million, an increase of \$1.0 million from the prior year. The December 31, 2000 balance includes \$1.5 million in loans accounted for on a non-accrual basis and \$354 thousand in accruing loans which were contractually past due 90 days or more. The ratio of non-performing loans to total loans increased from 0.27% at the end of 1999 to 0.55% at the end of 2000. At December 31, 2000, \$2.9 million of the Bancorp's loans were internally classified as substandard. There



were no loans classified as doubtful or loss. Classified loans include non-performing loans and potential problem loans, where information about possible credit problems causes management to question the ability of such borrowers to comply with loan repayment terms. Potential problem loans are not included with non-performing loans as they continue to perform. The increase in non-performing and classified loans during 2000 is primarily due to two commercial loans subject to industry-specific developments and, to a lesser extent, to increases for mortgage and consumer loans that are well secured. Management does not anticipate that any of the non-performing loans or classified loans will materially impact future operations, liquidity or capital resources. At December 31, 2000, except as described above, there were no material credits that would cause management to have serious doubts as to the ability of such borrowers to comply with loan repayment terms.

At December 31, 2000, the Bancorp had impaired loans totaling \$291 thousand, representing three loans to a single borrower and guarantor. The loans were subsequently charged-off during January 2001. No other loans were considered to be impaired loans as of, or for the twelve months ended December 31, 2000. At December 31, 2000, the ALL allocated to the impaired loan balances totaled \$233 thousand.

***Non-performing Loans to Total Loans***

[BAR GRAPH]

0.48%	0.44%	0.54%	0.27%	0.55%
1996	1997	1998	1999	2000

***Management believes that the credit risk profile of the loan portfolio is relatively low. At December 31, 2000, the Bancorp's ratio of non-performing loans to total loans was 0.55% (fifty-five hundredths of one percent).***

Because some loans may not be repaid in accordance with contractual agreements, an allowance for loan losses (ALL) has been maintained. While management may periodically allocate portions of the allowance for specific problem loans, the entire allowance is available to absorb all credit losses that arise from the loan portfolio and is not segregated for, or allocated to, any particular loan or group of loans. During 2000, additions to the ALL account totaled \$175 thousand compared to \$200 thousand for 1999 and \$110 thousand for 1998. The provision is based on management's current judgments about the credit quality of the loan portfolio, loan portfolio growth, changes in the portfolio mix and local economic trends. The appropriateness of the current year provision and the overall adequacy of the ALL were determined through a disciplined and consistently applied quarterly process that combines a review of current activity with a risk assessment worksheet. While the quality of the loan portfolio remains sound, provisions during 2000 were warranted because of increased average daily loan balances, the inherent risk associated with growth in commercial real estate and commercial business loans, an increase in the level of charge-offs, and increases in non-performing loans due to a slowdown in the local economy. Charge-offs, net of recoveries, totaled \$162 thousand during 2000 compared to \$23 thousand during 1999 and \$52 thousand for 1998. At December 31, 2000, the ALL to total loans was 1.02%, while the ALL to nonperforming loans (coverage ratio) was 183.5%. The decrease in the 2000 provision was warranted because the coverage ratio and the balance in the ALL account of \$3.3 million is considered adequate by management after evaluation of the loan portfolio, past experience and current economic and market conditions. In addition, management does not anticipate that any of the non-performing loans or classified loans would materially impact future operations, liquidity or capital resources.

***Allowance For Loan Losses to Total Loans***

1.18%	1.13%	1.14%	1.12%	1.02%
1996	1997	1998	1999	2000

***At December 31, 2000, the Bancorp had \$3.3 million in the Allowance for Loan Losses account. The amount represents 1.02% of loans outstanding and 183.54% of non-performing loans.***

The allocation of the ALL reflects performance and growth trends within the various loan categories, as well as, consideration of the facts and circumstances that affect the repayment of individual loans, as well as, loans which have been evaluated on a pooled basis. During 2000, additions to the ALL were allocated to the commercial real estate loans and commercial business loans due to the growth in these portfolios and the additional risk related to these products.

Deposits are a fundamental and cost-effective source of funds for lending and other investment purposes. The Bancorp offers a variety of products designed to attract and retain customers, with the primary focus on building and expanding relationships. At December 31, 2000, deposits totaled \$324.3 million. During 2000, deposit growth totaled \$17.7 million (5.8%). NOW accounts increased \$9.7 million (32.9%), checking accounts increased \$5.7 million (25.1%), money market deposit accounts (MMDA's) increased \$2.8 million (6.7%), and certificates of deposit increased by \$576 thousand (0.3%). Savings accounts decreased \$1.1 million (2.4%). The growth in core deposits was a result of competitive product offerings and an aggressive marketing program. At December 31, 2000, the deposit base was comprised of 14.1% savings accounts, 13.9% MMDAs, 12.1% NOW accounts, 8.7% checking accounts and 51.2% certificates of deposit.

***Total Deposits  
(Dollars in Millions)***

[BAR GRAPH]

\$256.4	\$272.1	\$293.2	\$306.6	\$324.3
1996	1997	1998	1999	2000

*Deposits are the major source of funds for lending and other investment purposes. During 2000, deposits increased by \$17.7 million or 5.8%.*

Deposit growth has not kept pace with asset growth principally due to a low rate of personal savings by households and competition for depositor funds from higher-yielding investment alternatives. Borrowings are primarily used to fund asset growth not supported by deposit generation. At December 31, 2000, borrowed funds totaled \$30.6 million compared to \$18.6 million at December 31, 1999, an increase of \$12.0 million (64.4%). Repurchase agreements implementation of the Bancorp's sweep repurchase program. FHLB advances totaled \$11.5 million, decreasing \$2.5 million. Other short-term borrowings totaled \$7.2 million, increasing \$5.6 million to meet short-term funding requirements.

### **Liquidity and Capital Resources**

For the Bancorp, liquidity management refers to the ability to generate sufficient cash to fund current loan demand, meet savings deposit withdrawals, and pay dividends and operating expenses. The Bancorp's primary goal for liquidity management is to ensure that at all times it can meet the cash demands of its depositors and its loan customers. A secondary purpose of liquidity management is profit management. Because profit and liquidity are often conflicting objectives, management attempts to maximize the Bancorp's net interest margin by making adequate, but not excessive, liquidity provisions. Finally, because the Bancorp is subject to legal reserve requirements under Federal Reserve Regulation D, liquidity is managed to ensure that the Bancorp maintains an adequate level of legal reserves.

Changes in the liquidity position result from operating, investing and financing activities. Cash flows from operating activities are generally the cash effects of transactions and other events that enter into the determination of net income.

#### **Capital to Average Assets**

[BAR GRAPH]

9.3%	9.2%	9.2%	9.0%	8.6%
1996	1997	1998	1999	2000

*Management firmly believes that the safety and soundness of the Bancorp is enhanced by maintaining a high level of capital. At December 31, 2000, the Bancorp's capital exceeded all regulatory requirements. The Bancorp is categorized as "well capitalized". The ratio of Tier I capital to adjusted average assets reflects the change in capital over the periods presented as a result of profitability and success in managing growth. In addition, Tier I capital to risk-weighted assets was 12.3% and total capital to risk-weighted assets was 13.6%.*

The primary investing activities include loan originations, loan repayments, investments in interest bearing balances in financial institutions, and the purchase and maturity of investment securities. Financing activities focus almost entirely on the generation of customer deposits. In addition, the Bancorp utilizes borrowings(i.e., repurchase agreements and advances from the FHLB) as a source of funds.

During 2000, cash and cash equivalents increased by \$2.8 million, compared to a decrease of \$12.7 million for 1999 and an increase of \$16.7 million for 1998. The increase for 2000 reflects the growth of interest bearing balances in financial institutions and federal funds sold. During 1999 no balances were reported for these funds as they were used for the Year 2000 cash build-up. During 2000, the primary sources of cash and cash equivalents were deposit growth, borrowed funds, proceeds from maturing securities and cash provided by operating activities. The primary uses of cash and cash equivalents were loan originations and purchases, the construction of the new Hobart branch facility, the payment of common stock dividends and the purchase of treasury stock. During 2000, cash provided by operating activities totaled \$5.3 million, compared to \$5.1 million for 1999 and \$4.4 million for 1998. The primary source of the increase during 2000 was the increase in net income. Cash outflows for investing activities totaled \$28.7 million during 2000, compared to \$29.8 million for 1999 and \$9.1 million for 1998. The increase during 2000 reflects strong loan demand. The net change in loans receivable and loan participations purchased totaled \$30.6 million during 2000, compared to \$22.6 million for 1999 and \$1.8 million for 1998. Cash flows from financing activities totaled \$26.2 million during 2000, compared to \$12.0 million for 1999 and \$21.3 million for 1998. The increase during 2000 reflects deposit growth and increased borrowings. Deposit growth during 2000 totaled \$17.7 million, compared to \$13.4 million for 1999 and \$21.1 million for 1998. The increase in FHLB advances and other borrowed funds totaled \$12.0 million during 2000, compared to \$1.3 million during 1999 and \$2.2 million for 1998 as the Bancorp utilized its line of credit for short-term funding and implemented a sweep repurchase program. The Bancorp paid dividends on common stock of \$2.5 million during 2000, compared to \$2.3 million for 1999 and \$2.0 million for 1998.

On April 18, 2000, the Bancorp announced that it had completed the repurchase of 50,000 shares or 1.8% of the Bancorp's outstanding common stock at an average price of \$21.40 per share. The repurchase program began in August 1999. The Bancorp also announced that the Board of Directors had authorized the repurchase of an additional 50,000 shares of Common Stock or 1.8% of the outstanding shares. During 2000, the Bancorp purchased 47,064 shares of treasury stock at \$19.75 – \$21.75 per share for \$993 thousand.

During the fourth quarter of 2000, the Bancorp opened a state-of-the-art branch facility in Hobart, Indiana. The facility did not have a material impact on noninterest expense during 2000. The new facility provides opportunities to expand market share for the Bancorp's products and services in Hobart and the surrounding areas.

At December 31, 2000, outstanding commitments to fund loans totaled \$60.5 million. Approximately 86% of the commitments were at variable rates. Management believes that the Bancorp has sufficient cash flow and borrowing capacity to fund all outstanding commitments and to maintain proper levels of liquidity.

Management strongly believes that safety and soundness is enhanced by maintaining a high level of capital. During 2000, stockholders' equity increased by \$1.1 million (3.3%). The increase resulted primarily from earnings of \$4.4 million for 2000. In addition, \$60 thousand represents proceeds from the exercise of 5,973 stock options. The Bancorp declared \$2.6 million in cash dividends and \$993 thousand for the purchase of treasury stock during 2000. The net unrealized gain on available-for-sale securities was \$223 thousand. At December 31, 2000, book value per share was \$12.39 compared to \$11.82 at December 31, 1999.

The Bancorp is subject to risk-based capital guidelines adopted by the Board of Governors of the Federal Reserve System (the FRB), and the Bancorp is subject to risk-based capital guidelines adopted by the FDIC. As applied to the Bancorp and the Bank, the FRB and FDIC capital requirements are substantially the same. These regulations divide capital into two tiers. The first tier (Tier I) includes common equity, certain non-cumulative perpetual preferred stock and minority interests in equity accounts of consolidated subsidiaries, less goodwill and certain other intangible assets. Supplementary (Tier II) capital includes, among other things, cumulative perpetual and long-term limited-life preferred stock, mandatory convertible securities, certain hybrid capital instruments, term subordinated debt and the allowance for loan losses, subject to certain limitations, less required deductions. The Bancorp and the Bank are required to maintain a total risk-based capital ratio of 8%, of which 4% must be Tier I capital. In addition, the FRB and FDIC regulations provide for a minimum Tier I leverage ratio (Tier I capital to adjusted average assets) of 3% for financial institutions that meet certain specified criteria, including that they have the highest regulatory rating and are not experiencing or anticipating significant growth. All other financial institutions are required to maintain a Tier I leverage ratio of 3% plus an additional cushion of at least one to two percent.

The following table shows that, at December 31, 2000, the Bancorp's capital exceeded all regulatory capital requirements. At December 31, 2000, the Bancorp's and the Bank's regulatory capital ratios were substantially the same. The dollar amounts are in millions.

	Actual		Required for adequate capital		To be well capitalized	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Total capital to risk-weighted assets	\$ 36.8	13.6%	\$ 21.7	8.0%	\$ 27.2	10.0%
Tier I capital to risk-weighted assets	\$ 33.5	12.3%	\$ 10.9	4.0%	\$ 16.3	6.0%
Tier I capital to adjusted average assets	\$ 33.5	8.6%	\$ 11.6	3.0%	\$ 19.4	5.0%

#### Results of Operations — Comparison of 2000 to 1999

Net income for 2000 was \$4.4 million, compared to \$4.2 million for 1999, an increase of \$135 thousand (3.2%). The earnings represent a return on average assets of 1.17% for 2000 compared to 1.20% for 1999. The return on average equity was 13.30% for 2000 compared to 13.17% for 1999.

Net interest income for 2000 was \$14.7 million, up \$365 thousand (2.5%) from \$14.3 million for 1999. The increase in net interest income was due to higher yields on interest-earning assets and growth in average daily balances for loans. The weighted-average yield on interest-earning assets was 7.88% for 2000 compared to 7.61% for 1999. The weighted-average cost of funds was 3.95% for 2000 compared to 3.54% for 1999. The impact of the 7.88% return on interest-earning assets and the 3.95% cost of funds resulted in a net interest spread of 3.93% for 2000 compared to 4.07% for 1999. During 2000, total interest income increased by \$2.5 million (9.6%) while total interest expense increased by \$2.1 million (18.7%). The net interest margin was 3.92% for 2000 compared to 4.04% for 1999.

During 2000, interest income from loans increased by \$2.9 million (12.8%) compared to 1999. The increase was due to higher yields and higher average daily balances for the loan portfolio. The weighted-average yield on loans outstanding was 8.11% for 2000 compared to 7.90% for 1999. Loan balances averaged \$314.9 million for 2000, up \$28.3 million (9.9%) from \$286.6 million for 1999. During 2000, interest income from securities and other interest earning assets decreased by \$431 thousand (14.6%) compared to 1999. The decrease was due to lower average daily balances. The weighted-average yield on securities and other interest earning assets was 6.11% for 2000 compared to 5.92% for 1999. Securities and other interest earning assets averaged \$41.3 million for 2000, down \$8.6 million (17.2%) from \$49.9 million for 1999.

#### Net Interest Margin

[BAR GRAPH]

3.79%	3.94%	3.91%	4.04%	3.92%
1996	1997	1998	1999	2000

*The net interest margin is total interest income minus total interest expense stated as a percentage of average total assets. During 2000, the decrease was primarily due to a rising interest rate environment.*

Interest expense for deposits increased by \$1.7 million (16.3%) during 2000 compared to 1999. The increase was due to a higher cost of funds and growth in average daily balances. The weighted-average rate paid on deposits for 2000 was 3.83% compared to 3.45% for 1999. The higher cost of funds reflects a rising interest rate environment. Total deposit balances averaged \$314.5 million for 2000, up \$14.1 million (4.7%) from \$300.4 million for 1999. Interest expense on borrowed funds increased by \$413 thousand (44.7%) during 2000 due to higher rates and increases in average daily balances. The weighted-average cost of borrowed funds was 5.55% for 2000 compared to 5.11% for 1999. Borrowed funds averaged \$24.1 million during 2000, up \$6.0 million (33.1%) from \$18.1 million for 1999. Borrowed funds have provided a cost-effective supplement to certificates of deposit, as deposit pricing within the Bancorp's local market area has been very competitive.

Noninterest income was \$2.0 million for 2000, up \$336 thousand (20.3%) from \$1.7 million during 1999. During 2000, management continued to implement initiatives focused on improving noninterest income from Bancorp operations. As a result, fees and service charges increased \$312 thousand (24.8%) and income from Trust operations increased \$49 thousand (14.5%) compared to 1999.

Noninterest expense for 2000 was \$9.4 million, up \$675 thousand (7.7%) from \$8.8 million for 1999. The increase in compensation and benefits was due to additional staffing, annual salary increases and the increased cost of employee benefits. The increase in marketing was due to an aggressive direct mail program focused on loan, deposit and trust products. Other expense changes were due to standard increases in operations. The Bancorp's efficiency ratio for 2000 was 56.6% compared to 54.9% for 1999. The ratio is determined by dividing total noninterest expense by the sum of net interest income and total noninterest income for the period.

Income tax expenses for 2000 totaled \$2.7 million compared to \$2.8 million for 1999, a decrease of \$84 thousand (3.0%). The reduction during 2000 was a result of investments in low-income housing tax credits. The combined effective federal and state tax rates for the Bancorp were 38.1% for 2000 and 39.6% for 1999.

### Efficiency Ratio

[BAR GRAPH]

55.2%	55.0%	55.6%	54.9%	56.6%
1996	1997	1998	1999	2000

***The efficiency ratio measures how much of the Bancorp's revenue is consumed by operating costs. The efficiency ratio is determined by dividing total noninterest expense by the sum of net interest income and total noninterest income for the period. At December 31, 2000, the Bancorp's efficiency ratio was 56.6%.***

### Results of Operations — Comparison of 1999 to 1998

Net income for 1999 was \$4.2 million, compared to \$3.8 million for 1998, an increase of \$473 thousand (12.6%). The earnings represent a return on average assets of 1.20% for 1999 compared to 1.14% for 1998. The return on average equity was 13.17% for 1999 compared to 12.35% for 1998.

Net interest income for 1999 was \$14.3 million, up \$1.4 million (10.8%) from \$12.9 million for 1998. The increase in net interest income was primarily due to a lower cost of funds. The weighted-average yield on interest-earning assets was 7.61% for 1999 compared to 8.00% for 1998. The weighted-average cost of funds was 3.54% for 1999 compared to 4.16% for 1998. The impact of the 7.61% return on interest-earning assets and the 3.54% cost of funds resulted in a net interest spread of 4.07% for 1999 compared to 3.84% for 1998. During 1999, total interest income increased by \$372 thousand (1.5%) while total interest expense decreased by \$1.0 million (8.4%). The net interest margin was 4.04% for 1999 compared to 3.91% for 1998.

During 1999, interest income from loans increased by \$108 thousand (0.5%) compared to 1998. The increase was due to an increase in average daily balances for the loan portfolio. The weighted-average yield on loans outstanding was 7.90% for 1999 compared to 8.31% for 1998. Higher average loan balances contributed to the increase in interest income as loans averaged \$286.6 million for 1999, up \$15.2 million (5.6%) from \$271.4 million for 1998. During 1999, interest income on securities and other interest earning assets increased by \$264 thousand (9.8%) compared to 1998. The increase was due to higher average daily balances. The weighted-average yield on securities and other interest earning assets was 5.92% for 1999 compared to 6.13% for 1998. Securities and other interest earning assets averaged \$49.9 million for 1999, up \$6.0 million (13.7%) from \$43.9 million for 1998.

Interest expense for deposits decreased by \$1.0 million (9.2%) during 1999 compared to 1998. The decrease was due to a lower cost of funds. The weighted-average rate paid on deposits for 1999 was 3.45% compared to 4.09% for 1998. The lower cost of funds was due to growth in core deposits (checking accounts, NOW accounts, savings accounts and money market accounts). Core deposits averaged \$141.4 million during 1999, up \$23.1 million (19.5%) from \$118.3 million for 1998. Total deposit balances averaged \$300.4 million for 1999, up \$21.3 million (7.6%) from \$279.1 million for 1998. Interest expense on borrowed funds increased by \$18 thousand (2.0%) during 1999 due to higher average daily balances. The weighted-average cost of borrowed funds was 5.11% for 1999 compared to 5.41% for 1998. Borrowed funds averaged \$18.1 million during 1999, up \$1.4 million (8.4%) from \$16.7 million for 1998.

Noninterest income was \$1.7 million for 1999, up \$312 thousand (23.2%) from \$1.4 million during 1998. During 1999, management continued to implement initiatives focused on improving noninterest income from Bancorp operations. As a result, fees and service charges increased \$389 thousand (44.7%) and income from Trust operations increased \$42 thousand (14.2%).

Noninterest expense for 1999 was \$8.8 million, up \$836 thousand (10.5%) from \$7.9 million for 1998. The increase in compensation and benefits was due to additional staffing, annual salary increases and the increased cost of employee benefits. The increases in occupancy and equipment, and data processing reflect investments in technology and new products and services. Other expense changes were due to costs related to the century date change and standard increases in operations. The Bancorp's efficiency ratio for 1999 was 54.9% compared to 55.6% for 1998.

Income tax expenses for 1999 totaled \$2.8 million compared to \$2.5 million for 1998, an increase of \$314 thousand (12.8%). The increase was due to an increase in pretax earnings during 1999. The combined effective federal and state tax rates for the Bancorp were 39.6% for 1999 and 39.5% for 1998.

#### *Impact of Inflation and Changing Prices*

The financial statements and related data presented herein have been prepared in accordance with Generally Accepted Accounting Principles which require the measurement of financial position and operating results in terms of historical dollars, without considering changes in the relative purchasing power of money over time due to inflation. The primary assets and liabilities of the Bancorp are monetary in nature. As a result, interest rates have a more significant impact on the Bancorp's performance than the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or magnitude as the prices of goods and services.

#### *Forward-Looking Statements*

When used in this report and in other filings by the Bancorp with the Securities and Exchange Commission, in the Bancorp's press releases or other public or shareholder communications, or in oral statements made with the approval of an authorized executive officer, the words or phrases "would be," "will allow," "intends to," "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project," or similar expressions are intended to identify "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are subject to risks and uncertainties, including but not limited to changes in economic conditions in the Bancorp's market area, changes in policies by regulatory agencies, fluctuations in interest rates, demand for loans in the Bancorp's market area and competition, all or some of which could cause actual results to differ materially from historical earnings and those presently anticipated or projected.

The Bancorp wishes to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made, and advise readers that various factors, including regional and national economic conditions, substantial changes in levels of market interest rates, credit and other risks of lending and investment activities and competitive and regulatory factors, could affect the Bancorp's financial performance and could cause the Bancorp's actual results for future periods to differ materially from those anticipated or projected.

The Bancorp does not undertake, and specifically disclaims any obligation, to update any forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

#### ***Return On Assets***

[BAR GRAPH]

0.75%	1.13%	1.14%	1.20%	1.17%
1996	1997	1998	1999	2000

***Return on assets (ROA) indicates the overall operating efficiency of a company. The ratio is determined by stating net income as a percentage of average total assets. The 1996 results include the one-time special assessment on SAIF-assessable deposits to recapitalize SAIF.***

#### ***Return On Equity***

[BAR GRAPH]

7.90%	11.87%	12.35%	13.17%	13.30%
1996	1997	1998	1999	2000

***Return on equity (ROE) is determined by stating net income as a percentage of average stockholders' equity. The ratio is important to the Bancorp's stockholders because it measures the return on their invested capital. The increase in ROE for 2000 reflects record earnings. The 1996 results include the one-time special assessment on SAIF-assessable deposits to recapitalize SAIF.***

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[CROWE CHIZEK LOGO]

***Report of Independent Auditors***

We have audited the accompanying consolidated balance sheets of NorthWest Indiana Bancorp (the Bancorp) as of December 31, 2000 and 1999 and the related consolidated statements of income, changes in stockholders' equity and cash flows for each of the three years in the period ended December 31, 2000. These financial statements are the responsibility of the Bancorp's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of NorthWest Indiana Bancorp as of December 31, 2000 and 1999 and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2000 in conformity with generally accepted accounting principles.

As discussed in Note 1, during 1998 the Bancorp adopted new accounting guidance on derivatives.

/s/ Crowe, Chizek and Company LLP

Crowe, Chizek and Company LLP

South Bend, Indiana  
January 8, 2001

**Consolidated Balance Sheets**

*(Dollars in thousands)*

	December 31,	
	2000	1999
<b>ASSETS</b>		
Cash and non-interest bearing balances in financial institutions	\$ 14,013	\$ 14,633
Interest bearing balances in financial institutions	3,320	—
Federal funds sold	86	—
Total cash and cash equivalents	17,419	14,633
Securities available-for-sale	20,503	24,171
Securities held-to-maturity (fair value: 2000 - \$15,651, 1999 - \$15,718)	15,649	15,983
Loans held for sale	480	597
Loans receivable	326,207	295,813
Less: allowance for loan losses	(3,322)	(3,309)
Net loans receivable	322,885	292,504
Federal Home Loan Bank stock	1,976	1,777
Accrued interest receivable	2,523	2,408
Premises and equipment	7,895	6,522
Foreclosed real estate	100	—
Investment in real estate limited partnerships	1,118	1,117
Deferred income taxes	1,213	1,367
Other assets	552	640
Total assets	<u>\$392,313</u>	<u>\$361,719</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Deposits:		
Non-interest bearing	\$ 28,415	\$ 22,709
Interest bearing	295,895	283,938
Total	324,310	306,647
Borrowed funds	30,599	18,607
Accrued expenses and other liabilities	3,875	3,994
Total liabilities	358,784	329,248
Commitments and contingencies	—	—
Stockholders' Equity:		
Preferred stock, no par or stated value; 10,000,000 shares authorized, none outstanding	—	—
Common stock, no par or stated value; 10,000,000 shares authorized;		
shares issued: December 31, 2000 - 2,773,476,		
December 31, 1999 - 2,767,503,		
shares outstanding: December 31, 2000 - 2,705,312,		
December 31, 1999 - 2,746,403	347	346

Additional paid in capital	3,029	2,970
Accumulated other comprehensive income (loss)	1	(222)
Retained earnings — substantially restricted	31,592	29,824
Treasury stock, common shares at cost: December 31, 2000 - 68,164, December 31, 1999 - 21,100	(1,440)	(447)
Total stockholders' equity	33,529	32,471
Total liabilities and stockholders' equity	\$392,313	\$361,719

See accompanying notes to consolidated financial statements.

### Consolidated Statements of Income

(Dollars in thousands, except per share data)

Year Ended December 31,

	2000	1999	1998
Interest income:			
Loans receivable			
Real estate loans	\$21,610	\$19,541	\$19,747
Commercial loans	2,995	2,248	2,071
Consumer loans	947	862	725
Total loan interest	25,552	22,651	22,543
Securities	2,374	2,358	1,981
Other interest earning assets	151	598	711
Total interest income	28,077	25,607	25,235
Interest expense:			
Deposits	12,050	10,358	11,405
Borrowed funds	1,336	923	905
Total interest expense	13,386	11,281	12,310
Net interest income	14,691	14,326	12,925
Provision for loan losses	175	200	110
Net interest income after provision for loan losses	14,516	14,126	12,815
Noninterest income:			
Fees and service charges	1,572	1,260	871
Trust operations	387	338	296
Gain on sale of loans, net	34	30	111
Gain on securities, net	—	12	—
Gain on sale of foreclosed real estate	—	15	65
Other	2	4	4
Total noninterest income	1,995	1,659	1,347
Noninterest expense:			
Compensation and benefits	5,141	4,656	4,130
Occupancy and equipment	1,510	1,524	1,454
Data processing	568	511	428
Federal insurance premium	63	169	164
Marketing	189	150	128
Other	1,978	1,764	1,634
Total noninterest expense	9,449	8,774	7,938
Income before income tax expenses	7,062	7,011	6,224
Income tax expenses	2,691	2,775	2,461
Net income	\$ 4,371	\$ 4,236	\$ 3,763
Earnings per common share:			
Basic	\$ 1.61	\$ 1.53	\$ 1.36
Diluted	\$ 1.60	\$ 1.52	\$ 1.35
Dividends declared per common share	\$ 0.96	\$ 0.84	\$ 0.74

See accompanying notes to consolidated financial statements.

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**Consolidated Statements of  
Changes in Stockholders' Equity**

(Dollars in thousands, except per share data)

	Common Stock	Additional Paid-in Capital	Accumulated Other Comprehensive Income (loss)	Retained Earnings	Treasury Stock	Total Equity
Balance at January 1, 1998	\$ 345	\$ 2,948	\$ —	\$ 26,189	\$ —	\$29,482
Comprehensive income:						
Net income	—	—	—	3,763	—	3,763
Net unrealized gain/(loss) on securities available-for-sale, net of tax effects	—	—	(3)	—	—	(3)
Comprehensive income before cumulative effect of change in accounting policy	—	—	—	—	—	3,760
Cumulative effect of change in adopting SFAS No. 133	—	—	117	—	—	117
Comprehensive income	—	—	—	—	—	3,877
Issuance of 214 shares of common stock at \$5.75 - \$10.63 per share, under stock option plan	—	2	—	—	—	2
Cash dividends, \$0.74 per share	—	—	—	(2,045)	—	(2,045)
Balance at December 31, 1998	345	2,950	114	27,907	—	31,316
Comprehensive income:						
Net income	—	—	—	4,236	—	4,236
Net unrealized gain/(loss) on securities available-for-sale, net of reclassification and tax effects	—	—	(336)	—	—	(336)
Comprehensive income	—	—	—	—	—	3,900
Issuance of 4,347 shares of common stock at \$4.66 - \$10.63 per share, under stock option plan	1	20	—	—	—	21
Cash dividends, \$0.84 per share	—	—	—	(2,319)	—	(2,319)
Purchase of 21,100 shares of treasury stock at \$21.00 - \$21.50 per share	—	—	—	—	(447)	(447)
Balance at December 31, 1999	346	2,970	(222)	29,824	(447)	32,471
Comprehensive income:						
Net income	—	—	—	4,371	—	4,371
Net unrealized gain/(loss) on securities available-for-sale, net of tax effects	—	—	223	—	—	223
Comprehensive income	—	—	—	—	—	4,594
Issuance of 5,973 shares of common stock at \$5.75 - \$21.13 per share, under stock option plan	1	59	—	—	—	60
Cash dividends, \$0.96 per share	—	—	—	(2,603)	—	(2,603)
Purchase of 47,064 shares of treasury stock at \$19.75 - \$21.75 per share	—	—	—	—	(993)	(993)
Balance at December 31, 2000	\$ 347	\$ 3,029	\$ 1	\$ 31,592	\$ (1,440)	\$33,529

See accompanying notes to consolidated financial statements.

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**Consolidated Statements of Cash Flows**

(Dollars in thousands)

	Year Ended December 31,		
	2000	1999	1998
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net income	\$ 4,371	\$ 4,236	\$ 3,763
Adjustments to reconcile net income to net cash provided by operating activities:			
Origination of loans for sale	(658)	(2,512)	(4,259)
Sale of loans originated for sale	795	2,495	3,691
Depreciation and amortization, net of accretion	854	921	901
Amortization of mortgage servicing rights	12	11	6
Amortization of investment in real estate limited partnerships	46	12	1
Net gains on securities	—	(12)	—
Net gains on sale of loans	(34)	(30)	(111)
Net gains on sale of foreclosed real estate	—	(15)	(65)



Provision for loan losses	175	200	110
Net change in:			
Deferred taxes	5	(266)	(159)
Interest receivable	(115)	(110)	(103)
Other assets	82	(197)	555
Accrued expenses and other liabilities	(191)	369	81
	971	866	648
Net cash from operating activities	5,342	5,102	4,411
<i>CASH FLOWS FROM INVESTING ACTIVITIES:</i>			
Proceeds from maturities of securities available-for-sale	5,005	7,660	—
Purchase of securities available-for-sale	(1,005)	(11,960)	(8,175)
Proceeds from maturities of securities held-to-maturity	500	5,595	11,000
Purchase of securities held-to-maturity	—	(7,729)	(10,110)
Principal collected on mortgage-backed securities	189	304	472
Purchase of mortgage-backed securities	(346)	—	—
Purchase of investment in real estate limited partnerships	(47)	(632)	(500)
Purchase of Federal Home Loan Bank Stock	(199)	(82)	(49)
Loan participations purchased	(5,354)	(300)	(5,238)
Net change in loans receivable	(25,294)	(22,253)	3,506
Purchase of premises and equipment, net	(2,196)	(645)	(732)
Proceeds from sale of foreclosed real estate	—	200	752
	(28,747)	(29,842)	(9,074)
<i>CASH FLOWS FROM FINANCING ACTIVITIES:</i>			
Change in deposits	17,663	13,425	21,132
Proceeds from FHLB advances	11,750	8,000	4,000
Repayment of FHLB advances	(14,250)	(6,000)	—
Change in other borrowed funds	14,492	(713)	(1,808)
Proceeds from issuance of common stock	60	21	2
Dividends paid	(2,531)	(2,253)	(1,976)
Treasury stock purchased	(993)	(447)	—
	26,191	12,033	21,350
Net change in cash and cash equivalents	2,786	(12,707)	16,687
Cash and cash equivalents at beginning of period	14,633	27,340	10,653
	\$ 17,419	\$ 14,633	\$ 27,340
<i>SUPPLEMENTAL CASH FLOW INFORMATION:</i>			
Cash paid during the period for:			
Interest	\$ 13,332	\$ 11,331	\$ 12,371
Income taxes	\$ 2,912	\$ 3,203	\$ 2,526
<i>SUPPLEMENTAL NONCASH INFORMATION:</i>			
Transfers from securities held-to-maturity to available-for-sale	\$ —	\$ —	\$ 12,241
Transfers from loans to foreclosed real estate	\$ 100	\$ 153	\$ 460

See accompanying notes to consolidated financial statements

**Notes to Consolidated Financial Statements**  
Years ended December 31, 2000, 1999 and 1998

*NOTE 1 — Summary of Significant Accounting Policies*

**Principles of Consolidation** — The consolidated financial statements include NorthWest Indiana Bancorp (the Bancorp), its wholly-owned subsidiary, Peoples Bank SB (the Bank), and the Bank's wholly-owned subsidiary, Peoples Service Corporation. The Bancorp has no other business activity other than being a holding company for the Bank. The Bancorp's earnings are dependent upon the earnings of the Bank. Peoples Service Corporation is inactive. All significant inter-company accounts and transactions have been eliminated in consolidation.

**Use of Estimates** — Preparing financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period, as well as the disclosures provided. Actual results could differ from those estimates. Estimates associated with the allowance for loan losses, fair values of financial instruments and status of contingencies are particularly susceptible to material change in the near term.

**Concentrations of Credit Risk** — The Bancorp grants residential, commercial real estate, commercial business and installment loans to customers primarily of Lake County, in northwest Indiana. Substantially all loans are secured by specific items of collateral including residences, business assets and consumer assets.

**Cash Flow Reporting** — For purposes of the statement of cash flows, the Bancorp considers cash on hand, noninterest bearing balances in

financial institutions, all interest-bearing balances in financial institutions with original maturities of ninety days or less and federal funds sold to be cash and cash equivalents. The Bancorp reports net cash flows for customer loan and deposit transactions and short-term borrowings with maturities of 90 days or less.

*Securities* — The Bancorp classifies securities into held-to-maturity, available-for-sale, or trading categories. Held-to-maturity securities are those which the Bancorp has the positive intent and ability to hold to maturity, and are reported at amortized cost. Available-for-sale securities are those the Bancorp may decide to sell if needed for liquidity, asset-liability management or other reasons. Available-for-sale securities are reported at fair value, with unrealized gains and losses reported in other comprehensive income. The Bancorp does not have a trading portfolio. Realized gains and losses resulting from the sale of securities are computed by the specific identification method. Interest and dividend income, adjusted by amortization of premium or discount, is included in earnings. Securities are written down to fair value when a decline in fair value is not temporary.

*Loans Held for Sale* — Mortgage loans originated and intended for sale in the secondary market are carried at the lower of cost or estimated market value in the aggregate. Net unrealized losses are recognized in a valuation allowance by charges to income.

*Loans and Loan Income* — Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are stated net of loans in process, deferred loan fees and costs, and unearned income. Discounts on consumer loans are recognized over the lives of the loans using the interest method. Interest income on other loans is accrued over the term of the loans based upon the principal outstanding except where serious doubt exists as to the collectibility of a loan, in which case the accrual of interest is discontinued. Income is subsequently recognized only to the extent that cash payments are received until, in management's judgment, the borrower has the ability to make contractual interest and principal payments, in which case the loan is returned to accrual status. Net deferred loan fees and costs are amortized on the interest method over the loan term.

*Allowance for Loan Losses* — The allowance for loan losses is a valuation allowance for probable incurred credit losses, increased by the provision for loan losses, and decreased by charge-offs less recoveries. Estimating the risk of loss and the amount of loss on any loan is necessarily subjective. Accordingly, the allowance is maintained by management at a level considered adequate based on past loss experience, general economic conditions, information about specific borrower situations including their financial position and collateral values, and other factors and estimates which are subject to change over time. While management may periodically allocate portions of the allowance for specific problem loans, the whole allowance is available for any loan charge-offs that occur. Loan losses are charged against the allowance when management believes that uncollectibility of a loan a balance is confirmed.

A loan is impaired when full payment under the loan terms is not expected. Loans considered to be impaired are reduced to the present value of expected future cash flows or to the fair value of collateral, by allocating a portion of the allowance for loan losses to such loans. If these allocations cause the allowance for loan losses to require increase, such increase is reported in the provision for loan losses. Smaller-balance homogeneous loans are evaluated for impairment in total. Such loans include residential first mortgage loans secured by one-to-four family residences, residential construction loans, automobile, home equity and second mortgage loans. Commercial loans and mortgage loans secured by other properties are evaluated individually for impairment. When analysis of borrower operating results and financial condition indicates that underlying cash flows of the borrower's business are not adequate to meet its debt service requirements, the loan is evaluated for impairment.

*Federal Home Loan Bank Stock* — The Bank is a member of the Federal Home Loan Bank system and is required to invest in capital stock of the Federal Home Loan Bank (FHLB). The amount of the required investment is based upon the balance of the Bank's outstanding home mortgage loans and advances from the FHLB and is carried at cost.

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*Premises and Equipment* — Premises and equipment are stated at cost less accumulated depreciation. Premises and related components are depreciated using the straight-line method with useful lives ranging from 26 to 40 years. Furniture and equipment are depreciated using the straight-line method with useful lives ranging from 3 to 10 years. Maintenance and repairs are charged to expense and improvements are capitalized. The cost and accumulated depreciation applicable to assets retired or otherwise disposed of are eliminated from the accounts and the gain or loss on disposition is credited or charged to operations.

*Foreclosed Real Estate* — Real estate properties acquired through, or in lieu of, loan foreclosure are recorded at fair value at the date of foreclosure. Costs relating to improvement of property are capitalized, whereas holding costs are expensed. Valuations are periodically performed by management, and an allowance for losses is established by a charge to operations if the carrying value of a property exceeds its estimated fair value less selling costs.

*Mortgage Servicing Rights* — Mortgage servicing rights are recognized as assets for the allocated value of retained servicing rights on loans sold. Mortgage servicing rights are expensed in proportion to, and over the period of, estimated net servicing revenues. Impairment is evaluated based on the fair value of the rights, using groupings of the underlying loans as to interest rates and then, secondly as to prepayment characteristics. Any impairment of a grouping is reported as a valuation allowance.

*Long-term Assets* — These assets are reviewed for impairment when events indicate their carrying amount may not be recoverable from future undiscounted cash flows. If impaired, the assets are recorded at discounted amounts.

*Repurchase Agreements* — Substantially all repurchase agreement liabilities represent amounts advanced by various customers that are not covered by federal deposit insurance and are secured by securities owned by the Bancorp.

*Postretirement Benefits Other Than Pensions* — The Bancorp sponsors a defined benefit postretirement plan that provides comprehensive major medical benefits to all eligible retirees. Postretirement benefits are accrued based on the expected cost of providing postretirement benefits to employees during the years the employees have rendered service to the Bancorp.

*Income Taxes* — The Bancorp records income tax expense based on the amount of taxes due on its tax return, plus deferred taxes computed based on the expected future tax consequences of temporary differences between the carrying amounts and tax bases of assets and liabilities, using enacted tax rates. A valuation allowance, if needed, reduces deferred tax assets to the amount expected to be realized.

*Loss Contingencies* — Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. Management does not believe there now are such matters that will have a material effect on the financial statements.

*Earnings Per Share* — Basic earnings per common share is net income divided by the weighted-average number of common shares outstanding during the period. Diluted earnings per common share, includes the dilutive effect of additional potential common shares issuable under stock options.

On February 28, 1999, the Bancorp effected a two-for-one common stock split as a share dividend. Earnings and dividends per share and other share related information is restated for all stock splits and dividends through the date of issue of the financial statements.

*Comprehensive Income* — Comprehensive income consists of net income and other comprehensive income. Other comprehensive income for the Bancorp includes unrealized gains and losses on securities available-for-sale, which is also recognized as a separate component of equity.

*Fair Value of Financial Instruments* — Fair values of financial instruments are estimated using relevant market information and other assumptions, as more fully disclosed in a separate note. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect the estimates.

*Derivatives* — All derivative instruments are recorded at their fair values. If derivative instruments are designated as hedges of fair values, both the change in the fair value of the hedge and the hedged item are included in current earnings. Fair value adjustments related to cash flow hedges are recorded in other comprehensive income and reclassified to earnings when the hedged transaction is reflected in earnings. Ineffective portions of hedges are reflected in income currently.

During June 1998, the Financial Accounting Standards Board issued Statement of Financial Accounting Standard (SFAS) No. 133, Accounting for Derivative Instruments and Hedging Activities. On October 1, 1998, the Bancorp adopted SFAS No. 133 and as permitted transferred securities from the held-to-maturity portfolio to the available-for-sale portfolio. At the date of transfer, these securities had an amortized cost of \$12,241,000, and the transfer increased the unrealized appreciation on securities available-for-sale by \$194,000 and increased stockholders equity by \$117,000, net of tax of \$77,000.

During 2000, 1999 and 1998, the Bancorp did not have derivative instruments and was not involved in hedging activities as defined by SFAS No. 133.

*Industry Segments* — Internal financial information is primarily reported and aggregated in the line of business of banking.

*Reclassification* — Certain amounts appearing in the consolidated financial statements and notes thereto for the years ended December 31, 1999 and 1998, have been reclassified to conform to the December 31, 2000 presentation.

*NOTE 2 — Securities*

Year end securities available-for-sale were as follows:

	(Dollars in thousands)		
	Fair Value	Gains	Losses
<b>2000</b>			
U.S. government and federal agencies	\$20,503	\$ 63	\$ (61)
	—————	———	———
<b>1999</b>			
U.S. government and federal agencies	\$24,171	\$ 15	\$(385)
	—————	———	———

Year end securities held-to-maturity were as follows:

	(Dollars in thousands)		
Net Carrying	Gross Unrecognized	Gross Unrecognized	Fair

	Amount	Gains	Losses	Value
<b>2000</b>				
U.S. government and federal agencies	\$ 14,737	\$ 18	\$ (24)	\$14,731
Mortgage-backed securities	912	13	(5)	920
Total debt securities	<u>\$ 15,649</u>	<u>\$ 31</u>	<u>\$ (29)</u>	<u>\$15,651</u>
<b>1999</b>				
U.S. government and federal agencies	\$ 15,228	\$ —	\$ (278)	\$14,950
Mortgage-backed securities	755	13	—	768
Total debt securities	<u>\$ 15,983</u>	<u>\$ 13</u>	<u>\$ (278)</u>	<u>\$15,718</u>

The net carrying amount and fair value, if different, of debt securities by contractual maturity at December 31, 2000, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Securities not due at a single maturity date are shown separately.

	(Dollars in thousands)		
	Available-for-sale	Held-to-maturity	
	Fair Value	Net Carrying Amount	Fair Value
Due in one year or less	\$ 5,005	\$ —	\$ —
Due from one to five years	15,498	14,737	14,731
Mortgage-backed securities	—	912	920
Total	<u>\$ 20,503</u>	<u>\$ 15,649</u>	<u>\$15,651</u>

There were no sales of securities during the years ended December 31, 2000, 1999 and 1998. In 1999, certain securities held-to-maturity were called and resulted in \$12,000 of securities gains. Securities with carrying values of \$36,152,000 and \$40,154,000 were pledged as of December 31, 2000 and 1999 as collateral for borrowings from the FHLB, repurchase agreements and public funds and for other purposes as permitted or required by law.

**NOTE 3 — Loans Receivable**

Year end loans are summarized below:

	(Dollars in thousands)	
	2000	1999
Loans secured by real estate:		
Construction and land development	\$ 16,028	\$ 14,847
Residential, including home equity	174,422	161,467
Commercial real estate and other dwelling	91,411	79,746
Total loans secured by real estate	281,861	256,060
Consumer loans	10,715	10,449
Commercial business and other	34,000	29,779
Subtotal	326,576	296,288
Less:		
Net deferred loan origination fees	(321)	(369)
Undisbursed loan funds	(48)	(106)
Loans receivable	<u>\$326,207</u>	<u>\$295,813</u>

Activity in the allowance for loan losses is summarized below for the years indicated:

	(Dollars in thousands)		
	2000	1999	1998
Balance at beginning of period	\$3,309	\$3,132	\$3,074
Provision charged to income	175	200	110
Loans charged off	(170)	(33)	(68)
Recoveries	8	10	16

Balance at end of period	\$3,322	\$3,309	\$3,132
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At December 31, 2000, the Bancorp had impaired loans totaling \$291,000, representing three loans to a single borrower and guarantor. The impairment occurred during the fourth quarter of 2000. The loans were subsequently charged-off during January 2001. No other loans were considered to be impaired loans as of, or for the twelve months ended December 31, 2000. At December 31, 2000, the ALL allocated to the impaired loan balances totaled \$233,000. At December 31, 1999, no portion of the allowance for loan losses was allocated to impaired balances as the Bancorp had no loans individually it considered to be impaired as of or for the year ended December 31, 1999.

Nonperforming loans consist of smaller balance homogeneous loans, such as residential mortgage and consumer loans, that are collectively evaluated for impairment.

	(Dollars in thousands)	
	2000	1999
Loans past due over 90 days still on accrual	\$ 354	\$238
Nonaccrual loans	1,456	565

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#### NOTE 4 — Secondary Market Mortgage Activities

Mortgage loans serviced for the Federal Home Loan Mortgage Corporation (FHLMC) are not included in the accompanying consolidated balance sheets. The unpaid principal balances of these loans at year end are summarized below:

	(Dollars in thousands)	
	2000	1999
Mortgage loan portfolios serviced for FHLMC	\$11,039	\$10,258

Custodial escrow balances maintained in connection with the foregoing loan servicing were approximately \$103,000 and \$106,000 at December 31, 2000 and 1999.

Activity for capitalized mortgage servicing rights was as follows:

	(Dollars in thousands)	
	2000	1999
Service rights:		
Beginning of year	\$109	\$ 75
Additions	6	45
Amortized to expense	(12)	(11)
End of year	\$103	\$109

At year end 2000 and 1999, there was no valuation allowance required.

#### NOTE 5 — Premises and Equipment, Net

At year end, premises and equipment are summarized below:

	(Dollars in thousands)	
	2000	1999
Cost:		
Land	\$ 1,663	\$ 1,663
Buildings and improvements	6,864	5,480
Furniture and equipment	4,348	3,743
Total cost	12,875	10,886
Less accumulated depreciation and amortization	(4,980)	(4,364)
Premises and equipment, net	\$ 7,895	\$ 6,522

#### NOTE 6 — Income Taxes

Components of the income tax expenses consist of the following:

	(Dollars in thousands)		
	2000	1999	1998
Federal:			
Current	\$2,174	\$2,423	\$2,092
Deferred	4	(243)	(153)
State:			
Current	512	618	528
Deferred	1	(23)	(6)
Income tax expenses	<u>\$2,691</u>	<u>\$2,775</u>	<u>\$2,461</u>

The differences between the income tax expenses shown on the statement of income and amounts computed by applying the statutory federal income tax rate to income before tax expenses consists of the following:

	(Dollars in thousands)		
	2000	1999	1998
Federal statutory rate	34%	34%	34%
Tax expense at statutory rate	\$2,401	\$ 2,384	\$2,116
State tax, net of federal effect	338	393	344
Other	(48)	(2)	1
Total income tax expenses	<u>\$2,691</u>	<u>\$ 2,775</u>	<u>\$2,461</u>

The components of the net deferred tax asset recorded in the consolidated balance sheet are as follows:

	(Dollars in thousands)	
	2000	1999
Deferred tax assets:		
Bad debts	\$ 888	\$ 740
Deferred loan fees	132	146
Deferred compensation	554	534
Unrealized depreciation on securities available-for-sale	—	148
Other	78	105
Total deferred tax assets	1,652	1,673
Deferred tax liabilities:		
Unrealized appreciation on securities available-for-sale	(1)	—
Depreciation	(273)	(250)
Other	(165)	(56)
Total deferred tax liabilities	(439)	(306)
Valuation allowance	—	—
Net deferred tax assets	<u>\$ 1,213</u>	<u>\$ 1,367</u>

The Bancorp had qualified under provisions of the Internal Revenue Code to deduct from taxable income a provision for bad debts in excess of the provision for such losses charged to income in the financial statements, if any. Accordingly, retained earnings at December 31, 2000 and 1999 includes approximately \$5,982,000 for which no provision for federal income taxes has been made. If, in the future, this portion of retained earnings is used for any purpose other than to absorb bad debt losses, federal income taxes would be imposed at the then applicable rates. The unrecorded deferred income tax liability on the above amounts was approximately \$2,034,000 at December 31, 2000. Tax legislation passed in August 1996 now requires the Bancorp to deduct a provision for bad debts for tax purposes based on actual loss experience and to recapture the excess bad debt reserve accumulated in tax years after 1986. The related amount of deferred tax which must be recaptured is \$855,000 and is payable over a six year period beginning in 1998.

#### NOTE 7 — Deposits

The aggregate amount of certificates of deposit with a balance of \$100,000 or more was \$45,538,000 at December 31, 2000 and \$43,077,000 at December 31, 1999.

At December 31, 2000, scheduled maturities of certificates of deposit were as follows:

	(Dollars in thousands)
2001	\$ 150,688
2002	11,616
2003	2,812
2004	998

*NOTE 8 — Borrowed Funds*

At year end, borrowed funds are summarized below:

	(Dollars in thousands)	
	2000	1999
Repurchase agreements	\$11,918	\$ 3,051
Variable rate advances from the FHLB	—	1,000
Fixed rate advances from the FHLB	2,500	—
Putable advances from the FHLB	9,000	13,000
Limited partnership obligation	443	500
Other	6,738	1,056
Total	<u>\$30,599</u>	<u>\$18,607</u>

Repurchase agreements generally mature within one year and are secured by U.S. government and U.S agency securities, under the Bancorp's control. At year end, information concerning these retail repurchase agreements is summarized below:

	(Dollars in thousands)	
	2000	1999
Ending balance	\$ 11,918	\$ 3,051
Average balance during the year	12,537	3,369
Maximum month-end balance during the year	13,650	3,927
Securities underlying the agreements at year end:		
Carrying value	14,224	4,998
Fair value	14,220	4,895
Average interest rate during the year	5.97%	5.01%

At year end, advances from the Federal Home Loan Bank were as follows:

	(Dollars in thousands)	
	2000	1999
Variable advances, maturing February 2000, at a rate of 6.07%	\$ —	\$ 1,000
Fixed advances, maturing December 2002, at a rate of 5.95%	\$ 2,500	\$ —
Putable advances, maturing December 2002 through July 2008, at rates from 5.28% to 6.05%, average rate: 2000 - 5.76%; 1999 - 5.56%	\$ 9,000	\$ 13,000

Variable and fixed rate advances are payable at maturity, with a prepayment penalty. Putable advances are fixed for a period of one to three years and then may adjust quarterly to the three-month London Interbank Offered Rate until maturity. Once the putable advance interest rate adjusts, the Bancorp has the option to prepay the advance on specified quarterly interest rate reset dates. The advances were collateralized by \$145,374,000 and \$174,813,000 of securities and mortgage loans under a blanket lien arrangement at December 31, 2000 and 1999.

The limited partnership obligation represents an investment interest in a partnership formed for the construction, ownership and management of affordable housing projects. The original amount of the note was \$500,000. Funding began during 2000 and will continue over a nine year period. Payments are required within ten days of written demand. The obligation to make payment is absolute and unconditional. The note requires no payment of interest.

At December 31, 2000, scheduled maturities of borrowed funds were as follows:

	(Dollars in thousands)	
2001	\$	18,728
2002		4,562
2003		62
2004		2,062
2005		3,064
Thereafter		2,121
Total	<u>\$</u>	<u>30,599</u>

*NOTE 9 — Employees' Benefit Plans*

The Bancorp maintains a Profit Sharing Plan and Trust for all employees who meet the plan qualifications. Employees are eligible to participate in the Employees' Profit Sharing Plan and Trust if they are 21 years of age or older and have completed one year of employment with more than 1,000 hours of service to the Bancorp. The plan is noncontributory on the part of the employee. Contributions to the Employees' Profit Sharing Plan and Trust are made at the discretion of the Bancorp's Board of Directors. Contributions during the year ended December 31, 2000 were based on 11% of the participants' total compensation excluding incentives. Contributions during the years ended December 31, 1999 and 1998 were based on 12% and 10% of the participants' total compensation excluding incentives. Participants in the plan become 100% vested upon completion of five years of service. The benefit plan expense amounted to \$370,000, \$354,000 and \$274,000 for the years ended December 31, 2000, 1999 and 1998.

The Bancorp maintains an Unqualified Deferred Compensation Plan (the Plan). The purpose of the Plan is to provide deferred compensation to key senior management employees of the Bancorp in order to recognize their substantial contributions to the Bank and provide them with additional financial security as inducement to remain with the Bank. The Compensation Committee selects which persons shall be participants in the Plan. Participants' accounts are credited each year with an amount based on a formula involving the participant's employer funded contributions under all qualified plans and the limitations imposed by Internal Revenue Code subsection 401(a)(17) and Code section 415. The Plan expense amounted to \$5,781, \$6,004 and \$4,005 for the years ended December 31, 2000, 1999 and 1998.

On December 1, 1999, the Bancorp established a Supplemental Executive Retirement Plan (the Plan). The Plan is established as an unfunded, non-qualified deferred compensation plan. The Plan provides a means for the payment of supplemental retirement benefits to a select group of key senior management employees, in recognition of their substantial contributions to the operation of the Bancorp, and to provide those individuals with additional financial security. The Board of Directors determines plan participants and contributions. The Plan expense amounted to \$-0- and \$55,000 for the years ended December 31, 2000 and 1999.

During 1999, the Bancorp terminated its Employee Stock Ownership Plan (ESOP) as directed by the Board of Directors and approved by the Internal Revenue Service. All shares of the Bancorp's common stock held by the ESOP were distributed to its participants. No contributions were made to the ESOP during the years ended December 31, 1999 and 1998.

*NOTE 10 — Defined Benefit Postretirement Plan*

The Bancorp sponsors a defined benefit postretirement plan that provides comprehensive major medical benefits to all eligible retirees. Eligible retirees are those who have attained age 65, have completed at least 18 years of service and are eligible for coverage under the employee group medical plan as of the date of their retirement. Spouses of eligible retirees are covered if they were covered as of the employee's date of retirement. Surviving spouses are covered if they were covered at the time of the retiree's death. Dependent children of eligible retirees are generally covered to the later of age 19 or until the child ceases being a fulltime student. Surviving dependent children are subject to the same eligibility restrictions if they were covered at the time of the retiree's death. The Bancorp pays 50% of any future premium increases for retiree medical coverage. Retirees pay 100% of the premiums for all dependent medical coverage.

The following tables sets forth a reconciliation of the Bancorp's postretirement benefit plan funding status and expense for the periods indicated:

	(Dollars in thousands)		
	2000	1999	
Change in postretirement benefit obligation:			
Beginning postretirement benefit obligation	\$ 118	\$	126
Unrecognized net actuarial gain	—		(15)
Service cost	5		5
Interest cost	9		10
Plan participants' contributions	7		7
Benefits paid	(14)		(15)
Ending postretirement benefit obligation	125		118
Change in plan assets	—		—
Funded status	(125)		(118)
Unrecognized net actuarial gain	(66)		(69)
Accrued benefit cost	\$ (191)	\$	(187)
	<u>          </u>		<u>          </u>
		(Dollars in thousands)	
	2000	1999	1998
Assumptions used:			
Discount rate	8.0%	8.0%	8.0%
Annual increase in health care cost trend rate:			
Year one	6.0%	7.0%	11.5%
Year two	5.0%	7.0%	11.5%
Year three	5.0%	5.0%	11.5%
Thereafter	5.0%	5.0%	5.5%
Components of net periodic postretirement benefit cost:			
Service cost	\$ 5	\$ 5	\$ 5



Interest cost	9	10	9
Unrecognized net actuarial gain	(3)	(4)	(6)
	<u>        </u>	<u>        </u>	<u>        </u>
Net periodic postretirement benefit cost	\$ 11	\$ 11	\$ 8
	<u>        </u>	<u>        </u>	<u>        </u>

A 1% increase or decrease in the health care cost trend rate assumptions would not have a material impact on the postretirement benefit obligation or expense.

*NOTE 11 — Regulatory Capital*

The Bancorp and Bank are subject to regulatory capital requirements administered by federal banking agencies. Capital adequacy guidelines and prompt corrective action regulations involve quantitative measures of assets, liabilities, and certain off-balance-sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators about components, risk weightings, and other factors, and the regulators can lower classifications in certain cases. Failure to meet various capital requirements can initiate regulatory action that could have a direct material effect on the financial statements. The prompt corrective action regulations provide five classifications, including well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized, although these terms are not used to represent overall financial condition

At year end, capital levels (in millions) for the Bancorp and the Bank were substantially the same. Actual capital levels, minimum required levels and levels needed to be classified as well capitalized for the Bancorp are summarized below:

	Actual		Minimum Required for Capital Adequacy Purposes		Minimum Required To Be Well Capitalized Under Prompt Corrective Action Regulations	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
2000						
Total capital						
(to risk-weighted assets)	\$ 36.8	13.6%	\$ 21.7	8.0%	\$ 27.2	10.0%
Tier I capital						
(to risk-weighted assets)	\$ 33.5	12.3%	\$ 10.9	4.0%	\$ 16.3	6.0%
Tier I capital						
(to adjusted average assets)	\$ 33.5	8.6%	\$ 11.6	3.0%	\$ 19.4	5.0%
1999						
Total capital						
(to risk-weighted assets)	\$ 35.7	14.8%	\$ 19.3	8.0%	\$ 24.2	10.0%
Tier I capital						
(to risk-weighted assets)	\$ 32.7	13.5%	\$ 9.7	4.0%	\$ 14.5	6.0%
Tier I capital						
(to adjusted average assets)	\$ 32.7	9.0%	\$ 10.9	3.0%	\$ 18.2	5.0%

The Bancorp and the Bank were categorized as well capitalized at December 31, 2000 and 1999. There are no conditions or events since December 31, 2000 that management believes have changed the Bancorp's or Bank's category.

The Bancorp's ability to pay dividends is entirely dependent upon the Bank's ability to pay dividends to the Bancorp. Under Indiana law, the Bank may pay dividends of so much of its undivided profits (generally, earnings less losses, bad debts, taxes and other operating expenses) as is considered expedient by the Bank's Board of Directors.

However, the Bank must obtain the approval of the Indiana Department of Financial Institutions for the payment of a dividend if the total of all dividends declared by the Bank during the current year, including the proposed dividend, would exceed the sum of retained net income for the year to date plus its retained net income for the previous two years (approximately \$3,797,000 at December 31, 2000). For this purpose, "retained net income" means net income as calculated for call report purposes, less all dividends declared for the applicable period. Moreover, the FDIC and the Federal Reserve Board may prohibit the payment of dividends if it determines that the payment of dividends would constitute an unsafe or unsound practice in the light of the financial condition of the Bank.

*NOTE 12 — Stock Option Plan*

Pursuant to a stock option plan (the Plan), an aggregate of 240,000 shares of the Bancorp's common stock were reserved for issuance in respect of incentive awards granted to officers and other employees of the Bancorp and the Bank. Awards granted under the Plan may be in the form of incentive stock options within the meaning of Section 422 of the Internal Revenue Code, or non-incentive stock options or restricted stock. The purposes of the Plan are to attract and retain the best available personnel, to provide additional incentives for all employees and to encourage their continued employment by facilitating employees' purchases of an equity interest in the Bancorp.

Financial Accounting Standard No. 123 requires pro forma disclosures for companies that do not adopt its fair value accounting method for stock-based employee compensation. Accordingly, the following pro forma information presents net income and earnings per share had the fair value method been used to measure compensation cost for stock option plans. No compensation cost was recognized for stock options during 2000, 1999 and 1998.

	(Dollars in thousands, except per share data)		
	2000	1999	1998
Net income as reported	\$4,371	\$4,236	\$3,763
Pro forma net income	\$4,355	\$4,210	\$3,747
Earnings per common share as reported	\$ 1.61	\$ 1.53	\$ 1.36
Pro forma basic earnings per common share	\$ 1.60	\$ 1.52	\$ 1.36
Diluted earnings per common share, as reported	\$ 1.60	\$ 1.52	\$ 1.35
Pro forma diluted earnings per common share	\$ 1.58	\$ 1.51	\$ 1.34

The fair value of options granted during 2000, 1999 and 1998 is estimated using the following weighted-average information:

	2000	1999	1998
Risk free interest rate	5.14%	6.78%	5.73%
Stock price volatility	11.59%	6.49%	5.57%
Expected dividend rate	4.66%	4.02%	3.61%

The expected life for the options for 2000, 1999 and 1998 is 7 to 8 years.

In future years, the pro forma effect of not applying this standard is expected to increase as additional options are granted.

Options granted prior to 1995 were immediately exercisable. Options granted since 1995 generally are exercisable upon completion of five years of service after the date of grant. Information about option grants is provided in the following schedule:

	Number of options	Weighted-average exercise price	Weighted-average fair value of grants
Outstanding, January 1, 1998	63,474	\$ 11.29	
Granted	17,300	20.50	2.42
Exercised	214	7.57	
Forfeited	400	18.25	
Expired	—	—	
Outstanding, December 31, 1998	80,160	13.25	
Granted	23,100	20.58	2.96
Exercised	4,347	4.83	
Forfeited	200	20.50	
Expired	—	—	
Outstanding, December 31, 1999	98,713	15.32	
Granted	26,570	21.13	2.87
Exercised	5,973	10.06	
Forfeited	—	—	
Expired	—	—	
Outstanding, December 31, 2000	119,310	\$ 16.85	

Options exercisable at year-end are as follows:

	Number of options	Weighted-average exercise price
1998	11,780	\$ 5.29
1999	7,513	\$ 5.60
2000	30,240	\$ 9.52

At December 31, 2000, options outstanding were as follows:

Range of Exercise Prices	Outstanding		Exercisable	
	Number	Weighted Average Remaining Contractual Life (Years)	Number	Weighted Average Exercise Price

\$4.66 - \$9.99	6,600	1.4	6,600	\$ 5.58
\$10.00 - \$15.99	30,440	4.3	23,640	10.63
\$16.00 - \$21.75	82,270	7.8	—	—
Outstanding at year end	119,310	6.5	30,240	\$ 9.52

### NOTE 13 — Earnings Per Share

A reconciliation of the numerators and denominators of the basic earnings per common share and diluted earnings per common share computations for the years ended December 31, 2000, 1999 and 1998 is presented below.

	2000	1999	1998
Basic earnings per common share:			
Net income available to common stockholders	\$ 4,371,000	\$ 4,236,000	\$ 3,763,000
Weighted-average common shares outstanding	2,716,697	2,762,594	2,763,066
Basic earnings per common share	\$ 1.61	\$ 1.56	\$ 1.36
Diluted earnings per common share:			
Net income available to common stockholders	\$ 4,371,000	\$ 4,236,000	\$ 3,763,000
Weighted-average common shares outstanding	2,716,697	2,762,594	2,763,066
Add: dilutive effect of assumed stock option exercises	25,233	29,703	29,092
Weighted-average common and dilutive potential common shares	2,741,930	2,792,297	2,792,158
Diluted earnings per common share	\$ 1.60	\$ 1.52	\$ 1.35

Stock options for 25,570 and 3,500 shares of common stock were not considered in computing diluted earnings per common share for 2000 and 1999 because they were antidilutive.

### NOTE 14 — Related Party Transactions

The Bancorp had aggregate loans outstanding to directors and executive officers (with individual balances exceeding \$60,000) of \$9,904,000 at December 31, 2000 and \$5,223,000 at December 31, 1999. For the year ended December 31, 2000, the following activity occurred on these loans:

	(Dollars in thousands)
Aggregate balance — January 1, 2000	\$ 5,223
New loans	1,467
Repayments	(736)
Other changes	3,950
Aggregate balance — December 31, 2000	\$ 9,904

### NOTE 15 — Commitments and Contingencies

The Bancorp is a party to financial instruments in the normal course of business to meet financing needs of its customers. These financial instruments which include commitments to make loans and standby letters of credit are not reflected in the accompanying consolidated financial statements. Such financial instruments are recorded when they are funded.

The Bancorp's exposure to credit loss in the event of non-performance by the other party to the financial instrument for commitments to originate loans and standby letters of credit is represented by the contractual amount of those instruments. Commitments generally have fixed expiration dates or other termination clauses and may require the payment of a fee. The Bancorp uses the same credit policy to make such commitments as it uses for on-balance-sheet items. Since commitments to make loans may expire without being used, the amount does not necessarily represent future cash commitments.

The Bancorp had outstanding commitments to originate loans as follows:

	(Dollars in thousands)
Fixed	Variable

	Rate	Rate	Total
December 31, 2000:			
Real estate	\$ 8,200	\$18,701	\$26,901
Consumer loans	—	36	36
Commercial business	—	33,514	33,514
	—	—	—
Total	\$ 8,200	\$52,251	\$60,451
December 31, 1999:			
Real estate	\$10,791	\$19,411	\$30,202
Consumer loans	—	526	526
Commercial business	—	30,620	30,620
	—	—	—
Total	\$10,791	\$50,557	\$61,348

The \$8,200,000 in fixed rate commitments outstanding at December 31, 2000 had interest rates ranging from 7.00% to 9.50%, for a period not to exceed forty-five days.

Standby letters of credit are conditional commitments issued by the Bancorp to guarantee the performance of a customer to a third party. At December 31, 2000 and 1999, the Bancorp had standby letters of credit totaling \$2,296,000 and \$1,120,000. The Bancorp evaluates each customer's creditworthiness on a case by case basis. The amount of collateral obtained, if deemed necessary by the Bancorp upon extension of credit, is based on management's credit evaluation of the borrower. Collateral obtained may include accounts receivable, inventory, property, land or other assets.

*NOTE 16 — Fair Values of Financial Instruments*

The following table shows fair values and the related carrying values of financial instruments as of the dates indicated. Items which are not financial instruments are not included.

	(Dollars in thousands) December 31, 2000	
	Carrying Value	Estimated Fair Value
<b>Financial assets</b>		
Cash and cash equivalents	\$ 17,419	\$ 17,419
Securities available-for-sale	20,503	20,503
Securities held-to-maturity	15,649	15,651
Federal Home Loan Bank stock	1,976	1,976
Loans held for sale	480	480
Loans receivable, net	322,885	320,865
Investment in real estate limited partnerships	1,118	1,118
Accrued interest receivable	2,523	2,523
<b>Financial liabilities</b>		
Demand and savings deposits	(158,196)	(158,196)
Certificates of deposit	(166,114)	(166,383)
Borrowed funds	(30,599)	(30,630)
Accrued interest payable	(252)	(252)

	(Dollars in thousands) December 31, 1999	
	Carrying Value	Estimated Fair Value
<b>Financial assets</b>		
Cash and cash equivalents	\$ 14,633	\$ 14,633
Securities available-for-sale	24,171	24,171
Securities held-to-maturity	15,983	15,718
Federal Home Loan Bank stock	1,777	1,777
Loans held for sale	597	597
Loans receivable, net	292,504	292,617
Investment in real estate limited partnerships	1,117	1,117
Accrued interest receivable	2,408	2,408
<b>Financial liabilities</b>		
Demand and savings deposits	(141,109)	(141,109)
Certificates of deposit	(165,538)	(165,387)

Borrowed funds  
Accrued interest payable

(18,607)  
(188)

(18,512)  
(188)

For purposes of the above disclosures of estimated fair value, the following assumptions were used as of December 31, 2000 and 1999. The estimated fair value for cash and cash equivalents, Federal Home Loan Bank stock and investments in real estate limited partnerships are considered to approximate cost. The estimated fair value for securities is based on quoted market values for the individual securities or equivalent securities. The estimated fair value for loans is based on estimates of the rate the Bancorp would charge for similar such loans at December 31, 2000 and 1999, applied for the time period until estimated repayment. The estimated fair value for demand and savings deposits is based on their carrying value. The estimated fair value for certificates of deposits is based on estimates of the rate the Bancorp would pay on such deposits at December 31, 2000 and 1999, applied for the time period until maturity. The estimated fair value for borrowed funds is based on current rates for similar financing. The estimated fair value of other financial instruments, including mortgage servicing rights, and off-balance sheet loan commitments approximate cost and are not considered significant to this presentation.

While these estimates of fair value are based on management's judgment of the most appropriate factors, there is no assurance that were the Bancorp to have disposed of such items at December 31, 2000 and 1999, the estimated fair values would necessarily have been achieved at that date, since market values may differ depending on various circumstances. The estimated fair values at December 31, 2000 and 1999 should not necessarily be considered to apply at subsequent dates.

*NOTE 17 — Other Comprehensive Income (Loss) Other comprehensive income (loss) components and related taxes were as follows:*

	2000	1999	1998
Net change in net unrealized gains and losses on securities available for sale			
Unrealized gains (losses) arising during the year	\$ 372	\$(548)	\$190
Reclassification adjustment for gains included in net income	—	(12)	—
	—	—	—
Net change in net unrealized gains and losses on securities available for sale	372	(560)	190
Tax effects	(149)	(224)	76
	—	—	—
Total other comprehensive income (loss)	\$ 223	\$(336)	\$114

*NOTE 18 — Selected Quarterly Financial Data (Unaudited)*

Selected quarterly financial data are summarized as follows:

**Year ended December 31, 2000:**

	(Dollars in thousands, except per share data)			
	March 31, 2000	June 30, 2000	September 30, 2000	December 31, 2000
Total interest income	\$ 6,670	\$ 6,942	\$ 7,136	\$ 7,329
Total interest expense	3,041	3,233	3,464	3,648
Net interest income	3,629	3,709	3,672	3,681
Provision for loan losses	39	45	60	31
Net interest income after provision for loan losses	3,590	3,664	3,612	3,650
Total noninterest income	448	484	546	517
Total noninterest expense	2,349	2,316	2,295	2,489
Income before income taxes	1,689	1,832	1,863	1,678
Income tax expenses	653	712	734	592
Net income	\$ 1,036	\$ 1,120	\$ 1,129	\$ 1,086
Basic earnings per share	\$ 0.38	\$ 0.41	\$ 0.42	\$ 0.40
Diluted earnings per share	\$ 0.38	\$ 0.40	\$ 0.42	\$ 0.40

**Year ended December 31, 1999:**

	(Dollars in thousands, except per share data)			
	March 31, 1999	June 30, 1999	September 30, 1999	December 31, 1999
Total interest income	\$ 6,168	\$ 6,403	\$ 6,470	\$ 6,566
Total interest expense	2,790	2,786	2,774	2,931

Net interest income	3,378	3,617	3,696	3,635
Provision for loan losses	49	51	75	25
Net interest income after provision for loan losses	3,329	3,566	3,621	3,610
Total noninterest income	338	416	446	459
Total noninterest expense	2,077	2,208	2,238	2,251
Income before income taxes	1,590	1,744	1,829	1,818
Income tax expenses	633	706	726	710
Net income	\$ 957	\$ 1,068	\$ 1,103	\$ 1,108
Basic earnings per share	\$ 0.35	\$ 0.38	\$ 0.40	\$ 0.40
Diluted earnings per share	\$ 0.34	\$ 0.38	\$ 0.40	\$ 0.40

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NOTE 19 — Parent Company Only Statements

(Dollars in thousands)  
NorthWest Indiana Bancorp  
Condensed Balance Sheets  
December 31,

	2000	1999
<b>Assets</b>		
Cash on deposit with Peoples Bank	\$ 117	\$ 403
Investment in Peoples Bank	33,510	32,448
Dividends receivable from Peoples Bank	670	600
Other assets	6	—
Total assets	\$ 34,303	\$ 33,451
<b>Liabilities and stockholders' equity</b>		
Dividends payable	\$ 649	\$ 577
Other liabilities	125	403
Total liabilities	774	980
Common stock	347	346
Additional paid in capital	3,029	2,970
Accumulated other comprehensive income	1	(222)
Retained earnings	31,592	29,824
Treasury stock	(1,440)	(447)
Total stockholders' equity	33,529	32,471
Total liabilities and stockholders' equity	\$ 34,303	\$ 33,451

(Dollars in thousands)  
NorthWest Indiana Bancorp  
Condensed Statements of Income  
Year Ended December 31,

	2000	1999	1998
Dividends from Peoples Bank	\$ 3,598	\$ 2,791	\$ 2,129
Operating expenses	110	106	86
Income before income taxes and equity in undistributed income of Peoples Bank	3,488	2,685	2,043
Provision (benefit) for income taxes	(44)	(42)	(34)
Income before equity in undistributed income of Peoples Bank	3,532	2,727	2,077
Equity in undistributed income of Peoples Bank	839	1,509	1,686
Net Income	\$ 4,371	\$ 4,236	\$ 3,763

**(Dollars in thousands)**  
**NorthWest Indiana Bancorp**  
**Condensed Statements of Cash Flows**  
**Year Ended December 31,**

	2000	1999	1998
<b>Cash flows from operating activities:</b>			
Net income	\$ 4,371	\$ 4,236	\$ 3,763
Adjustments to reconcile net income to net cash from operating activities			
Equity in undistributed net income of Peoples Bank	(839)	(1,509)	(1,686)
Change in other assets	(76)	(63)	(77)
Change in other liabilities	(278)	375	4
Total adjustments	(1,193)	(1,197)	(1,759)
Net cash from operating activities	3,178	3,039	2,004
<b>Cash flows from investing activities</b>			
	—	—	—
<b>Cash flows from financing activities:</b>			
Dividends paid	(2,531)	(2,253)	(1,976)
Treasury stock purchased	(993)	(447)	—
Proceeds from issuance of common stock	60	21	2
Net cash from financing activities	(3,464)	(2,679)	(1,974)
Net change in cash	(286)	360	30
Cash at beginning of year	403	43	13
<b>Cash at end of year</b>	<b>\$ 117</b>	<b>\$ 403</b>	<b>\$ 43</b>

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**Market Information**

The Bancorp's Common Stock is traded in the over-the-counter market and is quoted in the National Quotation Bureau's "Pink Sheets". The Bancorp's stock is not actively traded. As of February 28, 2001, the Bancorp had 2,709,312 shares of common stock outstanding and 515 stockholders of record. This does not reflect the number of persons or entities who may hold their stock in nominee or "street" name through brokerage firms. Set forth below are the high and low bid prices during each quarter for the years ended December 31, 2000 and December 31, 1999. The bid prices reflect inter-dealer prices without retail mark-up, mark-down or commission and may not necessarily represent actual transactions. Also set forth is information concerning the dividends declared by the Bancorp during the periods reported. Note 11 to the Financial Statements describes regulatory limits on the Bancorp's ability to pay dividends. All references to the number of shares and per share data have been restated to reflect all stock splits (see Note 1).

Year Ended		Per Share Prices		Dividends Declared Per Common Share
		High	Low	
December 31, 2000	1st Quarter	\$ 21.75	\$ 20.50	\$ .24
	2nd Quarter	21.25	19.00	.24
	3rd Quarter	20.63	20.00	.24
	4th Quarter	20.63	19.50	.24
December 31, 1999	1st Quarter	\$ 21.25	\$ 20.00	\$ .21
	2nd Quarter	23.00	20.00	.21
	3rd Quarter	21.50	20.00	.21
	4th Quarter	21.50	20.75	.21

**Market Price Per Share**

[BAR GRAPH]

\$15.57	\$21.07	\$21.00	\$21.50	\$20.00
1996	1997	1998	1999	2000

*The market price per share represents the last sales price prior to the close of the periods indicated. The Bancorp's stock is not actively traded. At the present time the Bancorp's stock is traded in the over-the-counter market and is quoted in the National Quotation Bureau's "Pink Sheets".*

**Book Value Per Share**

[BAR GRAPH]

\$10.08	\$10.67	\$11.34	\$11.82	\$12.39
1996	1997	1998	1999	2000

*The Bank's earnings have increased the book value of the Bancorp's stock from \$10.08 at December 31, 1996 to \$12.39 per share at December 31, 2000.*

*Basic Earnings Per Common Share*

[BAR GRAPH]

\$ 0.80	\$ 1.24	\$ 1.36	\$ 1.53	\$ 1.61
1996	1997	1998	1999	2000

*Earnings for 2000 totaled \$4.4 million resulting in basic earnings per common share of \$1.61.*

*5 Year Total Return*

[BAR GRAPH]

\$232	\$180	\$180
S&P 500	SNL Bank	Bancorp
Index	Asset-Size	
	Index	

*Management of the Bancorp is committed to maximizing stockholder value. The Bancorp's stock performance on a total return basis is compared with the total returns of the S&P 500 Index and for Bank Stocks with assets ranging from \$250 million to \$500 million (SNL Bank Asset-Size Index). The total return is measured using both stock price appreciation and the effect of the continuous reinvestment of dividend payments. The graph shows that an initial \$100 investment in the Bancorp stock on December 31, 1995, would be worth \$180 on December 31, 2000.*

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2000 BOARD OF DIRECTORS

*Front row:*

**Lourdes M. Dennison**

*Administrative Director,  
Dennison Surgical Corp.  
Merrillville, Indiana*

**Joel Gorelick**

*Executive Vice President,  
Chief Lending Officer of the Bancorp,  
Munster, Indiana*

**Leroy Cataldi**

*Pharmacist,  
Dyer, Indiana*

**Gloria Gray**

*Retired Vice President and Treasurer of  
Career Development Consultants,  
Munster, Indiana*

[PHOTO]

*Second row:*

**Edward J. Furticella**

*Executive Vice President,  
Chief Financial Officer of the Bancorp,  
Munster, Indiana*

**Frank Bochnowski**

*Retired Executive Vice President,  
General Counsel, Trust Officer and*



*Corporate Secretary of the Bancorp  
Munster, Indiana*

**Stanley E. Mize**  
*President of Towne & Countree Auto Sales  
Co-owner of Lake Shore Ford  
Scherverville, Indiana*

**David A. Bochnowski**  
*Chairman and Chief Executive Officer  
Munster, Indiana*

**Jerome F. Vrabel**  
*Vice President,  
ED&F Man International Inc.  
Chicago, Illinois*

**James L. Wieser**  
*Attorney, Wieser and Sterba  
Attorneys at Law  
Scherverville, Indiana*

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#### **DIRECTORS EMERITUS**

[PHOTO]

**Benjamin A. Bochnowski**  
*Chairman Emeritus, Advisory Director*

[PHOTO]  
[PHOTO]

**James J. Crandall**  
*Director Emeritus*

[PHOTO]

**Harold G. Reuth**  
*Director Emeritus*

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#### **CORPORATE INFORMATION**

**Corporate Headquarters**  
9204 Columbia Avenue  
Munster, Indiana 46321

**Telephone**  
219/836-9690

**Stock Transfer Agent**  
The Bank acts as the transfer agent for  
the Bancorp's common stock.

**Independent Auditors**  
Crowe, Chizek and Company LLP  
330 East Jefferson Boulevard  
P. O. Box 7  
South Bend, Indiana 46624

**Special Legal Counsel**  
Baker & Daniels  
300 North Meridian Street  
Suite 2700  
Indianapolis, Indiana 46204

*Annual Stockholders Meeting*  
**The Annual Meeting of Stockholders of  
NorthWest Indiana Bancorp will be held at the  
Center for Visual & Performing Arts at  
1040 Ridge Road, Munster, Indiana,  
on Wednesday, April 25, 2001  
at 8:30 a.m.**

**A copy of the Bancorp's Form 10-K, including financial  
statement schedules as filed with the Securities  
and Exchange Commission, will be furnished without  
charge to stockholders as of the record date upon  
written request to the Corporate Secretary,  
NorthWest Indiana Bancorp,  
9204 Columbia Avenue,  
Munster, Indiana 46321.**

*Directors of NorthWest Indiana Bancorp  
and Peoples Bank SB*

David A. Bochnowski  
Chairman and Chief Executive  
Officer of the Bancorp, Munster, Indiana

Leroy F. Cataldi  
Pharmacist, Dyer, Indiana

Gloria C. Gray  
Retired Vice President and Treasurer of  
Career Development Consultants,  
Munster, Indiana

Lourdes M. Dennison  
Administrative Director, Kumpol  
Dennison Surgical Corporation,  
Merrillville, Indiana

Jerome F. Vrabel  
Vice President,  
ED&F Man International Inc.,  
Chicago, Illinois, a commodities brokerage  
firm on the Chicago Board of Trade

Stanley E. Mize  
President of Towne & Countree Auto  
Sales and Co-owner of Lake Shore Ford  
Scherverville, Indiana

James L. Wieser  
Attorney with Wieser & Sterba  
Scherverville, Indiana

Frank J. Bochnowski  
Retired Executive Vice President,  
General Counsel,  
Trust Officer and Corporate Secretary  
of the Bancorp, Munster, Indiana

Edward J. Furticella  
Executive Vice President, Chief Financial  
Officer of the Bancorp, Munster, Indiana

Joel Gorelick  
Executive Vice President, Chief Lending  
Officer of the Bancorp, Munster, Indiana

*Chairman Emeritus, Advisory Director*  
Benjamin A. Bochnowski

*Directors Emeriti*

James J. Crandall  
Harold G. Rueth  
Albert J. Lesniak

***Officers of NorthWest Indiana Bancorp  
and Peoples Bank SB***

David A. Bochnowski  
Chairman and Chief Executive Officer

Edward J. Furticella  
Executive Vice President,  
Chief Financial Officer

Joel Gorelick  
Executive Vice President,  
Chief Lending Officer

Jon E. DeGuilio  
Executive Vice President,  
General Counsel,  
Trust Officer and Corporate Secretary

***Officers of Peoples Bank SB***

Daniel W. Moser  
Senior Vice President for  
Housing Finance

Rodney L. Grove  
Senior Vice President, Retail Banking

Robert T. Lowry  
Senior Vice President, Controller

***Management Personnel of Peoples Bank SB  
Branches***

Marilyn K. Repp, Vice President, Hobart  
Michael J. Shimala,  
Assistant Vice President, Dyer  
Catherine L. Gonzalez,  
Assistant Vice President, East Chicago  
Jill M. Knight, Assistant Vice President,  
Merrillville (Broadway)  
Michael J. McIntyre,  
Assistant Vice President,  
Merrillville (Taft)  
David W. Homrich,  
Assistant Vice President, Munster  
Meredith L. Bielak,  
Assistant Vice President, Schererville  
Karen M. Laude, Woodmar

***Commercial Lending***

Terry R. Gadberry, Vice President  
Todd M. Scheub, Vice President  
Jason J. Stengel

***Consumer Lending***

James P. Lehr, Vice President  
Christopher A. Grecnik,  
Assistant Vice President  
Clovese R. Robinson  
Sharon V. Vacendak,  
Assistant Vice President

***Credit Administration***

Christine M. Friel, Vice President

***Housing Finance***

Leslie J. Bernacki

Sylvia Magallanez,  
Assistant Vice President  
John R. Wren

*Human Resource*  
Linda L. Kollada, Vice President

*Information Services*  
Tanya A. Buerger, Vice President

*Internal Auditor*  
Stacy A. Januszewski, Vice President

*Loan Administration*  
Mary D. Mulroe, Vice President

*Management Development*  
Ronald P. Knestrick  
Jennifer L. Klaich  
Charman F. Shields

*Marketing Manager*  
Shannon E. Franko,  
Assistant Vice President

*Operations*  
Arlene M. Wohadlo, Vice President

*Trust*  
Stephan A. Ziemba, Vice President

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**CONTINUING OUR  
TRADITION OF  
QUALITY  
CUSTOMER  
SERVICE**

[PHOTO]

[PHOTO]

[PHOTO]

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[NORTHWEST INDIANA  
BANCORP LOGO]

**CORPORATE HEADQUARTERS,**  
9204 Columbia Avenue  
Munster, Indiana 46321

**219/836-9690**

[Peoples Bank Logo]

SUBSIDIARY OF NORTHWEST INDIANA BANCORP

**DYER**, 1300 Sheffield Avenue, 322-2530  
**EAST CHICAGO**, 4901 Indianapolis Blvd., 397-5010  
**HAMMOND**, 7120 Indianapolis Blvd., 844-7210  
**HOBART**, 1501 Lake Park Avenue, 945-1305  
**MERRILLVILLE**, 7915 Taft Street, 769-8452  
8600 Broadway, 685-8600  
**MUNSTER**, 9204 Columbia Avenue, 836-9690  
**SCHERERVILLE**, 141 W. Lincoln Highway, 865-4300

EXHIBIT 21  
Subsidiary of the Bancorp

State of Incorporation

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Indiana

Peoples Bank SB\*

\* Peoples Bank SB is wholly-owned by the Bancorp and the operations of the Bank are included in the Consolidated Financial Statements.